



Huron Perth Residential Market Activity and MLS® Home Price Index Report June 2023





Huron Perth MLS® Residential Market Activity



| | | | Compared to [°] | | | | |
|--|---------------|-----------|--------------------------|-----------|-----------|-----------|-----------|
| Actual | June 2023 | June 2022 | June 2021 | June 2020 | June 2018 | June 2016 | June 2013 |
| Sales Activity | 210 | 12.3% | -7.1% | -17.0% | -0.5% | -0.5% | 22.8% |
| Dollar Volume | \$145,150,286 | 14.4% | 4.8% | 36.4% | 102.2% | 155.5% | 270.8% |
| New Listings | 320 | -18.8% | 16.4% | 11.9% | 8.5% | 13.9% | 14.7% |
| Active Listings | 559 | 26.5% | 160.0% | 59.3% | 5.9% | -40.2% | -54.0% |
| Sales to New Listings Ratio ¹ | 65.6 | 47.5 | 82.2 | 88.5 | 71.5 | 75.1 | 61.3 |
| Months of Inventory ² | 2.7 | 2.4 | 1.0 | 1.4 | 2.5 | 4.4 | 7.1 |
| Average Price | \$691,192 | 1.9% | 12.7% | 64.4% | 103.2% | 156.7% | 201.9% |
| Median Price | \$632,550 | 1.2% | 11.0% | 58.5% | 97.7% | 151.0% | 187.5% |
| Sale to List Price Ratio ³ | 100.3 | 101.8 | 110.2 | 100.7 | 98.9 | 96.6 | 96.0 |
| Median Days on Market | 20.0 | 12.0 | 8.5 | 15.0 | 21.0 | 38.0 | 49.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date | June 2023 | June 2022 | June 2021 | June 2020 | June 2018 | June 2016 | June 2013 |
| Sales Activity | 947 | -11.4% | -21.0% | 8.0% | 1.1% | -6.7% | 6.2% |
| Dollar Volume | \$604,006,671 | -21.5% | -12.8% | 65.7% | 90.9% | 122.5% | 189.6% |
| New Listings | 1,551 | -6.0% | 9.5% | 41.1% | 16.2% | 0.8% | -2.9% |
| Active Listings ⁴ | 451 | 109.1% | 180.0% | 37.4% | 12.5% | -45.9% | -58.2% |
| Sales to New Listings Ratio 5 | 61.1 | 64.8 | 84.6 | 79.8 | 70.2 | 66.0 | 55.8 |
| Months of Inventory | 2.9 | 1.2 | 0.8 | 2.2 | 2.6 | 4.9 | 7.3 |
| Average Price | \$637,811 | -11.4% | 10.3% | 53.4% | 88.9% | 138.5% | 172.8% |
| Median Price | \$595,000 | -9.6% | 11.9% | 50.7% | 88.9% | 140.4% | 172.9% |
| Sale to List Price Ratio ⁷ | 99.0 | 111.9 | 110.9 | 100.0 | 99.0 | 97.0 | 96.1 |
| Median Days on Market | 21.0 | 8.0 | 8.0 | 18.0 | 20.0 | 41.0 | 55.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

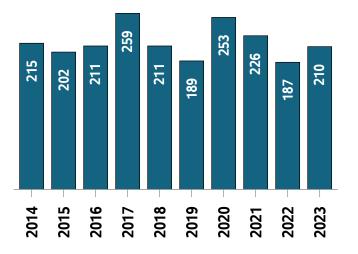
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



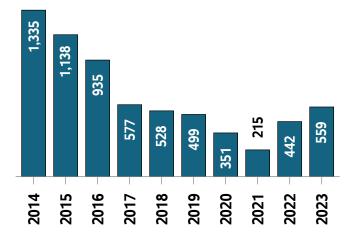
Huron Perth MLS® Residential Market Activity



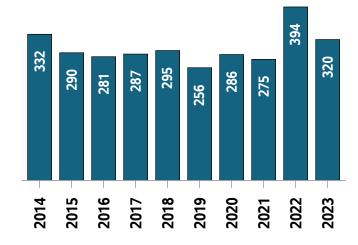
Sales Activity (June only)



