



Huron Perth Residential Market Activity and MLS® Home Price Index Report September 2023





### **Huron Perth MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	143	-10.1%	-27.4%	-34.4%	-27.4%	-20.1%	-10.1%
Dollar Volume	\$90,835,743	-9.4%	-23.6%	-8.9%	27.2%	91.2%	162.4%
New Listings	311	16.5%	41.4%	30.1%	38.8%	45.3%	2.3%
Active Listings	642	31.8%	232.6%	143.2%	54.0%	-14.2%	-44.7%
Sales to New Listings Ratio 1	46.0	59.6	89.5	91.2	87.9	83.6	52.3
Months of Inventory 2	4.5	3.1	1.0	1.2	2.1	4.2	7.3
Average Price	\$635,215	0.7%	5.3%	38.9%	75.2%	139.3%	191.8%
Median Price	\$575,000	-1.7%	2.1%	34.5%	71.6%	119.0%	180.5%
Sale to List Price Ratio <sup>3</sup>	98.3	97.5	107.3	102.7	98.7	96.8	94.9
Median Days on Market	25.0	27.0	10.0	12.5	24.0	51.0	65.0

		Compared to <sup>°</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	1,360	-9.9%	-24.2%	-14.2%	-10.0%	-14.2%	-2.0%
Dollar Volume	\$863,264,341	-16.4%	-16.5%	25.3%	67.7%	103.4%	171.1%
New Listings	2,345	-3.0%	14.1%	28.4%	22.5%	9.3%	-1.1%
Active Listings ⁴	485	63.7%	186.1%	61.5%	22.1%	-39.7%	-55.3%
Sales to New Listings Ratio 5	58.0	62.5	87.3	86.9	78.9	73.9	58.5
Months of Inventory 6	3.2	1.8	0.9	1.7	2.4	4.6	7.0
Average Price	\$634,753	-7.1%	10.2%	46.2%	86.3%	137.2%	176.7%
Median Price	\$589,000	-6.5%	9.9%	45.4%	84.1%	135.6%	174.0%
Sale to List Price Ratio <sup>7</sup>	98.8	107.7	109.7	100.9	98.8	96.8	95.9
Median Days on Market	22.0	10.0	8.0	15.0	22.0	44.0	56.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

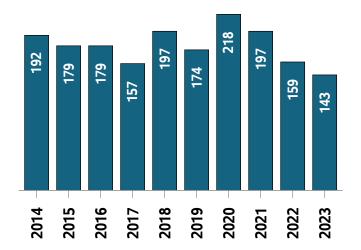
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Huron Perth MLS® Residential Market Activity

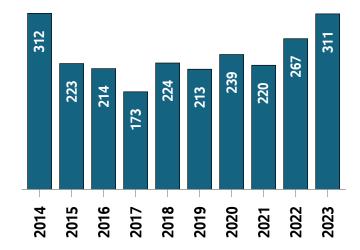


**Sales Activity (September only)** 

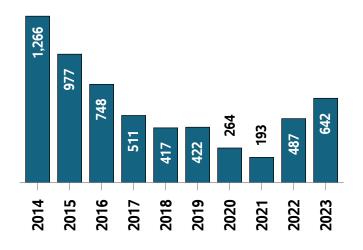


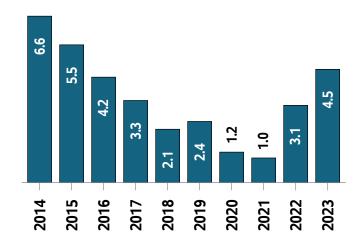
**Active Listings (September only)** 

**New Listings (September only)** 

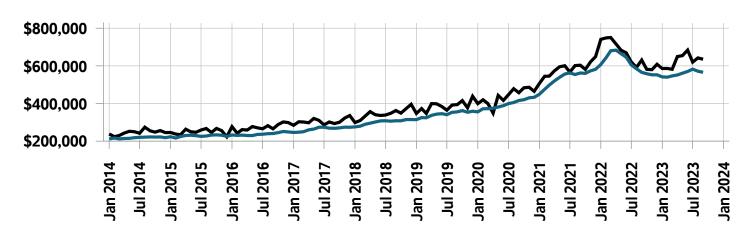


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

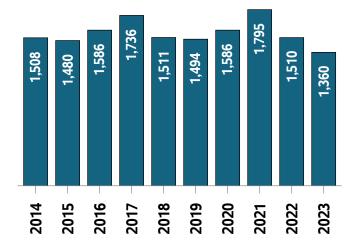




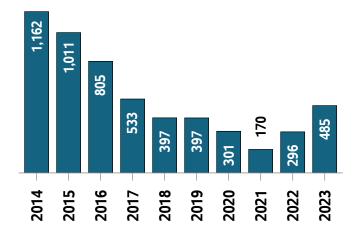
## Huron Perth MLS® Residential Market Activity



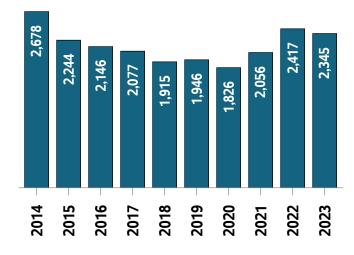
**Sales Activity (September Year-to-date)** 



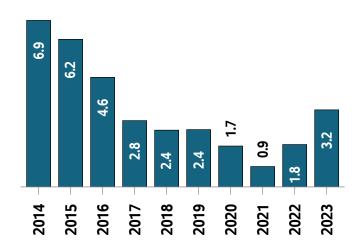
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Huron Perth MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	120	-11.1%	-25.0%	-31.8%	-30.6%	-22.6%	-17.2%
Dollar Volume	\$81,027,943	-8.8%	-22.9%	-6.7%	22.8%	90.6%	143.3%
New Listings	244	9.9%	37.1%	22.6%	16.2%	21.4%	-10.9%
Active Listings	501	23.4%	234.0%	129.8%	29.1%	-20.1%	-51.5%
Sales to New Listings Ratio 1	49.2	60.8	89.9	88.4	82.4	77.1	52.9
Months of Inventory <sup>2</sup>	4.2	3.0	0.9	1.2	2.2	4.0	7.1
Average Price	\$675,233	2.6%	2.7%	36.8%	77.0%	146.2%	194.0%
Median Price	\$610,000	0.8%	1.7%	32.6%	74.3%	131.1%	187.1%
Sale to List Price Ratio <sup>3</sup>	98.5	97.5	108.3	103.2	98.8	96.5	95.3
Median Days on Market	26.0	27.0	10.0	10.5	23.0	48.0	63.0

		Compared to <sup>°</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	1,134	-10.3%	-25.4%	-16.4%	-14.4%	-18.4%	-8.7%
Dollar Volume	\$765,970,290	-16.8%	-18.3%	22.9%	61.7%	99.0%	158.5%
New Listings	1,911	-6.4%	10.2%	23.2%	12.3%	1.0%	-11.9%
Active Listings 4	375	52.6%	174.0%	54.7%	7.2%	-44.0%	-60.1%
Sales to New Listings Ratio 5	59.3	61.9	87.7	87.4	77.8	73.4	57.3
Months of Inventory 6	3.0	1.7	0.8	1.6	2.4	4.3	6.8
Average Price	\$675,459	-7.2%	9.6%	47.0%	88.9%	143.8%	183.2%
Median Price	\$620,000	-5.3%	10.7%	47.2%	87.9%	147.0%	184.7%
Sale to List Price Ratio <sup>7</sup>	99.1	108.4	110.5	101.2	98.9	96.7	96.0
Median Days on Market	21.0	9.0	8.0	15.0	21.0	42.0	52.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

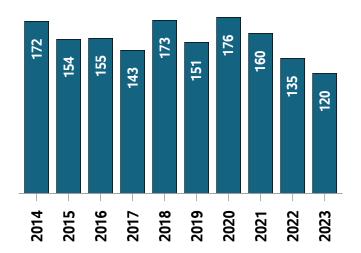
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Huron Perth MLS® Single Family Market Activity

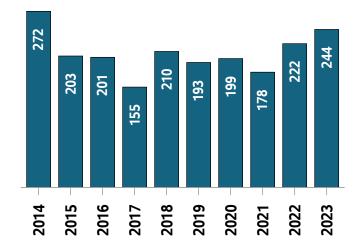


**Sales Activity (September only)** 

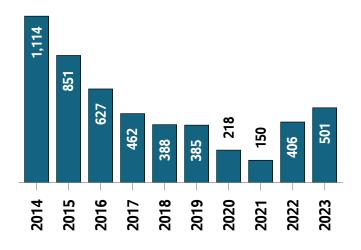


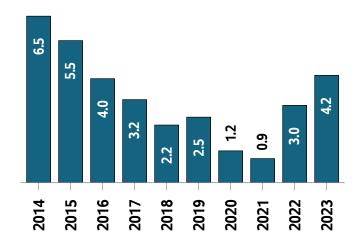
**Active Listings (September only)** 

**New Listings (September only)** 

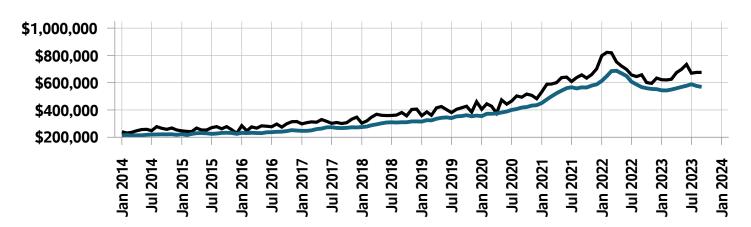


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

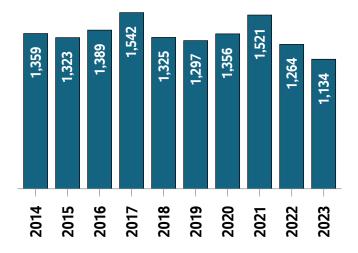




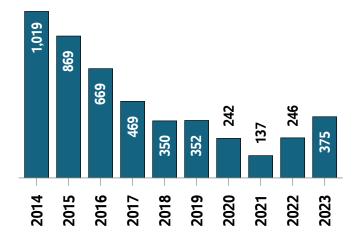
## Huron Perth MLS® Single Family Market Activity



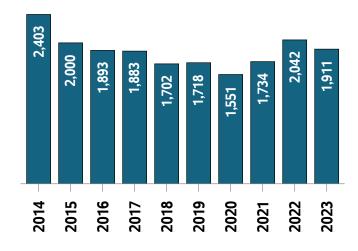
**Sales Activity (September Year-to-date)** 



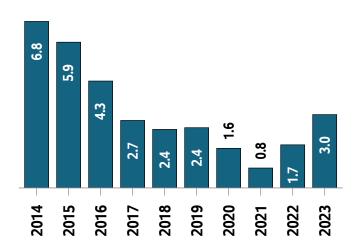
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Huron Perth MLS® Apartment Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	5	25.0%	-16.7%	25.0%	66.7%	25.0%	150.0%
Dollar Volume	\$2,374,000	9.3%	-6.5%	127.7%	158.0%	120.2%	671.0%
New Listings	22	340.0%	175.0%	100.0%	_	633.3%	175.0%
Active Listings	47	327.3%	422.2%	176.5%	1,466.7%	46.9%	-13.0%
Sales to New Listings Ratio 1	22.7	80.0	75.0	36.4	_	133.3	25.0
Months of Inventory <sup>2</sup>	9.4	2.8	1.5	4.3	1.0	8.0	27.0
Average Price	\$474,800	-12.6%	12.2%	82.1%	54.8%	76.1%	208.4%
Median Price	\$390,000	-18.5%	4.2%	50.6%	9.6%	48.1%	153.3%
Sale to List Price Ratio <sup>3</sup>	98.5	97.1	105.2	96.4	100.0	102.2	98.5
Median Days on Market	18.0	54.0	13.0	10.5	226.0	78.0	254.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	50	-12.3%	-5.7%	47.1%	19.0%	25.0%	127.3%
Dollar Volume	\$22,265,250	-23.5%	16.7%	73.8%	81.0%	113.3%	365.1%
New Listings	119	54.5%	91.9%	176.7%	190.2%	158.7%	190.2%
Active Listings ⁴	30	203.4%	357.6%	63.6%	143.2%	-27.6%	-38.4%
Sales to New Listings Ratio 5	42.0	74.0	85.5	79.1	102.4	87.0	53.7
Months of Inventory 6	5.4	1.6	1.1	4.9	2.6	9.3	19.9
Average Price	\$445,305	-12.8%	23.7%	18.2%	52.1%	70.7%	104.6%
Median Price	\$414,950	-17.3%	20.3%	0.6%	54.6%	88.7%	112.8%
Sale to List Price Ratio 7	98.2	105.0	105.4	99.1	98.5	97.4	97.0
Median Days on Market	28.5	16.0	14.0	40.5	37.0	87.0	89.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

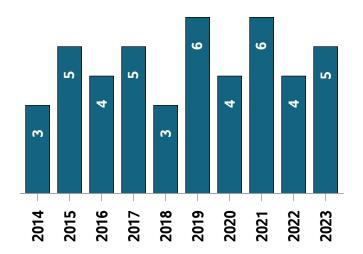
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Huron Perth MLS® Apartment Market Activity

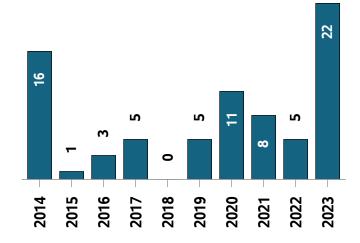


**Sales Activity (September only)** 

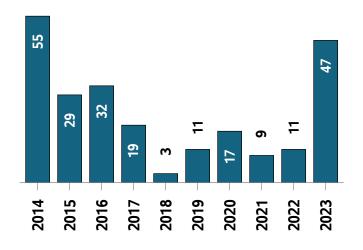


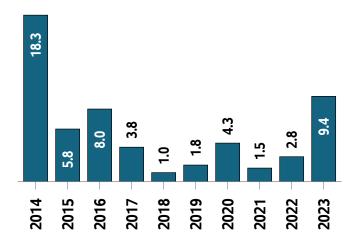
**Active Listings (September only)** 

#### **New Listings (September only)**

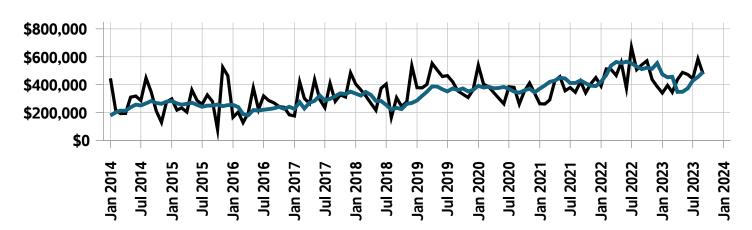


Months of Inventory (September only)





MLS® HPI Apartment Benchmark Price and Average Price

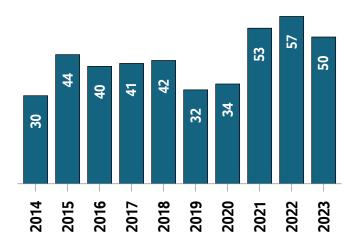




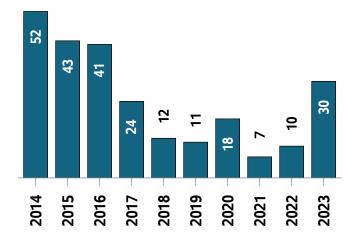
### Huron Perth MLS® Apartment Market Activity



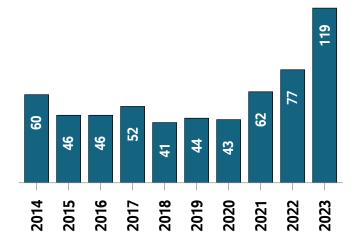
**Sales Activity (September Year-to-date)** 



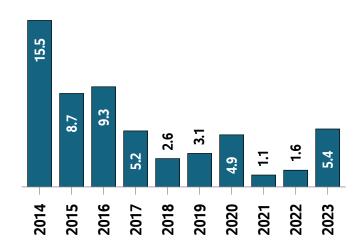
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

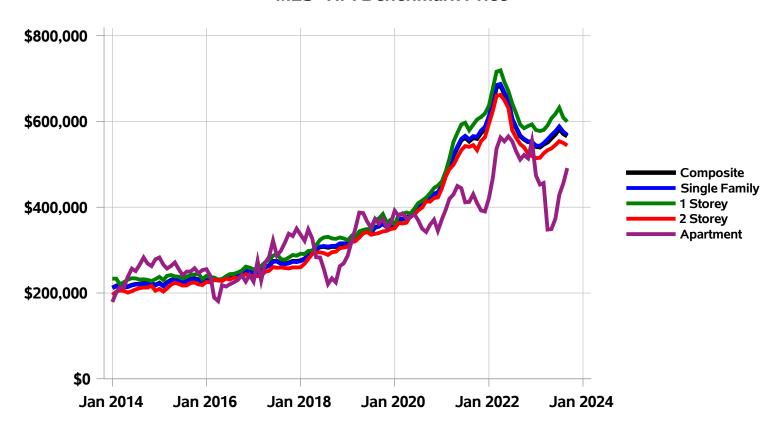


## Huron Perth MLS® HPI Benchmark Price



	MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$565,700	-1.0	-0.8	3.5	0.0	36.0	83.5	
Single Family	\$568,800	-1.3	-1.5	3.5	0.2	36.2	83.5	
One Storey	\$599,500	-1.6	-2.9	3.4	1.2	41.9	83.2	
Two Storey	\$543,900	-1.1	-0.2	3.5	-0.6	31.4	84.2	
Apartment	\$491,200	7.9	31.6	7.6	-3.9	43.5	109.7	

### MLS® HPI Benchmark Price





## Huron Perth MLS® HPI Benchmark Descriptions



## Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1373
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7860
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Huron Perth MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1235
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1537
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7576
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## Huron Perth MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1030
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers





**MLS® Residential Market Activity** 

		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	9	80.0%	-10.0%	-43.8%	-47.1%	80.0%	28.6%
Dollar Volume	\$4,063,900	-0.9%	-27.4%	-47.5%	-20.6%	253.7%	53.3%
New Listings	16	77.8%	-5.9%	100.0%	45.5%	128.6%	0.0%
Active Listings	46	48.4%	187.5%	283.3%	53.3%	4.5%	-16.4%
Sales to New Listings Ratio 1	56.3	55.6	58.8	200.0	154.5	71.4	43.8
Months of Inventory <sup>2</sup>	5.1	6.2	1.6	0.8	1.8	8.8	7.9
Average Price	\$451,544	-44.9%	-19.3%	-6.6%	50.0%	96.5%	19.2%
Median Price	\$375,000	-56.1%	-37.2%	-3.2%	33.0%	109.5%	-3.1%
Sale to List Price Ratio <sup>3</sup>	98.3	96.5	107.7	98.1	98.9	92.3	97.8
Median Days on Market	31.0	27.0	25.5	32.0	95.0	164.0	162.0

		Compared to °					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	74	-9.8%	-19.6%	1.4%	-16.9%	57.4%	60.9%
Dollar Volume	\$44,461,733	-12.5%	-12.3%	53.0%	76.2%	276.8%	274.4%
New Listings	134	1.5%	19.6%	54.0%	14.5%	45.7%	34.0%
Active Listings ⁴	37	71.1%	243.9%	137.3%	9.8%	-28.1%	-22.9%
Sales to New Listings Ratio 5	55.2	62.1	82.1	83.9	76.1	51.1	46.0
Months of Inventory 6	4.6	2.4	1.1	1.9	3.4	10.0	9.5
Average Price	\$600,834	-3.0%	9.0%	50.9%	111.9%	139.3%	132.8%
Median Price	\$536,450	5.3%	9.8%	57.3%	112.0%	145.0%	150.7%
Sale to List Price Ratio 7	96.0	100.7	105.3	97.7	97.2	95.9	94.2
Median Days on Market	38.0	17.0	14.5	27.0	41.0	91.0	100.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

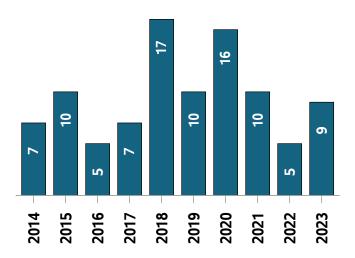
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



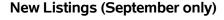
MLS® Residential Market Activity

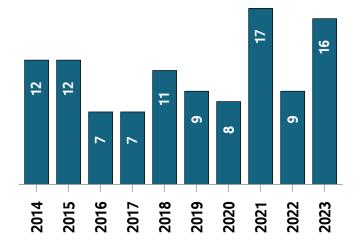




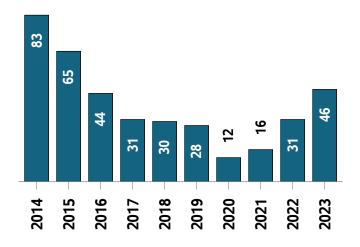


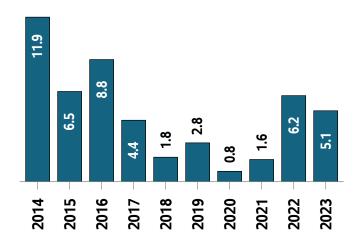
**Active Listings (September only)** 



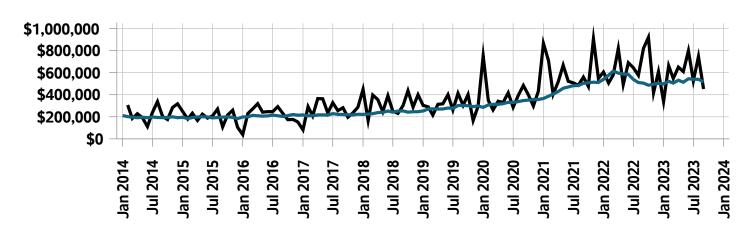


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

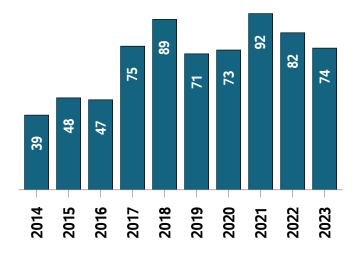




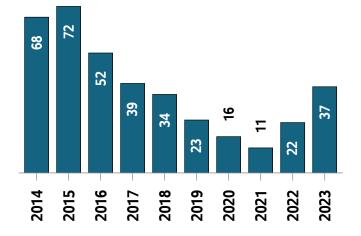




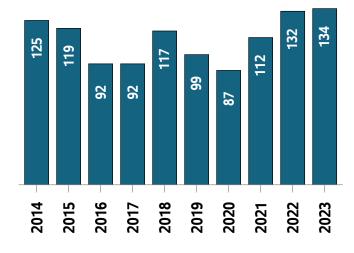




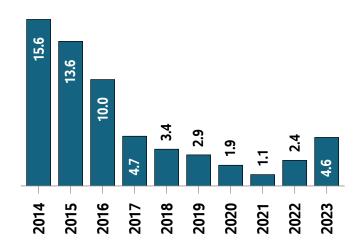
**Active Listings** (September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.





**MLS® Single Family Market Activity** 

		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	6	50.0%	-14.3%	-50.0%	-57.1%	20.0%	-14.3%
Dollar Volume	\$3,114,000	-17.4%	-35.0%	-54.6%	-33.0%	171.0%	17.4%
New Listings	11	57.1%	-15.4%	57.1%	22.2%	83.3%	-21.4%
Active Listings	29	38.1%	141.7%	141.7%	3.6%	-12.1%	-42.0%
Sales to New Listings Ratio 1	54.5	57.1	53.8	171.4	155.6	83.3	50.0
Months of Inventory <sup>2</sup>	4.8	5.3	1.7	1.0	2.0	6.6	7.1
Average Price	\$519,000	-44.9%	-24.2%	-9.2%	56.4%	125.8%	37.0%
Median Price	\$509,500	-45.1%	-18.3%	-0.1%	79.5%	184.6%	31.7%
Sale to List Price Ratio 3	99.3	96.3	112.1	97.0	99.2	92.3	97.8
Median Days on Market	23.0	22.0	19.0	34.0	97.0	164.0	162.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	56	1.8%	-11.1%	14.3%	-13.8%	36.6%	60.0%
Dollar Volume	\$39,230,500	-7.3%	-10.3%	60.4%	72.8%	251.4%	246.2%
New Listings	92	-4.2%	19.5%	48.4%	0.0%	24.3%	5.7%
Active Listings <sup>4</sup>	23	55.2%	235.5%	89.1%	-24.1%	-45.4%	-43.0%
Sales to New Listings Ratio 5	60.9	57.3	81.8	79.0	70.7	55.4	40.2
Months of Inventory 6	3.7	2.4	1.0	2.2	4.2	9.3	10.4
Average Price	\$700,545	-9.0%	0.9%	40.4%	100.6%	157.3%	116.4%
Median Price	\$574,250	-4.3%	-4.3%	43.6%	97.4%	129.7%	129.7%
Sale to List Price Ratio <sup>7</sup>	96.4	102.7	108.5	97.2	97.5	95.9	95.4
Median Days on Market	36.0	16.0	14.0	31.0	51.0	91.0	99.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

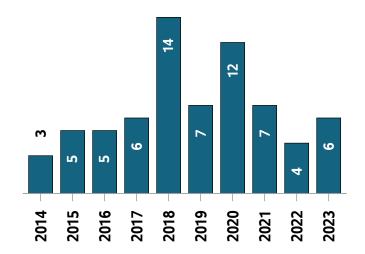
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



MLS® Single Family Market Activity

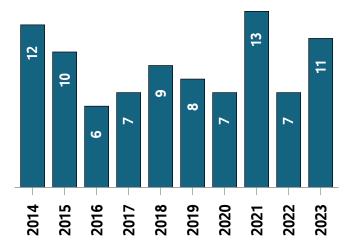




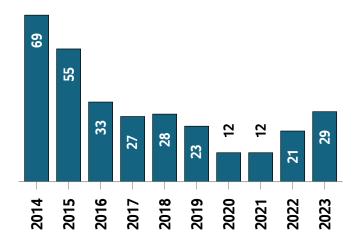


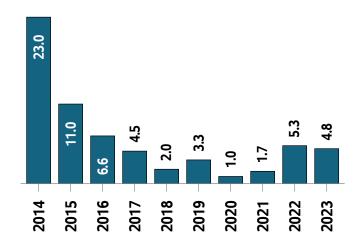
**Active Listings (September only)** 



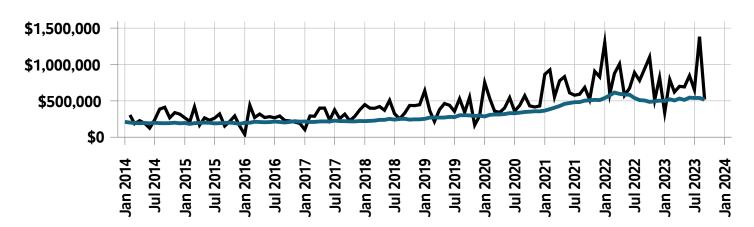


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

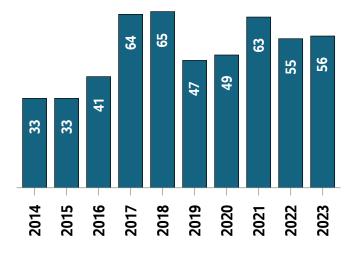




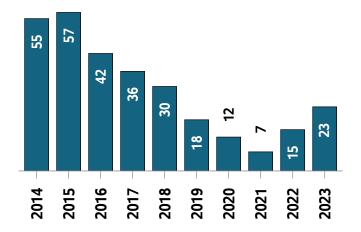


**MLS® Single Family Market Activity** 

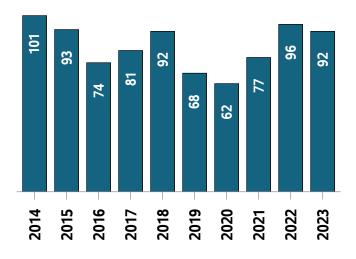
#### **Sales Activity (September Year-to-date)**



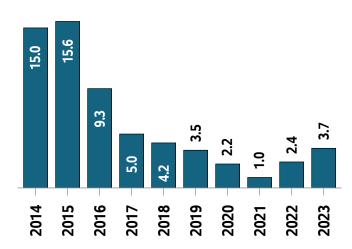
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.





**MLS® HPI Benchmark Price** 

	MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$516,500	-4.3	-5.1	2.3	2.3	48.8	104.2				
Single Family	\$516,500	-4.3	-5.1	2.3	2.3	48.8	104.2				
One Storey	\$491,600	-6.6	-8.9	-1.1	-0.7	45.4	96.4				
Two Storey	\$537,500	-2.5	-2.1	4.7	4.2	48.9	108.9				

### MLS® HPI Benchmark Price





**MLS® HPI Benchmark Descriptions** 



## Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1290
Half Bathrooms	0
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1290
Half Bathrooms	0
Lot Size	22216
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



**MLS® HPI Benchmark Descriptions** 



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1144
Half Bathrooms	0
Lot Size	15855
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1700
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	25571
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



### **Ashfield Twp MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	4	33.3%	-50.0%	-60.0%	33.3%	33.3%	0.0%
Dollar Volume	\$2,004,900	-31.2%	-60.4%	-67.2%	155.4%	113.5%	22.5%
New Listings	6	20.0%	-33.3%	50.0%	50.0%	100.0%	-33.3%
Active Listings	20	25.0%	185.7%	233.3%	100.0%	17.6%	-28.6%
Sales to New Listings Ratio 1	66.7	60.0	88.9	250.0	75.0	100.0	44.4
Months of Inventory 2	5.0	5.3	0.9	0.6	3.3	5.7	7.0
Average Price	\$501,225	-48.4%	-20.8%	-17.9%	91.6%	60.1%	22.5%
Median Price	\$422,450	-57.8%	-31.0%	-36.0%	72.4%	45.7%	42.7%
Sale to List Price Ratio <sup>3</sup>	100.8	96.8	110.6	97.7	98.5	93.0	97.7
Median Days on Market	21.0	17.0	20.5	34.0	15.0	164.0	222.0

			Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	29	-12.1%	-32.6%	-12.1%	11.5%	11.5%	70.6%	
Dollar Volume	\$18,768,900	-20.7%	-25.5%	30.8%	103.1%	134.2%	201.3%	
New Listings	58	-1.7%	11.5%	31.8%	56.8%	45.0%	23.4%	
Active Listings <sup>⁴</sup>	17	49.5%	250.0%	102.6%	87.8%	-31.9%	-23.0%	
Sales to New Listings Ratio 5	50.0	55.9	82.7	75.0	70.3	65.0	36.2	
Months of Inventory 6	5.3	3.1	1.0	2.3	3.2	8.7	11.8	
Average Price	\$647,203	-9.8%	10.5%	48.9%	82.1%	110.0%	76.6%	
Median Price	\$557,500	-4.7%	6.0%	50.7%	79.7%	103.8%	71.5%	
Sale to List Price Ratio <sup>7</sup>	95.7	101.9	109.1	97.3	97.0	93.5	96.6	
Median Days on Market	35.0	17.0	14.0	28.0	23.0	116.5	127.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

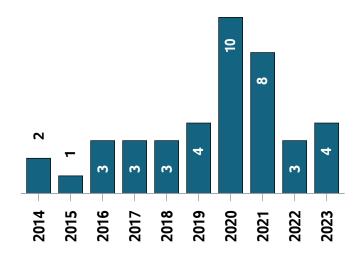
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Ashfield Twp MLS® Residential Market Activity

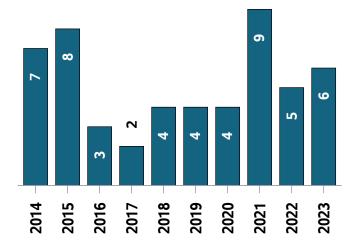


Sales Activity (September only)

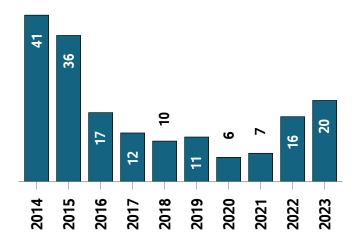


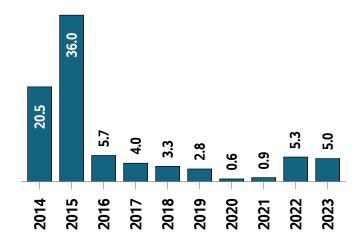
**Active Listings (September only)** 

New Listings (September only)

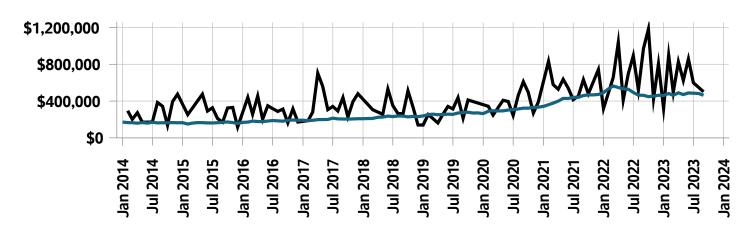


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

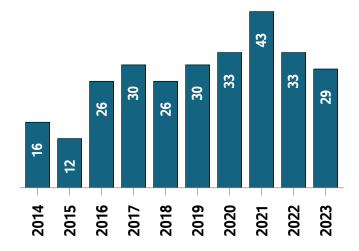




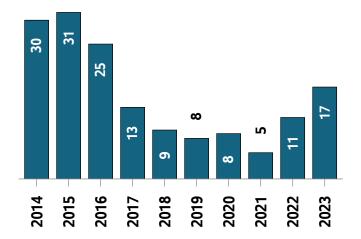
## Ashfield Twp MLS® Residential Market Activity



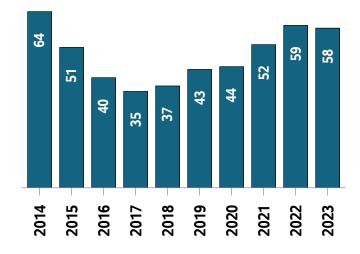
**Sales Activity (September Year-to-date)** 



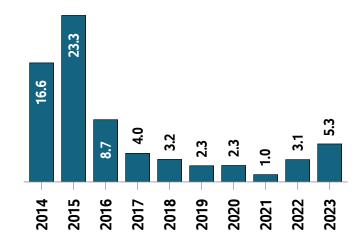
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

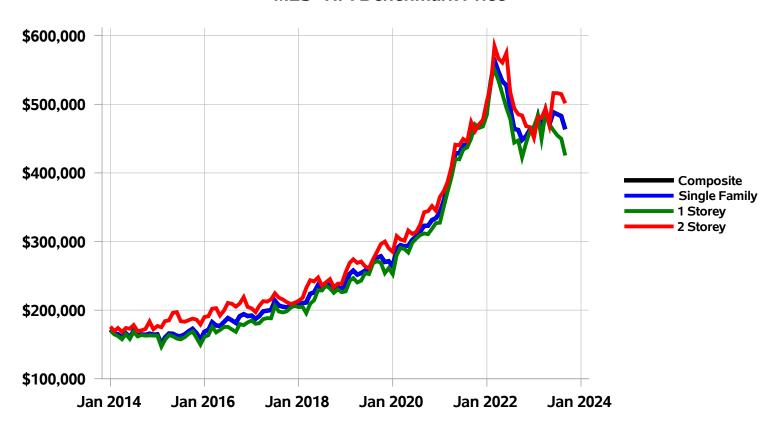


# Ashfield Twp MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$463,500	-4.0	-5.1	0.2	0.2	43.5	95.7					
Single Family	\$463,500	-4.0	-5.1	0.2	0.2	43.5	95.7					
One Storey	\$425,400	-5.4	-7.9	-5.4	-4.9	36.4	83.5					
Two Storey	\$501,500	-2.6	-2.9	4.4	3.3	46.3	104.5					

### MLS® HPI Benchmark Price





# **Ashfield Twp**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1209
Half Bathrooms	0
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1209
Half Bathrooms	0
Lot Size	21460
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# **Ashfield Twp**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1083
Half Bathrooms	0
Heating Fuel	Electricity
Lot Size	16219
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1564
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	28122
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# **Colborne Twp**MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	4	100.0%	100.0%	-20.0%	-66.7%	_	33.3%
Dollar Volume	\$1,699,000	43.4%	217.6%	37.9%	-49.9%	_	67.4%
New Listings	8	100.0%	33.3%	166.7%	100.0%	300.0%	60.0%
Active Listings	24	71.4%	300.0%	700.0%	60.0%	33.3%	41.2%
Sales to New Listings Ratio 1	50.0	50.0	33.3	166.7	300.0	_	60.0
Months of Inventory <sup>2</sup>	6.0	7.0	3.0	0.6	1.3	_	5.7
Average Price	\$424,750	-28.3%	58.8%	72.4%	50.3%	_	25.5%
Median Price	\$424,500	-28.4%	58.7%	101.1%	51.1%	_	9.7%
Sale to List Price Ratio <sup>3</sup>	97.9	96.2	96.4	99.9	99.1	_	98.0
Median Days on Market	58.0	97.5	29.5	36.0	102.0	_	127.0

		Compared to °					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	42	-6.7%	7.7%	61.5%	-20.8%	180.0%	110.0%
Dollar Volume	\$24,606,333	1.9%	15.3%	231.9%	87.8%	679.7%	562.6%
New Listings	72	7.5%	56.5%	166.7%	14.3%	105.7%	105.7%
Active Listings ⁴	20	100.0%	351.3%	417.6%	-5.4%	4.1%	13.5%
Sales to New Listings Ratio 5	58.3	67.2	84.8	96.3	84.1	42.9	57.1
Months of Inventory 6	4.2	2.0	1.0	1.3	3.5	11.3	7.8
Average Price	\$585,865	9.2%	7.0%	105.5%	137.0%	178.5%	215.5%
Median Price	\$513,400	7.2%	14.1%	125.6%	110.4%	202.2%	354.3%
Sale to List Price Ratio 7	96.2	99.1	100.2	98.1	97.2	99.7	91.9
Median Days on Market	40.0	17.0	15.0	32.5	53.0	65.0	102.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

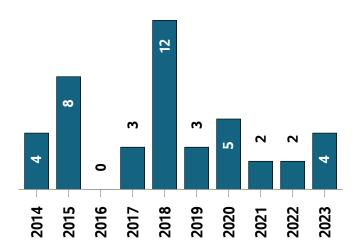
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **Colborne Twp**MLS® Residential Market Activity

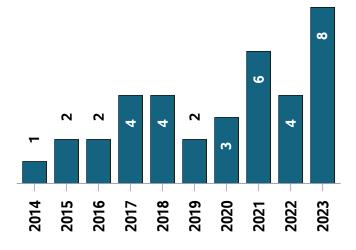


**Sales Activity (September only)** 

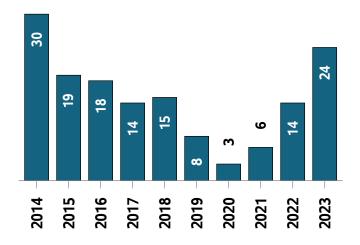


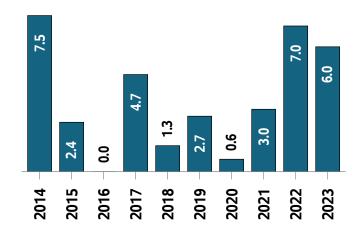
**Active Listings (September only)** 

#### **New Listings (September only)**

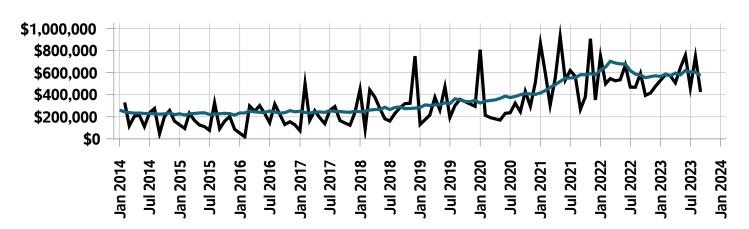


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

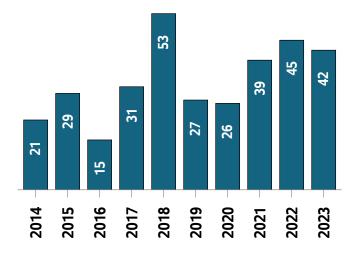




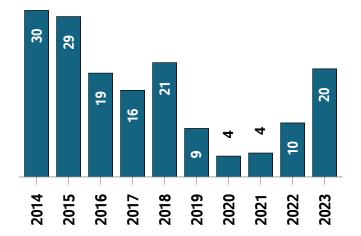
# Colborne Twp MLS® Residential Market Activity



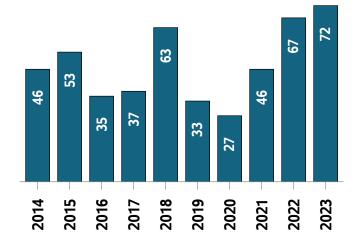
**Sales Activity (September Year-to-date)** 



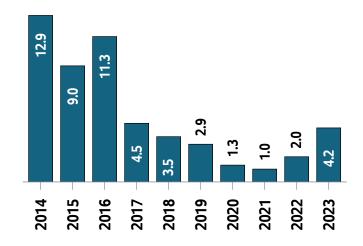
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

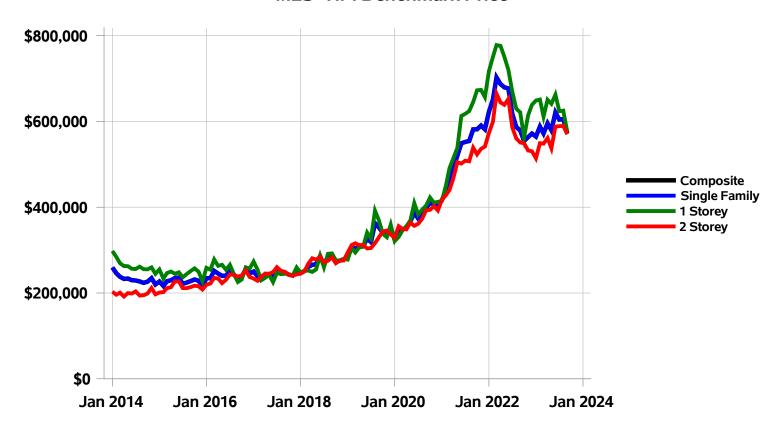


### Colborne Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	September 2023	1 month ago	3 months 6 months 12 months 1 month ago ago 3 years ago 5 year							
Composite	\$572,500	-5.5	-7.8	0.1	-1.1	43.4	98.3			
Single Family	\$572,500	-5.5	-7.8	0.1	-1.1	43.4	98.3			
One Storey	\$576,000	-7.9	-13.0	-5.8	-7.3	42.6	97.1			
Two Storey	\$570,000	-3.4	-3.1	4.0	3.5	45.0	101.3			

### MLS® HPI Benchmark Price





# **Colborne Twp**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1521
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1521
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	26121
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# **Colborne Twp**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1268
Half Bathrooms	0
Lot Size	22216
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1823
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	31074
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



### **BLUEWATER MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	13	0.0%	-7.1%	-27.8%	-35.0%	-23.5%	18.2%
Dollar Volume	\$9,619,000	-16.4%	-11.2%	-2.5%	3.6%	69.2%	184.2%
New Listings	23	4.5%	21.1%	-17.9%	-28.1%	27.8%	-43.9%
Active Listings	63	0.0%	125.0%	85.3%	1.6%	-41.1%	-57.7%
Sales to New Listings Ratio 1	56.5	59.1	73.7	64.3	62.5	94.4	26.8
Months of Inventory <sup>2</sup>	4.8	4.8	2.0	1.9	3.1	6.3	13.5
Average Price	\$739,923	-16.4%	-4.4%	35.0%	59.3%	121.2%	140.4%
Median Price	\$740,000	-10.3%	-1.0%	62.2%	72.5%	153.0%	191.3%
Sale to List Price Ratio <sup>3</sup>	94.2	93.9	97.6	100.1	98.6	95.6	95.2
Median Days on Market	31.0	41.0	19.0	18.5	20.0	78.0	54.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	89	-8.2%	-30.5%	-40.7%	-32.6%	-41.4%	-16.0%
Dollar Volume	\$73,551,850	-15.4%	-23.9%	-11.2%	23.6%	49.4%	134.0%
New Listings	192	-0.5%	9.7%	1.1%	-9.9%	-20.0%	-28.1%
Active Listings 4	51	44.8%	96.6%	7.2%	-18.4%	-54.1%	-59.4%
Sales to New Listings Ratio 5	46.4	50.3	73.1	78.9	62.0	63.3	39.7
Months of Inventory 6	5.2	3.3	1.8	2.9	4.3	6.6	10.7
Average Price	\$826,425	-7.8%	9.4%	49.6%	83.3%	155.2%	178.8%
Median Price	\$690,000	-16.9%	-4.2%	41.2%	63.5%	163.4%	173.8%
Sale to List Price Ratio 7	96.7	99.9	104.3	97.5	97.1	95.1	94.0
Median Days on Market	29.0	14.0	12.5	28.0	34.0	58.5	54.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

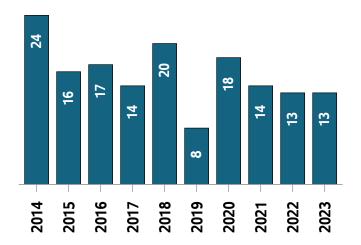
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **BLUEWATER MLS® Residential Market Activity**



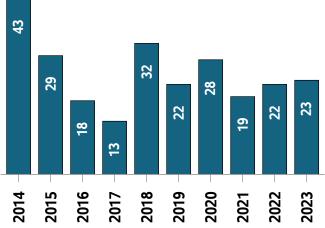
Sales Activity (September only)



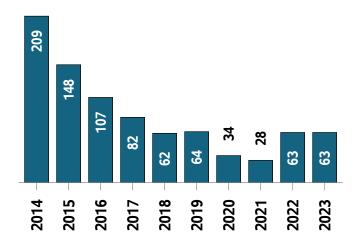
**Active Listings (September only)** 

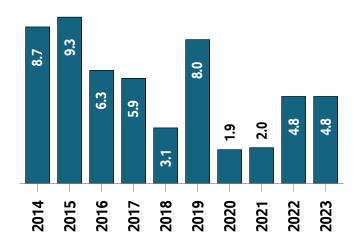


**New Listings (September only)** 

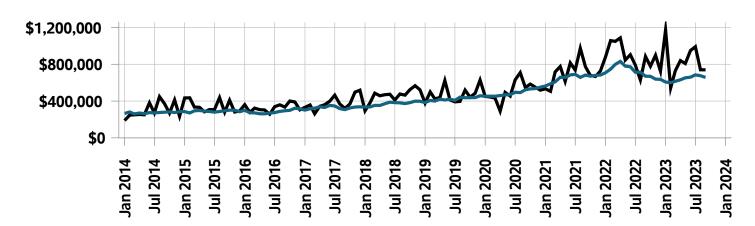


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

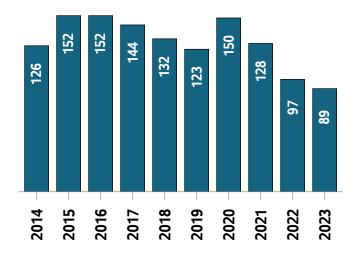




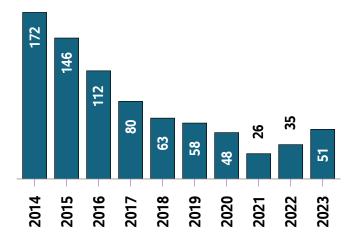
## **BLUEWATER**MLS® Residential Market Activity



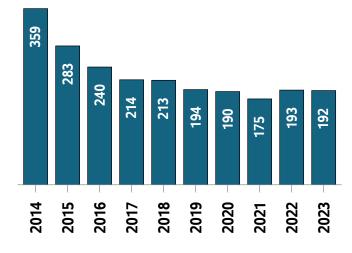
#### **Sales Activity (September Year-to-date)**



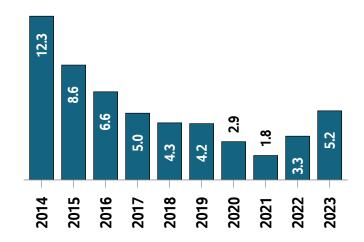
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **BLUEWATER MLS® Single Family Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	12	-7.7%	-14.3%	9.1%	-36.8%	-25.0%	9.1%
Dollar Volume	\$9,504,000	-17.4%	-12.3%	22.4%	7.8%	68.8%	180.8%
New Listings	20	11.1%	11.1%	-4.8%	-37.5%	11.1%	-42.9%
Active Listings	54	0.0%	100.0%	86.2%	-6.9%	-47.1%	-60.6%
Sales to New Listings Ratio 1	60.0	72.2	77.8	52.4	59.4	88.9	31.4
Months of Inventory <sup>2</sup>	4.5	4.2	1.9	2.6	3.1	6.4	12.5
Average Price	\$792,000	-10.5%	2.3%	12.2%	70.7%	125.1%	157.4%
Median Price	\$787,500	-4.5%	5.4%	17.4%	83.6%	169.2%	210.0%
Sale to List Price Ratio <sup>3</sup>	94.6	93.9	97.6	100.7	98.7	96.1	95.2
Median Days on Market	30.5	41.0	19.0	21.0	20.0	77.5	54.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	78	-12.4%	-33.3%	-41.8%	-37.1%	-44.7%	-22.0%
Dollar Volume	\$69,288,850	-17.5%	-25.3%	-12.2%	21.5%	46.7%	123.6%
New Listings	167	-4.0%	5.0%	1.8%	-15.7%	-25.8%	-32.9%
Active Listings <sup>⁴</sup>	44	35.3%	81.2%	1.5%	-23.9%	-57.4%	-62.6%
Sales to New Listings Ratio 5	46.7	51.1	73.6	81.7	62.6	62.7	40.2
Months of Inventory 6	5.1	3.3	1.9	2.9	4.2	6.6	10.6
Average Price	\$888,319	-5.9%	12.1%	50.8%	93.1%	165.2%	186.7%
Median Price	\$730,000	-16.1%	-2.7%	32.0%	69.8%	161.9%	177.6%
Sale to List Price Ratio 7	97.0	100.1	103.3	97.8	97.2	95.2	94.2
Median Days on Market	26.0	14.0	13.0	28.0	34.5	55.0	51.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

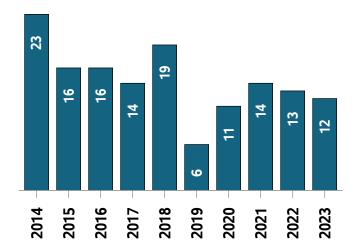
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **BLUEWATER**MLS® Single Family Market Activity

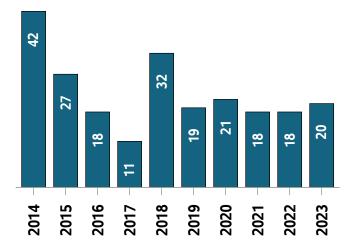


Sales Activity (September only)

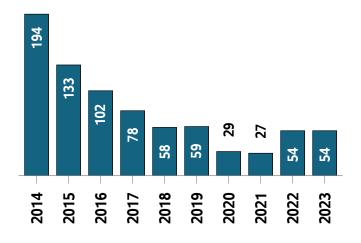


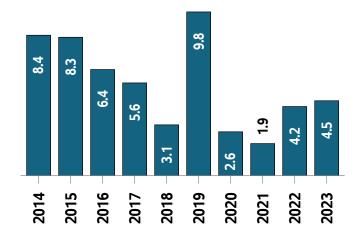
**Active Listings (September only)** 

#### **New Listings (September only)**

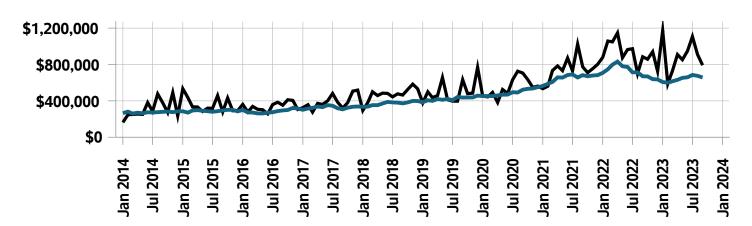


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

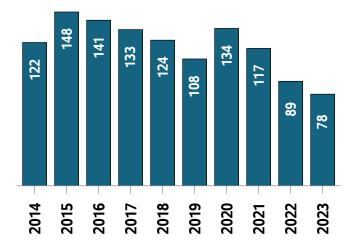




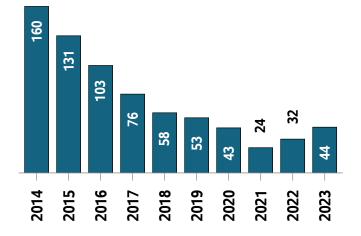
## **BLUEWATER**MLS® Single Family Market Activity



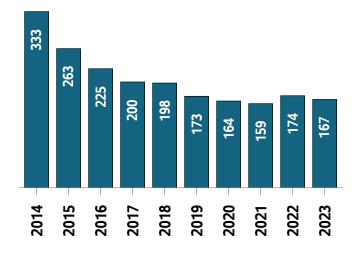
#### **Sales Activity (September Year-to-date)**



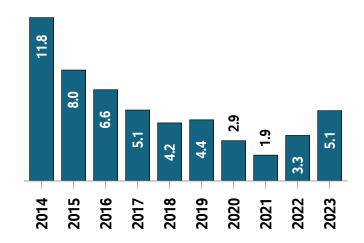
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

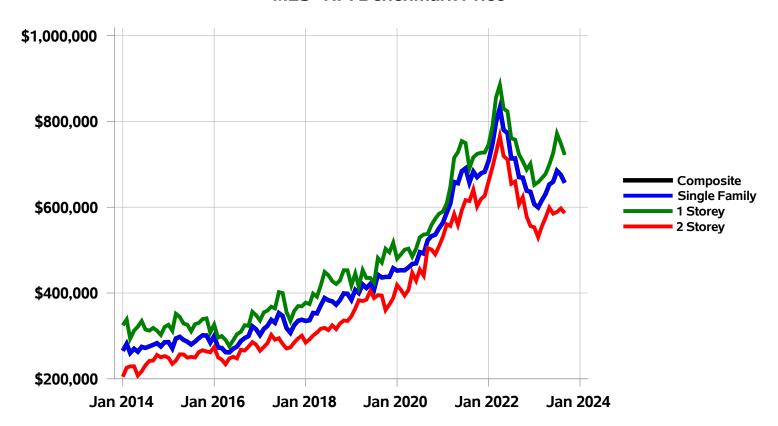


## BLUEWATER MLS® HPI Benchmark Price



	MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$656,900	-2.8	-0.4	6.8	-2.0	25.7	76.3	
Single Family	\$656,900	-2.8	-0.4	6.8	-2.0	25.7	76.3	
One Storey	\$722,000	-3.6	-0.7	8.2	-0.2	34.4	71.5	
Two Storey	\$586,000	-1.8	0.2	5.7	-3.4	16.1	85.6	

### MLS® HPI Benchmark Price





# **BLUEWATER**MLS® HPI Benchmark Descriptions



# Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1516
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private
Waterfront	Waterfront

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1516
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13938
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# **BLUEWATER**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1342
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13189
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1725
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13146
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **Bayfield MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	6	100.0%	-14.3%	-50.0%	20.0%	-14.3%	50.0%
Dollar Volume	\$4,360,000	95.5%	-24.4%	-40.4%	79.9%	39.2%	220.6%
New Listings	12	20.0%	140.0%	-25.0%	0.0%	140.0%	-20.0%
Active Listings	32	10.3%	220.0%	68.4%	28.0%	-27.3%	-37.3%
Sales to New Listings Ratio 1	50.0	30.0	140.0	75.0	41.7	140.0	26.7
Months of Inventory <sup>2</sup>	5.3	9.7	1.4	1.6	5.0	6.3	12.8
Average Price	\$726,667	-2.2%	-11.8%	19.1%	49.9%	62.4%	113.7%
Median Price	\$700,000	-9.1%	-6.7%	37.3%	47.4%	84.2%	135.3%
Sale to List Price Ratio <sup>3</sup>	96.1	95.7	95.6	98.7	100.1	96.6	96.0
Median Days on Market	23.5	39.0	25.0	20.0	18.0	164.0	101.0

		Compared to *					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	29	7.4%	-19.4%	-53.2%	-43.1%	-46.3%	-19.4%
Dollar Volume	\$23,752,750	-14.0%	-24.8%	-36.7%	-2.8%	11.2%	99.8%
New Listings	73	9.0%	32.7%	-18.0%	-9.9%	-24.7%	-16.1%
Active Listings ⁴	22	51.9%	87.7%	5.9%	-17.8%	-49.5%	-54.0%
Sales to New Listings Ratio 5	39.7	40.3	65.5	69.7	63.0	55.7	41.4
Months of Inventory 6	6.9	4.9	2.9	3.0	4.7	7.3	12.0
Average Price	\$819,060	-20.0%	-6.7%	35.3%	71.0%	107.0%	148.0%
Median Price	\$775,000	-22.9%	-8.8%	31.4%	67.9%	119.2%	189.2%
Sale to List Price Ratio <sup>7</sup>	95.0	101.3	103.0	97.7	96.2	95.8	94.8
Median Days on Market	30.0	24.0	23.5	24.5	35.0	64.0	91.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

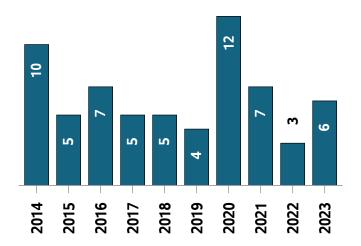
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **Bayfield**MLS® Residential Market Activity

