August 2023

| Seasonally Adjusted ${ }^{1}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago |
|  |  | July 2023 | June 2023 | May 2023 | April 2023 | March 2023 | February 2023 |
| Sales Activity | 109 | -23.8 | -33.9 | -35.9 | -21.0 | -17.4 | -6.8 |
| Average Price | \$652,285 | 2.1 | -4.6 | 3.5 | 6.9 | 9.0 | 16.3 |
| Dollar Volume* | \$71.1 | -22.2 | -37.0 | -33.6 | -15.6 | -10.0 | 8.3 |
| New Listings | 233 | 4.5 | 2.2 | -0.4 | 12.6 | 22.0 | -7.2 |
| Active Listings | 434 | 7.4 | 1.4 | -2.0 | -6.5 | -12.7 | -16.1 |



| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | $\begin{gathered} \text { August } 2022 \\ \text { YTD } \end{gathered}$ | $\begin{gathered} \text { August } 2021 \\ \text { YTD } \end{gathered}$ | $\begin{gathered} \text { August } 2020 \\ \text { YTD } \end{gathered}$ | $\text { August } 2018$ YTD | $\begin{gathered} \text { August } 2016 \\ \text { YTD } \end{gathered}$ | $\begin{gathered} \text { August } 2013 \\ \text { YTD } \end{gathered}$ |
| Sales Activity | 1,218 | -9.8 | -23.8 | -11.0 | -7.3 | -13.4 | -0.9 |
| Average Price | \$634,785 | -8.0 | 10.8 | 47.4 | 88.1 | 137.0 | 174.9 |
| Dollar Volume* | \$773.2 | -17.0 | -15.5 | 31.2 | 74.4 | 105.1 | 172.5 |
| New Listings | 2,034 | -5.4 | 10.8 | 28.2 | 20.3 | 5.3 | -1.6 |
| Active Listings** | 462 | 69.5 | 177.1 | 51.4 | 17.0 | -43.1 | -57.0 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | July 2023 | May 2023 | February 2023 | August 2022 | August 2021 | August 2018 |
| Sales to New Listings Ratio | 46.8 | 64.1 | 72.6 | 46.6 | 55.6 | 84.6 | 83.2 |
| Months of Inventory | 4.0 | 2.8 | 2.6 | 4.4 | 3.3 | 0.8 | 2.4 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
" The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

