



Huron Perth Residential Market Activity and MLS® Home Price Index Report April 2023





Huron Perth MLS® Residential Market Activity



| | | Compared to [®] | | | | | |
|--|---------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 171 | -22.3% | -25.3% | 119.2% | -9.0% | -14.5% | 10.3% |
| Dollar Volume | \$110,530,074 | -30.7% | -16.1% | 295.8% | 63.5% | 111.8% | 210.4% |
| New Listings | 263 | -19.3% | -10.8% | 163.0% | 18.5% | -11.4% | -20.1% |
| Active Listings | 447 | 115.9% | 152.5% | 33.4% | 15.8% | -48.4% | -59.8% |
| Sales to New Listings Ratio ¹ | 65.0 | 67.5 | 77.6 | 78.0 | 84.7 | 67.3 | 47.1 |
| Months of Inventory ² | 2.6 | 0.9 | 0.8 | 4.3 | 2.1 | 4.3 | 7.2 |
| Average Price | \$646,375 | -10.8% | 12.4% | 80.6% | 79.7% | 147.7% | 181.4% |
| Median Price | \$603,000 | -8.4% | 13.3% | 78.0% | 87.7% | 141.2% | 174.1% |
| Sale to List Price Ratio ³ | 98.6 | 114.3 | 112.5 | 98.6 | 99.2 | 96.9 | 96.1 |
| Median Days on Market | 20.0 | 8.0 | 7.0 | 24.5 | 21.0 | 41.0 | 51.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|---------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 497 | -25.8% | -31.3% | 3.3% | 1.2% | -15.3% | -3.1% |
| Dollar Volume | \$300,663,969 | -39.5% | -24.9% | 54.2% | 83.1% | 95.8% | 156.9% |
| New Listings | 846 | -2.5% | 0.2% | 34.9% | 24.0% | -7.5% | -11.0% |
| Active Listings ⁴ | 403 | 204.5% | 191.3% | 27.3% | 14.7% | -48.6% | -60.2% |
| Sales to New Listings Ratio 5 | 58.7 | 77.2 | 85.7 | 76.7 | 72.0 | 64.2 | 53.9 |
| Months of Inventory | 3.2 | 0.8 | 0.8 | 2.6 | 2.9 | 5.3 | 7.9 |
| Average Price | \$604,958 | -18.5% | 9.3% | 49.2% | 80.9% | 131.2% | 165.2% |
| Median Price | \$575,000 | -15.4% | 9.5% | 47.8% | 85.5% | 134.7% | 167.4% |
| Sale to List Price Ratio ⁷ | 98.3 | 115.7 | 110.6 | 99.9 | 98.8 | 97.0 | 96.0 |
| Median Days on Market | 25.0 | 7.5 | 8.0 | 20.0 | 23.0 | 44.0 | 67.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

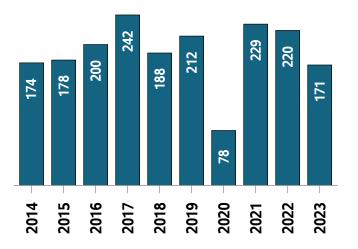
⁷ Sale price / list price * 100; average for all homes sold so far this year.



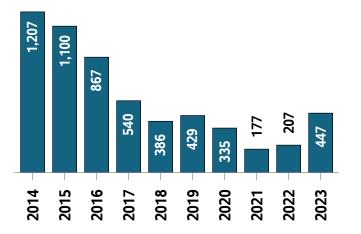
Huron Perth MLS® Residential Market Activity



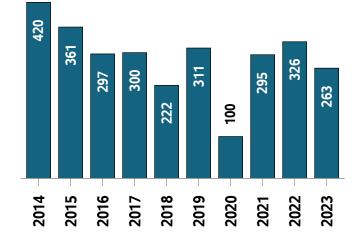
Sales Activity (April only)



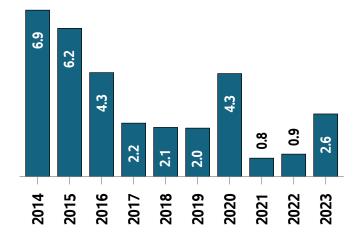
Active Listings (April only)



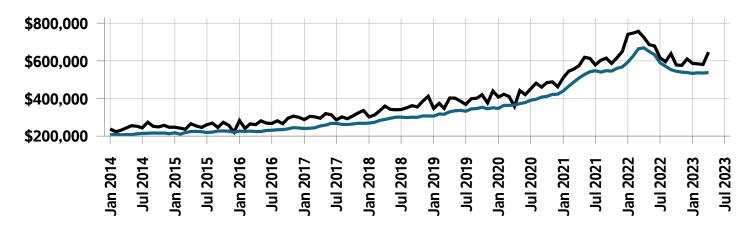
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

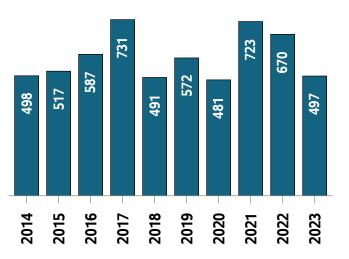




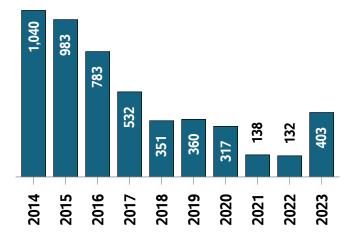
Huron Perth MLS® Residential Market Activity



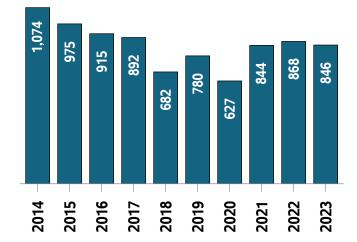
Sales Activity (April Year-to-date)



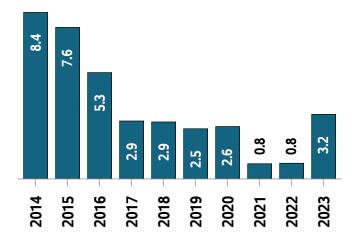
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



Huron Perth MLS® Single Family Market Activity



| | | Compared to [®] | | | | | |
|--|---------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 151 | -20.9% | -25.2% | 135.9% | -12.7% | -16.6% | 10.2% |
| Dollar Volume | \$101,363,674 | -30.2% | -17.1% | 305.5% | 57.9% | 107.7% | 203.9% |
| New Listings | 220 | -18.2% | -16.7% | 152.9% | 10.0% | -18.5% | -27.4% |
| Active Listings | 345 | 117.0% | 125.5% | 32.7% | 5.2% | -51.5% | -63.3% |
| Sales to New Listings Ratio ¹ | 68.6 | 71.0 | 76.5 | 73.6 | 86.5 | 67.0 | 45.2 |
| Months of Inventory ² | 2.3 | 0.8 | 0.8 | 4.1 | 1.9 | 3.9 | 6.9 |
| Average Price | \$671,283 | -11.6% | 10.9% | 71.9% | 80.9% | 149.0% | 175.8% |
| Median Price | \$618,000 | -11.9% | 12.4% | 71.0% | 87.3% | 147.2% | 178.4% |
| Sale to List Price Ratio ³ | 98.6 | 114.8 | 113.4 | 99.2 | 99.3 | 96.7 | 96.6 |
| Median Days on Market | 18.0 | 8.0 | 7.0 | 21.5 | 21.0 | 37.0 | 41.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|---------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 414 | -25.5% | -31.0% | 3.5% | -5.7% | -20.7% | -9.4% |
| Dollar Volume | \$265,319,619 | -40.2% | -25.5% | 54.6% | 74.7% | 87.5% | 146.6% |
| New Listings | 698 | -2.2% | -3.1% | 35.3% | 17.9% | -13.1% | -18.2% |
| Active Listings ⁴ | 307 | 197.1% | 174.5% | 28.2% | 2.3% | -51.9% | -63.8% |
| Sales to New Listings Ratio 5 | 59.3 | 77.9 | 83.3 | 77.5 | 74.2 | 65.0 | 53.6 |
| Months of Inventory | 3.0 | 0.7 | 0.7 | 2.4 | 2.7 | 4.9 | 7.4 |
| Average Price | \$640,869 | -19.7% | 7.9% | 49.4% | 85.3% | 136.5% | 172.2% |
| Median Price | \$598,700 | -17.4% | 8.9% | 49.7% | 91.3% | 139.5% | 178.5% |
| Sale to List Price Ratio ⁷ | 98.5 | 117.0 | 111.9 | 100.2 | 98.8 | 96.8 | 96.1 |
| Median Days on Market | 22.0 | 7.0 | 7.0 | 18.0 | 22.0 | 42.0 | 65.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

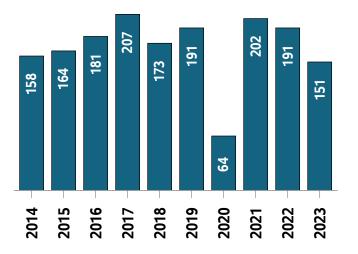
⁷ Sale price / list price * 100; average for all homes sold so far this year.



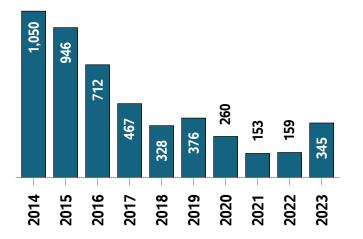
Huron Perth MLS® Single Family Market Activity



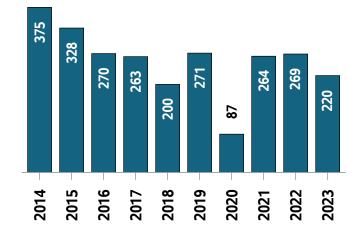
Sales Activity (April only)



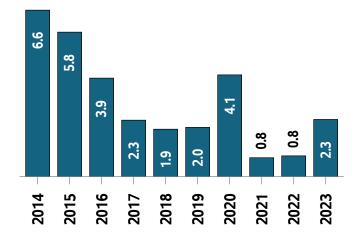
Active Listings (April only)



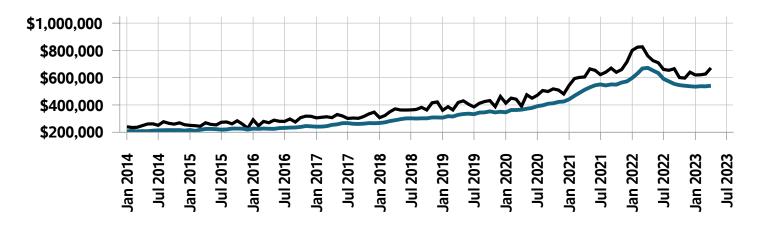
New Listings (April only)







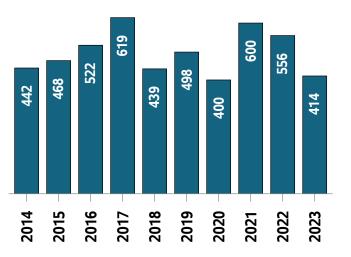




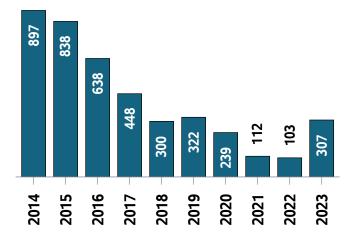




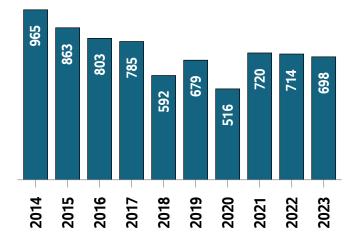
Sales Activity (April Year-to-date)



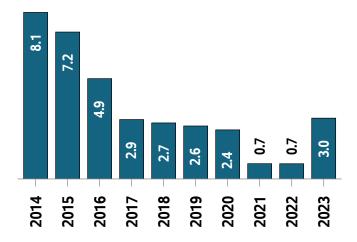
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



Huron Perth MLS® Apartment Market Activity



| | | Compared to [°] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 2 | -75.0% | -66.7% | | -60.0% | -33.3% | 100.0% |
| Dollar Volume | \$846,500 | -78.8% | -69.2% | _ | -40.3% | 32.2% | 577.7% |
| New Listings | 8 | -27.3% | 100.0% | | 100.0% | 100.0% | 166.7% |
| Active Listings | 12 | 100.0% | 500.0% | -29.4% | 9.1% | -55.6% | -40.0% |
| Sales to New Listings Ratio ¹ | 25.0 | 72.7 | 150.0 | — | 125.0 | 75.0 | 33.3 |
| Months of Inventory ² | 6.0 | 0.8 | 0.3 | — | 2.2 | 9.0 | 20.0 |
| Average Price | \$423,250 | -15.2% | -7.7% | — | 49.2% | 98.3% | 238.9% |
| Median Price | \$423,250 | -19.8% | 10.0% | | 30.2% | 76.4% | 238.9% |
| Sale to List Price Ratio ³ | 97.8 | 109.0 | 106.6 | | 97.5 | 97.3 | 100.0 |
| Median Days on Market | 90.5 | 8.5 | 9.0 | | 36.0 | 29.0 | 23.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 11 | -56.0% | -56.0% | -38.9% | -21.4% | 0.0% | 120.0% |
| Dollar Volume | \$3,858,750 | -67.4% | -53.6% | -47.5% | -19.8% | 93.7% | 223.3% |
| New Listings | 21 | -27.6% | -12.5% | 23.5% | -4.5% | -4.5% | 90.9% |
| Active Listings ^⁴ | 9 | 76.2% | 131.3% | -50.7% | -26.0% | -59.3% | -56.5% |
| Sales to New Listings Ratio 5 | 52.4 | 86.2 | 104.2 | 105.9 | 63.6 | 50.0 | 45.5 |
| Months of Inventory | 3.4 | 0.8 | 0.6 | 4.2 | 3.6 | 8.3 | 17.0 |
| Average Price | \$350,795 | -26.0% | 5.6% | -14.1% | 2.1% | 93.7% | 46.9% |
| Median Price | \$395,000 | -13.2% | 28.7% | -14.3% | 6.6% | 113.5% | 71.7% |
| Sale to List Price Ratio ⁷ | 97.9 | 107.6 | 104.2 | 100.6 | 98.9 | 97.3 | 99.3 |
| Median Days on Market | 28.0 | 9.0 | 11.0 | 33.0 | 30.5 | 67.0 | 27.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

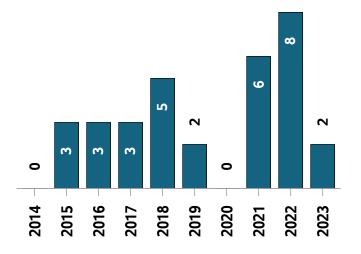
⁷ Sale price / list price * 100; average for all homes sold so far this year.



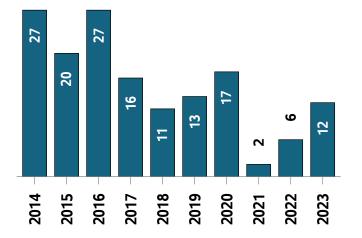
Huron Perth MLS® Apartment Market Activity



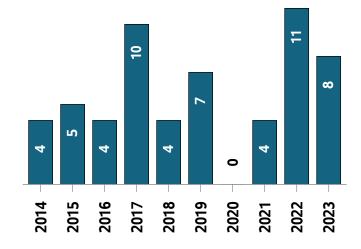
Sales Activity (April only)



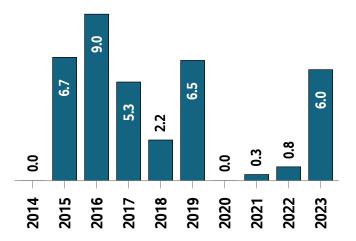
Active Listings (April only)



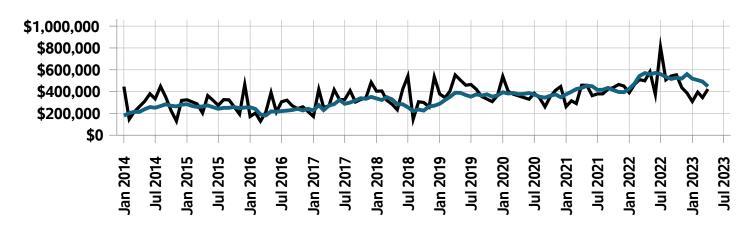
New Listings (April only)



Months of Inventory (April only)



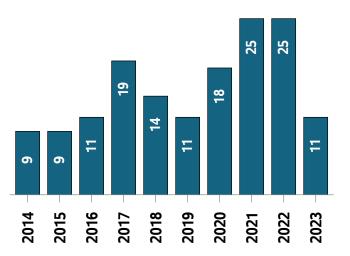
MLS® HPI Apartment Benchmark Price and Average Price



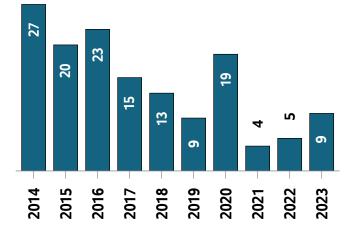


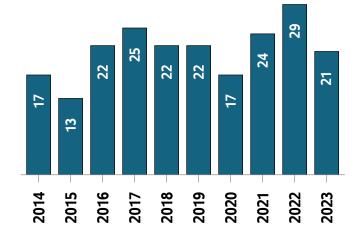


Sales Activity (April Year-to-date)

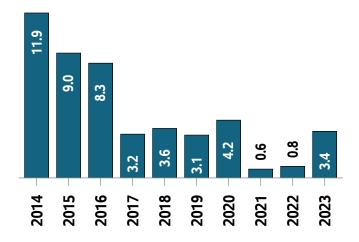


Active Listings ¹(April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

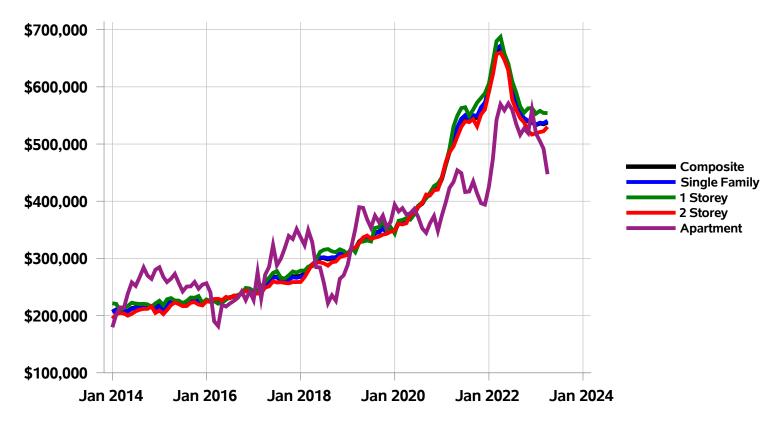
New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$538,000 | 0.5 | 0.8 | -1.2 | -19.6 | 47.1 | 86.1 | |
| Single Family | \$540,800 | 0.8 | 1.3 | -0.8 | -19.5 | 48.0 | 87.7 | |
| One Storey | \$554,200 | -0.0 | 0.2 | -0.1 | -19.4 | 49.7 | 93.6 | |
| Two Storey | \$530,100 | 1.5 | 2.2 | -1.4 | -19.7 | 46.6 | 83.0 | |
| Apartment | \$447,300 | -9.0 | -13.7 | -15.2 | -21.5 | 18.7 | 36.2 | |







Huron Perth MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1359 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1369 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8007 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Huron Perth MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1230 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8712 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1537 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7720 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Huron Perth MLS® HPI Benchmark Descriptions



Apartment

| Features | Value |
|--|-------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 0 to 5 |
| Attached Specification | Row |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1035 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 6 |
| Wastewater Disposal | Municipal sewers |



ASHFIELD-COLBORNE-WAW ANOSH **MLS® Residential Market Activity**



| | | | Compared to ° | | | | | |
|--|-------------|------------|---------------|------------|------------|------------|------------|--|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 9 | 28.6% | -18.2% | 800.0% | 80.0% | 200.0% | 125.0% | |
| Dollar Volume | \$5,847,500 | 2.1% | 2.7% | 1,614.8% | 229.0% | 511.7% | 932.8% | |
| New Listings | 15 | -16.7% | 15.4% | 114.3% | 400.0% | 0.0% | 7.1% | |
| Active Listings | 36 | 125.0% | 260.0% | 100.0% | 80.0% | -40.0% | -21.7% | |
| Sales to New Listings Ratio ¹ | 60.0 | 38.9 | 84.6 | 14.3 | 166.7 | 20.0 | 28.6 | |
| Months of Inventory ² | 4.0 | 2.3 | 0.9 | 18.0 | 4.0 | 20.0 | 11.5 | |
| Average Price | \$649,722 | -20.6% | 25.6% | 90.5% | 82.8% | 103.9% | 359.0% | |
| Median Price | \$573,500 | -4.4% | 85.0% | 68.2% | 59.3% | 52.9% | 318.3% | |
| Sale to List Price Ratio ³ | 96.6 | 105.4 | 101.6 | 103.4 | 97.3 | 99.6 | 93.6 | |
| Median Days on Market | 56.0 | 9.0 | 14.0 | 8.0 | 49.0 | 345.0 | 168.0 | |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 24 | -14.3% | -29.4% | 50.0% | 71.4% | 166.7% | 60.0% |
| Dollar Volume | \$14,094,900 | -18.9% | -25.7% | 119.2% | 211.1% | 522.2% | 349.3% |
| New Listings | 46 | 7.0% | 12.2% | 84.0% | 109.1% | 7.0% | 24.3% |
| Active Listings ⁴ | 33 | 209.5% | 242.1% | 128.1% | 66.7% | -31.9% | -24.0% |
| Sales to New Listings Ratio 5 | 52.2 | 65.1 | 82.9 | 64.0 | 63.6 | 20.9 | 40.5 |
| Months of Inventory | 5.4 | 1.5 | 1.1 | 3.6 | 5.6 | 21.2 | 11.4 |
| Average Price | \$587,288 | -5.4% | 5.3% | 46.1% | 81.5% | 133.3% | 180.8% |
| Median Price | \$559,450 | 5.9% | 40.0% | 72.7% | 68.1% | 107.2% | 167.7% |
| Sale to List Price Ratio ⁷ | 95.6 | 102.8 | 101.5 | 94.7 | 96.7 | 99.3 | 93.6 |
| Median Days on Market | 57.0 | 15.5 | 20.0 | 58.0 | 51.0 | 134.0 | 86.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

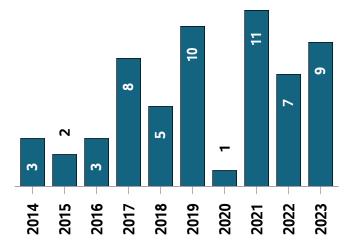
⁷ Sale price / list price * 100; average for all homes sold so far this year.



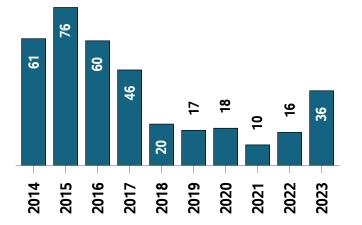
ASHFIELD-COLBORNE-WAW ANOSH MLS® Residential Market Activity



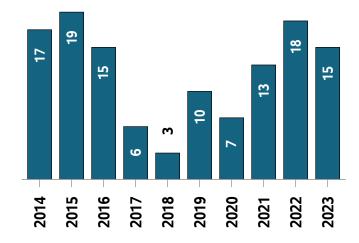
Sales Activity (April only)



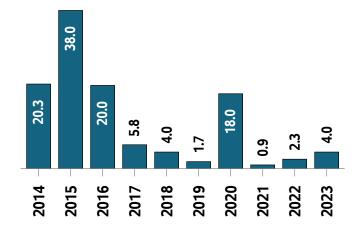
Active Listings (April only)



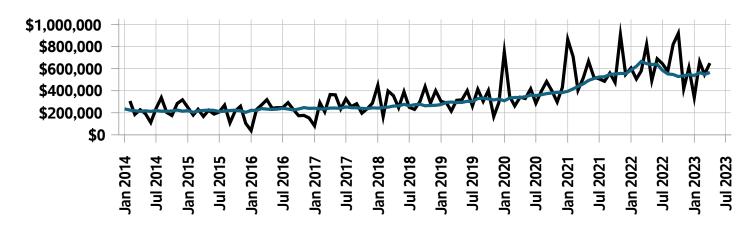
New Listings (April only)



Months of Inventory (April only)



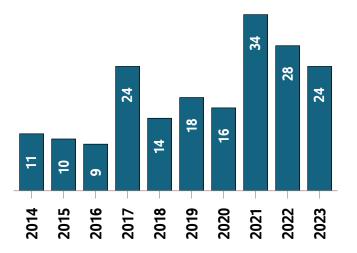
MLS® HPI Composite Benchmark Price and Average Price



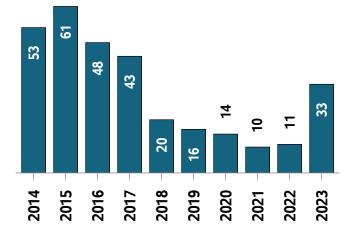


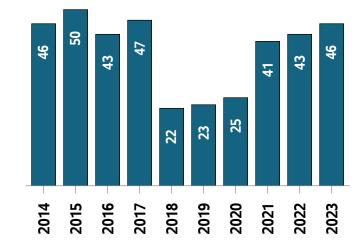


Sales Activity (April Year-to-date)

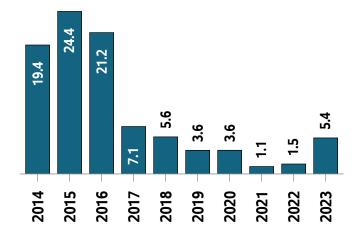


Active Listings ¹(April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (April Year-to-date)



ASHFIELD-COLBORNE-WAW ANOSH **MLS® Single Family Market Activity**



| | | | Compared to [°] | | | | | |
|--|-------------|------------|--------------------------|------------|------------|------------|------------|--|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 8 | 60.0% | 33.3% | 700.0% | 100.0% | 166.7% | 166.7% | |
| Dollar Volume | \$5,593,500 | 11.1% | 20.1% | 1,540.3% | 231.5% | 485.1% | 1,002.8% | |
| New Listings | 10 | -33.3% | 42.9% | 100.0% | 900.0% | -28.6% | -9.1% | |
| Active Listings | 23 | 91.7% | 360.0% | 64.3% | 53.3% | -54.9% | -34.3% | |
| Sales to New Listings Ratio ¹ | 80.0 | 33.3 | 85.7 | 20.0 | 400.0 | 21.4 | 27.3 | |
| Months of Inventory ² | 2.9 | 2.4 | 0.8 | 14.0 | 3.8 | 17.0 | 11.7 | |
| Average Price | \$699,188 | -30.6% | -9.9% | 105.0% | 65.7% | 119.4% | 313.6% | |
| Median Price | \$599,250 | -19.0% | 9.3% | 75.7% | 46.2% | 59.8% | 186.7% | |
| Sale to List Price Ratio ³ | 96.4 | 108.7 | 103.9 | 103.4 | 97.9 | 99.6 | 91.5 | |
| Median Days on Market | 40.5 | 9.0 | 16.5 | 8.0 | 44.5 | 345.0 | 139.0 | |

| | | | Compared to ^a | | | | | |
|---------------------------------------|--------------|------------|--------------------------|------------|------------|------------|------------|--|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 20 | 17.6% | -4.8% | 100.0% | 100.0% | 150.0% | 81.8% | |
| Dollar Volume | \$12,995,900 | -9.0% | -19.7% | 138.7% | 211.2% | 478.4% | 344.0% | |
| New Listings | 33 | 6.5% | 43.5% | 94.1% | 106.3% | -10.8% | 10.0% | |
| Active Listings ⁴ | 21 | 211.1% | 320.0% | 121.1% | 35.5% | -46.8% | -36.8% | |
| Sales to New Listings Ratio 5 | 60.6 | 54.8 | 91.3 | 58.8 | 62.5 | 21.6 | 36.7 | |
| Months of Inventory | 4.2 | 1.6 | 1.0 | 3.8 | 6.2 | 19.8 | 12.1 | |
| Average Price | \$649,795 | -22.7% | -15.7% | 19.4% | 55.6% | 131.3% | 144.2% | |
| Median Price | \$581,750 | -21.4% | -3.0% | 16.4% | 47.3% | 105.0% | 158.6% | |
| Sale to List Price Ratio ⁷ | 95.6 | 105.6 | 104.0 | 93.1 | 97.3 | 101.2 | 95.2 | |
| Median Days on Market | 47.0 | 14.0 | 19.0 | 68.5 | 37.5 | 82.5 | 82.0 | |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

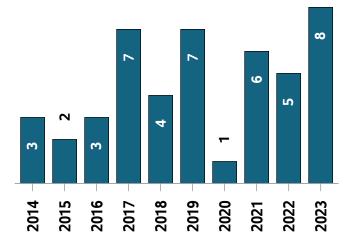
⁷ Sale price / list price * 100; average for all homes sold so far this year.



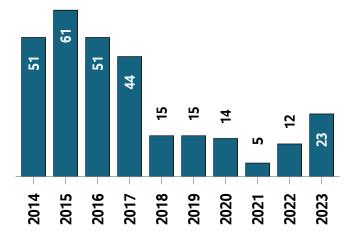
ASHFIELD-COLBORNE-WAW ANOSH MLS® Single Family Market Activity



Sales Activity (April only)

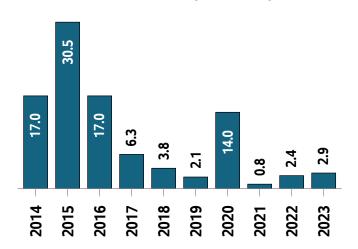


Active Listings (April only)

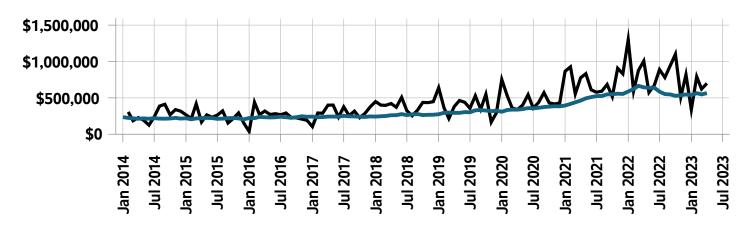


S

Months of Inventory (April only)



MLS® HPI Single Family Benchmark Price and Average Price

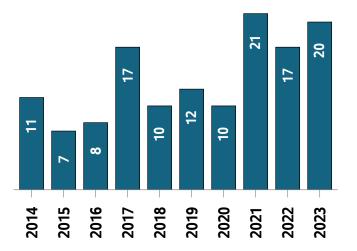


New Listings (April only)

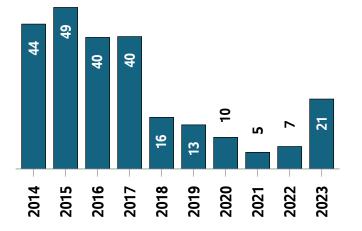




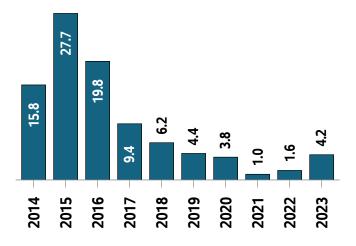
Sales Activity (April Year-to-date)



Active Listings ¹(April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

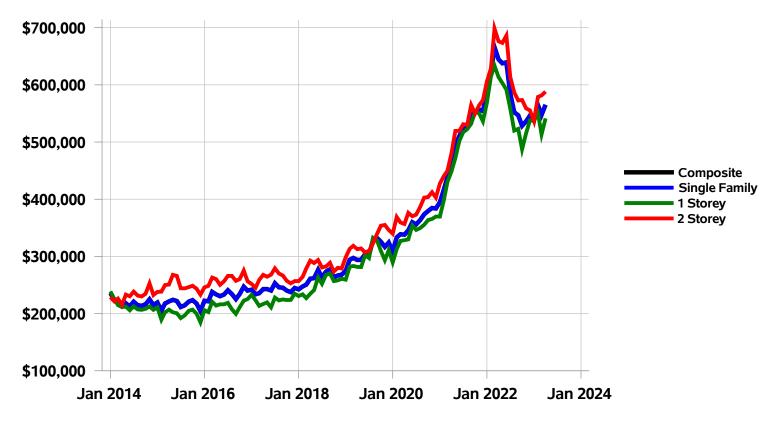
New Listings (April Year-to-date)





| | MLS [®] Home Price Index Benchmark Price | | | | | | | | | | | |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|--|--|--|
| | | | percentage change vs. | | | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | | | | |
| Composite | \$565,200 | 3.2 | 5.3 | 7.0 | -12.3 | 67.2 | 116.6 | | | | | |
| Single Family | \$565,200 | 3.2 | 5.3 | 7.0 | -12.3 | 67.2 | 116.6 | | | | | |
| One Storey | \$541,400 | 5.5 | 0.8 | 11.1 | -11.8 | 64.9 | 130.8 | | | | | |
| Two Storey | \$588,200 | 1.2 | 9.6 | 2.6 | -13.0 | 64.9 | 101.0 | | | | | |

MLS[®] HPI Benchmark Price





ASHFIELD-COLBORNE-WAW ANOSH MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1289 |
| Half Bathrooms | 0 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1289 |
| Half Bathrooms | 0 |
| Lot Size | 24121 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |



ASHFIELD-COLBORNE-WAW ANOSH MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|------------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1150 |
| Half Bathrooms | 0 |
| Lot Size | 16590 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1705 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 29185 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Ashfield Twp **MLS® Residential Market Activity**



| | | | Compared to [°] | | | | | |
|--|-------------|------------|--------------------------|------------|------------|------------|------------|--|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 4 | 0.0% | 33.3% | _ | _ | 300.0% | 100.0% | |
| Dollar Volume | \$3,309,000 | -20.3% | 108.8% | — | — | 627.3% | 648.6% | |
| New Listings | 10 | 11.1% | 100.0% | 233.3% | 900.0% | 0.0% | 100.0% | |
| Active Listings | 20 | 185.7% | 400.0% | 100.0% | 300.0% | -33.3% | 5.3% | |
| Sales to New Listings Ratio ¹ | 40.0 | 44.4 | 60.0 | — | — | 10.0 | 40.0 | |
| Months of Inventory ² | 5.0 | 1.8 | 1.3 | — | — | 30.0 | 9.5 | |
| Average Price | \$827,250 | -20.3% | 56.6% | — | — | 81.8% | 274.3% | |
| Median Price | \$742,000 | -22.5% | 86.0% | _ | _ | 63.1% | 235.7% | |
| Sale to List Price Ratio ³ | 95.8 | 109.2 | 104.1 | — | — | 91.9 | 96.4 | |
| Median Days on Market | 47.0 | 8.5 | 20.0 | | | 345.0 | 558.0 | |

| | | | Compared to [®] | | | | | |
|---------------------------------------|-------------|------------|--------------------------|------------|------------|------------|------------|--|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 9 | 12.5% | -25.0% | 50.0% | 800.0% | 125.0% | 80.0% | |
| Dollar Volume | \$6,014,000 | -6.6% | -25.4% | 221.6% | 1,868.6% | 326.5% | 247.6% | |
| New Listings | 23 | 64.3% | 64.3% | 76.9% | 666.7% | 15.0% | 53.3% | |
| Active Listings ⁴ | 15 | 321.4% | 391.7% | 73.5% | 227.8% | -35.9% | -19.2% | |
| Sales to New Listings Ratio 5 | 39.1 | 57.1 | 85.7 | 46.2 | 33.3 | 20.0 | 33.3 | |
| Months of Inventory | 6.6 | 1.8 | 1.0 | 5.7 | 18.0 | 23.0 | 14.6 | |
| Average Price | \$668,222 | -16.9% | -0.6% | 114.4% | 118.7% | 89.6% | 93.1% | |
| Median Price | \$625,000 | 7.3% | 14.4% | 159.3% | 104.6% | 76.1% | 168.2% | |
| Sale to List Price Ratio ⁷ | 95.1 | 105.1 | 103.2 | 94.2 | 101.9 | 93.4 | 97.6 | |
| Median Days on Market | 42.0 | 12.5 | 17.0 | 51.5 | 14.0 | 226.5 | 139.0 | |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

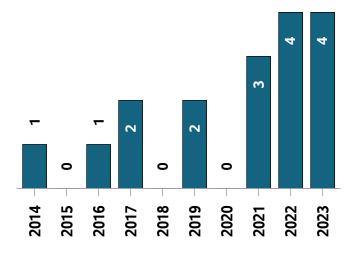
⁷ Sale price / list price * 100; average for all homes sold so far this year.



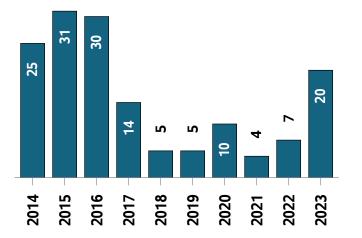
Ashfield Twp MLS® Residential Market Activity



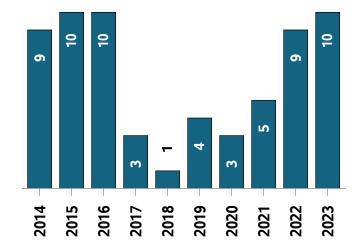
Sales Activity (April only)



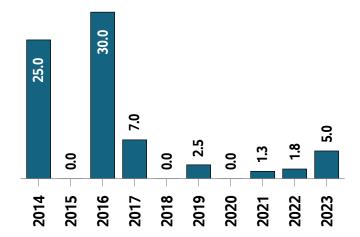
Active Listings (April only)



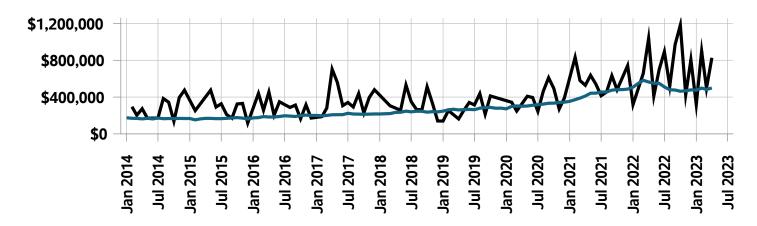
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

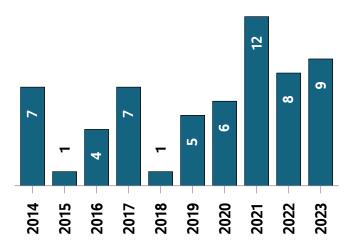




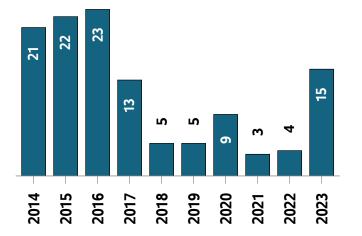
Ashfield Twp MLS® Residential Market Activity



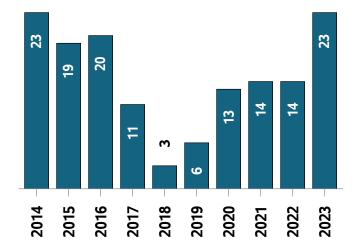
Sales Activity (April Year-to-date)



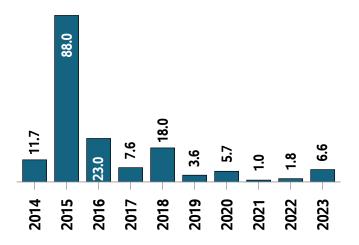
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)

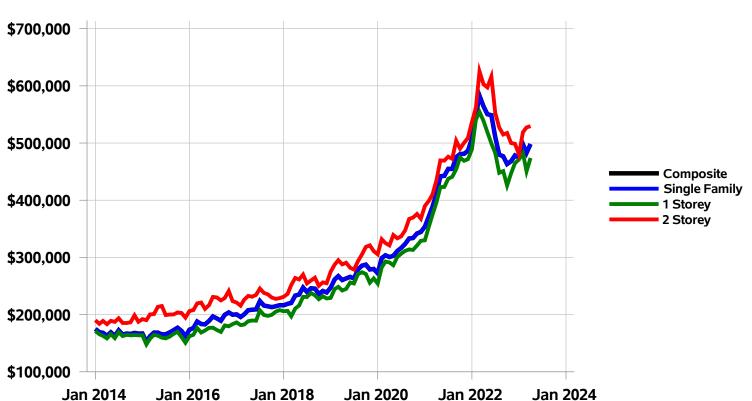


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| | MLS [®] Home Price Index Benchmark Price | | | | | | | | | | | | |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|--|--|--|--|
| | | | percentage change vs. | | | | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | | | | | |
| Composite | \$498,300 | 3.2 | 4.9 | 7.6 | -11.7 | 65.7 | 113.6 | | | | | | |
| Single Family | \$498,300 | 3.2 | 4.9 | 7.6 | -11.7 | 65.7 | 113.6 | | | | | | |
| One Storey | \$473,900 | 5.2 | 0.6 | 11.3 | -12.0 | 62.7 | 125.0 | | | | | | |
| Two Storey | \$529,600 | 0.4 | 10.3 | 2.3 | -12.1 | 65.0 | 100.6 | | | | | | |



MLS[®] HPI Benchmark Price



Ashfield Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1224 |
| Half Bathrooms | 0 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1224 |
| Half Bathrooms | 0 |
| Lot Size | 21887 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |



Ashfield Twp MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1083 |
| Half Bathrooms | 0 |
| Heating Fuel | Electricity |
| Lot Size | 16961 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 7 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 1588 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 34412 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |



Colborne Twp MLS® Residential Market Activity



| | | Compared to ^a | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | 66.7% | -16.7% | _ | 25.0% | 150.0% | 400.0% |
| Dollar Volume | \$2,538,500 | 60.8% | -23.3% | _ | 67.8% | 406.7% | 4,202.5% |
| New Listings | 5 | -37.5% | 0.0% | 150.0% | 150.0% | 66.7% | -37.5% |
| Active Listings | 16 | 100.0% | 433.3% | 300.0% | 33.3% | -23.8% | -5.9% |
| Sales to New Listings Ratio ¹ | 100.0 | 37.5 | 120.0 | — | 200.0 | 66.7 | 12.5 |
| Months of Inventory ² | 3.2 | 2.7 | 0.5 | | 3.0 | 10.5 | 17.0 |
| Average Price | \$507,700 | -3.5% | -8.0% | — | 34.3% | 102.7% | 760.5% |
| Median Price | \$490,000 | -5.6% | 90.7% | | 19.5% | 95.6% | 730.5% |
| Sale to List Price Ratio ³ | 97.3 | 100.3 | 100.9 | | 97.5 | 103.5 | 100.0 |
| Median Days on Market | 56.0 | 13.0 | 11.0 | _ | 44.5 | 202.0 | 197.0 |

| | | Compared to ^a | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 14 | -26.3% | -30.0% | 133.3% | 27.3% | 250.0% | 180.0% |
| Dollar Volume | \$7,723,400 | -25.7% | -23.5% | 215.3% | 116.9% | 845.3% | 1,427.9% |
| New Listings | 23 | -14.8% | 4.5% | 228.6% | 64.3% | 43.8% | 76.9% |
| Active Listings ⁴ | 17 | 151.9% | 223.8% | 518.2% | 36.0% | -2.9% | 13.3% |
| Sales to New Listings Ratio 5 | 60.9 | 70.4 | 90.9 | 85.7 | 78.6 | 25.0 | 38.5 |
| Months of Inventory | 4.9 | 1.4 | 1.1 | 1.8 | 4.5 | 17.5 | 12.0 |
| Average Price | \$551,671 | 0.9% | 9.3% | 35.1% | 70.5% | 170.1% | 445.7% |
| Median Price | \$559,450 | 7.8% | 79.0% | 119.0% | 55.4% | 164.2% | 848.2% |
| Sale to List Price Ratio ⁷ | 96.2 | 100.6 | 100.6 | 95.7 | 95.9 | 102.5 | 90.0 |
| Median Days on Market | 57.0 | 17.0 | 23.0 | 74.5 | 53.0 | 127.0 | 86.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.