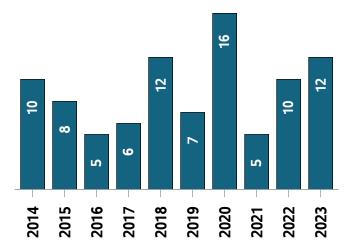


**Sales Activity (September only)** 

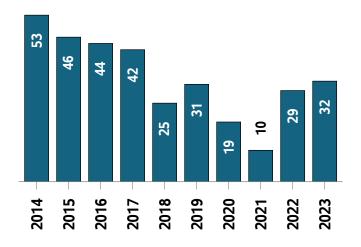


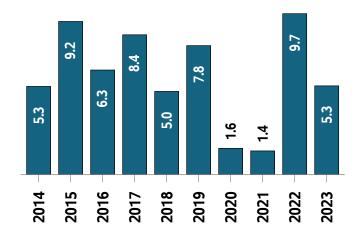
**Active Listings (September only)** 

### New Listings (September only)

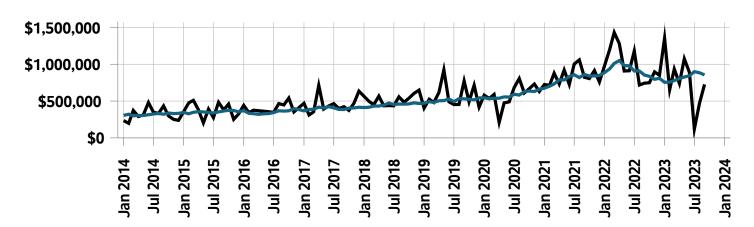


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

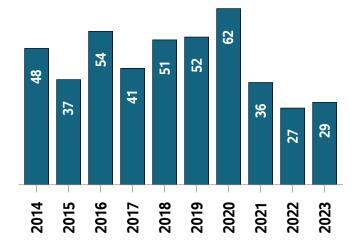




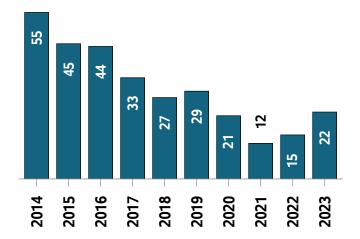
## **Bayfield**MLS® Residential Market Activity



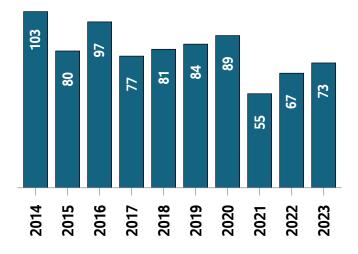
**Sales Activity (September Year-to-date)** 



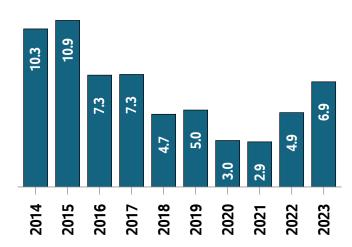
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### Bayfield MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$855,600	-3.3	1.4	9.9	0.3	36.2	86.7	
Single Family	\$855,600	-3.3	1.4	9.9	0.3	36.2	86.7	
One Storey	\$802,200	-2.5	1.7	9.3	0.3	48.6	91.4	
Two Storey	\$962,400	-5.4	0.4	11.1	0.9	25.0	80.0	

### MLS® HPI Benchmark Price





# **Bayfield**MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10977
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



# **Bayfield**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1527
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10956
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2121
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11632
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



### **Hay Twp MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	2	-71.4%	-33.3%	100.0%	_	100.0%	100.0%
Dollar Volume	\$1,984,000	-73.7%	-25.7%	550.5%	_	762.6%	309.1%
New Listings	3	-40.0%	-40.0%	0.0%	_	50.0%	-50.0%
Active Listings	5	-58.3%	0.0%	0.0%	400.0%	-54.5%	-68.8%
Sales to New Listings Ratio 1	66.7	140.0	60.0	33.3	_	50.0	16.7
Months of Inventory 2	2.5	1.7	1.7	5.0	_	11.0	16.0
Average Price	\$992,000	-7.8%	11.4%	225.2%	<u>—</u>	331.3%	104.5%
Median Price	\$992,000	-0.8%	32.3%	225.2%		331.3%	104.5%
Sale to List Price Ratio <sup>3</sup>	90.4	91.7	96.4	101.7	_	92.0	92.4
Median Days on Market	50.0	41.0	7.0	2.0	_	48.0	16.0

		Compared to <sup>6</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	18	-18.2%	-21.7%	350.0%	800.0%	50.0%	38.5%
Dollar Volume	\$16,899,500	-26.0%	-8.3%	568.0%	912.6%	355.5%	240.7%
New Listings	35	-7.9%	9.4%	288.9%	483.3%	94.4%	12.9%
Active Listings ⁴	9	20.0%	122.9%	188.9%	212.0%	-26.4%	-37.1%
Sales to New Listings Ratio 5	51.4	57.9	71.9	44.4	33.3	66.7	41.9
Months of Inventory 6	4.3	3.0	1.5	6.8	12.5	8.8	9.5
Average Price	\$938,861	-9.6%	17.1%	48.4%	12.5%	203.7%	146.0%
Median Price	\$690,000	-27.4%	-13.8%	10.4%	-17.3%	156.1%	88.0%
Sale to List Price Ratio 7	93.3	96.9	103.9	99.5	95.2	94.6	94.7
Median Days on Market	31.0	17.5	7.0	6.0	221.0	92.5	61.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

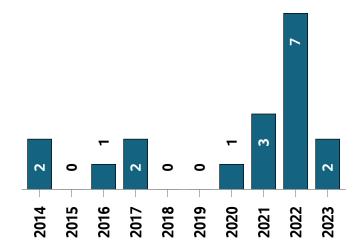
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Hay Twp MLS® Residential Market Activity

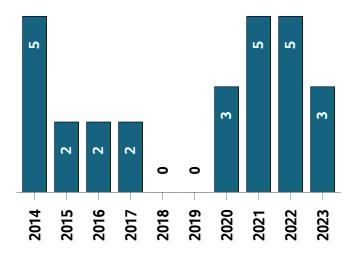


Sales Activity (September only)

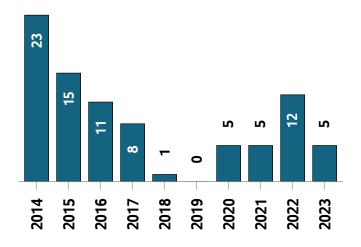


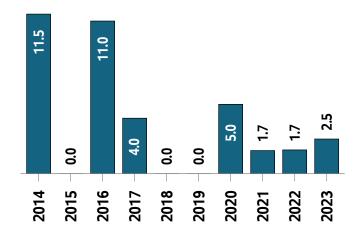
**Active Listings (September only)** 

**New Listings (September only)** 

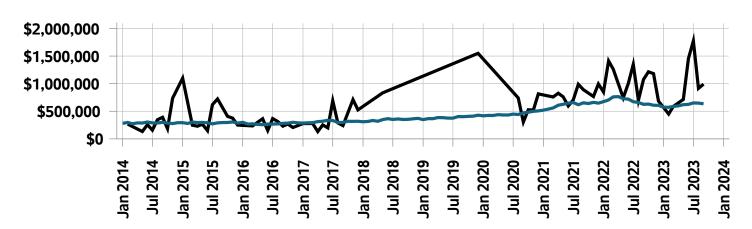


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

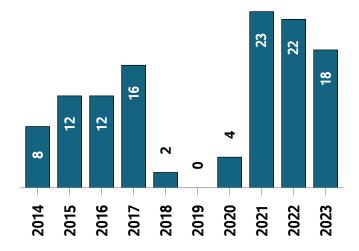




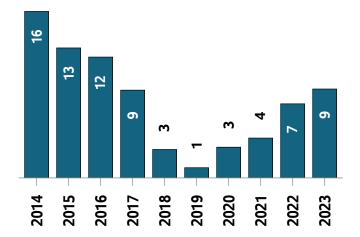
## Hay Twp MLS® Residential Market Activity



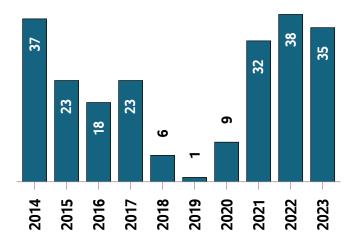
**Sales Activity (September Year-to-date)** 



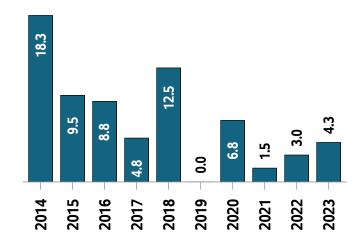
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

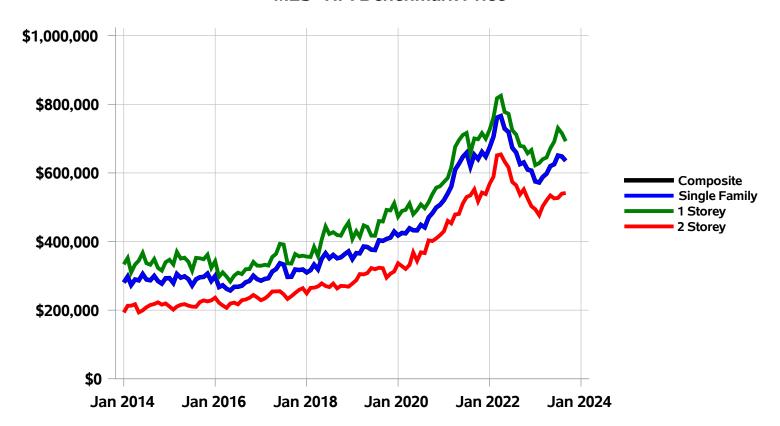


# Hay Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$635,300	-2.0	1.6	8.1	1.6	35.1	80.9		
Single Family	\$635,300	-2.0	1.6	8.1	1.6	35.1	80.9		
One Storey	\$692,300	-3.3	0.2	8.2	2.0	34.5	65.2		
Two Storey	\$541,500	0.4	3.0	7.7	0.8	34.2	105.6		

### MLS® HPI Benchmark Price





# **Hay Twp**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1477
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private
Waterfront	Waterfront

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1477
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17065
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# Hay Twp MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15420
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1717
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21247
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



### Hensall **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
New Listings	1	0.0%	-50.0%	-50.0%	0.0%	_	-66.7%
Active Listings	3	50.0%	200.0%	50.0%	_	50.0%	-57.1%
Sales to New Listings Ratio 1	0.0	200.0	50.0	50.0	300.0	_	33.3
Months of Inventory <sup>2</sup>	0.0	1.0	1.0	2.0	_	0.7	7.0
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	98.6	115.7	100.3	95.9	97.7	95.0
Median Days on Market	0.0	66.5	6.0	26.0	34.0	77.0	34.0

		Compared to <sup>a</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	7	-41.7%	-22.2%	-41.7%	-22.2%	-41.7%	-12.5%
Dollar Volume	\$4,127,000	-40.9%	0.5%	2.2%	126.9%	117.3%	193.4%
New Listings	11	-26.7%	0.0%	-21.4%	22.2%	-26.7%	-8.3%
Active Listings ⁴	2	-5.3%	60.0%	0.0%	-6.7%	-64.0%	-71.4%
Sales to New Listings Ratio 5	63.6	80.0	81.8	85.7	100.0	80.0	66.7
Months of Inventory 6	2.6	1.6	1.3	1.5	2.1	4.2	7.9
Average Price	\$589,571	1.3%	29.2%	75.1%	191.7%	272.6%	235.3%
Median Price	\$640,000	7.6%	42.2%	83.6%	228.4%	292.0%	245.5%
Sale to List Price Ratio <sup>7</sup>	99.9	104.3	110.1	98.0	95.2	94.2	95.3
Median Days on Market	27.0	14.0	8.0	21.5	23.0	63.5	71.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

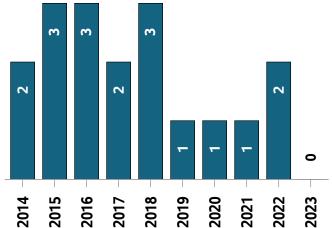
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### Hensall **MLS® Residential Market Activity**

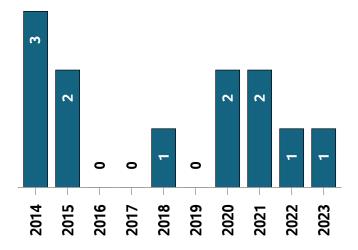


Sales Activity (September only)

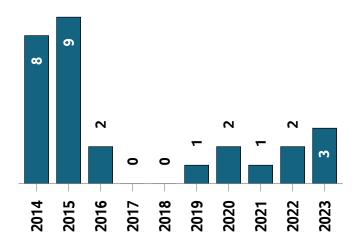


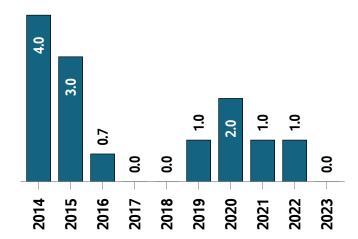
**Active Listings (September only)** 

**New Listings (September only)** 

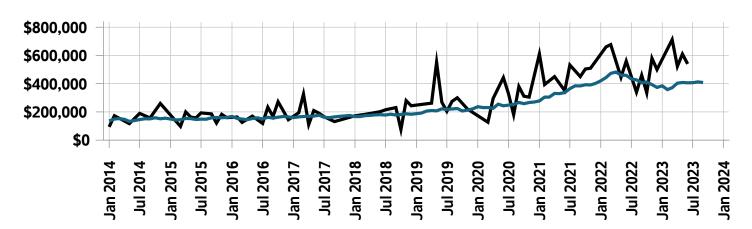


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

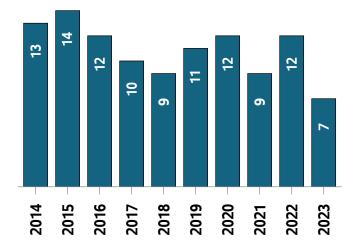




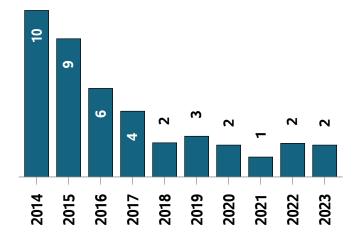
## Hensall MLS® Residential Market Activity



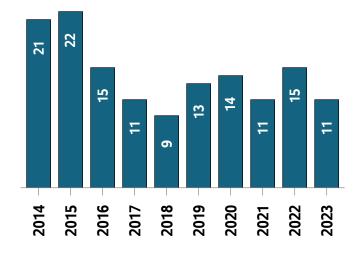
**Sales Activity (September Year-to-date)** 



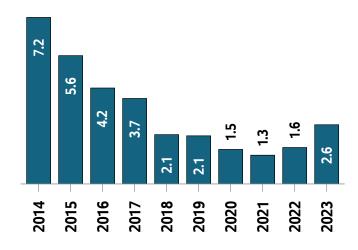
**Active Listings** (September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

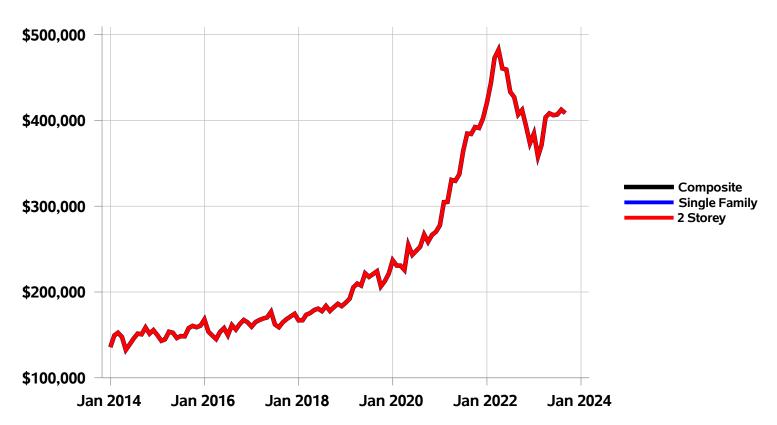


## Hensall MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
		percentage change vs.							
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$408,500	-1.0	0.6	10.0	0.4	53.0	129.6		
Single Family	\$408,500	-1.0	0.6	10.0	0.4	53.0	129.6		
Two Storey	\$408,500	-1.0	0.6	10.0	0.4	53.0	129.6		

### MLS® HPI Benchmark Price





# Hensall MLS® HPI Benchmark Descriptions



# Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1454
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1454
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8713
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Hensall MLS® HPI Benchmark Descriptions



## 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1454
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8713
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Stanley Twp**MLS® Residential Market Activity



		Compared to <sup>8</sup>						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	4	_	_	100.0%	300.0%	100.0%	300.0%	
Dollar Volume	\$2,535,000	_	_	123.2%	490.9%	343.2%	1,234.2%	
New Listings	3	200.0%	200.0%	0.0%	200.0%	0.0%	-40.0%	
Active Listings	5	25.0%	150.0%	150.0%	0.0%	-76.2%	-66.7%	
Sales to New Listings Ratio 1	133.3	_	_	66.7	100.0	66.7	20.0	
Months of Inventory <sup>2</sup>	1.3	_	_	1.0	5.0	10.5	15.0	
Average Price	\$633,750	_	_	11.6%	47.7%	121.6%	233.6%	
Median Price	\$787,500	_	_	38.7%	83.6%	175.3%	314.5%	
Sale to List Price Ratio <sup>3</sup>	92.0	_	_	110.9	100.0	91.7	95.0	
Median Days on Market	37.0	_	_	5.0	12.0	82.0	100.0	

		Compared to <sup>8</sup>						
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	8	-20.0%	-50.0%	-65.2%	-57.9%	-71.4%	-38.5%	
Dollar Volume	\$6,053,000	-3.4%	-58.5%	-52.1%	-39.9%	-30.7%	122.0%	
New Listings	16	0.0%	-15.8%	-20.0%	-36.0%	-62.8%	-36.0%	
Active Listings <sup>⁴</sup>	5	95.6%	266.7%	-10.2%	-41.3%	-72.2%	-53.7%	
Sales to New Listings Ratio 5	50.0	62.5	84.2	115.0	76.0	65.1	52.0	
Months of Inventory 6	5.5	2.3	0.8	2.1	3.9	5.6	7.3	
Average Price	\$756,625	20.8%	-17.1%	37.8%	42.8%	142.7%	260.8%	
Median Price	\$580,000	-2.5%	-23.1%	17.9%	29.2%	122.4%	168.5%	
Sale to List Price Ratio <sup>7</sup>	91.9	103.3	108.3	100.1	98.4	94.4	90.1	
Median Days on Market	37.0	13.0	9.5	36.0	68.0	51.0	97.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

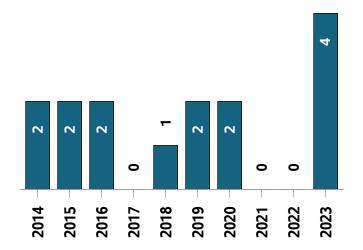
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **Stanley Twp**MLS® Residential Market Activity

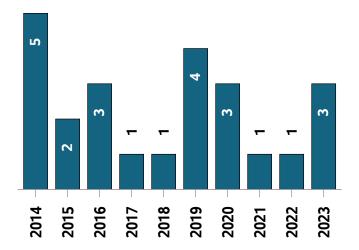


**Sales Activity (September only)** 

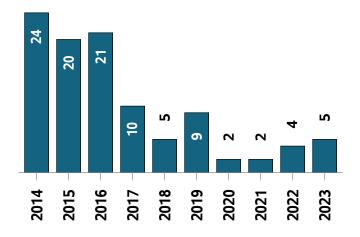


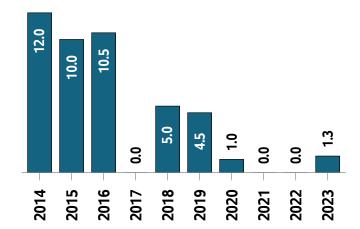
**Active Listings (September only)** 

#### **New Listings (September only)**

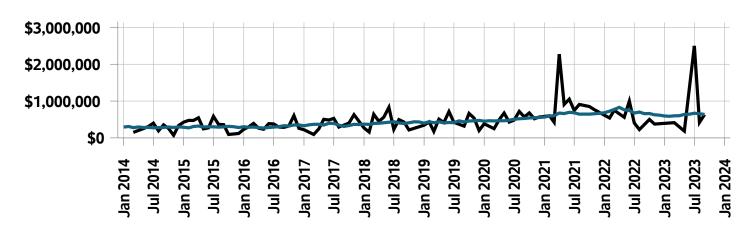


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

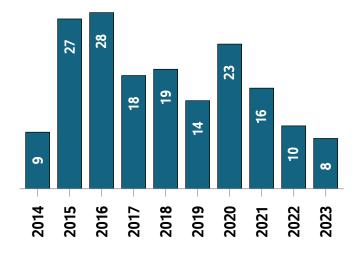




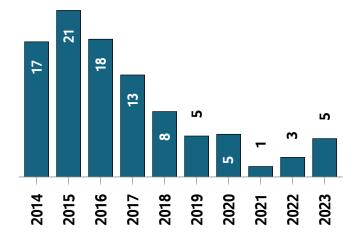
# Stanley Twp MLS® Residential Market Activity



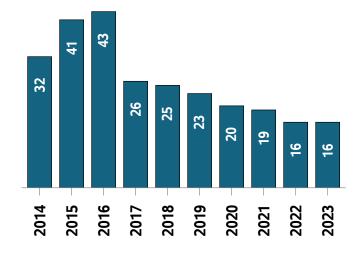
**Sales Activity (September Year-to-date)** 



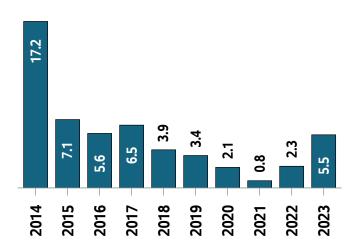
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# Stanley Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$636,600	-3.0	-1.2	6.2	-3.0	20.7	62.9				
Single Family	\$636,600	-3.0	-1.2	6.2	-3.0	20.7	62.9				
One Storey	\$672,400	-4.1	-3.3	7.4	-3.0	21.8	58.2				
Two Storey	\$588,500	-2.0	3.1	5.5	-1.4	22.4	84.0				

### MLS® HPI Benchmark Price





# **Stanley Twp**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value	
Above Ground Bedrooms	3	
Age Category	51 to 99	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	1	
Garage Description	ription Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1329	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Number of Fireplaces	1	
Total Number Of Rooms	9	
Type Of Foundation	Basement, Poured concrete	
Wastewater Disposal	Private	
Waterfront	Waterfront	

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	18279
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# **Stanley Twp**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1233
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16558
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1783
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	23275
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



### Zurich **MLS® Residential Market Activity**



		Compared to °						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	0	_	-100.0%	_	-100.0%	-100.0%	-100.0%	
Dollar Volume	\$0	_	-100.0%	_	-100.0%	-100.0%	-100.0%	
New Listings	3	0.0%	-25.0%	0.0%	0.0%	50.0%	-25.0%	
Active Listings	13	160.0%	116.7%	160.0%	225.0%	8.3%	-7.1%	
Sales to New Listings Ratio 1	0.0	_	50.0	_	100.0	50.0	25.0	
Months of Inventory <sup>2</sup>	0.0	_	3.0	_	1.3	12.0	14.0	
Average Price	\$0	_	-100.0%	_	-100.0%	-100.0%	-100.0%	
Median Price	\$0	_	-100.0%	_	-100.0%	-100.0%	-100.0%	
Sale to List Price Ratio 3	0.0	_	100.3	_	99.8	98.5	100.0	
Median Days on Market	0.0	_	24.5	_	5.0	243.0	8.0	

		Compared to <sup>8</sup>						
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	17	88.9%	-43.3%	6.3%	21.4%	-15.0%	54.5%	
Dollar Volume	\$9,480,600	79.9%	-38.7%	72.3%	179.9%	171.1%	371.0%	
New Listings	34	70.0%	-5.6%	61.9%	112.5%	47.8%	25.9%	
Active Listings ⁴	8	113.2%	64.4%	80.5%	184.6%	-43.1%	-22.1%	
Sales to New Listings Ratio 5	50.0	45.0	83.3	76.2	87.5	87.0	40.7	
Months of Inventory 6	4.4	3.9	1.5	2.6	1.9	6.5	8.6	
Average Price	\$557,682	-4.8%	8.2%	62.1%	130.5%	218.9%	204.7%	
Median Price	\$450,000	-10.0%	3.5%	41.3%	102.2%	163.9%	152.8%	
Sale to List Price Ratio 7	103.5	99.3	103.8	96.0	99.3	94.2	95.4	
Median Days on Market	22.0	16.0	20.0	25.5	13.0	83.0	23.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

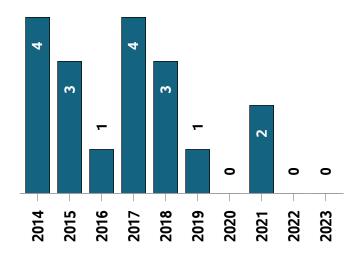
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **Zurich MLS® Residential Market Activity**

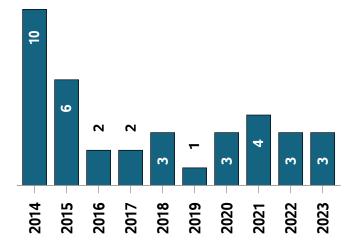


**Sales Activity (September only)** 

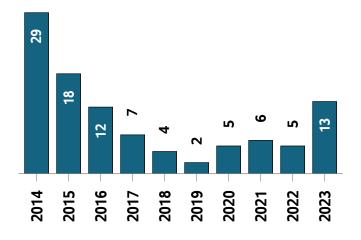


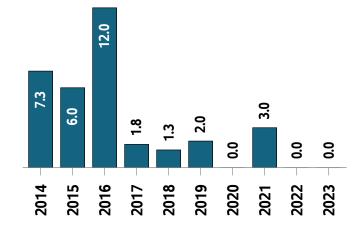
**Active Listings (September only)** 

#### **New Listings (September only)**

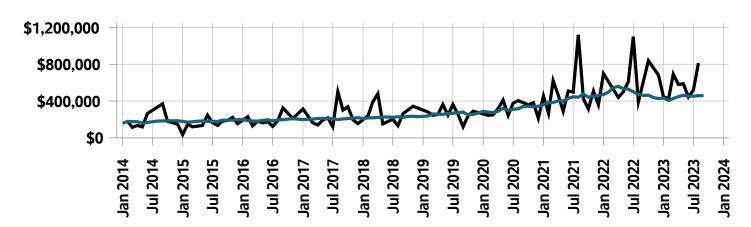


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

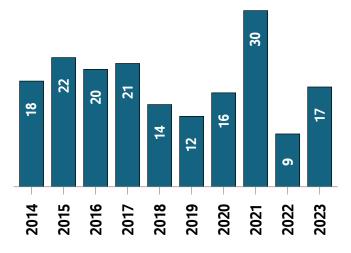




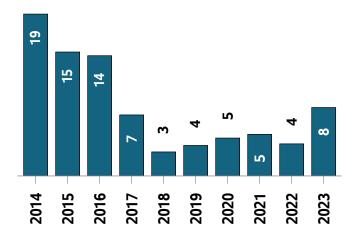
## **Zurich**MLS® Residential Market Activity



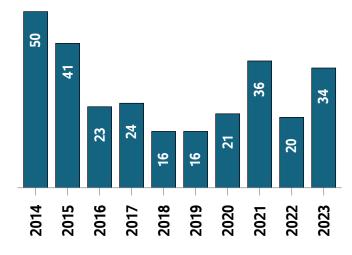
**Sales Activity (September Year-to-date)** 



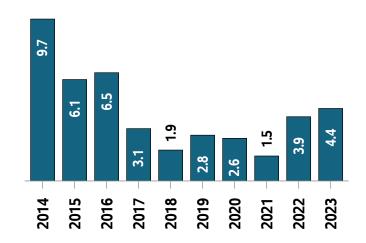
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **Zurich** MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$459,200	0.1	1.3	7.2	-0.4	34.2	106.1
Single Family	\$459,200	0.1	1.3	7.2	-0.4	34.2	106.1
Two Storey	\$459,200	0.1	1.3	7.2	-0.4	34.2	106.1

### MLS® HPI Benchmark Price





## **Zurich** MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1517
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1517
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8776
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Zurich** MLS® HPI Benchmark Descriptions



### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1517
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8776
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **CENTRAL HURON MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	8	-20.0%	-55.6%	-38.5%	-27.3%	-46.7%	-38.5%
Dollar Volume	\$4,035,000	-23.8%	-61.7%	-25.0%	76.1%	45.1%	69.1%
New Listings	15	25.0%	-21.1%	0.0%	-6.3%	-6.3%	15.4%
Active Listings	39	95.0%	105.3%	290.0%	18.2%	-33.9%	-65.8%
Sales to New Listings Ratio 1	53.3	83.3	94.7	86.7	68.8	93.8	100.0
Months of Inventory 2	4.9	2.0	1.1	0.8	3.0	3.9	8.8
Average Price	\$504,375	-4.8%	-13.8%	21.9%	142.1%	172.1%	174.8%
Median Price	\$527,500	32.2%	-7.5%	54.6%	276.8%	240.3%	153.6%
Sale to List Price Ratio <sup>3</sup>	97.0	95.1	108.5	98.9	94.6	93.3	92.3
Median Days on Market	22.5	27.0	9.5	10.0	36.0	95.0	112.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	59	-27.2%	-47.3%	-46.4%	-37.9%	-38.5%	-28.9%
Dollar Volume	\$31,678,150	-31.6%	-40.1%	-14.3%	15.9%	43.9%	136.9%
New Listings	110	-1.8%	-16.7%	-5.2%	-9.8%	-27.6%	-40.5%
Active Listings ⁴	33	73.1%	161.9%	107.0%	5.3%	-42.6%	-69.0%
Sales to New Listings Ratio 5	53.6	72.3	84.8	94.8	77.9	63.2	44.9
Months of Inventory 6	5.0	2.1	1.0	1.3	3.0	5.4	11.5
Average Price	\$536,918	-6.0%	13.8%	59.7%	86.6%	134.2%	233.2%
Median Price	\$495,000	-3.2%	17.9%	62.3%	98.1%	165.8%	236.7%
Sale to List Price Ratio 7	96.7	103.3	108.6	98.7	97.1	93.8	92.7
Median Days on Market	41.0	14.0	10.0	15.0	33.0	52.0	99.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

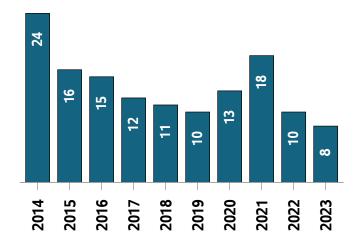
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



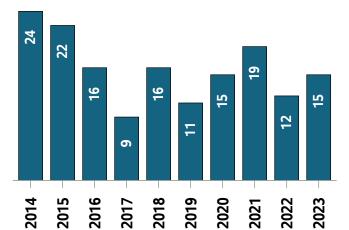
### **CENTRAL HURON**MLS® Residential Market Activity



#### Sales Activity (September only)

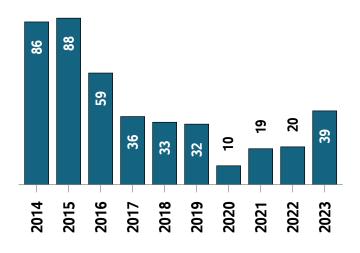


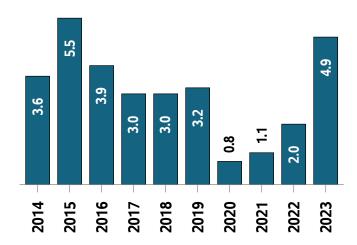
**Active Listings (September only)** 



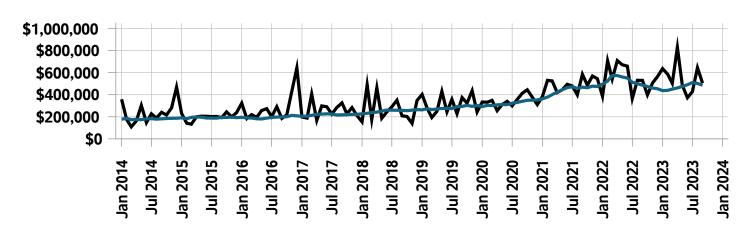
**New Listings (September only)** 

Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

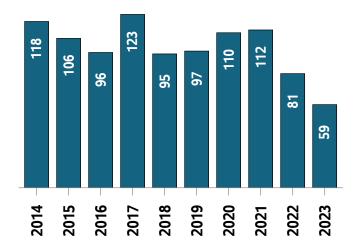




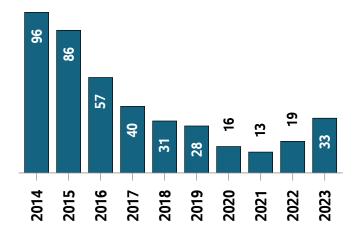
### **CENTRAL HURON**MLS® Residential Market Activity



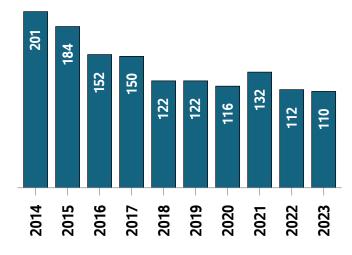
#### **Sales Activity (September Year-to-date)**



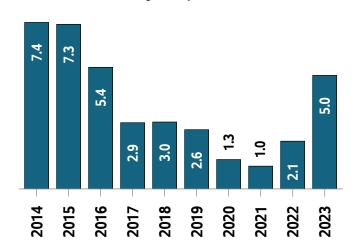
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **CENTRAL HURON MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	7	-12.5%	-50.0%	-30.0%	16.7%	-41.7%	-46.2%
Dollar Volume	\$3,815,000	-22.0%	-61.8%	-14.3%	96.3%	53.6%	59.9%
New Listings	12	100.0%	-20.0%	-7.7%	-7.7%	-7.7%	9.1%
Active Listings	29	141.7%	190.0%	262.5%	11.5%	-31.0%	-68.1%
Sales to New Listings Ratio 1	58.3	133.3	93.3	76.9	46.2	92.3	118.2
Months of Inventory 2	4.1	1.5	0.7	0.8	4.3	3.5	7.0
Average Price	\$545,000	-10.8%	-23.5%	22.5%	68.3%	163.3%	196.9%
Median Price	\$560,000	17.5%	-6.4%	72.5%	102.5%	231.4%	169.2%
Sale to List Price Ratio <sup>3</sup>	97.7	94.8	111.9	99.2	96.1	93.4	92.3
Median Days on Market	17.0	48.5	7.0	9.5	19.5	74.5	112.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	46	-27.0%	-45.9%	-45.9%	-38.7%	-42.5%	-31.3%
Dollar Volume	\$28,437,650	-33.0%	-41.1%	-14.0%	12.3%	37.3%	125.3%
New Listings	81	1.2%	-14.7%	-11.0%	-15.6%	-33.6%	-43.8%
Active Listings ⁴	21	87.0%	206.6%	68.5%	-14.2%	-51.3%	-75.1%
Sales to New Listings Ratio 5	56.8	78.8	89.5	93.4	78.1	65.6	46.5
Months of Inventory 6	4.1	1.6	0.7	1.3	2.9	4.8	11.2
Average Price	\$618,210	-8.2%	8.8%	58.9%	83.1%	138.7%	228.1%
Median Price	\$565,000	-4.2%	18.9%	76.3%	98.9%	158.6%	236.3%
Sale to List Price Ratio <sup>7</sup>	97.6	106.7	110.8	99.5	97.7	94.4	93.4
Median Days on Market	28.5	10.0	8.0	15.0	35.0	50.5	98.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

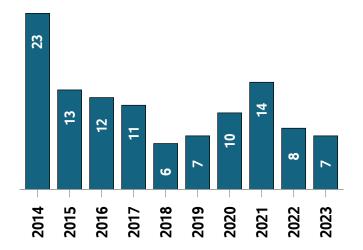
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



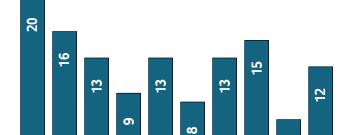
## **CENTRAL HURON**MLS® Single Family Market Activity



**Sales Activity (September only)** 



**Active Listings (September only)** 



**New Listings (September only)** 

Months of Inventory (September only)

2018

2019

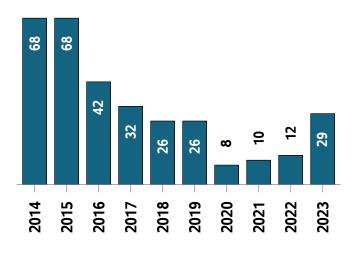
2020

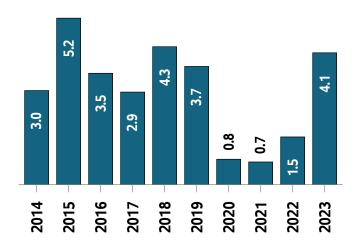
2021

2022

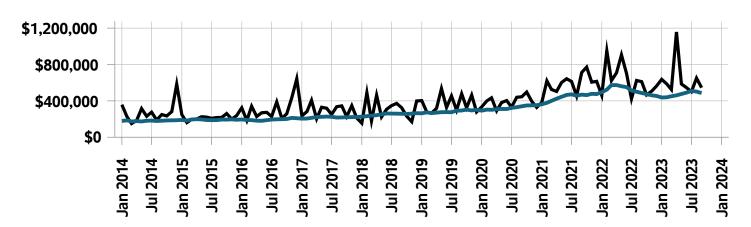
2016

2017





MLS® HPI Single Family Benchmark Price and Average Price

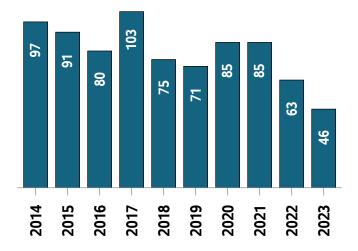




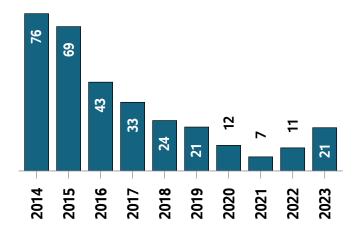
## **CENTRAL HURON**MLS® Single Family Market Activity



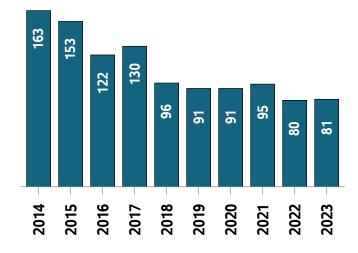
#### **Sales Activity (September Year-to-date)**



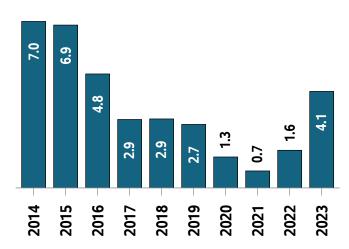
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

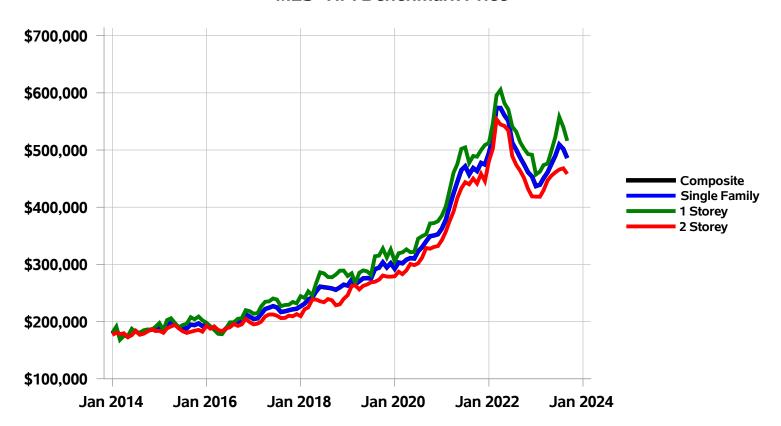


## CENTRAL HURON MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$485,900	-3.2	-0.9	7.8	-0.1	42.7	88.4		
Single Family	\$485,900	-3.2	-0.9	7.8	-0.1	42.7	88.4		
One Storey	\$516,100	-4.5	-1.4	8.9	0.5	46.3	86.0		
Two Storey	\$458,300	-2.1	-0.6	6.7	-1.1	39.4	93.1		

#### MLS® HPI Benchmark Price





## **CENTRAL HURON**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1436
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1436
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11552
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## **CENTRAL HURON**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1227
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13950
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1693
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10925
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Clinton **MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	5	25.0%	0.0%	-44.4%	-37.5%	-16.7%	-37.5%
Dollar Volume	\$2,965,000	1.4%	47.1%	1.8%	103.8%	196.4%	122.8%
New Listings	8	60.0%	60.0%	0.0%	100.0%	14.3%	14.3%
Active Listings	21	425.0%	320.0%	425.0%	250.0%	16.7%	-46.2%
Sales to New Listings Ratio 1	62.5	80.0	100.0	112.5	200.0	85.7	114.3
Months of Inventory <sup>2</sup>	4.2	1.0	1.0	0.4	0.8	3.0	4.9
Average Price	\$593,000	-18.9%	47.1%	83.2%	226.0%	255.6%	256.6%
Median Price	\$570,000	6.2%	37.3%	93.2%	256.3%	237.3%	266.0%
Sale to List Price Ratio <sup>3</sup>	98.2	95.1	112.3	99.6	94.0	91.3	93.7
Median Days on Market	17.0	25.0	7.0	10.0	29.0	40.0	115.5

		Compared to <sup>6</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	26	-21.2%	-50.0%	-55.9%	-46.9%	-39.5%	-35.0%
Dollar Volume	\$13,160,650	-29.4%	-36.9%	-26.7%	27.2%	57.2%	115.1%
New Listings	55	31.0%	-6.8%	-12.7%	17.0%	-11.3%	-20.3%
Active Listings ⁴	16	173.1%	264.1%	195.8%	44.9%	-31.7%	-59.4%
Sales to New Listings Ratio 5	47.3	78.6	88.1	93.7	104.3	69.4	58.0
Months of Inventory 6	5.5	1.6	0.8	0.8	2.0	4.8	8.8
Average Price	\$506,179	-10.4%	26.2%	66.3%	139.7%	159.9%	231.0%
Median Price	\$495,000	-3.2%	22.1%	67.8%	151.9%	160.5%	231.7%
Sale to List Price Ratio <sup>7</sup>	99.0	108.4	111.2	99.5	96.6	93.4	94.6
Median Days on Market	25.0	7.0	7.0	15.0	30.0	52.0	87.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

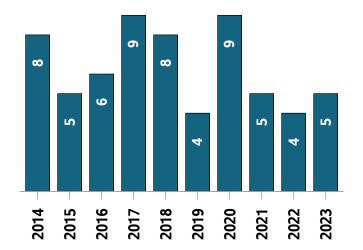
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Clinton MLS® Residential Market Activity

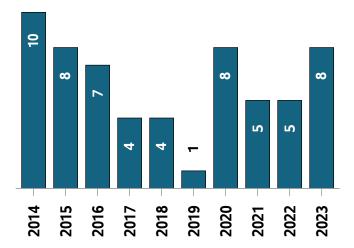


**Sales Activity (September only)** 

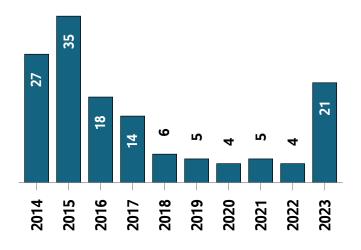


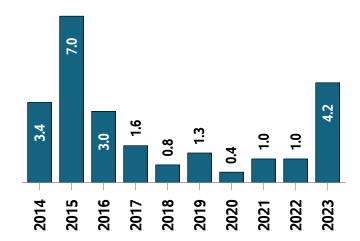
**Active Listings (September only)** 

New Listings (September only)

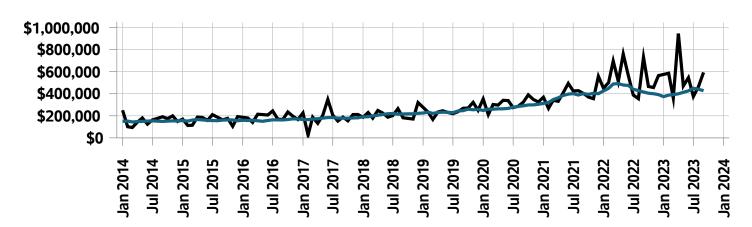


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

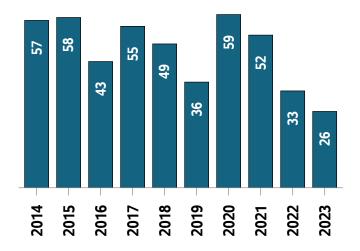




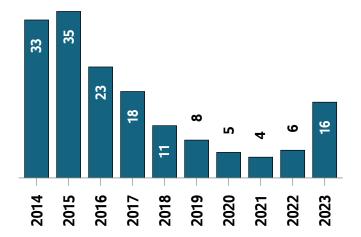
### Clinton MLS® Residential Market Activity



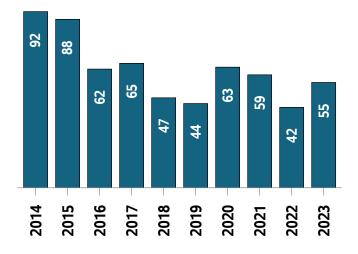
**Sales Activity (September Year-to-date)** 



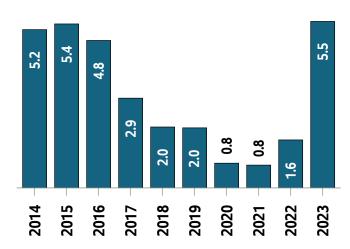
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

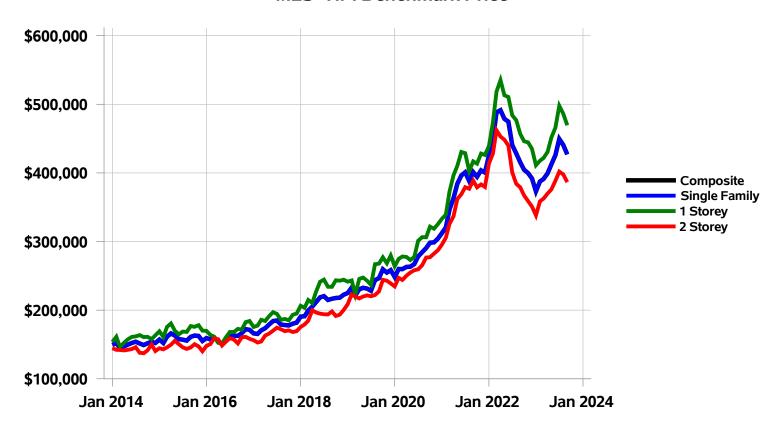


## **Clinton**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$427,000	-3.1	0.3	9.2	2.8	47.0	97.1	
Single Family	\$427,000	-3.1	0.3	9.2	2.8	47.0	97.1	
One Storey	\$469,400	-3.5	0.7	11.3	2.7	53.3	100.6	
Two Storey	\$386,500	-2.8	-0.5	6.6	2.0	39.7	95.1	

#### MLS® HPI Benchmark Price





## **Clinton**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1400
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1400
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10428
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Clinton**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10341
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1531
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10428
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Goderich Twp MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	2	-50.0%	-83.3%	100.0%	-33.3%	-60.0%	-33.3%
Dollar Volume	\$595,000	-58.9%	-92.4%	74.4%	-28.9%	-38.8%	-24.7%
New Listings	5	-16.7%	-58.3%	25.0%	-37.5%	0.0%	-16.7%
Active Listings	16	14.3%	33.3%	166.7%	14.3%	-44.8%	-70.4%
Sales to New Listings Ratio 1	40.0	66.7	100.0	25.0	37.5	100.0	50.0
Months of Inventory <sup>2</sup>	8.0	3.5	1.0	6.0	4.7	5.8	18.0
Average Price	\$297,500	-17.8%	-54.6%	-12.8%	6.7%	53.1%	13.0%
Median Price	\$297,500	-5.0%	-50.3%	-12.8%	133.3%	115.6%	14.4%
Sale to List Price Ratio <sup>3</sup>	89.8	96.1	105.2	100.4	96.1	94.0	95.0
Median Days on Market	57.0	13.5	15.0	18.0	64.0	98.0	20.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	23	-34.3%	-50.0%	-37.8%	-37.8%	-39.5%	-17.9%
Dollar Volume	\$12,393,500	-36.2%	-47.5%	4.9%	-7.4%	41.3%	157.3%
New Listings	43	-21.8%	-27.1%	7.5%	-20.4%	-32.8%	-46.3%
Active Listings ⁴	15	24.8%	107.9%	101.5%	1.6%	-42.3%	-69.6%
Sales to New Listings Ratio 5	53.5	63.6	78.0	92.5	68.5	59.4	35.0
Months of Inventory 6	5.7	3.0	1.4	1.8	3.5	6.0	15.4
Average Price	\$538,848	-2.9%	5.0%	68.7%	48.9%	133.5%	213.2%
Median Price	\$435,000	2.4%	2.4%	64.2%	32.2%	163.6%	270.2%
Sale to List Price Ratio 7	94.4	95.4	104.9	96.9	97.6	93.2	90.1
Median Days on Market	47.0	35.0	14.5	18.0	35.0	73.5	102.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Goderich Twp MLS® Residential Market Activity

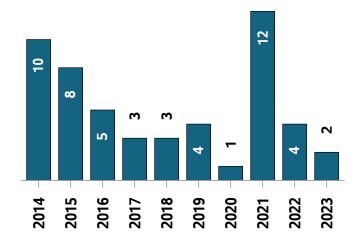
2014

2016

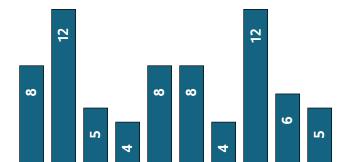
2017



**Sales Activity (September only)** 



**Active Listings (September only)** 



**New Listings (September only)** 

Months of Inventory (September only)

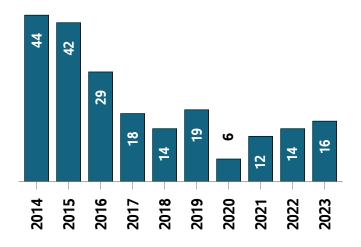
2018

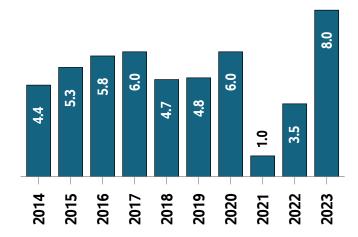
2019

2020

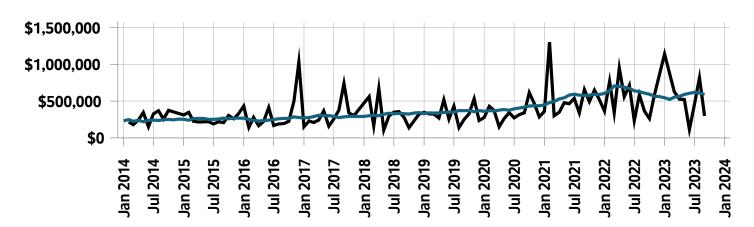
2021

2022





MLS® HPI Composite Benchmark Price and Average Price

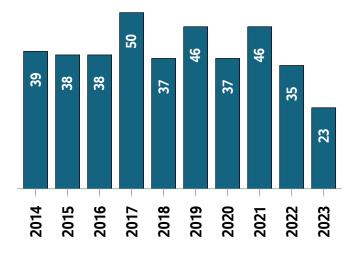




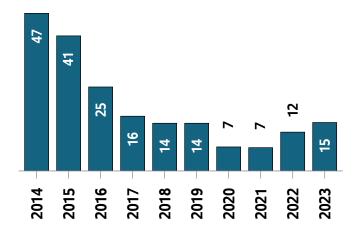
## Goderich Twp MLS® Residential Market Activity



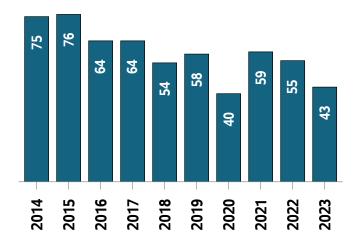
**Sales Activity (September Year-to-date)** 



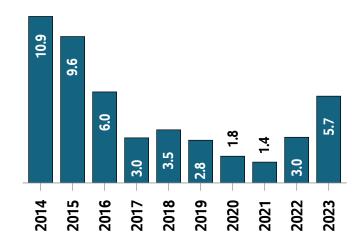
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### Goderich Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$589,300	-3.3	-2.7	6.6	-3.1	40.9	79.6	
Single Family	\$589,300	-3.3	-2.7	6.6	-3.1	40.9	79.6	
One Storey	\$584,000	-6.0	-4.5	6.1	-1.7	43.0	72.5	
Two Storey	\$597,500	1.0	0.0	7.4	-4.6	37.9	91.1	

#### MLS® HPI Benchmark Price





# **Goderich Twp**MLS® HPI Benchmark Descriptions



## Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1403
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1403
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24616
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# **Goderich Twp**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	26373
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1811
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	23233
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



#### **Hullett Twp MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	1	-50.0%	0.0%	-66.7%	_	-75.0%	-50.0%	
Dollar Volume	\$475,000	-48.6%	-26.4%	-77.6%	_	-41.2%	78.9%	
New Listings	2	100.0%	0.0%	-33.3%	100.0%	0.0%	_	
Active Listings	2	0.0%	0.0%	_	-71.4%	-66.7%	-81.8%	
Sales to New Listings Ratio 1	50.0	200.0	50.0	100.0	_	200.0	_	
Months of Inventory <sup>2</sup>	2.0	1.0	2.0	_	_	1.5	5.5	
Average Price	\$475,000	2.7%	-26.4%	-32.9%	_	135.1%	257.8%	
Median Price	\$475,000	2.7%	-26.4%	-46.6%	_	247.3%	257.8%	
Sale to List Price Ratio <sup>3</sup>	105.6	93.2	129.3	96.4	_	95.6	82.6	
Median Days on Market	15.0	64.0	9.0	8.0	_	114.0	113.0	

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	10	-23.1%	-28.6%	25.0%	233.3%	-16.7%	-23.1%
Dollar Volume	\$6,124,000	-25.5%	-27.0%	47.1%	738.9%	82.5%	183.6%
New Listings	12	-20.0%	-14.3%	50.0%	33.3%	-33.3%	-40.0%
Active Listings ⁴	3	27.8%	62.6%	46.0%	-31.9%	-47.7%	-77.9%
Sales to New Listings Ratio 5	83.3	86.7	100.0	100.0	33.3	66.7	65.0
Months of Inventory 6	2.3	1.4	1.0	2.0	11.3	3.7	8.0
Average Price	\$612,400	-3.2%	2.1%	17.7%	151.7%	118.9%	268.7%
Median Price	\$485,000	-19.4%	-11.4%	7.2%	193.9%	271.6%	207.0%
Sale to List Price Ratio 7	96.3	111.3	111.4	99.5	95.7	97.1	92.9
Median Days on Market	60.5	9.0	13.5	10.0	34.0	42.5	114.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

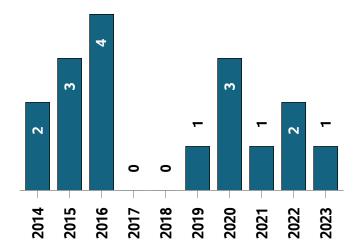
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



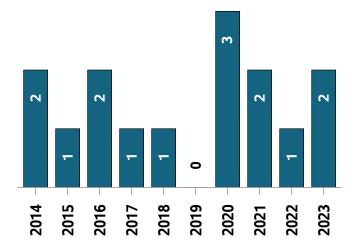
### Hullett Twp MLS® Residential Market Activity



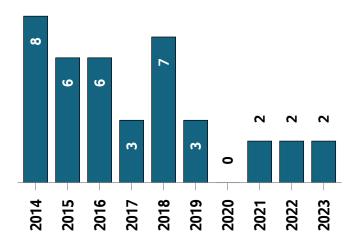
**Sales Activity (September only)** 



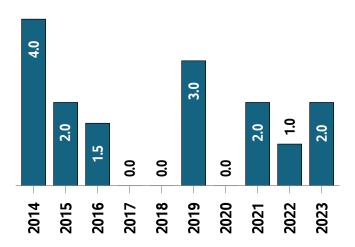
New Listings (September only)



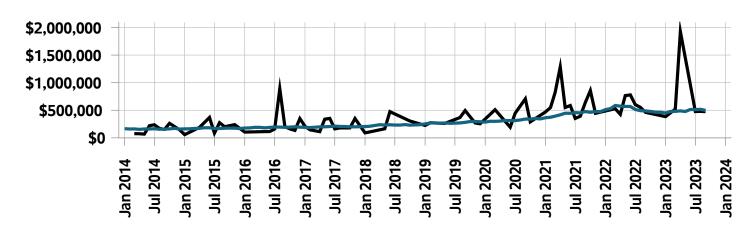
**Active Listings (September only)** 



**Months of Inventory (September only)** 



MLS® HPI Composite Benchmark Price and Average Price

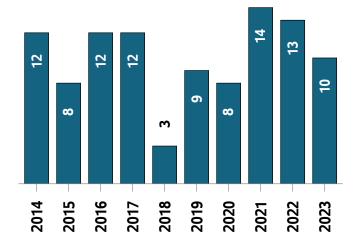




### Hullett Twp MLS® Residential Market Activity

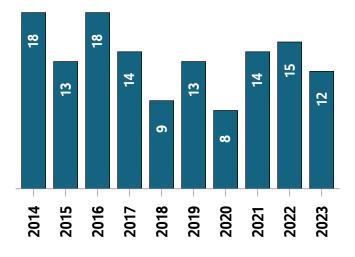


**Sales Activity (September Year-to-date)** 

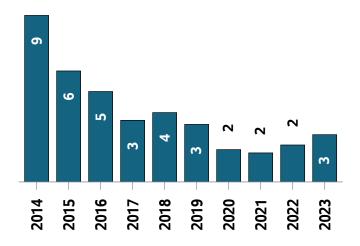


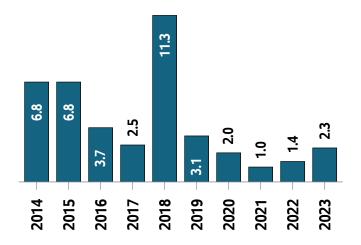
**Active Listings** <sup>1</sup>(September Year-to-date)

