

| Seasonally Adjusted ¹ | | Percentage change compared to | | | | | | |
|----------------------------------|-----------|-------------------------------|--------------|-------------------|--------------|--------------|--------------|--|
| | | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago | |
| | | November 2023 | October 2023 | September 2023 | August 2023 | July 2023 | June 2023 | |
| Sales Activity | 161 | 32.6 | 29.9 | 25.2 | 45.6 | 12.8 | -2.7 | |
| Average Price | \$572,420 | -4.1 | -9.6 | -8.8 | -14.6 | -10.6 | -16.5 | |
| Dollar Volume* | \$92.4 | 27.1 | 17.4 | 14.2 | 24.4 | 0.9 | -18.7 | |
| New Listings | 307 | 18.4 | 19.2 | 12.3 | 27.7 | 37.1 | 35.1 | |
| Active Listings | 668 | 8.5 | 17.0 | 29.2 | 45.4 | 60.7 | 55.0 | |

| Actual ² | | Percentage change compared to | | | | | | | |
|---------------------|-----------|-------------------------------|------------------|------------------|------------------|------------------|------------------|--|--|
| | | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago | | |
| | | December 2022 | December 2021 | December 2020 | December 2018 | December 2016 | December 2013 | | |
| Sales Activity | 83 | 2.5 | -8.8 | -21.0 | 13.7 | -10.8 | 7.8 | | |
| Average Price | \$582,206 | -4.3 | -10.3 | 25.3 | 47.1 | 95.1 | 162.3 | | |
| Dollar Volume* | \$48.3 | -1.9 | -18.2 | -1.0 | 67.2 | 74.1 | 182.7 | | |
| New Listings | 123 | 19.4 | 78.3 | 57.7 | 61.8 | 78.3 | -3.1 | | |
| Active Listings | 490 | 45.0 | 490.4 | 285.8 | 64.4 | -4.1 | -44.7 | | |

| Year-to-date ³ | | Percentage change compared to | | | | | | |
|---------------------------|-----------|-------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|--|
| | | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago | |
| | | December 2022 YTD | December 2021 YTD | December 2020 YTD | December 2018 YTD | December 2016 YTD | December 2013 YTD | |
| Sales Activity | 1,683 | -9.1 | -25.6 | -20.4 | -9.9 | -16.3 | -3.1 | |
| Average Price | \$624,333 | -6.2 | 7.1 | 40.0 | 80.6 | 128.2 | 170.7 | |
| Dollar Volume* | \$1,050.8 | -14.8 | -20.3 | 11.5 | 62.7 | 91.0 | 162.3 | |
| New Listings | 2,936 | 0.2 | 18.1 | 27.5 | 25.5 | 13.9 | 2.3 | |
| Active Listings** | 510 | 57.5 | 225.1 | 88.9 | 31.8 | -32.7 | -52.0 | |

| Market Balance ⁴ | | Compared to | | | | | | |
|--------------------------------|------|------------------|-------------------|--------------|------------------|------------------|------------------|--|
| | | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago | |
| | | November 2023 | September 2023 | June 2023 | December 2022 | December 2021 | December 2018 | |
| Sales to New Listings Ratio | 52.5 | 46.9 | 47.1 | 73.0 | 58.9 | 100.0 | 75.1 | |
| Months of Inventory | 4.1 | 5.1 | 4.0 | 2.6 | 3.3 | 0.7 | 2.7 | |

¹ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data. ² Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.

^{*} In millions of dollars.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



³ Sum of actual data from January to present month of any given year.

⁴ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.