Colborne Twp MLS® Residential Market Activity

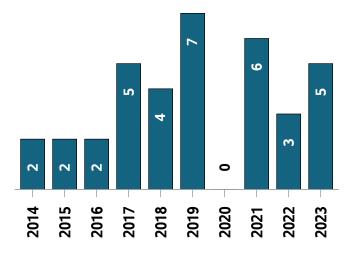


2023

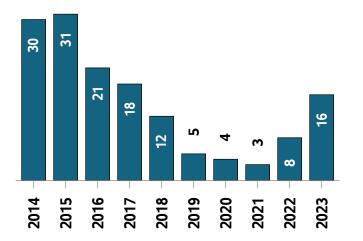
2022

2021

Sales Activity (April only)



Active Listings (April only)

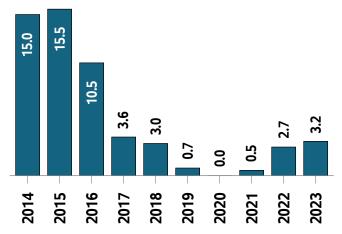


œ 80 പ ഹ 2 m 2014 2015 2016 2018 2019

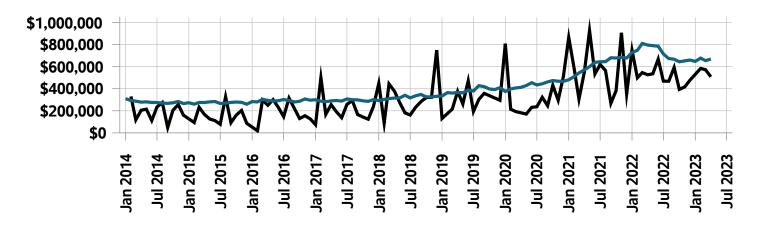
New Listings (April only)



2020



MLS® HPI Composite Benchmark Price and Average Price



2017

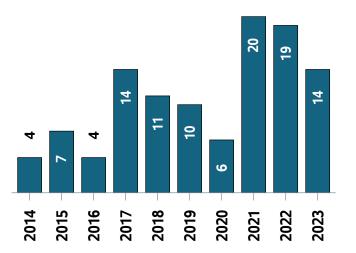
Source: Canadian MLS® Systems, CREA



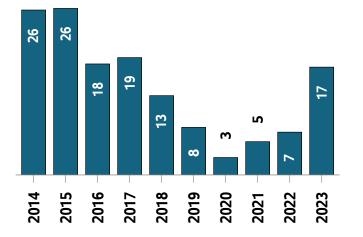
Colborne Twp MLS® Residential Market Activity



Sales Activity (April Year-to-date)

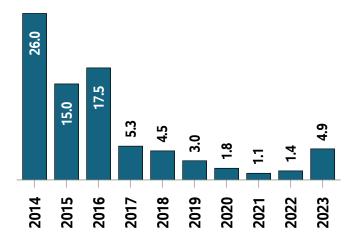


Active Listings ¹(April Year-to-date)



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Months of Inventory ²(April Year-to-date)



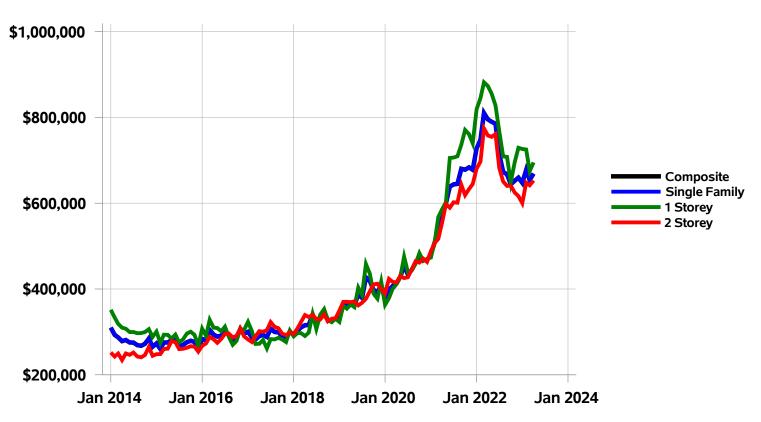
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|
| | | | percentage change vs. | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | |
| Composite | \$669,100 | 2.3 | 3.3 | 3.9 | -15.9 | 62.1 | 112.1 | | |
| Single Family | \$669,100 | 2.3 | 3.3 | 3.9 | -15.9 | 62.1 | 112.1 | | |
| One Storey | \$695,200 | 3.0 | -4.3 | 7.2 | -20.4 | 69.1 | 139.4 | | |
| Two Storey | \$652,900 | 1.7 | 8.8 | 1.8 | -13.9 | 57.3 | 92.4 | | |



MLS[®] HPI Benchmark Price



Colborne Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1521 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1521 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 26215 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |



Colborne Twp MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 16 to 30 |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1266 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 21998 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1813 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 32835 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |



BLUEWATER MLS® Residential Market Activity



| | | Compared to [®] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 10 | 11.1% | -9.1% | 42.9% | 11.1% | -23.1% | 42.9% |
| Dollar Volume | \$8,403,000 | -14.1% | -1.5% | 313.5% | 103.9% | 110.6% | 233.2% |
| New Listings | 20 | 5.3% | -4.8% | 122.2% | 0.0% | -35.5% | -51.2% |
| Active Listings | 48 | 118.2% | 100.0% | -20.0% | -18.6% | -54.7% | -60.0% |
| Sales to New Listings Ratio ¹ | 50.0 | 47.4 | 52.4 | 77.8 | 45.0 | 41.9 | 17.1 |
| Months of Inventory ² | 4.8 | 2.4 | 2.2 | 8.6 | 6.6 | 8.2 | 17.1 |
| Average Price | \$840,300 | -22.7% | 8.3% | 189.5% | 83.6% | 173.8% | 133.2% |
| Median Price | \$707,500 | -34.6% | 2.7% | 121.1% | 47.7% | 207.6% | 188.8% |
| Sale to List Price Ratio ³ | 96.5 | 107.1 | 101.2 | 92.7 | 98.1 | 96.7 | 97.3 |
| Median Days on Market | 38.0 | 10.0 | 8.0 | 51.0 | 31.0 | 24.0 | 51.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 31 | -16.2% | -31.1% | 19.2% | 0.0% | -35.4% | 19.2% |
| Dollar Volume | \$24,806,250 | -35.0% | -16.5% | 137.6% | 88.8% | 63.7% | 183.4% |
| New Listings | 66 | 26.9% | 0.0% | 10.0% | 0.0% | -26.7% | -24.1% |
| Active Listings ⁴ | 39 | 149.2% | 106.6% | -25.6% | -30.2% | -59.8% | -60.5% |
| Sales to New Listings Ratio 5 | 47.0 | 71.2 | 68.2 | 43.3 | 47.0 | 53.3 | 29.9 |
| Months of Inventory | 5.1 | 1.7 | 1.7 | 8.1 | 7.3 | 8.1 | 15.3 |
| Average Price | \$800,202 | -22.5% | 21.3% | 99.3% | 88.8% | 153.4% | 137.7% |
| Median Price | \$712,000 | -27.3% | 16.7% | 83.0% | 58.6% | 179.8% | 191.8% |
| Sale to List Price Ratio ⁷ | 95.6 | 104.8 | 103.6 | 96.3 | 97.0 | 95.8 | 93.3 |
| Median Days on Market | 34.0 | 12.0 | 11.0 | 48.0 | 35.0 | 42.0 | 127.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

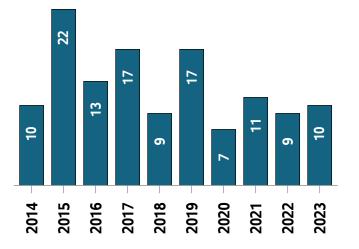
⁷ Sale price / list price * 100; average for all homes sold so far this year.



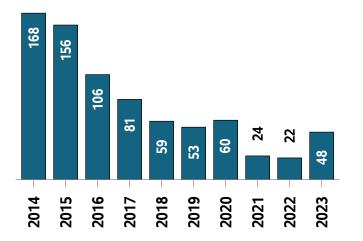
BLUEWATER MLS® Residential Market Activity



Sales Activity (April only)

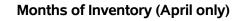


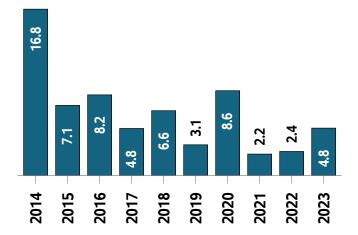
Active Listings (April only)



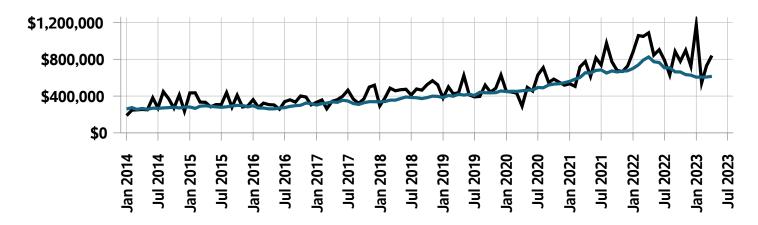
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New Listings (April only)





MLS® HPI Composite Benchmark Price and Average Price

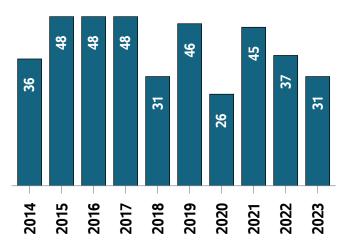




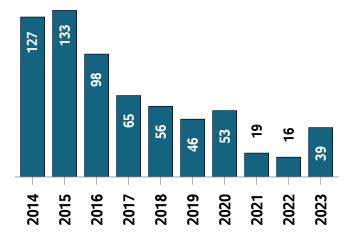
BLUEWATER MLS® Residential Market Activity



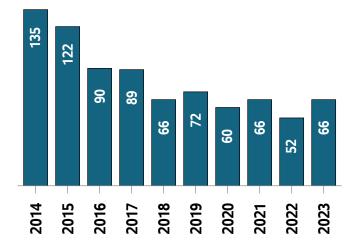
Sales Activity (April Year-to-date)



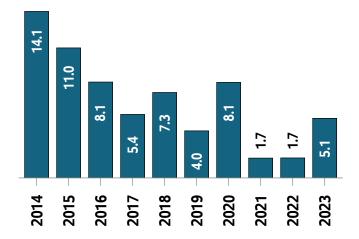
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



BLUEWATER MLS® Single Family Market Activity



| | | Compared to ° | | | | | |
|--|-------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 8 | 0.0% | -20.0% | 60.0% | -11.1% | -38.5% | 14.3% |
| Dollar Volume | \$7,275,000 | -20.8% | -7.2% | 280.5% | 76.6% | 82.4% | 188.5% |
| New Listings | 19 | 5.6% | 5.6% | 111.1% | 11.8% | -29.6% | -52.5% |
| Active Listings | 42 | 100.0% | 100.0% | -25.0% | -19.2% | -54.8% | -61.5% |
| Sales to New Listings Ratio ¹ | 42.1 | 44.4 | 55.6 | 55.6 | 52.9 | 48.1 | 17.5 |
| Months of Inventory ² | 5.3 | 2.6 | 2.1 | 11.2 | 5.8 | 7.2 | 15.6 |
| Average Price | \$909,375 | -20.8% | 16.0% | 137.8% | 98.6% | 196.3% | 152.4% |
| Median Price | \$732,500 | -32.8% | 15.4% | 87.8% | 52.9% | 218.5% | 199.0% |
| Sale to List Price Ratio ³ | 95.9 | 106.3 | 101.3 | 95.5 | 98.1 | 96.7 | 97.3 |
| Median Days on Market | 28.5 | 10.5 | 9.0 | 53.0 | 31.0 | 24.0 | 51.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 26 | -27.8% | -36.6% | 13.0% | -13.3% | -42.2% | 4.0% |
| Dollar Volume | \$22,183,250 | -41.0% | -20.8% | 117.6% | 73.6% | 53.7% | 154.2% |
| New Listings | 59 | 18.0% | 1.7% | 11.3% | 1.7% | -29.8% | -28.0% |
| Active Listings ^⁴ | 33 | 120.0% | 91.3% | -32.3% | -35.0% | -62.2% | -63.3% |
| Sales to New Listings Ratio 5 | 44.1 | 72.0 | 70.7 | 43.4 | 51.7 | 53.6 | 30.5 |
| Months of Inventory | 5.1 | 1.7 | 1.7 | 8.5 | 6.8 | 7.8 | 14.4 |
| Average Price | \$853,202 | -18.3% | 24.9% | 92.5% | 100.3% | 165.9% | 144.4% |
| Median Price | \$762,500 | -23.0% | 23.0% | 95.5% | 67.5% | 195.5% | 211.2% |
| Sale to List Price Ratio ⁷ | 95.2 | 104.5 | 103.6 | 97.0 | 97.3 | 95.7 | 93.4 |
| Median Days on Market | 34.0 | 12.5 | 12.0 | 51.0 | 37.5 | 42.0 | 125.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

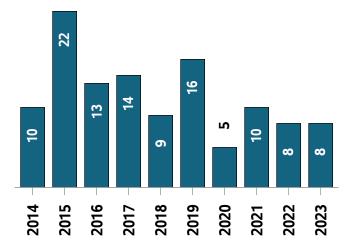
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



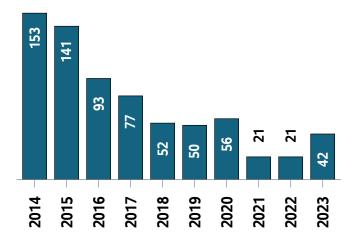
BLUEWATER MLS® Single Family Market Activity



Sales Activity (April only)



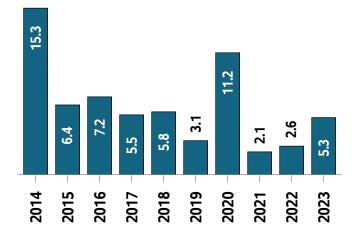
Active Listings (April only)



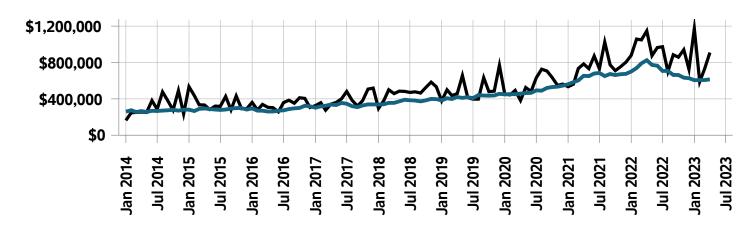
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New Listings (April only)

Months of Inventory (April only)



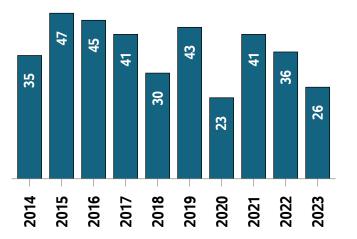
MLS® HPI Single Family Benchmark Price and Average Price



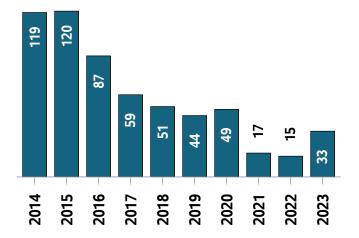




Sales Activity (April Year-to-date)

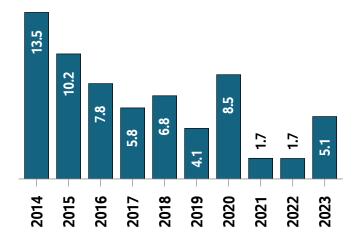


Active Listings ¹(April Year-to-date)



200 200

Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

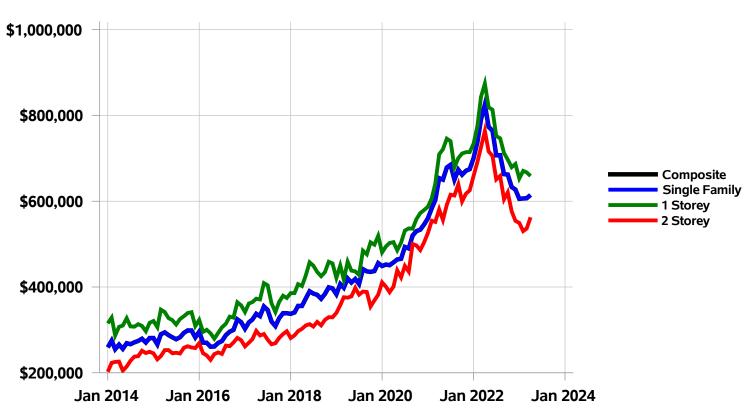
² Average active listings January to the current month / average sales January to the current month.

New Listings (April Year-to-date)





| | MLS [®] Home Price Index Benchmark Price | | | | | | | |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$614,500 | 1.2 | 1.5 | -7.2 | -25.5 | 34.3 | 72.7 | |
| Single Family | \$614,500 | 1.2 | 1.5 | -7.2 | -25.5 | 34.3 | 72.7 | |
| One Storey | \$658,700 | -1.3 | 0.9 | -5.5 | -24.7 | 30.5 | 63.8 | |
| Two Storey | \$562,600 | 4.9 | 2.4 | -9.4 | -26.4 | 40.4 | 86.0 | |



MLS[®] HPI Benchmark Price



BLUEWATER MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1515 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1515 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 14216 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



BLUEWATER MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1332 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 13408 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1750 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 12805 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Bayfield **MLS®** Residential Market Activity



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | 0.0% | 150.0% | 66.7% | 66.7% | _ | 150.0% |
| Dollar Volume | \$3,703,000 | -42.2% | 152.9% | 487.8% | 117.6% | — | 245.4% |
| New Listings | 3 | -40.0% | -57.1% | 50.0% | -66.7% | -72.7% | -72.7% |
| Active Listings | 15 | 200.0% | 36.4% | -28.6% | -42.3% | -61.5% | -65.9% |
| Sales to New Listings Ratio ¹ | 166.7 | 100.0 | 28.6 | 150.0 | 33.3 | — | 18.2 |
| Months of Inventory ² | 3.0 | 1.0 | 5.5 | 7.0 | 8.7 | — | 22.0 |
| Average Price | \$740,600 | -42.2% | 1.2% | 252.7% | 30.5% | — | 38.2% |
| Median Price | \$725,000 | -33.0% | -1.0% | 1,108.3% | 23.9% | — | 35.3% |
| Sale to List Price Ratio ³ | 97.9 | 111.0 | 98.7 | 90.0 | 96.0 | | 97.5 |
| Median Days on Market | 13.0 | 11.0 | 12.0 | 47.0 | 23.0 | | 23.5 |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 14 | 27.3% | 16.7% | 40.0% | 75.0% | -6.7% | 16.7% |
| Dollar Volume | \$13,237,750 | -5.8% | 37.9% | 192.3% | 224.1% | 128.1% | 193.6% |
| New Listings | 22 | 37.5% | 4.8% | 4.8% | -4.3% | -35.3% | -21.4% |
| Active Listings ^⁴ | 15 | 190.0% | 75.8% | -31.8% | -40.2% | -56.4% | -63.3% |
| Sales to New Listings Ratio 5 | 63.6 | 68.8 | 57.1 | 47.6 | 34.8 | 44.1 | 42.9 |
| Months of Inventory | 4.1 | 1.8 | 2.8 | 8.5 | 12.1 | 8.9 | 13.2 |
| Average Price | \$945,554 | -26.0% | 18.2% | 108.8% | 85.2% | 144.4% | 151.6% |
| Median Price | \$835,000 | -33.7% | 6.0% | 51.0% | 66.7% | 137.2% | 196.6% |
| Sale to List Price Ratio ⁷ | 95.3 | 110.2 | 101.0 | 95.5 | 96.6 | 96.7 | 93.6 |
| Median Days on Market | 47.5 | 11.0 | 20.0 | 50.0 | 39.5 | 45.0 | 152.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

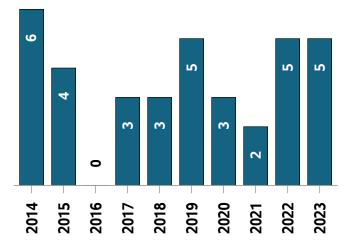
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



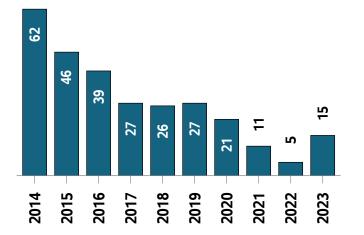
Bayfield MLS® Residential Market Activity



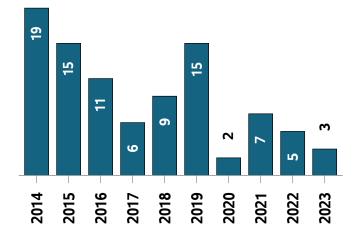
Sales Activity (April only)



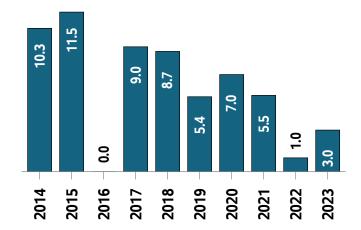
Active Listings (April only)



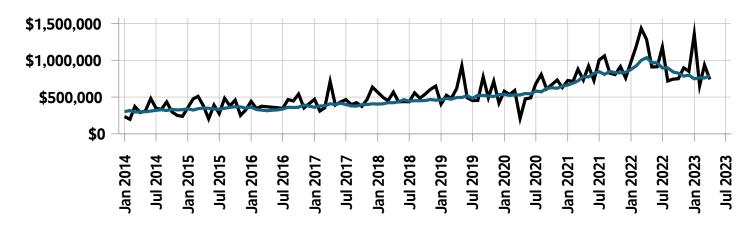
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

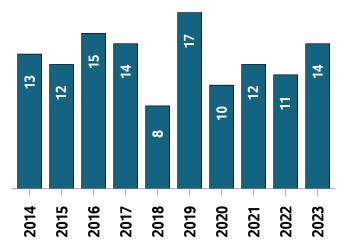




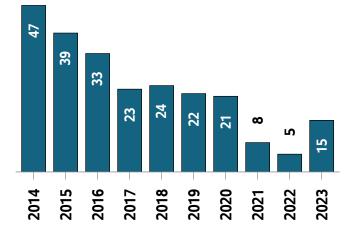
Bayfield MLS® Residential Market Activity



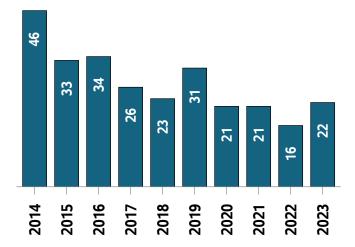
Sales Activity (April Year-to-date)



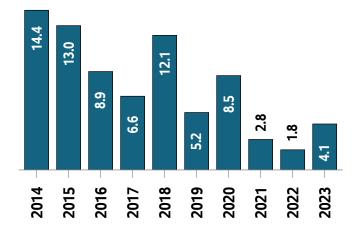
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



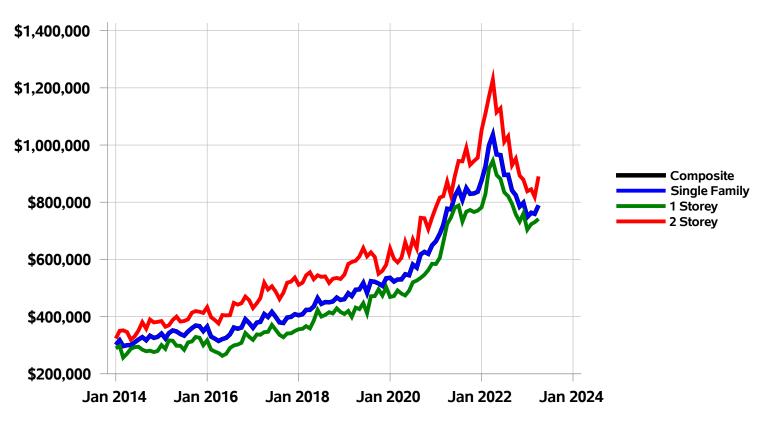
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$789,300 | 3.9 | 5.5 | -4.3 | -23.8 | 48.9 | 86.3 | |
| Single Family | \$789,300 | 3.9 | 5.5 | -4.3 | -23.8 | 48.9 | 86.3 | |
| One Storey | \$741,500 | 1.5 | 5.3 | -2.1 | -21.5 | 54.4 | 106.7 | |
| Two Storey | \$890,400 | 8.8 | 6.2 | -6.5 | -27.6 | 47.0 | 60.4 | |



MLS[®] HPI Benchmark Price



Bayfield MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1649 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1649 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10978 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Bayfield MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1497 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10977 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |
| Waterfront | Waterfront |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1975 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 11470 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Hay Twp **MLS® Residential Market Activity**



| | | Compared to ° | | | | | |
|--|------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 0 | | -100.0% | | _ | | |
| Dollar Volume | \$0 | _ | -100.0% | _ | — | _ | — |
| New Listings | 8 | 60.0% | 100.0% | | 300.0% | 166.7% | 166.7% |
| Active Listings | 14 | 180.0% | 250.0% | | 180.0% | 16.7% | 7.7% |
| Sales to New Listings Ratio ¹ | 0.0 | — | 75.0 | — | — | — | — |
| Months of Inventory ² | 0.0 | — | 1.3 | — | — | — | — |
| Average Price | \$0 | — | -100.0% | — | — | — | — |
| Median Price | \$0 | — | -100.0% | — | — | — | — |
| Sale to List Price Ratio ³ | 0.0 | — | 98.2 | — | — | — | _ |
| Median Days on Market | 0.0 | _ | 8.0 | | | | |

| | | Compared to ° | | | | | |
|---------------------------------------|-------------|---------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 3 | -50.0% | -57.1% | _ | _ | 200.0% | 200.0% |
| Dollar Volume | \$1,625,000 | -77.8% | -70.5% | _ | _ | 591.5% | 286.9% |
| New Listings | 14 | 75.0% | 27.3% | | 366.7% | 250.0% | 55.6% |
| Active Listings ⁴ | 9 | 157.1% | 260.0% | _ | 200.0% | -18.2% | -18.2% |
| Sales to New Listings Ratio 5 | 21.4 | 75.0 | 63.6 | | _ | 25.0 | 11.1 |
| Months of Inventory | 12.0 | 2.3 | 1.4 | | — | 44.0 | 44.0 |
| Average Price | \$541,667 | -55.6% | -31.3% | | — | 130.5% | 29.0% |
| Median Price | \$450,000 | -59.2% | -41.9% | _ | _ | 91.5% | 7.1% |
| Sale to List Price Ratio ⁷ | 92.0 | 98.7 | 104.5 | | | 94.0 | 93.4 |
| Median Days on Market | 17.0 | 44.5 | 5.0 | _ | _ | 464.0 | 69.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

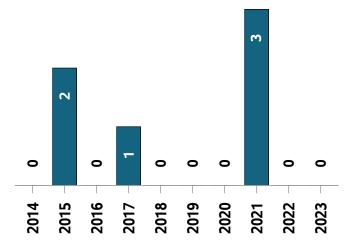
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

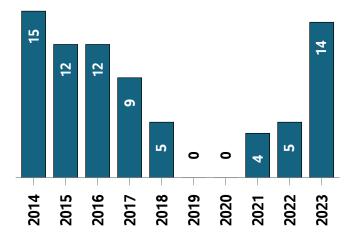




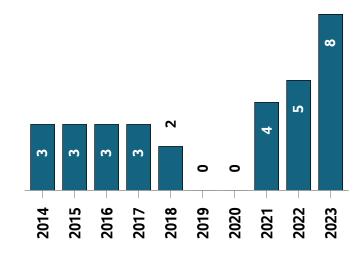
Sales Activity (April only)



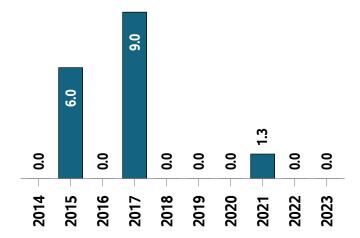
Active Listings (April only)



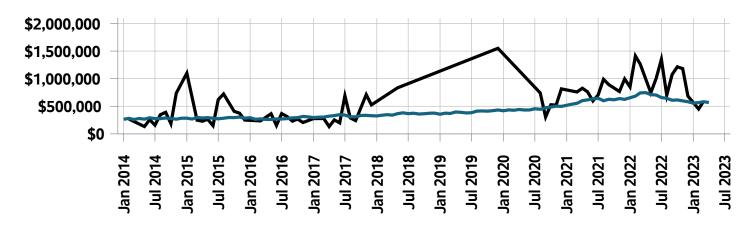
New Listings (April only)



Months of Inventory (April only)



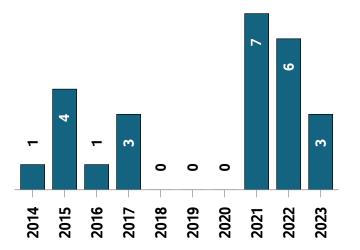
MLS® HPI Composite Benchmark Price and Average Price



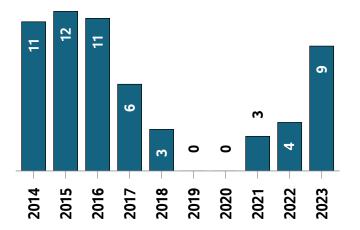




Sales Activity (April Year-to-date)

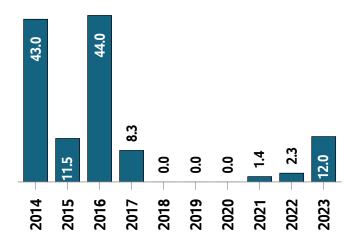


Active Listings ¹(April Year-to-date)



m

Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

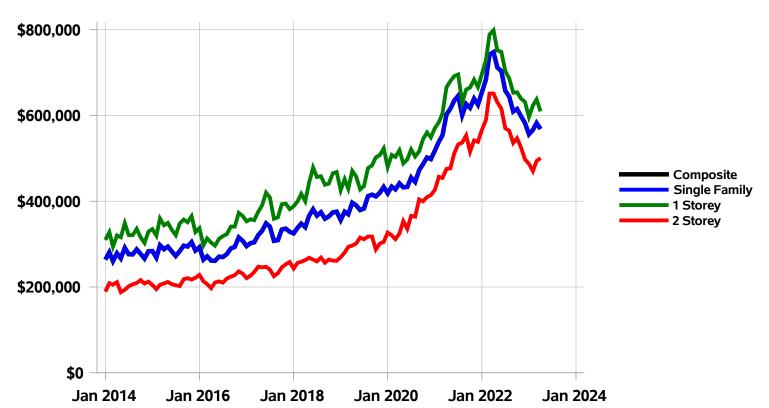
² Average active listings January to the current month / average sales January to the current month.

New Listings (April Year-to-date)





| | MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|--------------------|---|---|-----------------------|------|-------|------|------|--|--|--|
| | | | percentage change vs. | | | | | | | |
| Benchmark Type: | April 2023 | 3 months6 months12 months1 month agoagoago3 years ago | | | | | | | | |
| Composite | \$568,400 | -2.4 | 2.2 | -7.6 | -24.0 | 28.7 | 67.5 | | | |
| Single Family | \$568,400 | -2.4 | 2.2 | -7.6 | -24.0 | 28.7 | 67.5 | | | |
| One Storey | \$609,500 | -4.4 | 2.2 | -6.8 | -23.7 | 17.5 | 52.4 | | | |
| Two Storey | \$500,600 | 1.4 | 2.8 | -8.5 | -23.1 | 54.2 | 90.5 | | | |



MLS[®] HPI Benchmark Price



Hay Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1489 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1489 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 17424 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |



Hay Twp MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1353 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 15472 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 1761 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 22206 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |



Hensall **MLS® Residential Market Activity**



| | | Compared to ° | | | | | |
|--|-------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 2 | | 100.0% | 0.0% | | | 100.0% |
| Dollar Volume | \$1,045,000 | _ | 132.2% | 77.1% | _ | _ | 441.5% |
| New Listings | 1 | -50.0% | | | | | -50.0% |
| Active Listings | 1 | -66.7% | | -50.0% | 0.0% | -85.7% | -88.9% |
| Sales to New Listings Ratio ¹ | 200.0 | | | | | | 50.0 |
| Months of Inventory ² | 0.5 | | | 1.0 | | | 9.0 |
| Average Price | \$522,500 | — | 16.1% | 77.1% | | | 170.7% |
| Median Price | \$522,500 | | 16.1% | 77.1% | | | 170.7% |
| Sale to List Price Ratio ³ | 96.6 | _ | 95.8 | 94.5 | | | 100.0 |
| Median Days on Market | 47.5 | | 10.0 | 31.0 | | | 129.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 3 | -57.1% | -40.0% | 0.0% | -25.0% | -40.0% | 200.0% |
| Dollar Volume | \$1,757,000 | -62.8% | -21.6% | 145.0% | 147.5% | 149.4% | 810.4% |
| New Listings | 5 | -44.4% | 25.0% | 0.0% | 66.7% | -37.5% | 25.0% |
| Active Listings ⁴ | 2 | 33.3% | 100.0% | -25.0% | 50.0% | -71.4% | -73.3% |
| Sales to New Listings Ratio 5 | 60.0 | 77.8 | 125.0 | 60.0 | 133.3 | 62.5 | 25.0 |
| Months of Inventory | 2.7 | 0.9 | 0.8 | 3.6 | 1.3 | 5.6 | 30.0 |
| Average Price | \$585,667 | -13.2% | 30.6% | 145.0% | 230.0% | 315.7% | 203.5% |
| Median Price | \$690,000 | -1.3% | 53.3% | 245.0% | 278.1% | 527.3% | 257.5% |
| Sale to List Price Ratio ⁷ | 97.2 | 107.0 | 109.6 | 96.9 | 95.5 | 93.5 | 100.0 |
| Median Days on Market | 34.0 | 14.0 | 10.0 | 49.0 | 45.5 | 24.0 | 129.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

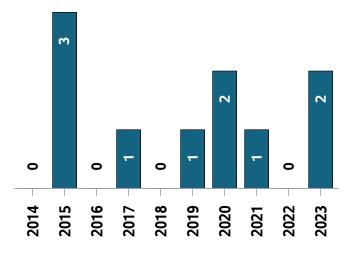
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



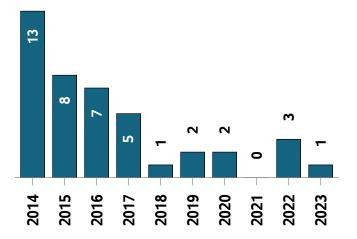
Hensall MLS® Residential Market Activity



Sales Activity (April only)

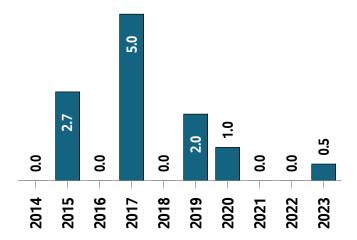


Active Listings (April only)

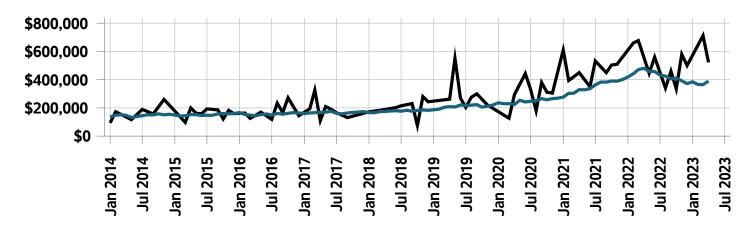


New Listings (April only)

Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

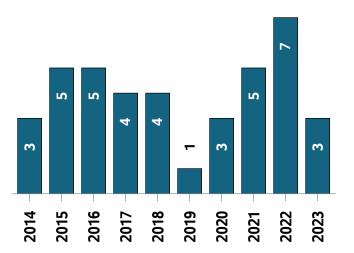




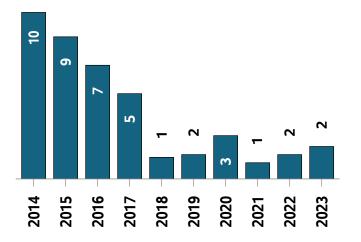
Hensall MLS® Residential Market Activity



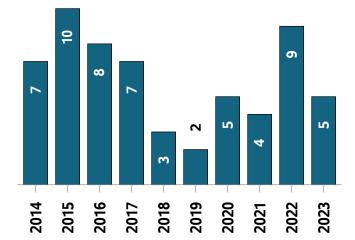
Sales Activity (April Year-to-date)



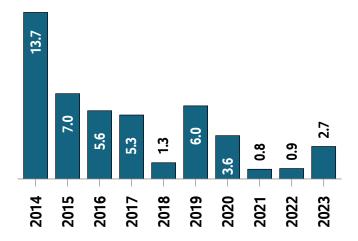
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



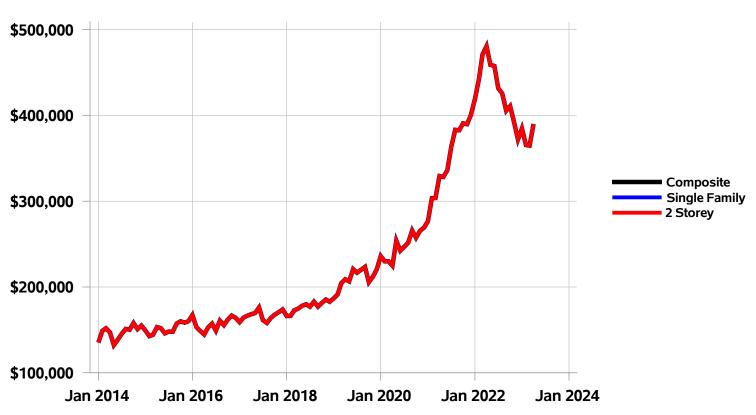
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|--|
| | | percentage change vs. | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | |
| Composite | \$390,000 | 6.9 | 1.4 | -5.1 | -18.9 | 73.5 | 123.1 | | |
| Single Family | \$390,000 | 6.9 | 1.4 | -5.1 | -18.9 | 73.5 | 123.1 | | |
| Two Storey | \$390,000 | 6.9 | 1.4 | -5.1 | -18.9 | 73.5 | 123.1 | | |



MLS[®] HPI Benchmark Price



Hensall MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1434 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1434 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8713 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Hensall MLS® HPI Benchmark Descriptions



2 Storey 🏦

| Features | Value | | |
|--|-----------------------------|--|--|
| Above Ground Bedrooms | 3 | | |
| Age Category | 100+ | | |
| Bedrooms | 3 | | |
| Below Ground Bedrooms | 0 | | |
| Exterior Walls | Siding | | |
| Freshwater Supply | Municipal waterworks | | |
| Full Bathrooms | 1 | | |
| Garage Description | Attached, Single width | | |
| Gross Living Area (Above Ground; in sq. ft.) | 1434 | | |
| Half Bathrooms | 1 | | |
| Heating | Forced air | | |
| Heating Fuel | Natural Gas | | |
| Lot Size | 8713 | | |
| Number of Fireplaces | 0 | | |
| Total Number Of Rooms | 9 | | |
| Type Of Foundation | Basement, Concrete blocs | | |
| Type of Property | Detached | | |
| Wastewater Disposal | Municipal sewers | | |



