| Seasonally Adjusted ${ }^{1}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago |
|  |  | March 2023 | February 2023 | January 2023 | $\begin{gathered} \text { December } \\ 2022 \end{gathered}$ | November $2022$ | October 2022 |
| Sales Activity | 139 | 6.1 | 16.8 | -0.7 | -4.8 | 5.3 | 2.2 |
| Average Price | \$600,269 | -0.8 | 9.8 | 3.4 | -6.4 | 0.6 | 0.8 |
| Dollar Volume* | \$83.4 | 5.3 | 28.2 | 2.7 | -10.9 | 5.9 | 3.0 |
| New Listings | 204 | 6.8 | -19.4 | -9.7 | -23.3 | -11.7 | -15.0 |
| Active Listings | 438 | -10.8 | -15.6 | -7.8 | -11.2 | -5.6 | -1.8 |
| Actual ${ }^{2}$ |  | Percentage change compared to |  |  |  |  |  |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 171 | -22.3 | -25.3 | 119.2 | -9.0 | -14.5 | 10.3 |
| Average Price | \$646,375 | -10.8 | 12.4 | 80.6 | 79.7 | 147.7 | 181.4 |
| Dollar Volume* | \$110.5 | -30.7 | -16.1 | 295.8 | 63.5 | 111.8 | 210.4 |
| New Listings | 263 | -19.3 | -10.8 | 163.0 | 18.5 | -11.4 | -20.1 |
| Active Listings | 447 | 115.9 | 152.5 | 33.4 | 15.8 | -48.4 | -59.8 |


| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | April 2022 YTD | April 2021 YTD | April 2020 YTD | April 2018 YTD | April 2016 YTD | April 2013 YTD |
| Sales Activity | 497 | -25.8 | -31.3 | 3.3 | 1.2 | -15.3 | -3.1 |
| Average Price | \$604,958 | -18.5 | 9.3 | 49.2 | 80.9 | 131.2 | 165.2 |
| Dollar Volume* | \$300.7 | -39.5 | -24.9 | 54.2 | 83.1 | 95.8 | 156.9 |
| New Listings | 846 | -2.5 | 0.2 | 34.9 | 24.0 | -7.5 | -11.0 |
| Active Listings** | 403 | 204.5 | 191.3 | 27.3 | 14.7 | -48.6 | -60.2 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | March 2023 | January 2023 | October 2022 | April 2022 | April 2021 | April 2018 |
| Sales to New Listings Ratio | 68.1 | 68.6 | 61.9 | 56.7 | 73.0 | 86.0 | 98.1 |
| Months of Inventory | 3.2 | 3.7 | 3.4 | 3.3 | 1.2 | 1.0 | 2.3 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
" The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