#### New Listings (September Year-to-date)



Months of Inventory <sup>2</sup>(September Year-to-date)





<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

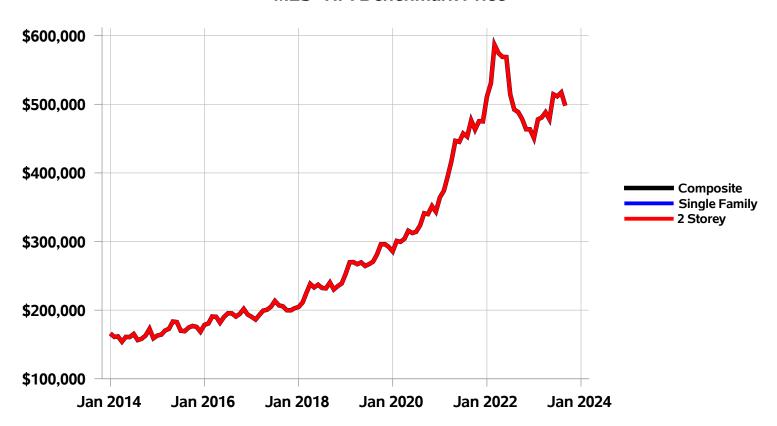


#### Hullett Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
		percentage change vs.							
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$498,000	-3.7	-3.2	3.6	1.9	46.0	107.2		
Single Family	\$498,000	-3.7	-3.2	3.6	1.9	46.0	107.2		
Two Storey	\$498,000	-3.7	-3.2	3.6	1.9	46.0	107.2		

#### MLS® HPI Benchmark Price





# Hullett Twp MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1892
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1892
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21786
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Hullett Twp MLS® HPI Benchmark Descriptions



### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1892
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21786
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### **EAST ZORRA TAVISTOCK MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	9	350.0%	_	28.6%	125.0%	125.0%	800.0%
Dollar Volume	\$6,306,910	578.2%	_	66.5%	228.1%	333.7%	2,235.9%
New Listings	8	-33.3%	_	60.0%	60.0%	100.0%	-11.1%
Active Listings	10	-37.5%	_	0.0%	66.7%	-44.4%	-41.2%
Sales to New Listings Ratio 1	112.5	16.7	_	140.0	80.0	100.0	11.1
Months of Inventory <sup>2</sup>	1.1	8.0	_	1.4	1.5	4.5	17.0
Average Price	\$700,768	50.7%	<u> </u>	29.5%	45.8%	92.7%	159.5%
Median Price	\$660,000	41.9%	_	28.2%	26.0%	75.3%	144.4%
Sale to List Price Ratio 3	97.4	95.7	_	101.7	96.7	98.5	98.2
Median Days on Market	22.0	27.0	_	15.0	77.0	89.5	15.0

		Compared to *					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	40	81.8%	900.0%	17.6%	5.3%	8.1%	42.9%
Dollar Volume	\$28,785,091	75.6%	1,026.7%	59.9%	89.5%	142.3%	244.8%
New Listings	57	1.8%	850.0%	35.7%	21.3%	16.3%	23.9%
Active Listings ⁴	9	32.8%	260.0%	52.8%	15.7%	-54.2%	-33.1%
Sales to New Listings Ratio 5	70.2	39.3	66.7	81.0	80.9	75.5	60.9
Months of Inventory 6	2.0	2.8	5.6	1.6	1.8	4.8	4.3
Average Price	\$719,627	-3.4%	12.7%	35.9%	80.0%	124.1%	141.4%
Median Price	\$742,500	-4.2%	12.1%	47.2%	94.1%	118.4%	177.6%
Sale to List Price Ratio 7	101.1	107.2	105.9	103.3	98.5	98.2	97.8
Median Days on Market	19.0	7.0	12.5	13.5	30.0	19.0	50.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; compared to levels from previous periods.
 Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

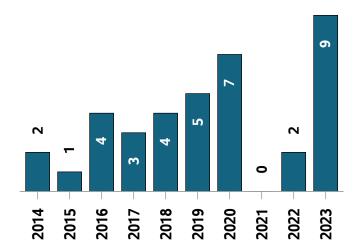
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### EAST ZORRA TAVISTOCK MLS® Residential Market Activity

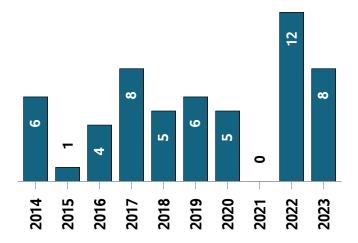


**Sales Activity (September only)** 

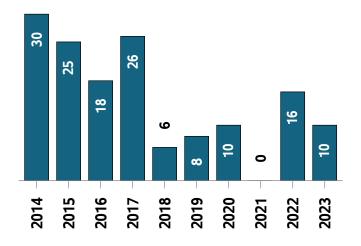


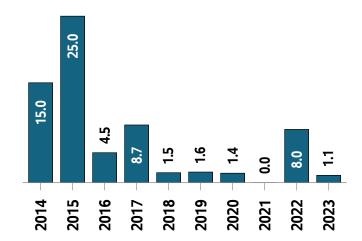
**Active Listings (September only)** 



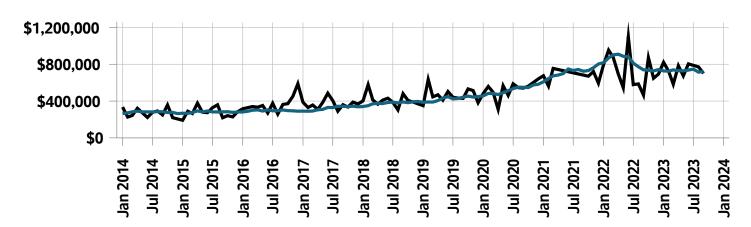


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

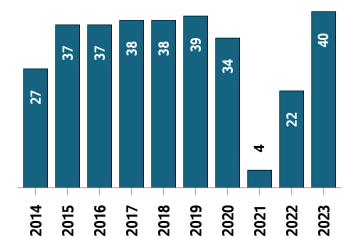




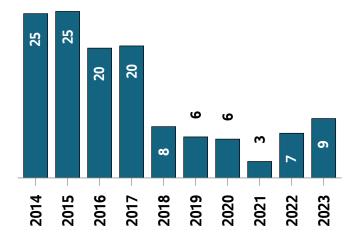
### EAST ZORRA TAVISTOCK MLS® Residential Market Activity



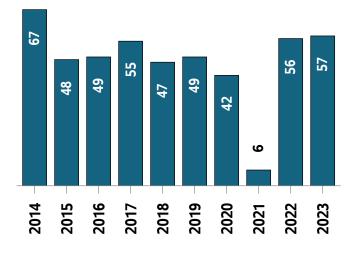
#### Sales Activity (September Year-to-date)



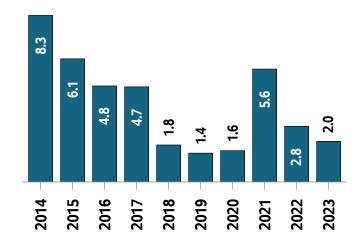
Active Listings (September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### EAST ZORRA TAVISTOCK **MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	7	250.0%	_	0.0%	75.0%	75.0%	600.0%
Dollar Volume	\$5,256,910	465.3%	_	38.8%	173.4%	261.5%	1,847.0%
New Listings	7	-36.4%	_	40.0%	40.0%	75.0%	-22.2%
Active Listings	10	-33.3%	_	0.0%	66.7%	-44.4%	-41.2%
Sales to New Listings Ratio 1	100.0	18.2	_	140.0	80.0	100.0	11.1
Months of Inventory <sup>2</sup>	1.4	7.5	_	1.4	1.5	4.5	17.0
Average Price	\$750,987	61.5%	_	38.8%	56.3%	106.5%	178.1%
Median Price	\$699,900	50.5%	_	35.9%	33.6%	85.9%	159.2%
Sale to List Price Ratio <sup>3</sup>	97.4	95.7	_	101.7	96.7	98.5	98.2
Median Days on Market	22.0	27.0	_	15.0	77.0	89.5	15.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	35	75.0%	775.0%	9.4%	-5.4%	9.4%	34.6%
Dollar Volume	\$26,180,191	66.3%	924.7%	53.6%	74.7%	136.0%	223.7%
New Listings	52	-1.9%	766.7%	30.0%	13.0%	20.9%	15.6%
Active Listings ⁴	9	32.2%	246.7%	50.0%	13.0%	-53.6%	-33.9%
Sales to New Listings Ratio 5	67.3	37.7	66.7	80.0	80.4	74.4	57.8
Months of Inventory 6	2.2	3.0	5.6	1.6	1.9	5.3	4.5
Average Price	\$748,005	-5.0%	17.1%	40.4%	84.7%	115.8%	140.5%
Median Price	\$760,000	-3.5%	14.7%	50.1%	97.4%	118.1%	181.5%
Sale to List Price Ratio 7	101.4	106.8	105.9	103.6	98.6	98.8	97.7
Median Days on Market	18.0	7.0	12.5	13.5	30.0	19.0	50.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

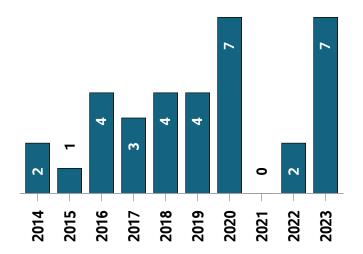
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **EAST ZORRA TAVISTOCK**MLS® Single Family Market Activity

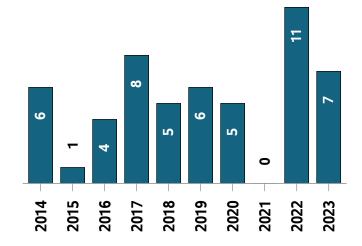


**Sales Activity (September only)** 

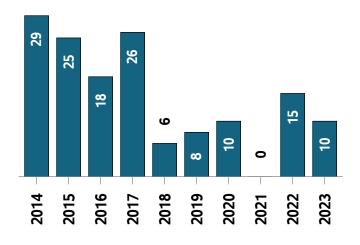


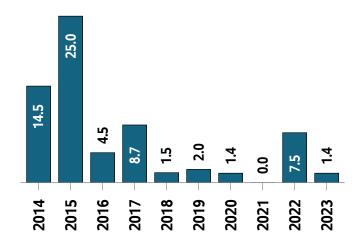
**Active Listings (September only)** 

**New Listings (September only)** 

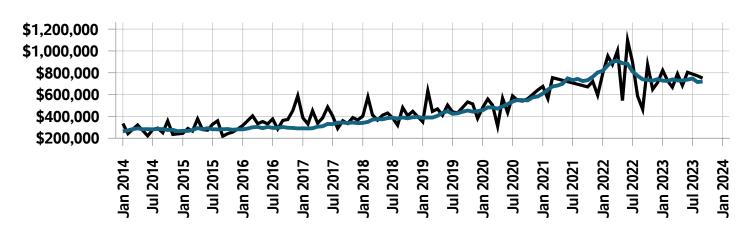


Months of Inventory (September only)





MLS® HPI Single Family Benchmark Price and Average Price

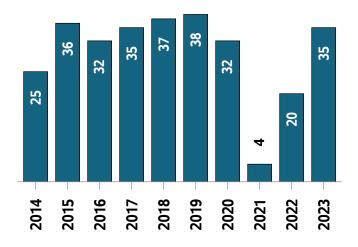




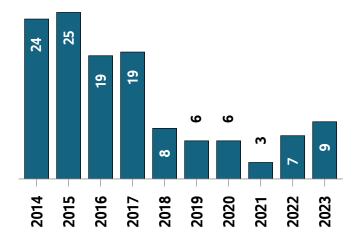
### **EAST ZORRA TAVISTOCK**MLS® Single Family Market Activity



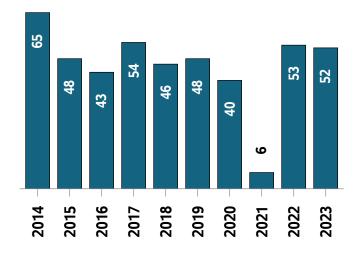
**Sales Activity (September Year-to-date)** 



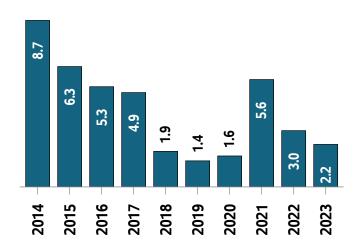
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

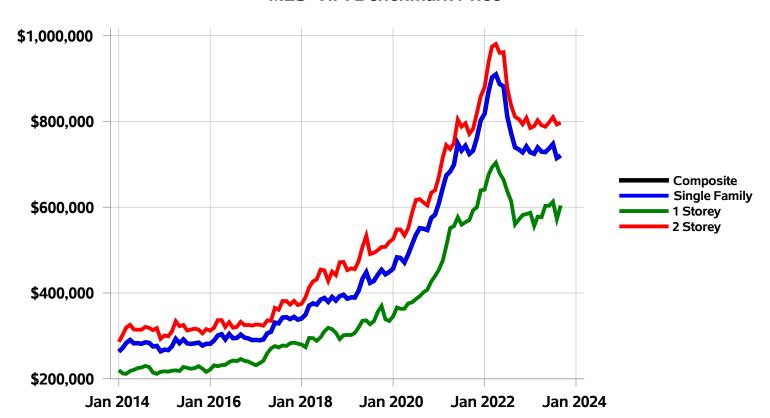


### EAST ZORRA TAVISTOCK MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$720,400	0.8	-2.3	-2.6	-2.6	31.1	84.4
Single Family	\$720,400	0.8	-2.3	-2.6	-2.6	31.1	84.4
One Storey	\$604,100	5.6	0.1	4.5	7.9	50.3	91.5
Two Storey	\$797,000	0.5	-0.1	-0.7	-1.7	30.5	77.1

#### MLS® HPI Benchmark Price





# **EAST ZORRA TAVISTOCK**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1460
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1460
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7780
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **EAST ZORRA TAVISTOCK**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1298
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7799
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7497
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Tavistock MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	9	350.0%	_	28.6%	125.0%	125.0%	800.0%
Dollar Volume	\$6,306,910	578.2%	_	66.5%	228.1%	333.7%	2,235.9%
New Listings	9	-25.0%	_	80.0%	80.0%	125.0%	0.0%
Active Listings	11	-31.3%	_	10.0%	83.3%	-38.9%	-35.3%
Sales to New Listings Ratio 1	100.0	16.7	_	140.0	80.0	100.0	11.1
Months of Inventory <sup>2</sup>	1.2	8.0	_	1.4	1.5	4.5	17.0
Average Price	\$700,768	50.7%	<u> </u>	29.5%	45.8%	92.7%	159.5%
Median Price	\$660,000	41.9%	_	28.2%	26.0%	75.3%	144.4%
Sale to List Price Ratio <sup>3</sup>	97.4	95.7	_	101.7	96.7	98.5	98.2
Median Days on Market	22.0	27.0	_	15.0	77.0	89.5	15.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	42	75.0%	950.0%	23.5%	10.5%	13.5%	50.0%
Dollar Volume	\$30,085,091	68.7%	1,077.5%	67.1%	98.0%	153.2%	260.4%
New Listings	60	3.4%	900.0%	42.9%	27.7%	22.4%	30.4%
Active Listings <sup>⁴</sup>	9	35.5%	273.3%	58.5%	20.0%	-52.5%	-30.6%
Sales to New Listings Ratio 5	70.0	41.4	66.7	81.0	80.9	75.5	60.9
Months of Inventory 6	2.0	2.6	5.6	1.6	1.8	4.8	4.3
Average Price	\$716,312	-3.6%	12.1%	35.3%	79.2%	123.1%	140.3%
Median Price	\$742,500	-4.2%	12.1%	47.2%	94.1%	118.4%	177.6%
Sale to List Price Ratio <sup>7</sup>	100.3	106.3	105.9	103.3	98.5	98.2	97.8
Median Days on Market	19.0	7.0	12.5	13.5	30.0	19.0	50.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

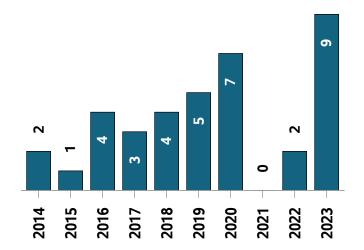
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **Tavistock**MLS® Residential Market Activity

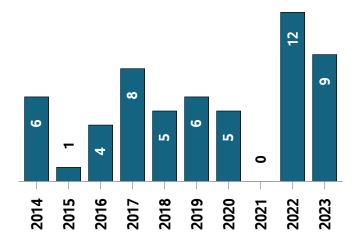


**Sales Activity (September only)** 

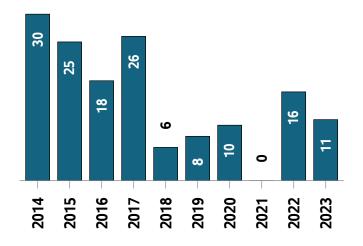


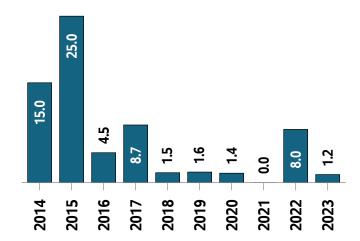
**Active Listings (September only)** 

### New Listings (September only)

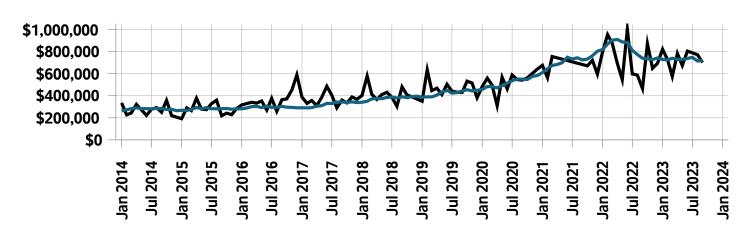


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

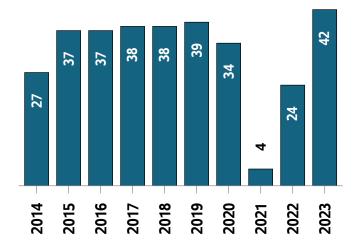




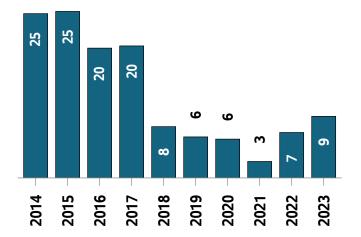
## **Tavistock**MLS® Residential Market Activity



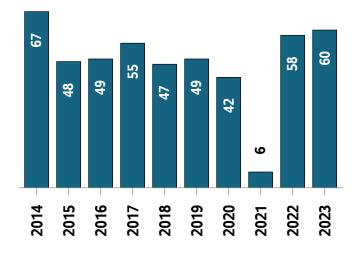
**Sales Activity (September Year-to-date)** 



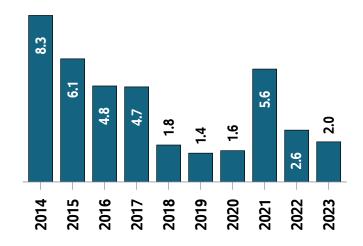
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Tavistock** MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	September 2023	1 month ago	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years							
Composite	\$720,400	0.8	-2.3	-2.6	-2.6	31.1	84.4			
Single Family	\$720,400	0.8	-2.3	-2.6	-2.6	31.1	84.4			
One Storey	\$604,100	5.6	0.1	4.5	7.9	50.3	91.5			
Two Storey	\$797,000	0.5	-0.1	-0.7	-1.7	30.5	77.1			

### MLS® HPI Benchmark Price





# **Tavistock** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1460
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1460
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7780
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Tavistock** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1298
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7799
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1653
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7497
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **GODERICH TOWN MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	9	12.5%	-30.8%	-55.0%	-25.0%	-18.2%	-50.0%
Dollar Volume	\$5,205,800	-2.6%	-12.3%	-43.2%	36.6%	74.9%	39.6%
New Listings	19	11.8%	18.8%	18.8%	35.7%	-26.9%	18.8%
Active Listings	47	74.1%	235.7%	370.0%	51.6%	20.5%	-27.7%
Sales to New Listings Ratio 1	47.4	47.1	81.3	125.0	85.7	42.3	112.5
Months of Inventory <sup>2</sup>	5.2	3.4	1.1	0.5	2.6	3.5	3.6
Average Price	\$578,422	-13.5%	26.7%	26.3%	82.2%	113.7%	179.3%
Median Price	\$597,000	-8.9%	29.6%	34.8%	80.4%	118.3%	200.4%
Sale to List Price Ratio <sup>3</sup>	97.7	97.5	106.6	100.3	98.7	97.3	95.4
Median Days on Market	22.0	25.0	13.0	13.5	43.5	21.0	61.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	91	-7.1%	-31.1%	-7.1%	-14.2%	-15.0%	-1.1%
Dollar Volume	\$51,756,840	-8.1%	-23.0%	34.4%	65.8%	94.3%	167.4%
New Listings	149	11.2%	-4.5%	52.0%	7.2%	19.2%	-0.7%
Active Listings 4	28	88.1%	82.7%	81.4%	8.1%	-18.8%	-60.0%
Sales to New Listings Ratio 5	61.1	73.1	84.6	100.0	76.3	85.6	61.3
Months of Inventory 6	2.8	1.4	1.1	1.4	2.2	2.9	6.9
Average Price	\$568,756	-1.1%	11.7%	44.7%	93.2%	128.4%	170.4%
Median Price	\$556,000	3.1%	15.2%	50.8%	91.7%	143.9%	171.2%
Sale to List Price Ratio 7	98.8	106.9	106.2	98.9	97.8	97.1	95.1
Median Days on Market	20.0	9.0	12.0	21.0	21.0	59.0	71.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; compared to levels from previous periods.
 Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

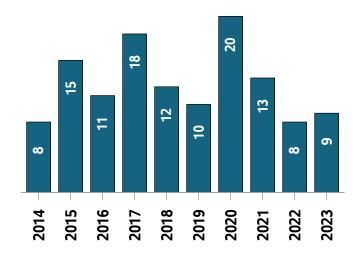
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### GODERICH TOWN MLS® Residential Market Activity

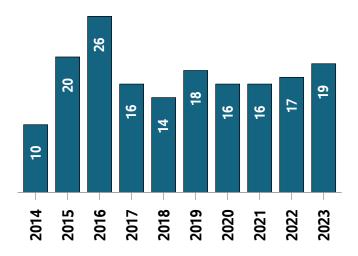


**Sales Activity (September only)** 

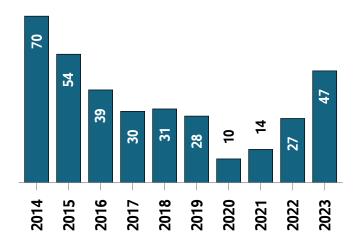


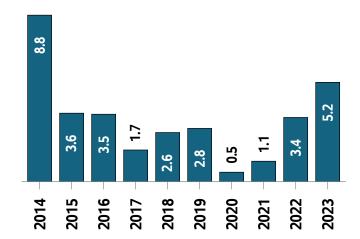
**Active Listings (September only)** 

**New Listings (September only)** 

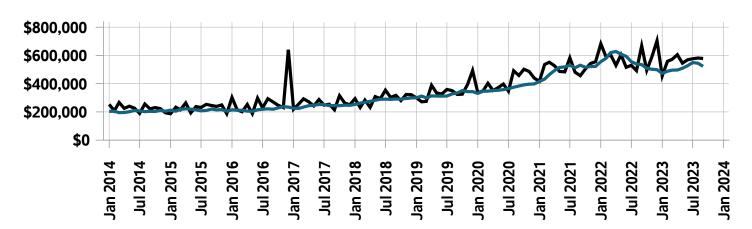


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

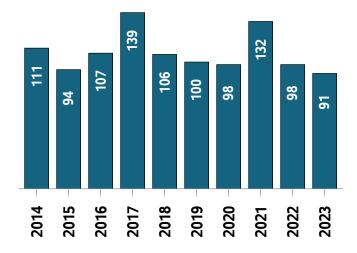




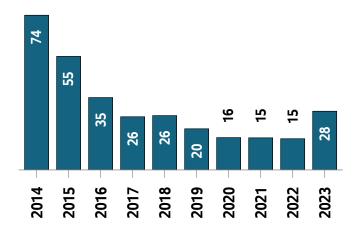
### GODERICH TOWN MLS® Residential Market Activity



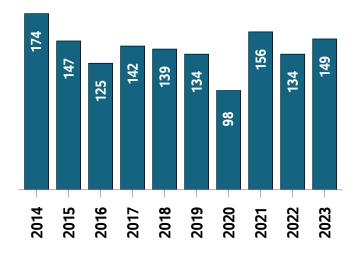
#### **Sales Activity (September Year-to-date)**



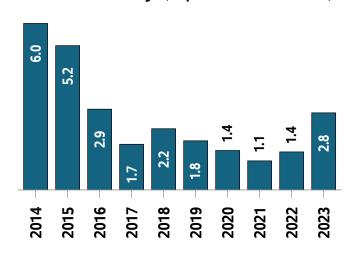
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **GODERICH TOWN MLS® Single Family Market Activity**



		Compared to <sup>8</sup>						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	6	-14.3%	-33.3%	-68.4%	-40.0%	-45.5%	-66.7%	
Dollar Volume	\$3,203,900	-28.7%	-24.0%	-63.1%	7.0%	7.6%	-14.1%	
New Listings	15	-6.3%	87.5%	7.1%	7.1%	-42.3%	7.1%	
Active Listings	44	83.3%	528.6%	528.6%	46.7%	12.8%	-29.0%	
Sales to New Listings Ratio 1	40.0	43.8	112.5	135.7	71.4	42.3	128.6	
Months of Inventory <sup>2</sup>	7.3	3.4	0.8	0.4	3.0	3.5	3.4	
Average Price	\$533,983	-16.9%	14.0%	16.7%	78.4%	97.3%	157.8%	
Median Price	\$552,500	-12.3%	20.0%	26.7%	81.7%	102.0%	178.0%	
Sale to List Price Ratio <sup>3</sup>	96.9	97.6	107.2	100.3	98.4	97.3	95.4	
Median Days on Market	30.0	25.0	13.0	13.0	41.5	21.0	61.0	

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	82	-4.7%	-28.1%	-7.9%	-16.3%	-17.2%	-2.4%
Dollar Volume	\$46,846,940	-6.4%	-21.2%	33.0%	60.4%	90.5%	164.1%
New Listings	135	15.4%	3.1%	51.7%	3.8%	10.7%	-4.3%
Active Listings ⁴	25	98.2%	111.3%	100.0%	9.3%	-25.3%	-61.2%
Sales to New Listings Ratio 5	60.7	73.5	87.0	100.0	75.4	81.1	59.6
Months of Inventory 6	2.7	1.3	0.9	1.3	2.1	3.0	6.9
Average Price	\$571,304	-1.8%	9.6%	44.4%	91.7%	130.0%	170.6%
Median Price	\$555,500	3.0%	14.5%	51.2%	91.6%	150.2%	172.6%
Sale to List Price Ratio <sup>7</sup>	98.7	106.3	106.7	98.9	97.7	96.6	95.0
Median Days on Market	19.0	10.0	11.0	16.0	22.0	51.0	71.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

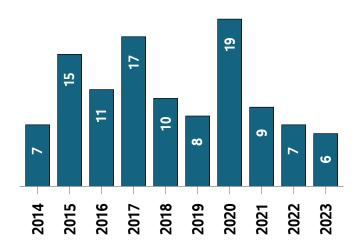
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### GODERICH TOWN MLS® Single Family Market Activity

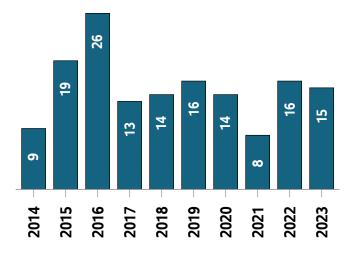


**Sales Activity (September only)** 

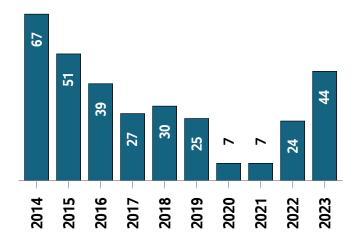


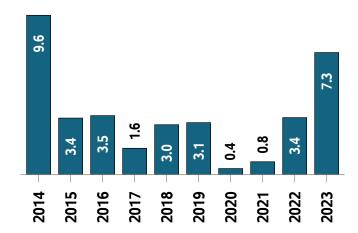
**Active Listings (September only)** 

#### **New Listings (September only)**

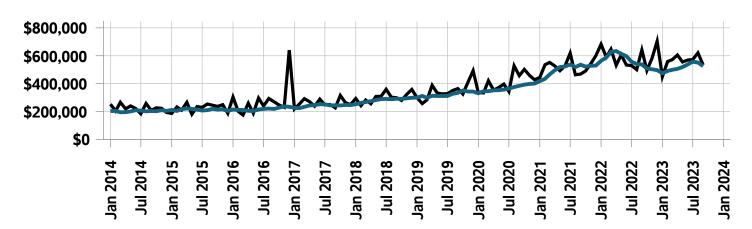


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

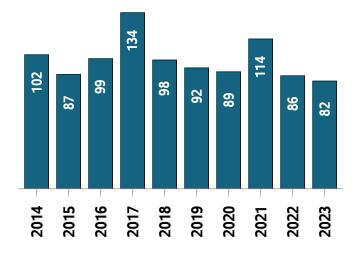




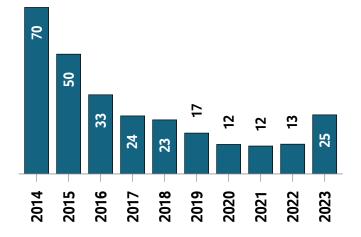
### GODERICH TOWN MLS® Single Family Market Activity



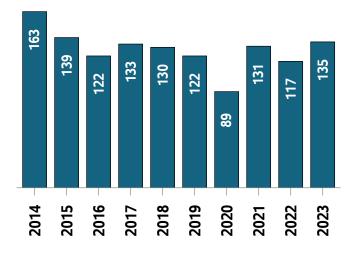
#### **Sales Activity (September Year-to-date)**



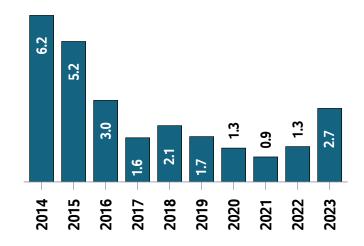
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **GODERICH TOWN MLS® Apartment Market Activity**



		Compared to <sup>8</sup>						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	0	-100.0%	_	_	-100.0%	_	_	
Dollar Volume	\$0	-100.0%	_	_	-100.0%	_	_	
New Listings	1	_	_	-50.0%	_	_	_	
Active Listings	1	-50.0%	0.0%	-66.7%	0.0%	_	_	
Sales to New Listings Ratio 1	0.0	_	_	_	_	_	_	
Months of Inventory 2	0.0	2.0	_	_	0.5	_	_	
Average Price	\$0	-100.0%	_	_	-100.0%	<del>_</del>	_	
Median Price	\$0	-100.0%	_	_	-100.0%	_	_	
Sale to List Price Ratio <sup>3</sup>	0.0	96.7	_	_	100.0	_	_	
Median Days on Market	0.0	25.0	_	_	231.0	_	_	

		Compared to °					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	3	200.0%	-25.0%	-25.0%	50.0%	_	_
Dollar Volume	\$1,238,000	45.6%	-29.1%	-20.1%	51.7%	_	_
New Listings	4	33.3%	33.3%	0.0%	33.3%	_	_
Active Listings ⁴	1	-39.5%	-31.4%	-53.2%	-58.9%	_	_
Sales to New Listings Ratio 5	75.0	33.3	133.3	100.0	66.7	_	_
Months of Inventory 6	3.4	17.0	3.8	5.5	12.5	_	_
Average Price	\$412,667	-51.5%	-5.5%	6.5%	1.1%	_	_
Median Price	\$426,000	-49.9%	5.2%	8.5%	4.4%	_	_
Sale to List Price Ratio 7	97.6	96.7	97.8	98.4	100.0	_	_
Median Days on Market	34.0	25.0	108.5	85.0	231.0	_	_

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

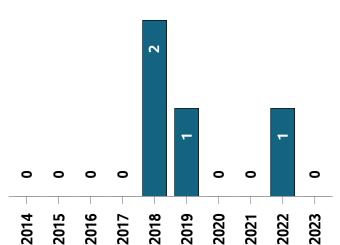
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



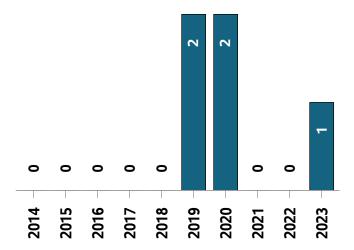
### GODERICH TOWN MLS® Apartment Market Activity



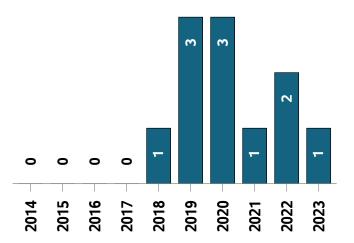




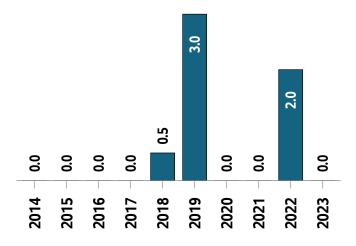
**New Listings (September only)** 



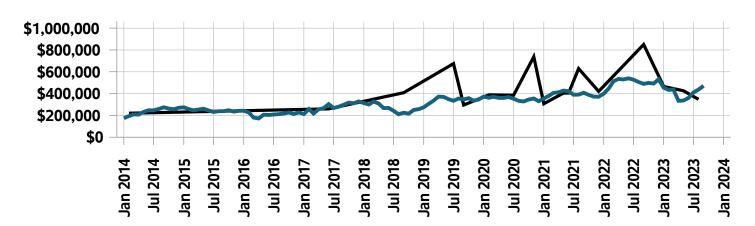
**Active Listings (September only)** 



**Months of Inventory (September only)** 



MLS® HPI Apartment Benchmark Price and Average Price

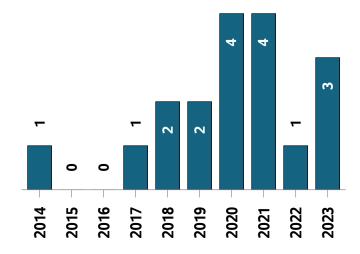




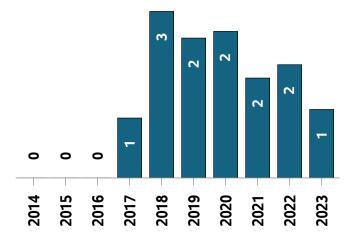
### GODERICH TOWN MLS® Apartment Market Activity



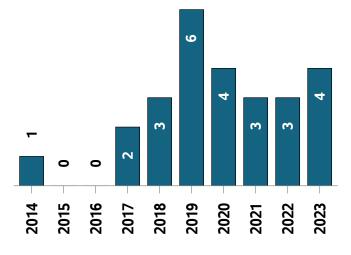
**Sales Activity (September Year-to-date)** 



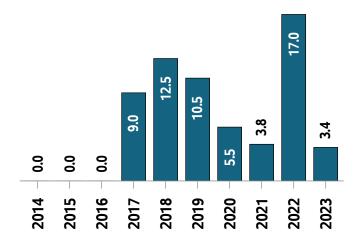
**Active Listings** (September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### GODERICH TOWN MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$522,900	-4.1	-0.9	5.4	-2.3	36.4	79.4			
Single Family	\$526,100	-4.6	-2.1	5.3	-2.2	36.7	80.3			
One Storey	\$531,300	-5.0	-2.2	5.9	-1.7	40.5	78.4			
Two Storey	\$520,100	-4.2	-2.1	4.6	-2.9	33.4	81.8			
Apartment	\$471,400	7.8	31.0	7.7	-3.6	43.8	110.0			

### MLS® HPI Benchmark Price





# **GODERICH TOWN**MLS® HPI Benchmark Descriptions



# Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7304
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



# **GODERICH TOWN**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1156
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7650
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1506
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6782
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



# **GODERICH TOWN**MLS® HPI Benchmark Descriptions



# Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	941
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



#### **Goderich Town MLS® Residential Market Activity**



		Compared to °						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	9	12.5%	-30.8%	-55.0%	-25.0%	-18.2%	-50.0%	
Dollar Volume	\$5,205,800	-2.6%	-12.3%	-43.2%	36.6%	74.9%	39.6%	
New Listings	19	11.8%	18.8%	18.8%	35.7%	-26.9%	18.8%	
Active Listings	47	74.1%	235.7%	370.0%	51.6%	20.5%	-27.7%	
Sales to New Listings Ratio 1	47.4	47.1	81.3	125.0	85.7	42.3	112.5	
Months of Inventory 2	5.2	3.4	1.1	0.5	2.6	3.5	3.6	
Average Price	\$578,422	-13.5%	26.7%	26.3%	82.2%	113.7%	179.3%	
Median Price	\$597,000	-8.9%	29.6%	34.8%	80.4%	118.3%	200.4%	
Sale to List Price Ratio <sup>3</sup>	97.7	97.5	106.6	100.3	98.7	97.3	95.4	
Median Days on Market	22.0	25.0	13.0	13.5	43.5	21.0	61.0	

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	91	-7.1%	-31.1%	-7.1%	-14.2%	-15.0%	-1.1%
Dollar Volume	\$51,756,840	-8.1%	-23.0%	34.4%	65.8%	94.3%	167.4%
New Listings	149	11.2%	-4.5%	52.0%	7.2%	19.2%	-0.7%
Active Listings ⁴	28	88.1%	82.7%	81.4%	8.1%	-18.8%	-60.0%
Sales to New Listings Ratio 5	61.1	73.1	84.6	100.0	76.3	85.6	61.3
Months of Inventory 6	2.8	1.4	1.1	1.4	2.2	2.9	6.9
Average Price	\$568,756	-1.1%	11.7%	44.7%	93.2%	128.4%	170.4%
Median Price	\$556,000	3.1%	15.2%	50.8%	91.7%	143.9%	171.2%
Sale to List Price Ratio 7	98.8	106.9	106.2	98.9	97.8	97.1	95.1
Median Days on Market	20.0	9.0	12.0	21.0	21.0	59.0	71.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

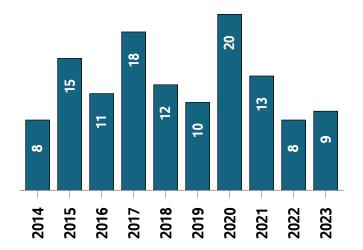
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Goderich Town MLS® Residential Market Activity

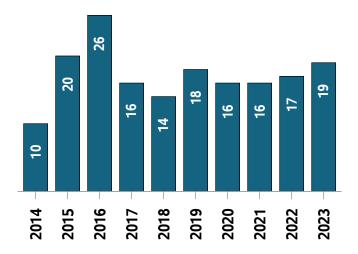


Sales Activity (September only)

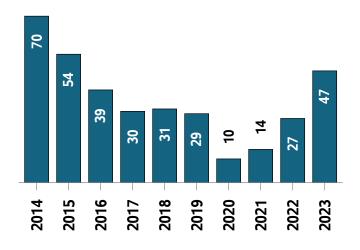


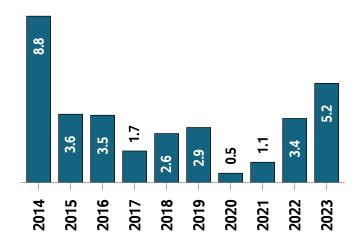
**Active Listings (September only)** 

**New Listings (September only)** 

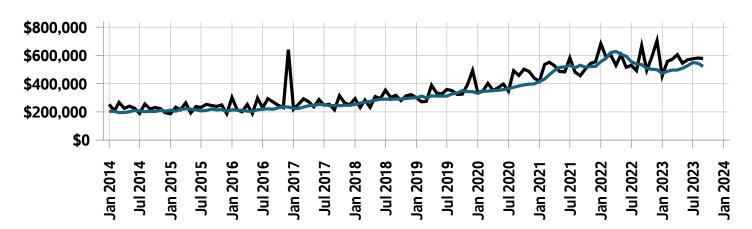


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

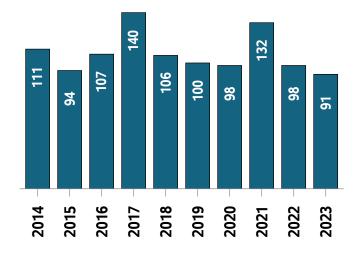




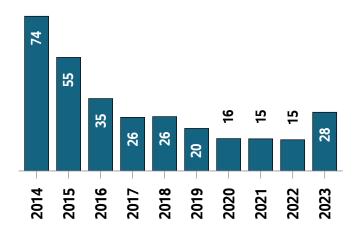
## Goderich Town MLS® Residential Market Activity



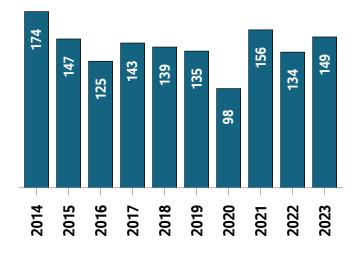
**Sales Activity (September Year-to-date)** 



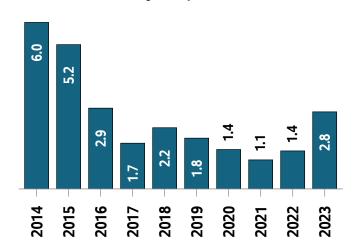
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

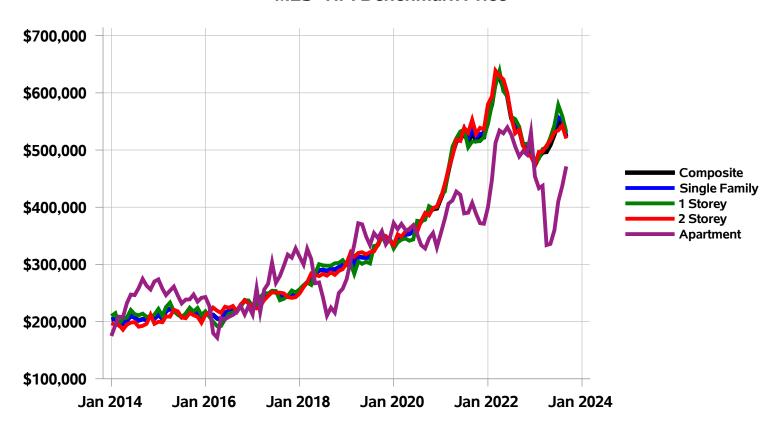


### Goderich Town MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$522,900	-4.1	-0.9	5.4	-2.3	36.4	79.4			
Single Family	\$526,100	-4.6	-2.1	5.3	-2.2	36.7	80.3			
One Storey	\$531,300	-5.0	-2.2	5.9	-1.7	40.5	78.4			
Two Storey	\$520,100	-4.2	-2.1	4.6	-2.9	33.4	81.8			
Apartment	\$471,400	7.8	31.0	7.7	-3.6	43.8	110.0			

### MLS® HPI Benchmark Price





# **Goderich Town**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7304
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



# **Goderich Town**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1156
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7650
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1506
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6782
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront



# **Goderich Town**MLS® HPI Benchmark Descriptions



### Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	941
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



#### **HOWICK TOWNSHIP MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	2	100.0%	-33.3%	-60.0%	0.0%	-66.7%	0.0%	
Dollar Volume	\$1,109,000	56.2%	-37.1%	-44.0%	181.8%	-20.4%	216.9%	
New Listings	7	75.0%	75.0%	40.0%	40.0%	250.0%	-30.0%	
Active Listings	13	62.5%	85.7%	160.0%	30.0%	-23.5%	-53.6%	
Sales to New Listings Ratio 1	28.6	25.0	75.0	100.0	40.0	300.0	20.0	
Months of Inventory <sup>2</sup>	6.5	8.0	2.3	1.0	5.0	2.8	14.0	
Average Price	\$554,500	-21.9%	-5.6%	40.0%	181.8%	138.7%	216.9%	
Median Price	\$554,500	-21.9%	-17.9%	36.9%	181.8%	144.3%	216.9%	
Sale to List Price Ratio <sup>3</sup>	96.8	101.4	104.8	100.6	101.0	94.5	91.9	
Median Days on Market	32.0	46.0	25.0	18.0	30.0	99.5	214.0	

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	23	-42.5%	-36.1%	-32.4%	21.1%	-47.7%	-14.8%
Dollar Volume	\$14,187,700	-45.1%	-35.8%	13.3%	127.0%	67.9%	178.7%
New Listings	47	-11.3%	0.0%	34.3%	80.8%	9.3%	4.4%
Active Listings ⁴	10	42.4%	95.8%	203.2%	129.3%	-54.6%	-56.7%
Sales to New Listings Ratio 5	48.9	75.5	76.6	97.1	73.1	102.3	60.0
Months of Inventory 6	4.1	1.7	1.3	0.9	2.2	4.7	8.0
Average Price	\$616,857	-4.5%	0.5%	67.5%	87.5%	221.2%	227.1%
Median Price	\$645,000	15.7%	14.8%	91.1%	108.1%	295.3%	237.7%
Sale to List Price Ratio 7	96.9	105.6	107.6	99.1	99.7	94.6	95.1
Median Days on Market	31.0	12.5	13.5	20.5	17.0	75.5	93.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

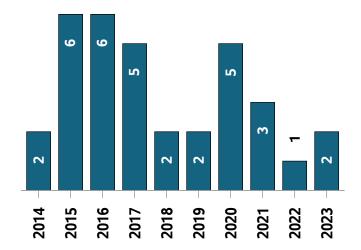
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### HOWICK TOWNSHIP MLS® Residential Market Activity

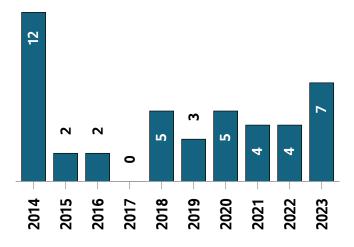


**Sales Activity (September only)** 

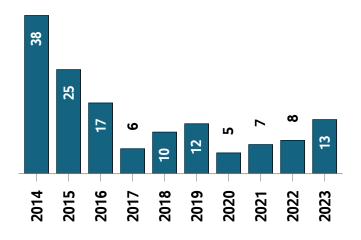


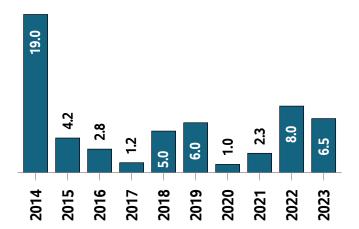
**Active Listings (September only)** 

**New Listings (September only)** 

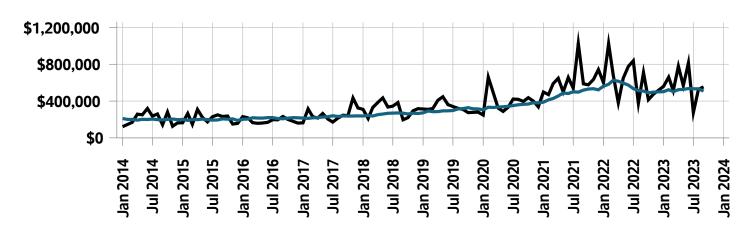


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

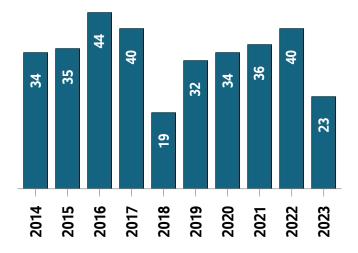




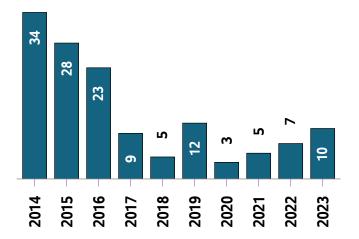
### HOWICK TOWNSHIP MLS® Residential Market Activity



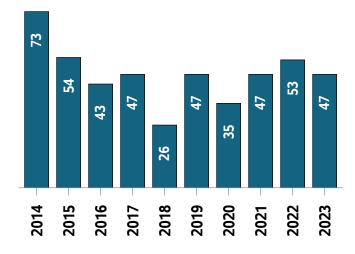
#### **Sales Activity (September Year-to-date)**



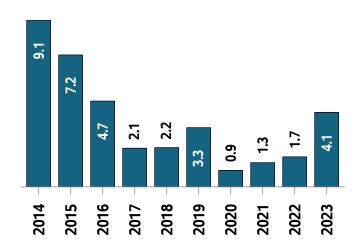
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **HOWICK TOWNSHIP MLS® Single Family Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	2	100.0%	-33.3%	-50.0%	0.0%	-66.7%	0.0%
Dollar Volume	\$1,109,000	56.2%	-37.1%	-34.4%	181.8%	-20.4%	216.9%
New Listings	7	75.0%	75.0%	40.0%	40.0%	250.0%	-30.0%
Active Listings	13	62.5%	85.7%	160.0%	30.0%	-23.5%	-53.6%
Sales to New Listings Ratio 1	28.6	25.0	75.0	80.0	40.0	300.0	20.0
Months of Inventory 2	6.5	8.0	2.3	1.3	5.0	2.8	14.0
Average Price	\$554,500	-21.9%	-5.6%	31.3%	181.8%	138.7%	216.9%
Median Price	\$554,500	-21.9%	-17.9%	26.7%	181.8%	144.3%	216.9%
Sale to List Price Ratio <sup>3</sup>	96.8	101.4	104.8	101.6	101.0	94.5	91.9
Median Days on Market	32.0	46.0	25.0	16.0	30.0	99.5	214.0

		Compared to *					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	20	-42.9%	-44.4%	-37.5%	5.3%	-54.5%	-23.1%
Dollar Volume	\$13,699,800	-44.7%	-38.0%	14.6%	119.2%	62.1%	170.3%
New Listings	44	-8.3%	-6.4%	33.3%	69.2%	2.3%	-2.2%
Active Listings ⁴	10	38.1%	81.3%	200.0%	112.2%	-58.0%	-59.2%
Sales to New Listings Ratio 5	45.5	72.9	76.6	97.0	73.1	102.3	57.8
Months of Inventory 6	4.4	1.8	1.3	0.9	2.2	4.7	8.2
Average Price	\$684,990	-3.1%	11.6%	83.3%	108.2%	256.6%	251.4%
Median Price	\$672,500	17.0%	19.7%	97.8%	116.9%	312.2%	248.4%
Sale to List Price Ratio 7	97.4	105.7	107.6	99.1	99.7	94.6	95.9
Median Days on Market	30.5	13.0	13.5	20.5	17.0	75.5	92.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

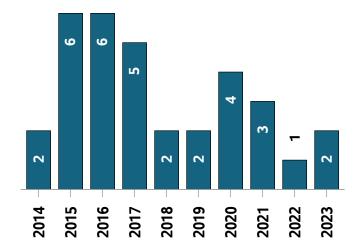
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### HOWICK TOWNSHIP MLS® Single Family Market Activity

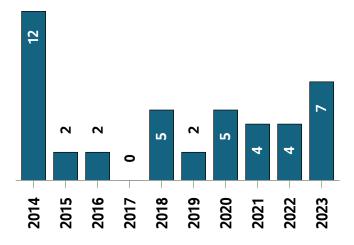


**Sales Activity (September only)** 

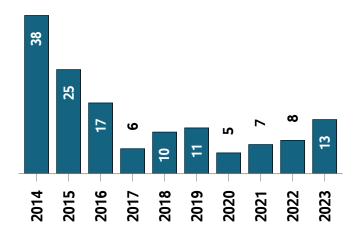


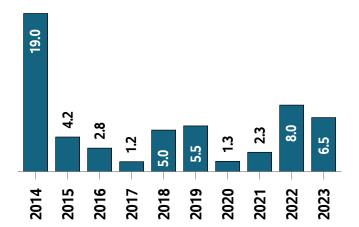
**Active Listings (September only)** 

**New Listings (September only)** 

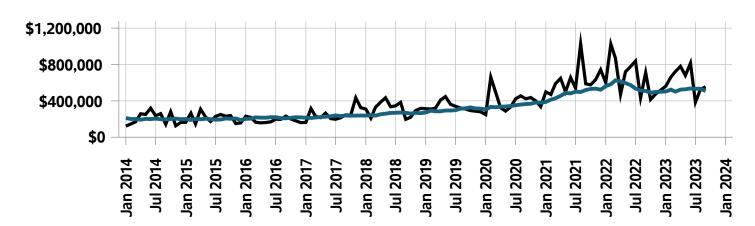


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

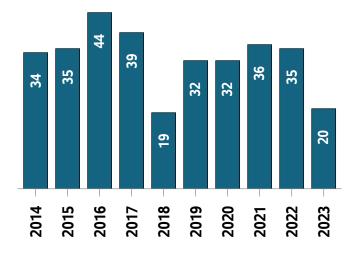




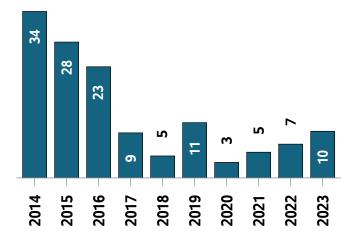
### HOWICK TOWNSHIP MLS® Single Family Market Activity



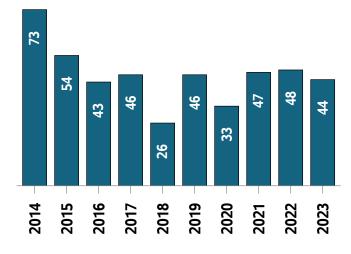
#### **Sales Activity (September Year-to-date)**



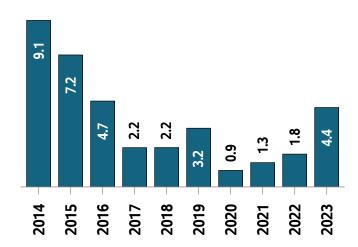
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

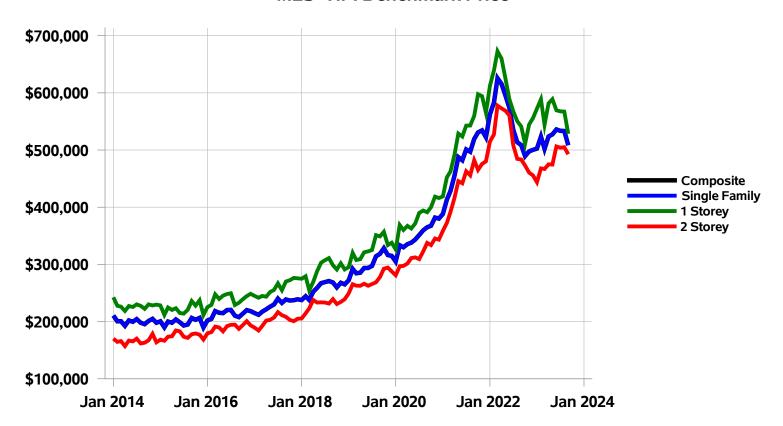


### HOWICK TOWNSHIP MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$508,400	-4.7	-5.1	1.3	-0.1	39.3	89.4		
Single Family	\$508,400	-4.7	-5.1	1.3	-0.1	39.3	89.4		
One Storey	\$528,300	-6.9	-7.2	-2.9	-2.4	35.0	77.0		
Two Storey	\$492,600	-2.5	-2.7	5.5	1.9	45.9	105.9		

### MLS® HPI Benchmark Price





# HOWICK TOWNSHIP MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1465
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1465
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19337
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## HOWICK TOWNSHIP MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1326
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19980
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1614
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17696
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## Howick Twp MLS® Residential Market Activity



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	2	100.0%	-33.3%	-60.0%	0.0%	-66.7%	0.0%
Dollar Volume	\$1,109,000	56.2%	-37.1%	-44.0%	181.8%	-20.4%	216.9%
New Listings	7	75.0%	75.0%	40.0%	40.0%	250.0%	-30.0%
Active Listings	13	62.5%	85.7%	160.0%	30.0%	-23.5%	-53.6%
Sales to New Listings Ratio 1	28.6	25.0	75.0	100.0	40.0	300.0	20.0
Months of Inventory 2	6.5	8.0	2.3	1.0	5.0	2.8	14.0
Average Price	\$554,500	-21.9%	-5.6%	40.0%	181.8%	138.7%	216.9%
Median Price	\$554,500	-21.9%	-17.9%	36.9%	181.8%	144.3%	216.9%
Sale to List Price Ratio <sup>3</sup>	96.8	101.4	104.8	100.6	101.0	94.5	91.9
Median Days on Market	32.0	46.0	25.0	18.0	30.0	99.5	214.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	23	-42.5%	-36.1%	-32.4%	21.1%	-47.7%	-14.8%
Dollar Volume	\$14,187,700	-45.1%	-35.8%	13.3%	127.0%	67.9%	178.7%
New Listings	47	-11.3%	0.0%	34.3%	80.8%	9.3%	4.4%
Active Listings ⁴	10	42.4%	95.8%	203.2%	129.3%	-54.6%	-56.7%
Sales to New Listings Ratio 5	48.9	75.5	76.6	97.1	73.1	102.3	60.0
Months of Inventory 6	4.1	1.7	1.3	0.9	2.2	4.7	8.0
Average Price	\$616,857	-4.5%	0.5%	67.5%	87.5%	221.2%	227.1%
Median Price	\$645,000	15.7%	14.8%	91.1%	108.1%	295.3%	237.7%
Sale to List Price Ratio <sup>7</sup>	96.9	105.6	107.6	99.1	99.7	94.6	95.1
Median Days on Market	31.0	12.5	13.5	20.5	17.0	75.5	93.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