Stanley Twp MLS® Residential Market Activity



| | | Compared to ^a | | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|--|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 0 | _ | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | |
| Dollar Volume | \$0 | _ | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | |
| New Listings | 5 | | 150.0% | 66.7% | 150.0% | 0.0% | 66.7% | |
| Active Listings | 7 | 600.0% | 250.0% | -22.2% | 0.0% | -46.2% | -22.2% | |
| Sales to New Listings Ratio ¹ | 0.0 | | 50.0 | 33.3 | 50.0 | 140.0 | 33.3 | |
| Months of Inventory ² | 0.0 | | 2.0 | 9.0 | 7.0 | 1.9 | 9.0 | |
| Average Price | \$0 | — | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | |
| Median Price | \$0 | | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | |
| Sale to List Price Ratio ³ | 0.0 | _ | 133.8 | 98.6 | 100.0 | 95.9 | 96.0 | |
| Median Days on Market | 0.0 | _ | 5.0 | 129.0 | 26.0 | 48.0 | 160.0 | |

| | | Compared to [°] | | | | | | |
|---------------------------------------|------------|--------------------------|------------|------------|------------|------------|------------|--|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 1 | -50.0% | -75.0% | -75.0% | -87.5% | -92.3% | 0.0% | |
| Dollar Volume | \$413,000 | -68.0% | -89.4% | -72.6% | -89.9% | -89.0% | 86.0% | |
| New Listings | 7 | 133.3% | 16.7% | -12.5% | -36.4% | -50.0% | 16.7% | |
| Active Listings ^⁴ | 3 | 83.3% | 120.0% | -54.2% | -71.1% | -81.0% | -68.6% | |
| Sales to New Listings Ratio 5 | 14.3 | 66.7 | 66.7 | 50.0 | 72.7 | 92.9 | 16.7 | |
| Months of Inventory | 11.0 | 3.0 | 1.3 | 6.0 | 4.8 | 4.5 | 35.0 | |
| Average Price | \$413,000 | -36.0% | -57.6% | 9.7% | -19.1% | 43.0% | 86.0% | |
| Median Price | \$413,000 | -36.0% | -32.5% | 8.1% | -11.1% | 73.5% | 86.0% | |
| Sale to List Price Ratio ⁷ | 93.9 | 108.9 | 122.1 | 96.6 | 96.1 | 95.0 | 96.0 | |
| Median Days on Market | 7.0 | 16.0 | 6.5 | 64.5 | 57.0 | 49.0 | 160.0 | |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

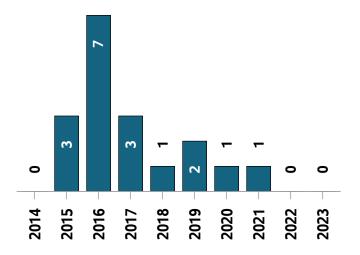
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



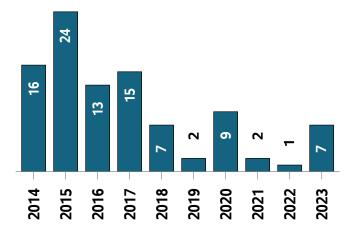
Stanley Twp MLS® Residential Market Activity



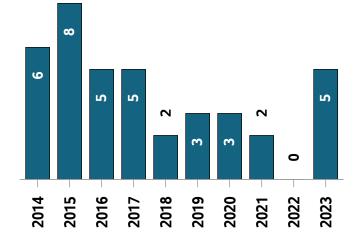
Sales Activity (April only)



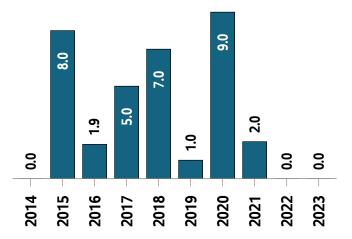
Active Listings (April only)



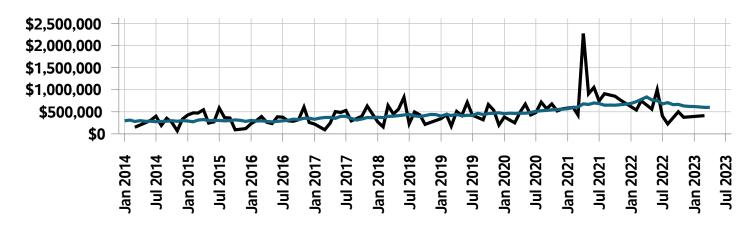
New Listings (April only)



Months of Inventory (April only)



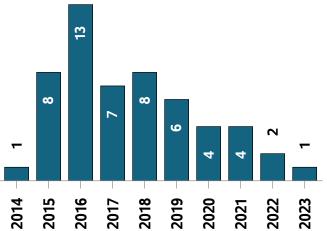
MLS® HPI Composite Benchmark Price and Average Price



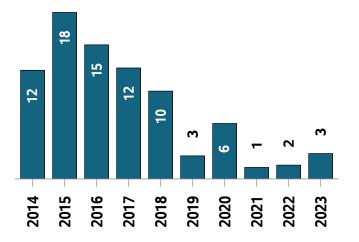




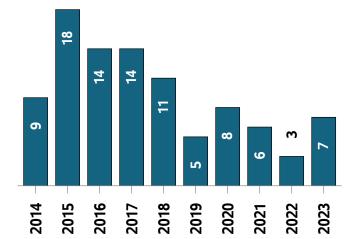
Sales Activity (April Year-to-date)



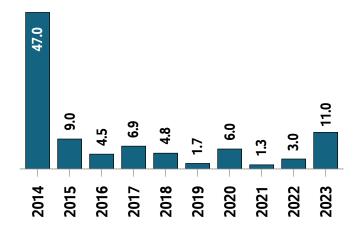
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)

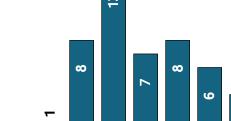


Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

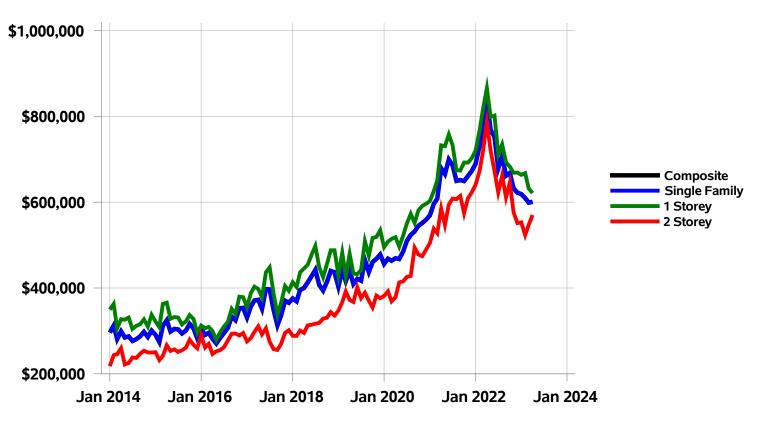


ASSOCIATION





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | | | |
|---|------------|-------------|--|-------|-------|------|------|--|--|--|--|
| | | | percentage change vs.1 month ago3 months ago6 months ago12 months ago3 years ago5 years ago | | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | | | | | | | | | |
| Composite | \$600,900 | 0.3 | -2.9 | -10.0 | -28.1 | 28.0 | 50.2 | | | | |
| Single Family | \$600,900 | 0.3 | -2.9 | -10.0 | -28.1 | 28.0 | 50.2 | | | | |
| One Storey | \$621,300 | -1.7 | -6.4 | -9.0 | -28.3 | 19.8 | 39.5 | | | | |
| Two Storey | \$570,300 | 4.3 | 3.1 | -11.6 | -27.5 | 50.7 | 93.1 | | | | |



MLS[®] HPI Benchmark Price



Stanley Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1348 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

Single Family 🏦 🇌

| Features | Value | | | |
|--|---------------------------|--|--|--|
| Above Ground Bedrooms | 3 | | | |
| Age Category | 51 to 99 | | | |
| Bedrooms | 3 | | | |
| Below Ground Bedrooms | 0 | | | |
| Exterior Walls | Siding | | | |
| Freshwater Supply | Municipal waterworks | | | |
| Full Bathrooms | 1 | | | |
| Garage Description | Attached, Single width | | | |
| Gross Living Area (Above Ground; in sq. ft.) | 1348 | | | |
| Half Bathrooms | 0 | | | |
| Heating | Forced air | | | |
| Heating Fuel | Natural Gas | | | |
| Lot Size | 19900 | | | |
| Number of Fireplaces | 1 | | | |
| Total Number Of Rooms | 9 | | | |
| Type Of Foundation | Basement, Poured concrete | | | |
| Type of Property | Detached | | | |
| Wastewater Disposal | Private | | | |
| Waterfront | Waterfront | | | |



Stanley Twp MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1233 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 16456 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1860 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 25056 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Zurich **MLS® Residential Market Activity**



| | | Compared to ^a | | | | | | |
|--|--------------|--------------------------|------------|------------|------------|------------|------------|--|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 1 | -50.0% | -75.0% | 0.0% | 0.0% | -75.0% | _ | |
| Dollar Volume | \$580,000 | -34.1% | -68.9% | 81.3% | 21.1% | -20.0% | — | |
| New Listings | 2 | -33.3% | -71.4% | 0.0% | 0.0% | -66.7% | -71.4% | |
| Active Listings | 5 | 150.0% | 0.0% | -16.7% | 66.7% | -64.3% | -58.3% | |
| Sales to New Listings Ratio ¹ | 50.0 | 66.7 | 57.1 | 50.0 | 50.0 | 66.7 | | |
| Months of Inventory ² | 5.0 | 1.0 | 1.3 | 6.0 | 3.0 | 3.5 | | |
| Average Price | \$580,000 | 31.8% | 24.6% | 81.3% | 21.1% | 220.0% | — | |
| Median Price | \$580,000 | 31.8% | 20.0% | 81.3% | 21.1% | 190.0% | — | |
| Sale to List Price Ratio ³ | 96 .7 | 103.3 | 98.0 | 91.5 | 100.0 | 97.3 | | |
| Median Days on Market | 80.0 | 29.0 | 11.0 | 67.0 | 53.0 | 9.5 | _ | |

| | | Compared to [®] | | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|--|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 6 | 50.0% | -60.0% | 100.0% | 50.0% | 0.0% | 100.0% | |
| Dollar Volume | \$3,268,500 | 43.7% | -56.4% | 301.1% | 141.8% | 201.2% | 632.0% | |
| New Listings | 9 | 125.0% | -55.0% | 0.0% | 125.0% | 0.0% | -18.2% | |
| Active Listings ⁴ | 6 | 266.7% | 4.8% | 4.8% | 100.0% | -61.4% | -15.4% | |
| Sales to New Listings Ratio 5 | 66.7 | 100.0 | 75.0 | 33.3 | 100.0 | 66.7 | 27.3 | |
| Months of Inventory | 3.7 | 1.5 | 1.4 | 7.0 | 2.8 | 9.5 | 8.7 | |
| Average Price | \$544,750 | -4.2% | 8.9% | 100.5% | 61.2% | 201.2% | 266.0% | |
| Median Price | \$457,500 | -10.7% | 3.7% | 83.1% | 35.0% | 128.8% | 207.0% | |
| Sale to List Price Ratio ⁷ | 97.7 | 100.3 | 98.9 | 95.2 | 98.8 | 95.7 | 89.3 | |
| Median Days on Market | 43.0 | 64.0 | 14.0 | 23.0 | 101.5 | 23.0 | 49.0 | |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

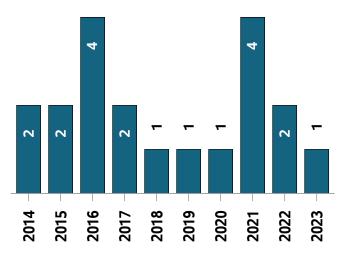
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



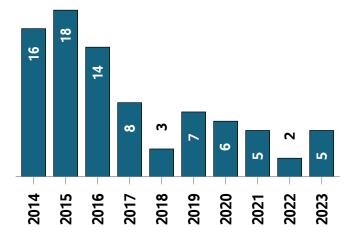
Zurich MLS® Residential Market Activity



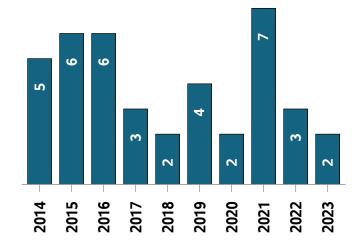
Sales Activity (April only)



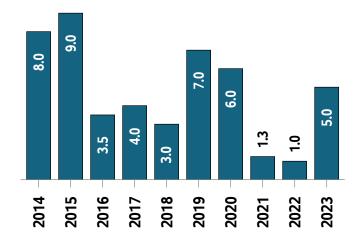
Active Listings (April only)



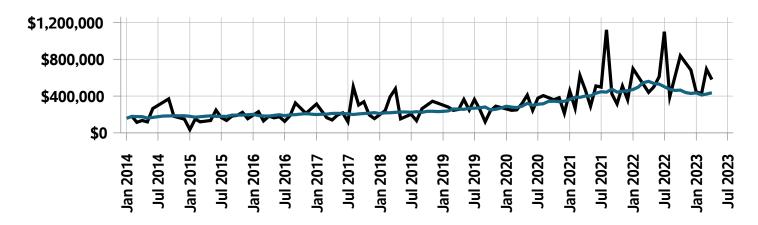
New Listings (April only)







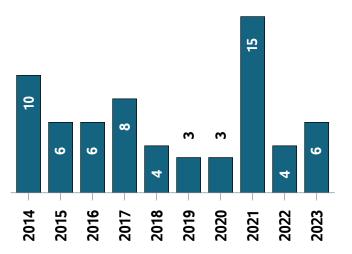
MLS® HPI Composite Benchmark Price and Average Price



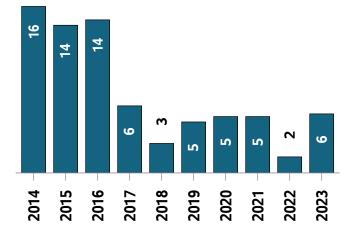


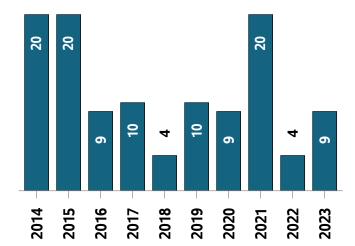


Sales Activity (April Year-to-date)



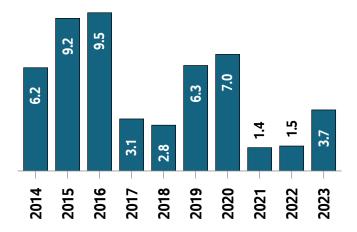
Active Listings ¹(April Year-to-date)





New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



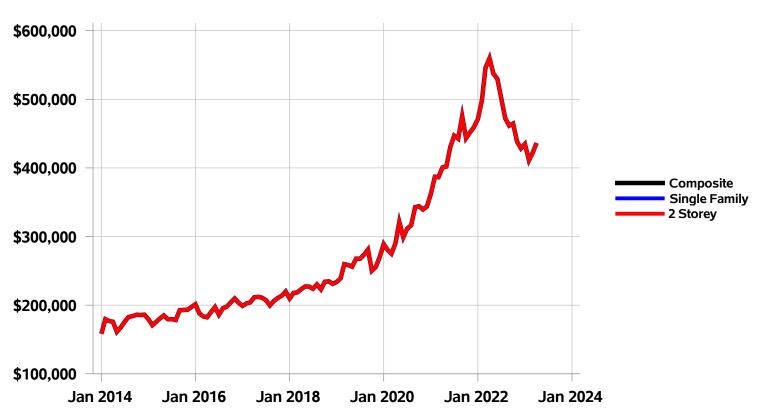
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
| | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$436,300 | 3.4 | 0.3 | -6.1 | -22.1 | 50.4 | 95.5 |
| Single Family | \$436,300 | 3.4 | 0.3 | -6.1 | -22.1 | 50.4 | 95.5 |
| Two Storey | \$436,300 | 3.4 | 0.3 | -6.1 | -22.1 | 50.4 | 95.5 |



MLS[®] HPI Benchmark Price



Zurich MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1527 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1527 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8713 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Zurich MLS® HPI Benchmark Descriptions



2 Storey 🇌

| Features | Value | | |
|--|-----------------------------|--|--|
| Above Ground Bedrooms | 3 | | |
| Age Category | 100+ | | |
| Bedrooms | 3 | | |
| Below Ground Bedrooms | 0 | | |
| Exterior Walls | Masonry & Siding | | |
| Freshwater Supply | Municipal waterworks | | |
| Full Bathrooms | 2 | | |
| Garage Description | Attached, Single width | | |
| Gross Living Area (Above Ground; in sq. ft.) | 1527 | | |
| Half Bathrooms | 0 | | |
| Heating | Forced air | | |
| Heating Fuel | Natural Gas | | |
| Lot Size | 8713 | | |
| Number of Fireplaces | 0 | | |
| Total Number Of Rooms | 9 | | |
| Type Of Foundation | Basement, Concrete blocs | | |
| Type of Property | Detached | | |
| Wastewater Disposal | Municipal sewers | | |



CENTRAL HURON MLS® Residential Market Activity



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 7 | 75.0% | -41.7% | 0.0% | -12.5% | -46.2% | 0.0% |
| Dollar Volume | \$5,568,500 | 96.3% | 10.7% | 211.6% | 50.6% | 119.6% | 705.9% |
| New Listings | 8 | -20.0% | -50.0% | 33.3% | -33.3% | -65.2% | -75.8% |
| Active Listings | 25 | 56.3% | 127.3% | 38.9% | 4.2% | -59.7% | -76.0% |
| Sales to New Listings Ratio ¹ | 87.5 | 40.0 | 75.0 | 116.7 | 66.7 | 56.5 | 21.2 |
| Months of Inventory ² | 3.6 | 4.0 | 0.9 | 2.6 | 3.0 | 4.8 | 14.9 |
| Average Price | \$795,500 | 12.2% | 89.7% | 211.6% | 72.1% | 307.9% | 705.9% |
| Median Price | \$810,000 | 33.8% | 150.0% | 174.6% | 201.7% | 326.3% | 1,372.7% |
| Sale to List Price Ratio ³ | 95.9 | 119.8 | 109.7 | 98.7 | 94.7 | 92.5 | 81.4 |
| Median Days on Market | 107.0 | 8.0 | 9.5 | 29.0 | 16.0 | 90.0 | 106.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 17 | -34.6% | -39.3% | -41.4% | -19.0% | -48.5% | -37.0% |
| Dollar Volume | \$11,072,250 | -29.1% | -12.2% | 19.7% | 42.0% | 60.9% | 185.3% |
| New Listings | 29 | -14.7% | -9.4% | -23.7% | 20.8% | -54.7% | -60.8% |
| Active Listings ⁴ | 25 | 141.5% | 182.9% | 45.6% | -5.7% | -51.9% | -71.0% |
| Sales to New Listings Ratio 5 | 58.6 | 76.5 | 87.5 | 76.3 | 87.5 | 51.6 | 36.5 |
| Months of Inventory | 5.8 | 1.6 | 1.3 | 2.3 | 5.0 | 6.2 | 12.6 |
| Average Price | \$651,309 | 8.4% | 44.6% | 104.2% | 75.4% | 212.4% | 353.2% |
| Median Price | \$576,000 | 12.0% | 67.7% | 95.3% | 131.0% | 203.2% | 353.5% |
| Sale to List Price Ratio ⁷ | 96.3 | 111.7 | 107.4 | 97.6 | 95.3 | 92.8 | 90.6 |
| Median Days on Market | 59.0 | 8.0 | 10.5 | 25.0 | 47.0 | 72.0 | 99.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

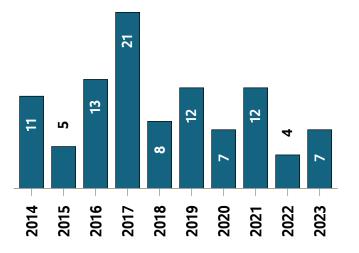
⁷ Sale price / list price * 100; average for all homes sold so far this year.



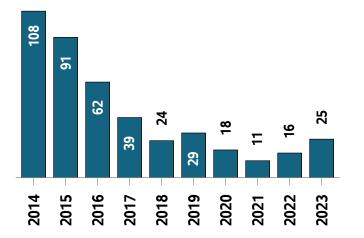
CENTRAL HURON MLS® Residential Market Activity



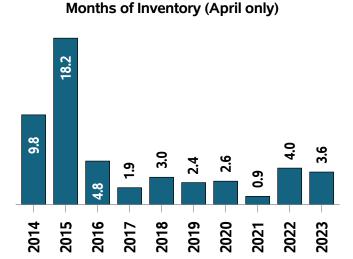
Sales Activity (April only)



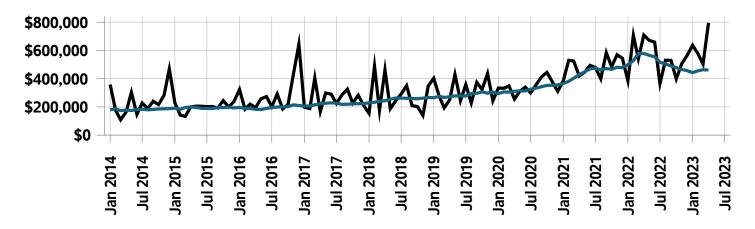
Active Listings (April only)



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MLS® HPI Composite Benchmark Price and Average Price

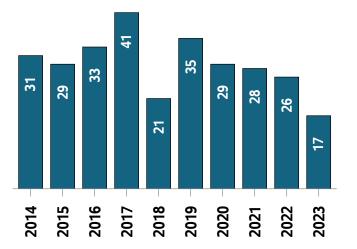




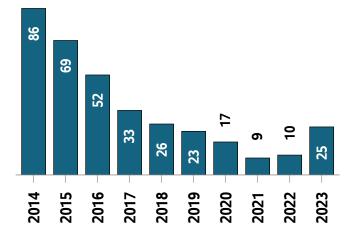
CENTRAL HURON MLS® Residential Market Activity



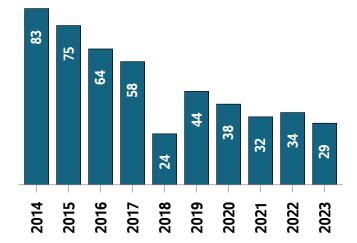
Sales Activity (April Year-to-date)



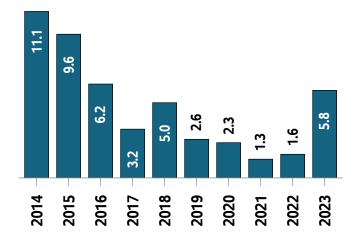
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



CENTRAL HURON MLS® Single Family Market Activity



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | 25.0% | -44.4% | -16.7% | -37.5% | -50.0% | 66.7% |
| Dollar Volume | \$5,225,000 | 84.2% | 15.3% | 200.3% | 41.3% | 129.6% | 862.2% |
| New Listings | 7 | 0.0% | -41.7% | 40.0% | -30.0% | -65.0% | -73.1% |
| Active Listings | 14 | 100.0% | 100.0% | 0.0% | -17.6% | -70.2% | -82.3% |
| Sales to New Listings Ratio ¹ | 71.4 | 57.1 | 75.0 | 120.0 | 80.0 | 50.0 | 11.5 |
| Months of Inventory ² | 2.8 | 1.8 | 0.8 | 2.3 | 2.1 | 4.7 | 26.3 |
| Average Price | \$1,045,000 | 47.4% | 107.5% | 260.3% | 126.1% | 359.1% | 477.3% |
| Median Price | \$945,000 | 56.1% | 125.0% | 220.3% | 252.0% | 301.3% | 430.9% |
| Sale to List Price Ratio ³ | 97.9 | 119.8 | 109.4 | 99.5 | 94.7 | 92.7 | 77.4 |
| Median Days on Market | 163.0 | 8.0 | 10.0 | 35.5 | 16.0 | 72.5 | 106.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 14 | -30.0% | -41.7% | -36.4% | -30.0% | -48.1% | -36.4% |
| Dollar Volume | \$10,328,750 | -27.7% | -13.5% | 28.0% | 35.3% | 60.1% | 179.2% |
| New Listings | 21 | -8.7% | -16.0% | -30.0% | 10.5% | -58.8% | -61.1% |
| Active Listings ⁴ | 14 | 154.5% | 143.5% | 5.7% | -34.9% | -62.9% | -78.1% |
| Sales to New Listings Ratio 5 | 66.7 | 87.0 | 96.0 | 73.3 | 105.3 | 52.9 | 40.7 |
| Months of Inventory | 4.0 | 1.1 | 1.0 | 2.4 | 4.3 | 5.6 | 11.6 |
| Average Price | \$737,768 | 3.3% | 48.3% | 101.2% | 93.3% | 208.8% | 338.7% |
| Median Price | \$617,500 | 2.4% | 60.4% | 102.5% | 138.5% | 196.9% | 308.9% |
| Sale to List Price Ratio ⁷ | 96.7 | 118.6 | 107.2 | 98.0 | 95.2 | 93.3 | 91.6 |
| Median Days on Market | 63.0 | 7.0 | 12.0 | 21.5 | 40.5 | 55.0 | 102.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

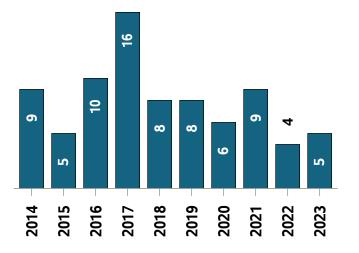
⁷ Sale price / list price * 100; average for all homes sold so far this year.



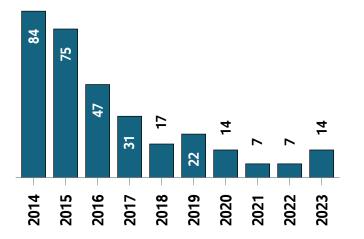
CENTRAL HURON MLS® Single Family Market Activity



Sales Activity (April only)



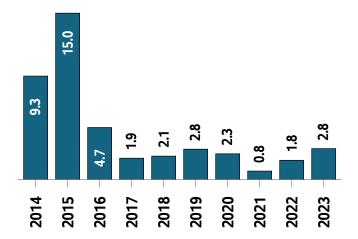
Active Listings (April only)



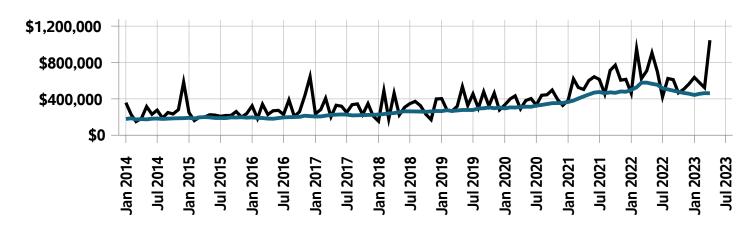
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New Listings (April only)





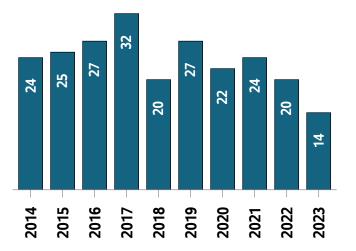
MLS® HPI Single Family Benchmark Price and Average Price



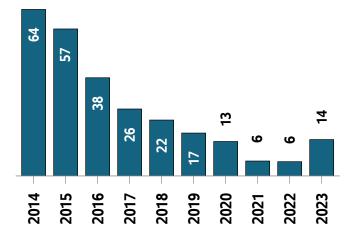




Sales Activity (April Year-to-date)



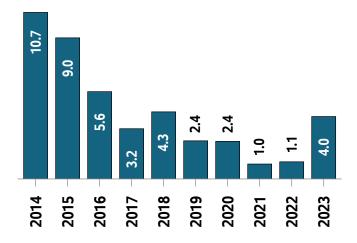
Active Listings ¹(April Year-to-date)



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New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)

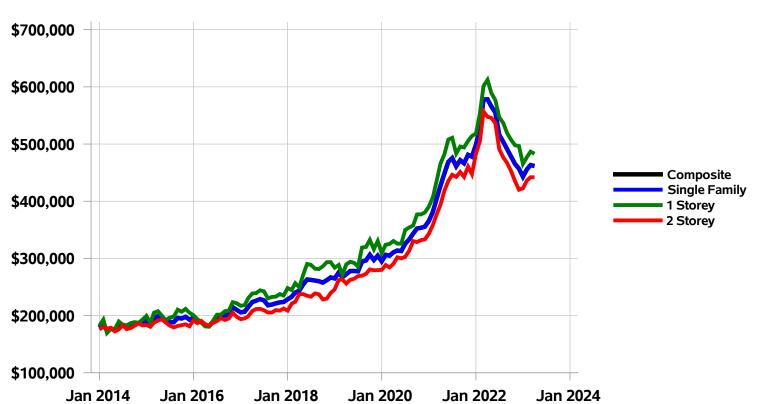


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$461,600 | -0.3 | 4.2 | -3.4 | -20.2 | 48.6 | 89.6 | |
| Single Family | \$461,600 | -0.3 | 4.2 | -3.4 | -20.2 | 48.6 | 89.6 | |
| One Storey | \$483,000 | -0.8 | 3.8 | -4.8 | -21.1 | 46.1 | 93.7 | |
| Two Storey | \$441,900 | 0.0 | 4.6 | -2.4 | -19.3 | 52.1 | 86.1 | |



MLS[®] HPI Benchmark Price



CENTRAL HURON MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1452 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1452 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 11682 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



CENTRAL HURON MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1264 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 14560 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1683 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 11176 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Clinton **MLS® Residential Market Activity**



| | | Compared to ^a | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 2 | 100.0% | -60.0% | -60.0% | -33.3% | -66.7% | 100.0% |
| Dollar Volume | \$1,540,000 | 201.1% | -7.1% | 3.7% | 106.8% | 19.8% | 833.3% |
| New Listings | 5 | 25.0% | -50.0% | 25.0% | -16.7% | -54.5% | -61.5% |
| Active Listings | 11 | 83.3% | 57.1% | 120.0% | 0.0% | -63.3% | -72.5% |
| Sales to New Listings Ratio ¹ | 40.0 | 25.0 | 50.0 | 125.0 | 50.0 | 54.5 | 7.7 |
| Months of Inventory ² | 5.5 | 6.0 | 1.4 | 1.0 | 3.7 | 5.0 | 40.0 |
| Average Price | \$770,000 | 50.5% | 132.3% | 159.3% | 210.2% | 259.5% | 366.7% |
| Median Price | \$770,000 | 50.5% | 125.1% | 161.0% | 208.9% | 316.2% | 366.7% |
| Sale to List Price Ratio ³ | 105.2 | 128.2 | 111.2 | 99.9 | 93.8 | 93.8 | 95.9 |
| Median Days on Market | 174.0 | 6.0 | 8.0 | 25.0 | 6.0 | 109.0 | 30.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | -37.5% | -64.3% | -68.8% | -50.0% | -68.8% | -54.5% |
| Dollar Volume | \$2,839,750 | -40.2% | -38.4% | -38.2% | 34.3% | -4.2% | 77.7% |
| New Listings | 13 | 0.0% | -27.8% | -31.6% | 18.2% | -61.8% | -50.0% |
| Active Listings ^⁴ | 11 | 200.0% | 121.1% | 147.1% | -12.5% | -58.4% | -66.7% |
| Sales to New Listings Ratio 5 | 38.5 | 61.5 | 77.8 | 84.2 | 90.9 | 47.1 | 42.3 |
| Months of Inventory | 8.4 | 1.8 | 1.4 | 1.1 | 4.8 | 6.3 | 11.5 |
| Average Price | \$567,950 | -4.3% | 72.4% | 97.8% | 168.7% | 206.6% | 291.0% |
| Median Price | \$576,000 | 5.2% | 71.4% | 95.3% | 190.5% | 209.3% | 284.0% |
| Sale to List Price Ratio ⁷ | 98.7 | 128.8 | 108.3 | 98.5 | 93.4 | 93.3 | 94.3 |
| Median Days on Market | 163.0 | 7.0 | 7.5 | 15.0 | 38.5 | 53.5 | 151.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

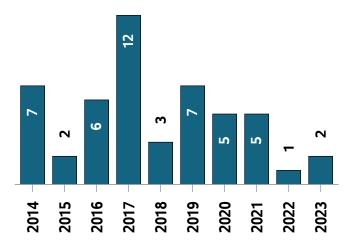
⁷ Sale price / list price * 100; average for all homes sold so far this year.



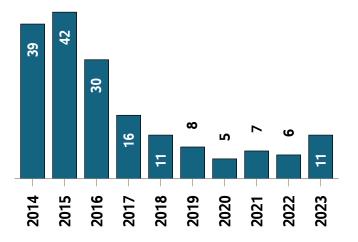
Clinton MLS® Residential Market Activity



Sales Activity (April only)

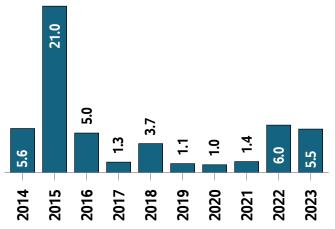


Active Listings (April only)

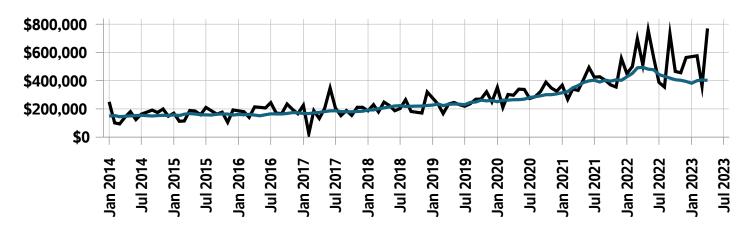


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MLS® HPI Composite Benchmark Price and Average Price



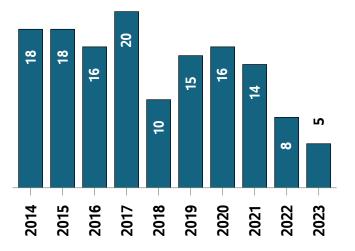




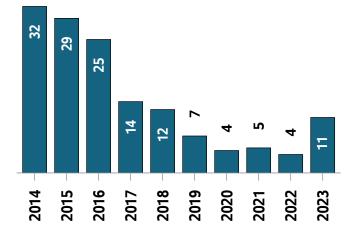
Sales Activity (April Year-to-date)

ASSOCIATION

ESTAT



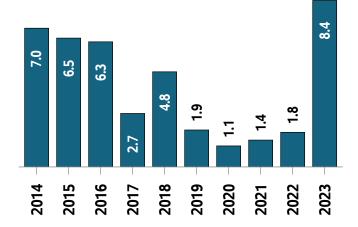
Active Listings ¹(April Year-to-date)



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New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)

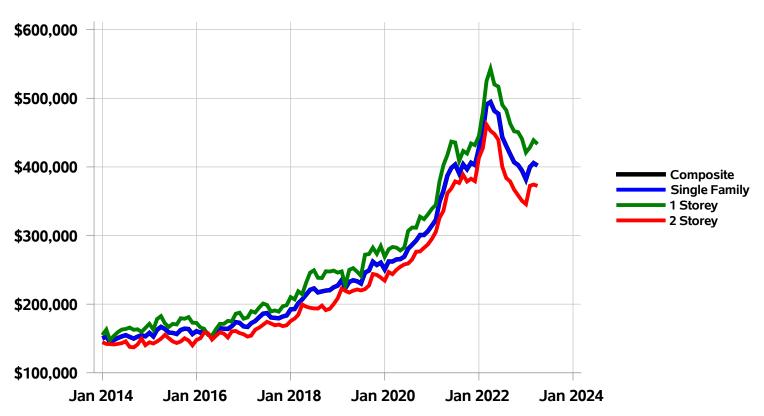


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
| | | | percentage change vs. | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$402,000 | -0.9 | 5.3 | -1.2 | -18.7 | 51.6 | 94.2 |
| Single Family | \$402,000 | -0.9 | 5.3 | -1.2 | -18.7 | 51.6 | 94.2 |
| One Storey | \$433,300 | -1.3 | 2.9 | -4.1 | -20.2 | 53.4 | 102.1 |
| Two Storey | \$372,400 | -0.5 | 7.7 | 1.5 | -17.7 | 49.0 | 86.7 |



MLS[®] HPI Benchmark Price



Clinton MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1422 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1422 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10423 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Clinton MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1280 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10454 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1527 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10418 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Goderich Twp MLS® Residential Market Activity



| | | Compared to ^a | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 4 | 100.0% | -33.3% | 100.0% | 0.0% | -33.3% | -20.0% |
| Dollar Volume | \$2,103,500 | 10.8% | 0.6% | 596.5% | -21.7% | 112.4% | 504.5% |
| New Listings | 2 | -60.0% | -60.0% | 0.0% | -50.0% | -77.8% | -83.3% |
| Active Listings | 12 | 33.3% | 300.0% | 33.3% | 20.0% | -47.8% | -73.3% |
| Sales to New Listings Ratio ¹ | 200.0 | 40.0 | 120.0 | 100.0 | 100.0 | 66.7 | 41.7 |
| Months of Inventory ² | 3.0 | 4.5 | 0.5 | 4.5 | 2.5 | 3.8 | 9.0 |
| Average Price | \$525,875 | -44.6% | 51.0% | 248.3% | -21.7% | 218.6% | 655.6% |
| Median Price | \$541,750 | -42.9% | 96.6% | 258.8% | 75.8% | 235.4% | 1,493.4% |
| Sale to List Price Ratio ³ | 93.4 | 104.5 | 112.0 | 95.8 | 95.5 | 92.2 | 75.5 |
| Median Days on Market | 83.0 | 7.5 | 13.0 | 37.5 | 48.5 | 60.5 | 106.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 7 | -53.3% | -22.2% | -36.4% | -12.5% | -50.0% | -22.2% |
| Dollar Volume | \$4,498,500 | -52.1% | 11.1% | 17.0% | -0.7% | 38.1% | 256.2% |
| New Listings | 11 | -35.3% | 10.0% | -26.7% | 22.2% | -50.0% | -62.1% |
| Active Listings ^⁴ | 12 | 92.0% | 433.3% | 41.2% | -2.0% | -40.7% | -68.8% |
| Sales to New Listings Ratio 5 | 63.6 | 88.2 | 90.0 | 73.3 | 88.9 | 63.6 | 31.0 |
| Months of Inventory | 6.9 | 1.7 | 1.0 | 3.1 | 6.1 | 5.8 | 17.1 |
| Average Price | \$642,643 | 2.7% | 42.8% | 83.9% | 13.5% | 176.3% | 357.9% |
| Median Price | \$810,000 | 57.8% | 170.0% | 192.5% | 114.4% | 406.3% | 1,372.7% |
| Sale to List Price Ratio ⁷ | 94.6 | 98.4 | 110.1 | 96.6 | 97.3 | 92.1 | 82.6 |
| Median Days on Market | 59.0 | 21.0 | 17.0 | 40.0 | 66.5 | 113.0 | 67.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

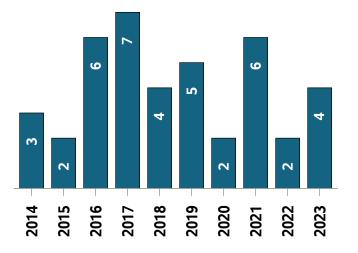
⁷ Sale price / list price * 100; average for all homes sold so far this year.