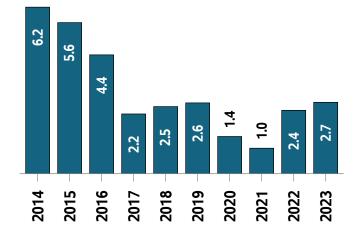
Active Listings (June only)



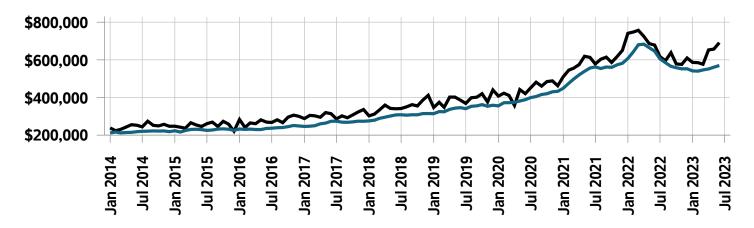
New Listings (June only)



Months of Inventory (June only)



MLS® HPI Composite Benchmark Price and Average Price

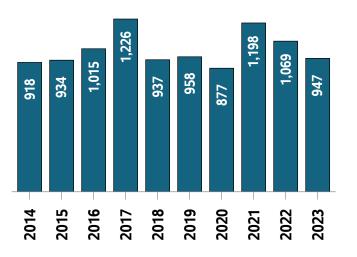




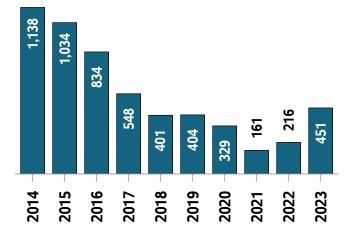
Huron Perth MLS® Residential Market Activity



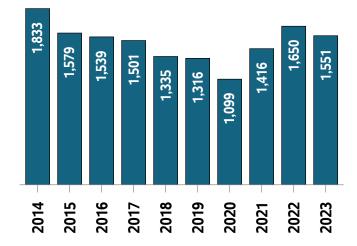
Sales Activity (June Year-to-date)



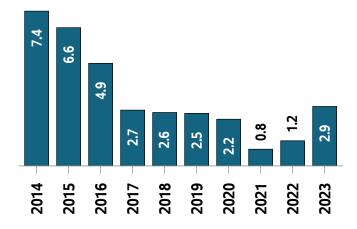
Active Listings ¹(June Year-to-date)



New Listings (June Year-to-date)



Months of Inventory ²(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Huron Perth MLS® Single Family Market Activity



| | | | Compared to [°] | | | | |
|--|---------------|-----------|--------------------------|-----------|-----------|-----------|-----------|
| Actual | June 2023 | June 2022 | June 2021 | June 2020 | June 2018 | June 2016 | June 2013 |
| Sales Activity | 175 | 4.8% | -10.7% | -18.6% | -3.8% | -7.9% | 15.1% |
| Dollar Volume | \$129,448,586 | 9.3% | 1.1% | 33.9% | 96.1% | 143.1% | 256.5% |
| New Listings | 254 | -25.3% | 10.4% | 5.8% | -3.4% | 1.6% | -2.7% |
| Active Listings | 411 | 13.2% | 139.0% | 49.5% | -12.4% | -47.8% | -60.7% |
| Sales to New Listings Ratio ¹ | 68.9 | 49.1 | 85.2 | 89.6 | 69.2 | 76.0 | 58.2 |
| Months of Inventory ² | 2.3 | 2.2 | 0.9 | 1.3 | 2.6 | 4.1 | 6.9 |
| Average Price | \$739,706 | 4.3% | 13.2% | 64.6% | 104.0% | 164.0% | 209.7% |
| Median Price | \$650,000 | 3.2% | 5.9% | 59.5% | 89.8% | 151.4% | 185.7% |
| Sale to List Price Ratio ³ | 100.8 | 102.1 | 110.9 | 101.1 | 99.4 | 96.6 | 96.4 |
| Median Days on Market | 18.0 | 12.0 | 8.0 | 15.0 | 19.0 | 33.0 | 37.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date | June 2023 | June 2022 | June 2021 | June 2020 | June 2018 | June 2016 | June 2013 |
| Sales Activity | 789 | -12.1% | -21.8% | 6.8% | -3.9% | -12.2% | -0.8% |
| Dollar Volume | \$534,853,966 | -22.4% | -14.5% | 63.5% | 84.1% | 115.1% | 177.7% |
| New Listings | 1,248 | -10.1% | 3.8% | 35.4% | 6.3% | -8.6% | -13.6% |
| Active Listings ⁴ | 340 | 94.9% | 158.8% | 34.7% | -2.2% | -50.6% | -62.7% |
| Sales to New Listings Ratio 5 | 63.2 | 64.7 | 83.9 | 80.2 | 69.9 | 65.8 | 55.0 |
| Months of Inventory | 2.6 | 1.2 | 0.8 | 2.0 | 2.5 | 4.6 | 6.9 |
| Average Price | \$677,888 | -11.7% | 9.3% | 53.1% | 91.6% | 145.1% | 179.8% |
| Median Price | \$623,643 | -10.8% | 11.4% | 52.9% | 92.5% | 149.5% | 183.5% |
| Sale to List Price Ratio ⁷ | 99.3 | 112.8 | 111.8 | 100.3 | 99.2 | 96.8 | 96.2 |
| Median Days on Market | 19.0 | 8.0 | 8.0 | 17.0 | 20.0 | 37.0 | 51.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