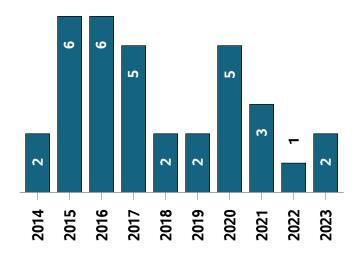
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Howick Twp MLS® Residential Market Activity

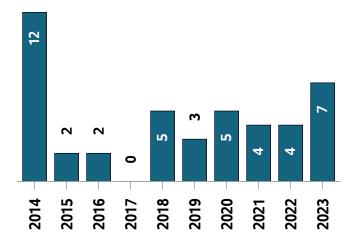


**Sales Activity (September only)** 

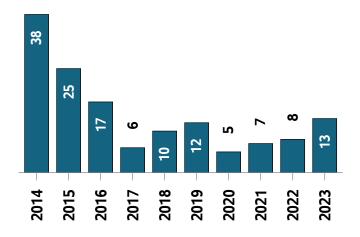


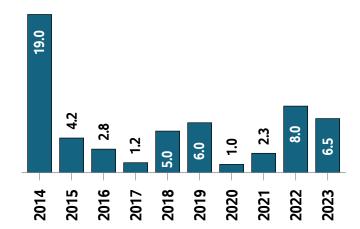
**Active Listings (September only)** 

**New Listings (September only)** 

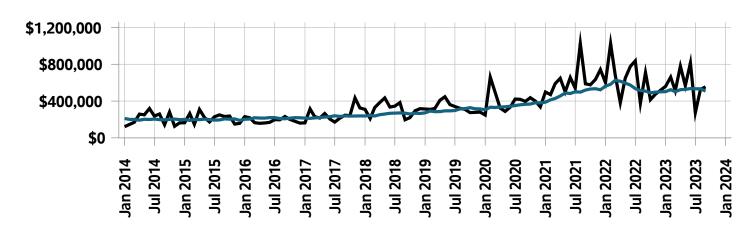


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

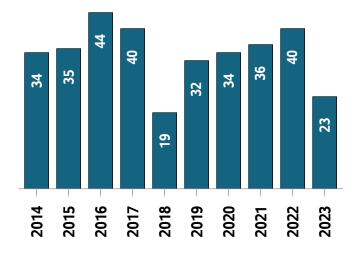




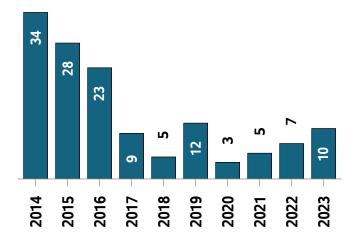
### Howick Twp MLS® Residential Market Activity



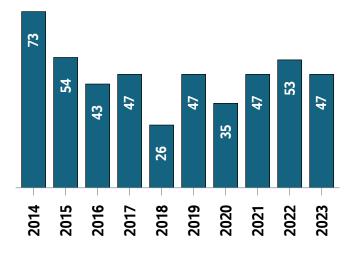
**Sales Activity (September Year-to-date)** 



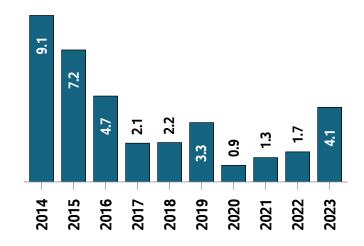
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

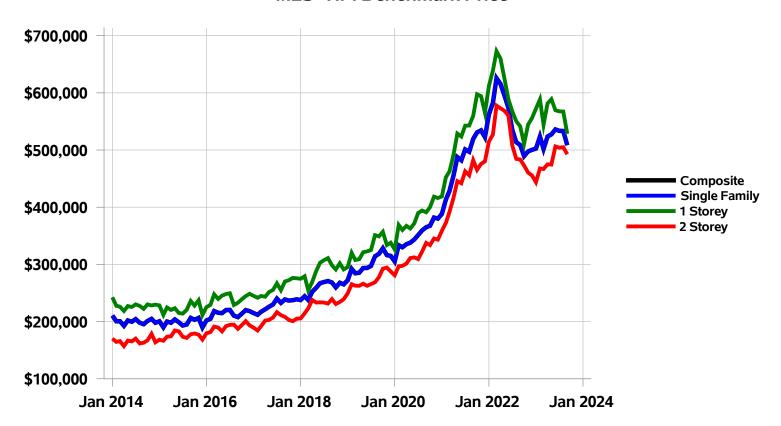


# Howick Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$508,400	-4.7	-5.1	1.3	-0.1	39.3	89.4		
Single Family	\$508,400	-4.7	-5.1	1.3	-0.1	39.3	89.4		
One Storey	\$528,300	-6.9	-7.2	-2.9	-2.4	35.0	77.0		
Two Storey	\$492,600	-2.5	-2.7	5.5	1.9	45.9	105.9		

#### MLS® HPI Benchmark Price





# Howick Twp MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1465
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1465
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19337
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# **Howick Twp**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1326
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19980
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1614
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17696
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### **HURON EAST MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	14	7.7%	40.0%	7.7%	75.0%	55.6%	-26.3%
Dollar Volume	\$8,080,970	9.3%	26.4%	85.2%	264.6%	437.8%	238.7%
New Listings	20	42.9%	53.8%	25.0%	25.0%	122.2%	5.3%
Active Listings	36	44.0%	176.9%	100.0%	2.9%	-12.2%	-60.0%
Sales to New Listings Ratio 1	70.0	92.9	76.9	81.3	50.0	100.0	100.0
Months of Inventory <sup>2</sup>	2.6	1.9	1.3	1.4	4.4	4.6	4.7
Average Price	\$577,212	1.5%	-9.7%	72.0%	108.3%	245.8%	359.7%
Median Price	\$477,535	-1.5%	14.4%	31.9%	72.9%	198.5%	458.5%
Sale to List Price Ratio <sup>3</sup>	98.6	96.3	105.1	101.6	97.8	95.0	90.3
Median Days on Market	35.0	29.0	12.0	8.0	26.0	69.0	63.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	78	-22.8%	-33.9%	-22.8%	-25.7%	-15.2%	-15.2%
Dollar Volume	\$40,326,325	-27.3%	-27.7%	27.4%	52.2%	147.4%	183.3%
New Listings	129	-12.8%	-9.2%	11.2%	-7.2%	0.8%	-17.8%
Active Listings ⁴	26	52.3%	126.2%	35.5%	-15.3%	-51.1%	-74.4%
Sales to New Listings Ratio 5	60.5	68.2	83.1	87.1	75.5	71.9	58.6
Months of Inventory 6	3.0	1.5	0.9	1.7	2.6	5.2	9.9
Average Price	\$517,004	-5.9%	9.4%	65.0%	104.8%	191.9%	234.2%
Median Price	\$487,500	-8.0%	22.3%	50.0%	100.4%	182.6%	234.0%
Sale to List Price Ratio 7	98.8	109.2	109.0	99.3	97.4	97.0	94.2
Median Days on Market	21.0	11.0	9.0	18.0	27.0	39.0	86.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

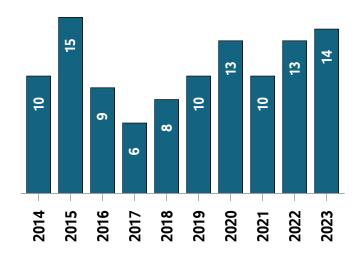
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### HURON EAST MLS® Residential Market Activity

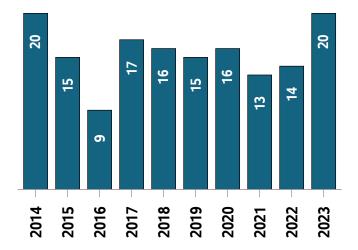


**Sales Activity (September only)** 

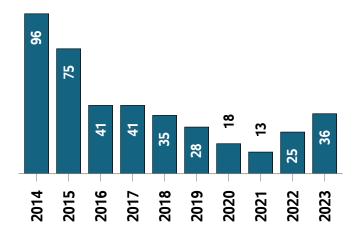


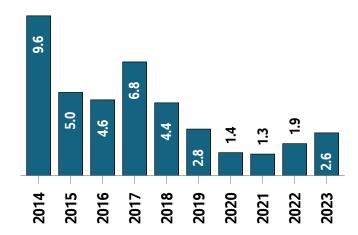
**Active Listings (September only)** 

#### **New Listings (September only)**

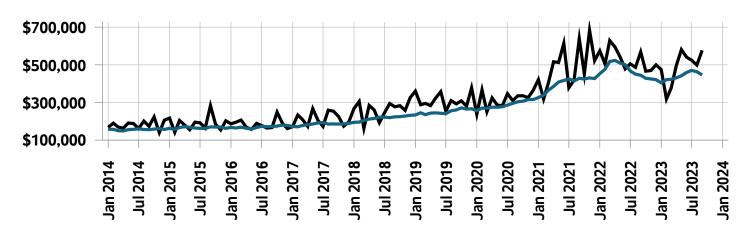


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

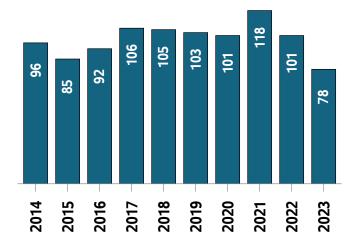




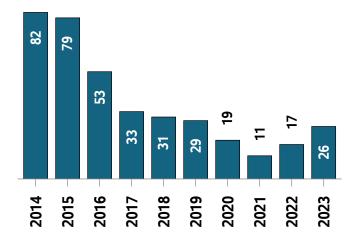
## HURON EAST MLS® Residential Market Activity



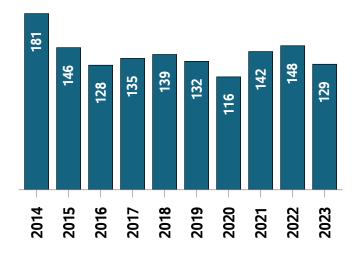
#### **Sales Activity (September Year-to-date)**



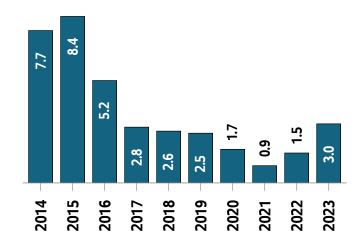
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **HURON EAST MLS® Single Family Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	13	0.0%	30.0%	62.5%	62.5%	62.5%	-13.3%
Dollar Volume	\$7,920,970	7.1%	23.9%	132.9%	257.4%	446.5%	257.0%
New Listings	14	27.3%	16.7%	40.0%	-12.5%	55.6%	-26.3%
Active Listings	26	30.0%	136.4%	85.7%	-25.7%	-35.0%	-69.4%
Sales to New Listings Ratio 1	92.9	118.2	83.3	80.0	50.0	88.9	78.9
Months of Inventory 2	2.0	1.5	1.1	1.8	4.4	5.0	5.7
Average Price	\$609,305	7.1%	-4.7%	43.3%	119.9%	236.3%	311.9%
Median Price	\$490,070	1.0%	17.4%	30.1%	77.4%	194.3%	395.0%
Sale to List Price Ratio <sup>3</sup>	99.3	96.3	105.1	102.8	97.8	94.6	91.8
Median Days on Market	34.0	29.0	12.0	8.5	26.0	62.5	47.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	68	-20.9%	-30.6%	-10.5%	-29.2%	-19.0%	-20.0%
Dollar Volume	\$36,765,482	-26.4%	-27.6%	33.1%	42.6%	131.9%	170.8%
New Listings	104	-14.8%	-9.6%	18.2%	-21.2%	-12.6%	-29.3%
Active Listings ⁴	20	44.8%	112.9%	57.4%	-28.7%	-58.7%	-78.1%
Sales to New Listings Ratio 5	65.4	70.5	85.2	86.4	72.7	70.6	57.8
Months of Inventory 6	2.7	1.5	0.9	1.5	2.6	5.2	9.7
Average Price	\$540,669	-7.0%	4.3%	48.8%	101.3%	186.5%	238.6%
Median Price	\$490,035	-10.9%	14.1%	43.1%	96.6%	165.5%	216.2%
Sale to List Price Ratio 7	99.2	110.6	109.6	100.3	98.1	97.1	94.6
Median Days on Market	19.5	10.0	8.0	15.0	21.5	37.0	82.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

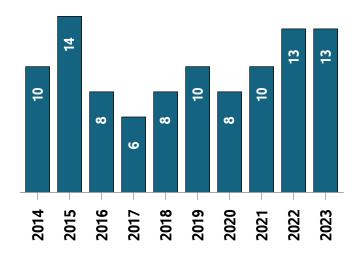
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## HURON EAST MLS® Single Family Market Activity

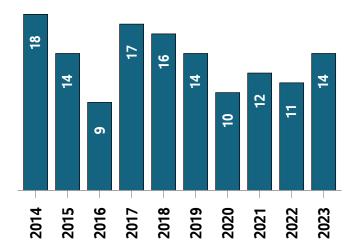


**Sales Activity (September only)** 

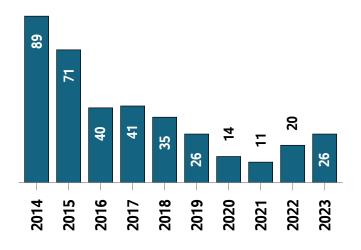


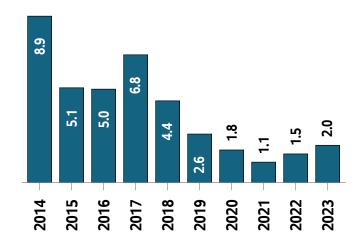
**Active Listings (September only)** 

**New Listings (September only)** 

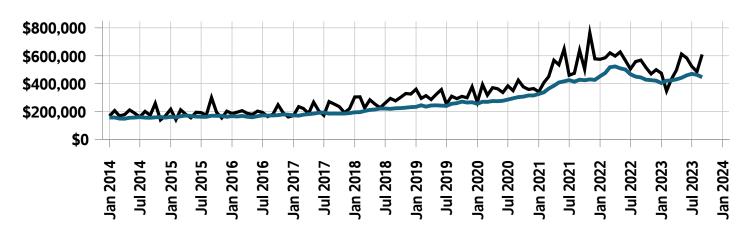


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

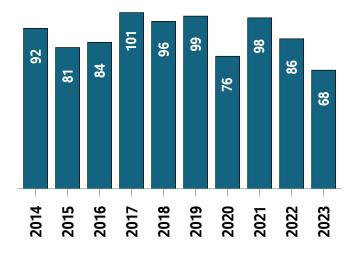




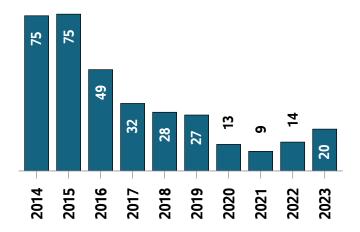
## HURON EAST MLS® Single Family Market Activity



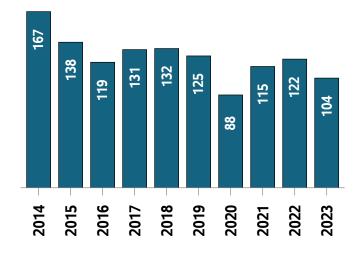
**Sales Activity (September Year-to-date)** 



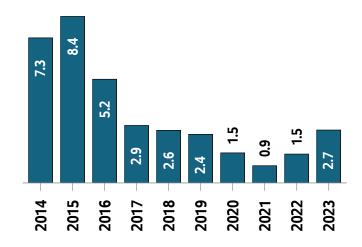
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

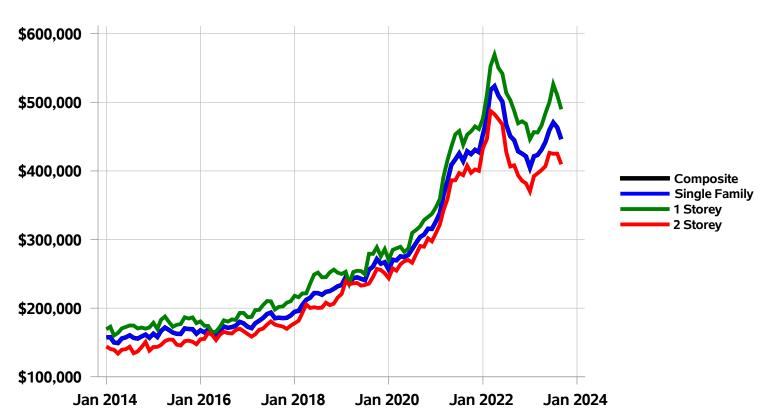


## HURON EAST MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$446,200	-3.7	-2.9	5.4	0.3	46.9	99.4		
Single Family	\$446,200	-3.7	-2.9	5.4	0.3	46.9	99.4		
One Storey	\$489,800	-4.0	-2.1	7.4	0.5	53.4	99.8		
Two Storey	\$409,600	-3.6	-3.9	3.3	0.4	40.9	96.9		

#### **MLS® HPI Benchmark Price**





## HURON EAST MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1396
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1396
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9209
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## HURON EAST MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10519
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1604
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9409
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Brussels **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	0	-100.0%	-100.0%	_	_	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	_	_	-100.0%	-100.0%
New Listings	5	66.7%	66.7%	150.0%	0.0%	400.0%	150.0%
Active Listings	11	83.3%	266.7%	83.3%	37.5%	37.5%	-47.6%
Sales to New Listings Ratio 1	0.0	66.7	100.0	_	_	300.0	200.0
Months of Inventory 2	0.0	3.0	1.0	_	_	2.7	5.3
Average Price	\$0	-100.0%	-100.0%	_	<u>—</u>	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	_	_	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	96.0	103.3	_	_	94.9	91.4
Median Days on Market	0.0	75.0	10.0	_	_	56.0	84.5

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	15	-21.1%	-28.6%	7.1%	-11.8%	15.4%	-16.7%
Dollar Volume	\$7,324,283	-33.5%	-27.6%	71.1%	53.2%	281.5%	159.7%
New Listings	30	-6.3%	15.4%	36.4%	7.1%	66.7%	-9.1%
Active Listings ⁴	8	90.0%	221.7%	90.0%	53.5%	-2.6%	-60.2%
Sales to New Listings Ratio 5	50.0	59.4	80.8	63.6	60.7	72.2	54.5
Months of Inventory 6	5.1	2.1	1.1	2.9	2.9	6.0	10.6
Average Price	\$488,286	-15.8%	1.3%	59.7%	73.7%	230.6%	211.7%
Median Price	\$490,000	-0.1%	13.4%	80.8%	85.6%	218.2%	227.8%
Sale to List Price Ratio 7	98.9	105.3	108.3	100.0	99.4	93.9	94.0
Median Days on Market	48.0	24.0	10.0	16.0	15.0	46.0	107.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

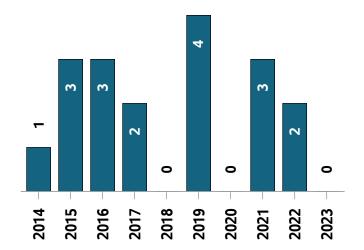
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



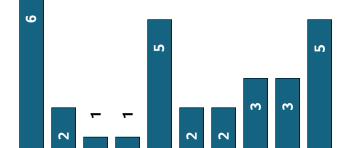
### **Brussels**MLS® Residential Market Activity



**Sales Activity (September only)** 



**Active Listings (September only)** 



**New Listings (September only)** 

Months of Inventory (September only)

2018

2017

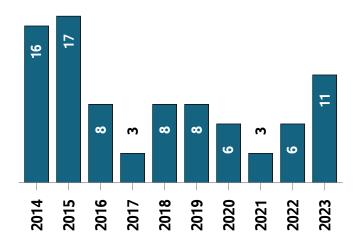
2019

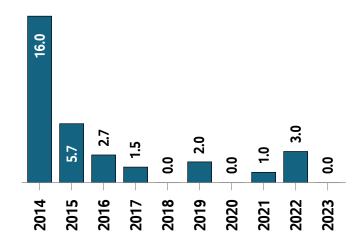
2020

2021

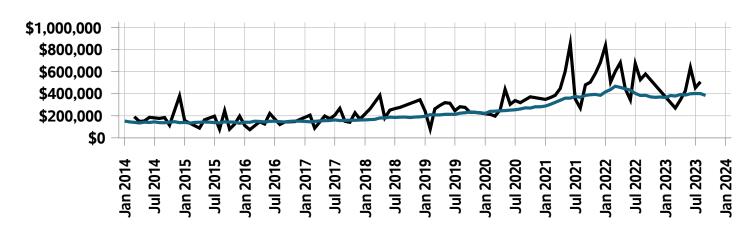
2022

2016





MLS® HPI Composite Benchmark Price and Average Price

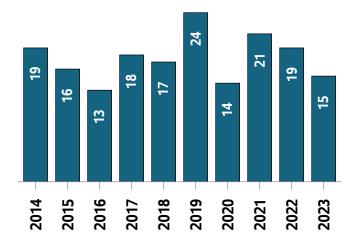




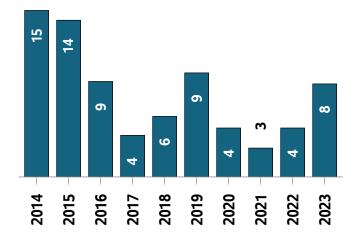
### **Brussels**MLS® Residential Market Activity



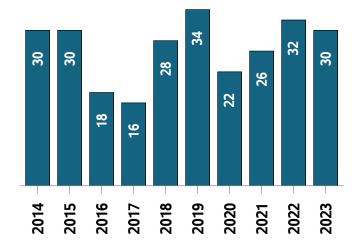
**Sales Activity (September Year-to-date)** 



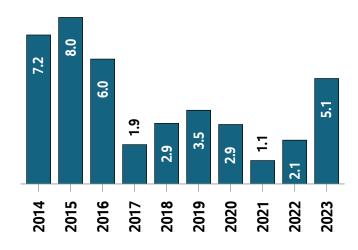
**Active Listings** (September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

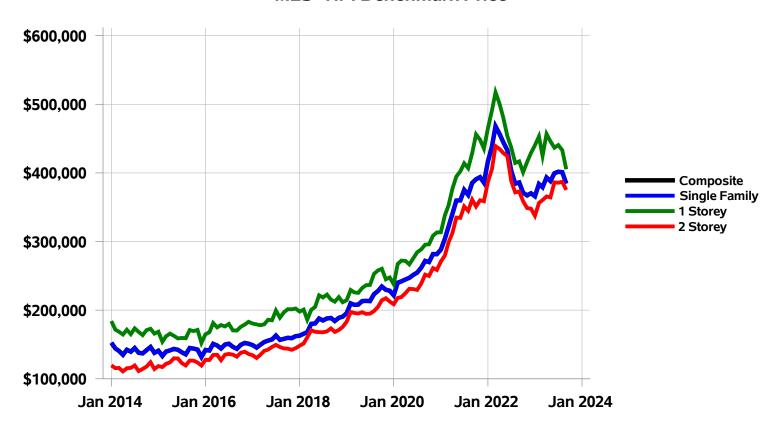


## Brussels MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$384,400	-4.1	-3.8	1.4	-0.4	41.4	103.8	
Single Family	\$384,400	-4.1	-3.8	1.4	-0.4	41.4	103.8	
One Storey	\$405,300	-6.4	-7.2	-4.6	-2.8	37.2	88.2	
Two Storey	\$375,200	-3.1	-2.8	4.1	0.6	49.0	116.4	

#### MLS® HPI Benchmark Price





## **Brussels**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1405
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1405
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10797
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Brussels**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1167
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10824
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1482
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10229
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## **Egmondville** MLS® Residential Market Activity



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	1	_	0.0%	-50.0%	_	0.0%	0.0%
Dollar Volume	\$369,900	_	-0.0%	-50.8%	_	64.4%	821.3%
New Listings	1	_	-50.0%	-66.7%	_	-50.0%	0.0%
Active Listings	1	0.0%	0.0%	0.0%	-75.0%	-75.0%	-85.7%
Sales to New Listings Ratio 1	100.0	_	50.0	66.7	_	50.0	100.0
Months of Inventory 2	1.0	_	1.0	0.5	_	4.0	7.0
Average Price	\$369,900	_	-0.0%	-1.6%	_	64.4%	821.3%
Median Price	\$369,900		-0.0%	-1.6%		64.4%	821.3%
Sale to List Price Ratio <sup>3</sup>	100.0	_	123.4	102.0	_	95.8	100.6
Median Days on Market	41.0	_	8.0	8.0	_	16.0	118.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	8	60.0%	-20.0%	0.0%	33.3%	14.3%	14.3%
Dollar Volume	\$4,167,368	51.8%	-18.2%	24.1%	168.9%	206.3%	324.5%
New Listings	8	0.0%	-20.0%	14.3%	-33.3%	-42.9%	-27.3%
Active Listings <sup>4</sup>	2	20.0%	20.0%	0.0%	-66.3%	-61.4%	-82.0%
Sales to New Listings Ratio 5	100.0	62.5	100.0	114.3	50.0	50.0	63.6
Months of Inventory 6	1.7	2.3	1.1	1.7	6.7	5.0	10.7
Average Price	\$520,921	-5.2%	2.2%	24.1%	101.7%	168.0%	271.5%
Median Price	\$472,700	-5.5%	-12.5%	19.7%	73.9%	125.1%	425.2%
Sale to List Price Ratio <sup>7</sup>	99.5	118.1	106.6	99.7	98.8	95.3	96.0
Median Days on Market	20.5	7.0	9.0	35.0	18.5	16.0	64.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

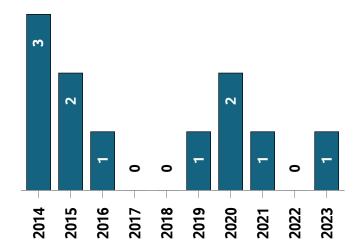
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **Egmondville**MLS® Residential Market Activity

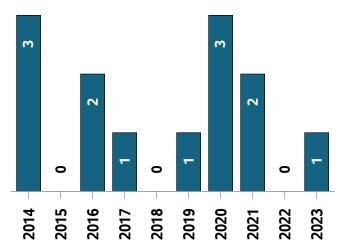


**Sales Activity (September only)** 

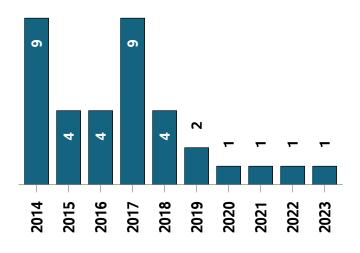


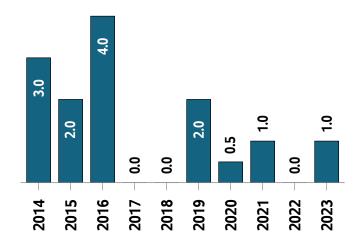
**Active Listings (September only)** 

New Listings (September only)

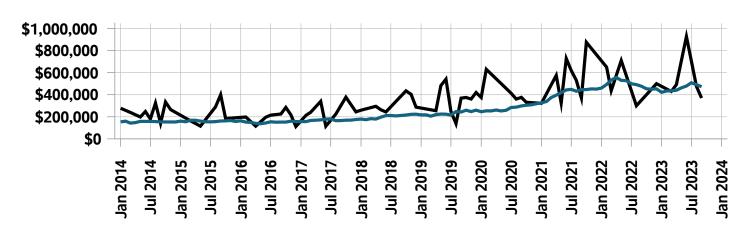


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

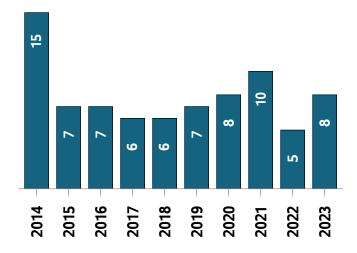




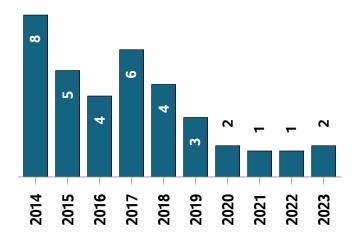
# **Egmondville** MLS® Residential Market Activity



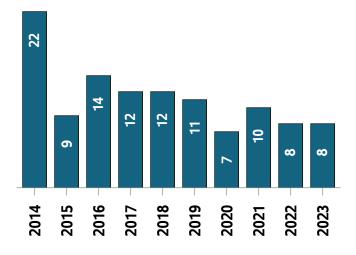
**Sales Activity (September Year-to-date)** 



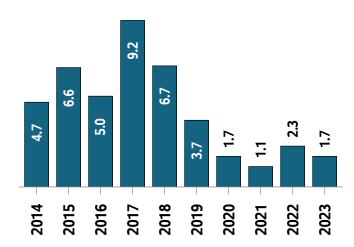
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### Egmondville MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$472,800	-3.7	-1.2	8.7	-0.8	58.5	123.0
Single Family	\$472,800	-3.7	-1.2	8.7	-0.8	58.5	123.0
One Storey	\$472,800	-3.7	-1.2	8.7	-0.8	58.5	123.0

#### MLS® HPI Benchmark Price





# **Egmondville**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1316
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1316
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12684
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# **Egmondville** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1316
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12684
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## **Grey Twp MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	4	300.0%	_	_	300.0%	_	100.0%
Dollar Volume	\$1,685,070	124.7%	_	_	258.5%	_	594.9%
New Listings	0	-100.0%	-100.0%	_	-100.0%	-100.0%	_
Active Listings	2	0.0%	100.0%	0.0%	-50.0%	-66.7%	-60.0%
Sales to New Listings Ratio 1	0.0	50.0	_	_	50.0	_	_
Months of Inventory <sup>2</sup>	0.5	2.0	_	_	4.0	_	2.5
Average Price	\$421,268	-43.8%	_	_	-10.4%	_	247.4%
Median Price	\$415,035	-44.7%	_	_	-11.7%	_	242.3%
Sale to List Price Ratio <sup>3</sup>	99.3	93.8	_	_	97.9	_	83.1
Median Days on Market	29.0	7.0	_	_	29.0	_	103.5

		Compared to <sup>a</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	7	-12.5%	133.3%	133.3%	16.7%	-30.0%	75.0%
Dollar Volume	\$3,366,570	-35.2%	98.0%	89.3%	68.8%	70.5%	503.9%
New Listings	10	-23.1%	150.0%	66.7%	0.0%	-41.2%	-23.1%
Active Listings <sup>⁴</sup>	3	58.3%	171.4%	55.1%	1.8%	-51.1%	-53.9%
Sales to New Listings Ratio 5	70.0	61.5	75.0	50.0	60.0	58.8	30.8
Months of Inventory 6	3.5	1.9	3.0	5.3	4.0	5.0	13.3
Average Price	\$480,939	-25.9%	-15.1%	-18.9%	44.6%	143.6%	245.1%
Median Price	\$490,070	-25.0%	-9.2%	-19.0%	58.6%	125.3%	280.6%
Sale to List Price Ratio <sup>7</sup>	100.9	106.9	98.0	100.2	96.3	106.6	88.5
Median Days on Market	18.0	11.0	27.0	8.0	22.0	30.0	103.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

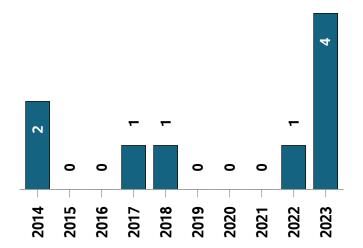
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### **Grey Twp MLS® Residential Market Activity**



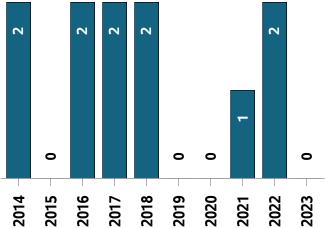
Sales Activity (September only)



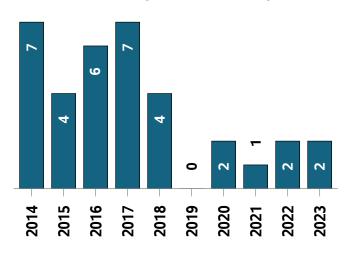
**Active Listings (September only)** 

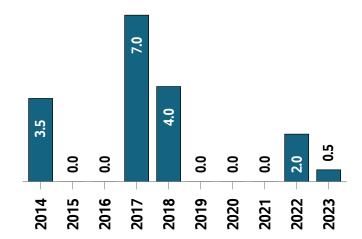


**New Listings (September only)** 

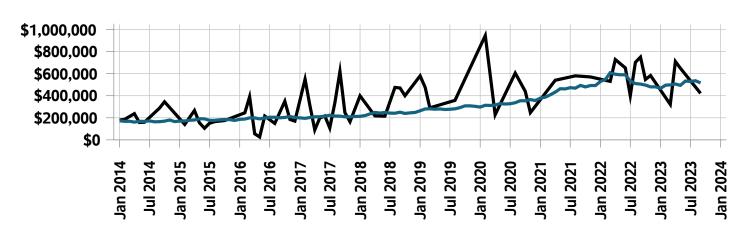


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

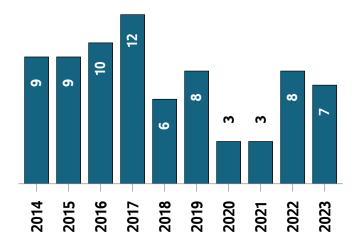




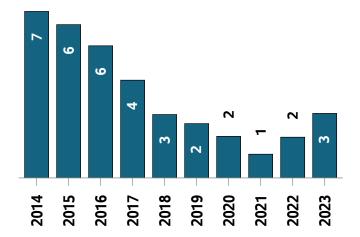
## **Grey Twp MLS® Residential Market Activity**



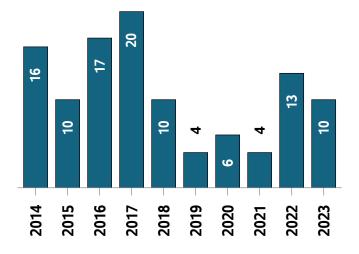
**Sales Activity (September Year-to-date)** 



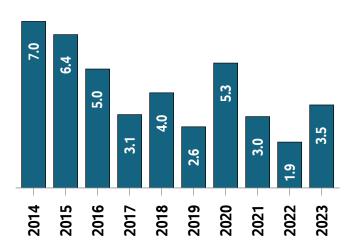
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

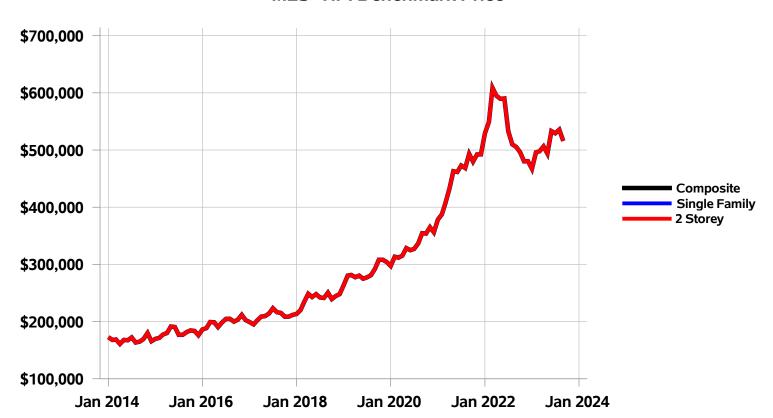


# **Grey Twp**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$515,900	-3.7	-3.2	3.6	2.1	45.5	105.9
Single Family	\$515,900	-3.7	-3.2	3.6	2.1	45.5	105.9
Two Storey	\$515,900	-3.7	-3.2	3.6	2.1	45.5	105.9

#### MLS® HPI Benchmark Price





# **Grey Twp**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1963
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1963
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	23792
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# **Grey Twp**MLS® HPI Benchmark Descriptions



### 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1963
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	23792
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### Seaforth **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	3	-40.0%	0.0%	-57.1%	-40.0%	-25.0%	-25.0%
Dollar Volume	\$975,000	-65.3%	-25.9%	-63.5%	-34.4%	22.9%	126.7%
New Listings	11	83.3%	120.0%	120.0%	120.0%	1,000.0%	-8.3%
Active Listings	19	58.3%	171.4%	216.7%	35.7%	46.2%	-53.7%
Sales to New Listings Ratio 1	27.3	83.3	60.0	140.0	100.0	400.0	33.3
Months of Inventory <sup>2</sup>	6.3	2.4	2.3	0.9	2.8	3.3	10.3
Average Price	\$325,000	-42.1%	-25.9%	-14.9%	9.3%	63.8%	202.3%
Median Price	\$350,000	-30.0%	-16.7%	-3.3%	14.8%	98.0%	270.4%
Sale to List Price Ratio <sup>3</sup>	99.8	99.0	99.3	103.3	96.9	94.2	89.4
Median Days on Market	17.0	24.0	21.0	18.0	31.0	116.5	45.0

		Compared to °					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	26	-36.6%	-50.9%	-50.9%	-46.9%	-27.8%	-27.8%
Dollar Volume	\$12,415,504	-45.1%	-48.1%	-29.3%	-3.1%	84.3%	115.4%
New Listings	55	-3.5%	-15.4%	0.0%	-5.2%	14.6%	-11.3%
Active Listings <sup>4</sup>	11	69.0%	117.8%	7.7%	-8.4%	-50.0%	-73.7%
Sales to New Listings Ratio 5	47.3	71.9	81.5	96.4	84.5	75.0	58.1
Months of Inventory 6	3.8	1.4	0.8	1.7	2.2	5.4	10.4
Average Price	\$477,519	-13.5%	5.7%	44.1%	82.6%	155.1%	198.3%
Median Price	\$487,500	-11.4%	19.5%	47.7%	97.0%	177.0%	214.5%
Sale to List Price Ratio <sup>7</sup>	98.7	109.9	110.2	100.1	97.7	96.9	94.2
Median Days on Market	14.5	8.0	8.0	18.0	21.0	44.0	104.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

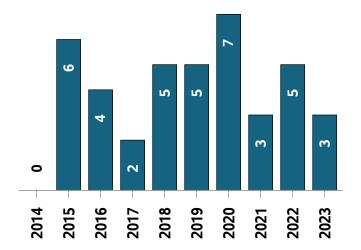
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **Seaforth**MLS® Residential Market Activity

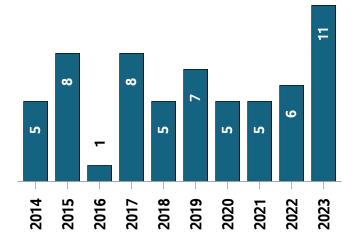


**Sales Activity (September only)** 

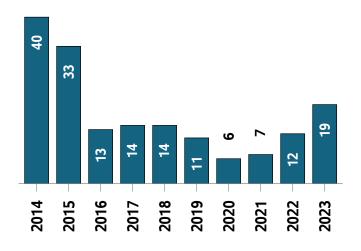


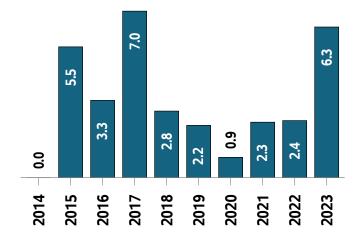
**Active Listings (September only)** 

**New Listings (September only)** 

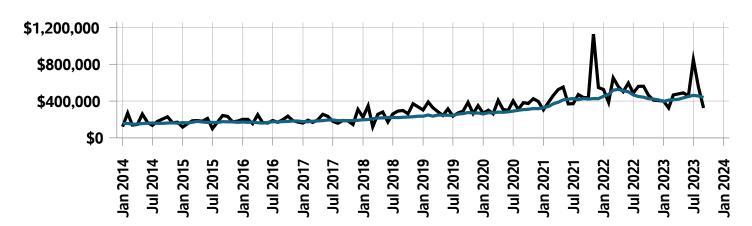


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

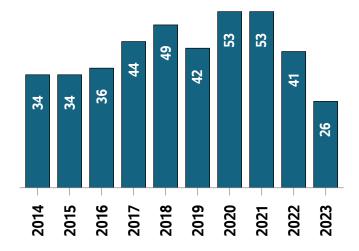




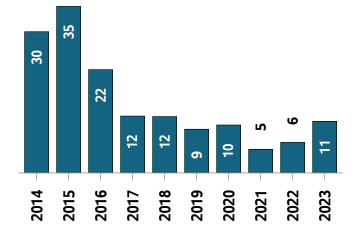
## **Seaforth**MLS® Residential Market Activity



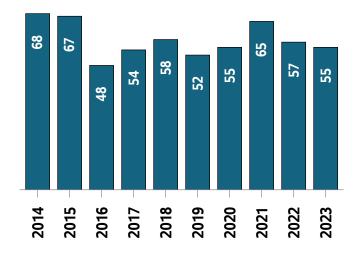
**Sales Activity (September Year-to-date)** 



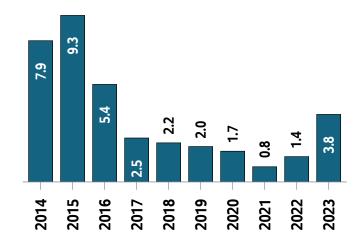
**Active Listings** (September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

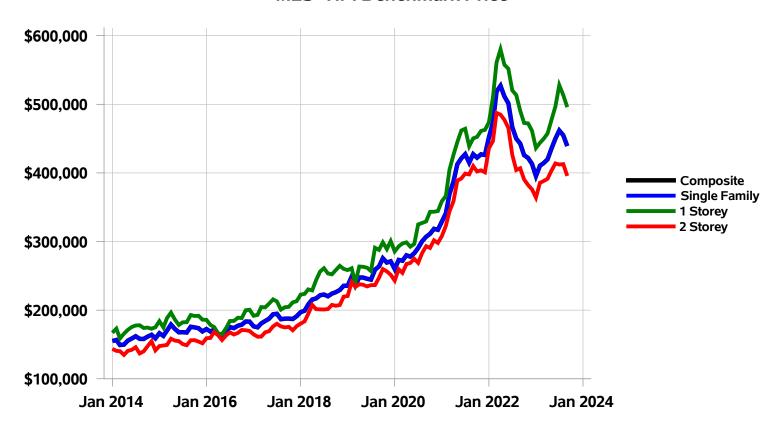


## Seaforth MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$439,100	-3.5	-2.4	6.0	-0.8	43.0	95.9		
Single Family	\$439,100	-3.5	-2.4	6.0	-0.8	43.0	95.9		
One Storey	\$495,800	-3.4	-0.2	10.3	1.1	50.6	96.6		
Two Storey	\$395,600	-4.2	-4.4	1.9	-2.8	34.9	90.5		

#### MLS® HPI Benchmark Price





# **Seaforth**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1339
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1339
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Seaforth** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1228
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1553
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8700
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Tuckersmith Twp MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	5	400.0%	66.7%	_	_	400.0%	150.0%	
Dollar Volume	\$4,726,000	338.0%	44.7%	_	_	8,817.0%	1,193.4%	
New Listings	2	100.0%	100.0%	100.0%	_	_	100.0%	
Active Listings	0	-100.0%	_	-100.0%	-100.0%	-100.0%	-100.0%	
Sales to New Listings Ratio 1	250.0	100.0	300.0	_	_	_	200.0	
Months of Inventory <sup>2</sup>	0.0	2.0	_	_	_	2.0	2.0	
Average Price	\$945,200	-12.4%	-13.2%	<u> </u>	<u>—</u>	1,683.4%	417.4%	
Median Price	\$716,000	-33.6%	-5.3%	_	_	1,250.9%	291.9%	
Sale to List Price Ratio 3	96.9	98.1	106.6	_	_	98.3	103.5	
Median Days on Market	34.0	27.0	16.0	_	_	123.0	16.5	

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	12	33.3%	20.0%	500.0%	0.0%	71.4%	300.0%
Dollar Volume	\$9,677,900	60.6%	9.5%	1,461.0%	270.3%	844.7%	1,759.7%
New Listings	13	8.3%	18.2%	333.3%	-7.1%	85.7%	85.7%
Active Listings ⁴	2	14.6%	-1.3%	-8.3%	-38.9%	-56.6%	-65.6%
Sales to New Listings Ratio 5	92.3	75.0	90.9	66.7	85.7	100.0	42.9
Months of Inventory 6	1.4	1.6	1.7	9.0	2.3	5.4	16.0
Average Price	\$806,492	20.5%	-8.8%	160.2%	270.3%	451.1%	364.9%
Median Price	\$745,500	18.5%	-9.4%	140.5%	208.7%	338.5%	381.0%
Sale to List Price Ratio 7	98.1	112.5	104.1	103.1	93.3	93.2	99.4
Median Days on Market	19.0	7.0	13.5	13.0	55.0	123.0	28.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; compared to levels from previous periods.
 Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

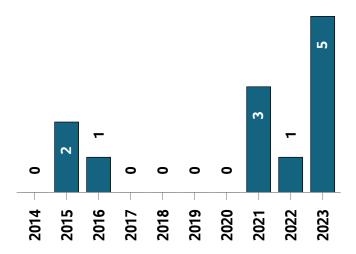
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



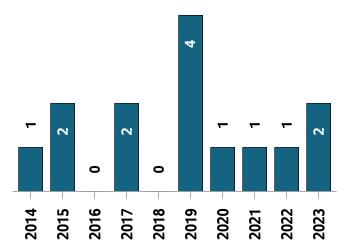
# Tuckersmith Twp MLS® Residential Market Activity



**Sales Activity (September only)** 

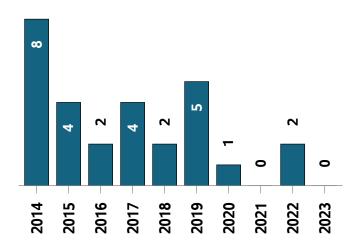


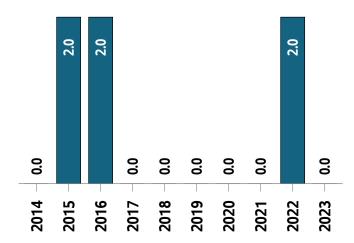
Active Listings (September only)



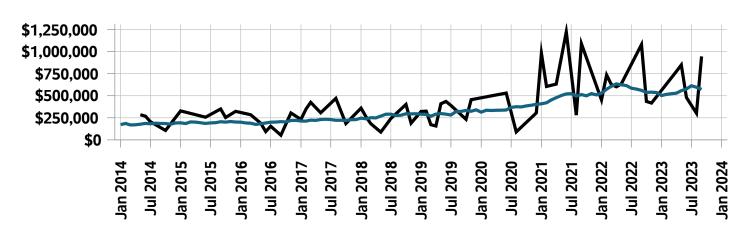
**New Listings (September only)** 

Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

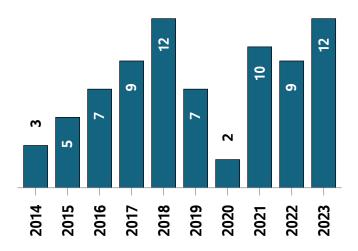




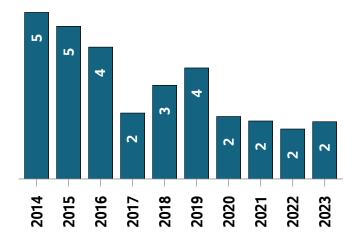
# Tuckersmith Twp MLS® Residential Market Activity



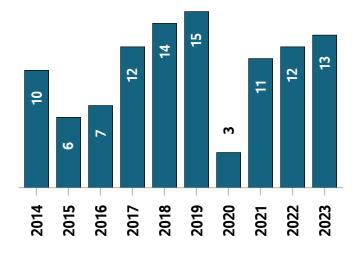
#### **Sales Activity (September Year-to-date)**



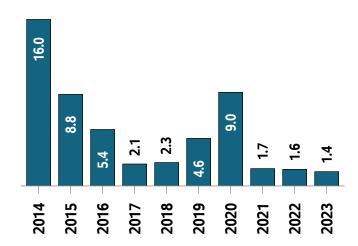
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### Tuckersmith Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
		percentage change vs.							
Benchmark Type:	September 2023	3 months 6 months 12 months 3 years ago 5 years ago							
Composite	\$572,000	-4.0	-0.7	9.5	2.0	53.3	105.0		
Single Family	\$572,000	-4.0	-0.7	9.5	2.0	53.3	105.0		
One Storey	\$572,000	-4.0	-0.7	9.5	2.0	53.3	105.0		

#### MLS® HPI Benchmark Price





# Tuckersmith Twp MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1507
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1507
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	25371
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Tuckersmith Twp MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1507
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	25371
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### MORRIS TURNBERRY **MLS® Residential Market Activity**



		Compared to °						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	1	0.0%	-50.0%	_	-66.7%	-66.7%	-75.0%	
Dollar Volume	\$535,000	28.6%	-61.3%	_	-20.1%	12.3%	25.4%	
New Listings	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%	
Active Listings	3	0.0%	-50.0%	_	-70.0%	-76.9%	-86.4%	
Sales to New Listings Ratio 1	0.0	25.0	50.0	_	150.0	100.0	100.0	
Months of Inventory <sup>2</sup>	3.0	3.0	3.0	_	3.3	4.3	5.5	
Average Price	\$535,000	28.6%	-22.6%	_	139.6%	236.8%	401.8%	
Median Price	\$535,000	28.6%	-22.6%		143.2%	185.3%	511.4%	
Sale to List Price Ratio <sup>3</sup>	97.5	104.0	112.5	_	98.3	94.5	90.1	
Median Days on Market	14.0	3.0	10.0	_	126.0	80.0	39.0	

		Compared to <sup>6</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	20	5.3%	-9.1%	25.0%	17.6%	-37.5%	-37.5%
Dollar Volume	\$10,054,500	-28.8%	-22.7%	94.1%	92.1%	61.5%	46.4%
New Listings	33	17.9%	6.5%	230.0%	22.2%	0.0%	-21.4%
Active Listings ⁴	6	55.6%	68.8%	27.3%	-22.9%	-71.7%	-76.5%
Sales to New Listings Ratio 5	60.6	67.9	71.0	160.0	63.0	97.0	76.2
Months of Inventory 6	2.7	1.8	1.5	2.7	4.1	6.0	7.2
Average Price	\$502,725	-32.4%	-15.0%	55.2%	63.3%	158.3%	134.2%
Median Price	\$541,000	-20.6%	0.0%	69.1%	80.3%	210.5%	210.0%
Sale to List Price Ratio <sup>7</sup>	99.7	104.6	112.1	96.4	97.3	93.2	93.5
Median Days on Market	14.5	15.0	11.0	34.0	39.0	90.0	129.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

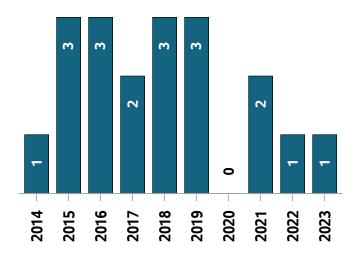
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### MORRIS TURNBERRY MLS® Residential Market Activity

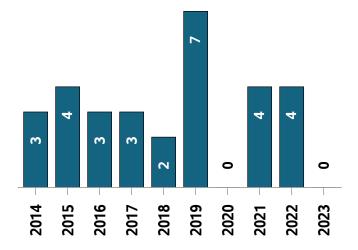


**Sales Activity (September only)** 

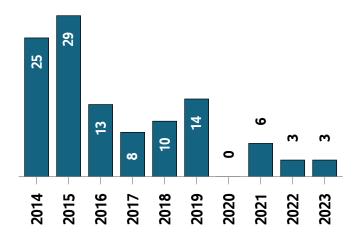


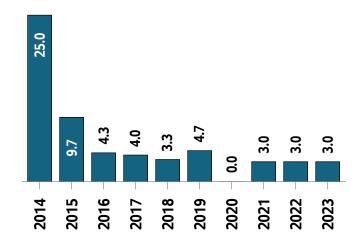
**Active Listings (September only)** 

**New Listings (September only)** 

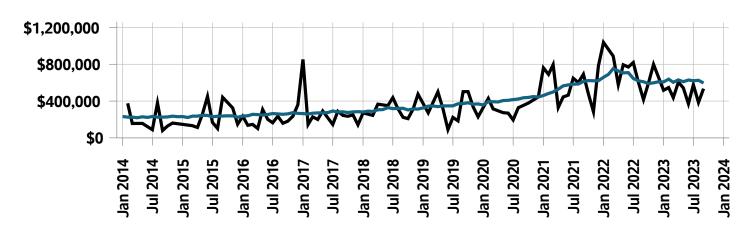


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

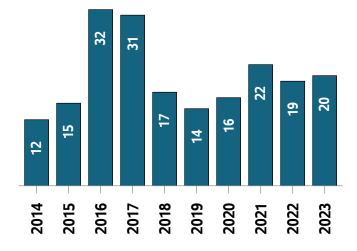




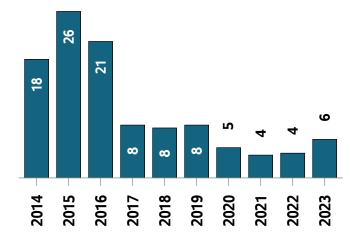
### MORRIS TURNBERRY MLS® Residential Market Activity



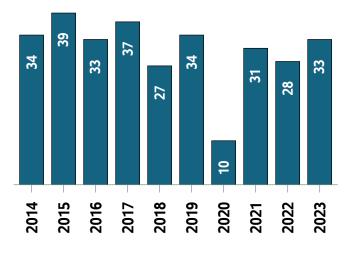
**Sales Activity (September Year-to-date)** 



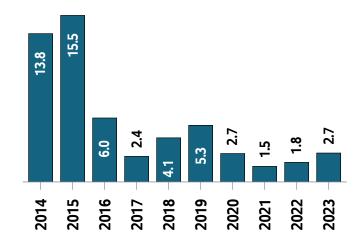
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### MORRIS TURNBERRY **MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	1	0.0%	-50.0%	_	-66.7%	-66.7%	-66.7%
Dollar Volume	\$535,000	28.6%	-61.3%	_	-20.1%	12.3%	39.7%
New Listings	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Active Listings	3	0.0%	-50.0%	_	-70.0%	-75.0%	-86.4%
Sales to New Listings Ratio 1	0.0	25.0	50.0	_	150.0	100.0	75.0
Months of Inventory <sup>2</sup>	3.0	3.0	3.0	_	3.3	4.0	7.3
Average Price	\$535,000	28.6%	-22.6%	_	139.6%	236.8%	319.1%
Median Price	\$535,000	28.6%	-22.6%	_	143.2%	185.3%	494.4%
Sale to List Price Ratio <sup>3</sup>	97.5	104.0	112.5	_	98.3	94.5	91.1
Median Days on Market	14.0	3.0	10.0	_	126.0	80.0	44.0

		Compared to *					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	19	0.0%	-13.6%	26.7%	11.8%	-38.7%	-34.5%
Dollar Volume	\$9,754,500	-31.0%	-25.0%	90.7%	86.4%	64.2%	45.5%
New Listings	30	7.1%	-3.2%	233.3%	11.1%	-6.3%	-25.0%
Active Listings ⁴	5	38.3%	50.0%	16.7%	-31.4%	-73.3%	-77.3%
Sales to New Listings Ratio 5	63.3	67.9	71.0	166.7	63.0	96.9	72.5
Months of Inventory 6	2.5	1.8	1.5	2.7	4.1	5.8	7.3
Average Price	\$513,395	-31.0%	-13.2%	50.5%	66.8%	167.8%	122.1%
Median Price	\$547,000	-19.7%	1.1%	68.3%	82.3%	216.2%	174.9%
Sale to List Price Ratio 7	99.7	104.6	112.1	96.9	97.3	93.1	93.7
Median Days on Market	14.0	15.0	11.0	46.0	39.0	98.0	127.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

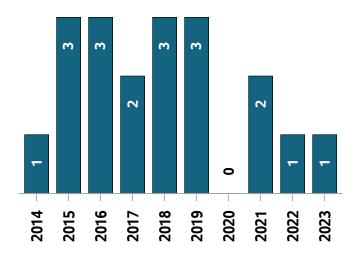
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## MORRIS TURNBERRY MLS® Single Family Market Activity

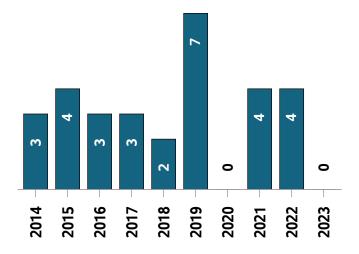


**Sales Activity (September only)** 

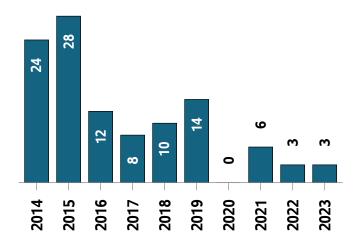


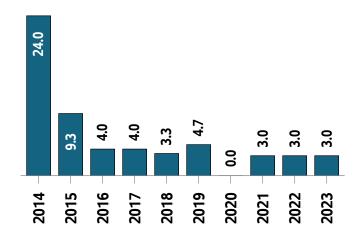
**Active Listings (September only)** 

**New Listings (September only)** 

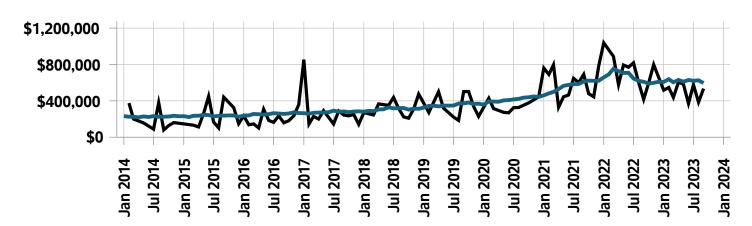


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

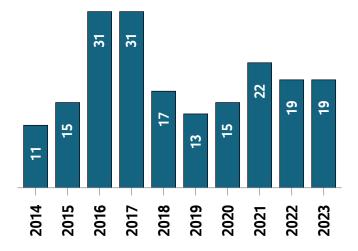




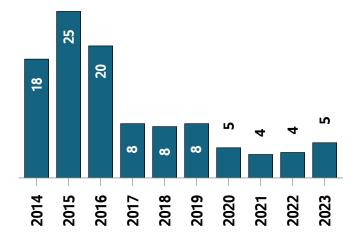
### MORRIS TURNBERRY MLS® Single Family Market Activity