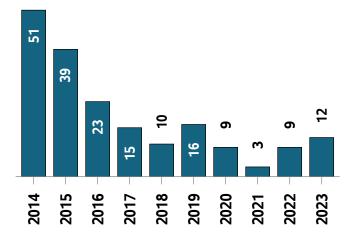
Goderich Twp MLS® Residential Market Activity



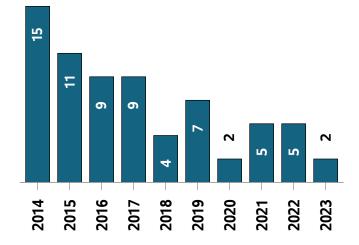
Sales Activity (April only)



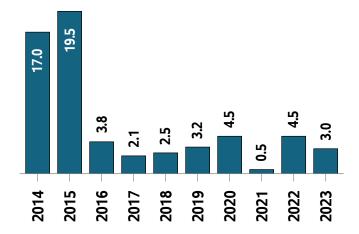
Active Listings (April only)



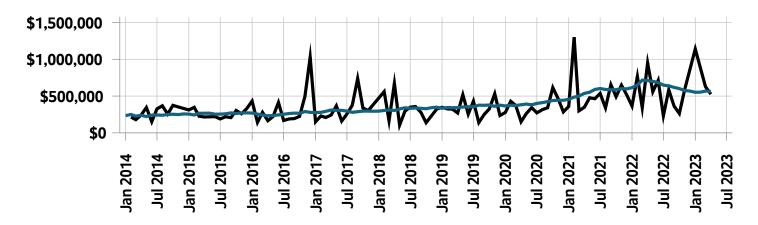
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

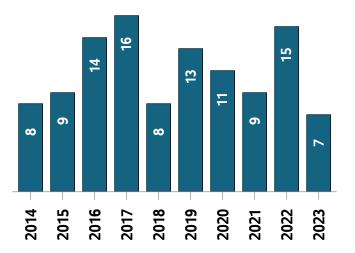




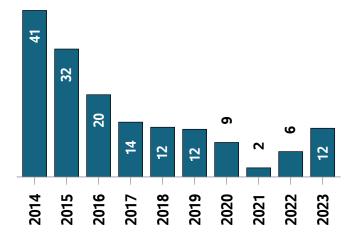
Goderich Twp MLS® Residential Market Activity



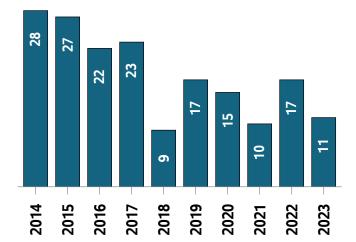
Sales Activity (April Year-to-date)



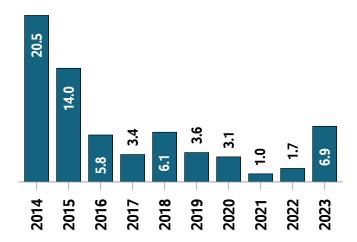
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)

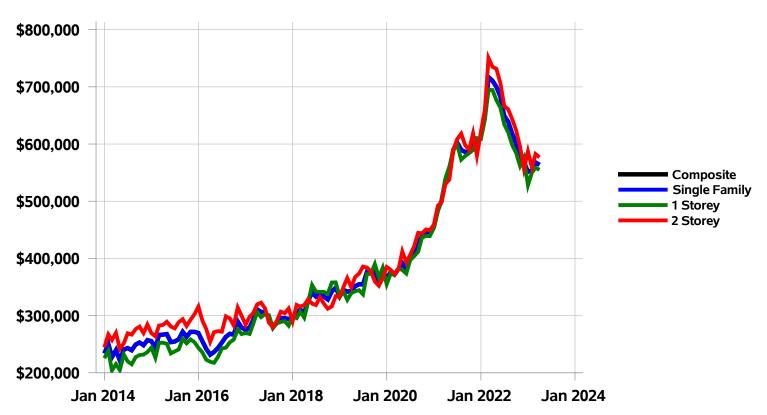


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| | MLS [®] Home Price Index Benchmark Price | | | | | | | |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$563,600 | -0.7 | 2.2 | -6.3 | -20.7 | 47.7 | 84.8 | |
| Single Family | \$563,600 | -0.7 | 2.2 | -6.3 | -20.7 | 47.7 | 84.8 | |
| One Storey | \$555,000 | -0.6 | 5.1 | -5.1 | -20.1 | 45.1 | 87.2 | |
| Two Storey | \$576,700 | -1.0 | -1.8 | -7.6 | -21.5 | 51.6 | 81.2 | |



MLS[®] HPI Benchmark Price



Goderich Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1442 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1442 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 26846 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |



Goderich Twp MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 51 to 99 |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1290 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 26373 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1771 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 29185 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |
| Waterfront | Waterfront |



Hullett Twp **MLS® Residential Market Activity**



| | | Compared to ^a | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | 0.0% | 0.0% | | _ | _ | 0.0% |
| Dollar Volume | \$1,925,000 | 352.3% | 49.8% | _ | — | — | 981.5% |
| New Listings | 1 | 0.0% | 0.0% | | -50.0% | -66.7% | -83.3% |
| Active Listings | 2 | 100.0% | 100.0% | 0.0% | -33.3% | -60.0% | -84.6% |
| Sales to New Listings Ratio ¹ | 100.0 | 100.0 | 100.0 | — | — | — | 16.7 |
| Months of Inventory ² | 2.0 | 1.0 | 1.0 | | — | — | 13.0 |
| Average Price | \$1,925,000 | 352.3% | 49.8% | | — | — | 981.5% |
| Median Price | \$1,925,000 | 352.3% | 49.8% | | | | 981.5% |
| Sale to List Price Ratio ³ | 87.5 | 141.9 | 88.7 | | | | 96.3 |
| Median Days on Market | 87.0 | 20.0 | 173.0 | | | | 145.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | 66.7% | 0.0% | 400.0% | 400.0% | 400.0% | -28.6% |
| Dollar Volume | \$3,734,000 | 151.9% | -5.4% | 632.2% | 4,048.9% | 3,456.2% | 266.3% |
| New Listings | 5 | 25.0% | 25.0% | 150.0% | 66.7% | 0.0% | -58.3% |
| Active Listings ⁴ | 2 | 125.0% | 28.6% | 12.5% | 35.0% | -10.0% | -78.0% |
| Sales to New Listings Ratio 5 | 100.0 | 75.0 | 125.0 | 50.0 | 33.3 | 20.0 | 58.3 |
| Months of Inventory | 1.8 | 1.3 | 1.4 | 8.0 | 6.7 | 10.0 | 5.9 |
| Average Price | \$746,800 | 51.2% | -5.4% | 46.4% | 729.8% | 611.2% | 412.8% |
| Median Price | \$495,000 | 15.1% | -9.8% | -2.9% | 450.0% | 371.4% | 236.7% |
| Sale to List Price Ratio ⁷ | 96.1 | 133.0 | 99.7 | 95.3 | 94.8 | 98.1 | 95.3 |
| Median Days on Market | 23.0 | 6.0 | 36.0 | 150.0 | 34.0 | 29.0 | 65.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

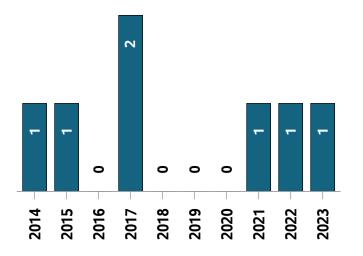
⁷ Sale price / list price * 100; average for all homes sold so far this year.



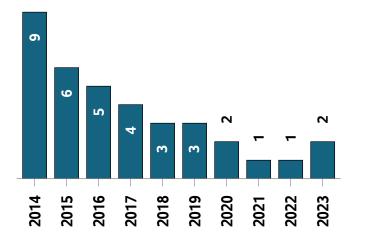
Hullett Twp MLS® Residential Market Activity



Sales Activity (April only)

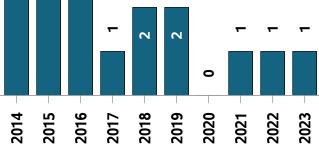


Active Listings (April only)

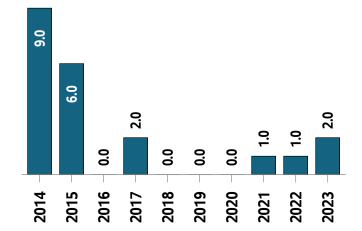


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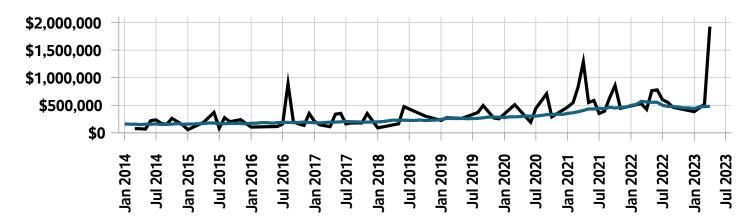
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

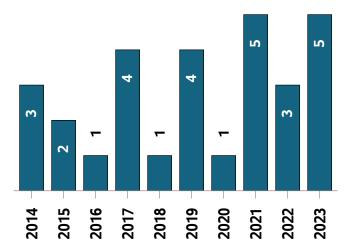




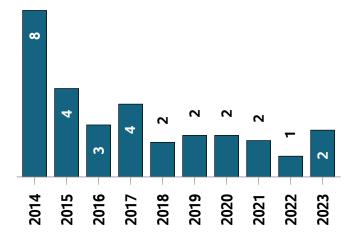
Hullett Twp MLS® Residential Market Activity



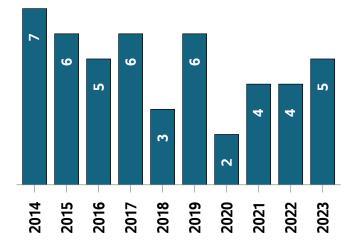
Sales Activity (April Year-to-date)



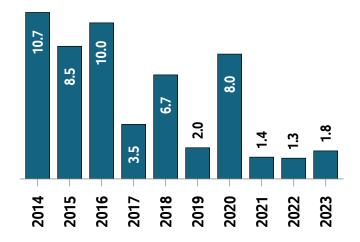
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)

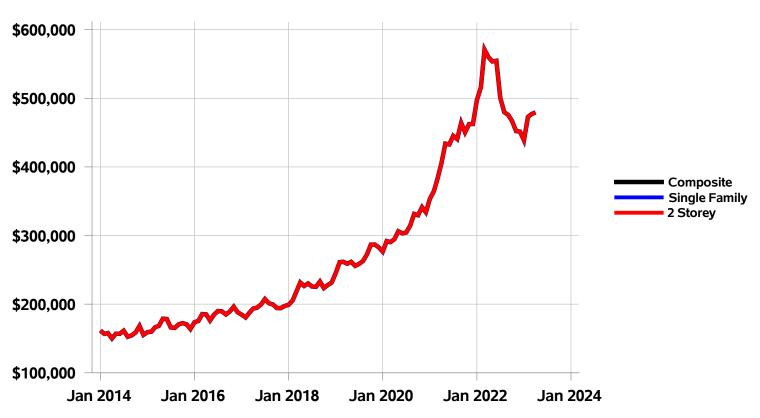


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|--|
| | | percentage change vs. | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | |
| Composite | \$479,500 | 0.5 | 9.3 | 2.7 | -14.3 | 62.7 | 107.0 | | |
| Single Family | \$479,500 | 0.5 | 9.3 | 2.7 | -14.3 | 62.7 | 107.0 | | |
| Two Storey | \$479,500 | 0.5 | 9.3 | 2.7 | -14.3 | 62.7 | 107.0 | | |



MLS[®] HPI Benchmark Price



Hullett Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1750 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|------------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1750 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 21780 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |





2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1750 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 21780 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



EAST ZORRA TAVISTOCK **MLS® Residential Market Activity**



| | | Compared to ° | | | | | |
|--|-------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 10 | 66.7% | 25.0% | 233.3% | 100.0% | 100.0% | 100.0% |
| Dollar Volume | \$7,705,800 | 36.7% | 64.4% | 531.6% | 232.4% | 488.2% | 607.7% |
| New Listings | 13 | -27.8% | 85.7% | 62.5% | -23.5% | 85.7% | 18.2% |
| Active Listings | 26 | 100.0% | 271.4% | 30.0% | -18.8% | -21.2% | -44.7% |
| Sales to New Listings Ratio ¹ | 76.9 | 33.3 | 114.3 | 37.5 | 29.4 | 71.4 | 45.5 |
| Months of Inventory ² | 2.6 | 2.2 | 0.9 | 6.7 | 6.4 | 6.6 | 9.4 |
| Average Price | \$770,580 | -18.0% | 31.5% | 89.5% | 66.2% | 194.1% | 253.8% |
| Median Price | \$774,950 | -19.6% | 8.0% | 150.0% | 93.7% | 176.8% | 192.4% |
| Sale to List Price Ratio ³ | 101.0 | 113.8 | 112.3 | 96.5 | 103.0 | 95.9 | 93.7 |
| Median Days on Market | 23.0 | 7.5 | 9.0 | 32.0 | 9.0 | 45.0 | 41.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 37 | 48.0% | 32.1% | 2.8% | 117.6% | 60.9% | 76.2% |
| Dollar Volume | \$24,125,351 | 11.6% | 25.7% | 32.5% | 214.3% | 221.8% | 364.6% |
| New Listings | 65 | 66.7% | 75.7% | 58.5% | 47.7% | 140.7% | 54.8% |
| Active Listings ⁴ | 29 | 404.3% | 383.3% | 19.6% | 17.2% | -14.1% | -30.1% |
| Sales to New Listings Ratio 5 | 56.9 | 64.1 | 75.7 | 87.8 | 38.6 | 85.2 | 50.0 |
| Months of Inventory | 3.1 | 0.9 | 0.9 | 2.7 | 5.8 | 5.9 | 7.9 |
| Average Price | \$652,037 | -24.6% | -4.9% | 28.9% | 44.4% | 100.1% | 163.7% |
| Median Price | \$745,000 | -15.3% | 11.3% | 46.7% | 86.3% | 117.0% | 238.6% |
| Sale to List Price Ratio ⁷ | 100.8 | 112.6 | 109.7 | 99.7 | 99.4 | 98.0 | 95.5 |
| Median Days on Market | 20.0 | 7.0 | 7.0 | 34.5 | 30.0 | 60.0 | 61.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

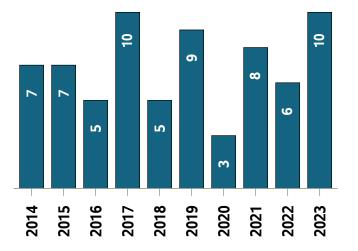
⁷ Sale price / list price * 100; average for all homes sold so far this year.



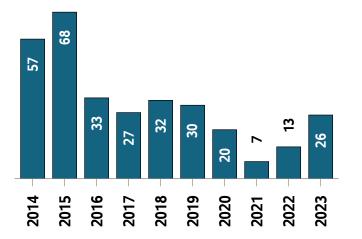
EAST ZORRA TAVISTOCK MLS® Residential Market Activity



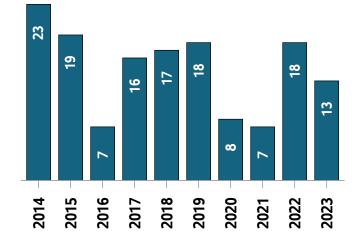
Sales Activity (April only)



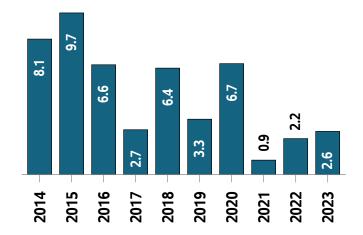
Active Listings (April only)



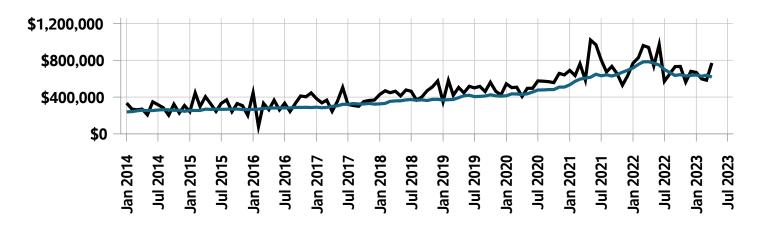
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

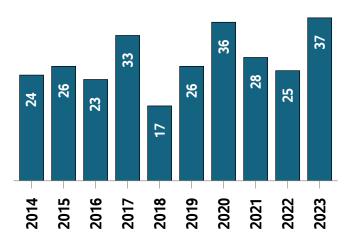




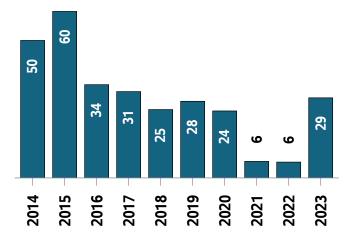
EAST ZORRA TAVISTOCK MLS® Residential Market Activity



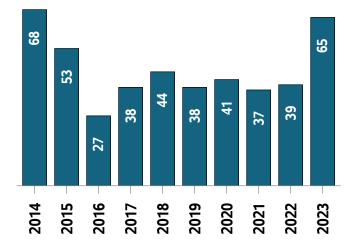
Sales Activity (April Year-to-date)



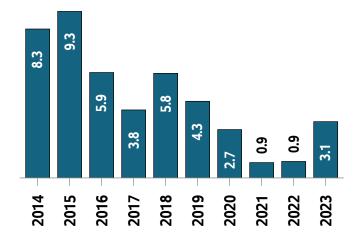
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



EAST ZORRA TAVISTOCK **MLS® Single Family Market Activity**



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 9 | 80.0% | 50.0% | 350.0% | 80.0% | 125.0% | 125.0% |
| Dollar Volume | \$6,955,900 | 32.4% | 57.6% | 521.1% | 200.1% | 451.2% | 550.8% |
| New Listings | 11 | -8.3% | 57.1% | 57.1% | -31.3% | 83.3% | 10.0% |
| Active Listings | 14 | 55.6% | 100.0% | -17.6% | -53.3% | -50.0% | -63.2% |
| Sales to New Listings Ratio ¹ | 81.8 | 41.7 | 85.7 | 28.6 | 31.3 | 66.7 | 40.0 |
| Months of Inventory ² | 1.6 | 1.8 | 1.2 | 8.5 | 6.0 | 7.0 | 9.5 |
| Average Price | \$772,878 | -26.4% | 5.1% | 38.0% | 66.7% | 145.0% | 189.2% |
| Median Price | \$784,900 | -21.7% | 4.9% | 40.2% | 96.2% | 163.6% | 193.5% |
| Sale to List Price Ratio ³ | 101.1 | 110.9 | 115.8 | 99.2 | 103.0 | 98.0 | 96.2 |
| Median Days on Market | 20.0 | 6.0 | 4.5 | 19.5 | 9.0 | 42.5 | 35.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 31 | 40.9% | 40.9% | 0.0% | 82.4% | 55.0% | 82.4% |
| Dollar Volume | \$21,887,351 | 6.2% | 32.4% | 26.3% | 185.1% | 203.1% | 351.7% |
| New Listings | 47 | 51.6% | 51.6% | 46.9% | 11.9% | 113.6% | 30.6% |
| Active Listings ^⁴ | 17 | 283.3% | 213.6% | -18.8% | -27.4% | -41.0% | -48.1% |
| Sales to New Listings Ratio 5 | 66.0 | 71.0 | 71.0 | 96.9 | 40.5 | 90.9 | 47.2 |
| Months of Inventory | 2.2 | 0.8 | 1.0 | 2.7 | 5.6 | 5.9 | 7.8 |
| Average Price | \$706,044 | -24.6% | -6.0% | 26.3% | 56.4% | 95.5% | 147.7% |
| Median Price | \$749,000 | -18.0% | 7.0% | 25.7% | 87.3% | 111.3% | 182.6% |
| Sale to List Price Ratio ⁷ | 101.3 | 113.0 | 111.6 | 100.5 | 99.4 | 98.7 | 95.9 |
| Median Days on Market | 18.0 | 7.0 | 6.5 | 35.0 | 30.0 | 64.5 | 41.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

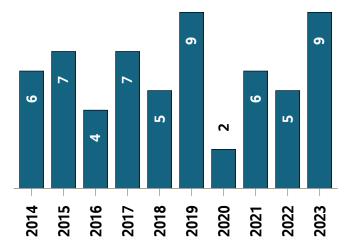
⁷ Sale price / list price * 100; average for all homes sold so far this year.



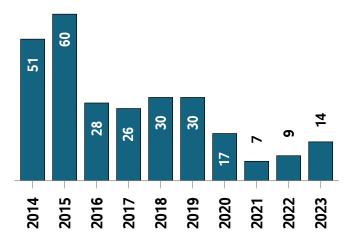
EAST ZORRA TAVISTOCK MLS® Single Family Market Activity



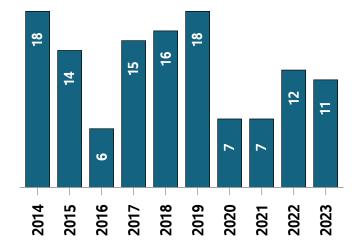
Sales Activity (April only)



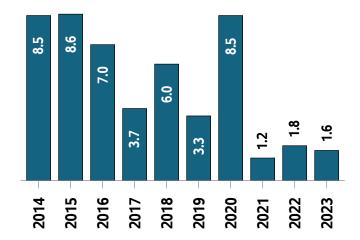
Active Listings (April only)



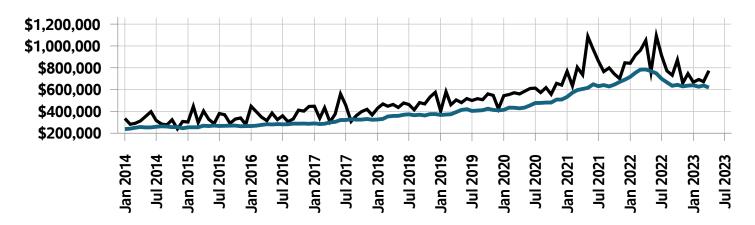
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Single Family Benchmark Price and Average Price

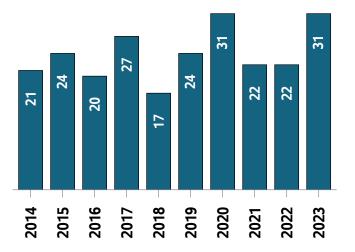




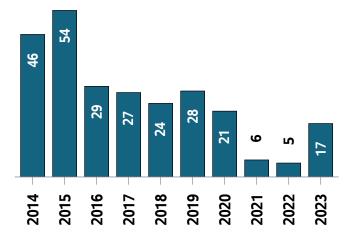
EAST ZORRA TAVISTOCK MLS® Single Family Market Activity



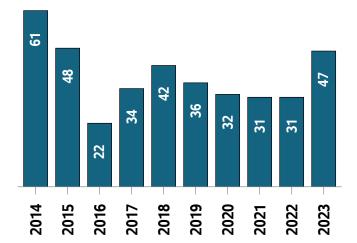
Sales Activity (April Year-to-date)



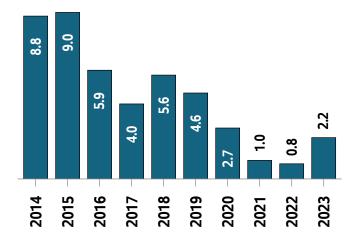
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



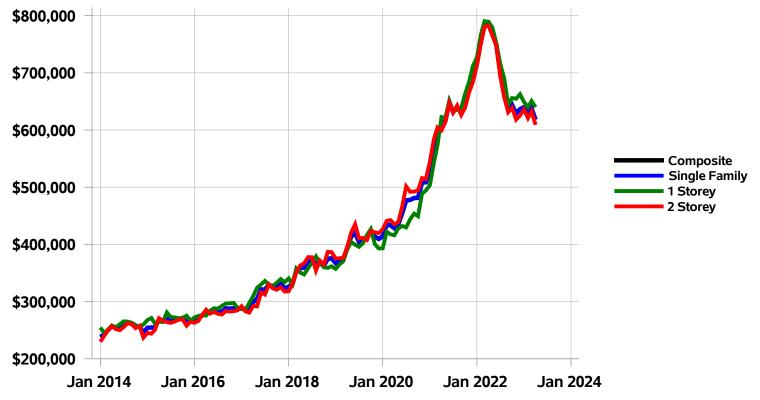
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
| | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$618,000 | -3.1 | -3.4 | -4.0 | -21.2 | 44.3 | 72.4 |
| Single Family | \$618,000 | -3.1 | -3.4 | -4.0 | -21.2 | 44.3 | 72.4 |
| One Storey | \$640,100 | -1.6 | -1.4 | -2.4 | -18.9 | 53.9 | 82.5 |
| Two Storey | \$609,100 | -3.7 | -4.2 | -4.6 | -22.2 | 40.0 | 67.7 |







EAST ZORRA TAVISTOCK MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1539 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |
| Year Built | 1986 |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1539 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7799 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |
| Year Built | 1986 |



EAST ZORRA TAVISTOCK MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1301 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7598 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1673 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7962 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Tavistock **MLS® Residential Market Activity**



| | | Compared to ^a | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 8 | 300.0% | | 700.0% | 166.7% | 300.0% | 700.0% |
| Dollar Volume | \$6,265,900 | 351.8% | _ | 1,921.3% | 470.9% | 840.1% | 1,721.5% |
| New Listings | 5 | -16.7% | | 150.0% | -44.4% | 25.0% | 25.0% |
| Active Listings | 4 | 0.0% | 300.0% | 33.3% | -60.0% | -78.9% | -76.5% |
| Sales to New Listings Ratio ¹ | 160.0 | 33.3 | — | 50.0 | 33.3 | 50.0 | 25.0 |
| Months of Inventory ² | 0.5 | 2.0 | — | 3.0 | 3.3 | 9.5 | 17.0 |
| Average Price | \$783,238 | 12.9% | | 152.7% | 114.1% | 135.0% | 127.7% |
| Median Price | \$770,000 | 11.0% | | 148.4% | 111.0% | 131.1% | 123.8% |
| Sale to List Price Ratio ³ | 99.4 | 119.9 | | 98.4 | 102.9 | 98.4 | 98.3 |
| Median Days on Market | 19.5 | 7.5 | | 32.0 | 9.0 | 38.0 | 29.0 |

| | | Compared to ^a | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 22 | 100.0% | 450.0% | 100.0% | 120.0% | 175.0% | 120.0% |
| Dollar Volume | \$15,550,451 | 68.0% | 508.7% | 187.0% | 276.2% | 484.4% | 507.8% |
| New Listings | 26 | 73.3% | 333.3% | 136.4% | 30.0% | 73.3% | 36.8% |
| Active Listings ⁴ | 9 | 428.6% | 270.0% | 184.6% | 8.8% | -46.4% | -33.9% |
| Sales to New Listings Ratio 5 | 84.6 | 73.3 | 66.7 | 100.0 | 50.0 | 53.3 | 52.6 |
| Months of Inventory | 1.7 | 0.6 | 2.5 | 1.2 | 3.4 | 8.6 | 5.6 |
| Average Price | \$706,839 | -16.0% | 10.7% | 43.5% | 71.0% | 112.5% | 176.3% |
| Median Price | \$754,950 | -11.3% | 14.0% | 58.9% | 101.3% | 117.3% | 223.7% |
| Sale to List Price Ratio ⁷ | 100.8 | 115.0 | 105.9 | 104.5 | 99.7 | 97.9 | 97.5 |
| Median Days on Market | 24.5 | 7.0 | 12.5 | 11.0 | 26.0 | 17.5 | 39.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

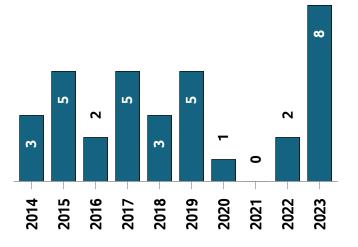
⁷ Sale price / list price * 100; average for all homes sold so far this year.



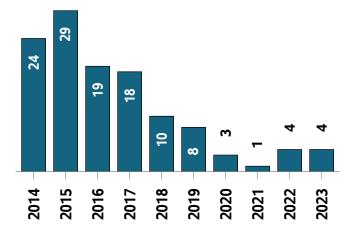
Tavistock MLS® Residential Market Activity



Sales Activity (April only)



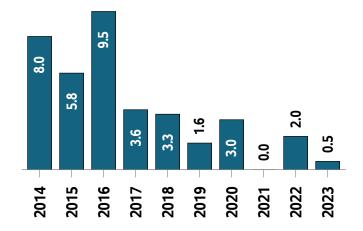
Active Listings (April only)



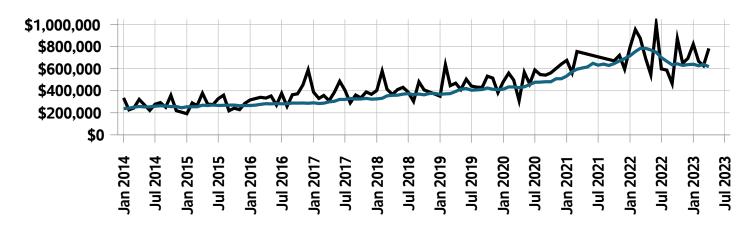
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New Listings (April only)

Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

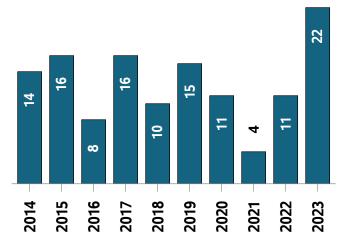




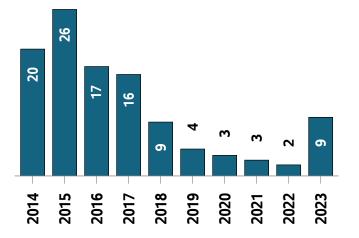
Tavistock MLS® Residential Market Activity



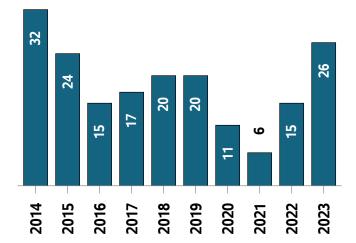
Sales Activity (April Year-to-date)



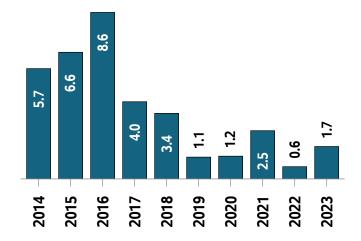
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



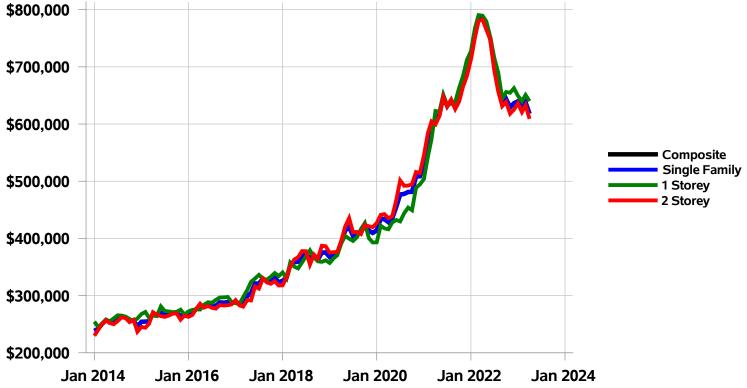
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | | | |
|---|------------|-------------|---|------|-------|------|------|--|--|--|--|
| | | | percentage change vs. | | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months6 months12 months1 month agoagoago3 years ago | | | | | | | | |
| Composite | \$618,000 | -3.1 | -3.4 | -4.0 | -21.2 | 44.3 | 72.4 | | | | |
| Single Family | \$618,000 | -3.1 | -3.4 | -4.0 | -21.2 | 44.3 | 72.4 | | | | |
| One Storey | \$640,100 | -1.6 | -1.4 | -2.4 | -18.9 | 53.9 | 82.5 | | | | |
| Two Storey | \$609,100 | -3.7 | -4.2 | -4.6 | -22.2 | 40.0 | 67.7 | | | | |







Tavistock MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1539 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |
| Year Built | 1986 |

Single Family 🏦 🇌

| Features | Value |
|--|------------------------------|
| Above Ground Bedrooms | 3 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1539 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7799 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |
| Year Built | 1986 |



Tavistock MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1301 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7598 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1673 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7962 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



GODERICH TOWN MLS® Residential Market Activity



| | | Compared to [®] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 15 | -6.3% | -25.0% | 150.0% | 36.4% | -6.3% | 50.0% |
| Dollar Volume | \$9,080,504 | 7.2% | -13.8% | 330.6% | 255.4% | 124.6% | 235.7% |
| New Listings | 16 | -33.3% | -48.4% | 220.0% | -5.9% | -15.8% | 0.0% |
| Active Listings | 20 | 53.8% | -4.8% | 33.3% | -9.1% | -45.9% | -71.0% |
| Sales to New Listings Ratio ¹ | 93.8 | 66.7 | 64.5 | 120.0 | 64.7 | 84.2 | 62.5 |
| Months of Inventory ² | 1.3 | 0.8 | 1.1 | 2.5 | 2.0 | 2.3 | 6.9 |
| Average Price | \$605,367 | 14.3% | 15.0% | 72.2% | 160.6% | 139.5% | 123.8% |
| Median Price | \$565,000 | 17.1% | 10.0% | 71.2% | 135.4% | 161.3% | 109.5% |
| Sale to List Price Ratio ³ | 99.5 | 112.1 | 112.8 | 97.1 | 97.7 | 96.7 | 97.1 |
| Median Days on Market | 8.0 | 7.0 | 7.0 | 30.0 | 18.0 | 48.0 | 164.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 33 | -21.4% | -34.0% | -8.3% | -19.5% | -31.3% | 22.2% |
| Dollar Volume | \$18,945,504 | -23.5% | -28.0% | 47.2% | 74.4% | 65.1% | 221.1% |
| New Listings | 48 | -7.7% | -34.2% | 29.7% | -7.7% | -5.9% | -17.2% |
| Active Listings ^⁴ | 19 | 167.9% | 38.9% | 21.0% | 0.0% | -44.4% | -71.7% |
| Sales to New Listings Ratio 5 | 68.8 | 80.8 | 68.5 | 97.3 | 78.8 | 94.1 | 46.6 |
| Months of Inventory | 2.3 | 0.7 | 1.1 | 1.7 | 1.8 | 2.8 | 9.8 |
| Average Price | \$574,106 | -2.6% | 9.1% | 60.6% | 116.6% | 140.1% | 162.7% |
| Median Price | \$530,000 | -9.9% | 1.4% | 49.3% | 103.1% | 139.8% | 135.6% |
| Sale to List Price Ratio ⁷ | 99.8 | 112.4 | 109.9 | 97.8 | 97.8 | 97.8 | 95.8 |
| Median Days on Market | 15.0 | 8.0 | 7.0 | 26.5 | 18.0 | 87.5 | 90.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

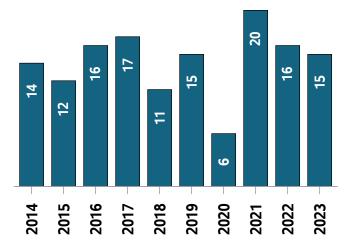
⁷ Sale price / list price * 100; average for all homes sold so far this year.



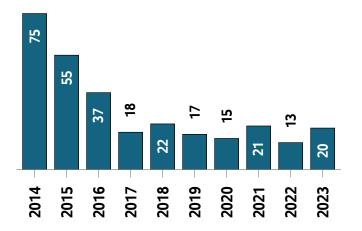
GODERICH TOWN MLS® Residential Market Activity



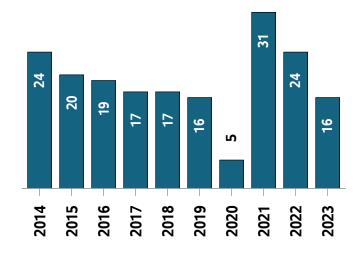
Sales Activity (April only)



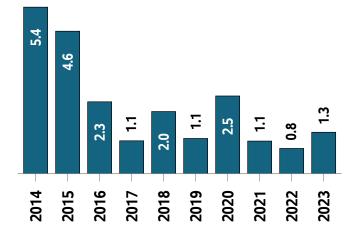
Active Listings (April only)



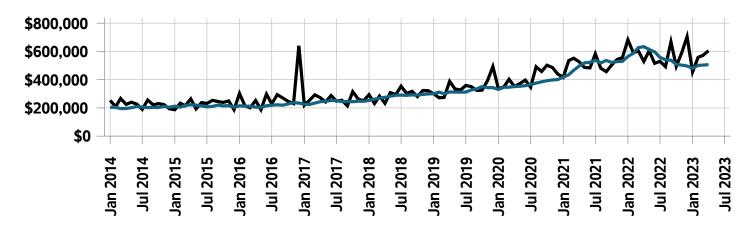
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

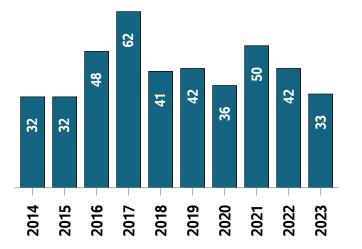




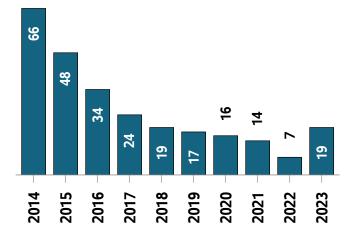
GODERICH TOWN MLS® Residential Market Activity



Sales Activity (April Year-to-date)

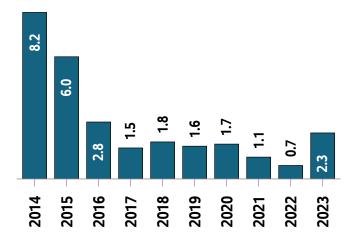


Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



GODERICH TOWN MLS® Single Family Market Activity



| | | Compared to [®] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 15 | 7.1% | -25.0% | 200.0% | 66.7% | 0.0% | 87.5% |
| Dollar Volume | \$9,080,504 | 22.0% | -13.8% | 413.3% | 293.9% | 132.7% | 317.0% |
| New Listings | 16 | -11.1% | -44.8% | 220.0% | -5.9% | -15.8% | 6.7% |
| Active Listings | 17 | 112.5% | 0.0% | 30.8% | -10.5% | -52.8% | -73.0% |
| Sales to New Listings Ratio ¹ | 93.8 | 77.8 | 69.0 | 100.0 | 52.9 | 78.9 | 53.3 |
| Months of Inventory ² | 1.1 | 0.6 | 0.9 | 2.6 | 2.1 | 2.4 | 7.9 |
| Average Price | \$605,367 | 13.9% | 15.0% | 71.1% | 136.4% | 132.7% | 122.4% |
| Median Price | \$565,000 | 17.1% | 10.0% | 76.6% | 129.6% | 154.5% | 109.5% |
| Sale to List Price Ratio ³ | 99.5 | 110.5 | 112.8 | 97.1 | 98.6 | 96.7 | 96.6 |
| Median Days on Market | 8.0 | 7.0 | 7.0 | 23.0 | 16.0 | 47.0 | 151.5 |

| | | Compared to ° | | | | | |
|---------------------------------------|--------------|---------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 32 | -11.1% | -34.7% | 6.7% | -13.5% | -23.8% | 39.1% |
| Dollar Volume | \$18,480,504 | -15.2% | -28.9% | 73.2% | 82.2% | 87.6% | 269.7% |
| New Listings | 44 | 4.8% | -36.2% | 33.3% | -2.2% | -10.2% | -21.4% |
| Active Listings ⁴ | 16 | 220.0% | 52.4% | 36.2% | 8.5% | -48.8% | -73.1% |
| Sales to New Listings Ratio 5 | 72.7 | 85.7 | 71.0 | 90.9 | 82.2 | 85.7 | 41.1 |
| Months of Inventory | 2.0 | 0.6 | 0.9 | 1.6 | 1.6 | 3.0 | 10.3 |
| Average Price | \$577,516 | -4.6% | 8.9% | 62.4% | 110.7% | 146.2% | 165.7% |
| Median Price | \$535,000 | -9.0% | 1.1% | 57.8% | 102.7% | 155.1% | 150.0% |
| Sale to List Price Ratio ⁷ | 99.9 | 110.9 | 110.1 | 97.6 | 97.9 | 96.6 | 95.2 |
| Median Days on Market | 14.5 | 8.0 | 7.0 | 24.0 | 19.0 | 87.5 | 90.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

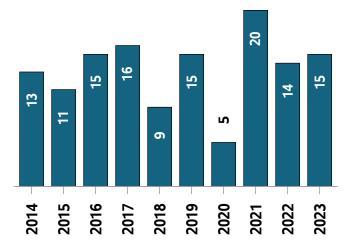
⁷ Sale price / list price * 100; average for all homes sold so far this year.