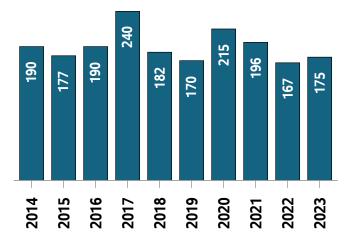
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



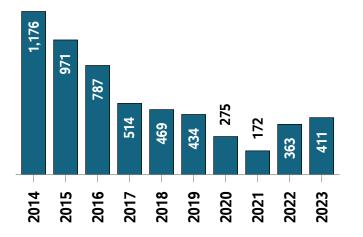
Huron Perth MLS® Single Family Market Activity



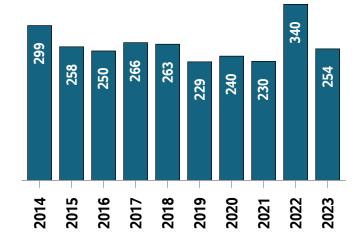
Sales Activity (June only)



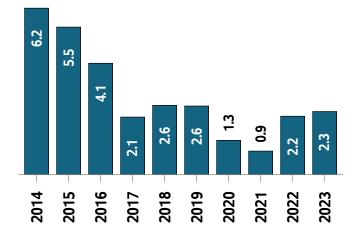
Active Listings (June only)



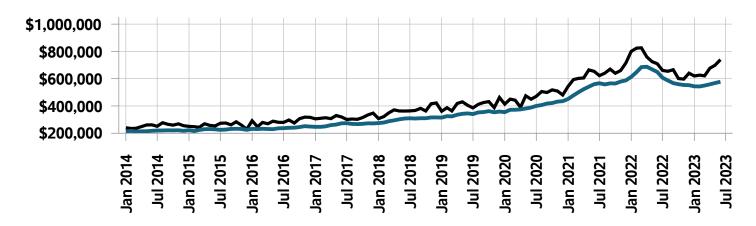
New Listings (June only)



Months of Inventory (June only)



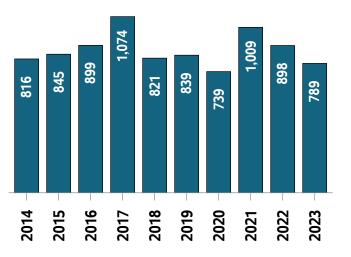
MLS® HPI Single Family Benchmark Price and Average Price



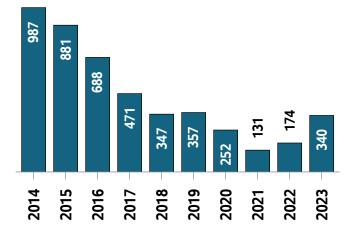




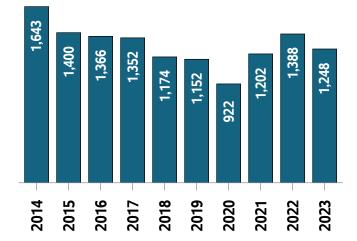
Sales Activity (June Year-to-date)



