| Seasonally Adjusted ${ }^{1}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago |
|  |  | March 2024 | February 2024 | January 2024 | $\begin{gathered} \text { December } \\ 2023 \end{gathered}$ | November 2023 | October 2023 |
| Sales Activity | 143 | 0.0 | -12.8 | -1.4 | -7.7 | 12.6 | 11.7 |
| Average Price | \$613,391 | -0.3 | 4.9 | -0.9 | 1.5 | 2.6 | -4.8 |
| Dollar Volume* | \$87.7 | -0.3 | -8.6 | -2.2 | -6.4 | 15.5 | 6.4 |
| New Listings | 279 | -1.1 | -2.4 | 1.8 | -6.7 | 4.9 | 6.5 |
| Active Listings | 704 | 2.2 | 2.8 | 3.5 | 4.9 | 13.2 | 21.6 |
| Actual ${ }^{2}$ |  | Percentage change compared to |  |  |  |  |  |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | April 2023 | April 2022 | April 2021 | April 2019 | April 2017 | April 2014 |
| Sales Activity | 180 | 7.1 | -16.7 | -21.1 | -14.3 | -24.7 | 7.8 |
| Average Price | \$628,473 | -3.2 | -12.1 | 10.0 | 57.9 | 110.2 | 158.6 |
| Dollar Volume* | \$113.1 | 3.7 | -26.7 | -13.1 | 35.3 | 58.3 | 178.7 |
| New Listings | 351 | 37.1 | 12.1 | 19.4 | 14.7 | 19.4 | -13.5 |
| Active Listings | 632 | 44.0 | 209.8 | 249.2 | 55.3 | 19.9 | -46.0 |


| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | April 2023 YTD | April 2022 YTD | April 2021 YTD | April 2019 YTD | April 2017 YTD | April 2014 YTD |
| Sales Activity | 543 | 12.7 | -18.0 | -23.9 | -5.4 | -24.1 | 12.4 |
| Average Price | \$616,228 | 1.4 | -16.4 | 12.4 | 65.7 | 106.3 | 162.8 |
| Dollar Volume* | \$334.6 | 14.2 | -31.4 | -14.5 | 56.8 | 56.7 | 195.5 |
| New Listings | 1,008 | 25.1 | 17.6 | 20.4 | 31.1 | 15.9 | -2.0 |
| Active Listings** | 551 | 42.3 | 311.8 | 289.2 | 62.8 | 7.2 | -45.2 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | March 2024 | January 2024 | October 2023 | April 2023 | April 2022 | April 2019 |
| Sales to New Listings Ratio | 51.3 | 50.7 | 52.9 | 48.9 | 64.0 | 69.1 | 74.8 |
| Months of Inventory | 4.9 | 4.8 | 4.7 | 4.5 | 3.5 | 1.3 | 2.6 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
" The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