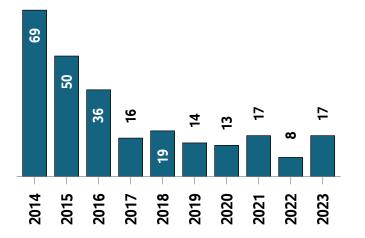
GODERICH TOWN MLS® Single Family Market Activity



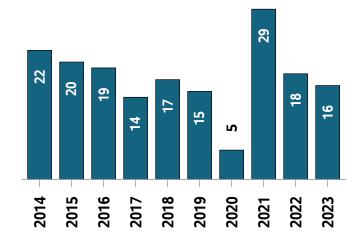
Sales Activity (April only)



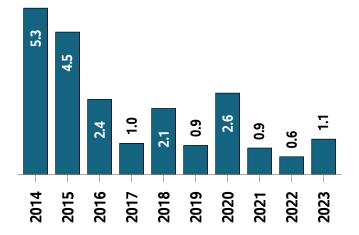
Active Listings (April only)



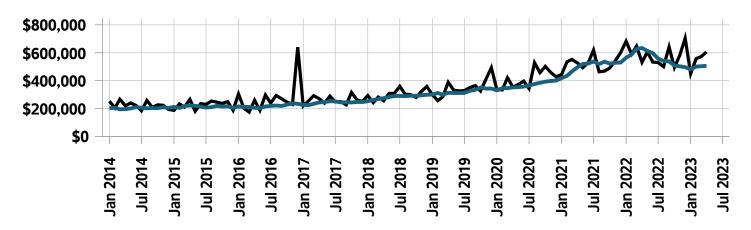
New Listings (April only)



Months of Inventory (April only)



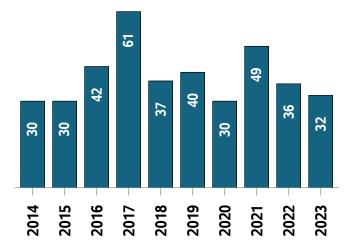
MLS® HPI Single Family Benchmark Price and Average Price



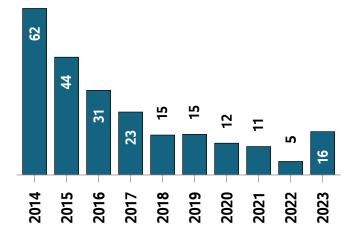




Sales Activity (April Year-to-date)

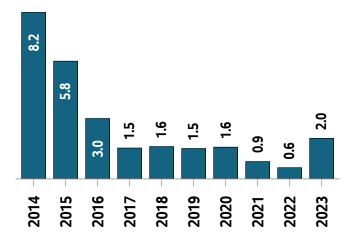


Active Listings ¹(April Year-to-date)



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Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (April Year-to-date)





| | MLS [®] Home Price Index Benchmark Price | | | | | | | |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$506,300 | 0.6 | 5.2 | -0.5 | -20.1 | 43.8 | 84.3 | |
| Single Family | \$506,300 | 0.6 | 5.2 | -0.5 | -20.1 | 43.8 | 84.3 | |
| One Storey | \$500,200 | 0.1 | 4.7 | -2.1 | -21.7 | 44.7 | 89.2 | |
| Two Storey | \$512,400 | 1.1 | 5.8 | 1.0 | -18.6 | 43.5 | 80.4 | |



MLS[®] HPI Benchmark Price



GODERICH TOWN MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1324 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |
| Waterfront | Waterfront |

Single Family 🏦 🇌

| Features | Value |
|--|------------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1324 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7294 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |
| Waterfront | Waterfront |



GODERICH TOWN MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 51 to 99 |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1160 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7630 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |
| Waterfront | Waterfront |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1496 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 6838 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |
| Waterfront | Waterfront |



Goderich Town MLS® Residential Market Activity



| | | Compared to [®] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 15 | -6.3% | -25.0% | 150.0% | 36.4% | -6.3% | 50.0% |
| Dollar Volume | \$9,080,504 | 7.2% | -13.8% | 330.6% | 255.4% | 124.6% | 235.7% |
| New Listings | 16 | -33.3% | -48.4% | 220.0% | -5.9% | -15.8% | 0.0% |
| Active Listings | 20 | 53.8% | -4.8% | 33.3% | -9.1% | -45.9% | -71.0% |
| Sales to New Listings Ratio ¹ | 93.8 | 66.7 | 64.5 | 120.0 | 64.7 | 84.2 | 62.5 |
| Months of Inventory ² | 1.3 | 0.8 | 1.1 | 2.5 | 2.0 | 2.3 | 6.9 |
| Average Price | \$605,367 | 14.3% | 15.0% | 72.2% | 160.6% | 139.5% | 123.8% |
| Median Price | \$565,000 | 17.1% | 10.0% | 71.2% | 135.4% | 161.3% | 109.5% |
| Sale to List Price Ratio ³ | 99.5 | 112.1 | 112.8 | 97.1 | 97.7 | 96.7 | 97.1 |
| Median Days on Market | 8.0 | 7.0 | 7.0 | 30.0 | 18.0 | 48.0 | 164.0 |

| | | Compared to ° | | | | | |
|---------------------------------------|--------------|---------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 33 | -21.4% | -34.0% | -8.3% | -19.5% | -31.3% | 22.2% |
| Dollar Volume | \$18,945,504 | -23.5% | -28.0% | 47.2% | 74.4% | 65.1% | 221.1% |
| New Listings | 48 | -7.7% | -34.2% | 29.7% | -7.7% | -5.9% | -17.2% |
| Active Listings ^⁴ | 19 | 167.9% | 38.9% | 21.0% | 0.0% | -44.4% | -71.7% |
| Sales to New Listings Ratio 5 | 68.8 | 80.8 | 68.5 | 97.3 | 78.8 | 94.1 | 46.6 |
| Months of Inventory | 2.3 | 0.7 | 1.1 | 1.7 | 1.8 | 2.8 | 9.8 |
| Average Price | \$574,106 | -2.6% | 9.1% | 60.6% | 116.6% | 140.1% | 162.7% |
| Median Price | \$530,000 | -9.9% | 1.4% | 49.3% | 103.1% | 139.8% | 135.6% |
| Sale to List Price Ratio ⁷ | 99.8 | 112.4 | 109.9 | 97.8 | 97.8 | 97.8 | 95.8 |
| Median Days on Market | 15.0 | 8.0 | 7.0 | 26.5 | 18.0 | 87.5 | 90.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

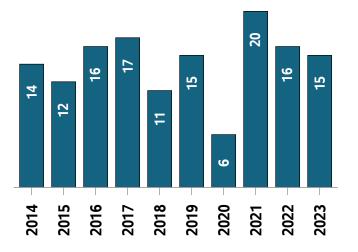
⁷ Sale price / list price * 100; average for all homes sold so far this year.



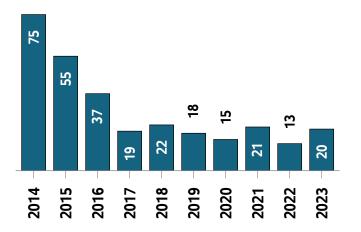
Goderich Town MLS® Residential Market Activity



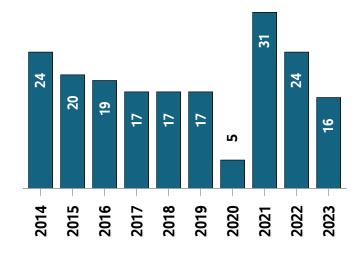
Sales Activity (April only)



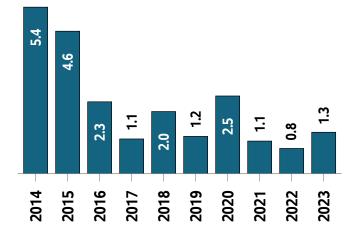
Active Listings (April only)



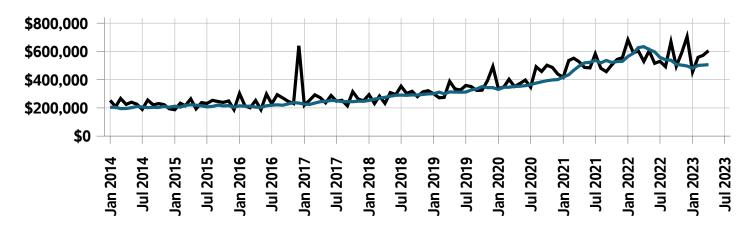
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

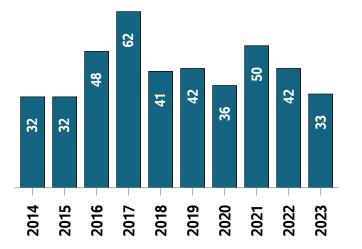




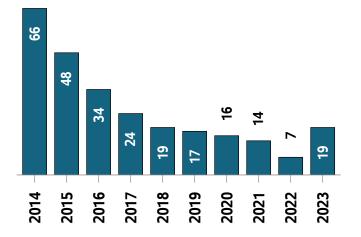
Goderich Town MLS® Residential Market Activity



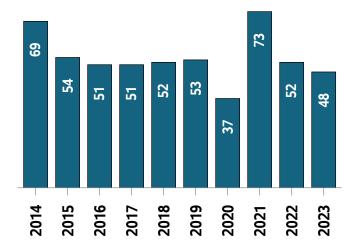
Sales Activity (April Year-to-date)



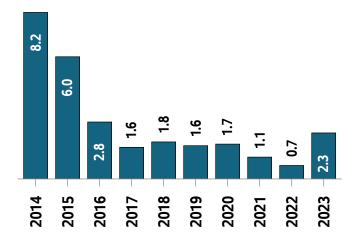
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| | MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|
| | | | percentage change vs. | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | |
| Composite | \$506,300 | 0.6 | 5.2 | -0.5 | -20.1 | 43.8 | 84.3 | | |
| Single Family | \$506,300 | 0.6 | 5.2 | -0.5 | -20.1 | 43.8 | 84.3 | | |
| One Storey | \$500,200 | 0.1 | 4.7 | -2.1 | -21.7 | 44.7 | 89.2 | | |
| Two Storey | \$512,400 | 1.1 | 5.8 | 1.0 | -18.6 | 43.5 | 80.4 | | |



MLS[®] HPI Benchmark Price



Goderich Town MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1324 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |
| Waterfront | Waterfront |

Single Family 🏦 🇌

| Features | Value |
|--|------------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1324 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7294 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |
| Waterfront | Waterfront |



Goderich Town MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 51 to 99 |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1160 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7630 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |
| Waterfront | Waterfront |

2 Storey 🏦

| Features | Value |
|--|------------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1496 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 6838 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |
| Waterfront | Waterfront |



HOWICK TOWNSHIP **MLS® Residential Market Activity**



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 2 | -50.0% | -75.0% | -33.3% | 0.0% | -33.3% | -75.0% |
| Dollar Volume | \$1,559,000 | 2.2% | -69.9% | 60.7% | 102.3% | 228.2% | -13.1% |
| New Listings | 7 | 75.0% | -41.7% | 600.0% | 133.3% | -41.7% | 75.0% |
| Active Listings | 11 | 83.3% | 37.5% | 450.0% | 266.7% | -60.7% | -45.0% |
| Sales to New Listings Ratio ¹ | 28.6 | 100.0 | 66.7 | 300.0 | 66.7 | 25.0 | 200.0 |
| Months of Inventory ² | 5.5 | 1.5 | 1.0 | 0.7 | 1.5 | 9.3 | 2.5 |
| Average Price | \$779,500 | 104.3% | 20.3% | 141.1% | 102.3% | 392.3% | 247.4% |
| Median Price | \$779,500 | 104.9% | 37.6% | 147.5% | 102.3% | 549.6% | 289.8% |
| Sale to List Price Ratio ³ | 97.8 | 106.4 | 110.6 | 95.8 | 103.5 | 90.7 | 95.5 |
| Median Days on Market | 23.0 | 8.0 | 13.0 | 24.0 | 27.5 | 185.0 | 85.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 7 | -53.3% | -58.8% | -22.2% | 0.0% | -41.7% | -50.0% |
| Dollar Volume | \$4,316,500 | -51.4% | -57.1% | 50.3% | 111.5% | 84.3% | 45.5% |
| New Listings | 17 | -19.0% | -34.6% | 142.9% | 183.3% | -5.6% | 0.0% |
| Active Listings ^⁴ | 7 | 26.1% | 52.6% | 190.0% | 163.6% | -66.7% | -71.3% |
| Sales to New Listings Ratio 5 | 41.2 | 71.4 | 65.4 | 128.6 | 116.7 | 66.7 | 82.4 |
| Months of Inventory | 4.1 | 1.5 | 1.1 | 1.1 | 1.6 | 7.3 | 7.2 |
| Average Price | \$616,643 | 4.0% | 4.1% | 93.2% | 111.5% | 216.0% | 191.1% |
| Median Price | \$660,000 | 20.0% | 31.7% | 121.8% | 120.0% | 208.4% | 230.0% |
| Sale to List Price Ratio ⁷ | 93.4 | 107.5 | 110.5 | 97.0 | 98.0 | 93.7 | 96.5 |
| Median Days on Market | 34.0 | 7.0 | 7.0 | 24.0 | 42.0 | 108.0 | 112.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

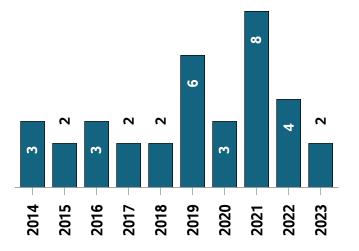
⁷ Sale price / list price * 100; average for all homes sold so far this year.



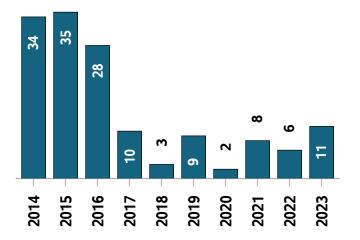
HOWICK TOWNSHIP MLS® Residential Market Activity



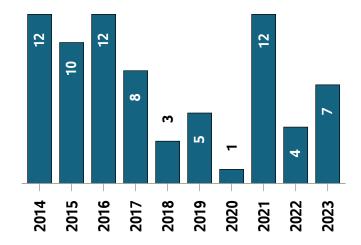
Sales Activity (April only)



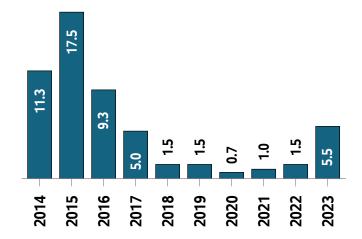
Active Listings (April only)



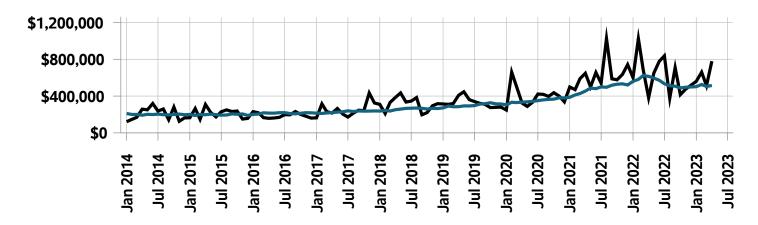
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

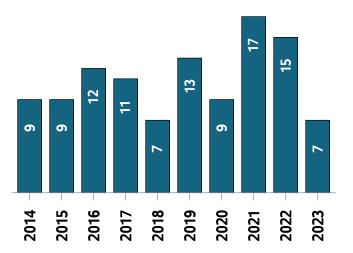




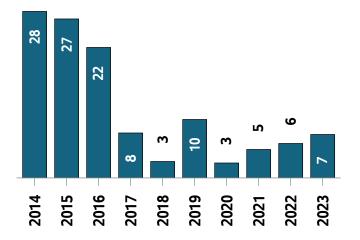
HOWICK TOWNSHIP MLS® Residential Market Activity



Sales Activity (April Year-to-date)

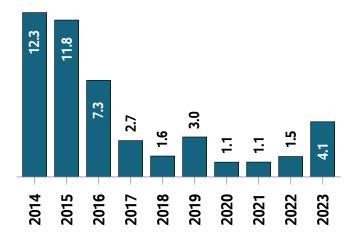


Active Listings ¹(April Year-to-date)



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Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (April Year-to-date)



HOWICK TOWNSHIP **MLS® Single Family Market Activity**



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 2 | 0.0% | -75.0% | -33.3% | 0.0% | -33.3% | -75.0% |
| Dollar Volume | \$1,559,000 | 65.7% | -69.9% | 60.7% | 102.3% | 228.2% | -13.1% |
| New Listings | 6 | 200.0% | -50.0% | 500.0% | 100.0% | -50.0% | 50.0% |
| Active Listings | 9 | 80.0% | 12.5% | 350.0% | 200.0% | -67.9% | -50.0% |
| Sales to New Listings Ratio ¹ | 33.3 | 100.0 | 66.7 | 300.0 | 66.7 | 25.0 | 200.0 |
| Months of Inventory ² | 4.5 | 2.5 | 1.0 | 0.7 | 1.5 | 9.3 | 2.3 |
| Average Price | \$779,500 | 65.7% | 20.3% | 141.1% | 102.3% | 392.3% | 247.4% |
| Median Price | \$779,500 | 65.7% | 37.6% | 147.5% | 102.3% | 549.6% | 289.8% |
| Sale to List Price Ratio ³ | 97.8 | 111.2 | 110.6 | 95.8 | 103.5 | 90.7 | 95.5 |
| Median Days on Market | 23.0 | 10.5 | 13.0 | 24.0 | 27.5 | 185.0 | 85.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 6 | -50.0% | -64.7% | -33.3% | -14.3% | -50.0% | -57.1% |
| Dollar Volume | \$4,224,000 | -48.3% | -58.0% | 47.1% | 107.0% | 80.4% | 42.4% |
| New Listings | 14 | -17.6% | -46.2% | 100.0% | 133.3% | -22.2% | -17.6% |
| Active Listings ⁴ | 6 | 14.3% | 26.3% | 140.0% | 118.2% | -72.4% | -74.2% |
| Sales to New Listings Ratio 5 | 42.9 | 70.6 | 65.4 | 128.6 | 116.7 | 66.7 | 82.4 |
| Months of Inventory | 4.0 | 1.8 | 1.1 | 1.1 | 1.6 | 7.3 | 6.6 |
| Average Price | \$704,000 | 3.3% | 18.9% | 120.6% | 141.5% | 260.8% | 232.3% |
| Median Price | \$679,500 | 12.3% | 35.6% | 128.4% | 126.5% | 217.5% | 239.8% |
| Sale to List Price Ratio ⁷ | 96.1 | 108.4 | 110.5 | 97.0 | 98.0 | 93.7 | 96.5 |
| Median Days on Market | 36.0 | 8.0 | 7.0 | 24.0 | 42.0 | 108.0 | 112.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

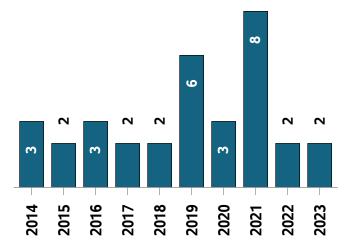
⁷ Sale price / list price * 100; average for all homes sold so far this year.



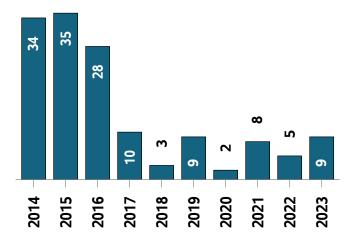
HOWICK TOWNSHIP MLS® Single Family Market Activity



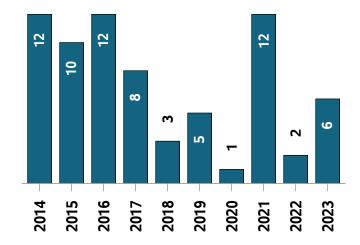
Sales Activity (April only)



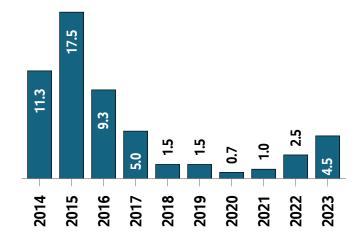
Active Listings (April only)



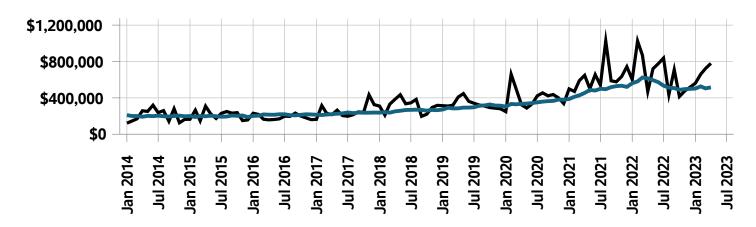
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Single Family Benchmark Price and Average Price

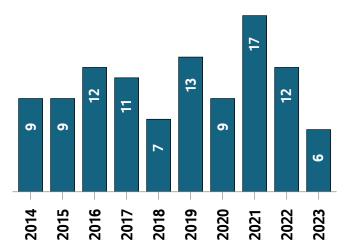




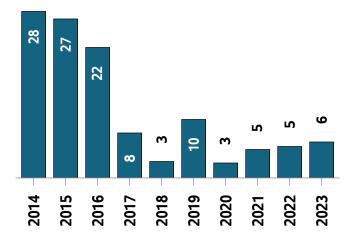
HOWICK TOWNSHIP MLS® Single Family Market Activity



Sales Activity (April Year-to-date)

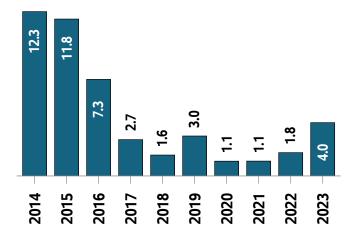


Active Listings ¹(April Year-to-date)



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Months of Inventory ²(April Year-to-date)



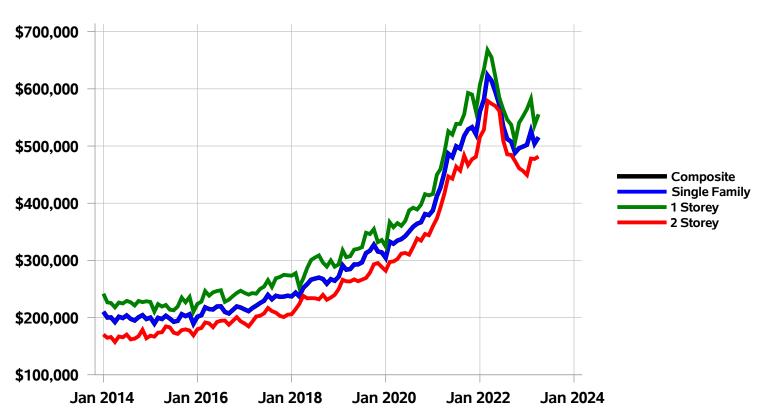
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | | |
|---|------------|-------------|---|-----|-------|------|-------|--|--|--|
| | | | percentage change vs. | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 1 month ago ago ago ago 3 years ago 5 years ago | | | | | | | |
| Composite | \$515,400 | 2.2 | 2.6 | 5.5 | -16.1 | 54.0 | 104.6 | | | |
| Single Family | \$515,400 | 2.2 | 2.6 | 5.5 | -16.1 | 54.0 | 104.6 | | | |
| One Storey | \$555,500 | 3.5 | -1.6 | 9.5 | -15.2 | 52.1 | 107.1 | | | |
| Two Storey | \$481,600 | 0.9 | 7.2 | 1.7 | -16.1 | 59.3 | 102.3 | | | |



MLS[®] HPI Benchmark Price



HOWICK TOWNSHIP MLS® HPI Benchmark Descriptions



Composite 🏦 👬 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1460 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1460 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 18901 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



HOWICK TOWNSHIP MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1331 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 19140 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1643 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 17424 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Howick Twp MLS® Residential Market Activity



| | | Compared to [®] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 2 | -50.0% | -75.0% | -33.3% | 0.0% | -33.3% | -75.0% |
| Dollar Volume | \$1,559,000 | 2.2% | -69.9% | 60.7% | 102.3% | 228.2% | -13.1% |
| New Listings | 7 | 75.0% | -41.7% | 600.0% | 133.3% | -41.7% | 75.0% |
| Active Listings | 11 | 83.3% | 37.5% | 450.0% | 266.7% | -60.7% | -45.0% |
| Sales to New Listings Ratio ¹ | 28.6 | 100.0 | 66.7 | 300.0 | 66.7 | 25.0 | 200.0 |
| Months of Inventory ² | 5.5 | 1.5 | 1.0 | 0.7 | 1.5 | 9.3 | 2.5 |
| Average Price | \$779,500 | 104.3% | 20.3% | 141.1% | 102.3% | 392.3% | 247.4% |
| Median Price | \$779,500 | 104.9% | 37.6% | 147.5% | 102.3% | 549.6% | 289.8% |
| Sale to List Price Ratio ³ | 97.8 | 106.4 | 110.6 | 95.8 | 103.5 | 90.7 | 95.5 |
| Median Days on Market | 23.0 | 8.0 | 13.0 | 24.0 | 27.5 | 185.0 | 85.0 |

| | | Compared to ° | | | | | |
|---------------------------------------|-------------|---------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 7 | -53.3% | -58.8% | -22.2% | 0.0% | -41.7% | -50.0% |
| Dollar Volume | \$4,316,500 | -51.4% | -57.1% | 50.3% | 111.5% | 84.3% | 45.5% |
| New Listings | 17 | -19.0% | -34.6% | 142.9% | 183.3% | -5.6% | 0.0% |
| Active Listings ⁴ | 7 | 26.1% | 52.6% | 190.0% | 163.6% | -66.7% | -71.3% |
| Sales to New Listings Ratio 5 | 41.2 | 71.4 | 65.4 | 128.6 | 116.7 | 66.7 | 82.4 |
| Months of Inventory | 4.1 | 1.5 | 1.1 | 1.1 | 1.6 | 7.3 | 7.2 |
| Average Price | \$616,643 | 4.0% | 4.1% | 93.2% | 111.5% | 216.0% | 191.1% |
| Median Price | \$660,000 | 20.0% | 31.7% | 121.8% | 120.0% | 208.4% | 230.0% |
| Sale to List Price Ratio ⁷ | 93.4 | 107.5 | 110.5 | 97.0 | 98.0 | 93.7 | 96.5 |
| Median Days on Market | 34.0 | 7.0 | 7.0 | 24.0 | 42.0 | 108.0 | 112.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

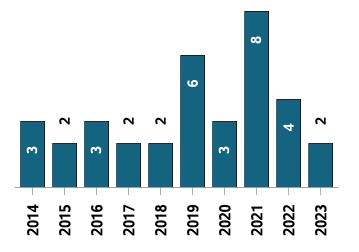
⁷ Sale price / list price * 100; average for all homes sold so far this year.



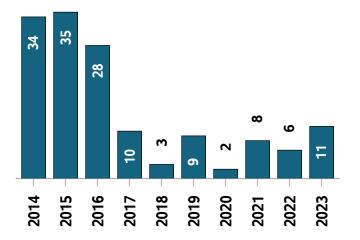
Howick Twp MLS® Residential Market Activity



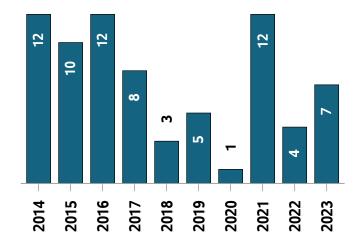
Sales Activity (April only)



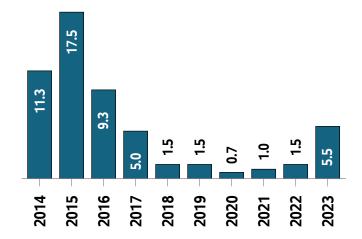
Active Listings (April only)



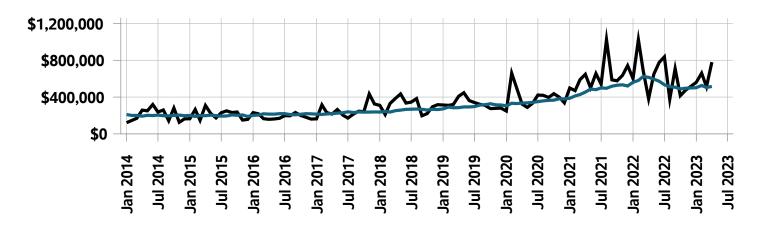
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

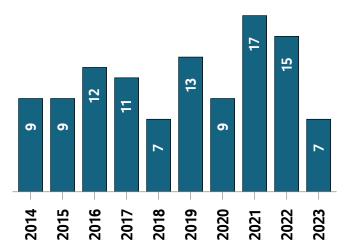




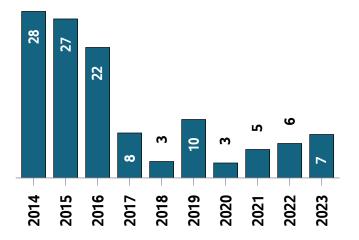
Howick Twp MLS® Residential Market Activity



Sales Activity (April Year-to-date)

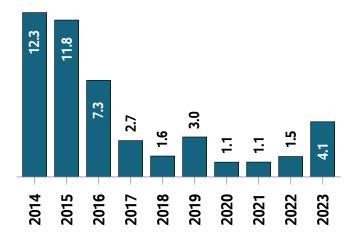


Active Listings ¹(April Year-to-date)



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Months of Inventory ²(April Year-to-date)



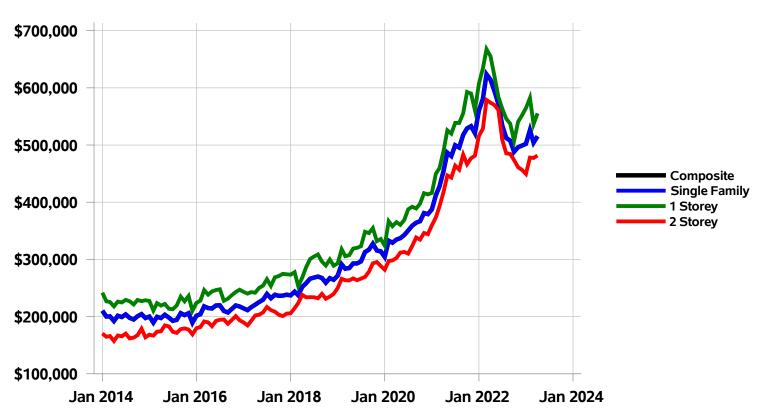
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|
| | | percentage change vs. | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$515,400 | 2.2 | 2.6 | 5.5 | -16.1 | 54.0 | 104.6 | |
| Single Family | \$515,400 | 2.2 | 2.6 | 5.5 | -16.1 | 54.0 | 104.6 | |
| One Storey | \$555,500 | 3.5 | -1.6 | 9.5 | -15.2 | 52.1 | 107.1 | |
| Two Storey | \$481,600 | 0.9 | 7.2 | 1.7 | -16.1 | 59.3 | 102.3 | |



MLS[®] HPI Benchmark Price



Howick Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1460 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1460 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 18901 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Howick Twp MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1331 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 19140 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1643 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 17424 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



HURON EAST MLS® Residential Market Activity



| | | Compared to ^a | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 9 | -35.7% | -40.0% | 12.5% | -30.8% | -18.2% | -25.0% |
| Dollar Volume | \$4,477,151 | -46.3% | -42.2% | 72.4% | 21.0% | 140.9% | 141.2% |
| New Listings | 17 | -26.1% | -29.2% | 240.0% | 13.3% | 6.3% | 6.3% |
| Active Listings | 24 | 84.6% | 20.0% | 41.2% | -27.3% | -57.1% | -77.1% |
| Sales to New Listings Ratio ¹ | 52.9 | 60.9 | 62.5 | 160.0 | 86.7 | 68.8 | 75.0 |
| Months of Inventory ² | 2.7 | 0.9 | 1.3 | 2.1 | 2.5 | 5.1 | 8.8 |
| Average Price | \$497,461 | -16.4% | -3.7% | 53.3% | 74.8% | 194.4% | 221.7% |
| Median Price | \$469,900 | -19.0% | 5.1% | 41.3% | 96.6% | 221.8% | 224.1% |
| Sale to List Price Ratio ³ | 99.2 | 114.2 | 107.7 | 98.2 | 98.5 | 97.1 | 96.0 |
| Median Days on Market | 17.0 | 8.5 | 8.0 | 31.5 | 31.0 | 19.0 | 171.0 |

| | | Compared to ^a | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 21 | -53.3% | -58.8% | -34.4% | -36.4% | -34.4% | -32.3% |
| Dollar Volume | \$9,018,051 | -65.7% | -57.8% | -9.2% | 3.8% | 50.1% | 89.6% |
| New Listings | 45 | -22.4% | -35.7% | 18.4% | -16.7% | -23.7% | -28.6% |
| Active Listings ^⁴ | 20 | 192.6% | 97.5% | 0.0% | -33.1% | -62.9% | -79.9% |
| Sales to New Listings Ratio 5 | 46.7 | 77.6 | 72.9 | 84.2 | 61.1 | 54.2 | 49.2 |
| Months of Inventory | 3.8 | 0.6 | 0.8 | 2.5 | 3.6 | 6.7 | 12.7 |
| Average Price | \$429,431 | -26.5% | 2.4% | 38.4% | 63.1% | 128.7% | 179.9% |
| Median Price | \$399,900 | -29.8% | 2.4% | 30.1% | 54.4% | 95.1% | 158.0% |
| Sale to List Price Ratio ⁷ | 99.8 | 117.4 | 110.2 | 98.1 | 97.5 | 98.7 | 95.0 |
| Median Days on Market | 16.0 | 7.0 | 8.0 | 24.5 | 31.0 | 30.0 | 156.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

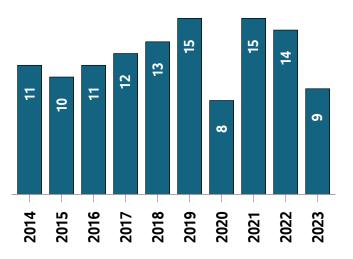
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



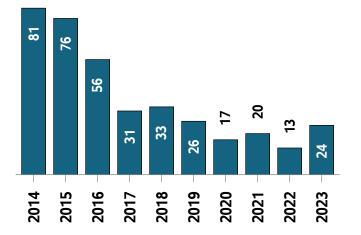
HURON EAST MLS® Residential Market Activity



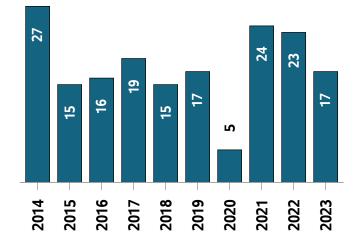
Sales Activity (April only)



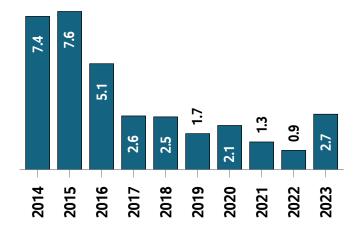
Active Listings (April only)



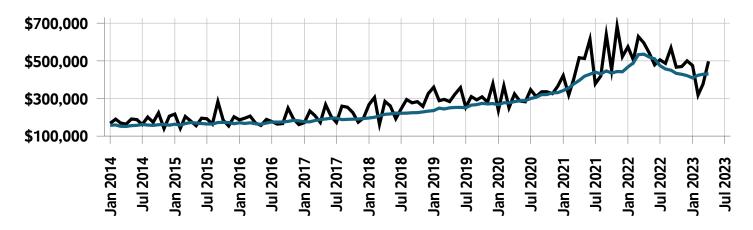
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

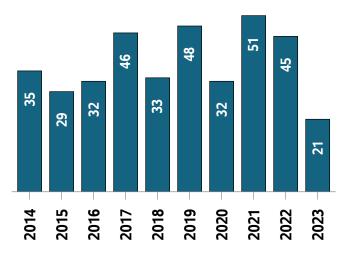




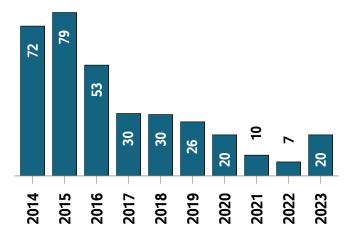
HURON EAST MLS® Residential Market Activity



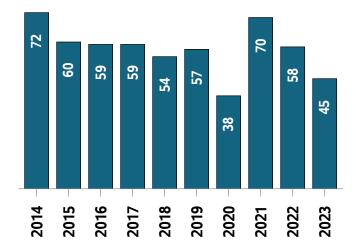
Sales Activity (April Year-to-date)



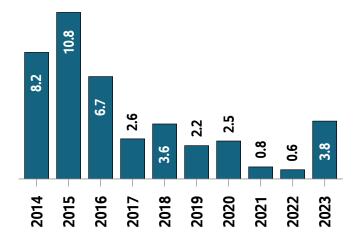
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



HURON EAST MLS® Single Family Market Activity



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 9 | -25.0% | -30.8% | 80.0% | -30.8% | 0.0% | -10.0% |
| Dollar Volume | \$4,477,151 | -37.6% | -39.4% | 141.2% | 21.0% | 165.1% | 181.8% |
| New Listings | 13 | -13.3% | -40.9% | 225.0% | -7.1% | 0.0% | -7.1% |
| Active Listings | 18 | 157.1% | 0.0% | 63.6% | -33.3% | -63.3% | -81.1% |
| Sales to New Listings Ratio ¹ | 69.2 | 80.0 | 59.1 | 125.0 | 92.9 | 69.2 | 71.4 |
| Months of Inventory ² | 2.0 | 0.6 | 1.4 | 2.2 | 2.1 | 5.4 | 9.5 |
| Average Price | \$497,461 | -16.8% | -12.4% | 34.0% | 74.8% | 165.1% | 213.1% |
| Median Price | \$469,900 | -14.6% | -13.0% | 27.0% | 96.6% | 129.2% | 224.1% |
| Sale to List Price Ratio ³ | 99.2 | 116.5 | 109.8 | 98.5 | 98.5 | 96.6 | 96.0 |
| Median Days on Market | 17.0 | 7.0 | 8.0 | 16.0 | 31.0 | 90.0 | 117.5 |

| | | Compared to ° | | | | | |
|---------------------------------------|-------------|---------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 18 | -53.8% | -55.0% | -28.0% | -40.0% | -40.0% | -37.9% |
| Dollar Volume | \$8,273,051 | -64.6% | -55.2% | -5.9% | -3.5% | 41.7% | 84.3% |
| New Listings | 34 | -26.1% | -39.3% | 17.2% | -29.2% | -34.6% | -42.4% |
| Active Listings ⁴ | 13 | 194.4% | 55.9% | 6.0% | -45.9% | -71.8% | -85.0% |
| Sales to New Listings Ratio 5 | 52.9 | 84.8 | 71.4 | 86.2 | 62.5 | 57.7 | 49.2 |
| Months of Inventory | 2.9 | 0.5 | 0.9 | 2.0 | 3.3 | 6.3 | 12.2 |
| Average Price | \$459,614 | -23.2% | -0.4% | 30.7% | 60.9% | 136.1% | 196.9% |
| Median Price | \$412,500 | -27.6% | -2.3% | 25.0% | 57.4% | 99.8% | 166.1% |
| Sale to List Price Ratio ⁷ | 100.8 | 119.0 | 111.6 | 98.5 | 97.6 | 98.7 | 94.9 |
| Median Days on Market | 13.0 | 7.0 | 8.0 | 16.0 | 29.5 | 34.5 | 101.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

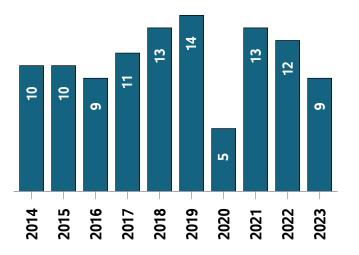
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



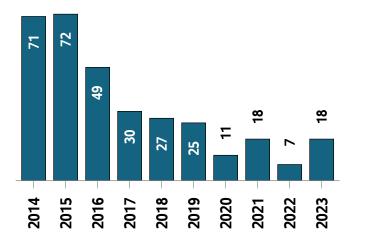
HURON EAST MLS® Single Family Market Activity



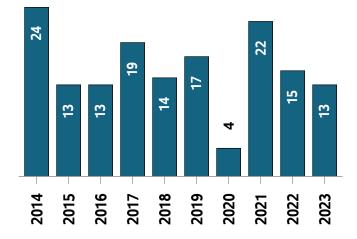
Sales Activity (April only)



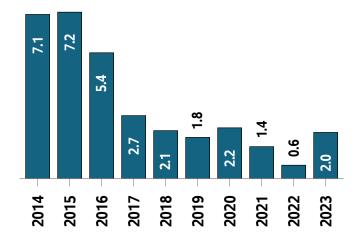
Active Listings (April only)



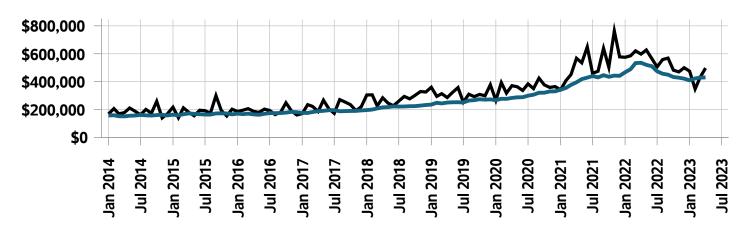
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Single Family Benchmark Price and Average Price

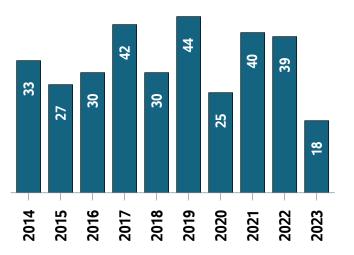




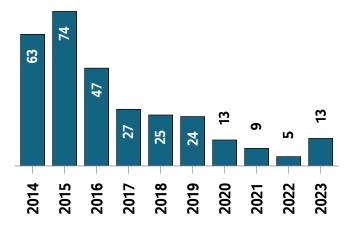
HURON EAST MLS® Single Family Market Activity



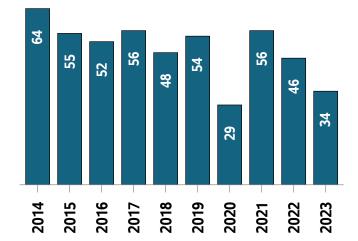
Sales Activity (April Year-to-date)



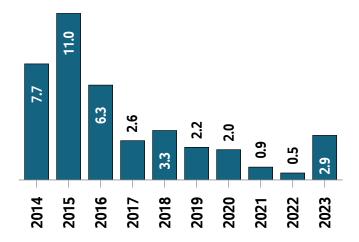
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



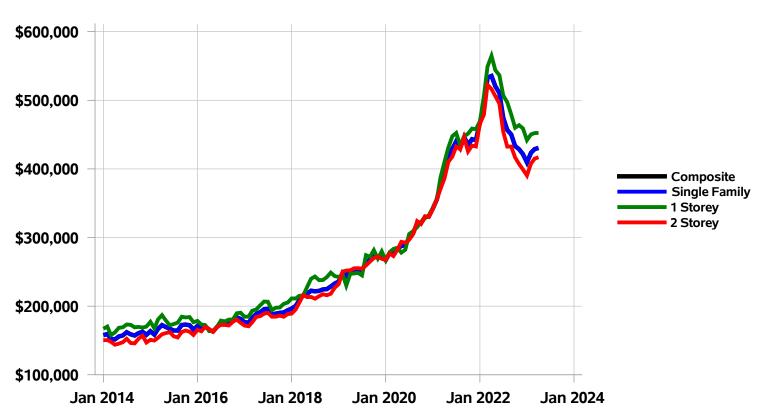
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|
| | | | percentage change vs. | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | |
| Composite | \$430,600 | 0.4 | 5.2 | -0.6 | -19.6 | 51.9 | 99.4 | | |
| Single Family | \$430,600 | 0.4 | 5.2 | -0.6 | -19.6 | 51.9 | 99.4 | | |
| One Storey | \$452,500 | 0.1 | 2.4 | -1.6 | -19.9 | 58.7 | 109.9 | | |
| Two Storey | \$417,000 | 0.5 | 6.8 | 0.1 | -19.2 | 47.7 | 93.0 | | |



MLS[®] HPI Benchmark Price



HURON EAST MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1430 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1430 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 9834 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