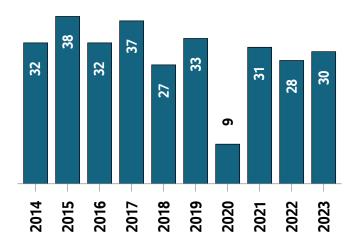
**Sales Activity (September Year-to-date)** 



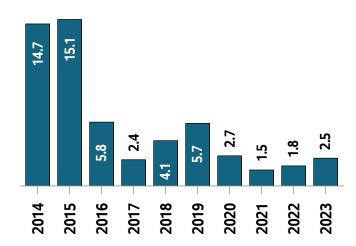
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

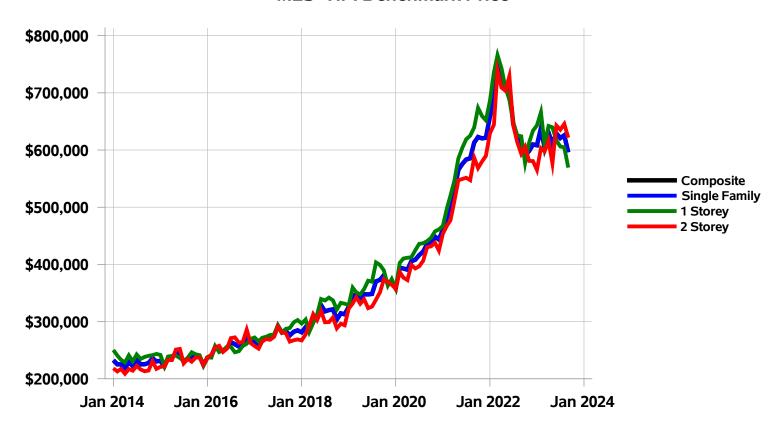


## MORRIS TURNBERRY MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$596,000	-4.8	-5.3	-1.4	-2.3	36.8	85.4	
Single Family	\$596,000	-4.8	-5.3	-1.4	-2.3	36.8	85.4	
One Storey	\$569,300	-5.8	-7.7	-6.6	-8.8	29.2	68.8	
Two Storey	\$621,600	-3.7	-3.3	4.0	4.8	44.5	102.3	

#### MLS® HPI Benchmark Price





# MORRIS TURNBERRY MLS® HPI Benchmark Descriptions



# Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1510
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1510
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	29795
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# MORRIS TURNBERRY MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1368
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22717
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1608
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27225
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### Belgrave **MLS® Residential Market Activity**



		Compared to <sup>a</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	1	_	_	_	_	_	_
Dollar Volume	\$535,000	_	_	_	_	_	_
New Listings	0	-100.0%	-100.0%	_	-100.0%	_	_
Active Listings	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Sales to New Listings Ratio 1	0.0	_	_	_	_	_	_
Months of Inventory <sup>2</sup>	0.0	_	_	_	_	_	_
Average Price	\$535,000	_	_	_	_	_	_
Median Price	\$535,000	_	_	_	_	_	_
Sale to List Price Ratio 3	97.5	<u> </u>	_	_	_	_	_
Median Days on Market	14.0	_	_	_	_	_	_

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	6	50.0%	200.0%	200.0%	100.0%	-40.0%	-25.0%
Dollar Volume	\$2,763,000	-9.4%	104.2%	297.6%	282.2%	55.3%	112.3%
New Listings	8	14.3%	100.0%	300.0%	14.3%	0.0%	0.0%
Active Listings ⁴	2	85.7%	62.5%	116.7%	44.4%	-45.8%	-59.4%
Sales to New Listings Ratio 5	75.0	57.1	50.0	100.0	42.9	125.0	100.0
Months of Inventory 6	3.3	2.6	6.0	4.5	4.5	3.6	6.0
Average Price	\$460,500	-39.6%	-31.9%	32.5%	91.1%	158.8%	183.1%
Median Price	\$487,500	-36.6%	-28.0%	40.3%	195.5%	219.7%	256.5%
Sale to List Price Ratio <sup>7</sup>	97.0	116.9	117.3	95.3	98.8	91.5	94.8
Median Days on Market	14.0	13.5	9.0	31.0	16.0	44.5	139.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

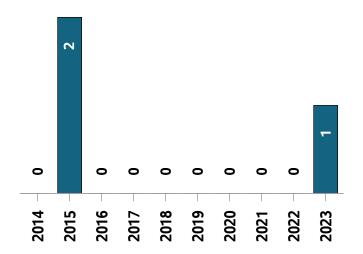
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



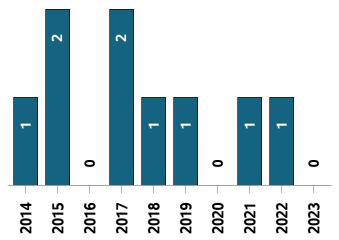
## **Belgrave**MLS® Residential Market Activity



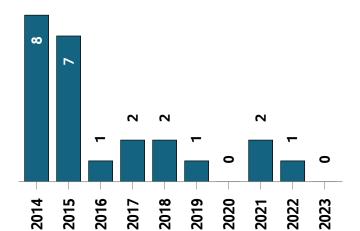
**Sales Activity (September only)** 



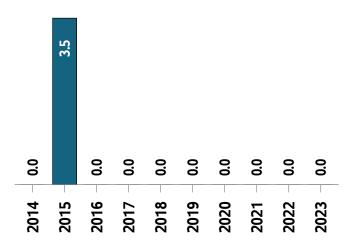
New Listings (September only)



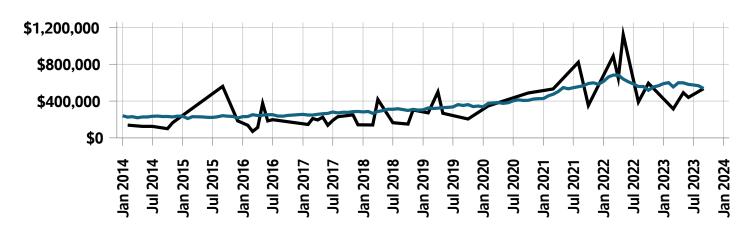
**Active Listings (September only)** 



**Months of Inventory (September only)** 



MLS® HPI Composite Benchmark Price and Average Price

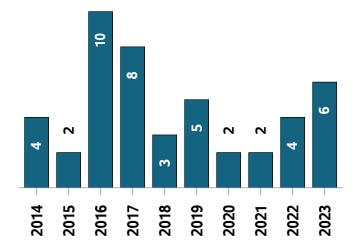




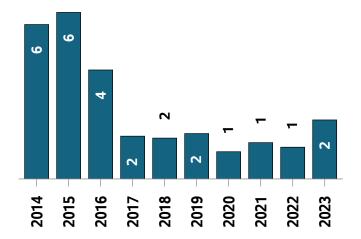
## **Belgrave**MLS® Residential Market Activity



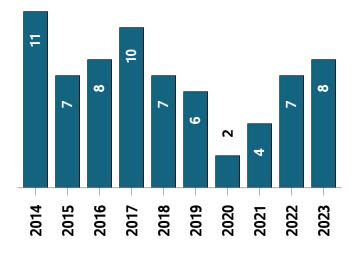
**Sales Activity (September Year-to-date)** 



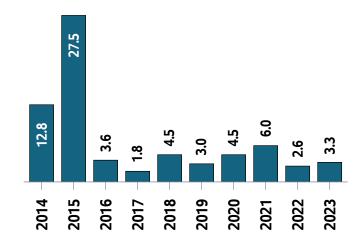
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# **Belgrave** MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$537,200	-5.2	-7.6	-3.0	-3.7	32.0	74.6	
Single Family	\$537,200	-5.2	-7.6	-3.0	-3.7	32.0	74.6	
One Storey	\$537,200	-5.2	-7.6	-3.0	-3.7	32.0	74.6	

#### MLS® HPI Benchmark Price





# **Belgrave** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1416
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private
Year Built	2008

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1416
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	18000
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Year Built	2008



# **Belgrave** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1416
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	18000
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Year Built	2008



# Morris Twp MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	0	_	_	_	_	_	_
Dollar Volume	\$0	_	_	_	_	_	_
New Listings	0	_	_	_	_	_	-100.0%
Active Listings	1	_	_	_	-66.7%	-66.7%	-85.7%
Sales to New Listings Ratio 1	0.0	_	_	_	_	_	_
Months of Inventory <sup>2</sup>	0.0	_	_	_	_	_	_
Average Price	\$0	<u>—</u>	<u> </u>	<u> </u>	<del>_</del>	_	<u> </u>
Median Price	\$0	_	_	_	_	_	_
Sale to List Price Ratio <sup>3</sup>	0.0	_	_	_	_	_	_
Median Days on Market	0.0	_	_	_	_	_	

		Compared to <sup>6</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	8	166.7%	166.7%	300.0%	14.3%	14.3%	100.0%
Dollar Volume	\$4,579,000	110.0%	64.4%	588.6%	69.7%	160.9%	271.1%
New Listings	13	333.3%	116.7%	1,200.0%	44.4%	116.7%	62.5%
Active Listings ⁴	2	112.5%	15.9%	112.5%	-34.1%	-57.5%	-71.0%
Sales to New Listings Ratio 5	61.5	100.0	50.0	200.0	77.8	116.7	50.0
Months of Inventory 6	2.4	3.0	5.5	4.5	4.1	6.4	16.5
Average Price	\$572,375	-21.3%	-38.3%	72.1%	48.5%	128.3%	85.5%
Median Price	\$582,500	-22.3%	-45.0%	75.2%	84.9%	104.4%	146.8%
Sale to List Price Ratio <sup>7</sup>	101.7	103.5	110.0	100.2	95.2	94.5	96.1
Median Days on Market	16.0	12.0	18.0	91.5	49.0	170.0	95.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

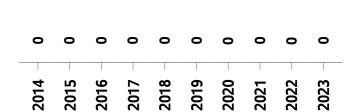


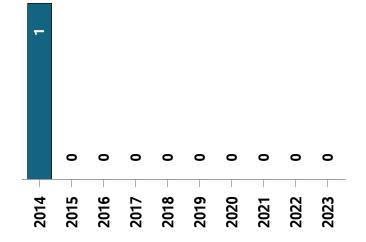
## Morris Twp MLS® Residential Market Activity





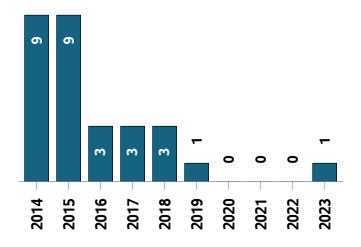


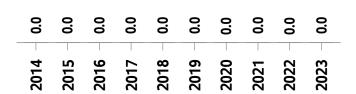




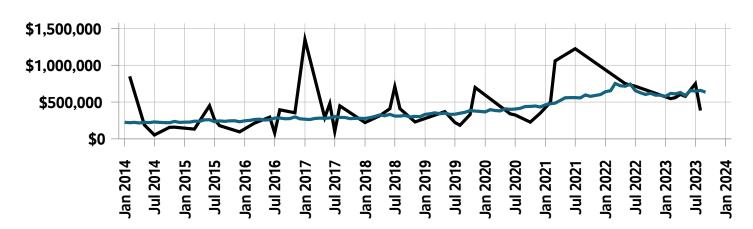
**Active Listings (September only)** 

**Months of Inventory (September only)** 





#### MLS® HPI Composite Benchmark Price and Average Price

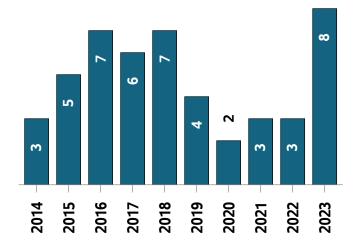




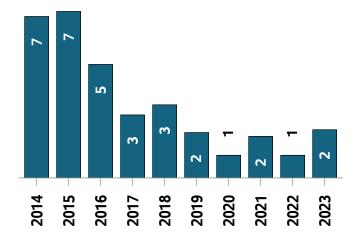
# Morris Twp MLS® Residential Market Activity



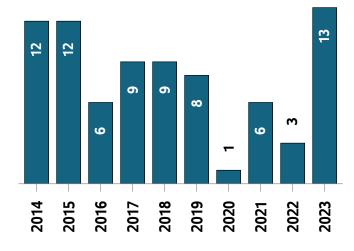
**Sales Activity (September Year-to-date)** 



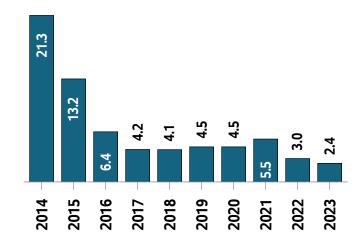
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

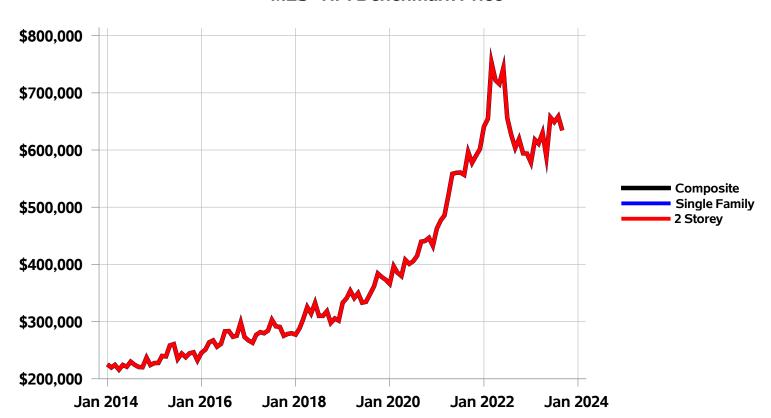


# Morris Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
		percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years ago					
Composite	\$634,400	-3.7	-3.5	3.8	5.1	44.3	99.4	
Single Family	\$634,400	-3.7	-3.5	3.8	5.1	44.3	99.4	
Two Storey	\$634,400	-3.7	-3.5	3.8	5.1	44.3	99.4	

#### MLS® HPI Benchmark Price





# **Morris Twp**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	4
Age Category	100+
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1621
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	4
Age Category	100+
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1621
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	54555
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# **Morris Twp**MLS® HPI Benchmark Descriptions



### 2 Storey 🇌

Features	Value
Above Ground Bedrooms	4
Age Category	100+
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1621
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	54555
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# Turnberry Twp MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	0	-100.0%	_	_	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	_	_	-100.0%	-100.0%	-100.0%
New Listings	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Active Listings	1	-50.0%	-50.0%	_	-66.7%	-80.0%	-83.3%
Sales to New Listings Ratio 1	0.0	33.3	_	_	200.0	300.0	150.0
Months of Inventory 2	0.0	2.0	_	_	1.5	1.7	2.0
Average Price	\$0	-100.0%	_	_	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	_	_	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	104.0	_	_	97.4	94.5	92.8
Median Days on Market	0.0	3.0	_	_	65.0	80.0	34.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	4	-33.3%	-20.0%	-33.3%	0.0%	-71.4%	-63.6%
Dollar Volume	\$1,947,500	-57.8%	-9.4%	1.1%	104.7%	-19.8%	-15.3%
New Listings	10	-9.1%	42.9%	150.0%	42.9%	-33.3%	-33.3%
Active Listings ⁴	2	-1.5%	62.5%	37.9%	-3.7%	-75.3%	-73.6%
Sales to New Listings Ratio 5	40.0	54.5	71.4	150.0	57.1	93.3	73.3
Months of Inventory 6	4.9	3.3	2.4	2.4	5.1	5.6	6.7
Average Price	\$486,875	-36.7%	13.2%	51.6%	104.7%	180.8%	133.0%
Median Price	\$471,750	-40.7%	24.1%	42.1%	97.2%	185.5%	126.8%
Sale to List Price Ratio <sup>7</sup>	98.7	100.2	110.5	96.4	100.0	94.8	92.2
Median Days on Market	11.5	21.0	20.0	18.0	27.0	106.0	60.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

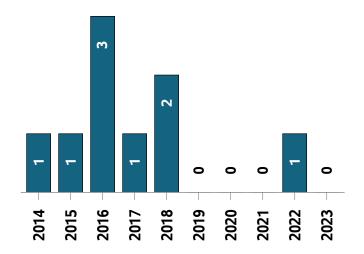
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



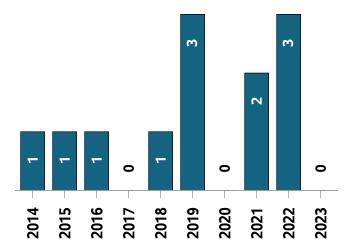
## Turnberry Twp MLS® Residential Market Activity



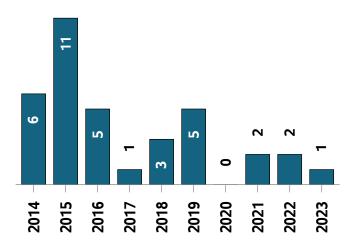
Sales Activity (September only)



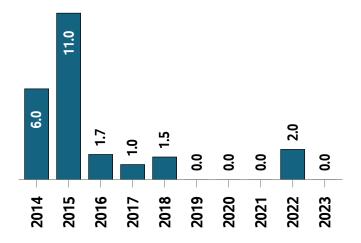
New Listings (September only)



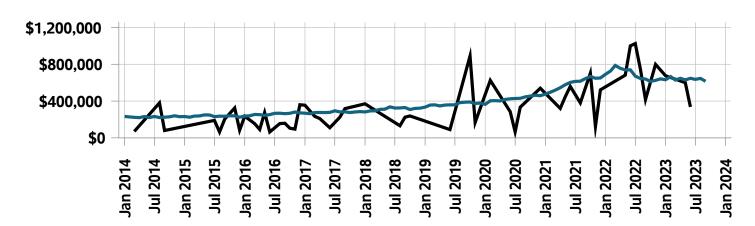
**Active Listings (September only)** 



**Months of Inventory (September only)** 



MLS® HPI Composite Benchmark Price and Average Price

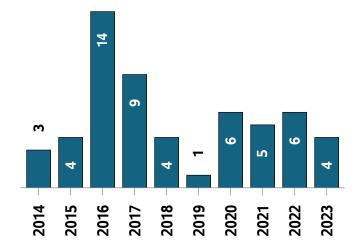




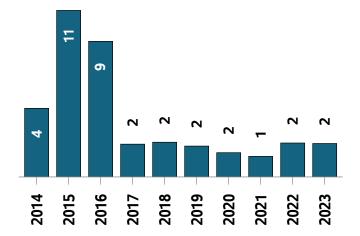
# Turnberry Twp MLS® Residential Market Activity



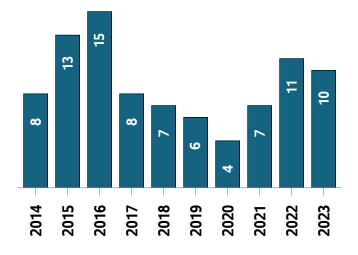
**Sales Activity (September Year-to-date)** 



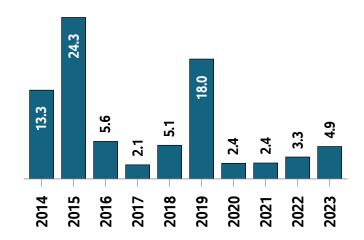
**Active Listings** (September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

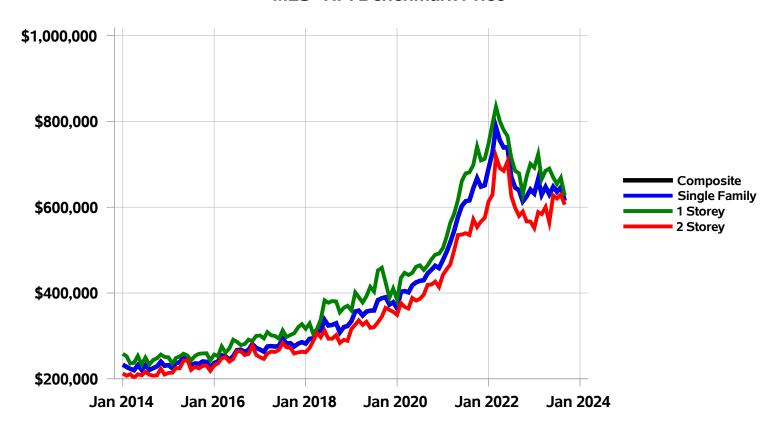


#### Turnberry Twp MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$615,200	-4.8	-5.0	-2.2	-3.8	38.0	86.7	
Single Family	\$615,200	-4.8	-5.0	-2.2	-3.8	38.0	86.7	
One Storey	\$627,200	-6.2	-6.3	-5.8	-7.7	35.0	65.0	
Two Storey	\$605,900	-3.7	-3.4	3.8	4.5	44.6	100.8	

#### MLS® HPI Benchmark Price





# **Turnberry Twp**MLS® HPI Benchmark Descriptions



# Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1476
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1476
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	48285
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Turnberry Twp MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	48742
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1669
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	47307
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### **NORTH HURON MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	6	-33.3%	0.0%	-53.8%	100.0%	-25.0%	0.0%
Dollar Volume	\$3,196,047	-28.0%	18.5%	-36.3%	235.0%	96.8%	231.7%
New Listings	13	-18.8%	116.7%	30.0%	30.0%	30.0%	-18.8%
Active Listings	20	5.3%	100.0%	300.0%	5.3%	-44.4%	-60.8%
Sales to New Listings Ratio 1	46.2	56.3	100.0	130.0	30.0	80.0	37.5
Months of Inventory <sup>2</sup>	3.3	2.1	1.7	0.4	6.3	4.5	8.5
Average Price	\$532,675	8.0%	18.5%	38.0%	67.5%	162.4%	231.7%
Median Price	\$510,000	3.7%	12.1%	61.9%	47.0%	138.3%	187.3%
Sale to List Price Ratio <sup>3</sup>	96.2	99.1	99.0	102.2	98.3	98.1	90.7
Median Days on Market	35.0	12.0	20.5	18.0	24.0	18.0	107.0

		Compared to °					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	51	41.7%	-27.1%	-25.0%	-22.7%	-16.4%	4.1%
Dollar Volume	\$25,805,347	32.2%	-21.2%	7.3%	64.1%	128.4%	222.4%
New Listings	75	5.6%	-8.5%	-3.8%	-12.8%	-11.8%	-23.5%
Active Listings ⁴	13	31.5%	61.3%	15.2%	-13.6%	-69.1%	-76.9%
Sales to New Listings Ratio 5	68.0	50.7	85.4	87.2	76.7	71.8	50.0
Months of Inventory 6	2.4	2.6	1.1	1.5	2.1	6.4	10.7
Average Price	\$505,987	-6.7%	8.2%	43.0%	112.3%	173.2%	209.8%
Median Price	\$475,000	-1.4%	9.8%	44.8%	113.4%	161.0%	227.6%
Sale to List Price Ratio <sup>7</sup>	97.0	101.9	105.3	100.6	96.7	94.3	93.0
Median Days on Market	33.0	12.5	10.5	17.0	22.0	70.0	111.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

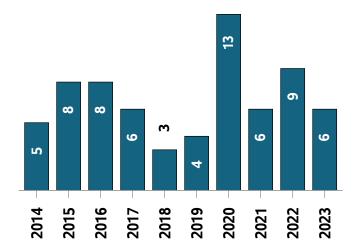
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### NORTH HURON MLS® Residential Market Activity

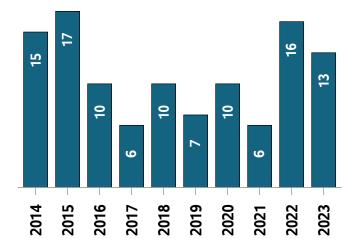


Sales Activity (September only)

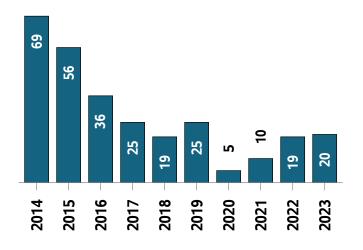


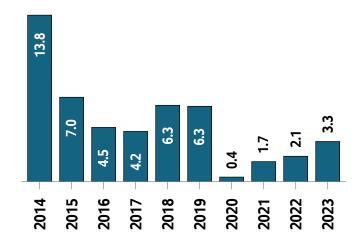
**Active Listings (September only)** 

**New Listings (September only)** 

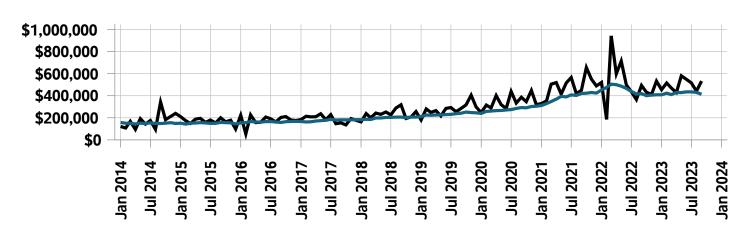


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

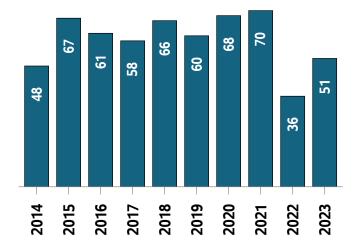




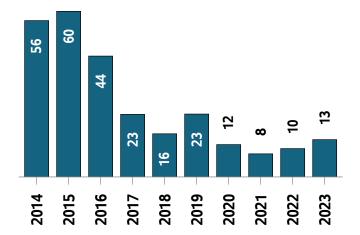
## NORTH HURON MLS® Residential Market Activity



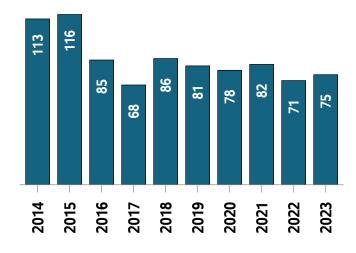
**Sales Activity (September Year-to-date)** 



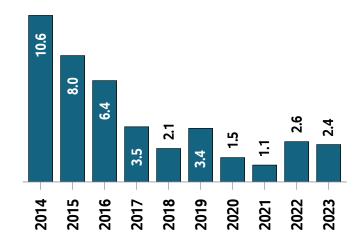
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **NORTH HURON MLS® Single Family Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	6	-33.3%	20.0%	-45.5%	100.0%	-25.0%	20.0%
Dollar Volume	\$3,196,047	-28.0%	22.5%	-30.2%	235.0%	96.8%	247.4%
New Listings	12	-20.0%	100.0%	50.0%	50.0%	20.0%	-20.0%
Active Listings	19	5.6%	111.1%	375.0%	18.8%	-44.1%	-60.4%
Sales to New Listings Ratio 1	50.0	60.0	83.3	137.5	37.5	80.0	33.3
Months of Inventory <sup>2</sup>	3.2	2.0	1.8	0.4	5.3	4.3	9.6
Average Price	\$532,675	8.0%	2.1%	27.9%	67.5%	162.4%	189.5%
Median Price	\$510,000	3.7%	10.9%	56.9%	47.0%	138.3%	164.2%
Sale to List Price Ratio <sup>3</sup>	96.2	99.1	100.8	102.5	98.3	98.1	91.4
Median Days on Market	35.0	12.0	22.0	18.0	24.0	18.0	149.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	50	38.9%	-20.6%	-21.9%	-20.6%	-13.8%	6.4%
Dollar Volume	\$25,484,847	30.5%	-15.1%	10.8%	69.2%	144.7%	228.2%
New Listings	74	7.2%	0.0%	1.4%	-8.6%	-9.8%	-19.6%
Active Listings <sup>4</sup>	13	34.8%	84.6%	20.0%	-5.5%	-67.5%	-75.9%
Sales to New Listings Ratio 5	67.6	52.2	85.1	87.7	77.8	70.7	51.1
Months of Inventory 6	2.4	2.5	1.0	1.6	2.0	6.4	10.6
Average Price	\$509,697	-6.0%	6.9%	41.9%	113.2%	183.8%	208.5%
Median Price	\$477,500	-0.9%	8.5%	43.8%	117.0%	174.4%	229.3%
Sale to List Price Ratio <sup>7</sup>	97.0	101.9	103.9	100.6	96.7	94.3	93.0
Median Days on Market	32.5	12.5	10.0	16.0	22.0	68.5	112.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

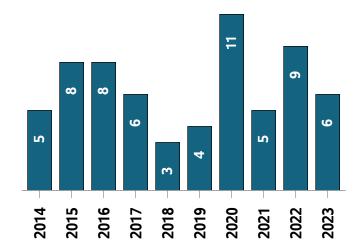
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## NORTH HURON MLS® Single Family Market Activity

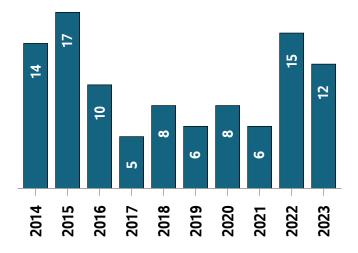


Sales Activity (September only)

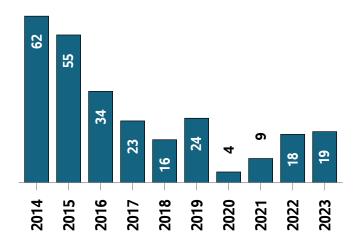


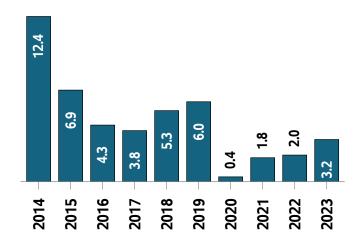
**Active Listings (September only)** 

**New Listings (September only)** 

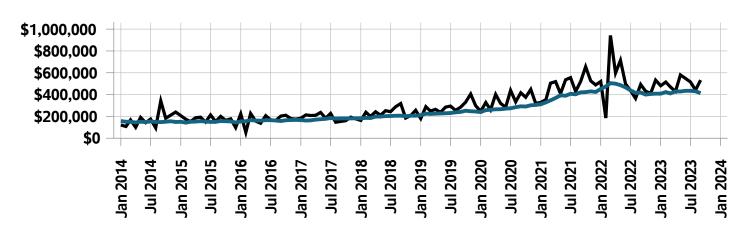


Months of Inventory (September only)





MLS® HPI Single Family Benchmark Price and Average Price

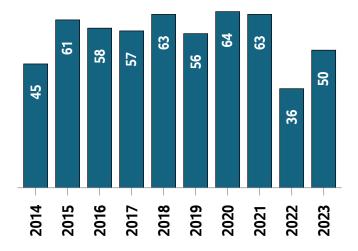




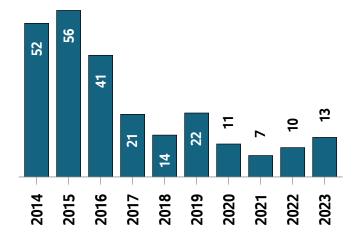
## NORTH HURON MLS® Single Family Market Activity



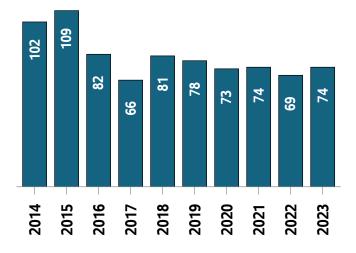
**Sales Activity (September Year-to-date)** 



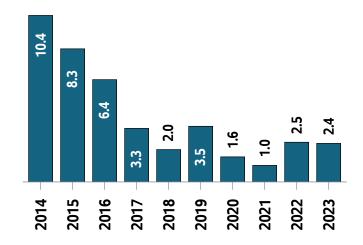
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

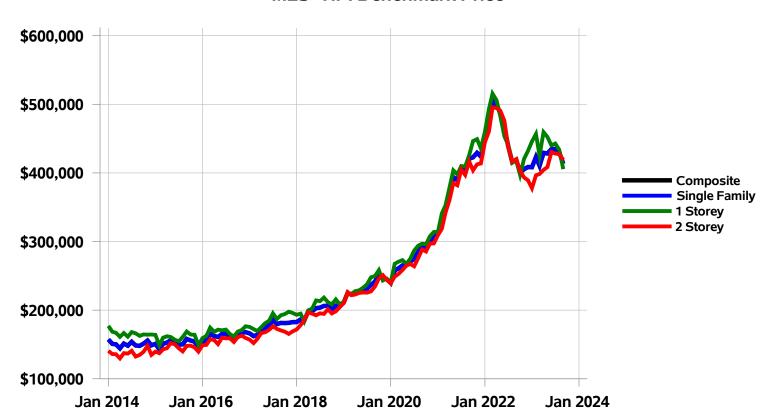


## NORTH HURON MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$413,200	-3.9	-4.9	0.7	-1.4	41.2	100.2		
Single Family	\$413,200	-3.9	-4.9	0.7	-1.4	41.2	100.2		
One Storey	\$405,500	-6.5	-7.9	-4.7	-3.1	36.6	91.6		
Two Storey	\$419,100	-1.9	-2.6	5.2	-0.2	45.3	108.2		

#### MLS® HPI Benchmark Price





## NORTH HURON MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1412
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1412
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## NORTH HURON MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1186
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1700
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9771
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Blyth **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	1	-75.0%	0.0%	-75.0%	_	-50.0%	0.0%
Dollar Volume	\$370,000	-82.5%	311.1%	-75.2%	_	-1.3%	68.2%
New Listings	3	-40.0%	50.0%	_	0.0%	-25.0%	50.0%
Active Listings	6	20.0%	100.0%	_	20.0%	-33.3%	-33.3%
Sales to New Listings Ratio 1	33.3	80.0	50.0	_	_	50.0	50.0
Months of Inventory <sup>2</sup>	6.0	1.3	3.0	_	_	4.5	9.0
Average Price	\$370,000	-30.0%	311.1%	-0.7%	_	97.3%	68.2%
Median Price	\$370,000	-26.9%	311.1%	15.3%		97.3%	68.2%
Sale to List Price Ratio <sup>3</sup>	92.5	98.7	90.5	100.5	_	95.2	91.7
Median Days on Market	33.0	9.5	19.0	14.0	_	22.0	190.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	10	0.0%	-41.2%	-60.0%	-37.5%	-33.3%	11.1%
Dollar Volume	\$4,951,400	-17.9%	-44.9%	-46.9%	31.7%	76.4%	234.9%
New Listings	21	5.0%	16.7%	-12.5%	0.0%	40.0%	31.3%
Active Listings ⁴	4	30.8%	82.1%	-10.5%	6.3%	-47.6%	-63.6%
Sales to New Listings Ratio 5	47.6	50.0	94.4	104.2	76.2	100.0	56.3
Months of Inventory 6	3.8	2.9	1.2	1.7	2.3	4.9	11.7
Average Price	\$495,140	-17.9%	-6.4%	32.7%	110.7%	164.6%	201.4%
Median Price	\$494,500	-6.3%	-10.1%	35.9%	98.2%	141.2%	241.0%
Sale to List Price Ratio <sup>7</sup>	97.3	104.5	102.0	99.0	98.0	94.6	92.6
Median Days on Market	29.0	10.0	8.0	19.0	15.0	50.0	190.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

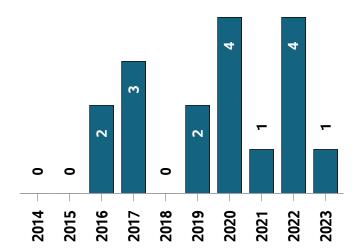
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **Blyth**MLS® Residential Market Activity

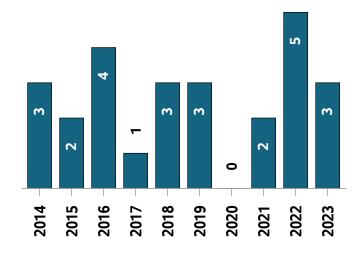


Sales Activity (September only)

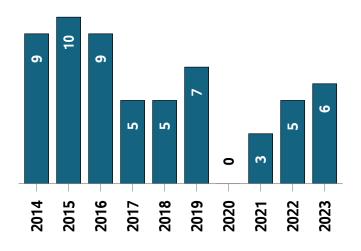


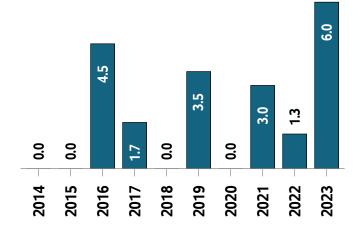
**Active Listings (September only)** 

**New Listings (September only)** 

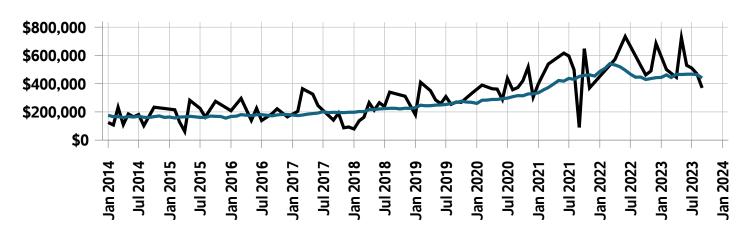


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

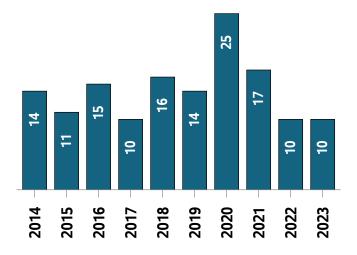




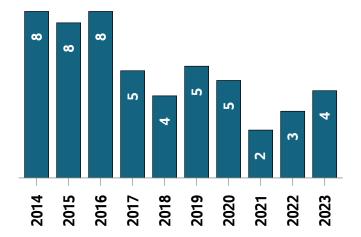
### **Blyth MLS® Residential Market Activity**



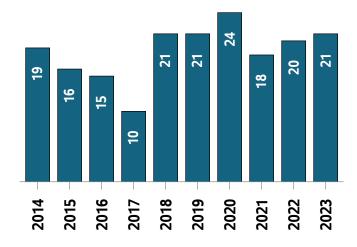
**Sales Activity (September Year-to-date)** 



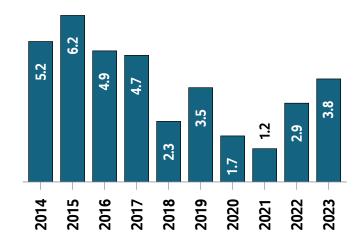
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# **Blyth** MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$440,700	-5.1	-5.6	-0.7	-1.3	39.8	95.2	
Single Family	\$440,700	-5.1	-5.6	-0.7	-1.3	39.8	95.2	
One Storey	\$431,300	-6.7	-7.5	-4.5	-2.6	35.1	83.7	
Two Storey	\$455,400	-2.5	-2.6	5.4	0.9	46.4	108.4	

#### MLS® HPI Benchmark Price





# **Blyth** MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1449
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1449
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10891
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Blyth** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1273
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1707
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10999
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Wingham **MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	4	-20.0%	-20.0%	-50.0%	33.3%	-33.3%	0.0%
Dollar Volume	\$2,061,047	-11.3%	-21.0%	-29.6%	116.0%	65.0%	274.4%
New Listings	8	-20.0%	166.7%	-11.1%	14.3%	14.3%	-27.3%
Active Listings	12	-7.7%	100.0%	200.0%	-7.7%	-53.8%	-68.4%
Sales to New Listings Ratio 1	50.0	50.0	166.7	88.9	42.9	85.7	36.4
Months of Inventory <sup>2</sup>	3.0	2.6	1.2	0.5	4.3	4.3	9.5
Average Price	\$515,262	10.9%	-1.2%	40.8%	62.0%	147.5%	274.4%
Median Price	\$510,000	14.6%	10.9%	62.7%	47.0%	138.3%	249.3%
Sale to List Price Ratio <sup>3</sup>	97.2	99.5	100.8	103.8	98.3	99.0	90.6
Median Days on Market	32.5	33.0	22.0	22.5	24.0	16.0	55.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	38	81.0%	-20.8%	-2.6%	-9.5%	-9.5%	11.8%
Dollar Volume	\$18,763,947	119.1%	-11.3%	45.4%	106.1%	149.6%	284.3%
New Listings	48	6.7%	-18.6%	-2.0%	-9.4%	-26.2%	-36.0%
Active Listings ⁴	9	28.3%	37.5%	35.1%	1.3%	-73.3%	-79.8%
Sales to New Listings Ratio 5	79.2	46.7	81.4	79.6	79.2	64.6	45.3
Months of Inventory 6	2.0	2.9	1.2	1.5	1.8	6.9	11.2
Average Price	\$493,788	21.1%	12.1%	49.2%	127.8%	175.8%	243.8%
Median Price	\$442,500	14.9%	7.9%	55.3%	134.1%	154.3%	210.5%
Sale to List Price Ratio <sup>7</sup>	97.1	100.9	107.2	101.8	96.7	94.1	92.8
Median Days on Market	32.0	14.0	10.0	14.0	22.0	68.5	80.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

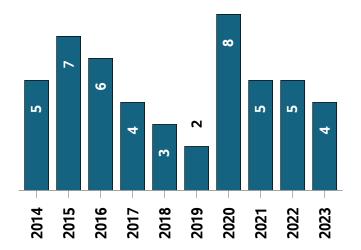
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Wingham MLS® Residential Market Activity

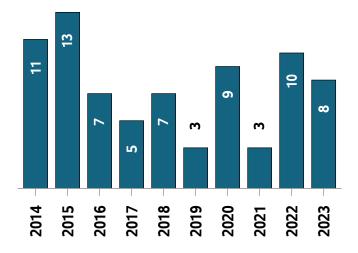


**Sales Activity (September only)** 

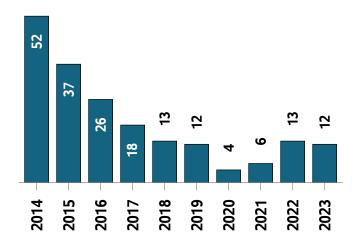


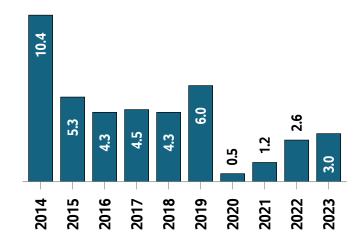
**Active Listings (September only)** 

**New Listings (September only)** 

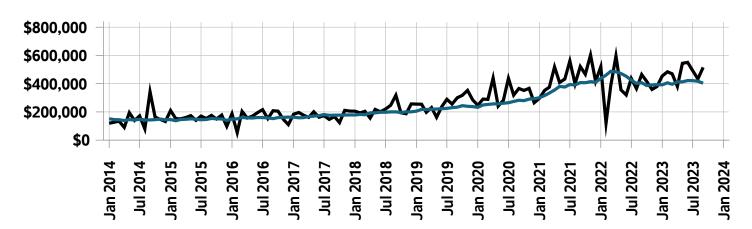


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

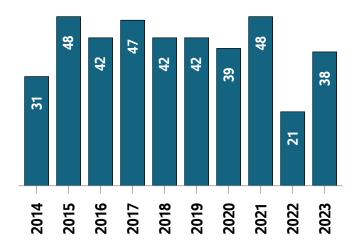




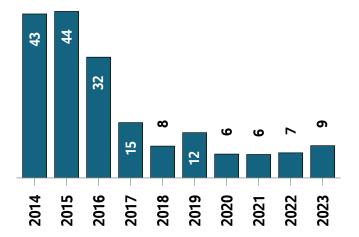
## Wingham MLS® Residential Market Activity



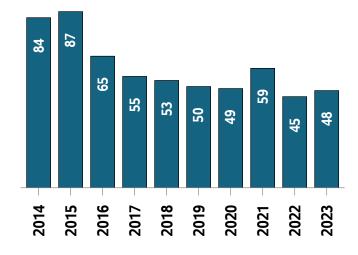
**Sales Activity (September Year-to-date)** 



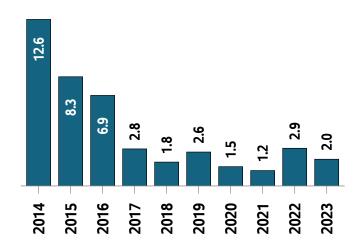
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

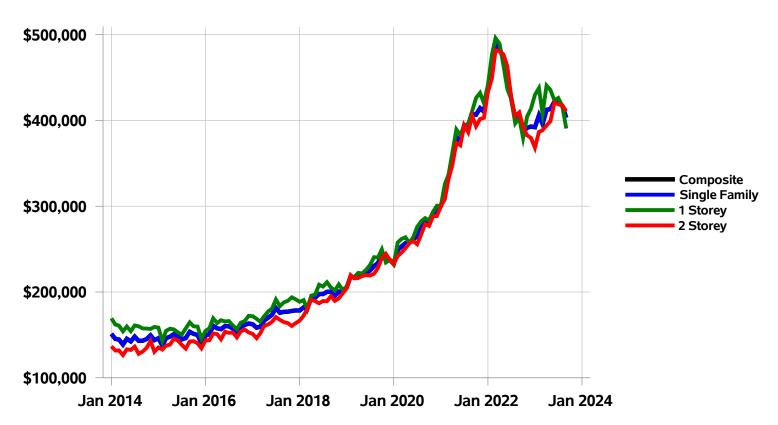


#### Wingham MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$403,200	-3.4	-4.5	1.8	-0.9	42.7	101.3	
Single Family	\$403,200	-3.4	-4.5	1.8	-0.9	42.7	101.3	
One Storey	\$390,600	-6.3	-7.8	-4.2	-3.1	36.5	90.4	
Two Storey	\$410,900	-1.6	-2.4	5.7	0.4	47.1	110.5	

#### MLS® HPI Benchmark Price





# **Wingham**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1400
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1400
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8184
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Wingham MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1134
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7928
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1675
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8401
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### NORTH PERTH **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	7	-46.2%	-72.0%	-74.1%	-72.0%	-74.1%	-61.1%
Dollar Volume	\$3,803,250	-50.8%	-78.3%	-68.7%	-58.3%	-51.1%	-5.1%
New Listings	35	34.6%	40.0%	25.0%	84.2%	52.2%	59.1%
Active Listings	72	38.5%	242.9%	84.6%	148.3%	-13.3%	-27.3%
Sales to New Listings Ratio 1	20.0	50.0	100.0	96.4	131.6	117.4	81.8
Months of Inventory 2	10.3	4.0	0.8	1.4	1.2	3.1	5.5
Average Price	\$543,321	-8.7%	-22.5%	20.8%	48.9%	88.8%	144.1%
Median Price	\$520,000	-5.5%	-21.2%	13.0%	45.0%	86.4%	149.1%
Sale to List Price Ratio <sup>3</sup>	95.8	95.6	105.3	101.1	97.3	97.9	97.1
Median Days on Market	49.0	40.0	10.0	11.0	28.0	56.0	47.5

			Compared to <sup>8</sup>				
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	170	-2.3%	-22.7%	-1.2%	3.7%	-17.9%	-13.3%
Dollar Volume	\$110,101,879	-12.0%	-14.9%	47.6%	117.5%	82.2%	142.7%
New Listings	302	6.0%	26.9%	36.7%	65.0%	19.8%	26.4%
Active Listings ⁴	58	91.2%	195.5%	66.7%	52.5%	-35.1%	-45.7%
Sales to New Listings Ratio 5	56.3	61.1	92.4	77.8	89.6	82.1	82.0
Months of Inventory 6	3.1	1.6	0.8	1.8	2.1	3.9	4.9
Average Price	\$647,658	-9.9%	10.2%	49.3%	109.8%	121.8%	179.8%
Median Price	\$628,500	-4.0%	12.0%	46.2%	103.1%	124.5%	187.1%
Sale to List Price Ratio <sup>7</sup>	98.4	107.9	105.7	100.9	98.1	97.8	97.4
Median Days on Market	24.0	8.5	9.0	15.0	27.0	41.0	47.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

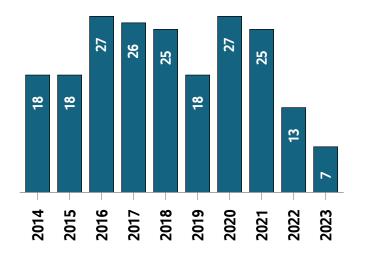
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## NORTH PERTH MLS® Residential Market Activity

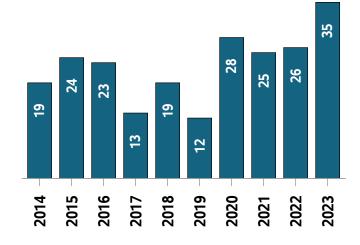


**Sales Activity (September only)** 

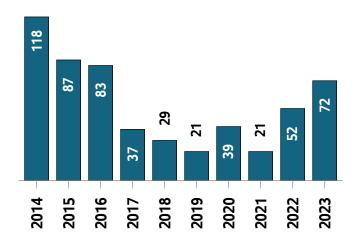


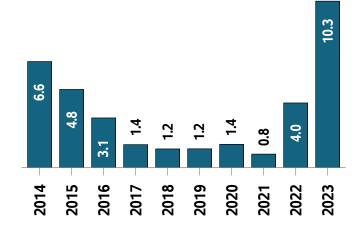
**Active Listings (September only)** 

#### **New Listings (September only)**

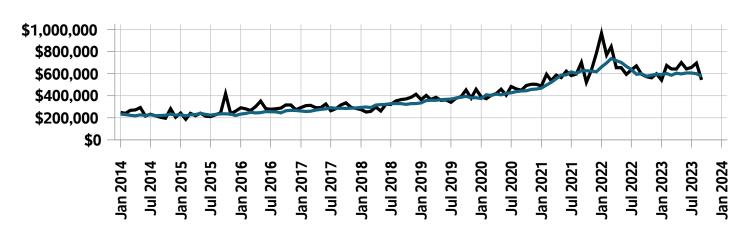


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

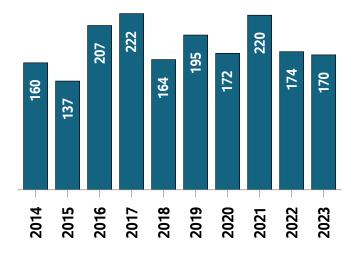




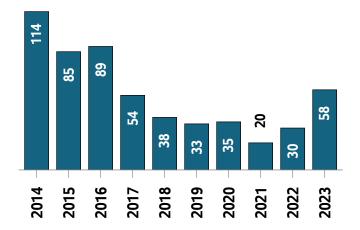
## NORTH PERTH MLS® Residential Market Activity



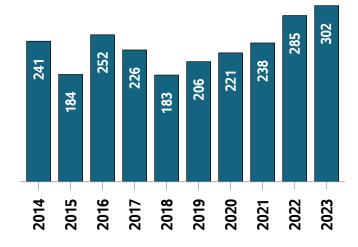
**Sales Activity (September Year-to-date)** 



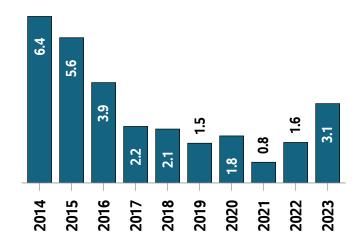
**Active Listings** (September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### NORTH PERTH **MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	6	-50.0%	-75.0%	-73.9%	-71.4%	-71.4%	-60.0%
Dollar Volume	\$3,416,250	-52.4%	-80.3%	-67.7%	-58.2%	-44.4%	-2.1%
New Listings	25	25.0%	8.7%	-3.8%	47.1%	8.7%	19.0%
Active Listings	52	18.2%	188.9%	62.5%	126.1%	-10.3%	-24.6%
Sales to New Listings Ratio 1	24.0	60.0	104.3	88.5	123.5	91.3	71.4
Months of Inventory 2	8.7	3.7	0.8	1.4	1.1	2.8	4.6
Average Price	\$569,375	-4.9%	-21.1%	23.8%	46.4%	94.7%	144.8%
Median Price	\$540,625	0.6%	-20.4%	17.5%	45.1%	97.3%	151.5%
Sale to List Price Ratio <sup>3</sup>	95.6	95.9	105.5	101.5	97.0	96.7	97.0
Median Days on Market	43.0	44.0	9.5	9.0	27.0	53.0	41.0

			Compared to <sup>8</sup>				
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	146	-1.4%	-21.1%	-1.4%	5.8%	-17.0%	-16.6%
Dollar Volume	\$98,966,979	-9.8%	-14.2%	48.5%	119.7%	88.8%	142.1%
New Listings	244	0.8%	19.6%	26.4%	60.5%	10.4%	13.0%
Active Listings ⁴	46	74.3%	182.9%	67.9%	51.3%	-18.1%	-34.2%
Sales to New Listings Ratio 5	59.8	61.2	90.7	76.7	90.8	79.6	81.0
Months of Inventory 6	2.8	1.6	0.8	1.7	2.0	2.9	3.6
Average Price	\$677,856	-8.6%	8.8%	50.5%	107.7%	127.5%	190.2%
Median Price	\$647,500	-1.7%	13.2%	45.3%	102.4%	131.3%	197.7%
Sale to List Price Ratio 7	98.3	108.4	106.0	100.9	98.1	97.4	97.1
Median Days on Market	23.5	8.0	9.0	14.0	25.5	34.0	43.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

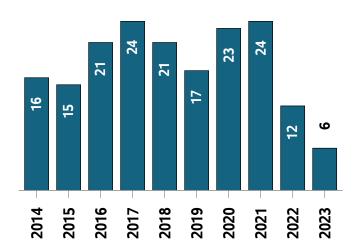
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## NORTH PERTH MLS® Single Family Market Activity

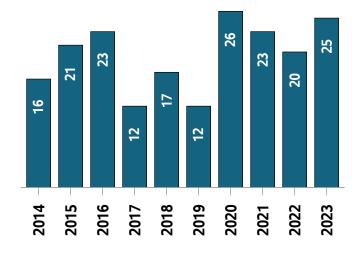


**Sales Activity (September only)** 

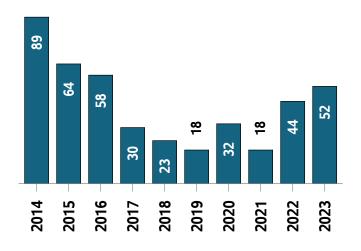


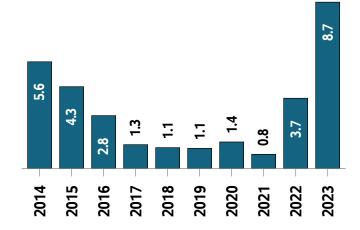
**Active Listings (September only)** 

**New Listings (September only)** 

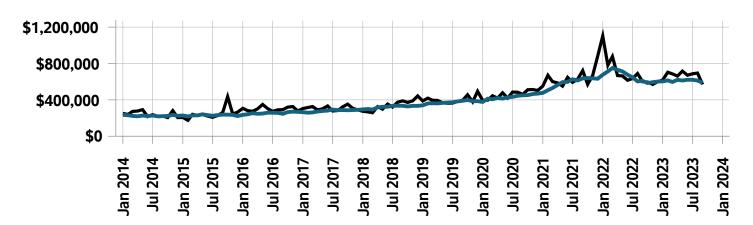


Months of Inventory (September only)





MLS® HPI Single Family Benchmark Price and Average Price

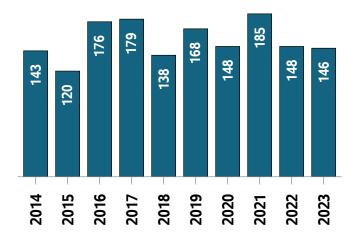




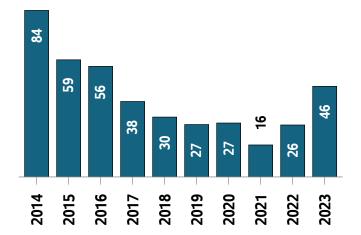
## NORTH PERTH MLS® Single Family Market Activity



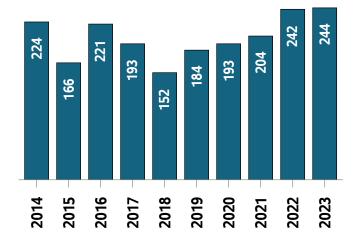
#### **Sales Activity (September Year-to-date)**



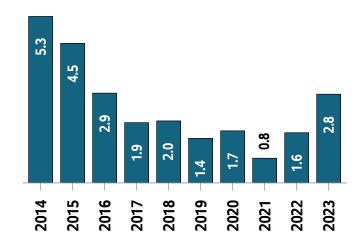
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### NORTH PERTH **MLS® Apartment Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	0	_	-100.0%	_	-100.0%	_	-100.0%
Dollar Volume	\$0	_	-100.0%	_	-100.0%	_	-100.0%
New Listings	2	_	0.0%	_	_	_	_
Active Listings	3	_	50.0%	_	_	-70.0%	-86.4%
Sales to New Listings Ratio 1	0.0	_	50.0	_	_	_	_
Months of Inventory 2	0.0	_	2.0	_	_	_	22.0
Average Price	\$0	_	-100.0%	_	-100.0%	_	-100.0%
Median Price	\$0	_	-100.0%	_	-100.0%	_	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	_	100.1	_	100.0	_	100.0
Median Days on Market	0.0	_	10.0	_	34.0	_	437.0

			Compared to <sup>8</sup>				
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	8	300.0%	-27.3%	166.7%	-33.3%	33.3%	33.3%
Dollar Volume	\$2,204,000	503.8%	16.0%	467.3%	36.8%	20.3%	90.8%
New Listings	12	500.0%	0.0%	300.0%	0.0%	300.0%	500.0%
Active Listings ⁴	2	144.4%	109.5%	22.2%	-27.6%	-83.1%	-90.0%
Sales to New Listings Ratio 5	66.7	100.0	91.7	100.0	100.0	200.0	300.0
Months of Inventory 6	2.8	4.5	1.0	6.0	2.5	21.7	36.5
Average Price	\$275,500	51.0%	59.4%	112.7%	105.3%	-9.8%	43.1%
Median Price	\$251,000	37.5%	57.0%	87.3%	72.1%	36.2%	44.5%
Sale to List Price Ratio <sup>7</sup>	97.6	97.2	102.7	99.6	97.8	99.0	99.8
Median Days on Market	31.5	29.5	16.0	29.0	45.0	741.5	233.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

