| Seasonally Adjusted |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago <br> November 2023 | 2 months ago <br> October 2023 | 3 months ago <br> September <br> 2023 | 4 months ago <br> August 2023 | 5 months ago <br> July 2023 | 6 months ago <br> June 2023 |
|  |  |  |  |  |  |  |  |
| Sales Activity | 161 | 32.6 | 29.9 | 25.2 | 45.6 | 12.8 | -2.7 |
| Average Price | \$572,420 | -4.1 | -9.6 | -8.8 | -14.6 | -10.6 | -16.5 |
| Dollar Volume* | \$92.4 | 27.1 | 17.4 | 14.2 | 24.4 | 0.9 | -18.7 |
| New Listings | 307 | 18.4 | 19.2 | 12.3 | 27.7 | 37.1 | 35.1 |
| Active Listings | 668 | 8.5 | 17.0 | 29.2 | 45.4 | 60.7 | 55.0 |


| Actual ${ }^{2}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | $\begin{gathered} \text { December } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { December } \\ 2021 \end{gathered}$ | $\begin{aligned} & \text { December } \\ & 2020 \end{aligned}$ | $\begin{gathered} \text { December } \\ 2018 \end{gathered}$ | $\begin{aligned} & \text { December } \\ & 2016 \end{aligned}$ | $\begin{gathered} \text { December } \\ 2013 \end{gathered}$ |
| Sales Activity | 83 | 2.5 | -8.8 | -21.0 | 13.7 | -10.8 | 7.8 |
| Average Price | \$582,206 | -4.3 | -10.3 | 25.3 | 47.1 | 95.1 | 162.3 |
| Dollar Volume* | \$48.3 | -1.9 | -18.2 | -1.0 | 67.2 | 74.1 | 182.7 |
| New Listings | 123 | 19.4 | 78.3 | 57.7 | 61.8 | 78.3 | -3.1 |
| Active Listings | 490 | 45.0 | 490.4 | 285.8 | 64.4 | -4.1 | -44.7 |


| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | $\begin{aligned} & \text { December } \\ & 2022 \text { YTD } \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 2021 \text { YTD } \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 2020 \text { YTD } \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 2018 \text { YTD } \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 2016 \text { YTD } \end{aligned}$ | December 2013 YTD |
| Sales Activity | 1,683 | -9.1 | -25.6 | -20.4 | -9.9 | -16.3 | -3.1 |
| Average Price | \$624,333 | -6.2 | 7.1 | 40.0 | 80.6 | 128.2 | 170.7 |
| Dollar Volume* | \$1,050.8 | -14.8 | -20.3 | 11.5 | 62.7 | 91.0 | 162.3 |
| New Listings | 2,936 | 0.2 | 18.1 | 27.5 | 25.5 | 13.9 | 2.3 |
| Active Listings** | 510 | 57.5 | 225.1 | 88.9 | 31.8 | -32.7 | -52.0 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | $\begin{aligned} & \text { November } \\ & 2023 \end{aligned}$ | September 2023 | June 2023 | $\begin{gathered} \text { December } \\ 2022 \end{gathered}$ | $\begin{aligned} & \text { December } \\ & 2021 \end{aligned}$ | $\begin{gathered} \text { December } \\ 2018 \end{gathered}$ |
| Sales to New Listings Ratio | 52.5 | 46.9 | 47.1 | 73.0 | 58.9 | 100.0 | 75.1 |
| Months of Inventory | 4.1 | 5.1 | 4.0 | 2.6 | 3.3 | 0.7 | 2.7 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
" The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