HURON EAST MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1267 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10566 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value | | | | |
|--|-----------------------------|--|--|--|--|
| Above Ground Bedrooms | 3 | | | | |
| Age Category | 100+ | | | | |
| Basement Finish | Unfinished | | | | |
| Bedrooms | 3 | | | | |
| Below Ground Bedrooms | 0 | | | | |
| Exterior Walls | Siding | | | | |
| Freshwater Supply | Municipal waterworks | | | | |
| Full Bathrooms | 1 | | | | |
| Gross Living Area (Above Ground; in sq. ft.) | 1591 | | | | |
| Half Bathrooms | 0 | | | | |
| Heating | Forced air | | | | |
| Heating Fuel | Natural Gas | | | | |
| Lot Size | 10229 | | | | |
| Number of Fireplaces | 0 | | | | |
| Total Number Of Rooms | 9 | | | | |
| Type Of Foundation | Basement, Concrete blocs | | | | |
| Type of Property | Detached | | | | |
| Wastewater Disposal | Municipal sewers | | | | |



Brussels **MLS® Residential Market Activity**



| | | Compared to ° | | | | | |
|--|------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 2 | -33.3% | 100.0% | 100.0% | -33.3% | 100.0% | 100.0% |
| Dollar Volume | \$687,283 | -66.4% | 53.8% | 171.3% | -40.5% | 370.7% | 212.4% |
| New Listings | 3 | -25.0% | -50.0% | 50.0% | 200.0% | | 0.0% |
| Active Listings | 9 | 200.0% | 50.0% | 80.0% | 200.0% | 12.5% | -57.1% |
| Sales to New Listings Ratio ¹ | 66.7 | 75.0 | 16.7 | 50.0 | 300.0 | — | 33.3 |
| Months of Inventory ² | 4.5 | 1.0 | 6.0 | 5.0 | 1.0 | 8.0 | 21.0 |
| Average Price | \$343,642 | -49.6% | -23.1% | 35.6% | -10.7% | 135.4% | 56.2% |
| Median Price | \$343,642 | -47.5% | -23.1% | 35.6% | -25.3% | 135.4% | 56.2% |
| Sale to List Price Ratio ³ | 98.4 | 101.4 | 99.4 | 101.4 | 96.7 | 97.4 | 97.8 |
| Median Days on Market | 11.0 | 18.0 | 27.0 | 16.0 | 52.0 | 90.0 | 213.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 3 | -57.1% | -57.1% | -25.0% | -25.0% | 0.0% | -50.0% |
| Dollar Volume | \$957,283 | -80.2% | -63.8% | 9.4% | -32.5% | 188.3% | -4.7% |
| New Listings | 9 | -10.0% | -25.0% | 0.0% | 28.6% | 80.0% | -30.8% |
| Active Listings ^⁴ | 7 | 271.4% | 143.8% | 52.9% | 95.0% | -18.8% | -62.9% |
| Sales to New Listings Ratio 5 | 33.3 | 70.0 | 58.3 | 44.4 | 57.1 | 60.0 | 46.2 |
| Months of Inventory | 8.7 | 1.0 | 1.5 | 4.3 | 3.3 | 10.7 | 11.7 |
| Average Price | \$319,094 | -53.7% | -15.6% | 45.8% | -10.1% | 188.3% | 90.6% |
| Median Price | \$300,000 | -54.2% | -24.2% | 41.2% | -17.1% | 167.9% | 61.1% |
| Sale to List Price Ratio ⁷ | 95.6 | 112.0 | 113.6 | 98.7 | 97.1 | 95.5 | 95.5 |
| Median Days on Market | 17.0 | 11.0 | 6.0 | 15.0 | 41.5 | 24.0 | 184.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

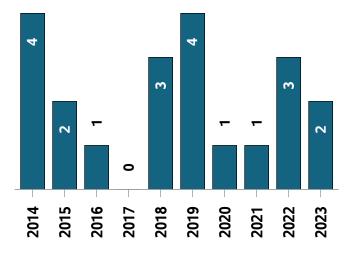
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



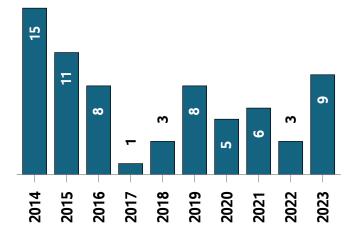
Brussels MLS® Residential Market Activity



Sales Activity (April only)



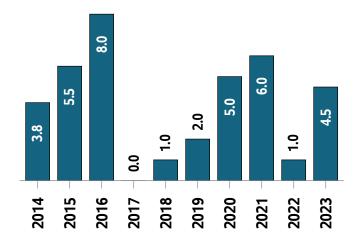
Active Listings (April only)



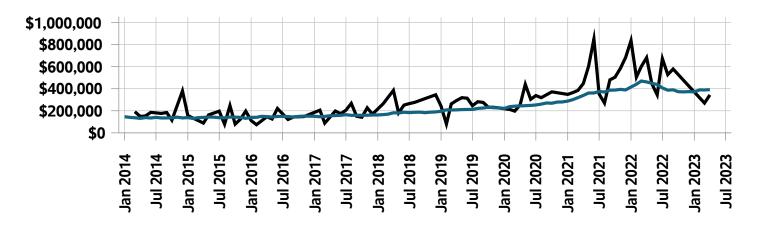
m m

New Listings (April only)





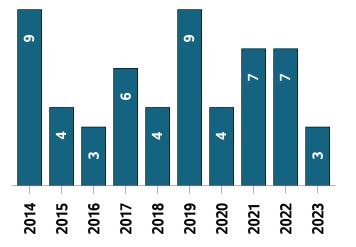
MLS® HPI Composite Benchmark Price and Average Price



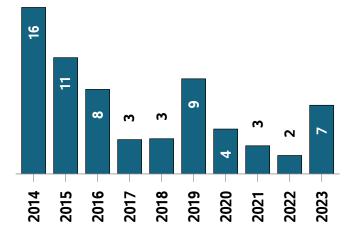


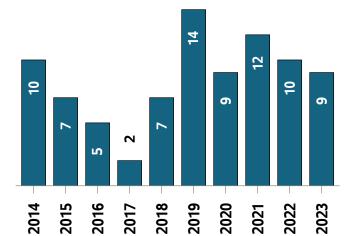


Sales Activity (April Year-to-date)

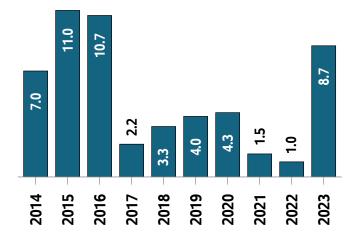


Active Listings ¹(April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

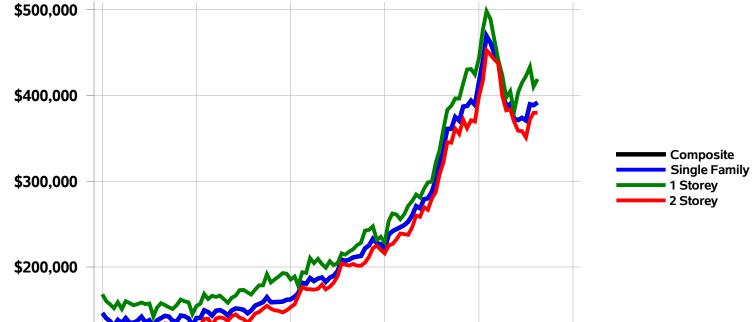
² Average active listings January to the current month / average sales January to the current month.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
| | | | percentage change vs. | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$391,800 | 0.8 | 5.7 | 5.1 | -15.1 | 60.5 | 115.6 |
| Single Family | \$391,800 | 0.8 | 5.7 | 5.1 | -15.1 | 60.5 | 115.6 |
| One Storey | \$419,100 | 2.1 | -0.8 | 10.0 | -14.3 | 60.5 | 116.1 |
| Two Storey | \$379,800 | 0.0 | 8.2 | 2.8 | -15.1 | 63.6 | 115.2 |



Jan 2020

Jan 2022

Jan 2024

MLS[®] HPI Benchmark Price

Jan 2014

Jan 2016

Jan 2018

\$100,000



Brussels MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1396 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1396 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10890 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Brussels MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 51 to 99 |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1150 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10890 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value | | | | |
|--|-----------------------------|--|--|--|--|
| Above Ground Bedrooms | 3 | | | | |
| Age Category | 100+ | | | | |
| Basement Finish | Unfinished | | | | |
| Bedrooms | 3 | | | | |
| Below Ground Bedrooms | 0 | | | | |
| Exterior Walls | Siding | | | | |
| Freshwater Supply | Municipal waterworks | | | | |
| Full Bathrooms | 1 | | | | |
| Gross Living Area (Above Ground; in sq. ft.) | 1583 | | | | |
| Half Bathrooms | 0 | | | | |
| Heating | Forced air | | | | |
| Heating Fuel | Natural Gas | | | | |
| Lot Size | 10890 | | | | |
| Number of Fireplaces | 0 | | | | |
| Total Number Of Rooms | 9 | | | | |
| Type Of Foundation | Basement, Concrete blocs | | | | |
| Type of Property | Detached | | | | |
| Wastewater Disposal | Municipal sewers | | | | |



Egmondville MLS® Residential Market Activity



| | | Compared to ° | | | | | |
|--|-------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 4 | | 100.0% | | 300.0% | 300.0% | 100.0% |
| Dollar Volume | \$1,964,968 | _ | 70.9% | _ | 566.1% | 1,608.7% | 1,269.3% |
| New Listings | 2 | 100.0% | | | 100.0% | -33.3% | 0.0% |
| Active Listings | 0 | -100.0% | — | -100.0% | -100.0% | -100.0% | -100.0% |
| Sales to New Listings Ratio ¹ | 200.0 | — | — | — | 100.0 | 33.3 | 100.0 |
| Months of Inventory ² | 0.0 | — | — | — | 5.0 | 4.0 | 4.0 |
| Average Price | \$491,242 | — | -14.6% | — | 66.5% | 327.2% | 584.7% |
| Median Price | \$487,450 | _ | -15.2% | _ | 65.2% | 323.9% | 579.4% |
| Sale to List Price Ratio ³ | 99.0 | | 105.6 | | 101.8 | 96.6 | 93.7 |
| Median Days on Market | 18.0 | | 22.5 | | 15.0 | 4.0 | 121.5 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | 66.7% | 25.0% | 150.0% | 150.0% | 150.0% | 150.0% |
| Dollar Volume | \$2,394,468 | 37.9% | 33.4% | 138.3% | 331.4% | 665.0% | 1,568.6% |
| New Listings | 4 | -20.0% | 33.3% | 300.0% | -33.3% | -33.3% | 33.3% |
| Active Listings ⁴ | 2 | 50.0% | 0.0% | 100.0% | -55.6% | -33.3% | -77.1% |
| Sales to New Listings Ratio 5 | 125.0 | 60.0 | 133.3 | 200.0 | 33.3 | 33.3 | 66.7 |
| Months of Inventory | 1.6 | 1.8 | 2.0 | 2.0 | 9.0 | 6.0 | 17.5 |
| Average Price | \$478,894 | -17.2% | 6.7% | -4.7% | 72.6% | 206.0% | 567.4% |
| Median Price | \$469,900 | -6.0% | 5.0% | -6.5% | 69.3% | 200.3% | 554.9% |
| Sale to List Price Ratio ⁷ | 98.3 | 114.9 | 102.4 | 97.8 | 99.0 | 96.6 | 93.7 |
| Median Days on Market | 29.0 | 6.0 | 17.0 | 109.5 | 98.0 | 13.5 | 121.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

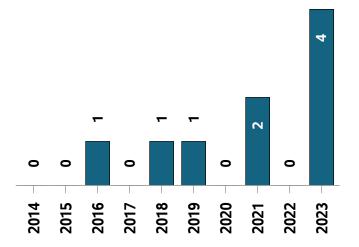
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



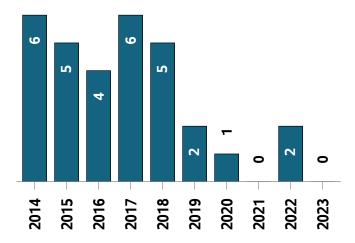
Egmondville MLS® Residential Market Activity



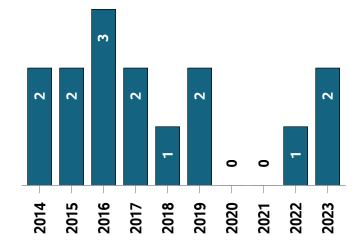
Sales Activity (April only)



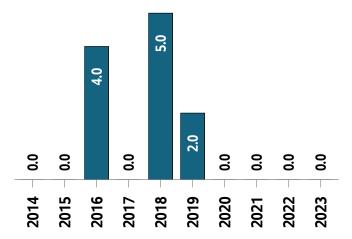
Active Listings (April only)



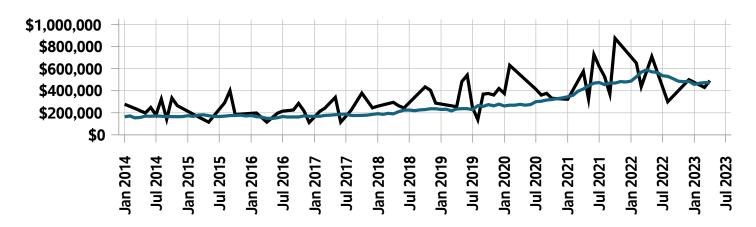
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

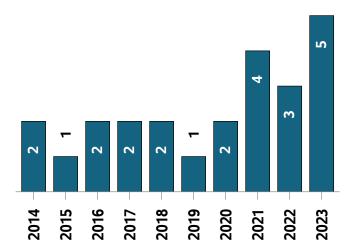




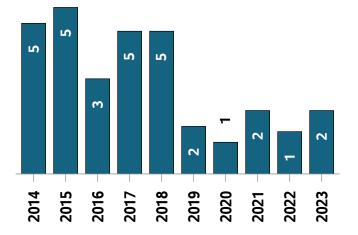
Egmondville MLS® Residential Market Activity



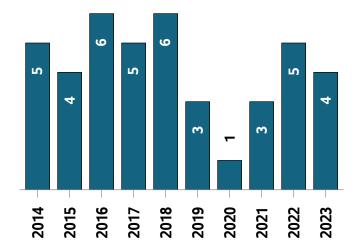
Sales Activity (April Year-to-date)



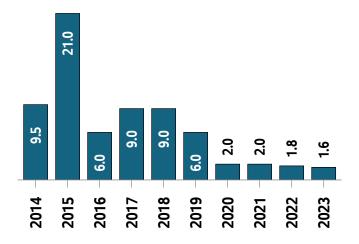
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



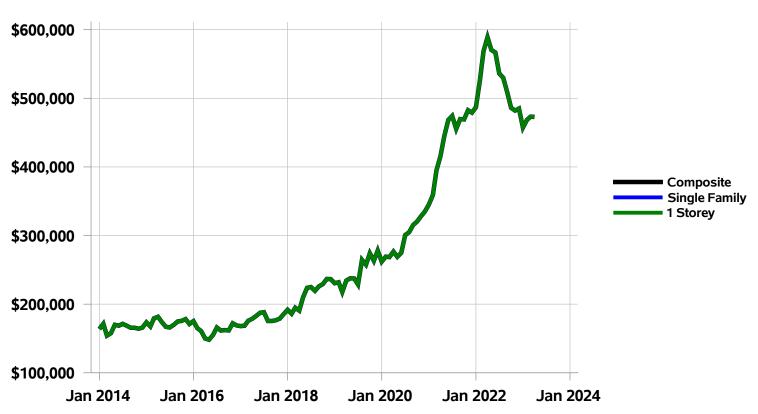
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
| | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$472,900 | -0.1 | 3.4 | -2.7 | -19.7 | 71.0 | 148.1 |
| Single Family | \$472,900 | -0.1 | 3.4 | -2.7 | -19.7 | 71.0 | 148.1 |
| One Storey | \$472,900 | -0.1 | 3.4 | -2.7 | -19.7 | 71.0 | 148.1 |



MLS[®] HPI Benchmark Price



Egmondville MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1292 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1292 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 15195 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Egmondville MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1292 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 15195 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Grey Twp MLS® Residential Market Activity



| | | Compared to ° | | | | | |
|--|------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -50.0% | 0.0% | 0.0% | -50.0% | 0.0% | 0.0% |
| Dollar Volume | \$710,000 | -51.2% | 31.5% | 211.4% | 62.8% | 1,190.9% | 425.9% |
| New Listings | 2 | -33.3% | | 100.0% | 0.0% | 0.0% | 100.0% |
| Active Listings | 1 | 0.0% | | | -50.0% | -83.3% | -83.3% |
| Sales to New Listings Ratio ¹ | 50.0 | 66.7 | | 100.0 | 100.0 | 50.0 | 100.0 |
| Months of Inventory ² | 1.0 | 0.5 | | | 1.0 | 6.0 | 6.0 |
| Average Price | \$710,000 | -2.4% | 31.5% | 211.4% | 225.7% | 1,190.9% | 425.9% |
| Median Price | \$710,000 | -2.4% | 31.5% | 211.4% | 225.7% | 1,190.9% | 425.9% |
| Sale to List Price Ratio ³ | 101.6 | 117.0 | 90.0 | 99.6 | 99.3 | 101.9 | 97.1 |
| Median Days on Market | 17.0 | 11.0 | 28.0 | 12.0 | 11.5 | 3.0 | 17.0 |

| | | Compared to ^a | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 2 | -33.3% | 100.0% | 0.0% | -33.3% | -50.0% | 0.0% |
| Dollar Volume | \$1,031,500 | -48.0% | 91.0% | -12.1% | 23.5% | 10.3% | 227.5% |
| New Listings | 3 | -40.0% | 200.0% | 50.0% | -25.0% | -66.7% | -57.1% |
| Active Listings ⁴ | 1 | 0.0% | 0.0% | 0.0% | -55.6% | -81.8% | -77.8% |
| Sales to New Listings Ratio 5 | 66.7 | 60.0 | 100.0 | 100.0 | 75.0 | 44.4 | 28.6 |
| Months of Inventory | 2.0 | 1.3 | 4.0 | 2.0 | 3.0 | 5.5 | 9.0 |
| Average Price | \$515,750 | -22.1% | -4.5% | -12.1% | 85.3% | 120.6% | 227.5% |
| Median Price | \$515,750 | -14.0% | -4.5% | -12.1% | 135.5% | 110.5% | 227.5% |
| Sale to List Price Ratio ⁷ | 104.4 | 122.2 | 90.0 | 99.1 | 99.5 | 120.2 | 93.8 |
| Median Days on Market | 16.5 | 10.0 | 28.0 | 10.0 | 14.0 | 26.5 | 116.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

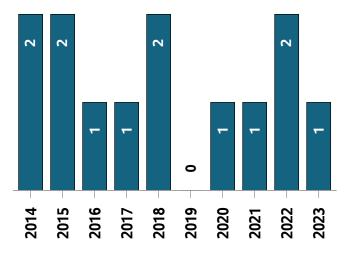
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



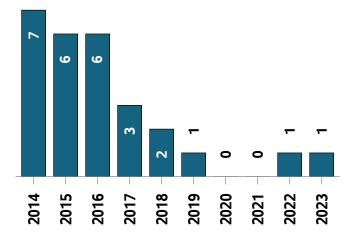
Grey Twp MLS® Residential Market Activity



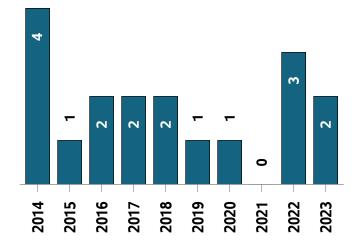
Sales Activity (April only)



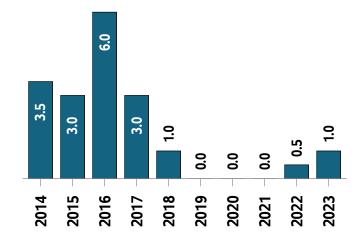
Active Listings (April only)



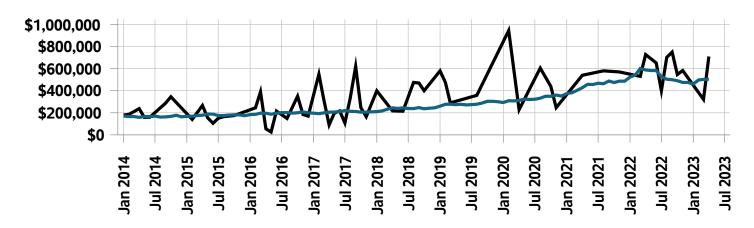
New Listings (April only)



Months of Inventory (April only)



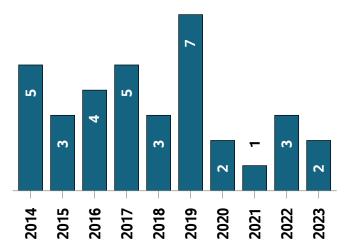
MLS® HPI Composite Benchmark Price and Average Price



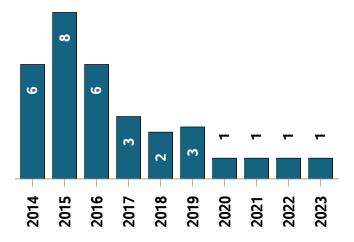




Sales Activity (April Year-to-date)

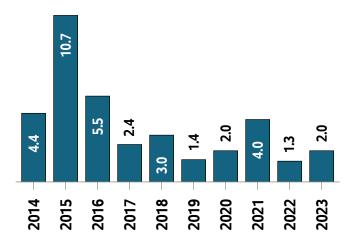


Active Listings ¹(April Year-to-date)



ດ ω ഹ 2 4 4 m 2014 2015 2016 2018 2019 2017 2020 2022 2023 2021

Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

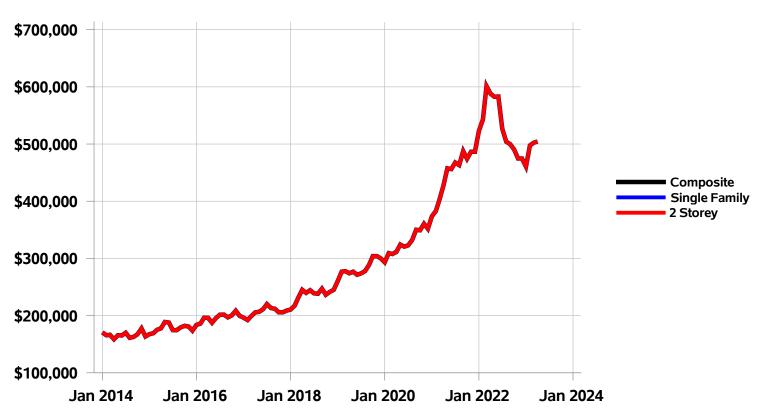
² Average active listings January to the current month / average sales January to the current month.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
| | | | percentage change vs. | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$504,500 | 0.5 | 9.6 | 2.9 | -14.2 | 62.0 | 105.8 |
| Single Family | \$504,500 | 0.5 | 9.6 | 2.9 | -14.2 | 62.0 | 105.8 |
| Two Storey | \$504,500 | 0.5 | 9.6 | 2.9 | -14.2 | 62.0 | 105.8 |



MLS[®] HPI Benchmark Price



Grey Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1935 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Concrete blocs |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1935 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 23198 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |





2 Storey 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1935 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 23198 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



McKillop Twp MLS® Residential Market Activity



| | | Compared to [°] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 0 | _ | _ | _ | -100.0% | -100.0% | -100.0% |
| Dollar Volume | \$0 | _ | — | — | -100.0% | -100.0% | -100.0% |
| New Listings | 0 | | -100.0% | _ | -100.0% | -100.0% | -100.0% |
| Active Listings | 0 | | -100.0% | — | -100.0% | -100.0% | -100.0% |
| Sales to New Listings Ratio ¹ | 0.0 | — | — | — | 100.0 | 50.0 | 100.0 |
| Months of Inventory ² | 0.0 | — | — | — | 2.0 | 4.0 | 7.0 |
| Average Price | \$0 | — | — | — | -100.0% | -100.0% | -100.0% |
| Median Price | \$0 | | _ | _ | -100.0% | -100.0% | -100.0% |
| Sale to List Price Ratio ³ | 0.0 | | | | 99.0 | 90.7 | 100.0 |
| Median Days on Market | 0.0 | | _ | | 174.0 | 15.0 | 68.0 |

| | | Compared to ^a | | | | | |
|---------------------------------------|------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | _ | 0.0% | | 0.0% | -66.7% | -50.0% |
| Dollar Volume | \$550,000 | _ | 24.4% | | 39.2% | -2.3% | 10.9% |
| New Listings | 0 | _ | -100.0% | | -100.0% | -100.0% | -100.0% |
| Active Listings ⁴ | 0 | _ | -100.0% | _ | -100.0% | -100.0% | -100.0% |
| Sales to New Listings Ratio 5 | 0.0 | | 50.0 | _ | 100.0 | 75.0 | 50.0 |
| Months of Inventory | 0.0 | _ | 4.0 | — | 8.0 | 3.7 | 11.5 |
| Average Price | \$550,000 | | 24.4% | — | 39.2% | 193.1% | 121.8% |
| Median Price | \$550,000 | | 24.4% | _ | 39.2% | 164.4% | 121.8% |
| Sale to List Price Ratio ⁷ | 95.0 | | 114.8 | | 99.0 | 92.9 | 99.1 |
| Median Days on Market | 45.0 | _ | 9.0 | _ | 174.0 | 17.0 | 75.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

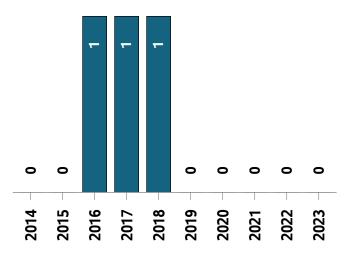
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



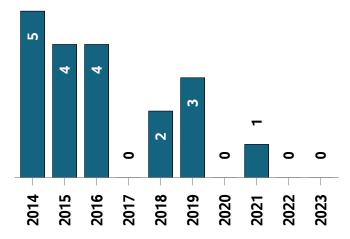
McKillop Twp MLS® Residential Market Activity



Sales Activity (April only)



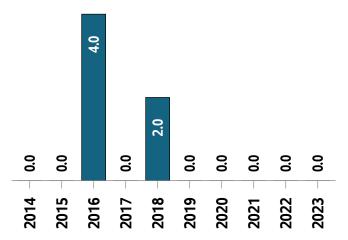
Active Listings (April only)



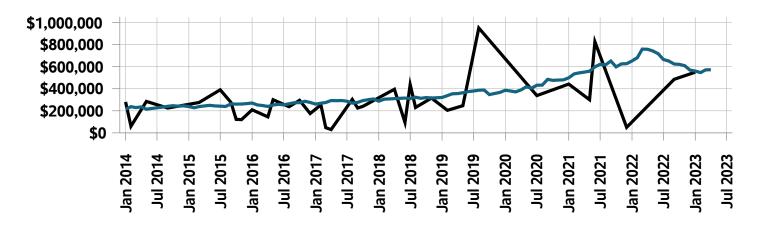
m 2 N 0 0 0 0 2014 2015 2016 2018 2019 2020 2023 2017 2022 2021

New Listings (April only)

Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

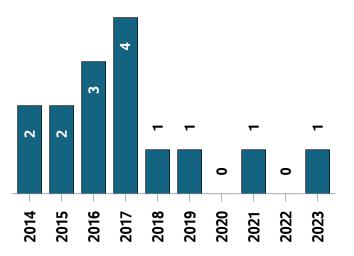




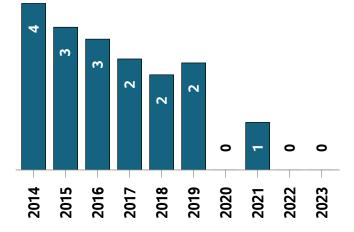
McKillop Twp MLS® Residential Market Activity



Sales Activity (April Year-to-date)



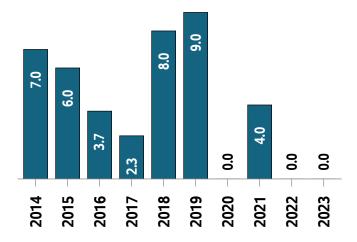
Active Listings ¹(April Year-to-date)



9 പ 4 m N N 0 0 0 2014 2015 2016 2018 2019 2017 2020 2022 2023 2021

New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



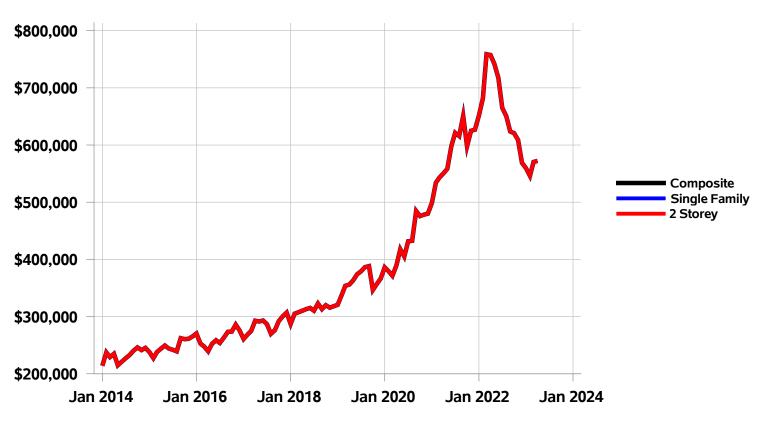
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
| | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$572,300 | 0.3 | 2.3 | -7.8 | -24.4 | 46.9 | 84.5 |
| Single Family | \$572,300 | 0.3 | 2.3 | -7.8 | -24.4 | 46.9 | 84.5 |
| Two Storey | \$572,300 | 0.3 | 2.3 | -7.8 | -24.4 | 46.9 | 84.5 |



MLS[®] HPI Benchmark Price



McKillop Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 1921 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value | | |
|--|-----------------------------|--|--|
| Above Ground Bedrooms | 3 | | |
| Age Category | 100+ | | |
| Basement Finish | Unfinished | | |
| Bedrooms | 3 | | |
| Below Ground Bedrooms | 0 | | |
| Exterior Walls | Masonry & Siding | | |
| Freshwater Supply | Municipal waterworks | | |
| Full Bathrooms | 2 | | |
| Gross Living Area (Above Ground; in sq. ft.) | 1921 | | |
| Half Bathrooms | 0 | | |
| Heating | Forced air | | |
| Lot Size | 36587 | | |
| Number of Fireplaces | 1 | | |
| Total Number Of Rooms | 9 | | |
| Type Of Foundation | Basement, Concrete blocs | | |
| Type of Property | Detached | | |
| Wastewater Disposal | Private | | |





2 Storey 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 1921 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Lot Size | 36587 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Seaforth **MLS® Residential Market Activity**



| | | Compared to [®] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 0 | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% |
| Dollar Volume | \$0 | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% |
| New Listings | 5 | -50.0% | -58.3% | 400.0% | 0.0% | -37.5% | 0.0% |
| Active Listings | 9 | 80.0% | 0.0% | 0.0% | -30.8% | -62.5% | -79.1% |
| Sales to New Listings Ratio ¹ | 0.0 | 60.0 | 66.7 | 500.0 | 80.0 | 50.0 | 80.0 |
| Months of Inventory ² | 0.0 | 0.8 | 1.1 | 1.8 | 3.3 | 6.0 | 10.8 |
| Average Price | \$0 | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% |
| Median Price | \$0 | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% |
| Sale to List Price Ratio ³ | 0.0 | 109.5 | 112.1 | 99.2 | 97.6 | 98.7 | 97.1 |
| Median Days on Market | 0.0 | 7.0 | 7.0 | 40.0 | 63.0 | 172.5 | 99.0 |

| | | Compared to ^a | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | -76.2% | -80.8% | -76.2% | -58.3% | -64.3% | -61.5% |
| Dollar Volume | \$2,124,900 | -82.2% | -82.0% | -67.6% | -31.8% | -25.0% | 4.3% |
| New Listings | 19 | -26.9% | -47.2% | -13.6% | 0.0% | -26.9% | -20.8% |
| Active Listings ⁴ | 9 | 191.7% | 84.2% | -28.6% | -28.6% | -60.7% | -79.2% |
| Sales to New Listings Ratio 5 | 26.3 | 80.8 | 72.2 | 95.5 | 63.2 | 53.8 | 54.2 |
| Months of Inventory | 7.0 | 0.6 | 0.7 | 2.3 | 4.1 | 6.4 | 12.9 |
| Average Price | \$424,980 | -25.4% | -6.3% | 36.1% | 63.8% | 110.1% | 171.1% |
| Median Price | \$400,000 | -29.8% | -3.3% | 21.2% | 52.7% | 80.8% | 158.1% |
| Sale to List Price Ratio ⁷ | 104.2 | 116.9 | 112.8 | 98.3 | 98.2 | 96.8 | 95.3 |
| Median Days on Market | 7.0 | 7.0 | 7.0 | 40.0 | 35.5 | 91.0 | 89.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

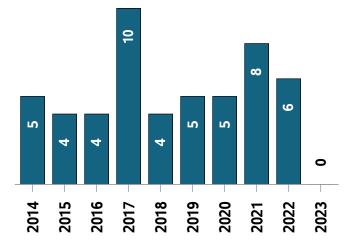
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



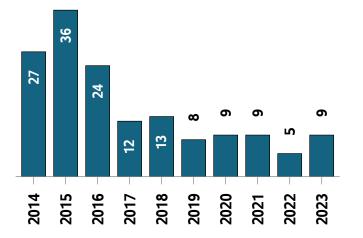
Seaforth MLS® Residential Market Activity



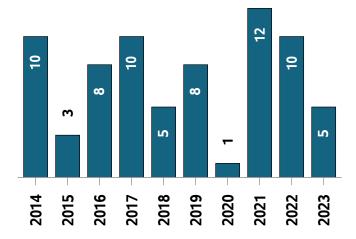
Sales Activity (April only)



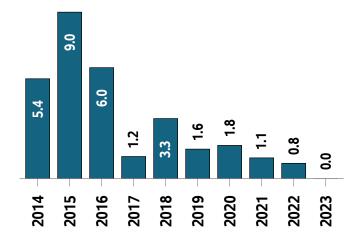
Active Listings (April only)



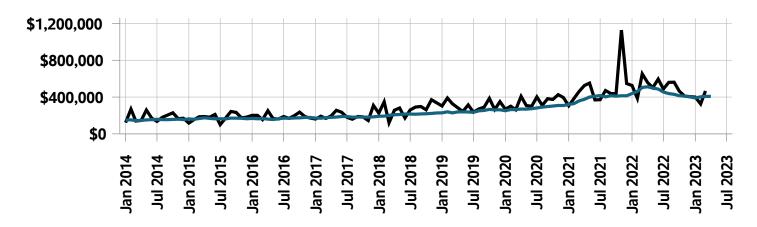
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

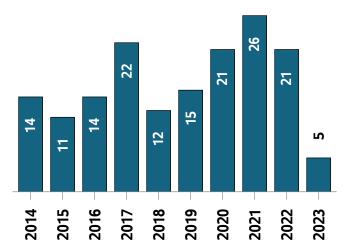




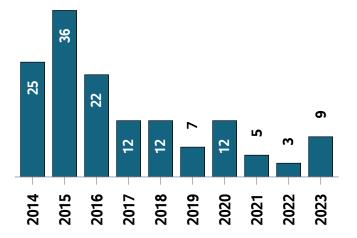
Seaforth MLS® Residential Market Activity



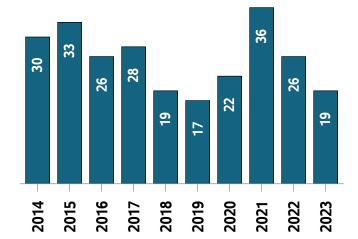
Sales Activity (April Year-to-date)



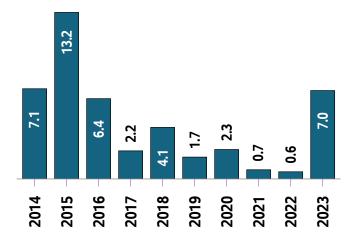
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



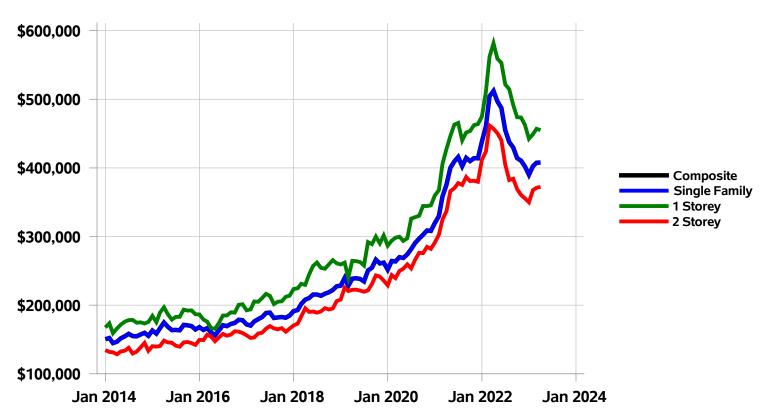
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | | | |
|---|------------|-------------|---|------|-------|------|------|--|--|--|--|
| | | | percentage change vs. | | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months6 months12 months1 month agoagoago3 years ago | | | | | | | | |
| Composite | \$407,900 | 0.1 | 4.6 | -1.5 | -20.4 | 51.1 | 96.1 | | | | |
| Single Family | \$407,900 | 0.1 | 4.6 | -1.5 | -20.4 | 51.1 | 96.1 | | | | |
| One Storey | \$455,000 | -0.4 | 2.8 | -4.0 | -21.8 | 51.8 | 98.2 | | | | |
| Two Storey | \$372,400 | 0.4 | 6.4 | 0.8 | -18.5 | 49.1 | 90.6 | | | | |



MLS[®] HPI Benchmark Price



Seaforth MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1341 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1341 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8700 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Seaforth MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1239 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8712 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 1529 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8634 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Tuckersmith Twp MLS® Residential Market Activity



| | | Compared to [®] | | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|--|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 1 | 0.0% | -50.0% | | | | 0.0% | |
| Dollar Volume | \$775,000 | 29.0% | -38.6% | _ | — | — | 400.0% | |
| New Listings | 4 | 33.3% | 100.0% | | 300.0% | | — | |
| Active Listings | 4 | 100.0% | 300.0% | | 0.0% | 0.0% | -33.3% | |
| Sales to New Listings Ratio ¹ | 25.0 | 33.3 | 100.0 | — | — | — | — | |
| Months of Inventory ² | 4.0 | 2.0 | 0.5 | | — | — | 6.0 | |
| Average Price | \$775,000 | 29.0% | 22.7% | — | | | 400.0% | |
| Median Price | \$775,000 | 29.0% | 22.7% | | | | 400.0% | |
| Sale to List Price Ratio ³ | 98.1 | 125.2 | 114.7 | | | | 91.2 | |
| Median Days on Market | 61.0 | 1.0 | 8.0 | | | | 175.0 | |

| | | Compared to ° | | | | | | |
|---------------------------------------|------------|---------------|------------|------------|------------|------------|------------|--|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 1 | -75.0% | -75.0% | _ | -85.7% | 0.0% | 0.0% | |
| Dollar Volume | \$775,000 | -67.9% | -72.8% | — | -54.8% | 171.9% | 400.0% | |
| New Listings | 5 | -16.7% | 25.0% | _ | -50.0% | 150.0% | 66.7% | |
| Active Listings ⁴ | 2 | 0.0% | 100.0% | -20.0% | -46.7% | -55.6% | -66.7% | |
| Sales to New Listings Ratio 5 | 20.0 | 66.7 | 100.0 | — | 70.0 | 50.0 | 33.3 | |
| Months of Inventory | 8.0 | 2.0 | 1.0 | — | 2.1 | 18.0 | 24.0 | |
| Average Price | \$775,000 | 28.3% | 8.8% | — | 216.7% | 171.9% | 400.0% | |
| Median Price | \$775,000 | 26.0% | 3.7% | _ | 199.2% | 171.9% | 400.0% | |
| Sale to List Price Ratio ⁷ | 98.1 | 121.7 | 105.7 | — | 95.3 | 86.6 | 91.2 | |
| Median Days on Market | 61.0 | 5.0 | 8.0 | _ | 48.0 | 166.0 | 175.0 | |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

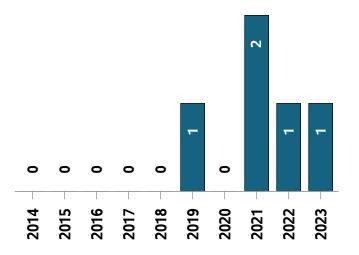
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



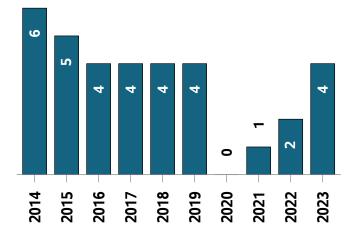
Tuckersmith Twp MLS® Residential Market Activity



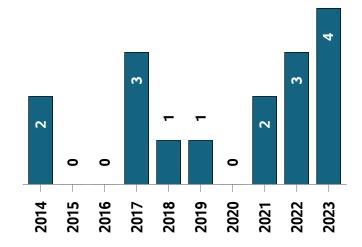
Sales Activity (April only)



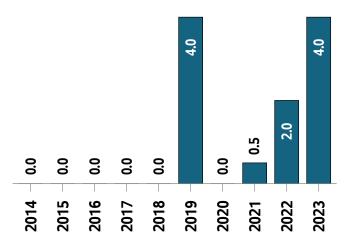
Active Listings (April only)



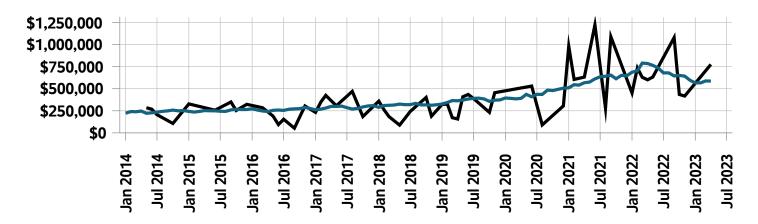
New Listings (April only)