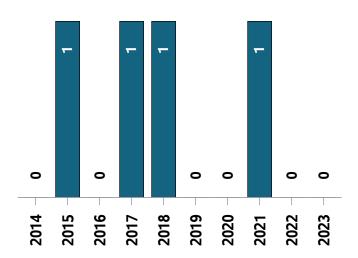
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



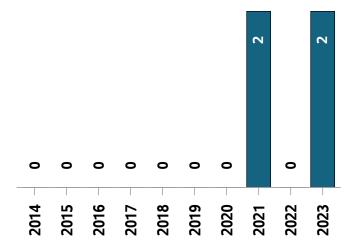
## NORTH PERTH MLS® Apartment Market Activity



Sales Activity (September only)

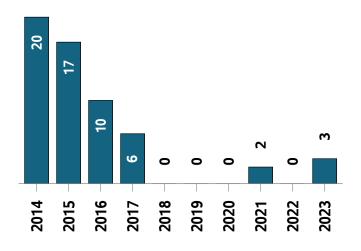


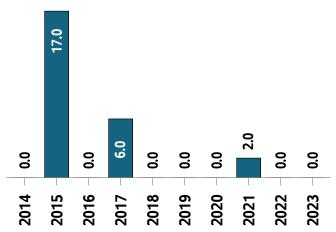
**New Listings (September only)** 



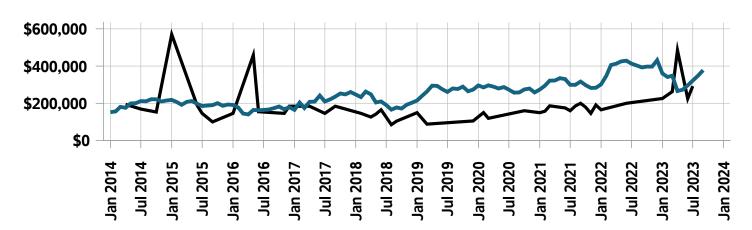
**Active Listings (September only)** 







MLS® HPI Apartment Benchmark Price and Average Price

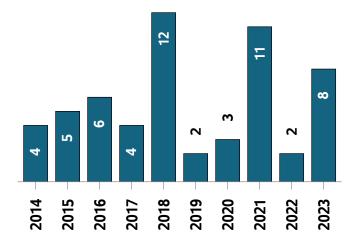




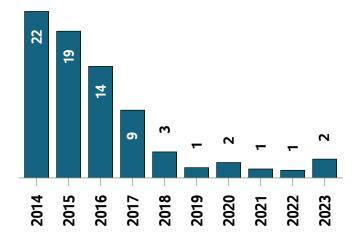
## NORTH PERTH MLS® Apartment Market Activity



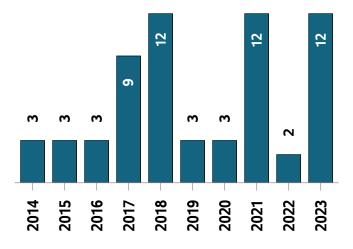
**Sales Activity (September Year-to-date)** 



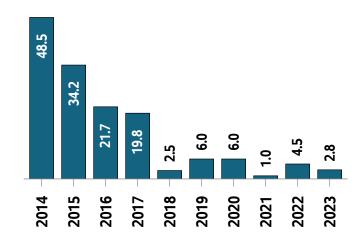
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## NORTH PERTH MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$576,400	-3.8	-4.9	-1.6	-3.8	30.1	75.4	
Single Family	\$587,300	-4.1	-5.4	-1.6	-3.5	30.5	75.4	
One Storey	\$645,800	-6.1	-8.2	-5.2	-3.4	33.0	70.2	
Two Storey	\$532,200	-1.8	-1.8	3.7	-2.2	30.5	82.7	
Apartment	\$377,700	8.6	27.6	8.4	-3.9	46.2	112.9	

#### MLS® HPI Benchmark Price





## NORTH PERTH MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1349
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1363
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7028
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## NORTH PERTH MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1273
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7136
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1509
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6904
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# NORTH PERTH MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	1
Age Category	31 to 50
Attached Specification	Row
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	653
Half Bathrooms	0
Heating	Radiating
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



## Elma Twp MLS® Residential Market Activity



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	1	_	-80.0%	-66.7%	-50.0%	-50.0%	-50.0%
Dollar Volume	\$387,000	_	-89.5%	-72.7%	-56.9%	51.8%	-0.3%
New Listings	6	500.0%	0.0%	50.0%	200.0%	200.0%	100.0%
Active Listings	14	133.3%	250.0%	366.7%	366.7%	75.0%	55.6%
Sales to New Listings Ratio 1	16.7	_	83.3	75.0	100.0	100.0	66.7
Months of Inventory <sup>2</sup>	14.0	_	0.8	1.0	1.5	4.0	4.5
Average Price	\$387,000	_	-47.4%	-18.2%	-13.8%	203.6%	99.5%
Median Price	\$387,000	_	-51.6%	-16.4%	-13.8%	203.6%	99.5%
Sale to List Price Ratio <sup>3</sup>	97.5	_	104.1	109.0	97.1	95.8	93.8
Median Days on Market	87.0	_	7.0	5.0	63.0	43.5	90.0

		Compared to <sup>6</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	13	-31.6%	-63.9%	-13.3%	-35.0%	-56.7%	-40.9%
Dollar Volume	\$6,305,900	-32.5%	-69.7%	-5.0%	14.7%	-12.9%	37.4%
New Listings	35	2.9%	-14.6%	133.3%	84.2%	6.1%	12.9%
Active Listings ⁴	8	113.2%	131.3%	117.6%	117.6%	-22.9%	-26.0%
Sales to New Listings Ratio 5	37.1	55.9	87.8	100.0	105.3	90.9	71.0
Months of Inventory 6	5.7	1.8	0.9	2.3	1.7	3.2	4.5
Average Price	\$485,069	-1.3%	-16.2%	9.6%	76.5%	101.0%	132.6%
Median Price	\$485,000	-4.9%	-11.4%	18.3%	83.9%	123.0%	119.0%
Sale to List Price Ratio <sup>7</sup>	96.4	110.4	107.0	100.4	100.8	96.9	96.9
Median Days on Market	38.0	7.0	9.0	81.0	36.5	38.5	36.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

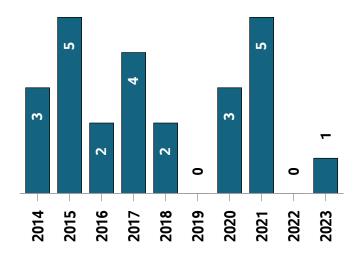
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Elma Twp MLS® Residential Market Activity

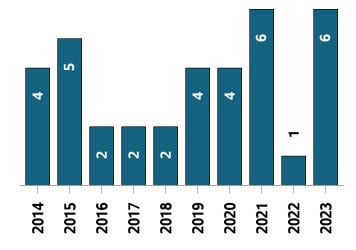


**Sales Activity (September only)** 

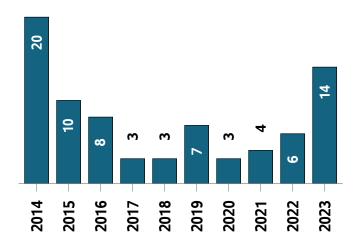


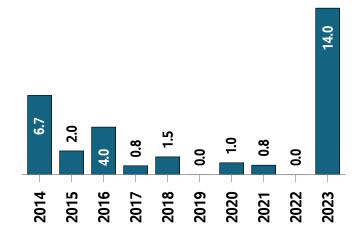
**Active Listings (September only)** 

#### **New Listings (September only)**

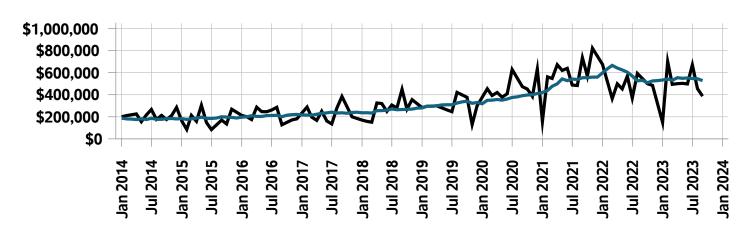


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

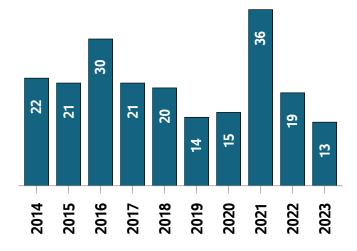




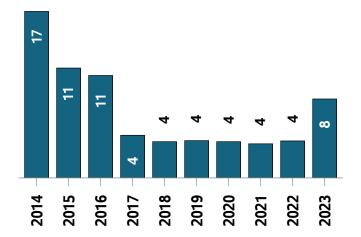
## Elma Twp MLS® Residential Market Activity



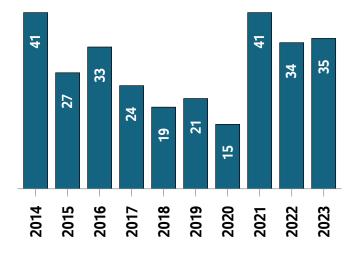
**Sales Activity (September Year-to-date)** 



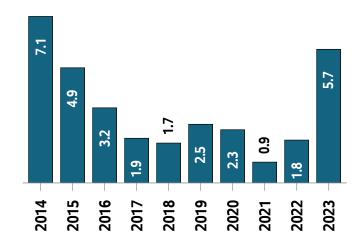
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

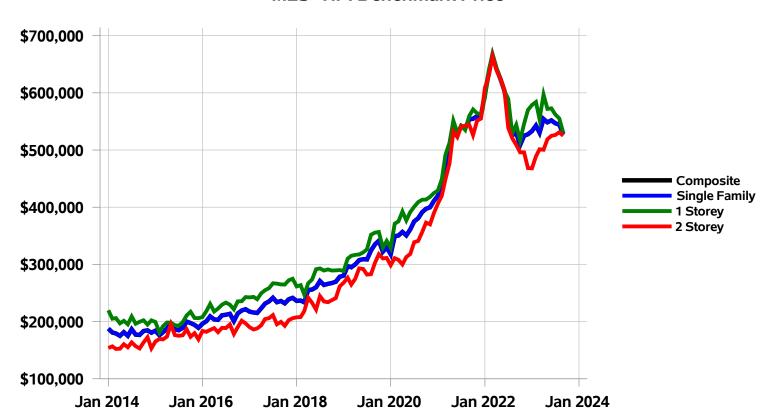


#### Elma Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$527,800	-3.1	-4.4	-0.5	-0.5	34.9	98.4	
Single Family	\$527,800	-3.1	-4.4	-0.5	-0.5	34.9	98.4	
One Storey	\$530,100	-4.5	-7.5	-4.3	-2.6	28.3	82.0	
Two Storey	\$525,000	-1.1	0.0	4.7	3.1	47.3	124.5	

#### MLS® HPI Benchmark Price





# Elma Twp MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1347
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1347
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13068
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Elma Twp MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1239
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14003
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1512
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11088
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Listowel **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	6	-53.8%	-66.7%	-75.0%	-70.0%	-73.9%	-62.5%
Dollar Volume	\$3,416,250	-55.8%	-68.7%	-68.1%	-47.7%	-47.1%	-5.6%
New Listings	28	16.7%	47.4%	16.7%	64.7%	33.3%	55.6%
Active Listings	55	25.0%	223.5%	52.8%	111.5%	-21.4%	-34.5%
Sales to New Listings Ratio 1	21.4	54.2	94.7	100.0	117.6	109.5	88.9
Months of Inventory 2	9.2	3.4	0.9	1.5	1.3	3.0	5.3
Average Price	\$569,375	-4.3%	-6.0%	27.4%	74.3%	102.9%	151.7%
Median Price	\$540,625	-1.7%	-10.0%	18.2%	61.6%	80.5%	159.0%
Sale to List Price Ratio <sup>3</sup>	95.6	95.6	106.6	100.1	97.3	98.3	97.5
Median Days on Market	43.0	40.0	9.5	13.0	27.5	53.0	39.5

		Compared to °					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	150	2.7%	-14.3%	1.4%	11.1%	-7.4%	-5.7%
Dollar Volume	\$99,338,479	-1.5%	-0.6%	54.8%	139.9%	105.6%	170.1%
New Listings	252	5.0%	35.5%	28.6%	61.5%	24.8%	34.8%
Active Listings ⁴	47	76.6%	224.6%	56.9%	43.5%	-34.2%	-47.5%
Sales to New Listings Ratio 5	59.5	60.8	94.1	75.5	86.5	80.2	85.0
Months of Inventory 6	2.8	1.6	0.7	1.8	2.2	4.0	5.1
Average Price	\$662,257	-4.1%	16.0%	52.7%	116.0%	122.0%	186.3%
Median Price	\$639,900	-4.8%	14.3%	48.0%	106.4%	119.0%	192.2%
Sale to List Price Ratio 7	98.5	107.3	105.4	100.1	97.9	98.3	97.5
Median Days on Market	23.0	9.0	9.0	15.5	27.0	36.5	48.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

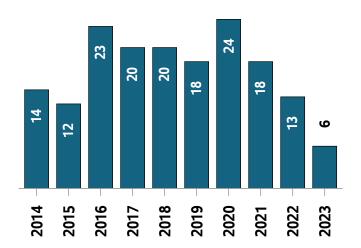
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **Listowel**MLS® Residential Market Activity

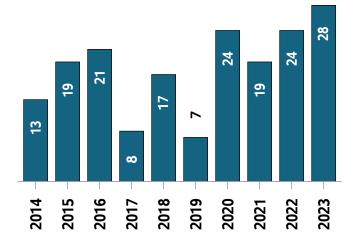


**Sales Activity (September only)** 

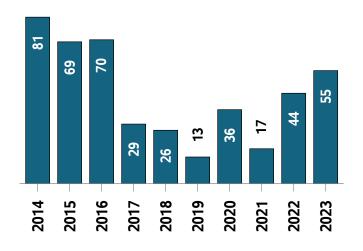


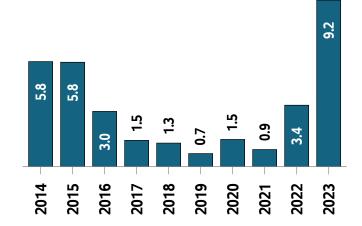
**Active Listings (September only)** 

**New Listings (September only)** 

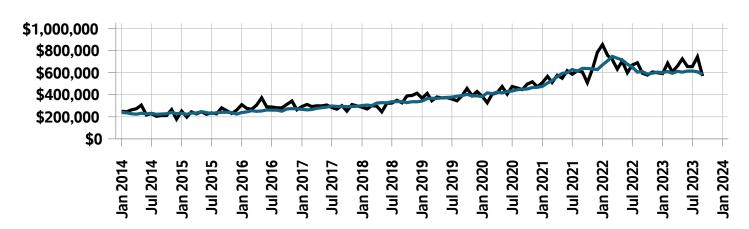


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

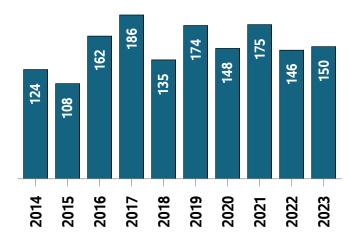




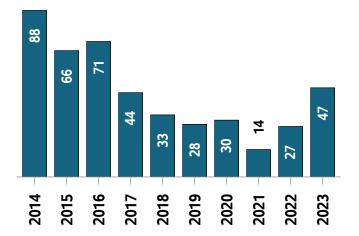
## **Listowel**MLS® Residential Market Activity



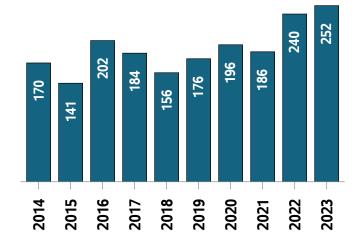
**Sales Activity (September Year-to-date)** 



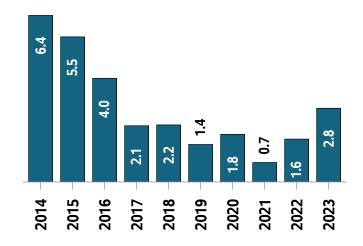
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **Listowel** MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$583,800	-3.9	-4.9	-1.8	-4.3	29.6	73.3		
Single Family	\$597,100	-4.3	-5.5	-1.8	-3.9	30.0	73.4		
One Storey	\$669,800	-6.5	-8.4	-5.9	-3.9	33.4	68.4		
Two Storey	\$533,200	-1.9	-2.1	3.6	-2.8	29.1	79.3		
Apartment	\$377,700	8.6	27.6	8.4	-3.9	46.2	112.9		

#### MLS® HPI Benchmark Price





## **Listowel** MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1350
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1365
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6419
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Listowel** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6730
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1494
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6299
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Listowel** MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	1
Age Category	31 to 50
Attached Specification	Row
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	653
Half Bathrooms	0
Heating	Radiating
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



## Wallace Twp MLS® Residential Market Activity



		Compared to °						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	0	_	-100.0%	_	-100.0%	-100.0%	_	
Dollar Volume	\$0	_	-100.0%	_	-100.0%	-100.0%	_	
New Listings	1	0.0%	_	_	_	_	0.0%	
Active Listings	3	50.0%	_	_	_	-40.0%	-40.0%	
Sales to New Listings Ratio 1	0.0	_	_	_	_	_	_	
Months of Inventory <sup>2</sup>	0.0	_	_	_	_	5.0	_	
Average Price	\$0	<u> </u>	-100.0%	<u> </u>	-100.0%	-100.0%	<u> </u>	
Median Price	\$0	_	-100.0%	_	-100.0%	-100.0%	_	
Sale to List Price Ratio <sup>3</sup>	0.0	_	97.1	_	97.6	94.7	_	
Median Days on Market	0.0	_	48.0	_	19.0	78.0	_	

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	7	-22.2%	-22.2%	-22.2%	40.0%	-30.0%	-50.0%
Dollar Volume	\$4,457,500	-70.2%	-48.2%	17.7%	149.7%	27.4%	16.4%
New Listings	15	36.4%	36.4%	50.0%	200.0%	15.4%	-21.1%
Active Listings ⁴	3	122.2%	14.3%	48.1%	122.2%	-55.6%	-51.0%
Sales to New Listings Ratio 5	46.7	81.8	81.8	90.0	100.0	76.9	73.7
Months of Inventory 6	3.4	1.2	2.3	1.8	2.2	5.4	3.5
Average Price	\$636,786	-61.6%	-33.4%	51.3%	78.4%	82.0%	132.8%
Median Price	\$490,000	-57.8%	-39.9%	11.4%	27.3%	53.1%	143.2%
Sale to List Price Ratio <sup>7</sup>	100.4	112.8	105.9	114.8	95.3	95.4	96.6
Median Days on Market	24.0	6.0	16.0	7.0	14.0	75.0	60.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

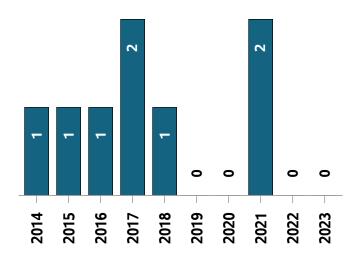
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Wallace Twp MLS® Residential Market Activity

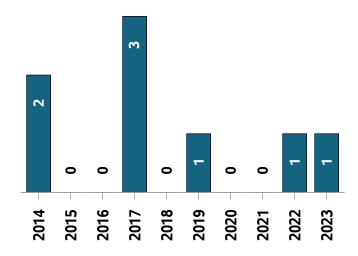


**Sales Activity (September only)** 

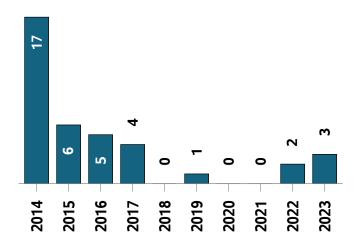


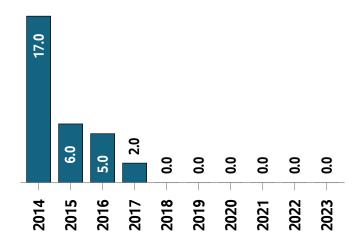
**Active Listings (September only)** 

**New Listings (September only)** 

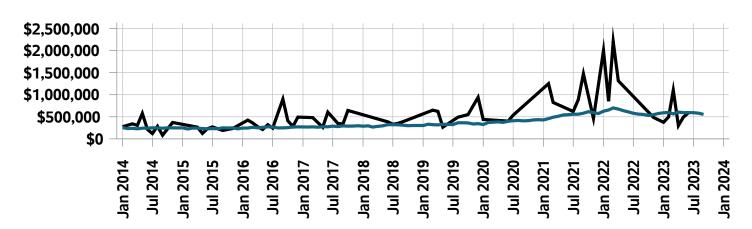


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

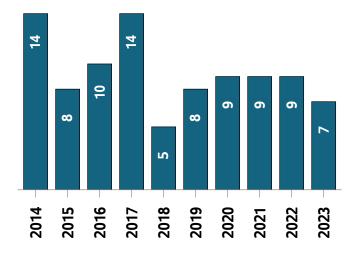




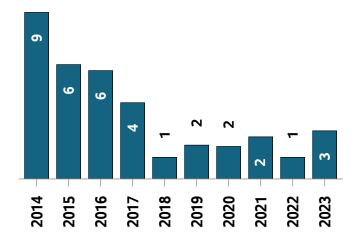
# Wallace Twp MLS® Residential Market Activity



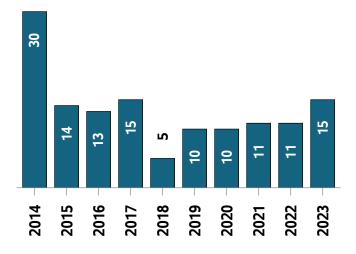
**Sales Activity (September Year-to-date)** 



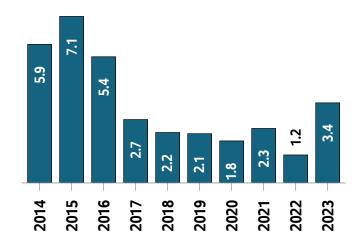
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

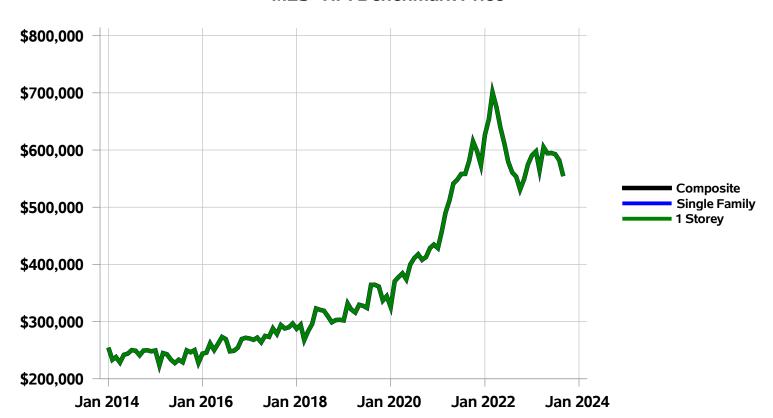


# Wallace Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price											
		percentage change vs.									
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$554,300	-4.8	-6.8	-1.8	0.2	35.9	79.3				
Single Family	\$554,300	-4.8	-6.8	-1.8	0.2	35.9	79.3				
One Storey	\$554,300	-4.8	-6.8	-1.8	0.2	35.9	79.3				

#### MLS® HPI Benchmark Price





# **Wallace Twp**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21525
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Wallace Twp MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21525
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### **PERTH EAST MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	4	-60.0%	-55.6%	-42.9%	-55.6%	-55.6%	0.0%	
Dollar Volume	\$3,169,000	-54.7%	-48.6%	0.1%	-27.6%	-13.0%	101.4%	
New Listings	22	69.2%	120.0%	214.3%	144.4%	120.0%	266.7%	
Active Listings	45	60.7%	1,400.0%	400.0%	95.7%	66.7%	21.6%	
Sales to New Listings Ratio 1	18.2	76.9	90.0	100.0	100.0	90.0	66.7	
Months of Inventory 2	11.3	2.8	0.3	1.3	2.6	3.0	9.3	
Average Price	\$792,250	13.2%	15.7%	75.2%	62.9%	95.7%	101.4%	
Median Price	\$890,500	37.2%	32.9%	91.5%	102.3%	220.4%	149.6%	
Sale to List Price Ratio <sup>3</sup>	100.7	96.8	115.1	102.5	98.9	95.5	97.3	
Median Days on Market	6.5	36.0	6.0	9.0	21.0	43.0	109.5	

		Compared to °					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	73	-7.6%	10.6%	-3.9%	14.1%	15.9%	40.4%
Dollar Volume	\$53,652,550	-15.6%	24.8%	27.8%	107.2%	137.7%	295.4%
New Listings	137	2.2%	93.0%	55.7%	50.5%	44.2%	59.3%
Active Listings <sup>⁴</sup>	28	68.9%	750.0%	99.2%	39.3%	9.9%	-22.3%
Sales to New Listings Ratio 5	53.3	59.0	93.0	86.4	70.3	66.3	60.5
Months of Inventory 6	3.5	1.9	0.5	1.7	2.9	3.7	6.3
Average Price	\$734,966	-8.7%	12.8%	33.0%	81.7%	105.1%	181.6%
Median Price	\$685,000	-2.1%	10.6%	35.9%	79.1%	110.8%	189.6%
Sale to List Price Ratio 7	99.8	107.3	110.4	102.0	100.0	97.5	97.2
Median Days on Market	19.0	12.0	7.5	14.0	19.0	32.0	45.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

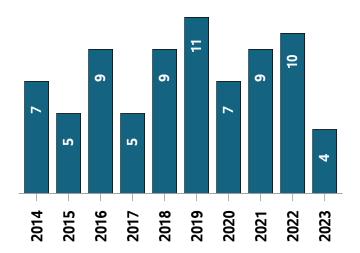
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## PERTH EAST MLS® Residential Market Activity

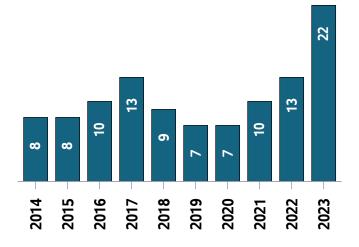


Sales Activity (September only)

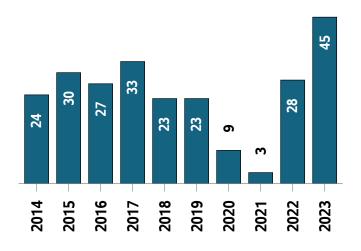


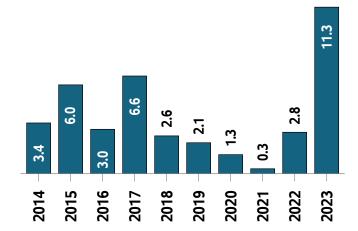
**Active Listings (September only)** 

**New Listings (September only)** 

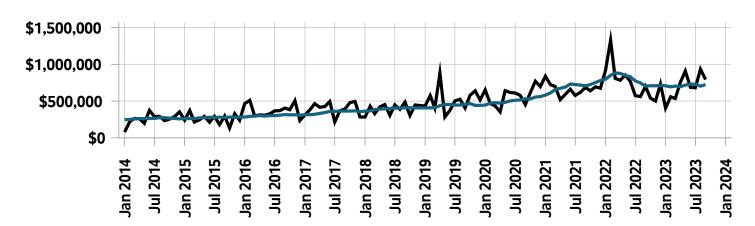


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

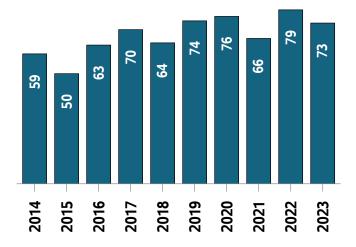




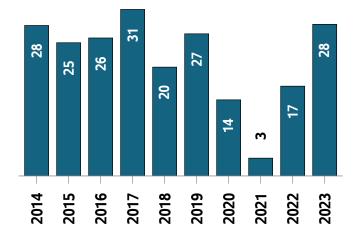
## PERTH EAST MLS® Residential Market Activity



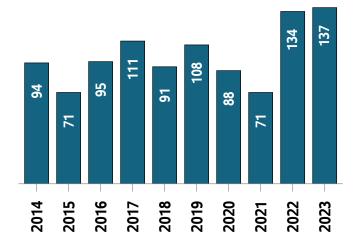
**Sales Activity (September Year-to-date)** 



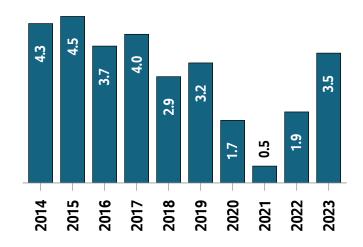
**Active Listings** (September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **PERTH EAST MLS® Single Family Market Activity**



		Compared to °						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	3	-66.7%	-62.5%	-50.0%	-62.5%	-66.7%	-25.0%	
Dollar Volume	\$2,882,000	-57.2%	-51.7%	1.1%	-31.8%	-20.9%	83.2%	
New Listings	21	90.9%	133.3%	320.0%	200.0%	110.0%	250.0%	
Active Listings	31	19.2%	1,450.0%	933.3%	47.6%	29.2%	-13.9%	
Sales to New Listings Ratio 1	14.3	81.8	88.9	120.0	114.3	90.0	66.7	
Months of Inventory <sup>2</sup>	10.3	2.9	0.3	0.5	2.6	2.7	9.0	
Average Price	\$960,667	28.5%	28.7%	102.2%	81.8%	137.3%	144.2%	
Median Price	\$951,000	35.9%	34.9%	97.0%	104.5%	242.2%	166.6%	
Sale to List Price Ratio <sup>3</sup>	100.9	96.8	117.6	102.9	98.3	95.5	97.3	
Median Days on Market	5.0	33.0	6.0	12.0	40.0	43.0	109.5	

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	60	-11.8%	3.4%	-14.3%	9.1%	0.0%	17.6%
Dollar Volume	\$49,309,150	-17.4%	22.0%	21.5%	104.4%	120.4%	265.9%
New Listings	107	-13.0%	75.4%	40.8%	33.7%	20.2%	25.9%
Active Listings ⁴	19	19.9%	615.3%	101.2%	-0.6%	-21.8%	-43.1%
Sales to New Listings Ratio 5	56.1	55.3	95.1	92.1	68.8	67.4	60.0
Months of Inventory 6	2.8	2.1	0.4	1.2	3.1	3.6	5.8
Average Price	\$821,819	-6.4%	18.0%	41.8%	87.4%	120.4%	211.0%
Median Price	\$770,000	4.1%	18.5%	46.0%	93.0%	128.1%	223.5%
Sale to List Price Ratio <sup>7</sup>	100.4	107.5	111.3	102.0	100.1	97.7	97.2
Median Days on Market	18.0	8.0	7.0	14.5	19.0	32.5	50.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

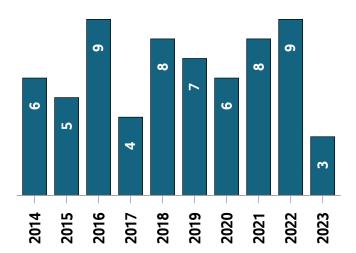
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## PERTH EAST MLS® Single Family Market Activity

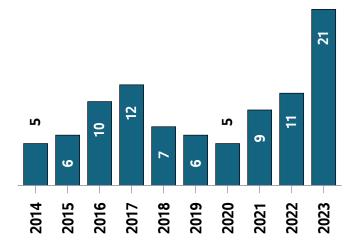


Sales Activity (September only)

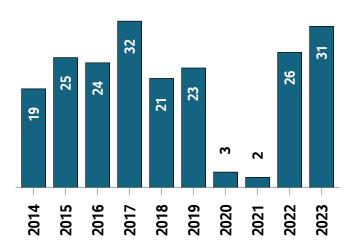


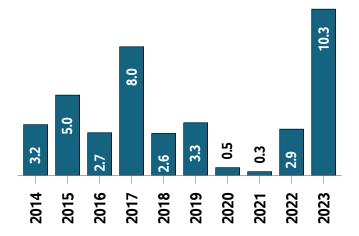
**Active Listings (September only)** 



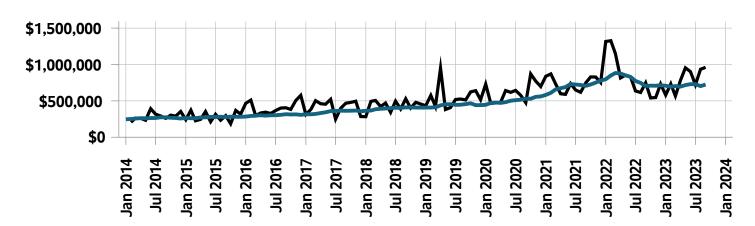


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

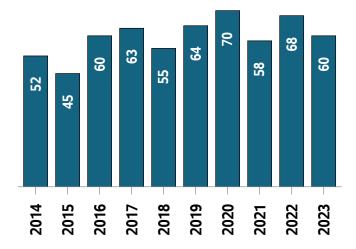




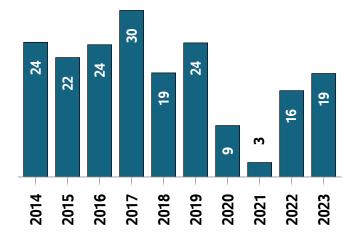
## PERTH EAST MLS® Single Family Market Activity



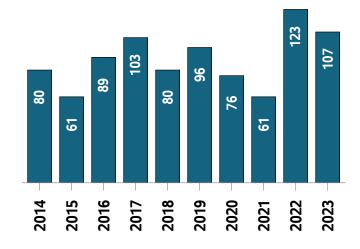
**Sales Activity (September Year-to-date)** 



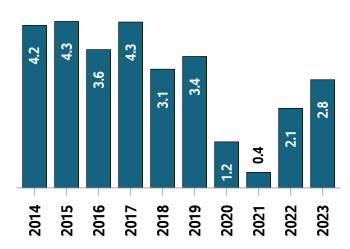
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

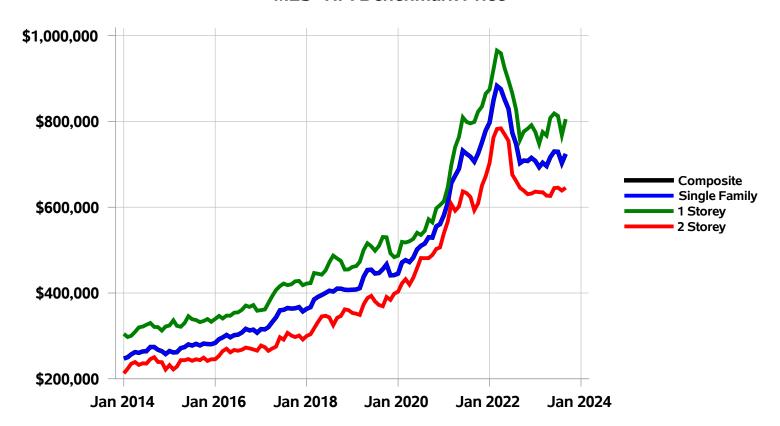


## PERTH EAST MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$724,300	3.0	-0.8	2.9	3.0	36.7	76.6				
Single Family	\$724,300	3.0	-0.8	2.9	3.0	36.7	76.6				
One Storey	\$805,500	4.9	-1.6	3.9	6.4	40.8	67.6				
Two Storey	\$645,400	1.0	0.1	1.7	0.0	34.1	88.7				

#### MLS® HPI Benchmark Price





## PERTH EAST MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1473
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1473
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9503
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## PERTH EAST MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1369
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11865
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1800
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11040
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Ellice Twp MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	
New Listings	0	-100.0%	-100.0%	-100.0%	_	-100.0%	-100.0%	
Active Listings	3	_	_	_	0.0%	-25.0%	-57.1%	
Sales to New Listings Ratio 1	0.0	200.0	100.0	100.0	_	300.0	100.0	
Months of Inventory 2	0.0	_	_	_	1.5	1.3	3.5	
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	
Sale to List Price Ratio <sup>3</sup>	0.0	99.7	133.0	108.8	95.9	97.1	97.2	
Median Days on Market	0.0	27.0	5.5	2.0	73.5	118.0	125.5	

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	6	-33.3%	-45.5%	-45.5%	-25.0%	-40.0%	-40.0%
Dollar Volume	\$5,595,000	-17.1%	-24.6%	-7.9%	29.8%	24.2%	65.6%
New Listings	11	22.2%	10.0%	0.0%	0.0%	-31.3%	-31.3%
Active Listings <sup>⁴</sup>	2	116.7%	116.7%	116.7%	-42.6%	-70.5%	-64.5%
Sales to New Listings Ratio 5	54.5	100.0	110.0	100.0	72.7	62.5	62.5
Months of Inventory 6	3.3	1.0	0.8	0.8	4.3	6.6	5.5
Average Price	\$932,500	24.4%	38.3%	68.9%	73.0%	107.0%	176.1%
Median Price	\$882,500	18.5%	15.4%	76.3%	82.3%	122.0%	159.6%
Sale to List Price Ratio 7	99.4	105.6	120.5	102.0	100.2	98.9	98.0
Median Days on Market	17.0	8.0	7.0	10.0	12.0	49.0	59.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

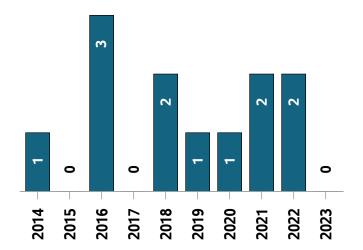


### Ellice Twp MLS® Residential Market Activity

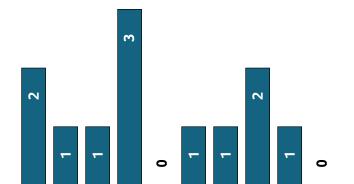


2023

Sales Activity (September only)



**Active Listings (September only)** 



**New Listings (September only)** 

Months of Inventory (September only)

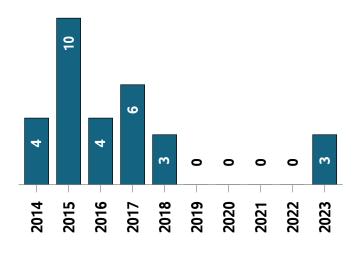
2018

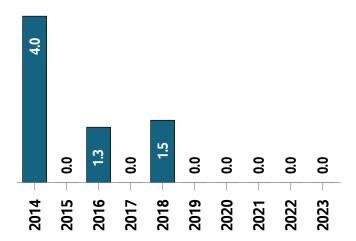
2020

2021

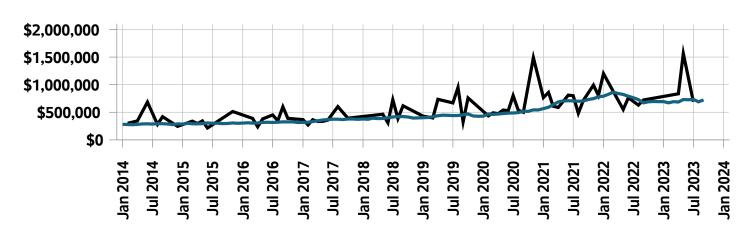
2016

2017





MLS® HPI Composite Benchmark Price and Average Price

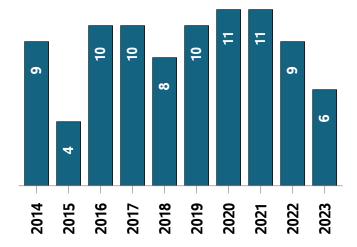




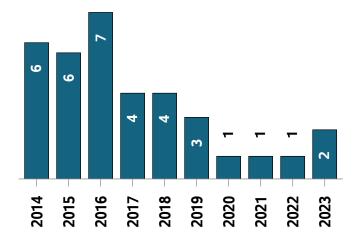
## Ellice Twp MLS® Residential Market Activity



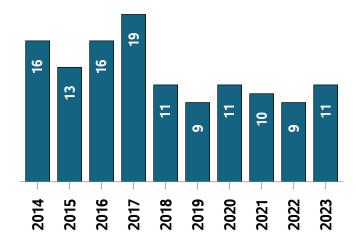
**Sales Activity (September Year-to-date)** 



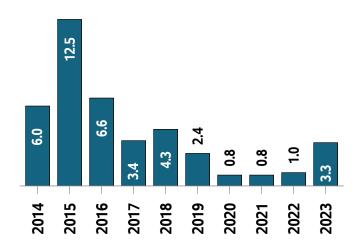
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

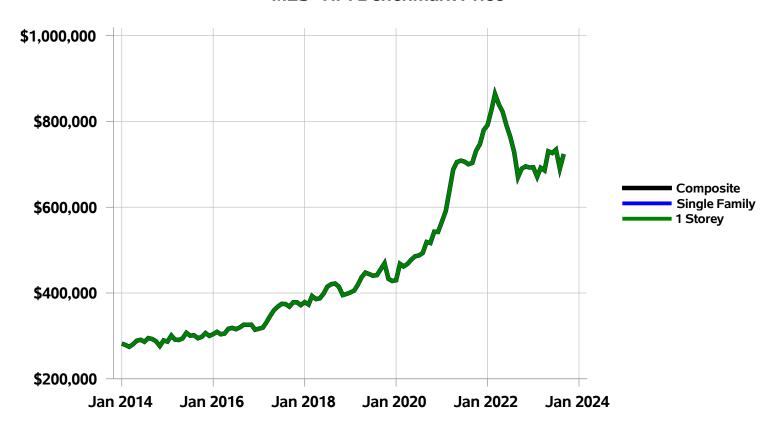


# Ellice Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
		percentage change vs.								
Benchmark Type:	September 2023	1 month ago	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years ag							
Composite	\$724,000	5.0	-0.3	4.6	8.0	39.5	71.5			
Single Family	\$724,000	5.0	-0.3	4.6	8.0	39.5	71.5			
One Storey	\$724,000	5.0	-0.3	4.6	8.0	39.5	71.5			

#### MLS® HPI Benchmark Price





# Ellice Twp MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1386
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1386
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19732
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Ellice Twp MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1386
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19732
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### Milverton **MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	1	-66.7%	-50.0%	-75.0%	-66.7%	0.0%	_	
Dollar Volume	\$951,000	-40.1%	-14.9%	-49.6%	-24.0%	150.9%	_	
New Listings	15	200.0%	650.0%	650.0%	400.0%	400.0%	1,400.0%	
Active Listings	30	87.5%	2,900.0%	500.0%	275.0%	400.0%	500.0%	
Sales to New Listings Ratio 1	6.7	60.0	100.0	200.0	100.0	33.3	_	
Months of Inventory <sup>2</sup>	30.0	5.3	0.5	1.3	2.7	6.0	_	
Average Price	\$951,000	79.6%	70.1%	101.7%	128.1%	150.9%	_	
Median Price	\$951,000	79.4%	70.1%	111.2%	134.8%	150.9%		
Sale to List Price Ratio <sup>3</sup>	100.1	94.7	116.2	102.9	98.7	94.8	_	
Median Days on Market	2.0	33.0	6.0	17.0	87.0	18.0	_	

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	26	8.3%	-3.7%	-18.8%	13.0%	73.3%	18.2%
Dollar Volume	\$21,286,750	28.6%	35.4%	31.2%	178.9%	477.9%	392.4%
New Listings	66	32.0%	135.7%	69.2%	112.9%	247.4%	164.0%
Active Listings <sup>⁴</sup>	16	101.4%	595.1%	74.4%	95.9%	308.6%	90.7%
Sales to New Listings Ratio 5	39.4	48.0	96.4	82.1	74.2	78.9	88.0
Months of Inventory 6	5.5	3.0	0.8	2.6	3.2	2.3	3.4
Average Price	\$818,721	18.7%	40.6%	61.5%	146.8%	233.4%	316.7%
Median Price	\$829,000	29.3%	62.5%	71.5%	157.0%	238.4%	359.3%
Sale to List Price Ratio <sup>7</sup>	102.2	109.9	105.2	103.6	100.2	97.0	95.4
Median Days on Market	18.5	10.5	8.0	15.5	21.0	46.0	69.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

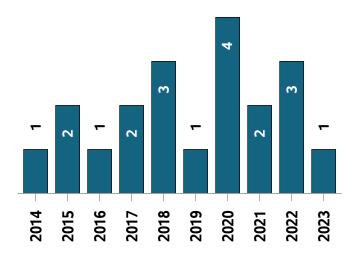
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Milverton MLS® Residential Market Activity

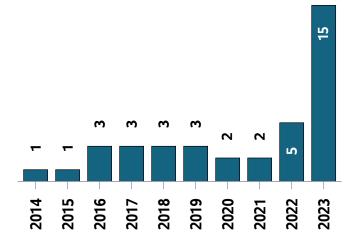


Sales Activity (September only)

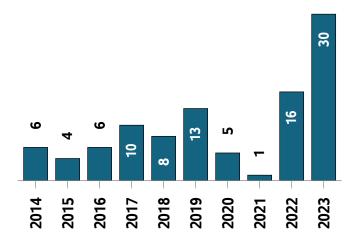


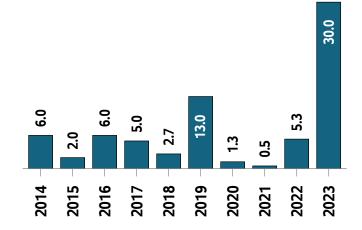
**Active Listings (September only)** 

**New Listings (September only)** 

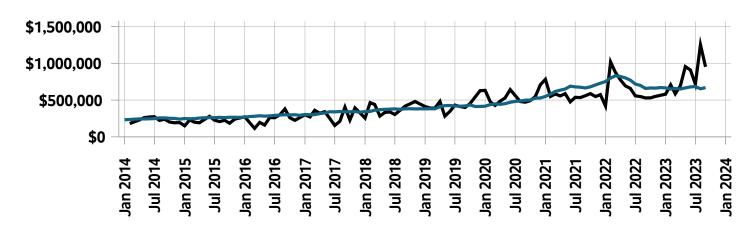


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

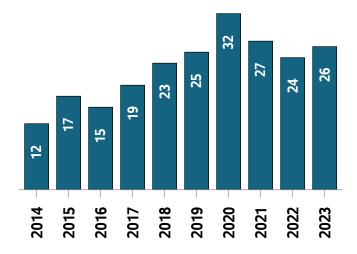




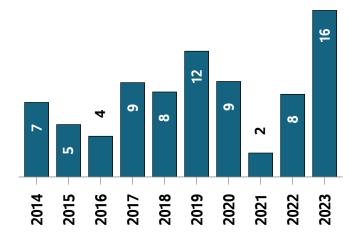
### Milverton MLS® Residential Market Activity



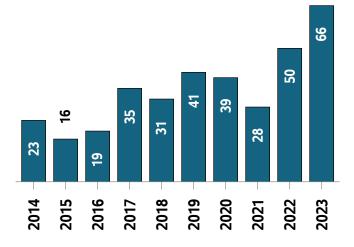
**Sales Activity (September Year-to-date)** 



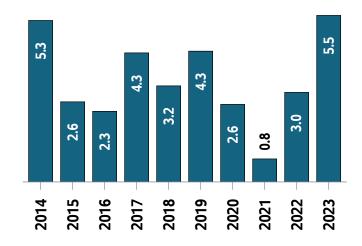
Active Listings (September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

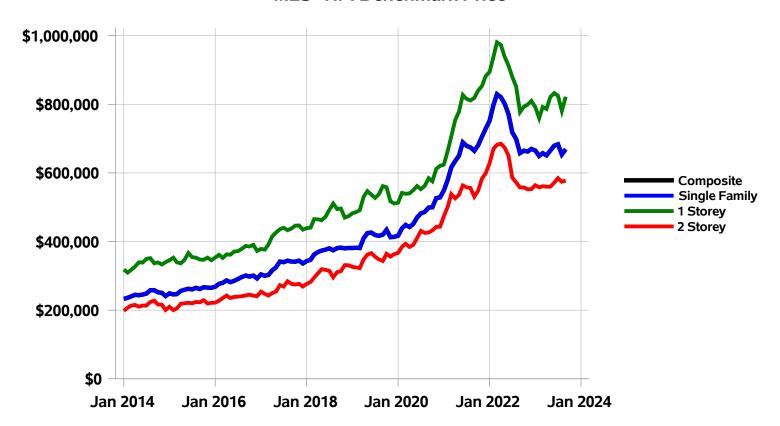


# **Milverton**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$669,200	2.4	-1.5	1.8	1.7	34.1	75.7	
Single Family	\$669,200	2.4	-1.5	1.8	1.7	34.1	75.7	
One Storey	\$822,000	5.3	-1.3	3.8	5.8	40.6	66.2	
Two Storey	\$577,600	0.6	1.1	2.9	3.6	35.5	85.8	

## MLS® HPI Benchmark Price





# **Milverton**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1457
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1457
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8400
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Milverton**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1252
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7747
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1674
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8618
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **Shakespeare MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	0	-100.0%	_	-100.0%	_	-100.0%	_
Dollar Volume	\$0	-100.0%	_	-100.0%	_	-100.0%	_
New Listings	1	0.0%	0.0%	0.0%	_	0.0%	0.0%
Active Listings	3	-40.0%	200.0%	200.0%	50.0%	50.0%	0.0%
Sales to New Listings Ratio 1	0.0	100.0	_	100.0	_	300.0	_
Months of Inventory 2	0.0	5.0	_	1.0	_	0.7	_
Average Price	\$0	-100.0%	_	-100.0%	<u>—</u>	-100.0%	_
Median Price	\$0	-100.0%	_	-100.0%	_	-100.0%	_
Sale to List Price Ratio <sup>3</sup>	0.0	95.4	_	96.9	_	94.4	_
Median Days on Market	0.0	26.0	_	15.0	_	95.0	_

		Compared to <sup>°</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	13	-7.1%	116.7%	0.0%	8.3%	18.2%	62.5%
Dollar Volume	\$10,257,900	-33.2%	131.2%	18.1%	55.6%	123.2%	406.4%
New Listings	20	-35.5%	81.8%	53.8%	25.0%	-9.1%	100.0%
Active Listings <sup>⁴</sup>	3	-22.2%	150.0%	105.1%	-23.1%	-51.6%	3.4%
Sales to New Listings Ratio 5	65.0	45.2	54.5	100.0	75.0	50.0	80.0
Months of Inventory 6	2.3	2.8	2.0	1.1	3.3	5.6	3.6
Average Price	\$789,069	-28.0%	6.7%	18.1%	43.6%	88.8%	211.6%
Median Price	\$650,000	-45.3%	-11.0%	11.1%	14.5%	78.1%	171.3%
Sale to List Price Ratio <sup>7</sup>	102.3	112.0	120.4	100.9	99.5	100.2	102.1
Median Days on Market	19.0	7.5	5.0	15.0	37.5	14.0	33.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

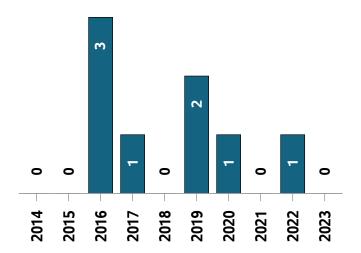
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



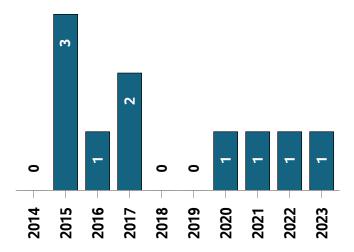
## **Shakespeare**MLS® Residential Market Activity



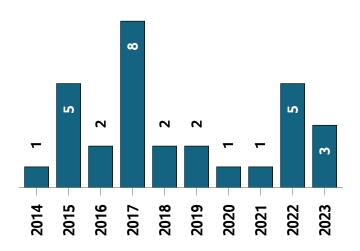
**Sales Activity (September only)** 



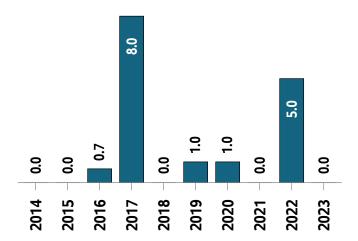
**New Listings (September only)** 



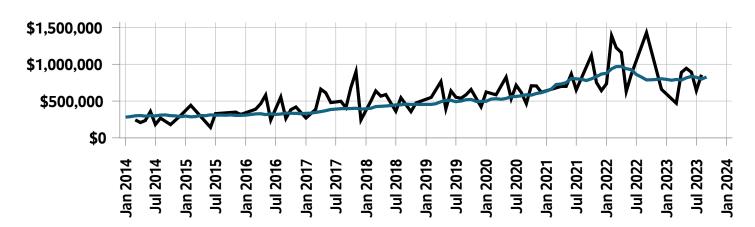
Months of Inventory (September only)



**Active Listings (September only)** 



MLS® HPI Composite Benchmark Price and Average Price

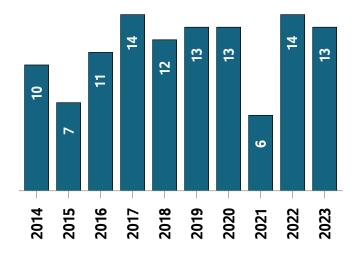




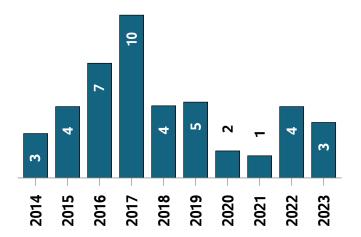
## **Shakespeare**MLS® Residential Market Activity



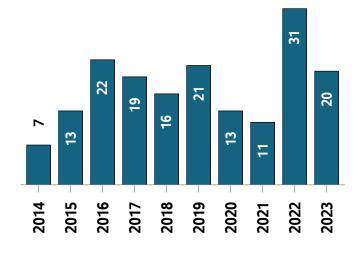
**Sales Activity (September Year-to-date)** 



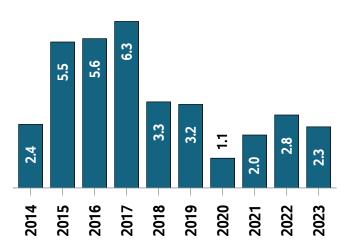
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

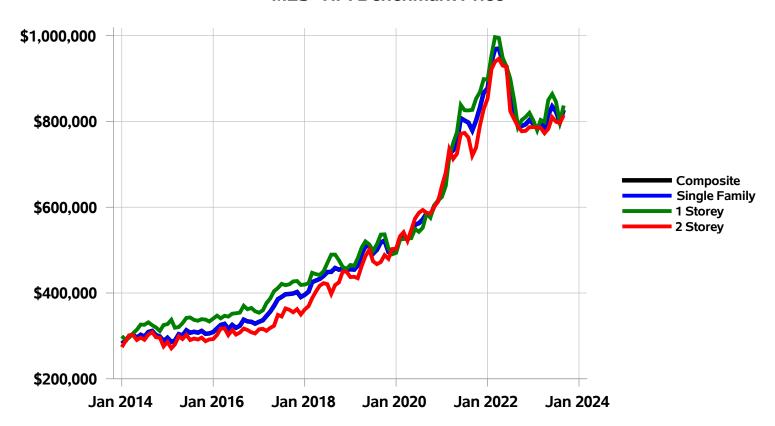


## Shakespeare MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$826,800	3.6	-1.0	4.2	5.0	41.1	80.4	
Single Family	\$826,800	3.6	-1.0	4.2	5.0	41.1	80.4	
One Storey	\$837,200	4.7	-3.1	4.2	6.4	43.0	71.0	
Two Storey	\$814,800	2.4	0.6	3.8	3.4	38.9	94.7	

### MLS® HPI Benchmark Price





# **Shakespeare** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1602
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1602
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11033
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Shakespeare** MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10220
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1799
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11638
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **PERTH SOUTH MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	_	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	-100.0%
New Listings	3	50.0%	0.0%	50.0%	200.0%	200.0%	-57.1%
Active Listings	6	50.0%	500.0%	_	-33.3%	-45.5%	-66.7%
Sales to New Listings Ratio 1	0.0	150.0	100.0	150.0	300.0	<del>_</del>	14.3
Months of Inventory <sup>2</sup>	0.0	1.3	0.3	_	3.0	_	18.0
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	<del>_</del>	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	-100.0%
Sale to List Price Ratio 3	0.0	101.5	111.3	104.8	99.0	<u> </u>	78.6
Median Days on Market	0.0	16.0	8.0	8.0	43.0	_	283.0

			Compared to *				
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	13	-18.8%	-45.8%	8.3%	-7.1%	-35.0%	30.0%
Dollar Volume	\$13,321,777	-16.0%	-40.8%	80.9%	79.9%	111.7%	338.4%
New Listings	20	-13.0%	-25.9%	53.8%	-13.0%	-25.9%	-39.4%
Active Listings ⁴	4	45.5%	89.5%	52.4%	-43.8%	-73.7%	-71.0%
Sales to New Listings Ratio 5	65.0	69.6	88.9	92.3	60.9	74.1	30.3
Months of Inventory 6	2.8	1.5	0.8	2.0	4.6	6.9	12.4
Average Price	\$1,024,752	3.4%	9.2%	67.0%	93.7%	225.8%	237.2%
Median Price	\$830,000	-0.4%	6.0%	38.3%	109.1%	196.4%	192.5%
Sale to List Price Ratio 7	94.6	109.9	112.9	99.4	97.4	95.6	94.8
Median Days on Market	42.0	11.5	8.5	23.0	39.0	100.5	58.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

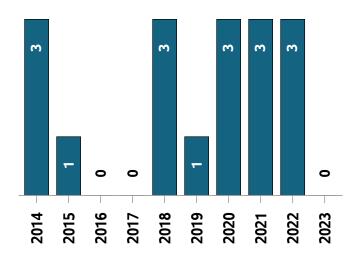
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# PERTH SOUTH MLS® Residential Market Activity

