

Seasonally Adjusted <sup>1</sup>		Percentage change compared to						
		1 month ago	2 months ago	3 months ago	4 months ago	5 months ago	6 months ago	
		March 2024	February 2024	January 2024	December 2023	November 2023	October 2023	
Sales Activity	143	0.0	-12.8	-1.4	-7.7	12.6	11.7	
Average Price	\$613,391	-0.3	4.9	-0.9	1.5	2.6	-4.8	
Dollar Volume*	\$87.7	-0.3	-8.6	-2.2	-6.4	15.5	6.4	
New Listings	279	-1.1	-2.4	1.8	-6.7	4.9	6.5	
Active Listings	704	2.2	2.8	3.5	4.9	13.2	21.6	

Actual <sup>2</sup>		Percentage change compared to						
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago	
		April 2023	April 2022	April 2021	April 2019	April 2017	April 2014	
Sales Activity	180	7.1	-16.7	-21.1	-14.3	-24.7	7.8	
Average Price	\$628,473	-3.2	-12.1	10.0	57.9	110.2	158.6	
Dollar Volume*	\$113.1	3.7	-26.7	-13.1	35.3	58.3	178.7	
New Listings	351	37.1	12.1	19.4	14.7	19.4	-13.5	
Active Listings	632	44.0	209.8	249.2	55.3	19.9	-46.0	

Year-to-date <sup>3</sup>		Percentage change compared to						
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago	
		April 2023 YTD	April 2022 YTD	April 2021 YTD	April 2019 YTD	April 2017 YTD	April 2014 YTD	
Sales Activity	543	12.7	-18.0	-23.9	-5.4	-24.1	12.4	
Average Price	\$616,228	1.4	-16.4	12.4	65.7	106.3	162.8	
Dollar Volume*	\$334.6	14.2	-31.4	-14.5	56.8	56.7	195.5	
New Listings	1,008	25.1	17.6	20.4	31.1	15.9	-2.0	
Active Listings**	551	42.3	311.8	289.2	62.8	7.2	-45.2	

Market Balance <sup>4</sup>			Compared to						
		1 month ago	3 months ago	6 months ago	1 year ago	2 years ago	5 years ago		
		March 2024	January 2024	October 2023	April 2023	April 2022	April 2019		
Sales to New Listings Ratio	51.3	50.7	52.9	48.9	64.0	69.1	74.8		
Months of Inventory	4.9	4.8	4.7	4.5	3.5	1.3	2.6		

<sup>&</sup>lt;sup>1</sup> Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.

<sup>\*</sup> In millions of dollars.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



<sup>&</sup>lt;sup>2</sup> Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.

<sup>&</sup>lt;sup>3</sup> Sum of actual data from January to present month of any given year.

<sup>&</sup>lt;sup>4</sup> Seasonally adjusted; sales to new listings ratio=sales/new listings\*100; months of inventory=active listings at the end of the month/sales for the month.