Months of Inventory (April only)



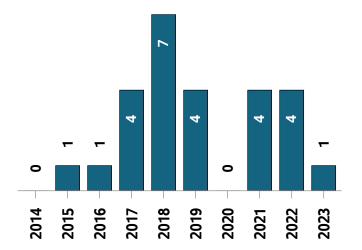
MLS® HPI Composite Benchmark Price and Average Price



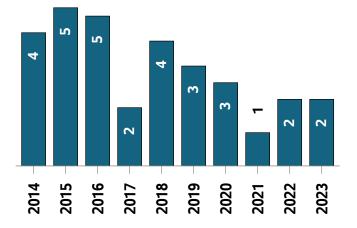


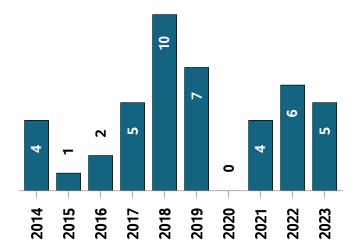


Sales Activity (April Year-to-date)



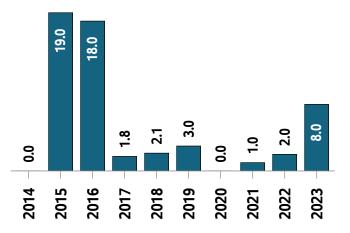
Active Listings ¹(April Year-to-date)





New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



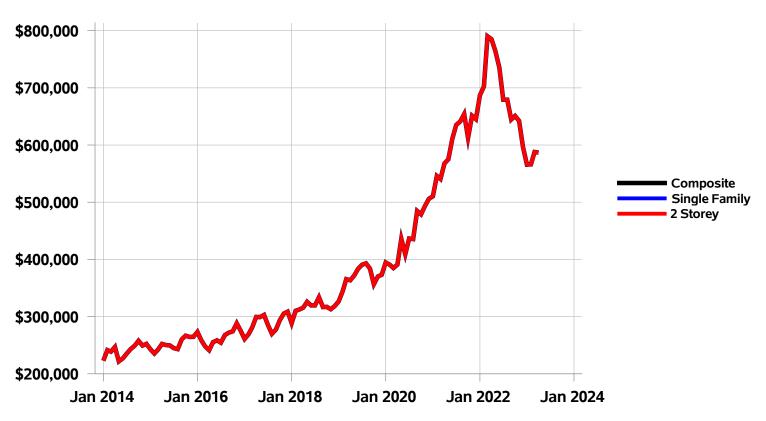
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|---|------------|---|-----|------|-------|------|------|--|--|
| | | percentage change vs. | | | | | | | |
| Benchmark Type: | April 2023 | 3 months6 months12 months1 month agoagoago3 years ago | | | | | | | |
| Composite | \$586,800 | -0.2 | 3.7 | -9.8 | -25.3 | 50.1 | 85.9 | | |
| Single Family | \$586,800 | -0.2 | 3.7 | -9.8 | -25.3 | 50.1 | 85.9 | | |
| Two Storey | \$586,800 | -0.2 | 3.7 | -9.8 | -25.3 | 50.1 | 85.9 | | |



MLS[®] HPI Benchmark Price



Tuckersmith Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1740 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1740 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 58712 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |





2 Storey 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1740 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 58712 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



MORRIS TURNBERRY **MLS® Residential Market Activity**



| | | Compared to [°] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -50.0% | -50.0% | _ | -50.0% | -50.0% | -75.0% |
| Dollar Volume | \$560,000 | -51.5% | -15.2% | — | -23.6% | 174.5% | -44.6% |
| New Listings | 7 | 75.0% | 75.0% | | 600.0% | 16.7% | 0.0% |
| Active Listings | 14 | 600.0% | 600.0% | 250.0% | 180.0% | -46.2% | -48.1% |
| Sales to New Listings Ratio ¹ | 14.3 | 50.0 | 50.0 | _ | 200.0 | 33.3 | 57.1 |
| Months of Inventory ² | 14.0 | 1.0 | 1.0 | | 2.5 | 13.0 | 6.8 |
| Average Price | \$560,000 | -3.0% | 69.7% | — | 52.8% | 449.0% | 121.6% |
| Median Price | \$560,000 | -3.0% | 69.7% | | 52.8% | 449.0% | 164.2% |
| Sale to List Price Ratio ³ | 95.7 | 107.2 | 123.6 | _ | 98.2 | 95.6 | 96.2 |
| Median Days on Market | 16.0 | 8.0 | 7.0 | _ | 23.0 | 366.0 | 111.5 |

| | | Compared to [°] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | 0.0% | -37.5% | -16.7% | -28.6% | -44.4% | -61.5% |
| Dollar Volume | \$2,457,000 | -40.4% | -51.7% | -0.1% | 20.7% | 77.1% | -11.2% |
| New Listings | 21 | 250.0% | 90.9% | 600.0% | 200.0% | 23.5% | 16.7% |
| Active Listings ^⁴ | 9 | 516.7% | 164.3% | 48.0% | 85.0% | -58.4% | -63.0% |
| Sales to New Listings Ratio 5 | 23.8 | 83.3 | 72.7 | 200.0 | 100.0 | 52.9 | 72.2 |
| Months of Inventory | 7.4 | 1.2 | 1.8 | 4.2 | 2.9 | 9.9 | 7.7 |
| Average Price | \$491,400 | -40.4% | -22.7% | 19.9% | 68.9% | 218.8% | 130.8% |
| Median Price | \$547,000 | -31.7% | 3.1% | 33.4% | 73.7% | 252.9% | 268.4% |
| Sale to List Price Ratio ⁷ | 98.3 | 102.9 | 115.0 | 95.8 | 96.2 | 94.0 | 94.9 |
| Median Days on Market | 14.0 | 12.0 | 10.0 | 109.5 | 39.0 | 114.0 | 127.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

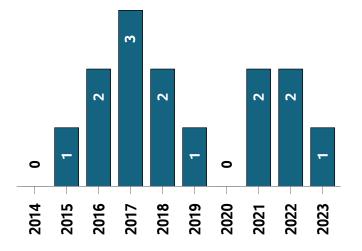
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



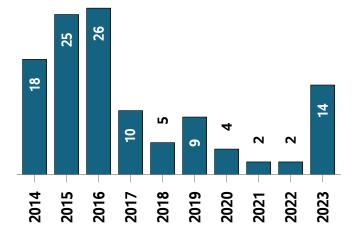
MORRIS TURNBERRY MLS® Residential Market Activity



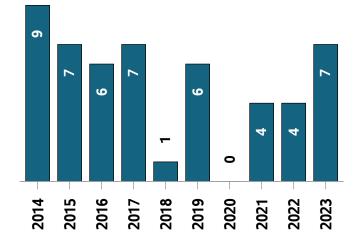
Sales Activity (April only)



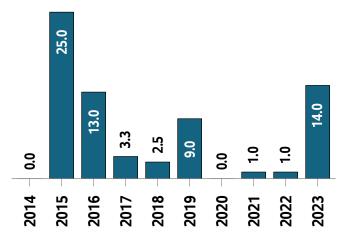
Active Listings (April only)



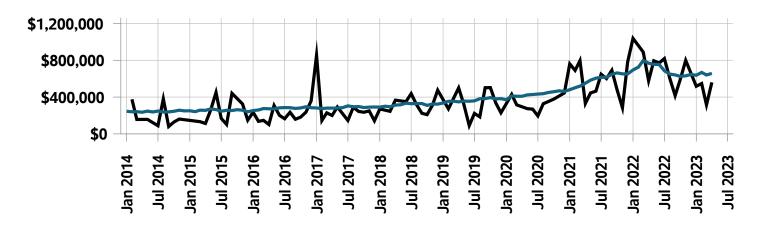
New Listings (April only)



Months of Inventory (April only)



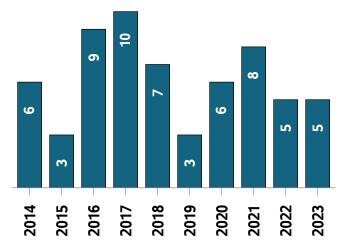
MLS® HPI Composite Benchmark Price and Average Price



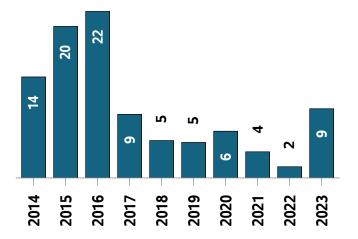


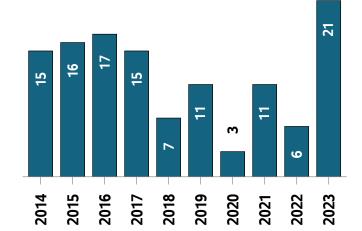


Sales Activity (April Year-to-date)



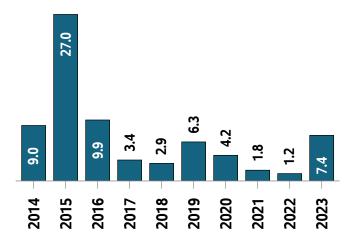
Active Listings ¹(April Year-to-date)





New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



MORRIS TURNBERRY **MLS® Single Family Market Activity**



| | | Compared to [®] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -50.0% | -50.0% | | -50.0% | -50.0% | -75.0% |
| Dollar Volume | \$560,000 | -51.5% | -15.2% | — | -23.6% | 174.5% | -44.6% |
| New Listings | 7 | 75.0% | 75.0% | | 600.0% | 40.0% | 0.0% |
| Active Listings | 13 | 550.0% | 550.0% | 225.0% | 160.0% | -45.8% | -45.8% |
| Sales to New Listings Ratio ¹ | 14.3 | 50.0 | 50.0 | — | 200.0 | 40.0 | 57.1 |
| Months of Inventory ² | 13.0 | 1.0 | 1.0 | — | 2.5 | 12.0 | 6.0 |
| Average Price | \$560,000 | -3.0% | 69.7% | — | 52.8% | 449.0% | 121.6% |
| Median Price | \$560,000 | -3.0% | 69.7% | | 52.8% | 449.0% | 164.2% |
| Sale to List Price Ratio ³ | 95.7 | 107.2 | 123.6 | | 98.2 | 95.6 | 96.2 |
| Median Days on Market | 16.0 | 8.0 | 7.0 | | 23.0 | 366.0 | 111.5 |

| | | Compared to ^a | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | 0.0% | -37.5% | -16.7% | -28.6% | -44.4% | -61.5% |
| Dollar Volume | \$2,457,000 | -40.4% | -51.7% | -0.1% | 20.7% | 77.1% | -11.2% |
| New Listings | 18 | 200.0% | 63.6% | 500.0% | 157.1% | 12.5% | 5.9% |
| Active Listings ⁴ | 8 | 416.7% | 121.4% | 24.0% | 55.0% | -63.1% | -65.6% |
| Sales to New Listings Ratio 5 | 27.8 | 83.3 | 72.7 | 200.0 | 100.0 | 56.3 | 76.5 |
| Months of Inventory | 6.2 | 1.2 | 1.8 | 4.2 | 2.9 | 9.3 | 6.9 |
| Average Price | \$491,400 | -40.4% | -22.7% | 19.9% | 68.9% | 218.8% | 130.8% |
| Median Price | \$547,000 | -31.7% | 3.1% | 33.4% | 73.7% | 252.9% | 268.4% |
| Sale to List Price Ratio ⁷ | 98.3 | 102.9 | 115.0 | 95.8 | 96.2 | 94.0 | 94.9 |
| Median Days on Market | 14.0 | 12.0 | 10.0 | 109.5 | 39.0 | 114.0 | 127.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

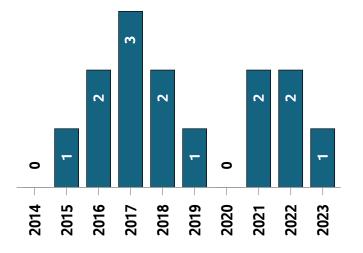
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



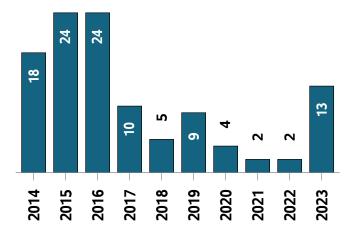
MORRIS TURNBERRY MLS® Single Family Market Activity



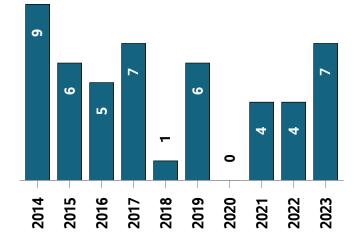
Sales Activity (April only)



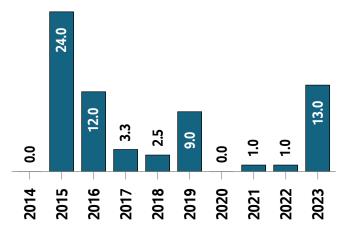
Active Listings (April only)



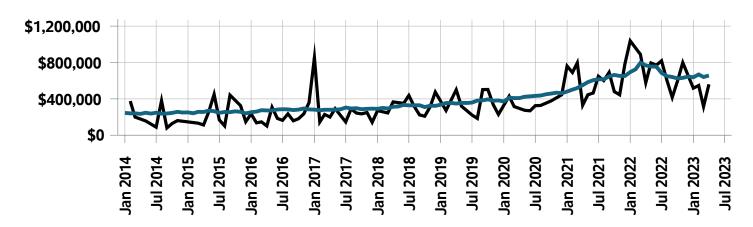
New Listings (April only)



Months of Inventory (April only)



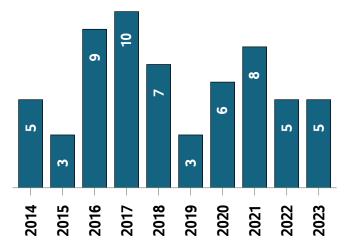
MLS® HPI Single Family Benchmark Price and Average Price



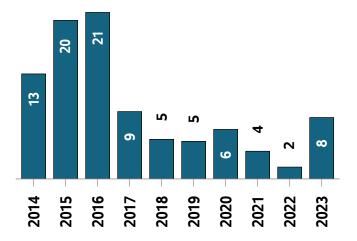


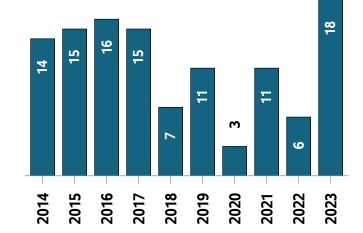


Sales Activity (April Year-to-date)



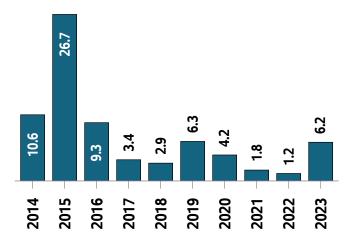
Active Listings ¹(April Year-to-date)





New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



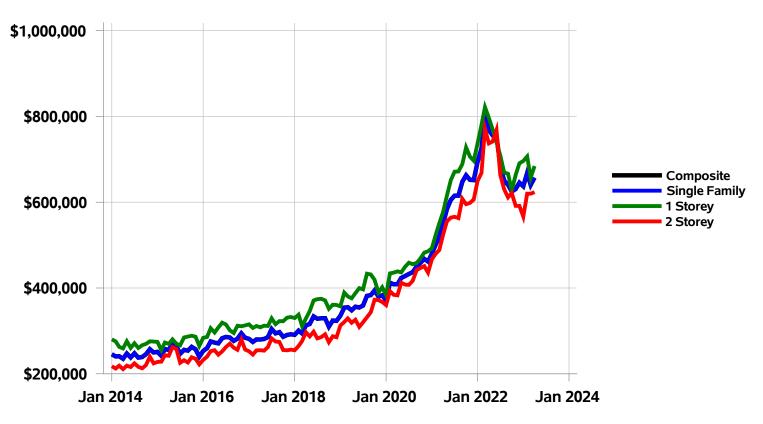
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
| | | | percentage change vs. | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$657,300 | 2.7 | 3.2 | 5.2 | -14.5 | 60.8 | 110.0 |
| Single Family | \$657,300 | 2.7 | 3.2 | 5.2 | -14.5 | 60.8 | 110.0 |
| One Storey | \$684,400 | 4.2 | -1.7 | 9.0 | -14.1 | 56.0 | 108.0 |
| Two Storey | \$623,500 | 0.6 | 10.1 | 0.4 | -15.4 | 62.8 | 110.1 |



MLS[®] HPI Benchmark Price



MORRIS TURNBERRY MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1550 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1550 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 23522 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



MORRIS TURNBERRY MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1304 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 21778 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1621 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 21780 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Belgrave **MLS®** Residential Market Activity



| | | Compared to [°] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 0 | -100.0% | | _ | -100.0% | -100.0% | _ |
| Dollar Volume | \$0 | -100.0% | — | — | -100.0% | -100.0% | — |
| New Listings | 3 | 200.0% | | _ | | 200.0% | _ |
| Active Listings | 5 | _ | — | — | — | 0.0% | 0.0% |
| Sales to New Listings Ratio ¹ | 0.0 | 100.0 | — | — | — | 100.0 | — |
| Months of Inventory ² | 0.0 | — | — | — | — | 5.0 | — |
| Average Price | \$0 | -100.0% | — | — | -100.0% | -100.0% | — |
| Median Price | \$0 | -100.0% | — | — | -100.0% | -100.0% | — |
| Sale to List Price Ratio ³ | 0.0 | 111.1 | _ | — | 96.3 | 91.9 | — |
| Median Days on Market | 0.0 | 5.0 | | | 25.0 | 608.0 | |

| | | Compared to [°] | | | | | |
|---------------------------------------|------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -50.0% | 0.0% | -50.0% | -50.0% | -75.0% | -66.7% |
| Dollar Volume | \$315,000 | -79.5% | -40.8% | -54.7% | -43.5% | -30.9% | -27.8% |
| New Listings | 6 | 200.0% | 500.0% | 200.0% | 200.0% | 20.0% | 100.0% |
| Active Listings ^⁴ | 3 | 200.0% | | 200.0% | 200.0% | -42.9% | -47.8% |
| Sales to New Listings Ratio 5 | 16.7 | 100.0 | 100.0 | 100.0 | 100.0 | 80.0 | 100.0 |
| Months of Inventory | 12.0 | 2.0 | | 2.0 | 2.0 | 5.3 | 7.7 |
| Average Price | \$315,000 | -59.1% | -40.8% | -9.4% | 12.9% | 176.4% | 116.5% |
| Median Price | \$315,000 | -59.1% | -40.8% | -9.4% | 12.9% | 187.8% | 112.1% |
| Sale to List Price Ratio ⁷ | 96.9 | 105.0 | 125.1 | 95.3 | 98.2 | 91.6 | 94.9 |
| Median Days on Market | 14.0 | 8.5 | 7.0 | 31.0 | 20.5 | 314.5 | 127.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

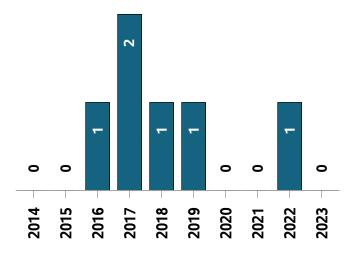
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



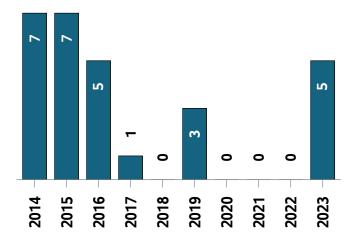
Belgrave MLS® Residential Market Activity



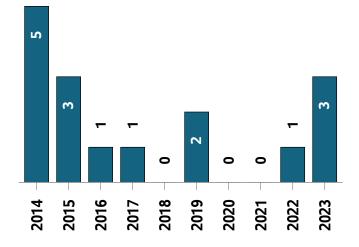
Sales Activity (April only)



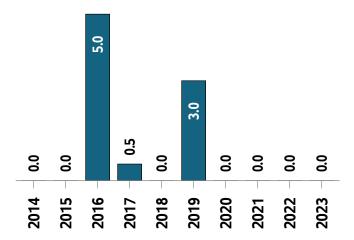
Active Listings (April only)



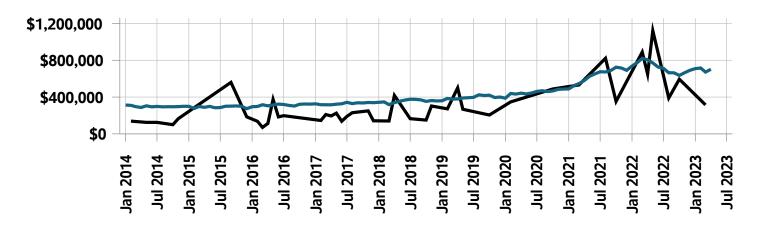
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

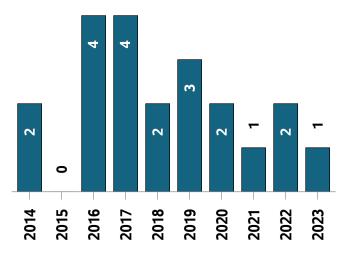




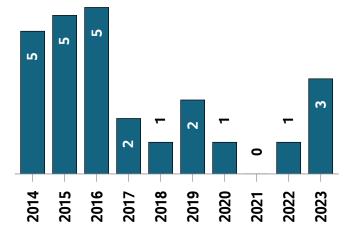




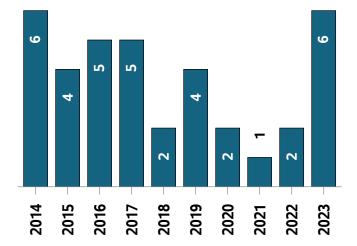
Sales Activity (April Year-to-date)



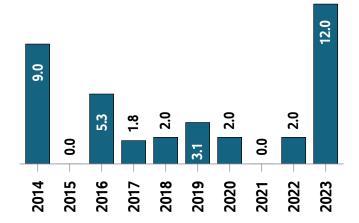
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



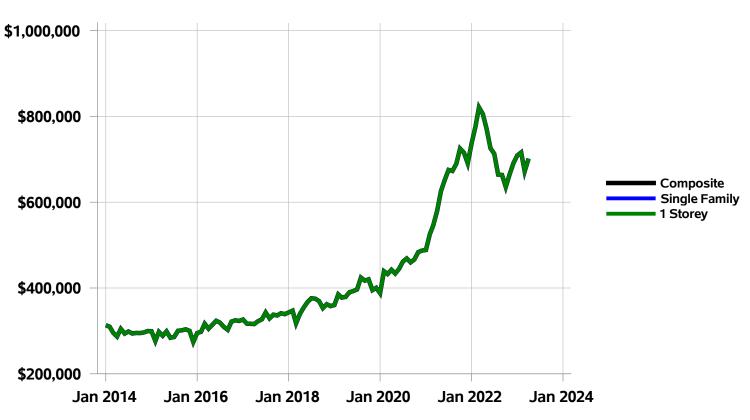
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
| | | | percentage change vs. | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$701,800 | 4.5 | -1.0 | 10.4 | -12.9 | 58.6 | 106.6 |
| Single Family | \$701,800 | 4.5 | -1.0 | 10.4 | -12.9 | 58.6 | 106.6 |
| One Storey | \$701,800 | 4.5 | -1.0 | 10.4 | -12.9 | 58.6 | 106.6 |



MLS[®] HPI Benchmark Price



Belgrave MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 0 to 5 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1400 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 0 to 5 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1400 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 17108 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Belgrave MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value | | | | |
|--|---------------------------|--|--|--|--|
| Above Ground Bedrooms | 3 | | | | |
| Age Category | 0 to 5 | | | | |
| Bedrooms | 4 | | | | |
| Below Ground Bedrooms | 1 | | | | |
| Exterior Walls | Masonry & Siding | | | | |
| Freshwater Supply | Municipal waterworks | | | | |
| Full Bathrooms | 2 | | | | |
| Garage Description | Attached, Double width | | | | |
| Gross Living Area (Above Ground; in sq. ft.) | 1400 | | | | |
| Half Bathrooms | 0 | | | | |
| Heating | Forced air | | | | |
| Heating Fuel | Natural Gas | | | | |
| Lot Size | 17108 | | | | |
| Number of Fireplaces | 0 | | | | |
| Total Number Of Rooms | 11 | | | | |
| Type Of Foundation | Basement, Poured concrete | | | | |
| Type of Property | Detached | | | | |
| Wastewater Disposal | Private | | | | |



Morris Twp MLS® Residential Market Activity



| | | Compared to [°] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | _ | _ | _ | 0.0% | _ | 0.0% |
| Dollar Volume | \$560,000 | _ | — | — | 77.8% | — | 324.2% |
| New Listings | 2 | 100.0% | 100.0% | — | 100.0% | 100.0% | 0.0% |
| Active Listings | 6 | 500.0% | — | 500.0% | 100.0% | 0.0% | -14.3% |
| Sales to New Listings Ratio ¹ | 50.0 | — | — | — | 100.0 | — | 50.0 |
| Months of Inventory ² | 6.0 | — | — | — | 3.0 | — | 7.0 |
| Average Price | \$560,000 | — | — | — | 77.8% | — | 324.2% |
| Median Price | \$560,000 | | | | 77.8% | | 324.2% |
| Sale to List Price Ratio ³ | 95.7 | | _ | | 100.0 | | 97.8 |
| Median Days on Market | 16.0 | | _ | | 21.0 | | 151.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 2 | _ | 0.0% | | -33.3% | 100.0% | 100.0% |
| Dollar Volume | \$1,107,000 | _ | -29.0% | _ | 46.0% | 414.9% | 738.6% |
| New Listings | 8 | 700.0% | 100.0% | | 166.7% | 166.7% | 166.7% |
| Active Listings ⁴ | 4 | 333.3% | 116.7% | 333.3% | 57.6% | -13.3% | -30.7% |
| Sales to New Listings Ratio 5 | 25.0 | | 50.0 | _ | 100.0 | 33.3 | 33.3 |
| Months of Inventory | 8.7 | | 4.0 | — | 3.7 | 20.0 | 25.0 |
| Average Price | \$553,500 | | -29.0% | — | 119.1% | 157.4% | 319.3% |
| Median Price | \$553,500 | | -29.0% | | 105.0% | 157.4% | 319.3% |
| Sale to List Price Ratio ⁷ | 97.6 | _ | 115.9 | _ | 95.2 | 93.5 | 97.8 |
| Median Days on Market | 9.5 | | 10.5 | | 40.0 | 170.0 | 151.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

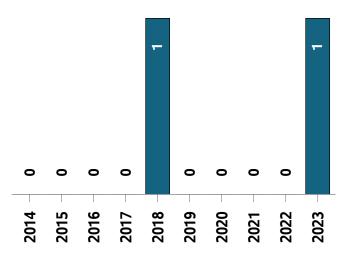
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



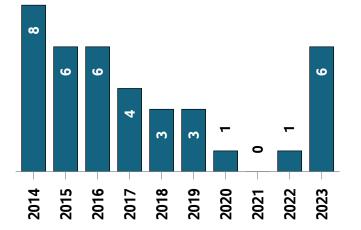
Morris Twp MLS® Residential Market Activity

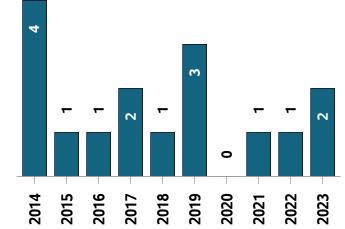


Sales Activity (April only)



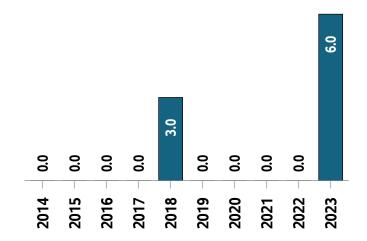
Active Listings (April only)



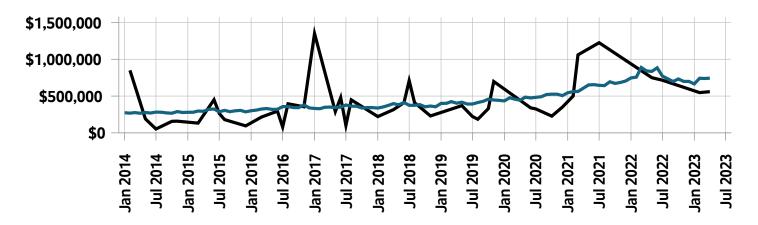


New Listings (April only)

Months of Inventory (April only)



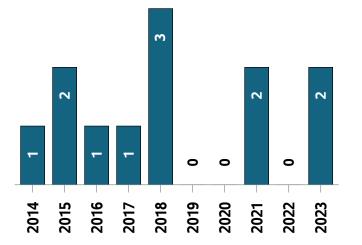
MLS® HPI Composite Benchmark Price and Average Price



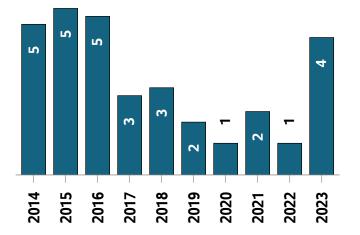




Sales Activity (April Year-to-date)

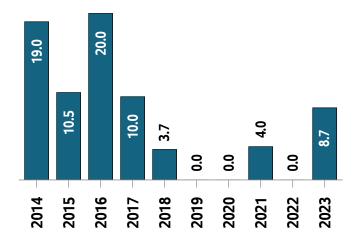


Active Listings ¹(April Year-to-date)



8 9 4 4 m 0 2014 2015 2016 2018 2019 2020 2023 2017 2022 2021

Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

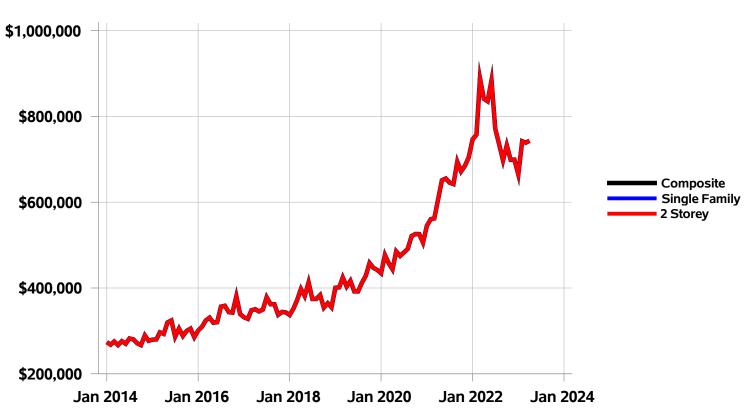
² Average active listings January to the current month / average sales January to the current month.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|--|--|
| | | percentage change vs. | | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | | |
| Composite | \$743,300 | 0.6 | 11.8 | 1.4 | -11.6 | 67.6 | 86.9 | | | |
| Single Family | \$743,300 | 0.6 | 11.8 | 1.4 | -11.6 | 67.6 | 86.9 | | | |
| Two Storey | \$743,300 | 0.6 | 11.8 | 1.4 | -11.6 | 67.6 | 86.9 | | | |



MLS[®] HPI Benchmark Price



Morris Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 4 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 4 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1644 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 4 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 4 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1644 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 78190 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |





2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 4 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 4 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1644 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 78190 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Turnberry Twp MLS® Residential Market Activity



| | | Compared to [°] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 0 | | -100.0% | — | — | -100.0% | -100.0% |
| Dollar Volume | \$0 | _ | -100.0% | — | — | -100.0% | -100.0% |
| New Listings | 1 | 0.0% | -50.0% | — | — | -66.7% | 0.0% |
| Active Listings | 1 | 0.0% | 0.0% | 0.0% | 0.0% | -90.9% | -88.9% |
| Sales to New Listings Ratio ¹ | 0.0 | | 50.0 | — | — | 33.3 | 200.0 |
| Months of Inventory ² | 0.0 | | 1.0 | | _ | 11.0 | 4.5 |
| Average Price | \$0 | | -100.0% | — | — | -100.0% | -100.0% |
| Median Price | \$0 | | -100.0% | — | — | -100.0% | -100.0% |
| Sale to List Price Ratio ³ | 0.0 | | 133.4 | | | 99.2 | 96.0 |
| Median Days on Market | 0.0 | | 7.0 | | | 124.0 | 111.5 |

| | | Compared to ° | | | | | |
|---------------------------------------|------------|---------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | | 0.0% | 0.0% | 0.0% | -75.0% | -75.0% |
| Dollar Volume | \$675,000 | _ | 110.9% | 8.0% | 82.4% | -5.8% | -19.3% |
| New Listings | 6 | 500.0% | 200.0% | | 500.0% | -25.0% | 0.0% |
| Active Listings ⁴ | 3 | 150.0% | 150.0% | 25.0% | 150.0% | -71.4% | -73.0% |
| Sales to New Listings Ratio 5 | 16.7 | _ | 50.0 | — | 100.0 | 50.0 | 66.7 |
| Months of Inventory | 10.0 | — | 4.0 | 8.0 | 4.0 | 8.8 | 9.3 |
| Average Price | \$675,000 | _ | 110.9% | 8.0% | 82.4% | 276.8% | 222.6% |
| Median Price | \$675,000 | | 110.9% | 8.0% | 82.4% | 308.5% | 315.5% |
| Sale to List Price Ratio ⁷ | 96.4 | | 133.4 | 99.2 | 100.0 | 96.6 | 95.9 |
| Median Days on Market | 0.0 | | 7.0 | 154.0 | 39.0 | 106.0 | 75.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

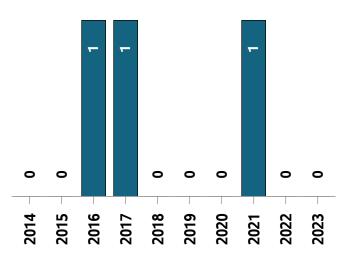


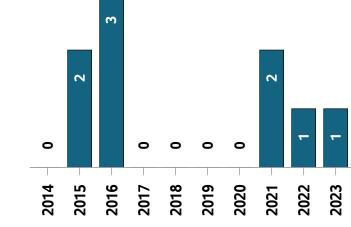
Turnberry Twp MLS® Residential Market Activity



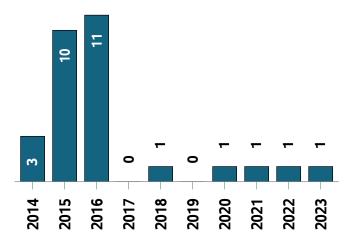
Sales Activity (April only)

New Listings (April only)





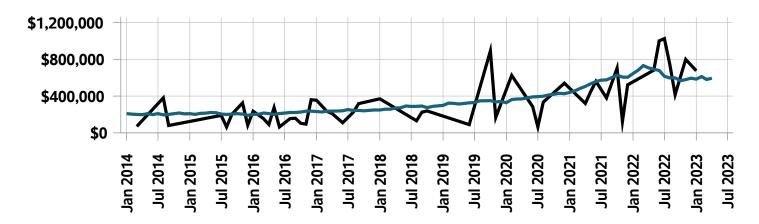
Active Listings (April only)



Months of Inventory (April only)



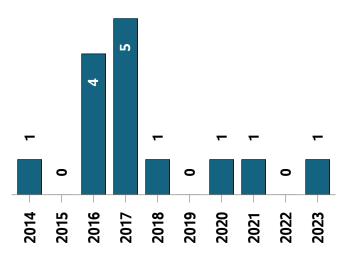
MLS® HPI Composite Benchmark Price and Average Price



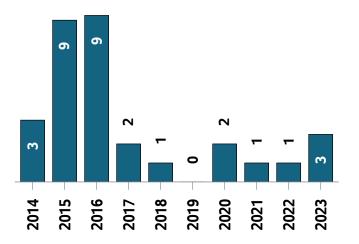




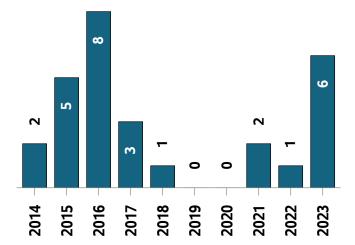
Sales Activity (April Year-to-date)



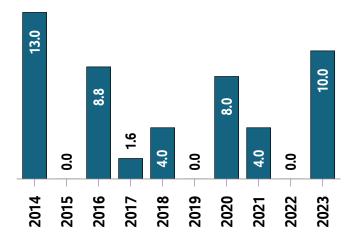
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



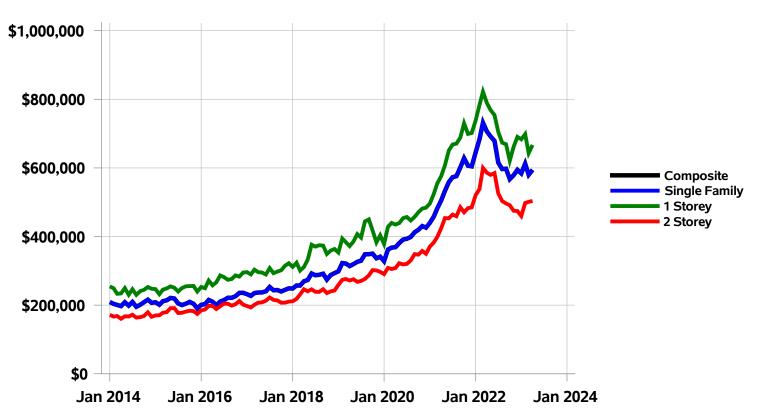
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|--|
| | | | percentage change vs. | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | | |
| Composite | \$594,400 | 2.5 | 1.8 | 4.8 | -15.8 | 61.1 | 120.5 | | | |
| Single Family | \$594,400 | 2.5 | 1.8 | 4.8 | -15.8 | 61.1 | 120.5 | | | |
| One Storey | \$667,000 | 3.7 | -2.4 | 7.4 | -15.5 | 53.4 | 114.3 | | | |
| Two Storey | \$503,800 | 0.5 | 9.6 | 2.5 | -14.0 | 63.5 | 104.5 | | | |



MLS[®] HPI Benchmark Price



Turnberry Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1505 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1505 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 43521 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Turnberry Twp MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1267 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 46955 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1706 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 27225 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



NORTH HURON MLS® Residential Market Activity



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 4 | -33.3% | 0.0% | 100.0% | 0.0% | -55.6% | -20.0% |
| Dollar Volume | \$1,714,900 | -52.2% | -17.4% | 113.3% | 76.6% | 21.8% | 96.8% |
| New Listings | 5 | 0.0% | -28.6% | -28.6% | -50.0% | -68.8% | -61.5% |
| Active Listings | 6 | 100.0% | -14.3% | -68.4% | -62.5% | -87.2% | -91.5% |
| Sales to New Listings Ratio ¹ | 80.0 | 120.0 | 57.1 | 28.6 | 40.0 | 56.3 | 38.5 |
| Months of Inventory ² | 1.5 | 0.5 | 1.8 | 9.5 | 4.0 | 5.2 | 14.2 |
| Average Price | \$428,725 | -28.3% | -17.4% | 6.6% | 76.6% | 174.0% | 146.0% |
| Median Price | \$382,500 | -37.1% | -18.5% | -4.9% | 44.3% | 131.8% | 106.8% |
| Sale to List Price Ratio ³ | 95.5 | 111.0 | 109.0 | 98.6 | 93.7 | 94.5 | 93.7 |
| Median Days on Market | 37.5 | 14.5 | 6.5 | 86.5 | 15.5 | 46.0 | 81.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 18 | 63.6% | -10.0% | 80.0% | -28.0% | -10.0% | 50.0% |
| Dollar Volume | \$8,471,400 | 33.2% | -7.3% | 166.5% | 56.8% | 139.4% | 401.1% |
| New Listings | 18 | 28.6% | -21.7% | -30.8% | -45.5% | -47.1% | -61.7% |
| Active Listings ⁴ | 7 | 86.7% | 47.4% | -46.2% | -46.2% | -83.1% | -88.4% |
| Sales to New Listings Ratio 5 | 100.0 | 78.6 | 87.0 | 38.5 | 75.8 | 58.8 | 25.5 |
| Months of Inventory | 1.6 | 1.4 | 1.0 | 5.2 | 2.1 | 8.3 | 20.1 |
| Average Price | \$470,633 | -18.6% | 3.0% | 48.1% | 117.7% | 166.0% | 234.1% |
| Median Price | \$455,000 | -12.5% | 11.0% | 38.7% | 150.0% | 143.0% | 237.0% |
| Sale to List Price Ratio ⁷ | 94.9 | 106.8 | 104.4 | 99.3 | 96.0 | 94.0 | 91.7 |
| Median Days on Market | 45.0 | 11.0 | 8.0 | 23.0 | 22.0 | 91.5 | 143.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

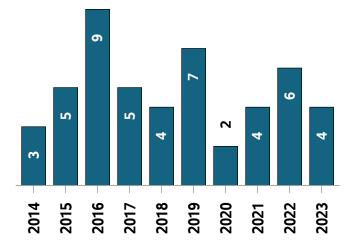
⁷ Sale price / list price * 100; average for all homes sold so far this year.