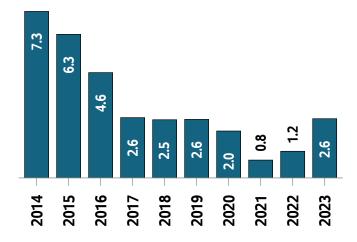
Active Listings ¹(June Year-to-date)



New Listings (June Year-to-date)



Months of Inventory ²(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Huron Perth MLS® Apartment Market Activity



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual | June 2023 | June 2022 | June 2021 | June 2020 | June 2018 | June 2016 | June 2013 |
| Sales Activity | 12 | 300.0% | 140.0% | 1,100.0% | 140.0% | 300.0% | 500.0% |
| Dollar Volume | \$5,779,000 | 413.7% | 218.7% | 1,651.2% | 175.1% | 803.1% | 905.0% |
| New Listings | 14 | 55.6% | 7.7% | 250.0% | 1,300.0% | 133.3% | |
| Active Listings | 44 | 238.5% | 388.9% | 158.8% | 528.6% | 69.2% | 131.6% |
| Sales to New Listings Ratio ¹ | 85.7 | 33.3 | 38.5 | 25.0 | 500.0 | 50.0 | — |
| Months of Inventory ² | 3.7 | 4.3 | 1.8 | 17.0 | 1.4 | 8.7 | 9.5 |
| Average Price | \$481,583 | 28.4% | 32.8% | 45.9% | 14.6% | 125.8% | 67.5% |
| Median Price | \$504,950 | 16.1% | 42.2% | 53.0% | 1.0% | 129.6% | 75.6% |
| Sale to List Price Ratio ³ | 97.1 | 100.0 | 108.3 | 100.0 | 99.5 | 96.6 | 95.1 |
| Median Days on Market | 33.0 | 11.0 | 16.0 | 95.0 | 81.0 | 50.0 | 126.5 |

| | | Compared to [°] | | | | | |
|---------------------------------------|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date | June 2023 | June 2022 | June 2021 | June 2020 | June 2018 | June 2016 | June 2013 |
| Sales Activity | 29 | -17.1% | -19.4% | 52.6% | 20.8% | 81.3% | 222.2% |
| Dollar Volume | \$12,508,450 | -26.6% | -2.8% | 62.9% | 54.9% | 266.4% | 460.7% |
| New Listings | 72 | 46.9% | 67.4% | 227.3% | 157.1% | 148.3% | 414.3% |
| Active Listings ^⁴ | 21 | 207.3% | 384.6% | 14.5% | 85.3% | -11.3% | 0.8% |
| Sales to New Listings Ratio 5 | 40.3 | 71.4 | 83.7 | 86.4 | 85.7 | 55.2 | 64.3 |
| Months of Inventory | 4.3 | 1.2 | 0.7 | 5.8 | 2.8 | 8.9 | 13.9 |
| Average Price | \$431,326 | -11.5% | 20.7% | 6.7% | 28.2% | 102.1% | 74.0% |
| Median Price | \$426,000 | -14.8% | 25.3% | -5.5% | 21.3% | 94.8% | 85.2% |
| Sale to List Price Ratio ⁷ | 97.9 | 107.1 | 105.9 | 100.5 | 98.4 | 97.3 | 97.7 |
| Median Days on Market | 29.0 | 11.0 | 11.0 | 34.0 | 34.0 | 67.5 | 36.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

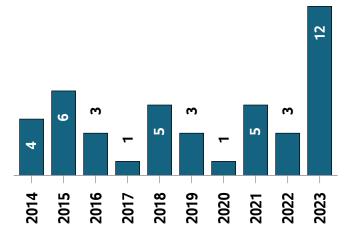
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



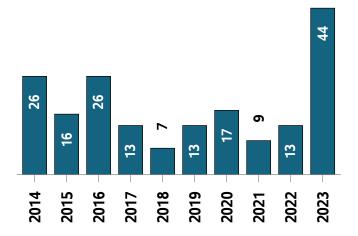
Huron Perth MLS® Apartment Market Activity



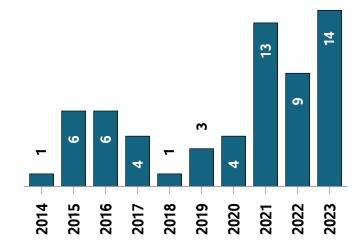
Sales Activity (June only)