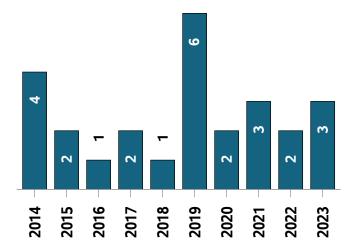


**Sales Activity (September only)** 

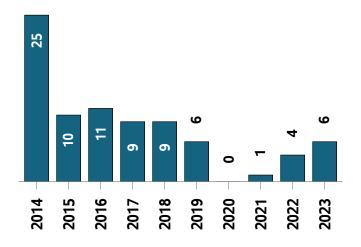


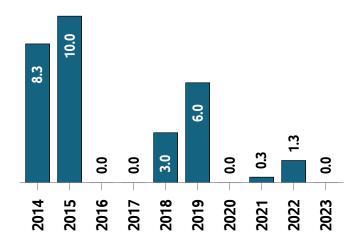
**Active Listings (September only)** 

**New Listings (September only)** 

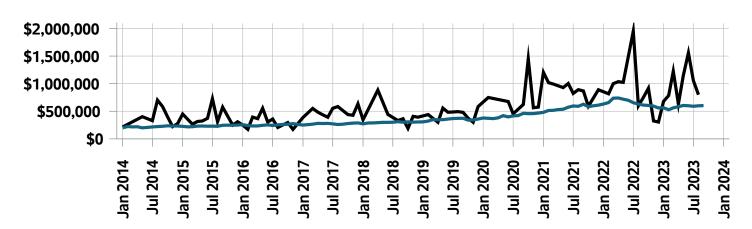


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

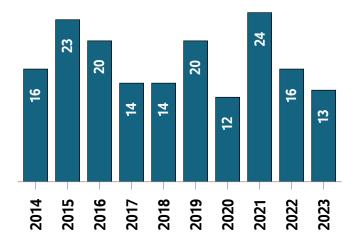




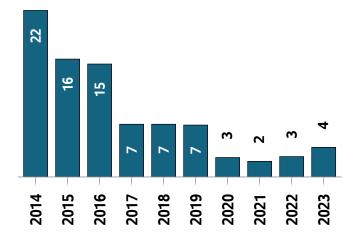
# PERTH SOUTH MLS® Residential Market Activity



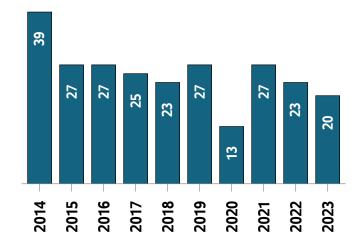
**Sales Activity (September Year-to-date)** 



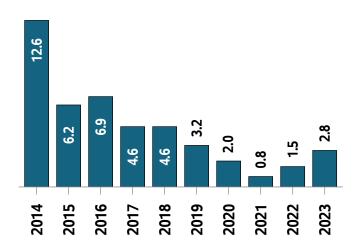
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **PERTH SOUTH MLS® Single Family Market Activity**



			Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013	
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	_	-100.0%	
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	-100.0%	
New Listings	3	50.0%	0.0%	50.0%	200.0%	200.0%	-57.1%	
Active Listings	6	50.0%	500.0%	_	-33.3%	-45.5%	-66.7%	
Sales to New Listings Ratio 1	0.0	150.0	100.0	150.0	300.0	_	14.3	
Months of Inventory 2	0.0	1.3	0.3	_	3.0	_	18.0	
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	-100.0%	
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	-100.0%	
Sale to List Price Ratio <sup>3</sup>	0.0	101.5	111.3	104.8	99.0	_	78.6	
Median Days on Market	0.0	16.0	8.0	8.0	43.0	_	283.0	

			Compared to <sup>8</sup>				
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	13	-18.8%	-45.8%	18.2%	-7.1%	-35.0%	30.0%
Dollar Volume	\$13,321,777	-16.0%	-40.8%	104.4%	79.9%	111.7%	338.4%
New Listings	20	-13.0%	-25.9%	66.7%	-13.0%	-23.1%	-39.4%
Active Listings ⁴	4	45.5%	89.5%	52.4%	-43.8%	-72.7%	-71.0%
Sales to New Listings Ratio 5	65.0	69.6	88.9	91.7	60.9	76.9	30.3
Months of Inventory 6	2.8	1.5	0.8	2.1	4.6	6.6	12.4
Average Price	\$1,024,752	3.4%	9.2%	72.9%	93.7%	225.8%	237.2%
Median Price	\$830,000	-0.4%	6.0%	40.7%	109.1%	196.4%	192.5%
Sale to List Price Ratio 7	94.6	109.9	112.9	99.4	97.4	95.6	94.8
Median Days on Market	42.0	11.5	8.5	32.0	39.0	100.5	58.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

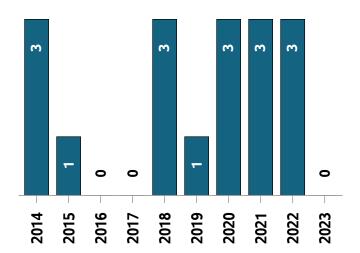
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# PERTH SOUTH MLS® Single Family Market Activity

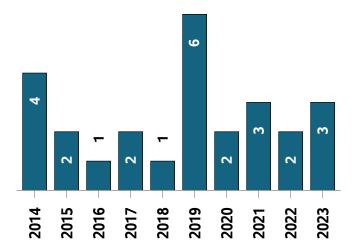


**Sales Activity (September only)** 

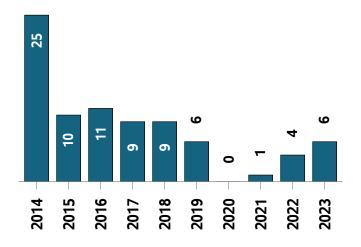


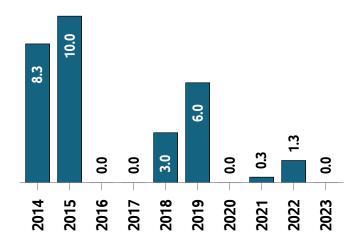
**Active Listings (September only)** 

**New Listings (September only)** 

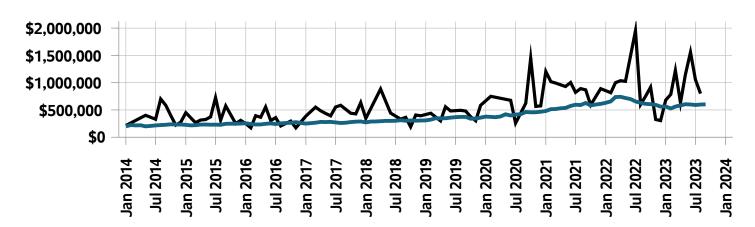


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

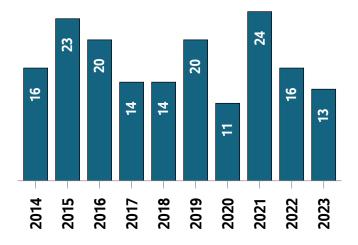




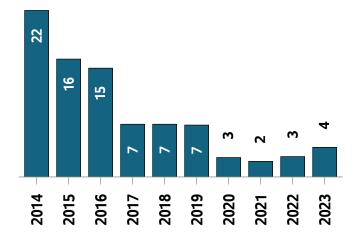
# PERTH SOUTH MLS® Single Family Market Activity



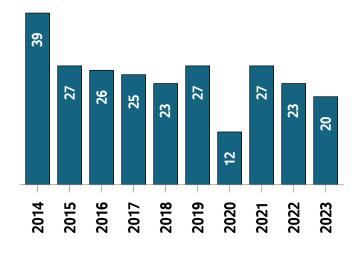
### **Sales Activity (September Year-to-date)**



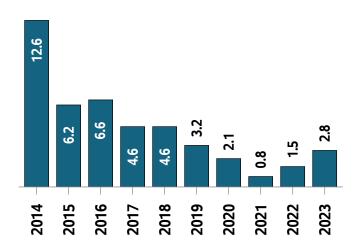
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

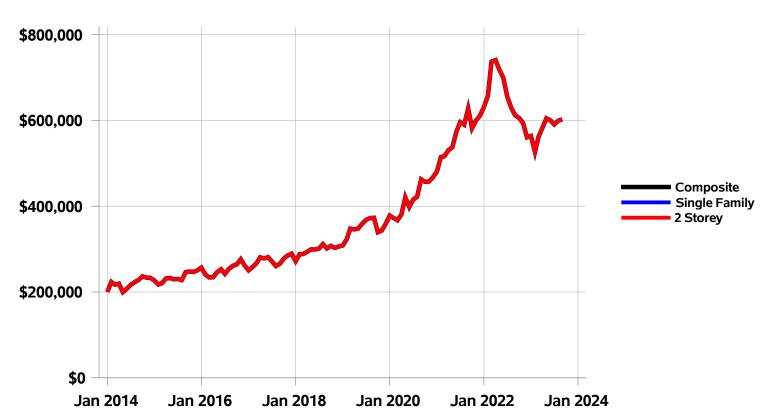


# PERTH SOUTH MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$602,500	0.5	0.4	7.2	-1.5	30.2	99.7		
Single Family	\$602,500	0.5	0.4	7.2	-1.5	30.2	99.7		
Two Storey	\$602,500	0.5	0.4	7.2	-1.5	30.2	99.7		

## MLS® HPI Benchmark Price





# PERTH SOUTH MLS® HPI Benchmark Descriptions



# Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1953
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1953
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	42780
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# PERTH SOUTH MLS® HPI Benchmark Descriptions



## 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1940
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32217
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# Blanshard Twp MLS® Residential Market Activity



			Compared to <sup>8</sup>				
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
New Listings	2	100.0%	0.0%	0.0%	100.0%	_	-33.3%
Active Listings	3	50.0%	200.0%	_	-40.0%	-40.0%	-40.0%
Sales to New Listings Ratio 1	0.0	200.0	100.0	150.0	100.0	_	_
Months of Inventory <sup>2</sup>	0.0	1.0	0.5	_	5.0	_	_
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
Sale to List Price Ratio <sup>3</sup>	0.0	101.8	103.2	104.8	97.1	_	_
Median Days on Market	0.0	37.5	10.0	8.0	247.0	_	_

			Compared to <sup>8</sup>				
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	4	-50.0%	-60.0%	-20.0%	-33.3%	-55.6%	33.3%
Dollar Volume	\$4,152,777	-49.8%	-56.6%	62.5%	16.4%	78.3%	436.2%
New Listings	7	-30.0%	-41.7%	16.7%	-22.2%	-41.7%	-36.4%
Active Listings ⁴	2	-1.8%	-8.3%	10.0%	-61.8%	-79.8%	-64.6%
Sales to New Listings Ratio 5	57.1	80.0	83.3	83.3	66.7	75.0	27.3
Months of Inventory 6	3.5	1.8	1.5	2.6	6.2	7.8	13.3
Average Price	\$1,038,194	0.5%	8.6%	103.2%	74.6%	301.2%	302.1%
Median Price	\$1,043,889	6.4%	38.7%	115.2%	176.9%	317.6%	327.8%
Sale to List Price Ratio <sup>7</sup>	97.7	110.6	110.3	98.9	95.0	95.8	98.9
Median Days on Market	28.5	9.5	9.5	8.0	52.0	106.0	135.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

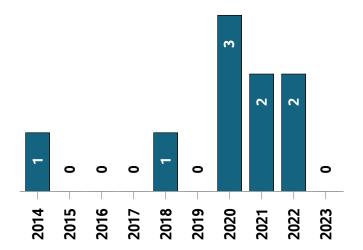
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# Blanshard Twp MLS® Residential Market Activity

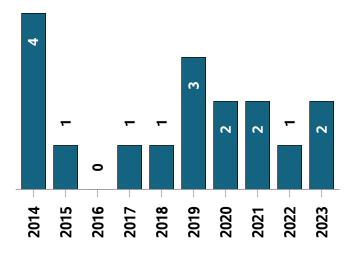


Sales Activity (September only)

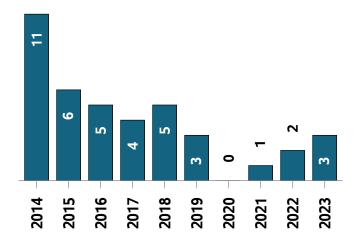


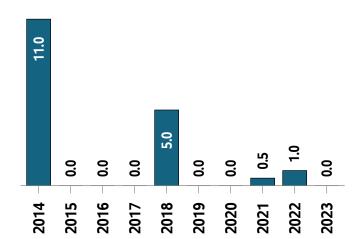
**Active Listings (September only)** 

New Listings (September only)

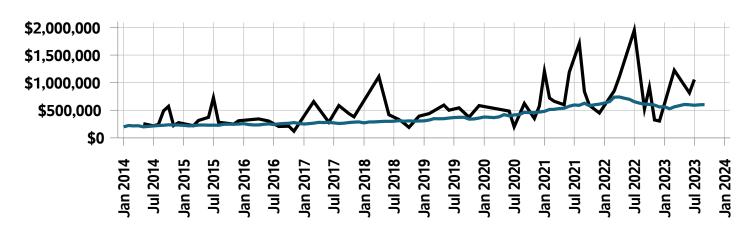


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

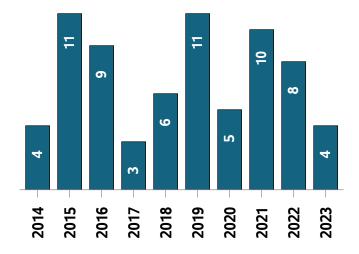




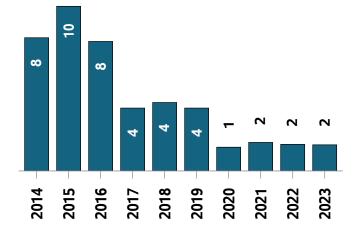
# Blanshard Twp MLS® Residential Market Activity



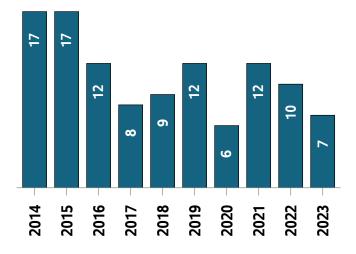
**Sales Activity (September Year-to-date)** 



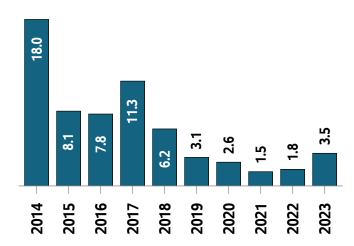
**Active Listings** (September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

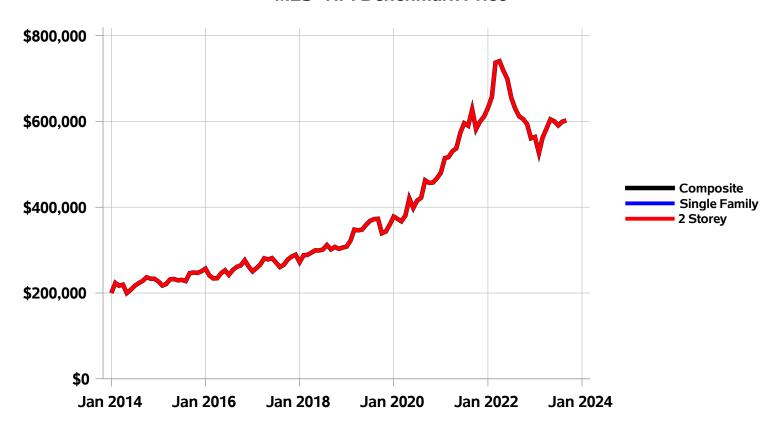


## Blanshard Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$602,500	0.5	0.4	7.2	-1.5	30.2	99.7		
Single Family	\$602,500	0.5	0.4	7.2	-1.5	30.2	99.7		
Two Storey	\$602,500	0.5	0.4	7.2	-1.5	30.2	99.7		

## MLS® HPI Benchmark Price





## Blanshard Twp MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1953
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1953
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	42780
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## Blanshard Twp MLS® HPI Benchmark Descriptions



## 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1953
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	42780
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### **SOUTH HURON MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	10	11.1%	-16.7%	-9.1%	-16.7%	-23.1%	-23.1%
Dollar Volume	\$4,729,516	9.1%	-1.8%	21.8%	36.0%	96.7%	91.8%
New Listings	30	100.0%	87.5%	30.4%	172.7%	233.3%	42.9%
Active Listings	61	38.6%	238.9%	205.0%	238.9%	32.6%	-29.9%
Sales to New Listings Ratio 1	33.3	60.0	75.0	47.8	109.1	144.4	61.9
Months of Inventory <sup>2</sup>	6.1	4.9	1.5	1.8	1.5	3.5	6.7
Average Price	\$472,952	-1.8%	17.9%	34.0%	63.1%	155.7%	149.3%
Median Price	\$472,508	12.5%	38.8%	45.4%	67.3%	150.7%	142.3%
Sale to List Price Ratio <sup>3</sup>	99.4	100.6	99.9	98.9	98.8	96.5	93.9
Median Days on Market	53.5	51.0	18.0	8.0	45.5	46.0	148.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	77	-19.8%	-43.8%	-35.3%	-17.2%	-30.0%	0.0%
Dollar Volume	\$36,647,916	-29.8%	-43.2%	-17.0%	31.4%	74.2%	166.5%
New Listings	169	3.7%	12.7%	24.3%	62.5%	22.5%	3.7%
Active Listings ⁴	46	77.4%	245.8%	164.3%	111.7%	-23.1%	-38.6%
Sales to New Listings Ratio 5	45.6	58.9	91.3	87.5	89.4	79.7	47.2
Months of Inventory 6	5.4	2.4	0.9	1.3	2.1	4.9	8.8
Average Price	\$475,947	-12.5%	1.1%	28.3%	58.7%	148.8%	166.5%
Median Price	\$450,000	-9.1%	8.4%	36.8%	75.8%	135.4%	134.4%
Sale to List Price Ratio 7	97.6	104.8	104.7	98.5	97.7	95.5	94.4
Median Days on Market	37.0	14.0	10.0	16.0	38.0	63.5	84.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

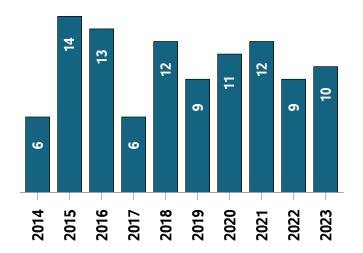
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# SOUTH HURON MLS® Residential Market Activity

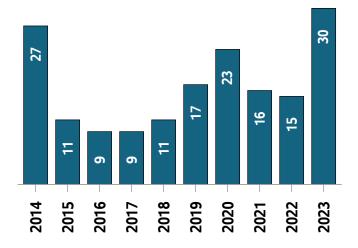


**Sales Activity (September only)** 

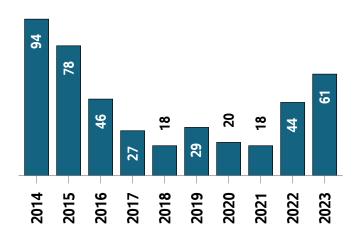


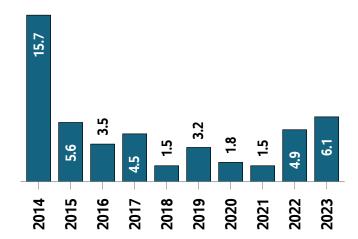
**Active Listings (September only)** 

**New Listings (September only)** 

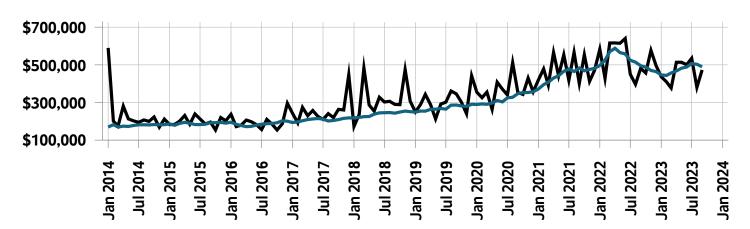


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

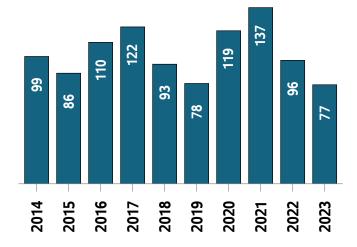




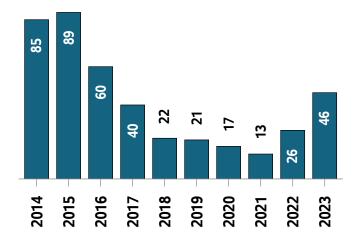
# **SOUTH HURON**MLS® Residential Market Activity



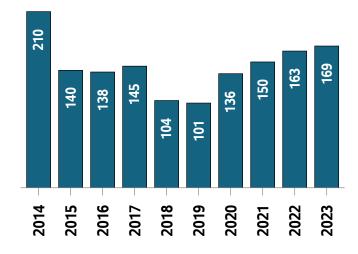
#### **Sales Activity (September Year-to-date)**



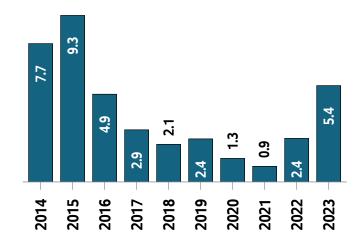
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **SOUTH HURON MLS® Single Family Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	8	60.0%	14.3%	0.0%	0.0%	-27.3%	-20.0%
Dollar Volume	\$4,159,516	55.2%	13.7%	25.5%	67.2%	80.8%	86.4%
New Listings	25	108.3%	92.3%	56.3%	150.0%	212.5%	19.0%
Active Listings	53	51.4%	231.3%	253.3%	211.8%	39.5%	-36.9%
Sales to New Listings Ratio 1	32.0	41.7	53.8	50.0	80.0	137.5	47.6
Months of Inventory <sup>2</sup>	6.6	7.0	2.3	1.9	2.1	3.5	8.4
Average Price	\$519,940	-3.0%	-0.5%	25.5%	67.2%	148.6%	133.0%
Median Price	\$544,750	21.1%	7.4%	23.8%	78.6%	144.8%	165.9%
Sale to List Price Ratio <sup>3</sup>	99.9	105.2	98.3	98.8	98.1	96.9	95.0
Median Days on Market	46.5	51.0	19.0	8.5	26.5	45.0	102.5

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	46	-33.3%	-51.1%	-50.5%	-32.4%	-44.6%	-25.8%
Dollar Volume	\$26,061,516	-39.5%	-49.7%	-31.2%	16.4%	42.0%	106.6%
New Listings	129	4.9%	15.2%	30.3%	69.7%	14.2%	-15.7%
Active Listings ⁴	36	85.1%	248.4%	186.7%	131.4%	-25.2%	-46.9%
Sales to New Listings Ratio 5	35.7	56.1	83.9	93.9	89.5	73.5	40.5
Months of Inventory 6	7.0	2.5	1.0	1.2	2.1	5.2	9.8
Average Price	\$566,555	-9.3%	2.9%	39.0%	72.0%	156.1%	178.4%
Median Price	\$555,450	0.1%	16.8%	54.3%	100.9%	158.3%	176.5%
Sale to List Price Ratio 7	98.5	106.6	105.5	98.2	97.3	95.7	95.1
Median Days on Market	27.0	13.0	9.0	17.0	33.5	66.0	74.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; compared to levels from previous periods.
 Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

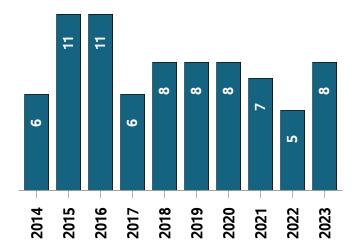
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# **SOUTH HURON**MLS® Single Family Market Activity

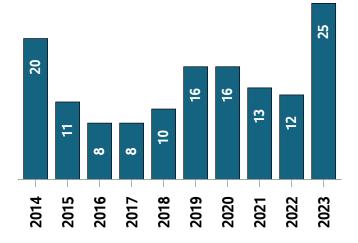


Sales Activity (September only)

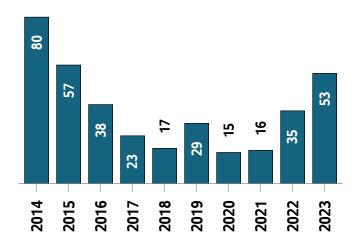


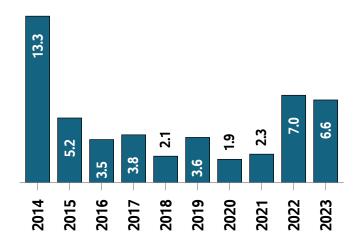
**Active Listings (September only)** 

**New Listings (September only)** 

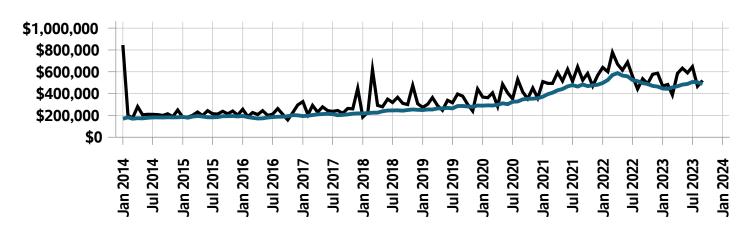


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

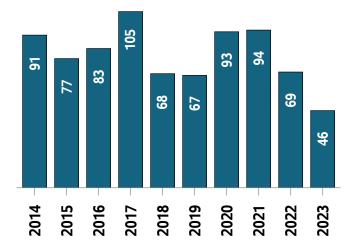




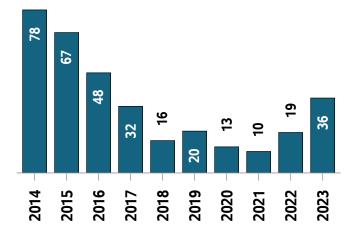
# **SOUTH HURON**MLS® Single Family Market Activity



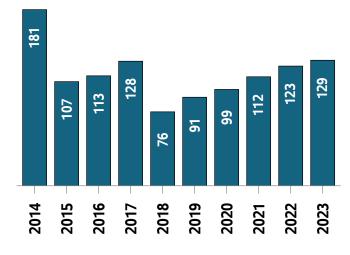
#### **Sales Activity (September Year-to-date)**



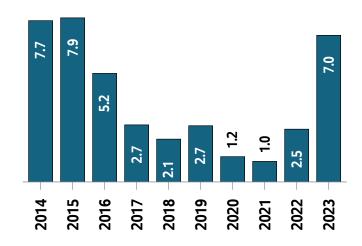
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

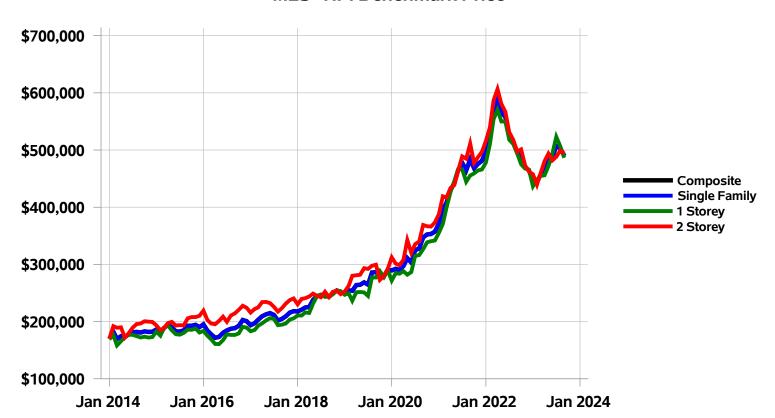


## **SOUTH HURON**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$489,700	-2.7	0.3	7.2	-1.2	41.0	101.3			
Single Family	\$489,700	-2.7	0.3	7.2	-1.2	41.0	101.3			
One Storey	\$486,400	-4.0	-1.5	6.9	-1.5	48.9	99.8			
Two Storey	\$493,800	-1.1	2.4	7.5	-0.7	33.8	103.3			

### MLS® HPI Benchmark Price





# **SOUTH HURON**MLS® HPI Benchmark Descriptions



# Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1379
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8554
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **SOUTH HURON**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1194
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8580
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1590
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8588
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **Exeter MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	6	0.0%	0.0%	-25.0%	-25.0%	-33.3%	-50.0%
Dollar Volume	\$3,184,516	4.8%	1.5%	11.0%	43.8%	106.9%	35.7%
New Listings	17	41.7%	30.8%	-15.0%	240.0%	142.9%	41.7%
Active Listings	39	21.9%	143.8%	105.3%	333.3%	11.4%	-29.1%
Sales to New Listings Ratio 1	35.3	50.0	46.2	40.0	160.0	128.6	100.0
Months of Inventory 2	6.5	5.3	2.7	2.4	1.1	3.9	4.6
Average Price	\$530,753	4.8%	1.5%	48.0%	91.7%	210.3%	171.5%
Median Price	\$544,750	25.2%	3.6%	50.3%	103.2%	194.5%	176.0%
Sale to List Price Ratio <sup>3</sup>	98.9	95.1	103.0	98.8	98.9	95.9	93.9
Median Days on Market	46.5	75.0	21.0	8.0	26.5	168.0	132.5

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	44	-37.1%	-38.9%	-51.6%	-35.3%	-49.4%	-27.9%
Dollar Volume	\$22,535,716	-44.3%	-33.9%	-28.4%	15.2%	39.7%	105.1%
New Listings	109	-9.9%	29.8%	0.0%	47.3%	7.9%	1.9%
Active Listings <sup>⁴</sup>	32	67.6%	320.3%	132.0%	110.1%	-32.6%	-35.3%
Sales to New Listings Ratio 5	40.4	57.9	85.7	83.5	91.9	86.1	57.0
Months of Inventory 6	6.6	2.5	1.0	1.4	2.0	4.9	7.3
Average Price	\$512,175	-11.4%	8.2%	48.2%	78.0%	176.3%	184.3%
Median Price	\$502,000	-7.9%	12.0%	52.6%	88.7%	165.0%	158.8%
Sale to List Price Ratio <sup>7</sup>	97.4	105.7	105.5	98.8	98.2	95.5	94.4
Median Days on Market	28.0	14.0	10.5	18.0	39.0	70.0	97.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

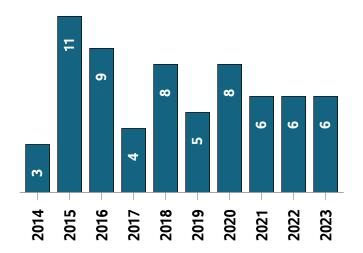
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **Exeter**MLS® Residential Market Activity

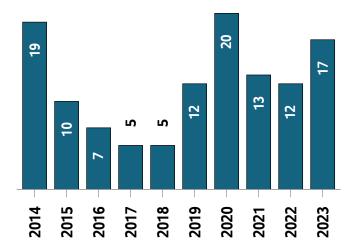


**Sales Activity (September only)** 

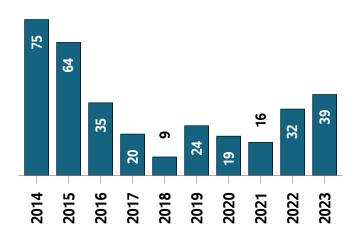


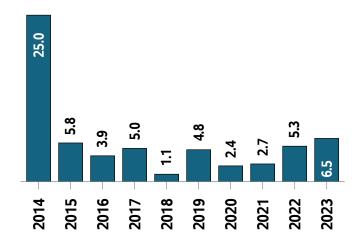
**Active Listings (September only)** 

### **New Listings (September only)**

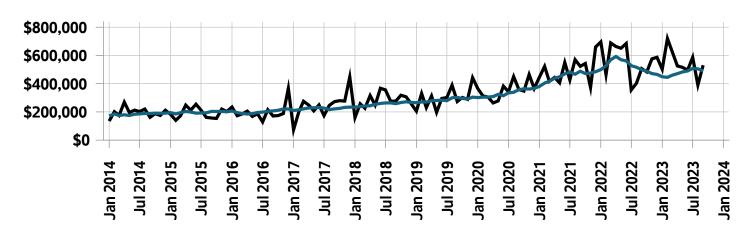


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

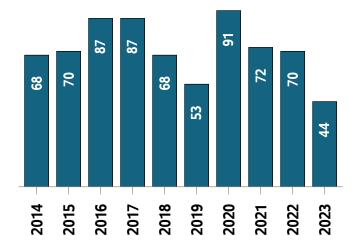




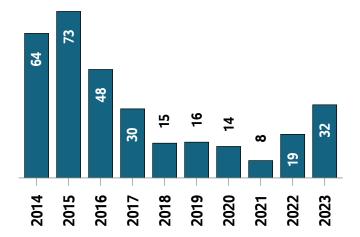
## **Exeter**MLS® Residential Market Activity



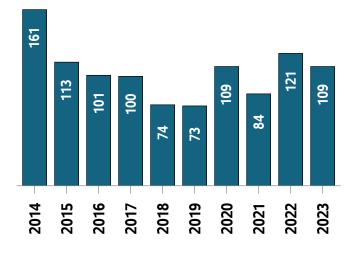
**Sales Activity (September Year-to-date)** 



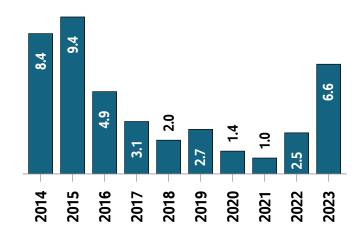
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

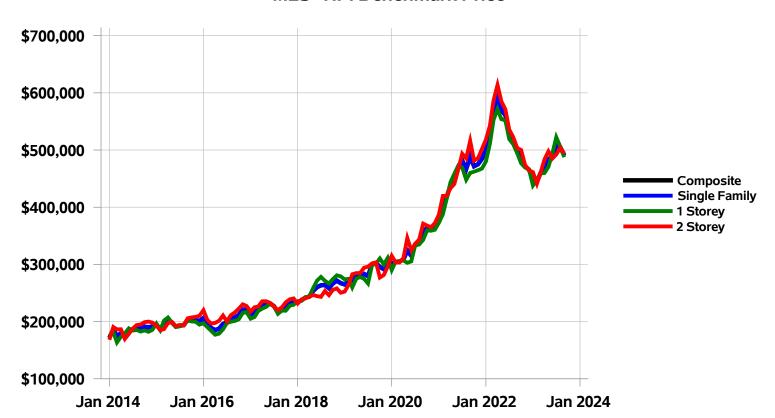


## **Exeter**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$490,400	-2.9	0.0	6.7	-1.7	37.3	89.8	
Single Family	\$490,400	-2.9	0.0	6.7	-1.7	37.3	89.8	
One Storey	\$487,500	-3.7	-1.4	6.2	-1.4	42.2	82.9	
Two Storey	\$494,100	-1.9	1.8	7.3	-1.9	33.1	100.7	

#### MLS® HPI Benchmark Price





## **Exeter**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1374
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1374
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8283
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Exeter**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1204
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8251
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1571
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8283
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Stephen Twp MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	3	0.0%	-50.0%	0.0%	_	200.0%	200.0%
Dollar Volume	\$955,000	-26.3%	-43.1%	-5.9%	_	306.4%	695.8%
New Listings	13	333.3%	333.3%	333.3%	1,200.0%	1,200.0%	225.0%
Active Listings	21	75.0%	950.0%	2,000.0%	950.0%	320.0%	90.9%
Sales to New Listings Ratio 1	23.1	100.0	200.0	100.0	_	100.0	25.0
Months of Inventory 2	7.0	4.0	0.3	0.3	_	5.0	11.0
Average Price	\$318,333	-26.3%	13.8%	-5.9%	_	35.5%	165.3%
Median Price	\$330,000	-17.5%	15.4%	17.9%		40.4%	175.0%
Sale to List Price Ratio <sup>3</sup>	100.6	111.4	96.7	99.3	_	98.0	93.8
Median Days on Market	41.0	41.0	15.0	8.0	_	15.0	163.0

		Compared to *					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	31	19.2%	-48.3%	416.7%	416.7%	287.5%	416.7%
Dollar Volume	\$12,662,200	7.5%	-54.9%	555.3%	952.2%	747.6%	1,384.4%
New Listings	57	35.7%	-6.6%	714.3%	850.0%	307.1%	159.1%
Active Listings <sup>4</sup>	13	96.7%	144.9%	1,233.3%	700.0%	192.7%	37.9%
Sales to New Listings Ratio 5	54.4	61.9	98.4	85.7	100.0	57.1	27.3
Months of Inventory 6	3.9	2.3	0.8	1.5	2.5	5.1	14.5
Average Price	\$408,458	-9.9%	-12.7%	26.8%	103.7%	118.7%	187.3%
Median Price	\$362,000	-11.2%	6.3%	25.9%	77.7%	92.0%	175.3%
Sale to List Price Ratio <sup>7</sup>	97.8	102.1	103.2	93.1	95.2	95.8	93.4
Median Days on Market	41.0	14.0	12.0	8.0	46.0	59.5	38.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

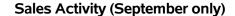
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

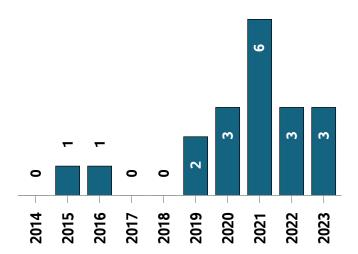
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# **Stephen Twp**MLS® Residential Market Activity

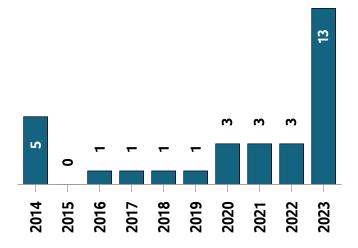




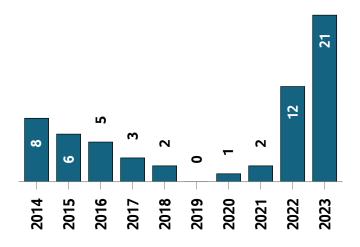


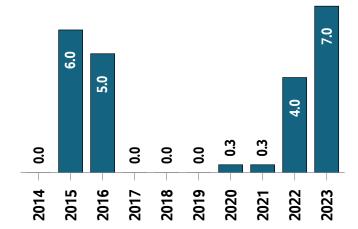
**Active Listings (September only)** 

**New Listings (September only)** 

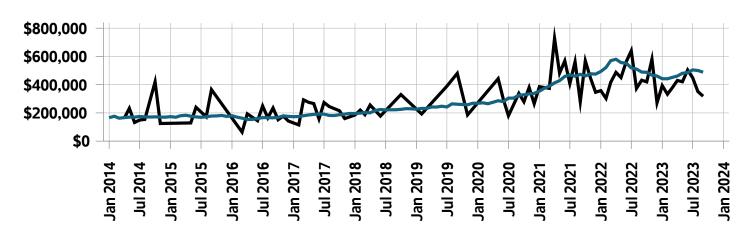


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

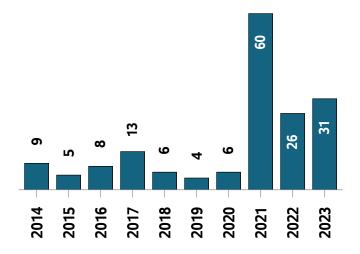




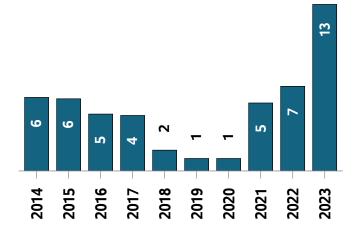
# Stephen Twp MLS® Residential Market Activity



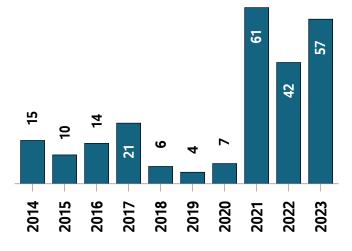
**Sales Activity (September Year-to-date)** 



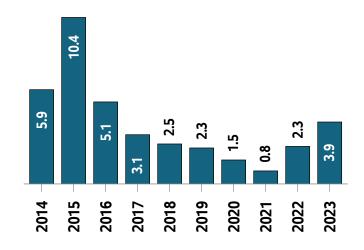
**Active Listings** (September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

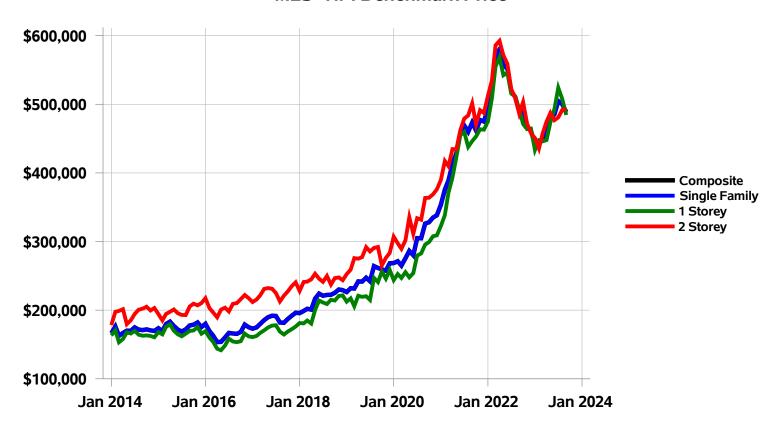


#### Stephen Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$488,600	-2.3	0.7	8.2	-0.2	49.8	119.7	
Single Family	\$488,600	-2.3	0.7	8.2	-0.2	49.8	119.7	
One Storey	\$484,400	-4.6	-1.8	8.6	-1.7	63.9	125.2	
Two Storey	\$493,300	0.3	3.5	7.9	1.4	35.7	107.9	

#### MLS® HPI Benchmark Price





# **Stephen Twp**MLS® HPI Benchmark Descriptions



# Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1396
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1396
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12689
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Stephen Twp**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1172
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15095
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1610
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10397
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### ST. MARYS **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	11	-26.7%	-42.1%	-26.7%	-8.3%	83.3%	266.7%
Dollar Volume	\$6,861,000	-30.2%	-40.0%	1.3%	65.6%	318.9%	832.2%
New Listings	20	-9.1%	53.8%	42.9%	25.0%	25.0%	25.0%
Active Listings	32	-22.0%	300.0%	100.0%	18.5%	-41.8%	-60.5%
Sales to New Listings Ratio 1	55.0	68.2	146.2	107.1	75.0	37.5	18.8
Months of Inventory <sup>2</sup>	2.9	2.7	0.4	1.1	2.3	9.2	27.0
Average Price	\$623,727	-4.8%	3.6%	38.2%	80.7%	128.5%	154.2%
Median Price	\$585,000	-2.5%	2.6%	45.8%	63.7%	131.2%	140.7%
Sale to List Price Ratio <sup>3</sup>	101.6	97.5	110.1	104.9	99.7	96.8	95.8
Median Days on Market	13.0	23.0	13.0	11.0	15.5	64.5	158.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	104	10.6%	-3.7%	-1.0%	9.5%	9.5%	42.5%
Dollar Volume	\$63,731,300	-1.8%	-5.4%	37.9%	89.9%	144.0%	253.3%
New Listings	152	-1.3%	28.8%	27.7%	26.7%	7.8%	18.8%
Active Listings <sup>⁴</sup>	29	42.7%	282.6%	61.0%	26.9%	-37.6%	-63.0%
Sales to New Listings Ratio 5	68.4	61.0	91.5	88.2	79.2	67.4	57.0
Months of Inventory 6	2.5	2.0	0.6	1.6	2.2	4.5	9.8
Average Price	\$612,801	-11.3%	-1.8%	39.2%	73.4%	122.8%	148.0%
Median Price	\$592,500	-8.1%	5.3%	39.4%	73.8%	117.4%	145.9%
Sale to List Price Ratio <sup>7</sup>	99.2	111.8	116.5	101.1	99.2	98.9	97.8
Median Days on Market	15.5	7.0	8.0	17.0	17.0	45.0	58.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

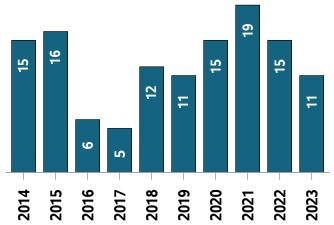
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# ST. MARYS MLS® Residential Market Activity

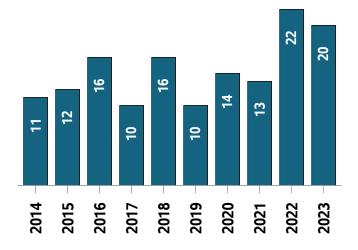


**Sales Activity (September only)** 

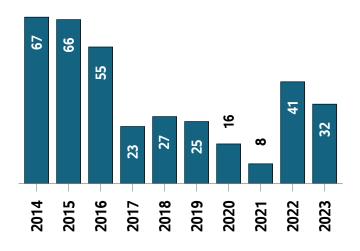


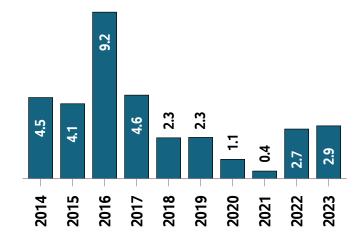
Active Listings (September only)



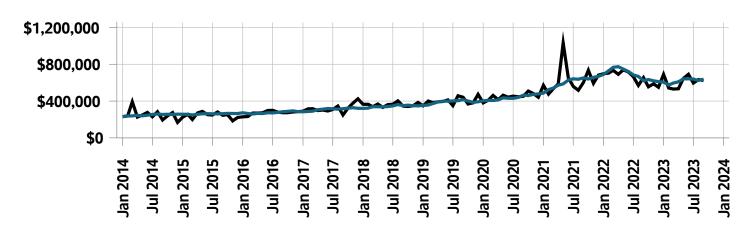


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

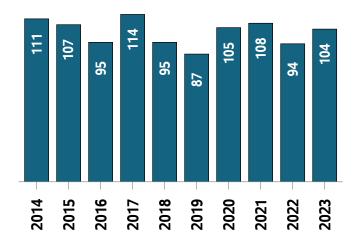




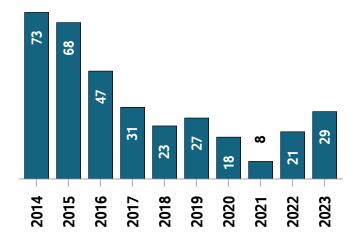
# ST. MARYS MLS® Residential Market Activity



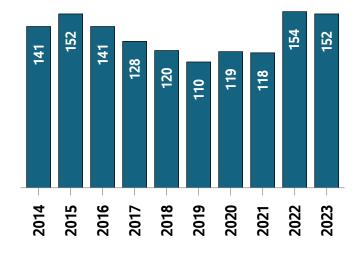
**Sales Activity (September Year-to-date)** 



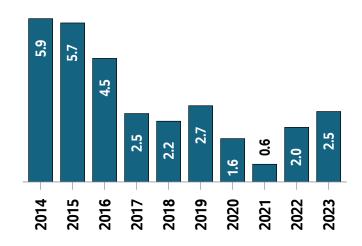
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# ST. MARYS MLS® Single Family Market Activity



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	10	-9.1%	-16.7%	-28.6%	-9.1%	100.0%	233.3%
Dollar Volume	\$6,301,000	-17.9%	-18.2%	-1.5%	59.5%	325.5%	756.1%
New Listings	17	-5.6%	88.9%	21.4%	13.3%	13.3%	13.3%
Active Listings	27	-12.9%	800.0%	68.8%	3.8%	-38.6%	-64.5%
Sales to New Listings Ratio 1	58.8	61.1	133.3	100.0	73.3	33.3	20.0
Months of Inventory <sup>2</sup>	2.7	2.8	0.3	1.1	2.4	8.8	25.3
Average Price	\$630,100	-9.7%	-1.8%	38.0%	75.5%	112.7%	156.8%
Median Price	\$600,500	-11.0%	-4.2%	35.2%	66.8%	118.4%	147.1%
Sale to List Price Ratio <sup>3</sup>	100.6	97.5	115.3	105.2	99.7	97.2	95.8
Median Days on Market	13.5	18.0	10.5	9.5	16.0	59.0	158.0

		Compared to °					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	86	8.9%	-7.5%	-6.5%	2.4%	8.9%	26.5%
Dollar Volume	\$54,770,300	-1.6%	-9.0%	33.9%	76.8%	152.6%	216.1%
New Listings	129	1.6%	31.6%	20.6%	18.3%	4.9%	8.4%
Active Listings <sup>⁴</sup>	26	54.4%	447.6%	46.5%	24.3%	-31.5%	-65.6%
Sales to New Listings Ratio 5	66.7	62.2	94.9	86.0	77.1	64.2	57.1
Months of Inventory 6	2.7	1.9	0.5	1.7	2.2	4.3	9.8
Average Price	\$636,864	-9.6%	-1.5%	43.3%	72.7%	132.0%	150.0%
Median Price	\$605,000	-7.2%	4.3%	38.3%	68.1%	124.8%	148.5%
Sale to List Price Ratio <sup>7</sup>	99.2	111.0	118.0	101.2	99.0	98.5	97.9
Median Days on Market	17.0	8.0	8.0	19.5	16.0	32.0	57.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

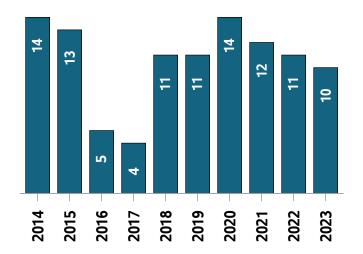
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# ST. MARYS MLS® Single Family Market Activity

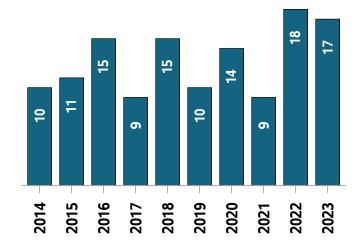


**Sales Activity (September only)** 

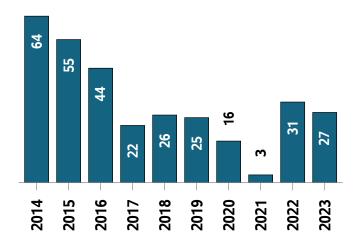


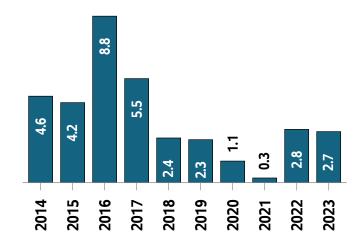
**Active Listings (September only)** 

**New Listings (September only)** 

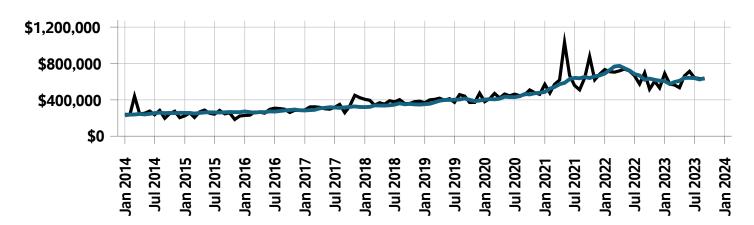


Months of Inventory (September only)





MLS® HPI Single Family Benchmark Price and Average Price

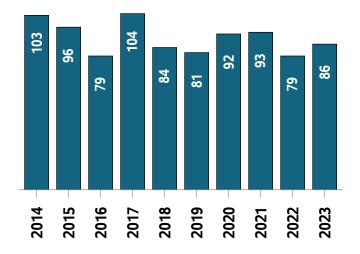




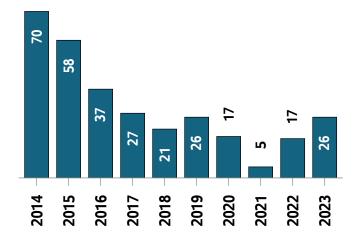
# ST. MARYS MLS® Single Family Market Activity



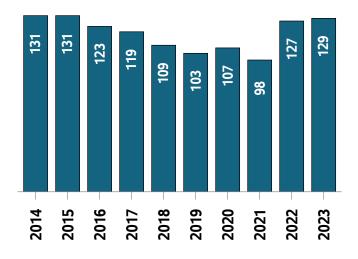
**Sales Activity (September Year-to-date)** 



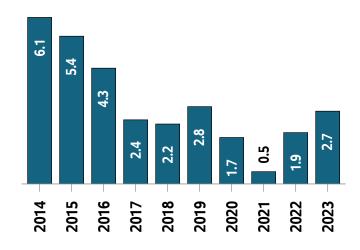
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

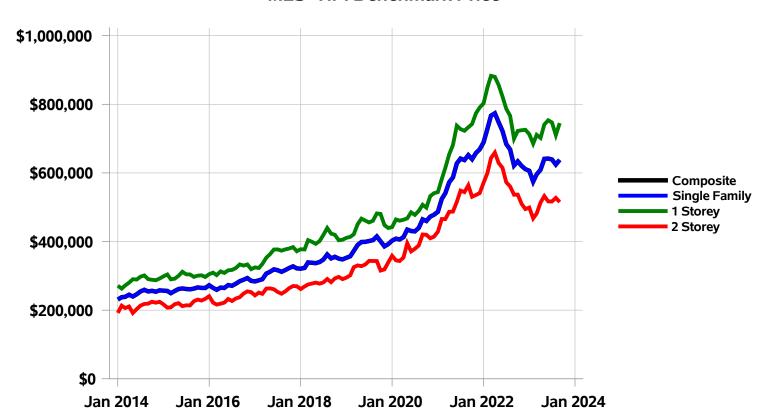


# ST. MARYS MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$638,200	2.2	-0.6	7.1	2.7	37.4	81.9					
Single Family	\$638,200	2.2	-0.6	7.1	2.7	37.4	81.9					
One Storey	\$745,300	4.9	-1.1	4.9	6.5	46.9	76.2					
Two Storey	\$515,000	-2.3	-0.4	6.9	-4.0	22.4	82.8					

#### MLS® HPI Benchmark Price





# ST. MARYS MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# ST. MARYS MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1505
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7272
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### St. Marys **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	11	-26.7%	-42.1%	-26.7%	-8.3%	83.3%	266.7%
Dollar Volume	\$6,861,000	-30.2%	-40.0%	1.3%	65.6%	318.9%	832.2%
New Listings	20	-9.1%	53.8%	42.9%	25.0%	25.0%	25.0%
Active Listings	32	-22.0%	300.0%	100.0%	18.5%	-41.8%	-60.5%
Sales to New Listings Ratio 1	55.0	68.2	146.2	107.1	75.0	37.5	18.8
Months of Inventory <sup>2</sup>	2.9	2.7	0.4	1.1	2.3	9.2	27.0
Average Price	\$623,727	-4.8%	3.6%	38.2%	80.7%	128.5%	154.2%
Median Price	\$585,000	-2.5%	2.6%	45.8%	63.7%	131.2%	140.7%
Sale to List Price Ratio <sup>3</sup>	101.6	97.5	110.1	104.9	99.7	96.8	95.8
Median Days on Market	13.0	23.0	13.0	11.0	15.5	64.5	158.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	104	10.6%	-3.7%	-1.0%	9.5%	9.5%	42.5%
Dollar Volume	\$63,731,300	-1.8%	-5.4%	37.9%	89.9%	144.0%	253.3%
New Listings	152	-1.3%	28.8%	27.7%	26.7%	7.8%	18.8%
Active Listings ⁴	29	42.7%	282.6%	61.0%	26.9%	-37.6%	-63.0%
Sales to New Listings Ratio 5	68.4	61.0	91.5	88.2	79.2	67.4	57.0
Months of Inventory 6	2.5	2.0	0.6	1.6	2.2	4.5	9.8
Average Price	\$612,801	-11.3%	-1.8%	39.2%	73.4%	122.8%	148.0%
Median Price	\$592,500	-8.1%	5.3%	39.4%	73.8%	117.4%	145.9%
Sale to List Price Ratio <sup>7</sup>	99.2	111.8	116.5	101.1	99.2	98.9	97.8
Median Days on Market	15.5	7.0	8.0	17.0	17.0	45.0	58.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

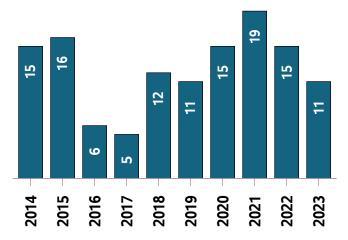
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



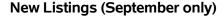
# **St. Marys** MLS® Residential Market Activity

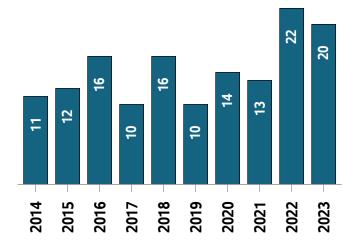


**Sales Activity (September only)** 

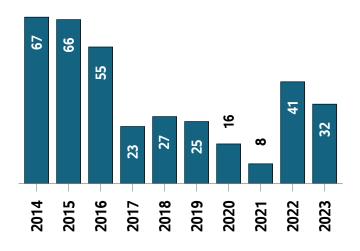


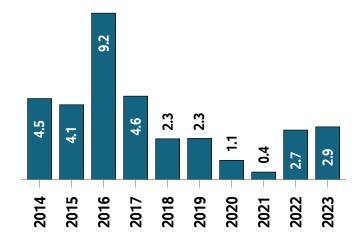
Active Listings (September only)



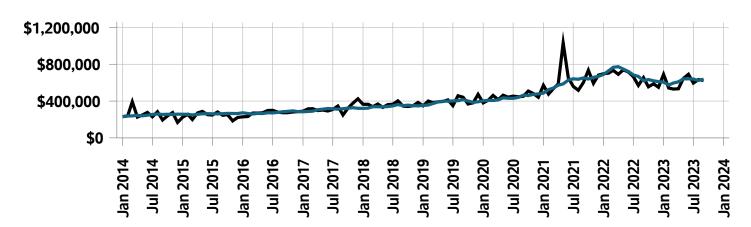


Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

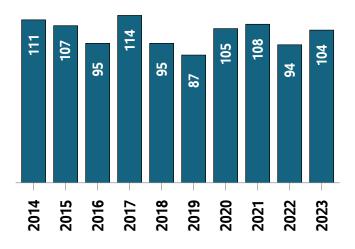




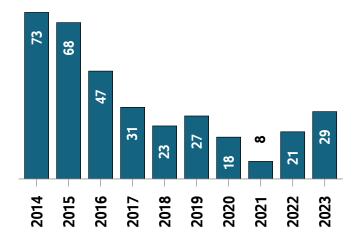
# **St. Marys** MLS® Residential Market Activity



