## March 2024

| Seasonally Adjusted ${ }^{1}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago |
|  |  | February 2024 | January 2024 | $\begin{gathered} \text { December } \\ 2023 \end{gathered}$ | $\begin{gathered} \text { November } \\ 2023 \end{gathered}$ | October 2023 | $\begin{aligned} & \text { September } \\ & 2023 \end{aligned}$ |
| Sales Activity | 143 | -12.8 | 0.0 | -7.7 | 12.6 | 13.5 | 7.5 |
| Average Price | \$617,567 | 3.5 | -0.1 | 2.2 | 2.9 | -5.0 | -2.3 |
| Dollar Volume* | \$88.3 | -9.7 | -0.1 | -5.7 | 15.9 | 7.8 | 5.0 |
| New Listings | 283 | -1.4 | 2.9 | -5.4 | 6.4 | 7.6 | 1.8 |
| Active Listings | 677 | -0.4 | 0.7 | 2.3 | 9.5 | 16.5 | 27.5 |
| Actual ${ }^{2}$ |  | Percentage change compared to |  |  |  |  |  |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | March 2023 | March 2022 | March 2021 | March 2019 | March 2017 | March 2014 |
| Sales Activity | 139 | 1.5 | -33.2 | -42.8 | 0.7 | -37.4 | 0.0 |
| Average Price | \$579,971 | -0.3 | -22.8 | 6.1 | 67.4 | 92.2 | 153.0 |
| Dollar Volume* | \$80.6 | 1.2 | -48.4 | -39.3 | 68.6 | 20.4 | 153.0 |
| New Listings | 266 | 22.0 | 0.4 | -6.0 | 25.5 | 8.1 | -0.4 |
| Active Listings | 542 | 32.5 | 289.9 | 279.0 | 60.8 | 6.1 | -45.9 |


| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | $\begin{gathered} \text { March } 2023 \\ \text { YTD } \end{gathered}$ | $\begin{aligned} & \text { March } 2022 \\ & \text { YTD } \end{aligned}$ | $\begin{gathered} \text { March } 2021 \\ \text { YTD } \end{gathered}$ | $\begin{gathered} \text { March } 2019 \\ \text { YTD } \end{gathered}$ | $\begin{gathered} \text { March } 2017 \\ \text { YTD } \end{gathered}$ | $\begin{gathered} \text { March } 2014 \\ \text { YTD } \end{gathered}$ |
| Sales Activity | 363 | 15.6 | -18.6 | -25.3 | -0.3 | -23.7 | 14.9 |
| Average Price | \$608,985 | 4.0 | -18.6 | 13.3 | 70.7 | 104.0 | 164.8 |
| Dollar Volume* | \$221.1 | 20.2 | -33.8 | -15.4 | 70.2 | 55.6 | 204.2 |
| New Listings | 657 | 19.5 | 20.8 | 21.0 | 41.9 | 14.1 | 5.5 |
| Active Listings** | 518 | 40.0 | 369.2 | 303.4 | 64.2 | 1.6 | -45.5 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | February 2024 | $\begin{gathered} \text { December } \\ 2023 \end{gathered}$ | $\begin{aligned} & \text { September } \\ & 2023 \end{aligned}$ | March 2023 | March 2022 | March 2019 |
| Sales to New Listings Ratio | 50.5 | 57.1 | 51.8 | 47.8 | 65.8 | 81.7 | 70.2 |
| Months of Inventory | 4.7 | 4.1 | 4.3 | 4.0 | 3.9 | 0.9 | 2.8 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
" The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