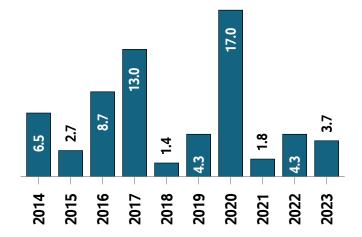
Active Listings (June only)



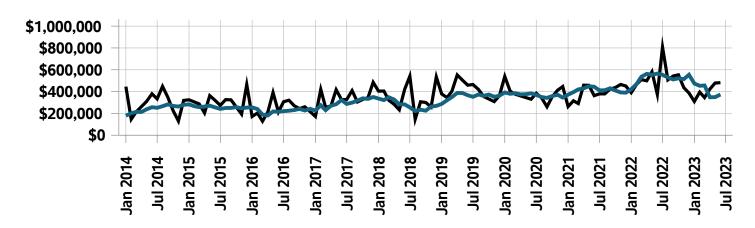
New Listings (June only)



Months of Inventory (June only)



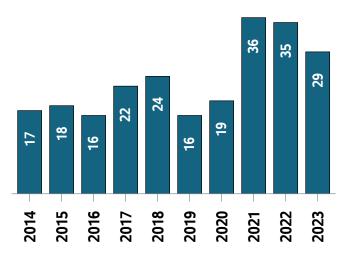
MLS® HPI Apartment Benchmark Price and Average Price



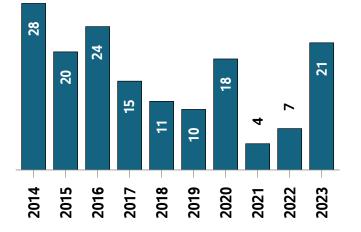




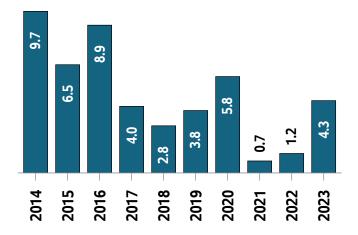
Sales Activity (June Year-to-date)



Active Listings ¹(June Year-to-date)



Months of Inventory ²(June Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

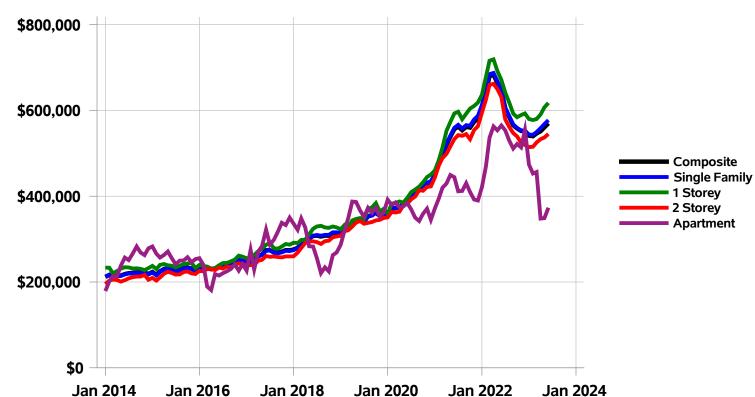
² Average active listings January to the current month / average sales January to the current month.

New Listings (June Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|-----------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | June 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$570,100 | 1.7 | 4.3 | 3.2 | -11.8 | 46.8 | 85.4 | |
| Single Family | \$577,400 | 1.6 | 5.1 | 4.5 | -11.0 | 48.6 | 87.4 | |
| One Storey | \$617,600 | 1.7 | 6.5 | 4.1 | -8.0 | 55.9 | 90.6 | |
| Two Storey | \$545,100 | 1.5 | 3.8 | 4.9 | -13.7 | 42.5 | 84.9 | |
| Apartment | \$373,200 | 6.9 | -18.2 | -32.7 | -33.9 | -2.8 | 32.0 | |



MLS[®] HPI Benchmark Price



Huron Perth MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1361 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1373 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7860 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Huron Perth MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1235 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8712 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1537 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7576 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Huron Perth MLS® HPI Benchmark Descriptions



Apartment

| Features | Value |
|--|-------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 0 to 5 |
| Attached Specification | Row |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1030 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 7 |
| Type Of Foundation | Poured concrete |
| Wastewater Disposal | Municipal sewers |