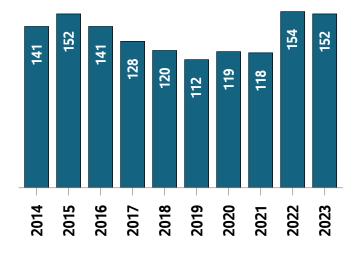
#### **Sales Activity (September Year-to-date)**



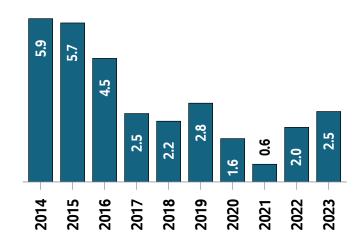
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

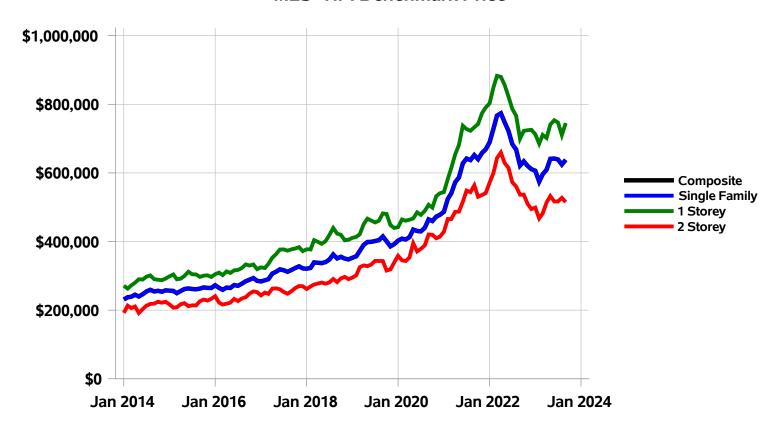


#### St. Marys MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$638,200	2.2	-0.6	7.1	2.7	37.4	81.9					
Single Family	\$638,200	2.2	-0.6	7.1	2.7	37.4	81.9					
One Storey	\$745,300	4.9	-1.1	4.9	6.5	46.9	76.2					
Two Storey	\$515,000	-2.3	-0.4	6.9	-4.0	22.4	82.8					

#### MLS® HPI Benchmark Price





# **St. Marys** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value		
Above Ground Bedrooms	3		
Age Category	100+		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1364		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	7500		
Number of Fireplaces	0		
Total Number Of Rooms	10		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		



# **St. Marys** MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1505
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7272
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **STRATFORD MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	38	-9.5%	-17.4%	-5.0%	-13.6%	-7.3%	15.2%
Dollar Volume	\$28,636,450	12.5%	3.8%	42.7%	60.1%	146.5%	266.0%
New Listings	70	9.4%	48.9%	52.2%	59.1%	37.3%	0.0%
Active Listings	113	31.4%	391.3%	169.0%	105.5%	-6.6%	-41.5%
Sales to New Listings Ratio 1	54.3	65.6	97.9	87.0	100.0	80.4	47.1
Months of Inventory 2	3.0	2.0	0.5	1.1	1.3	3.0	5.8
Average Price	\$753,591	24.4%	25.6%	50.2%	85.4%	165.9%	217.9%
Median Price	\$660,000	14.2%	16.1%	46.7%	88.6%	127.7%	193.3%
Sale to List Price Ratio <sup>3</sup>	99.7	98.9	110.9	108.8	101.0	99.3	98.0
Median Days on Market	21.0	17.0	8.0	10.0	15.0	21.0	37.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	329	-15.4%	-25.2%	-1.5%	-1.8%	-6.3%	-8.6%
Dollar Volume	\$224,791,284	-19.3%	-15.5%	39.5%	70.5%	113.7%	144.9%
New Listings	508	-15.3%	4.1%	34.0%	32.6%	10.0%	-1.4%
Active Listings ⁴	73	39.3%	212.3%	97.3%	44.2%	-37.0%	-50.9%
Sales to New Listings Ratio 5	64.8	64.8	90.2	88.1	87.5	76.0	69.9
Months of Inventory 6	2.0	1.2	0.5	1.0	1.4	3.0	3.7
Average Price	\$683,256	-4.6%	13.0%	41.6%	73.6%	128.0%	168.0%
Median Price	\$625,000	-5.3%	9.4%	38.9%	71.2%	126.4%	155.1%
Sale to List Price Ratio <sup>7</sup>	100.8	111.5	115.4	105.1	101.8	98.6	97.6
Median Days on Market	16.0	8.0	7.0	9.0	13.0	23.0	28.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

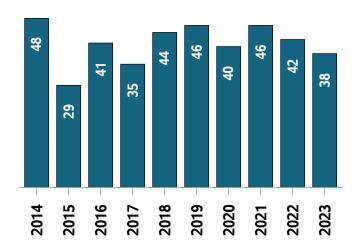
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# STRATFORD MLS® Residential Market Activity

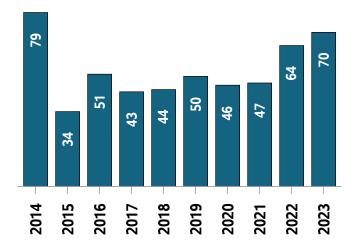


**Sales Activity (September only)** 

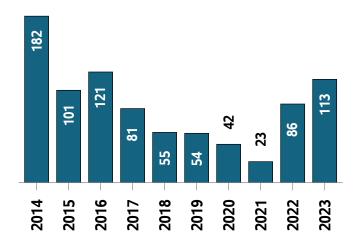


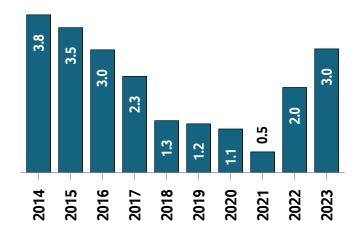
**Active Listings (September only)** 

#### **New Listings (September only)**

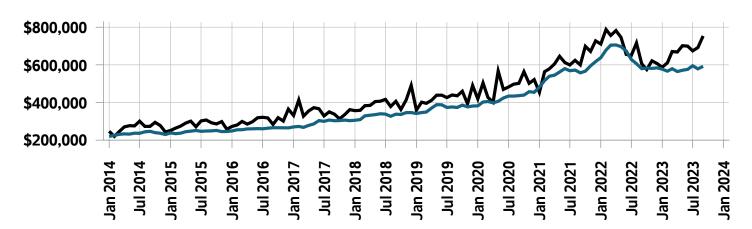


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

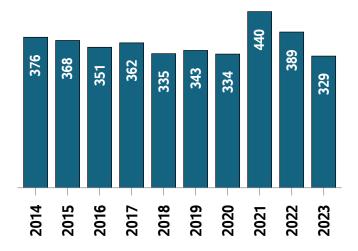




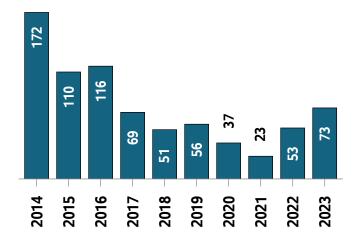
# STRATFORD MLS® Residential Market Activity



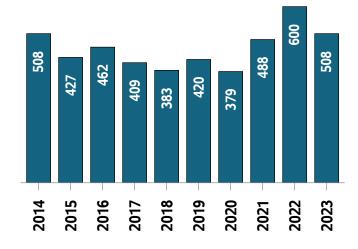
#### **Sales Activity (September Year-to-date)**



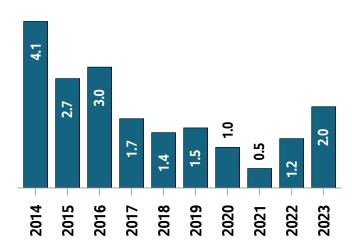
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **STRATFORD MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	31	-6.1%	-13.9%	0.0%	-24.4%	-3.1%	0.0%
Dollar Volume	\$25,129,450	20.7%	10.1%	51.6%	49.1%	173.0%	234.6%
New Listings	48	-14.3%	41.2%	29.7%	11.6%	9.1%	-17.2%
Active Listings	78	4.0%	387.5%	143.8%	47.2%	-7.1%	-50.9%
Sales to New Listings Ratio 1	64.6	58.9	105.9	83.8	95.3	72.7	53.4
Months of Inventory 2	2.5	2.3	0.4	1.0	1.3	2.6	5.1
Average Price	\$810,627	28.5%	27.8%	51.6%	97.3%	181.8%	234.6%
Median Price	\$690,250	15.0%	16.5%	43.8%	97.2%	143.7%	193.7%
Sale to List Price Ratio <sup>3</sup>	100.2	99.0	111.4	110.3	100.9	98.6	98.0
Median Days on Market	25.0	17.0	7.5	7.0	15.0	20.5	35.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	269	-14.1%	-29.6%	-6.6%	-8.2%	-7.9%	-14.3%
Dollar Volume	\$192,304,909	-18.3%	-19.1%	35.6%	64.6%	113.9%	137.6%
New Listings	392	-20.8%	-6.7%	22.9%	15.6%	3.7%	-15.0%
Active Listings ⁴	53	22.5%	164.2%	90.0%	18.8%	-36.3%	-55.6%
Sales to New Listings Ratio 5	68.6	63.2	91.0	90.3	86.4	77.2	68.1
Months of Inventory 6	1.8	1.2	0.5	0.9	1.4	2.5	3.4
Average Price	\$714,888	-5.0%	14.8%	45.2%	79.3%	132.2%	177.3%
Median Price	\$650,000	-6.3%	11.5%	44.4%	78.1%	131.3%	166.1%
Sale to List Price Ratio <sup>7</sup>	101.1	112.2	116.3	105.3	101.8	98.3	97.5
Median Days on Market	14.0	8.0	7.0	8.0	12.0	20.0	26.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

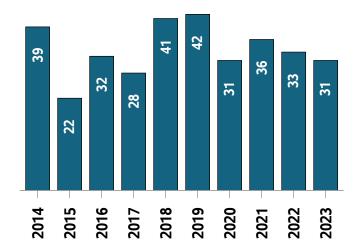
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# STRATFORD MLS® Single Family Market Activity

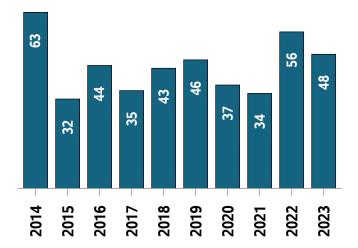


**Sales Activity (September only)** 

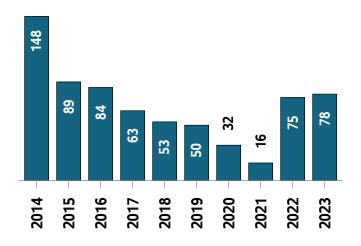


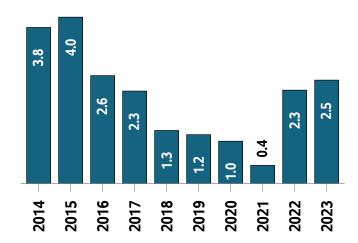
**Active Listings (September only)** 

**New Listings (September only)** 

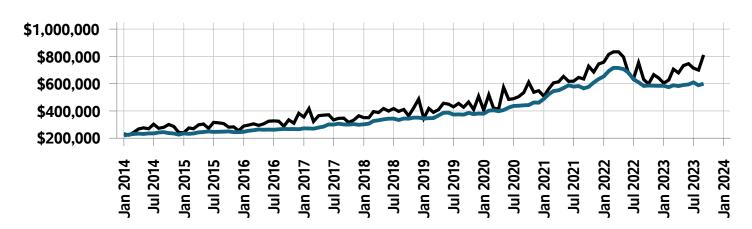


Months of Inventory (September only)





MLS® HPI Single Family Benchmark Price and Average Price

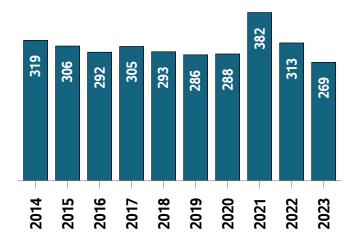




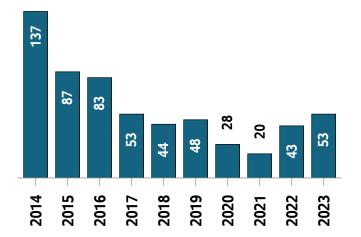
# **STRATFORD**MLS® Single Family Market Activity



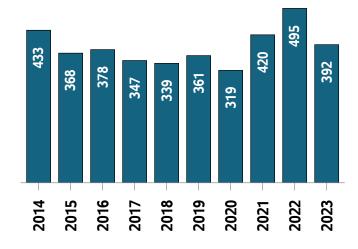
#### **Sales Activity (September Year-to-date)**



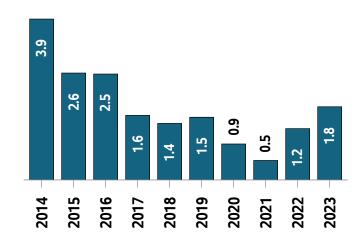
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **STRATFORD MLS® Apartment Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	4	33.3%	-20.0%	_	_	0.0%	300.0%
Dollar Volume	\$1,984,000	50.1%	-15.2%	_	_	84.0%	1,641.9%
New Listings	15	400.0%	200.0%	114.3%	_	400.0%	150.0%
Active Listings	27	440.0%	800.0%	200.0%	2,600.0%	58.8%	12.5%
Sales to New Listings Ratio 1	26.7	100.0	100.0	_	<u>—</u>	133.3	16.7
Months of Inventory 2	6.8	1.7	0.6	_	_	4.3	24.0
Average Price	\$496,000	12.6%	6.0%	_	<u>—</u>	84.0%	335.5%
Median Price	\$389,000	-4.4%	3.9%	_	_	47.7%	241.5%
Sale to List Price Ratio <sup>3</sup>	98.8	97.2	106.3	_	_	102.2	96.9
Median Days on Market	20.5	83.0	16.0	_	_	78.0	71.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	29	-29.3%	-3.3%	81.3%	38.1%	26.1%	123.1%
Dollar Volume	\$15,136,450	-32.1%	17.0%	101.1%	86.2%	157.0%	360.7%
New Listings	77	40.0%	120.0%	185.2%	266.7%	156.7%	185.2%
Active Listings <sup>⁴</sup>	16	190.0%	526.5%	195.9%	281.6%	-16.7%	-11.6%
Sales to New Listings Ratio 5	37.7	74.5	85.7	59.3	100.0	76.7	48.1
Months of Inventory 6	5.0	1.2	0.8	3.1	1.8	7.6	12.6
Average Price	\$521,947	-4.0%	21.0%	10.9%	34.8%	103.8%	106.5%
Median Price	\$484,900	-5.8%	26.0%	-7.7%	20.0%	117.5%	95.9%
Sale to List Price Ratio <sup>7</sup>	98.5	105.8	106.2	100.3	99.5	98.6	96.3
Median Days on Market	28.0	14.0	12.0	31.0	28.0	90.0	71.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

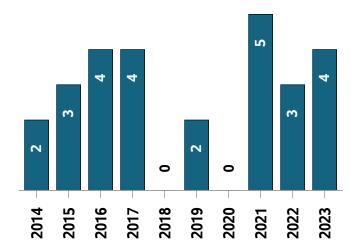
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# STRATFORD MLS® Apartment Market Activity

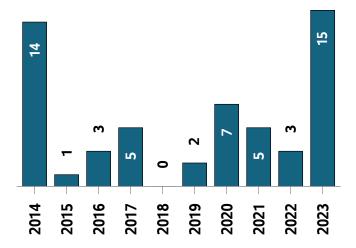


Sales Activity (September only)

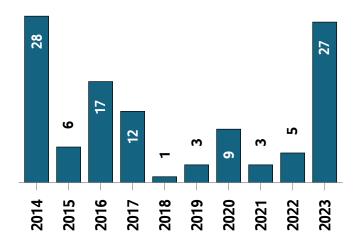


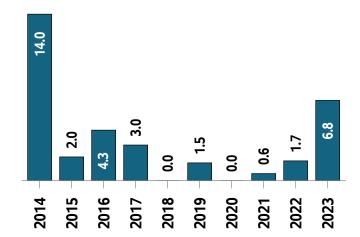
**Active Listings (September only)** 



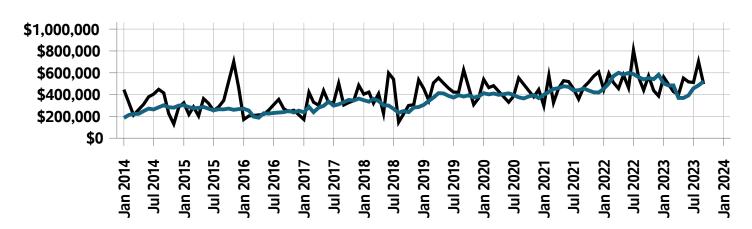


**Months of Inventory (September only)** 





MLS® HPI Apartment Benchmark Price and Average Price

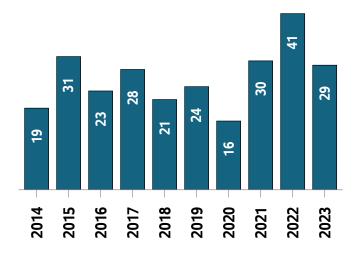




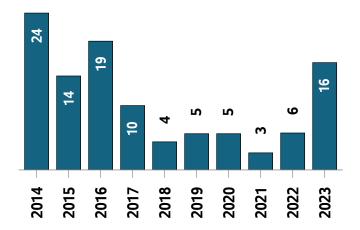
# STRATFORD MLS® Apartment Market Activity



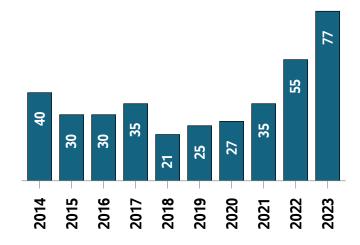
#### **Sales Activity (September Year-to-date)**



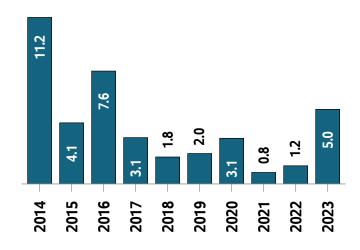
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

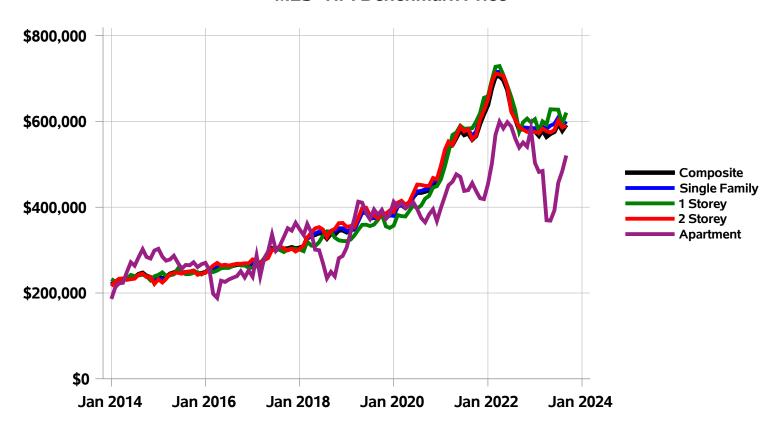


# STRATFORD MLS® HPI Benchmark Price



	MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$592,200	2.4	2.8	2.2	2.1	35.7	75.2	
Single Family	\$599,900	2.0	0.9	2.0	2.8	35.9	74.2	
One Storey	\$620,700	4.5	-1.1	3.4	7.7	47.8	81.1	
Two Storey	\$590,700	0.8	1.8	1.3	0.7	31.3	71.2	
Apartment	\$520,600	7.5	32.6	7.5	-3.4	42.7	108.7	

#### MLS® HPI Benchmark Price





# **STRATFORD**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1264
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1285
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5309
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **STRATFORD**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5889
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1401
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5016
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **STRATFORD**MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1070
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



### **Stratford MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	38	-9.5%	-17.4%	-5.0%	-13.6%	-7.3%	15.2%
Dollar Volume	\$28,636,450	12.5%	3.8%	42.7%	60.1%	146.5%	266.0%
New Listings	70	9.4%	48.9%	52.2%	59.1%	37.3%	0.0%
Active Listings	113	31.4%	391.3%	169.0%	105.5%	-6.6%	-40.8%
Sales to New Listings Ratio 1	54.3	65.6	97.9	87.0	100.0	80.4	47.1
Months of Inventory <sup>2</sup>	3.0	2.0	0.5	1.1	1.3	3.0	5.8
Average Price	\$753,591	24.4%	25.6%	50.2%	85.4%	165.9%	217.9%
Median Price	\$660,000	14.2%	16.1%	46.7%	88.6%	127.7%	193.3%
Sale to List Price Ratio <sup>3</sup>	99.7	98.9	110.9	108.8	101.0	99.3	98.0
Median Days on Market	21.0	17.0	8.0	10.0	15.0	21.0	37.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	329	-15.4%	-25.2%	-1.5%	-1.8%	-6.0%	-8.6%
Dollar Volume	\$224,791,284	-19.3%	-15.5%	39.5%	70.5%	114.6%	144.9%
New Listings	508	-15.3%	4.1%	34.0%	32.6%	10.9%	-1.0%
Active Listings ⁴	73	39.3%	212.3%	97.3%	44.2%	-35.1%	-50.3%
Sales to New Listings Ratio 5	64.8	64.8	90.2	88.1	87.5	76.4	70.2
Months of Inventory 6	2.0	1.2	0.5	1.0	1.4	2.9	3.7
Average Price	\$683,256	-4.6%	13.0%	41.6%	73.6%	128.3%	168.0%
Median Price	\$625,000	-5.3%	9.4%	38.9%	71.2%	126.8%	155.1%
Sale to List Price Ratio 7	100.8	111.5	115.4	105.1	101.8	98.6	97.6
Median Days on Market	16.0	8.0	7.0	9.0	13.0	23.0	28.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

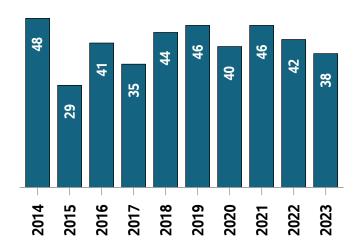
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **Stratford**MLS® Residential Market Activity

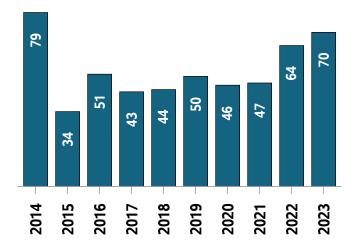


**Sales Activity (September only)** 

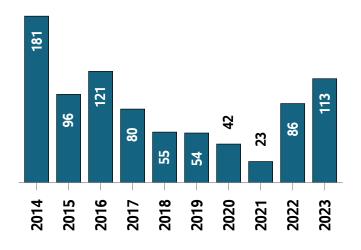


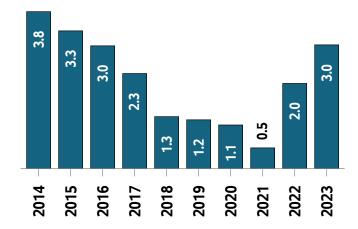
**Active Listings (September only)** 

### **New Listings (September only)**

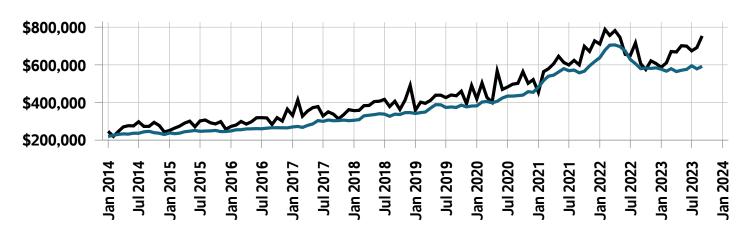


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

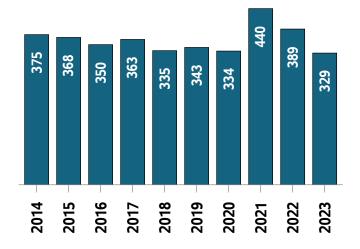




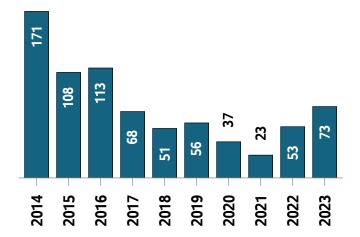
## **Stratford**MLS® Residential Market Activity



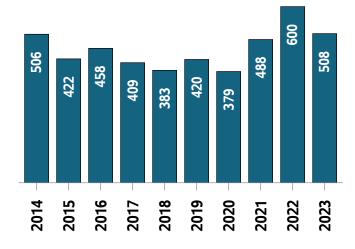
**Sales Activity (September Year-to-date)** 



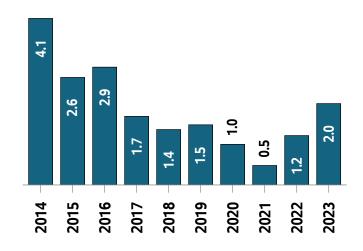
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

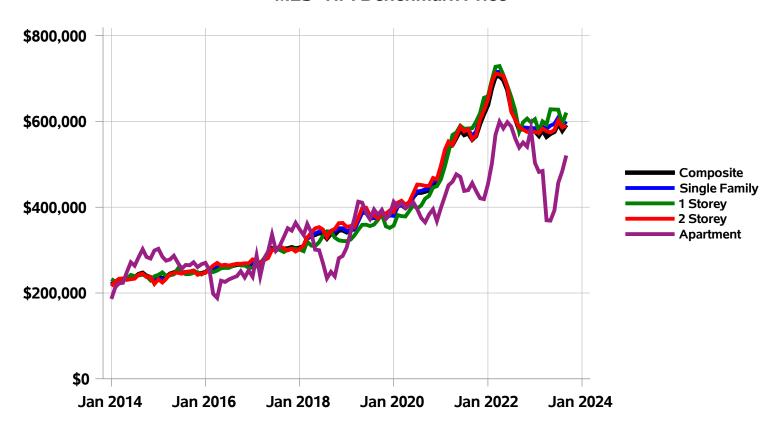


## **Stratford**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	September 2023	1 month ago	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years							
Composite	\$592,200	2.4	2.8	2.2	2.1	35.7	75.2			
Single Family	\$599,900	2.0	0.9	2.0	2.8	35.9	74.2			
One Storey	\$620,700	4.5	-1.1	3.4	7.7	47.8	81.1			
Two Storey	\$590,700	0.8	1.8	1.3	0.7	31.3	71.2			
Apartment	\$520,600	7.5	32.6	7.5	-3.4	42.7	108.7			

### MLS® HPI Benchmark Price





# **Stratford**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1264
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1285
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5309
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Stratford**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1123
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5889
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1401
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5016
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Stratford**MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1070
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers



### **WEST PERTH MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	2	-60.0%	-71.4%	-80.0%	-83.3%	-60.0%	-66.7%
Dollar Volume	\$1,484,900	-58.2%	-58.5%	-66.9%	-68.2%	6.0%	15.7%
New Listings	10	-33.3%	25.0%	-37.5%	-23.1%	11.1%	-44.4%
Active Listings	36	80.0%	500.0%	5.9%	80.0%	16.1%	-33.3%
Sales to New Listings Ratio 1	20.0	33.3	87.5	62.5	92.3	55.6	33.3
Months of Inventory 2	18.0	4.0	0.9	3.4	1.7	6.2	9.0
Average Price	\$742,450	4.6%	45.1%	65.5%	90.5%	164.9%	247.0%
Median Price	\$742,450	16.9%	56.3%	76.6%	79.8%	156.0%	259.8%
Sale to List Price Ratio <sup>3</sup>	98.9	97.8	111.7	107.7	97.3	96.9	96.3
Median Days on Market	55.5	10.0	6.0	9.5	15.5	136.0	78.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	69	-19.8%	-19.8%	-17.9%	-12.7%	-4.2%	6.2%
Dollar Volume	\$40,410,099	-32.7%	-15.6%	16.9%	58.6%	113.2%	183.5%
New Listings	131	0.0%	61.7%	33.7%	37.9%	56.0%	11.0%
Active Listings 4	32	160.9%	485.7%	-15.3%	102.1%	-9.2%	-37.2%
Sales to New Listings Ratio 5	52.7	65.6	106.2	85.7	83.2	85.7	55.1
Months of Inventory 6	4.2	1.3	0.6	4.0	1.8	4.4	7.0
Average Price	\$585,654	-16.2%	5.2%	42.4%	81.6%	122.5%	167.0%
Median Price	\$552,000	-12.7%	10.1%	35.6%	75.2%	133.9%	160.4%
Sale to List Price Ratio 7	98.6	112.4	112.8	103.9	100.2	96.4	95.5
Median Days on Market	19.0	8.0	7.0	14.5	15.0	53.0	74.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

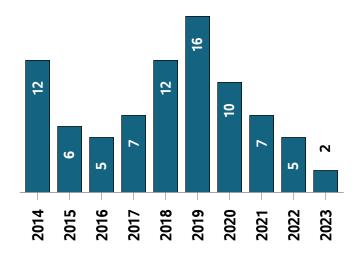
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## WEST PERTH MLS® Residential Market Activity

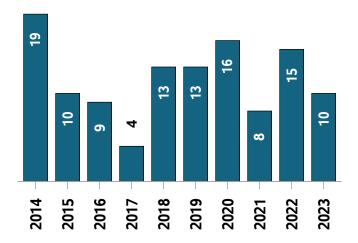


Sales Activity (September only)

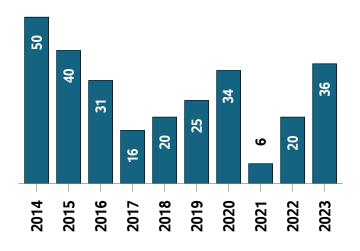


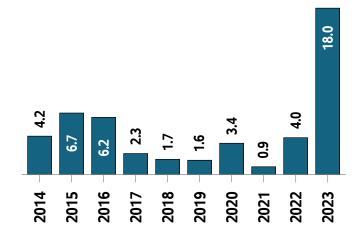
**Active Listings (September only)** 

**New Listings (September only)** 

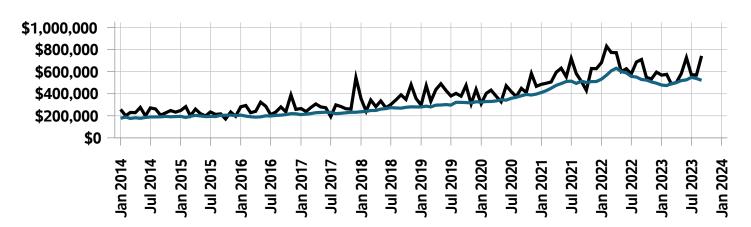


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

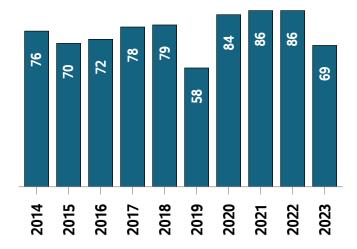




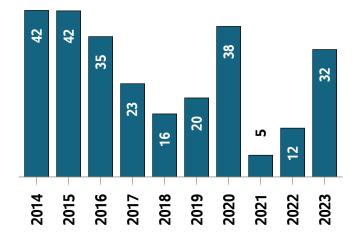
## WEST PERTH MLS® Residential Market Activity



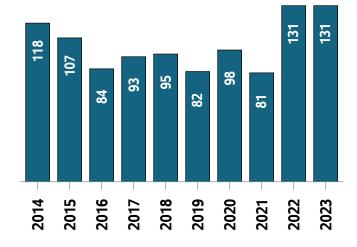
**Sales Activity (September Year-to-date)** 



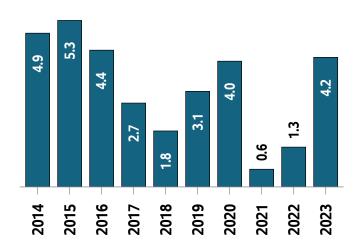
**Active Listings** (September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **WEST PERTH MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	2	-50.0%	-66.7%	-77.8%	-83.3%	-50.0%	-66.7%
Dollar Volume	\$1,484,900	-49.1%	-52.1%	-63.4%	-68.2%	35.4%	15.7%
New Listings	7	-36.4%	0.0%	-56.3%	-46.2%	-22.2%	-53.3%
Active Listings	27	68.8%	440.0%	-12.9%	35.0%	-12.9%	-47.1%
Sales to New Listings Ratio 1	28.6	36.4	85.7	56.3	92.3	44.4	40.0
Months of Inventory <sup>2</sup>	13.5	4.0	0.8	3.4	1.7	7.8	8.5
Average Price	\$742,450	1.9%	43.8%	64.5%	90.5%	170.9%	247.0%
Median Price	\$742,450	2.1%	57.1%	78.5%	79.8%	180.2%	259.8%
Sale to List Price Ratio <sup>3</sup>	98.9	97.0	110.1	108.6	97.3	97.3	96.3
Median Days on Market	55.5	18.5	6.0	8.0	15.5	112.5	78.0

		Compared to <sup>6</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	60	-26.8%	-27.7%	-23.1%	-24.1%	-13.0%	-4.8%
Dollar Volume	\$35,546,899	-38.6%	-23.7%	9.4%	39.5%	93.8%	152.1%
New Listings	111	-9.0%	44.2%	15.6%	16.8%	37.0%	-0.9%
Active Listings ⁴	22	102.0%	354.5%	-23.4%	43.9%	-34.0%	-55.0%
Sales to New Listings Ratio 5	54.1	67.2	107.8	81.3	83.2	85.2	56.3
Months of Inventory 6	3.3	1.2	0.5	3.3	1.8	4.4	7.0
Average Price	\$592,448	-16.0%	5.5%	42.3%	83.7%	122.9%	164.7%
Median Price	\$551,000	-16.8%	9.8%	35.4%	74.9%	132.5%	158.7%
Sale to List Price Ratio 7	98.5	112.9	112.8	104.2	100.2	96.5	95.5
Median Days on Market	16.0	8.0	7.0	14.0	15.0	51.0	74.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

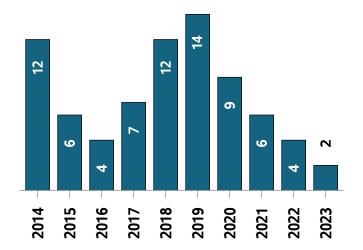
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## WEST PERTH MLS® Single Family Market Activity

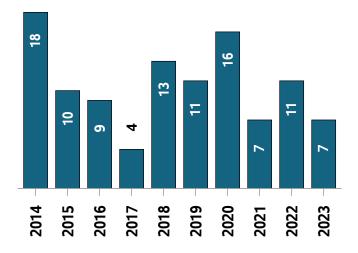


Sales Activity (September only)

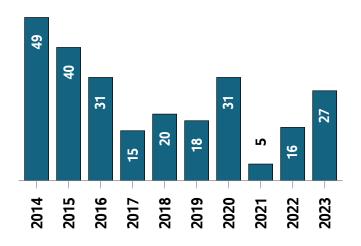


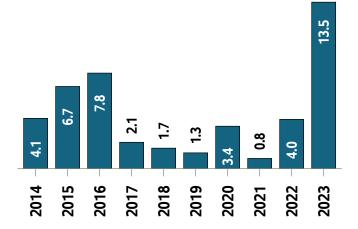
**Active Listings (September only)** 

**New Listings (September only)** 

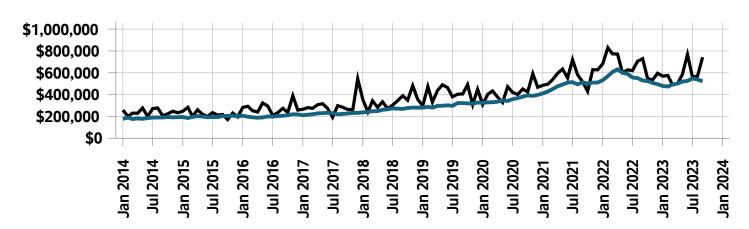


**Months of Inventory (September only)** 





MLS® HPI Single Family Benchmark Price and Average Price

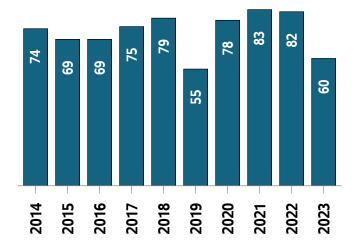




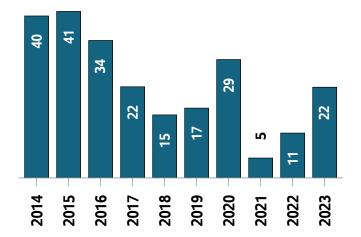
## WEST PERTH MLS® Single Family Market Activity



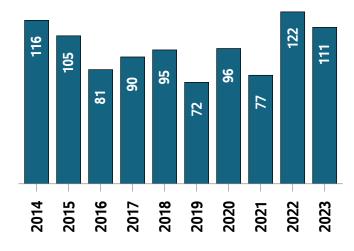
**Sales Activity (September Year-to-date)** 



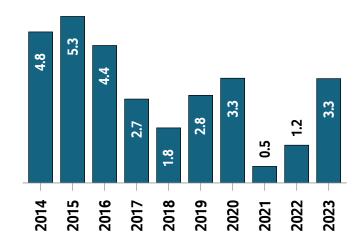
**Active Listings** (September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

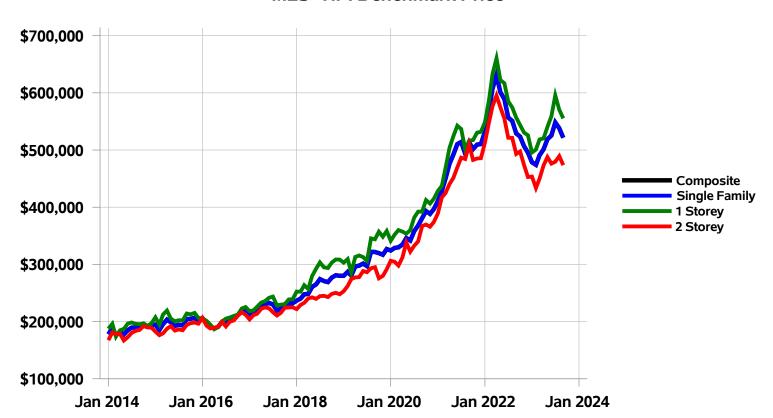


## WEST PERTH MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$521,500	-3.1	-0.8	6.2	-1.4	36.9	93.8	
Single Family	\$521,500	-3.1	-0.8	6.2	-1.4	36.9	93.8	
One Storey	\$555,300	-2.6	-0.7	7.1	-0.2	41.6	89.1	
Two Storey	\$473,500	-3.2	-0.6	5.2	-4.0	28.9	94.9	

### MLS® HPI Benchmark Price





# **WEST PERTH**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1358
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1358
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7591
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **WEST PERTH**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1272
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1589
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Hibbert Twp MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
New Listings	0	_	-100.0%	_	-100.0%	-100.0%	-100.0%
Active Listings	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Sales to New Listings Ratio 1	0.0	_	100.0	_	50.0	100.0	200.0
Months of Inventory 2	0.0	1.0	2.0	_	2.0	4.0	2.0
Average Price	\$0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%		-100.0%	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	102.2	95.1	_	100.3	96.9	96.1
Median Days on Market	0.0	10.0	16.0	_	15.0	89.0	173.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	4	-55.6%	-33.3%	100.0%	-33.3%	-33.3%	-20.0%
Dollar Volume	\$2,797,000	-47.9%	-19.1%	460.5%	97.2%	57.1%	180.7%
New Listings	4	-63.6%	-42.9%	100.0%	-55.6%	-50.0%	-50.0%
Active Listings ⁴	0	-100.0%	-100.0%	_	-100.0%	-100.0%	-100.0%
Sales to New Listings Ratio 5	100.0	81.8	85.7	100.0	66.7	75.0	62.5
Months of Inventory 6	0.0	1.6	2.3	_	3.0	4.8	6.4
Average Price	\$699,250	17.2%	21.4%	180.3%	195.8%	135.6%	250.9%
Median Price	\$545,000	2.8%	-4.0%	118.4%	164.9%	96.6%	185.3%
Sale to List Price Ratio 7	102.9	109.4	108.4	96.8	98.8	94.5	97.4
Median Days on Market	7.0	10.0	8.0	17.5	14.5	56.5	118.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

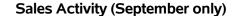
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

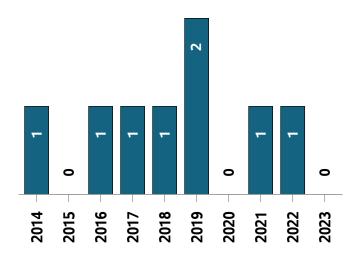
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



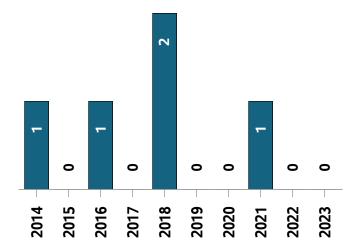
## Hibbert Twp MLS® Residential Market Activity



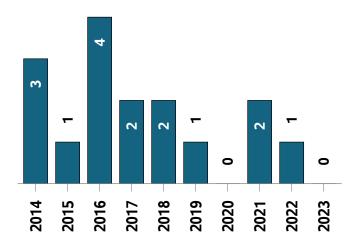




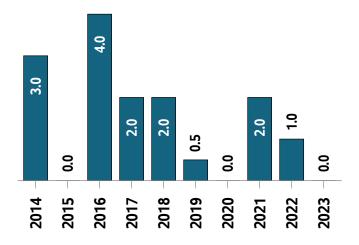
**New Listings (September only)** 



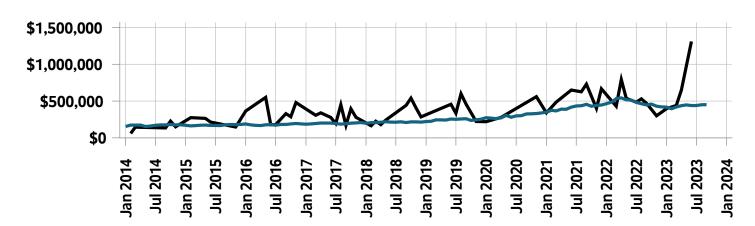
**Active Listings (September only)** 



**Months of Inventory (September only)** 



MLS® HPI Composite Benchmark Price and Average Price

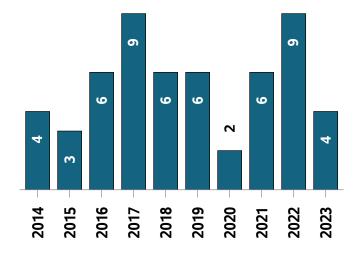




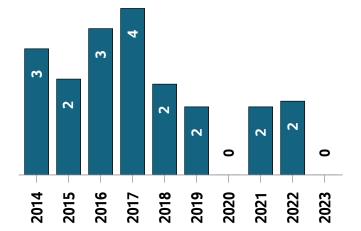
# Hibbert Twp MLS® Residential Market Activity



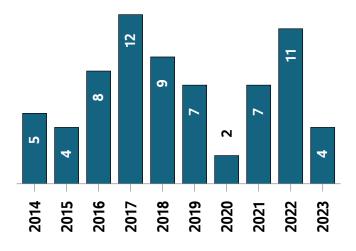
**Sales Activity (September Year-to-date)** 



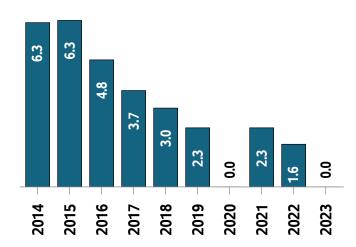
**Active Listings** (September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

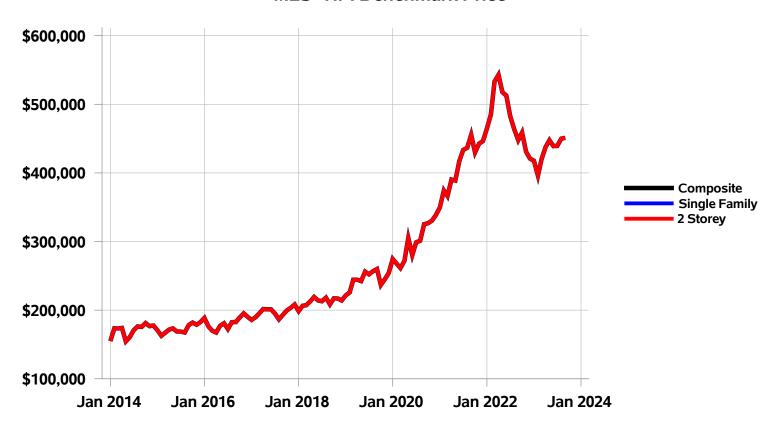


### Hibbert Twp MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	September 2023	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years ago						
Composite	\$451,100	0.3	2.7	7.4	0.8	38.7	116.5	
Single Family	\$451,100	0.3	2.7	7.4	0.8	38.7	116.5	
Two Storey	\$451,100	0.3	2.7	7.4	0.8	38.7	116.5	

### MLS® HPI Benchmark Price





# Hibbert Twp MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1545
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1545
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10155
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Hibbert Twp MLS® HPI Benchmark Descriptions



## 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1545
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10155
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### **Monkton MLS® Residential Market Activity**



		Compared to °					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	0	_	_	_	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	_	_	_	-100.0%	-100.0%	-100.0%
New Listings	0	_	_	-100.0%	-100.0%	_	-100.0%
Active Listings	1	_	_	-50.0%	0.0%	_	-75.0%
Sales to New Listings Ratio 1	0.0	_	_	_	100.0	_	100.0
Months of Inventory <sup>2</sup>	0.0	_	_	_	1.0	_	4.0
Average Price	\$0	_	_	_	-100.0%	-100.0%	-100.0%
Median Price	\$0	_	_	_	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	_	_	_	88.3	94.7	93.8
Median Days on Market	0.0	_	_	_	27.0	56.0	5.0

		Compared to <sup>6</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	2	0.0%	-60.0%	-33.3%	-50.0%	-77.8%	-60.0%
Dollar Volume	\$860,000	-38.0%	-63.4%	-9.9%	13.1%	-54.5%	56.3%
New Listings	5	150.0%	25.0%	-28.6%	25.0%	-28.6%	-44.4%
Active Listings ⁴	1	_	_	-1.6%	12.5%	-59.1%	-65.1%
Sales to New Listings Ratio 5	40.0	100.0	125.0	42.9	100.0	128.6	55.6
Months of Inventory 6	5.1	_	_	3.4	2.3	2.8	5.8
Average Price	\$430,000	-38.0%	-8.6%	35.1%	126.2%	104.5%	290.9%
Median Price	\$430,000	-38.0%	-9.5%	27.2%	130.6%	153.7%	258.3%
Sale to List Price Ratio 7	101.5	113.9	114.2	114.8	99.1	93.3	94.3
Median Days on Market	12.0	7.0	5.0	3.0	22.0	56.0	14.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

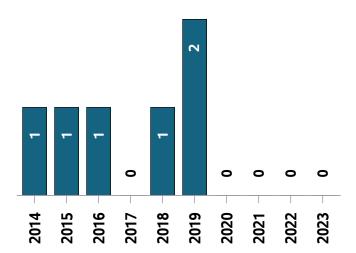
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



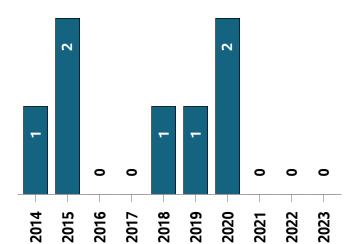
## Monkton MLS® Residential Market Activity



Sales Activity (September only)

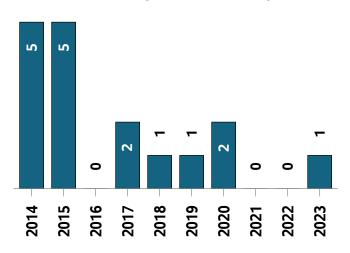


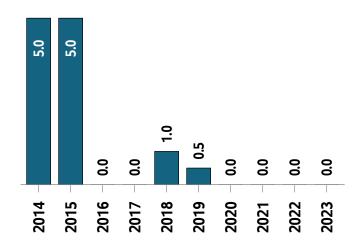
**Active Listings (September only)** 



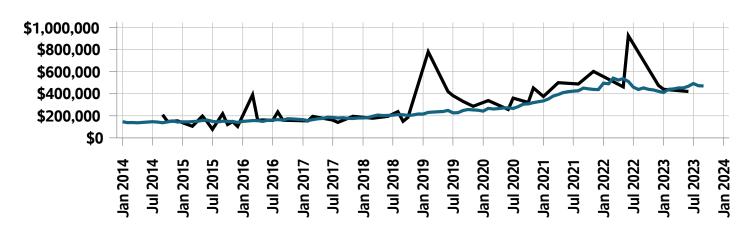
**New Listings (September only)** 

Months of Inventory (September only)





MLS® HPI Composite Benchmark Price and Average Price

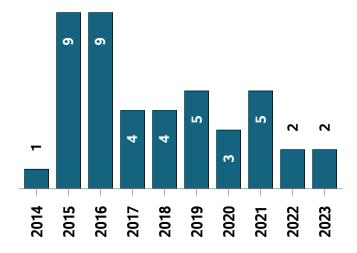




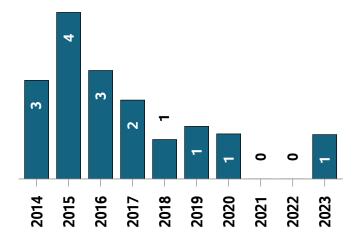
## Monkton MLS® Residential Market Activity



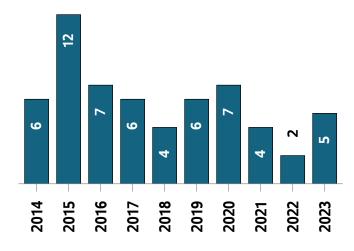
**Sales Activity (September Year-to-date)** 



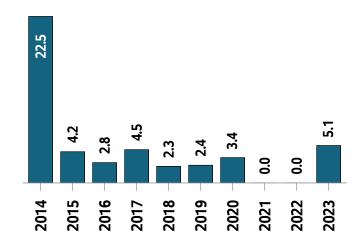
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



**Months of Inventory** <sup>2</sup>(**September Year-to-date**)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

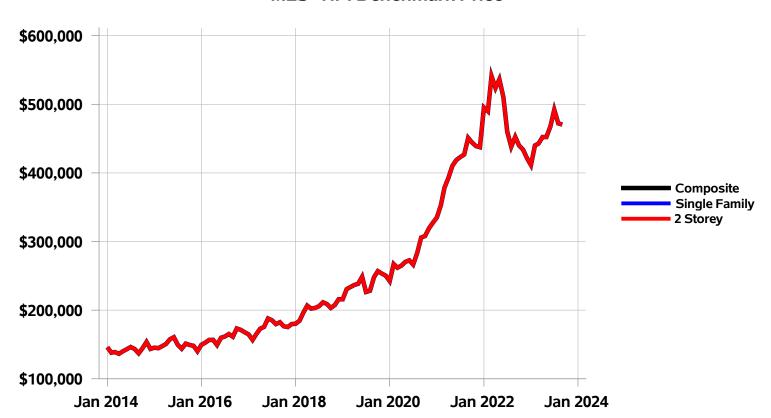


## **Monkton**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$470,400	-0.4	0.6	6.2	3.9	53.8	125.2
Single Family	\$470,400	-0.4	0.6	6.2	3.9	53.8	125.2
Two Storey	\$470,400	-0.4	0.6	6.2	3.9	53.8	125.2

### MLS® HPI Benchmark Price





# **Monkton**MLS® HPI Benchmark Descriptions



# Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1344
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1344
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10527
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# **Monkton**MLS® HPI Benchmark Descriptions



## 2 Storey 簡

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1344
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10527
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### **Town of Mitchell MLS® Residential Market Activity**



		Compared to <sup>a</sup>					
Actual	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	2	-50.0%	-60.0%	-77.8%	-66.7%	-50.0%	0.0%
Dollar Volume	\$1,484,900	-51.8%	-42.3%	-64.3%	-38.4%	38.5%	307.1%
New Listings	10	-28.6%	66.7%	-16.7%	66.7%	66.7%	-33.3%
Active Listings	34	112.5%	1,600.0%	17.2%	161.5%	41.7%	-12.8%
Sales to New Listings Ratio 1	20.0	28.6	83.3	75.0	100.0	66.7	13.3
Months of Inventory 2	17.0	4.0	0.4	3.2	2.2	6.0	19.5
Average Price	\$742,450	-3.6%	44.3%	60.5%	84.9%	177.0%	307.1%
Median Price	\$742,450	-0.0%	56.3%	74.7%	78.3%	180.2%	307.1%
Sale to List Price Ratio <sup>3</sup>	98.9	96.6	121.4	108.6	100.7	96.9	97.0
Median Days on Market	55.5	17.0	6.0	8.0	17.0	171.0	78.0

		Compared to <sup>8</sup>					
Year-to-date	September 2023	September 2022	September 2021	September 2020	September 2018	September 2016	September 2013
Sales Activity	60	-11.8%	-11.8%	-20.0%	-1.6%	11.1%	27.7%
Dollar Volume	\$34,926,099	-25.3%	-5.0%	10.6%	74.7%	156.6%	238.0%
New Listings	118	9.3%	90.3%	49.4%	71.0%	84.4%	43.9%
Active Listings ⁴	30	216.3%	750.0%	-12.5%	151.9%	22.5%	-17.1%
Sales to New Listings Ratio 5	50.8	63.0	109.7	94.9	88.4	84.4	57.3
Months of Inventory 6	4.5	1.3	0.5	4.1	1.8	4.1	7.0
Average Price	\$582,102	-15.3%	7.7%	38.2%	77.6%	130.9%	164.8%
Median Price	\$557,500	-11.5%	11.3%	34.0%	74.3%	133.8%	161.7%
Sale to List Price Ratio 7	98.3	113.2	112.7	103.7	100.4	97.0	95.6
Median Days on Market	21.0	8.0	7.0	14.0	17.0	50.0	75.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

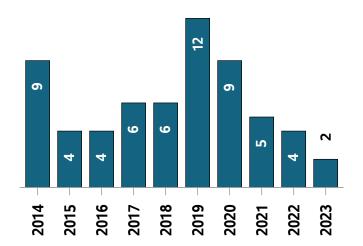
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Town of Mitchell MLS® Residential Market Activity

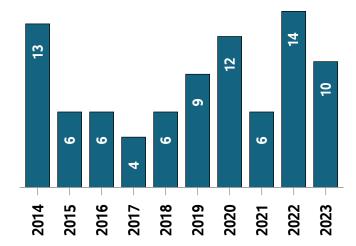


**Sales Activity (September only)** 

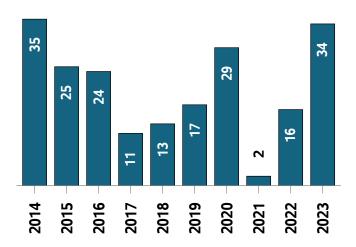


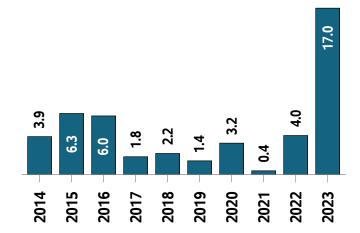
**Active Listings (September only)** 



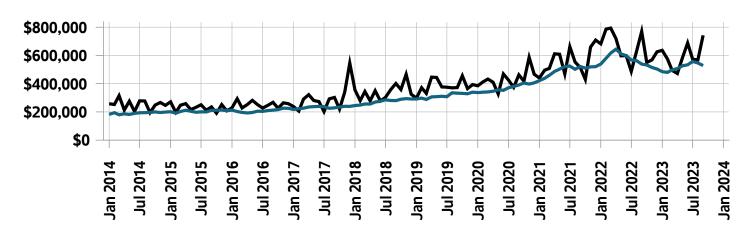


**Months of Inventory (September only)** 





MLS® HPI Composite Benchmark Price and Average Price

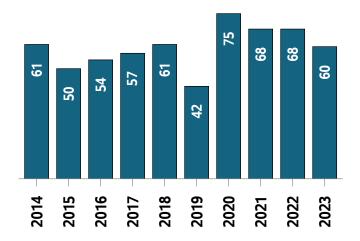




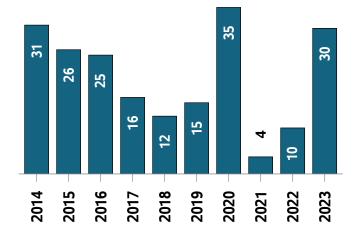
## Town of Mitchell MLS® Residential Market Activity



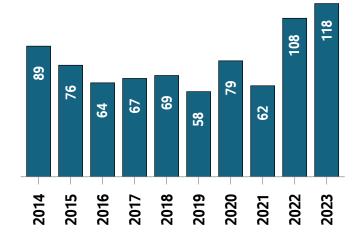
#### **Sales Activity (September Year-to-date)**



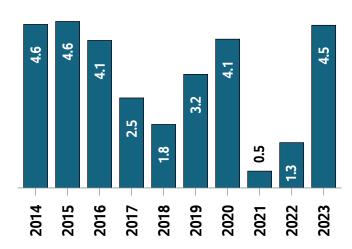
**Active Listings** <sup>1</sup>(September Year-to-date)



#### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **Town of Mitchell**MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	September 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$528,400	-3.3	-1.0	6.3	-1.9	35.2	88.8	
Single Family	\$528,400	-3.3	-1.0	6.3	-1.9	35.2	88.8	
One Storey	\$555,300	-2.6	-0.7	7.1	-0.2	41.6	89.1	
Two Storey	\$477,600	-4.2	-1.2	4.8	-5.8	23.0	84.7	

### MLS® HPI Benchmark Price





# **Town of Mitchell**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1344
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1344
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7350
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Town of Mitchell**MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1260
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7295
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1604
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7549
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers