November 2023

| Seasonally Adjusted ${ }^{1}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago |
|  |  | October 2023 | September 2023 | August 2023 | July 2023 | June 2023 | May 2023 |
| Sales Activity | 123 | -0.8 | -5.4 | 13.9 | -15.2 | -26.8 | -28.5 |
| Average Price | \$605,892 | -5.1 | -3.5 | -10.5 | -2.9 | -10.3 | -3.6 |
| Dollar Volume* | \$74.5 | -5.9 | -8.7 | 2.0 | -17.6 | -34.4 | -31.1 |
| New Listings | 259 | 0.4 | -9.4 | 7.5 | 15.1 | 14.6 | 11.2 |
| Active Listings | 596 | 5.5 | 16.4 | 29.0 | 42.6 | 35.8 | 29.8 |


| Actual ${ }^{2}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | $\begin{gathered} \text { November } \\ 2022 \end{gathered}$ | $\begin{aligned} & \text { November } \\ & 2021 \end{aligned}$ | $\begin{gathered} \text { November } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { November } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { November } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { November } \\ 2013 \end{gathered}$ |
| Sales Activity | 106 | -10.9 | -35.0 | -44.8 | -15.2 | -38.4 | -7.0 |
| Average Price | \$573,248 | -1.1 | -7.7 | 17.9 | 53.7 | 89.8 | 153.0 |
| Dollar Volume* | \$60.8 | -11.9 | -40.0 | -34.9 | 30.3 | 17.0 | 135.2 |
| New Listings | 208 | 12.4 | 22.4 | 20.9 | 46.5 | 33.3 | 31.6 |
| Active Listings | 601 | 42.4 | 373.2 | 230.2 | 64.2 | -3.7 | -40.2 |


| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | November 2022 YTD | November $2021 \text { YTD }$ | November $2020 \text { YTD }$ | November 2018 YTD | November 2016 YTD | November 2013 YTD |
| Sales Activity | 1,600 | -9.7 | -26.3 | -20.4 | -10.9 | -16.6 | -3.6 |
| Average Price | \$626,583 | -6.2 | 8.0 | 40.8 | 82.3 | 130.0 | 171.3 |
| Dollar Volume* | \$1,002.5 | -15.3 | -20.4 | 12.2 | 62.5 | 91.9 | 161.4 |
| New Listings | 2,813 | -0.5 | 16.4 | 26.5 | 24.3 | 12.1 | 2.5 |
| Active Listings** | 510 | 58.2 | 211.9 | 80.2 | 29.1 | -34.6 | -52.7 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | October 2023 | August 2023 | May 2023 | $\begin{gathered} \text { November } \\ 2022 \end{gathered}$ | $\begin{aligned} & \text { November } \\ & 2021 \end{aligned}$ | $\begin{gathered} \text { November } \\ 2018 \end{gathered}$ |
| Sales to New Listings Ratio | 47.5 | 48.1 | 44.8 | 73.8 | 59.4 | 83.9 | 75.6 |
| Months of Inventory | 4.8 | 4.6 | 4.3 | 2.7 | 3.3 | 0.7 | 2.7 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
* The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