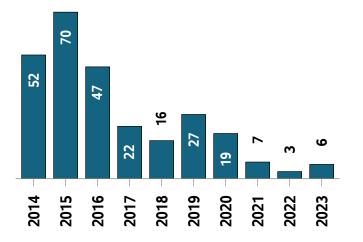
NORTH HURON MLS® Residential Market Activity



Sales Activity (April only)



Active Listings (April only)



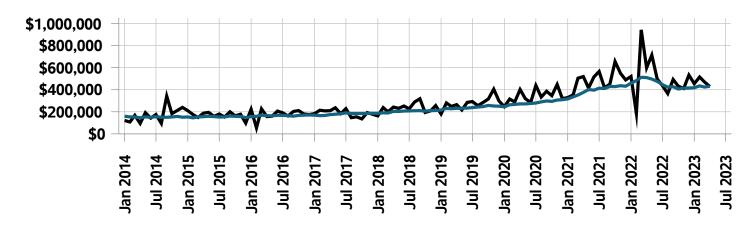
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New Listings (April only)





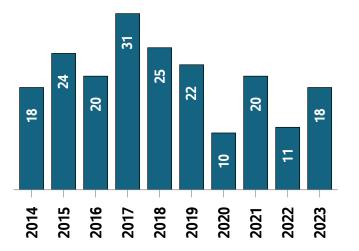
MLS® HPI Composite Benchmark Price and Average Price



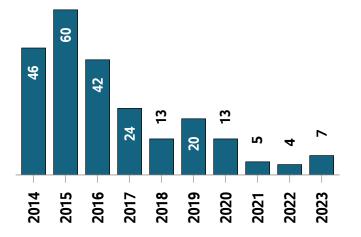


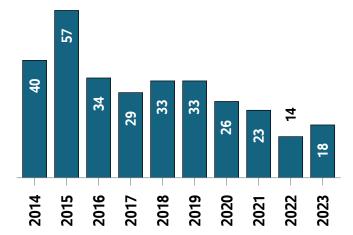


Sales Activity (April Year-to-date)



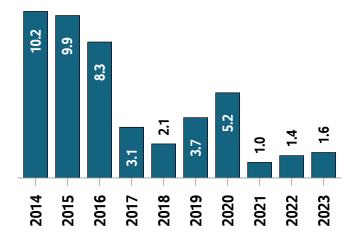
Active Listings ¹(April Year-to-date)





New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



NORTH HURON MLS® Single Family Market Activity



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 4 | -33.3% | 0.0% | 100.0% | 0.0% | -55.6% | -20.0% |
| Dollar Volume | \$1,714,900 | -52.2% | -17.4% | 113.3% | 76.6% | 21.8% | 96.8% |
| New Listings | 5 | 0.0% | -16.7% | -28.6% | -50.0% | -68.8% | -58.3% |
| Active Listings | 6 | 100.0% | 0.0% | -68.4% | -60.0% | -86.4% | -91.2% |
| Sales to New Listings Ratio ¹ | 80.0 | 120.0 | 66.7 | 28.6 | 40.0 | 56.3 | 41.7 |
| Months of Inventory ² | 1.5 | 0.5 | 1.5 | 9.5 | 3.8 | 4.9 | 13.6 |
| Average Price | \$428,725 | -28.3% | -17.4% | 6.6% | 76.6% | 174.0% | 146.0% |
| Median Price | \$382,500 | -37.1% | -18.5% | -4.9% | 44.3% | 131.8% | 106.8% |
| Sale to List Price Ratio ³ | 95.5 | 111.0 | 109.0 | 98.6 | 93.7 | 94.5 | 93.7 |
| Median Days on Market | 37.5 | 14.5 | 6.5 | 86.5 | 15.5 | 46.0 | 81.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 17 | 54.5% | -15.0% | 112.5% | -32.0% | -15.0% | 41.7% |
| Dollar Volume | \$8,150,900 | 28.1% | -10.8% | 219.3% | 50.8% | 130.3% | 382.2% |
| New Listings | 18 | 28.6% | -18.2% | -25.0% | -45.5% | -45.5% | -60.0% |
| Active Listings ⁴ | 7 | 86.7% | 55.6% | -42.9% | -41.7% | -81.9% | -88.0% |
| Sales to New Listings Ratio 5 | 94.4 | 78.6 | 90.9 | 33.3 | 75.8 | 60.6 | 26.7 |
| Months of Inventory | 1.6 | 1.4 | 0.9 | 6.1 | 1.9 | 7.8 | 19.4 |
| Average Price | \$479,465 | -17.1% | 4.9% | 50.2% | 121.8% | 171.0% | 240.3% |
| Median Price | \$460,000 | -11.5% | 12.2% | 36.5% | 152.7% | 145.7% | 240.7% |
| Sale to List Price Ratio ⁷ | 94.9 | 106.8 | 104.4 | 99.3 | 96.0 | 94.0 | 91.7 |
| Median Days on Market | 43.0 | 11.0 | 8.0 | 21.5 | 22.0 | 91.5 | 143.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.



NORTH HURON MLS® Single Family Market Activity

2014

2015

2016



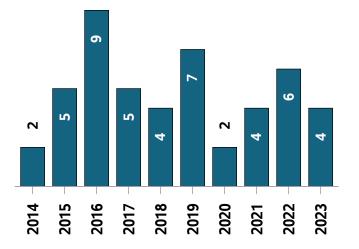
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2023

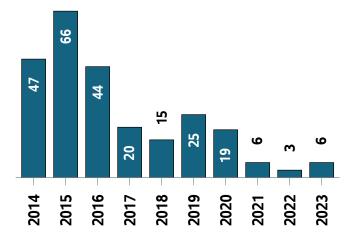
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2022

Sales Activity (April only)



Active Listings (April only)



9 10 16

2018

Months of Inventory (April only)

2017

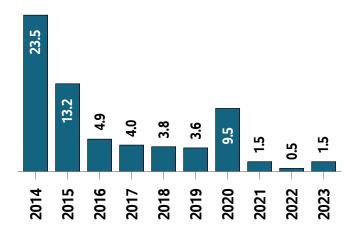
2019

2020

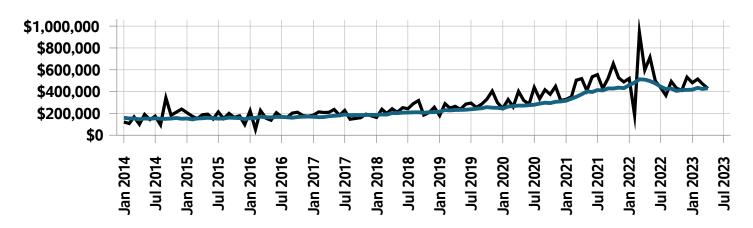
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2021

New Listings (April only)



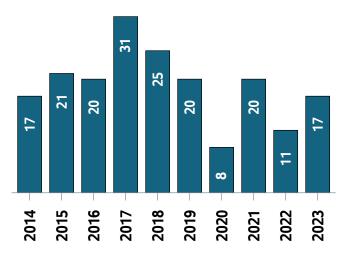
MLS® HPI Single Family Benchmark Price and Average Price



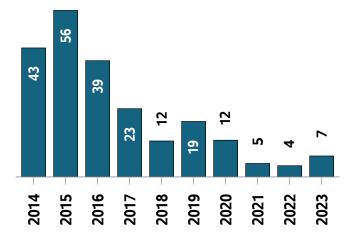




Sales Activity (April Year-to-date)

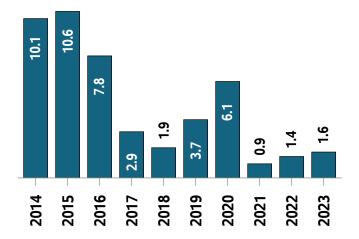


Active Listings ¹(April Year-to-date)



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Months of Inventory ²(April Year-to-date)



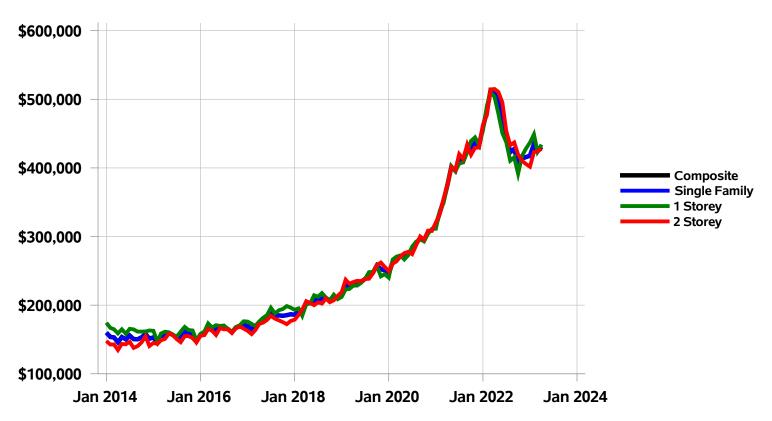
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|
| | | | percentage change vs. | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | |
| Composite | \$430,700 | 1.6 | 3.1 | 5.9 | -15.5 | 58.5 | 111.6 | | |
| Single Family | \$430,700 | 1.6 | 3.1 | 5.9 | -15.5 | 58.5 | 111.6 | | |
| One Storey | \$434,000 | 2.4 | -0.7 | 10.9 | -13.8 | 59.3 | 115.8 | | |
| Two Storey | \$427,900 | 0.9 | 6.5 | 2.0 | -16.9 | 57.9 | 107.9 | | |



MLS[®] HPI Benchmark Price



NORTH HURON MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1425 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1425 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8712 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



NORTH HURON MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1205 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8712 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1672 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 9786 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |





| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 3 | 0.0% | | 200.0% | 50.0% | | 200.0% |
| Dollar Volume | \$1,334,900 | -22.2% | _ | 266.7% | 151.9% | _ | 468.0% |
| New Listings | 1 | -50.0% | | -75.0% | -83.3% | -50.0% | -66.7% |
| Active Listings | 0 | | | -100.0% | -100.0% | -100.0% | -100.0% |
| Sales to New Listings Ratio ¹ | 300.0 | 150.0 | — | 25.0 | 33.3 | — | 33.3 |
| Months of Inventory ² | 0.0 | | | 9.0 | 3.0 | | 14.0 |
| Average Price | \$444,967 | -22.2% | | 22.2% | 67.9% | | 89.3% |
| Median Price | \$385,000 | -28.1% | | 5.8% | 45.3% | | 63.8% |
| Sale to List Price Ratio ³ | 94.0 | 117.5 | | 101.4 | 96.5 | | 94.4 |
| Median Days on Market | 54.0 | 7.0 | _ | 6.0 | 14.5 | _ | 287.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 4 | 33.3% | -42.9% | 100.0% | -20.0% | 0.0% | 33.3% |
| Dollar Volume | \$1,834,900 | 7.0% | -49.5% | 143.4% | 102.1% | 99.3% | 230.0% |
| New Listings | 4 | 33.3% | -20.0% | -60.0% | -50.0% | 33.3% | -55.6% |
| Active Listings ^⁴ | 3 | 166.7% | -11.1% | -53.6% | -3.0% | -66.7% | -75.8% |
| Sales to New Listings Ratio 5 | 100.0 | 100.0 | 140.0 | 20.0 | 62.5 | 133.3 | 33.3 |
| Months of Inventory | 2.7 | 1.3 | 1.7 | 11.5 | 2.2 | 8.0 | 14.7 |
| Average Price | \$458,725 | -19.8% | -11.7% | 21.7% | 152.6% | 99.3% | 147.5% |
| Median Price | \$442,500 | -17.4% | -19.5% | 17.4% | 173.1% | 110.7% | 88.3% |
| Sale to List Price Ratio ⁷ | 94.3 | 117.5 | 105.4 | 99.6 | 97.1 | 96.4 | 94.1 |
| Median Days on Market | 40.0 | 7.0 | 43.0 | 49.5 | 15.0 | 120.5 | 287.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

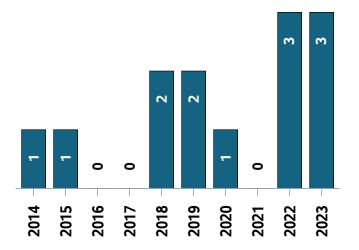
⁷ Sale price / list price * 100; average for all homes sold so far this year.



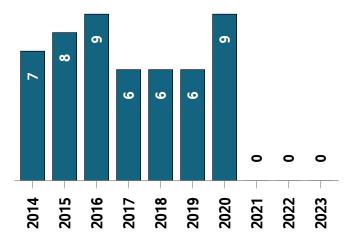
Blyth MLS® Residential Market Activity



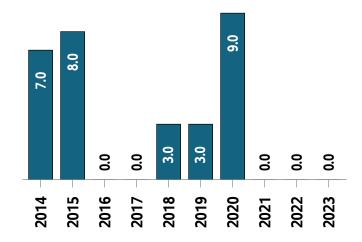
Sales Activity (April only)



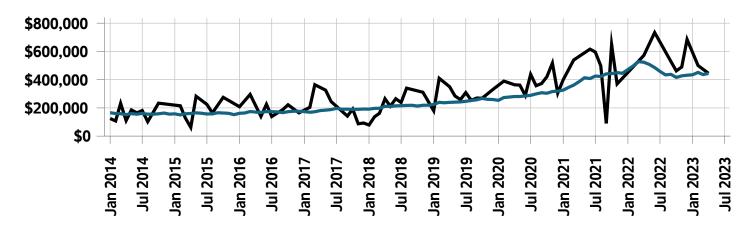
Active Listings (April only)



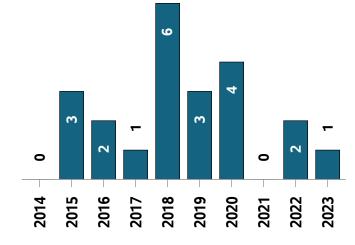
Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price



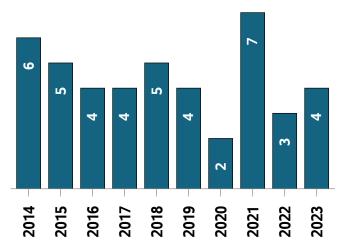
New Listings (April only)



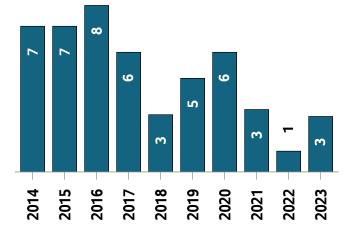




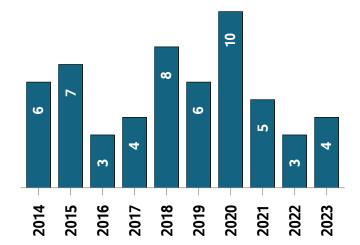
Sales Activity (April Year-to-date)



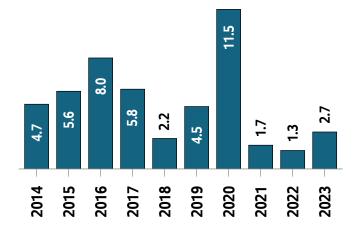
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)

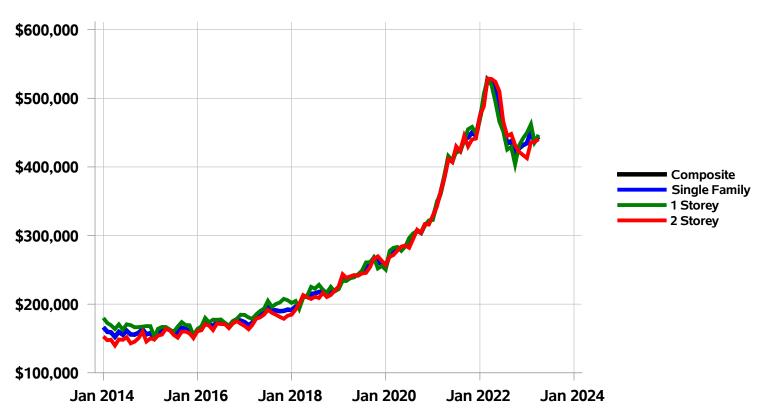


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
| | | | percentage change vs. | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$444,100 | 1.8 | 2.2 | 6.8 | -15.2 | 58.2 | 109.9 |
| Single Family | \$444,100 | 1.8 | 2.2 | 6.8 | -15.2 | 58.2 | 109.9 |
| One Storey | \$446,800 | 2.5 | -0.7 | 10.7 | -14.0 | 57.7 | 113.2 |
| Two Storey | \$440,300 | 0.9 | 6.7 | 2.0 | -16.6 | 58.3 | 106.5 |



MLS[®] HPI Benchmark Price



Blyth MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1436 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1436 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10892 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Blyth MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|------------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1248 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10890 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1666 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10999 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Wingham **MLS® Residential Market Activity**



| | | Compared to ^a | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -50.0% | -75.0% | 0.0% | 0.0% | -88.9% | -75.0% |
| Dollar Volume | \$380,000 | -68.1% | -81.7% | -13.6% | 143.6% | -73.0% | -40.3% |
| New Listings | 4 | 100.0% | -33.3% | 33.3% | 100.0% | -66.7% | -55.6% |
| Active Listings | 6 | 200.0% | 0.0% | -33.3% | -14.3% | -81.8% | -88.0% |
| Sales to New Listings Ratio ¹ | 25.0 | 100.0 | 66.7 | 33.3 | 50.0 | 75.0 | 44.4 |
| Months of Inventory ² | 6.0 | 1.0 | 1.5 | 9.0 | 7.0 | 3.7 | 12.5 |
| Average Price | \$380,000 | -36.3% | -26.8% | -13.6% | 143.6% | 142.9% | 138.8% |
| Median Price | \$380,000 | -36.3% | -19.1% | -13.6% | 143.6% | 130.3% | 141.3% |
| Sale to List Price Ratio ³ | 100.0 | 111.1 | 109.0 | 95.9 | 86.7 | 94.5 | 93.6 |
| Median Days on Market | 21.0 | 15.5 | 6.5 | 167.0 | 251.0 | 46.0 | 55.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 13 | 160.0% | 18.2% | 62.5% | -23.5% | -13.3% | 30.0% |
| Dollar Volume | \$5,981,500 | 169.7% | 33.0% | 146.7% | 78.1% | 158.5% | 330.2% |
| New Listings | 14 | 100.0% | -12.5% | -12.5% | -26.3% | -51.7% | -58.8% |
| Active Listings ⁴ | 5 | 171.4% | 58.3% | -24.0% | -40.6% | -84.2% | -89.1% |
| Sales to New Listings Ratio 5 | 92.9 | 71.4 | 68.8 | 50.0 | 89.5 | 51.7 | 29.4 |
| Months of Inventory | 1.5 | 1.4 | 1.1 | 3.1 | 1.9 | 8.0 | 17.4 |
| Average Price | \$460,115 | 3.7% | 12.6% | 51.8% | 132.9% | 198.3% | 230.9% |
| Median Price | \$450,000 | -6.8% | 27.8% | 52.6% | 150.1% | 169.5% | 233.3% |
| Sale to List Price Ratio ⁷ | 95.2 | 106.3 | 104.8 | 99.3 | 95.7 | 93.2 | 91.3 |
| Median Days on Market | 43.0 | 11.0 | 8.0 | 23.0 | 22.0 | 53.0 | 110.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

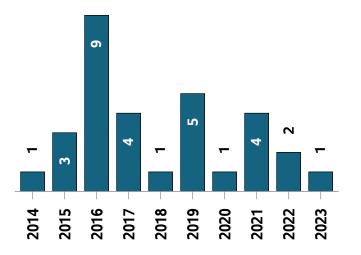
⁷ Sale price / list price * 100; average for all homes sold so far this year.



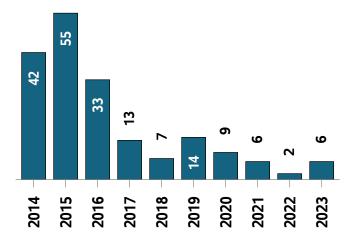
Wingham MLS® Residential Market Activity



Sales Activity (April only)

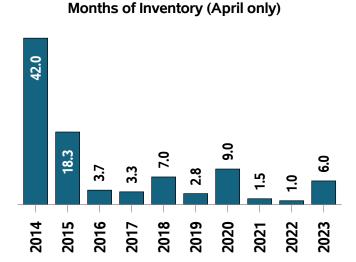


Active Listings (April only)

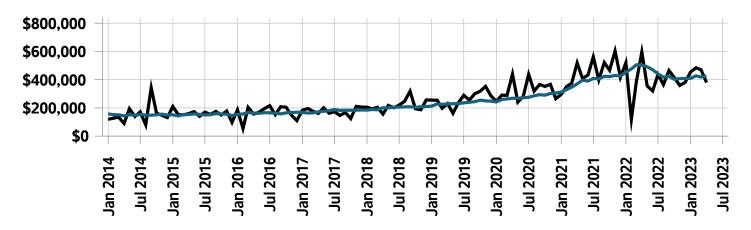


Ξ m

New Listings (April only)



MLS® HPI Composite Benchmark Price and Average Price

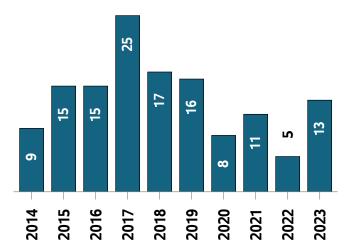




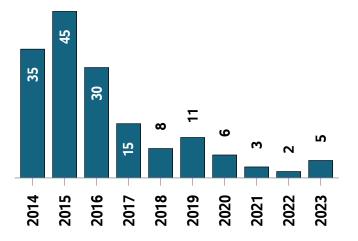
Wingham MLS® Residential Market Activity



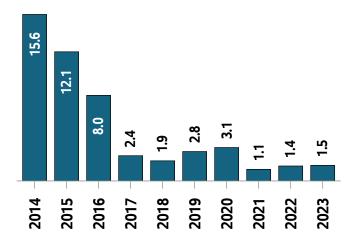
Sales Activity (April Year-to-date)



Active Listings ¹(April Year-to-date)



Months of Inventory ²(April Year-to-date)



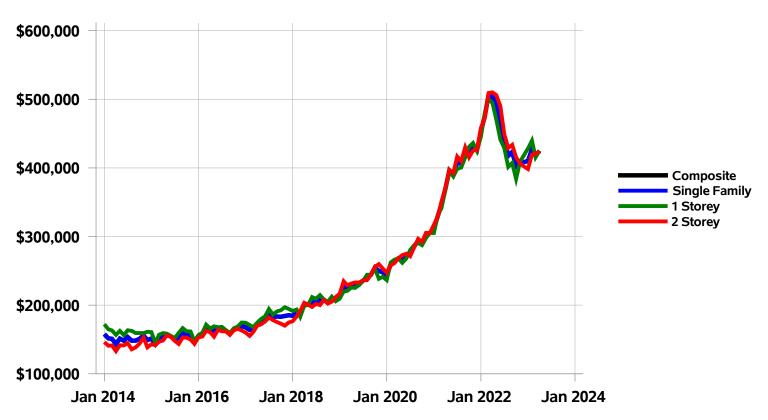
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
| | | | percentage change vs. | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$424,600 | 1.4 | 3.6 | 5.5 | -15.7 | 58.2 | 110.9 |
| Single Family | \$424,600 | 1.4 | 3.6 | 5.5 | -15.7 | 58.2 | 110.9 |
| One Storey | \$425,300 | 2.4 | -0.7 | 10.8 | -14.0 | 58.6 | 113.5 |
| Two Storey | \$424,100 | 0.9 | 6.5 | 2.1 | -16.9 | 57.9 | 108.4 |



MLS[®] HPI Benchmark Price



Wingham MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1417 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1417 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8421 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Wingham MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1185 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8019 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1680 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8712 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



NORTH PERTH **MLS® Residential Market Activity**



| | | Compared to [°] | | | | | |
|--|--------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 31 | -3.1% | 10.7% | 416.7% | 3.3% | 34.8% | 29.2% |
| Dollar Volume | \$19,896,450 | -4.9% | 21.1% | 691.1% | 123.4% | 186.7% | 262.7% |
| New Listings | 35 | -34.0% | 20.7% | 150.0% | 34.6% | 12.9% | 34.6% |
| Active Listings | 43 | 95.5% | 330.0% | 16.2% | 13.2% | -54.3% | -59.4% |
| Sales to New Listings Ratio ¹ | 88.6 | 60.4 | 96.6 | 42.9 | 115.4 | 74.2 | 92.3 |
| Months of Inventory ² | 1.4 | 0.7 | 0.4 | 6.2 | 1.3 | 4.1 | 4.4 |
| Average Price | \$641,821 | -1.8% | 9.4% | 53.1% | 116.2% | 112.7% | 180.8% |
| Median Price | \$628,000 | 2.8% | 11.4% | 50.4% | 101.6% | 101.0% | 184.8% |
| Sale to List Price Ratio ³ | 98.3 | 111.4 | 107.9 | 98.8 | 98.6 | 97.1 | 97.4 |
| Median Days on Market | 21.0 | 6.0 | 7.5 | 18.5 | 24.0 | 43.0 | 38.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 80 | -16.7% | -23.1% | 73.9% | 29.0% | 15.9% | -8.0% |
| Dollar Volume | \$50,539,534 | -33.6% | -12.6% | 178.4% | 192.5% | 157.2% | 149.6% |
| New Listings | 117 | -7.9% | 19.4% | 53.9% | 48.1% | 18.2% | 9.3% |
| Active Listings ^⁴ | 50 | 321.3% | 224.6% | 76.8% | 41.4% | -44.7% | -53.3% |
| Sales to New Listings Ratio 5 | 68.4 | 75.6 | 106.1 | 60.5 | 78.5 | 69.7 | 81.3 |
| Months of Inventory | 2.5 | 0.5 | 0.6 | 2.4 | 2.3 | 5.2 | 4.9 |
| Average Price | \$631,744 | -20.3% | 13.7% | 60.1% | 126.7% | 121.9% | 171.4% |
| Median Price | \$625,000 | -11.7% | 18.8% | 57.3% | 117.4% | 127.3% | 190.7% |
| Sale to List Price Ratio ⁷ | 97.7 | 114.6 | 105.8 | 99.8 | 98.3 | 97.3 | 97.1 |
| Median Days on Market | 25.0 | 6.0 | 9.0 | 15.5 | 24.0 | 51.0 | 58.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.



NORTH PERTH MLS® Residential Market Activity

37

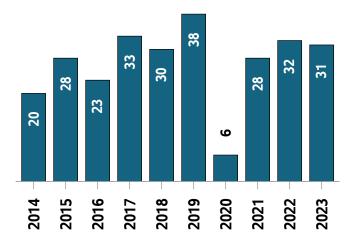


53

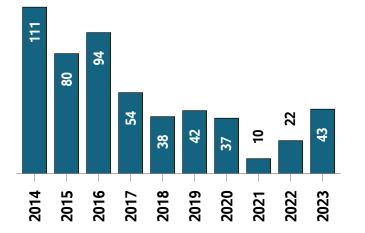
29

35

Sales Activity (April only)



Active Listings (April only)



26

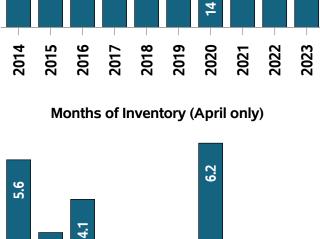
39

31

29

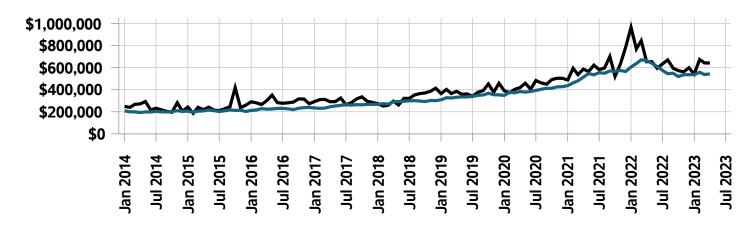
4

New Listings (April only)





MLS® HPI Composite Benchmark Price and Average Price

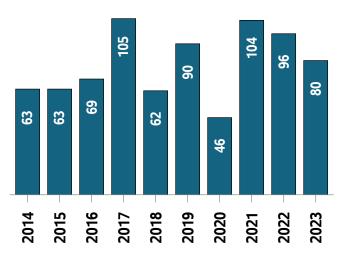




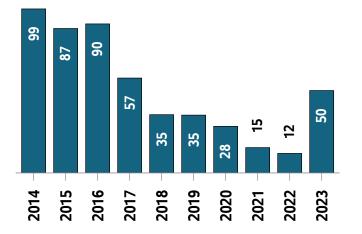
NORTH PERTH MLS® Residential Market Activity



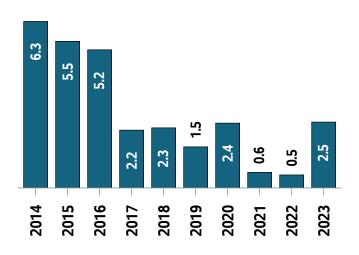
Sales Activity (April Year-to-date)



Active Listings ¹(April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (April Year-to-date)



NORTH PERTH MLS® Single Family Market Activity



| | | | Compared to ° | | | | |
|--|--------------|------------|---------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 27 | -12.9% | -3.6% | 350.0% | 12.5% | 28.6% | 22.7% |
| Dollar Volume | \$17,865,450 | -13.7% | 8.7% | 610.4% | 128.5% | 181.7% | 249.2% |
| New Listings | 27 | -40.0% | -6.9% | 125.0% | 17.4% | -6.9% | 3.8% |
| Active Listings | 35 | 105.9% | 337.5% | 20.7% | 16.7% | -37.5% | -47.0% |
| Sales to New Listings Ratio ¹ | 100.0 | 68.9 | 96.6 | 50.0 | 104.3 | 72.4 | 84.6 |
| Months of Inventory ² | 1.3 | 0.5 | 0.3 | 4.8 | 1.3 | 2.7 | 3.0 |
| Average Price | \$661,683 | -0.9% | 12.8% | 57.9% | 103.1% | 119.1% | 184.5% |
| Median Price | \$672,750 | 8.5% | 19.3% | 61.1% | 111.9% | 115.3% | 205.1% |
| Sale to List Price Ratio ³ | 98.3 | 111.4 | 107.9 | 98.8 | 99.0 | 96.9 | 97.2 |
| Median Days on Market | 20.0 | 6.0 | 7.5 | 18.5 | 24.0 | 43.0 | 38.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 65 | -21.7% | -23.5% | 66.7% | 20.4% | 1.6% | -18.8% |
| Dollar Volume | \$43,605,534 | -36.2% | -15.5% | 168.4% | 176.9% | 135.3% | 131.6% |
| New Listings | 99 | -8.3% | 17.9% | 54.7% | 52.3% | 12.5% | 11.2% |
| Active Listings ^⁴ | 43 | 350.0% | 288.6% | 103.6% | 52.7% | -17.4% | -36.7% |
| Sales to New Listings Ratio 5 | 65.7 | 76.9 | 101.2 | 60.9 | 83.1 | 72.7 | 89.9 |
| Months of Inventory | 2.6 | 0.5 | 0.5 | 2.2 | 2.1 | 3.2 | 3.4 |
| Average Price | \$670,854 | -18.5% | 10.5% | 61.0% | 130.0% | 131.7% | 185.0% |
| Median Price | \$665,000 | -6.3% | 17.7% | 60.2% | 122.4% | 140.9% | 209.3% |
| Sale to List Price Ratio ⁷ | 97.4 | 115.6 | 106.4 | 99.8 | 98.4 | 97.3 | 96.9 |
| Median Days on Market | 25.0 | 6.0 | 8.0 | 13.0 | 24.0 | 48.5 | 58.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

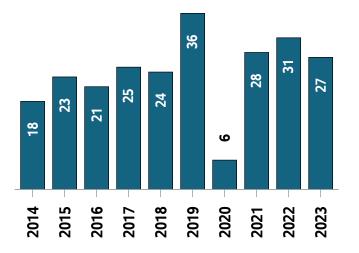
⁷ Sale price / list price * 100; average for all homes sold so far this year.



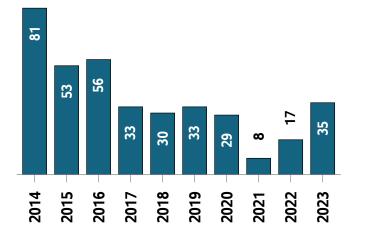
NORTH PERTH MLS® Single Family Market Activity



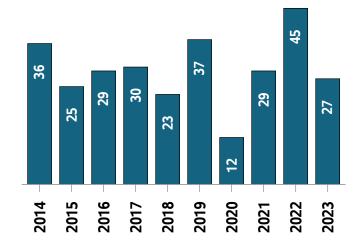
Sales Activity (April only)



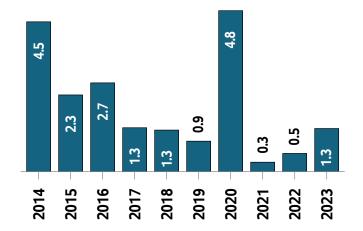
Active Listings (April only)



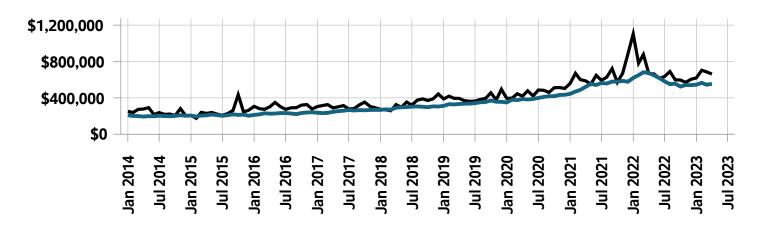
New Listings (April only)



Months of Inventory (April only)



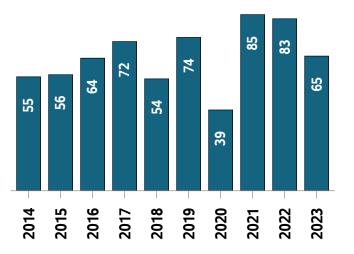
MLS® HPI Single Family Benchmark Price and Average Price



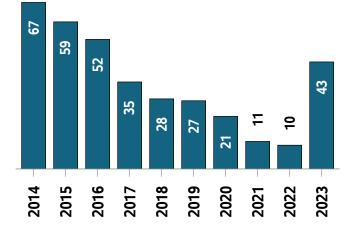




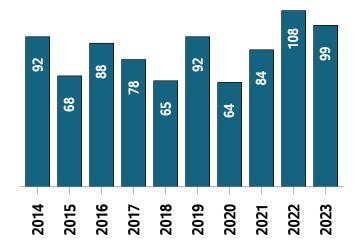
Sales Activity (April Year-to-date)



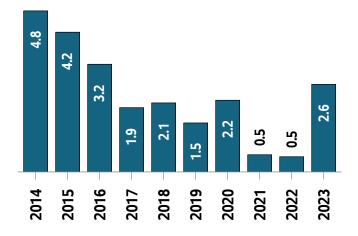
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



NORTH PERTH **MLS®** Apartment Market Activity



| | | Compared to ° | | | | | |
|--|------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 0 | | | — | -100.0% | | -100.0% |
| Dollar Volume | \$0 | _ | — | — | -100.0% | _ | -100.0% |
| New Listings | 2 | | | _ | | | _ |
| Active Listings | 2 | | | _ | 100.0% | 0.0% | 0.0% |
| Sales to New Listings Ratio ¹ | 0.0 | — | — | — | — | — | — |
| Months of Inventory ² | 0.0 | — | — | — | 0.5 | — | 2.0 |
| Average Price | \$0 | — | — | — | -100.0% | | -100.0% |
| Median Price | \$0 | | | — | -100.0% | | -100.0% |
| Sale to List Price Ratio ³ | 0.0 | | | | 92.3 | | 100.0 |
| Median Days on Market | 0.0 | | | | 25.5 | | 23.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | 400.0% | -16.7% | 66.7% | 150.0% | _ | 400.0% |
| Dollar Volume | \$1,202,000 | 628.5% | 20.9% | 209.4% | 519.6% | _ | 862.4% |
| New Listings | 5 | 400.0% | 0.0% | 66.7% | 66.7% | _ | 400.0% |
| Active Listings ^⁴ | 2 | _ | 100.0% | 0.0% | 20.0% | 0.0% | -11.1% |
| Sales to New Listings Ratio 5 | 100.0 | 100.0 | 120.0 | 100.0 | 66.7 | | 100.0 |
| Months of Inventory | 1.6 | _ | 0.7 | 2.7 | 3.3 | _ | 9.0 |
| Average Price | \$240,400 | 45.7% | 45.0% | 85.6% | 147.8% | | 92.5% |
| Median Price | \$250,000 | 51.5% | 63.4% | 86.6% | 157.7% | _ | 100.2% |
| Sale to List Price Ratio ⁷ | 97.5 | 94.3 | 102.8 | 99.6 | 92.3 | | 100.0 |
| Median Days on Market | 29.0 | 33.0 | 15.5 | 29.0 | 25.5 | | 23.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

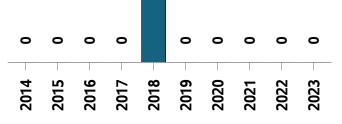
⁷ Sale price / list price * 100; average for all homes sold so far this year.

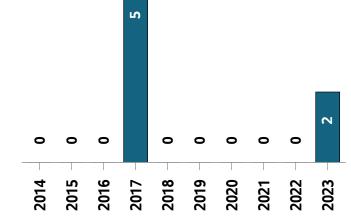


NORTH PERTH MLS® Apartment Market Activity



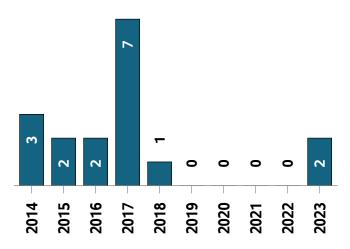
Sales Activity (April only)





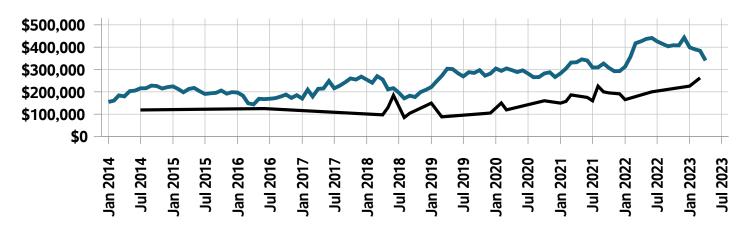
New Listings (April only)







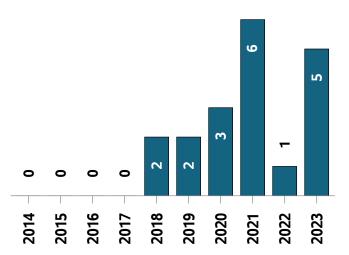
MLS® HPI Apartment Benchmark Price and Average Price



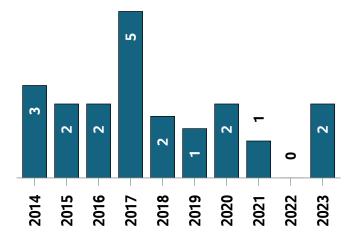


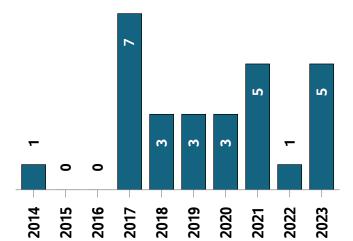


Sales Activity (April Year-to-date)



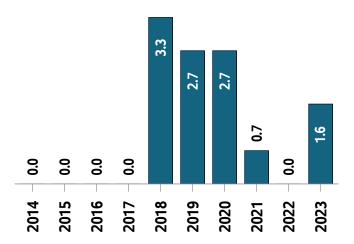
Active Listings ¹(April Year-to-date)





New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



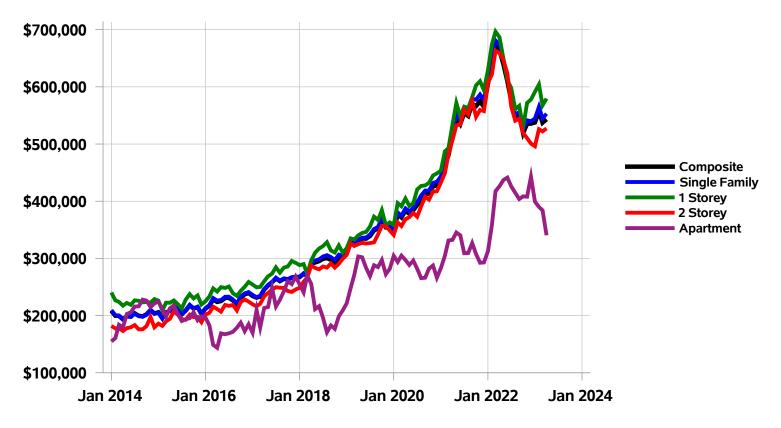
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| | MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|--------------------|---|-------------|--|-------|-------|------|------|--|--|
| | | | percentage change vs. | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months6 months12 monthsmonth agoagoago3 years ago5 years ago | | | | | | |
| Composite | \$543,400 | 1.1 | 1.0 | 4.7 | -18.1 | 41.7 | 86.9 | | |
| Single Family | \$553,000 | 1.5 | 1.5 | 5.5 | -17.9 | 42.7 | 89.4 | | |
| One Storey | \$579,600 | 2.1 | -2.0 | 9.6 | -15.6 | 43.2 | 95.5 | | |
| Two Storey | \$527,300 | 1.0 | 6.3 | 1.5 | -20.0 | 43.1 | 83.3 | | |
| Apartment | \$340,400 | -11.4 | -14.8 | -16.7 | -20.2 | 14.5 | 33.3 | | |







NORTH PERTH MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1340 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1360 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7133 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



NORTH PERTH MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1260 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7427 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1495 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7028 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |





Apartment

| Features | Value |
|--|-------------------------|
| Above Ground Bedrooms | 1 |
| Age Category | 31 to 50 |
| Attached Specification | Row |
| Bedrooms | 1 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 689 |
| Half Bathrooms | 0 |
| Heating | Radiating |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 5 |
| Wastewater Disposal | Municipal sewers |



Elma Twp **MLS® Residential Market Activity**



| | | Compared to ^a | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -80.0% | -66.7% | 0.0% | 0.0% | -66.7% | -66.7% |
| Dollar Volume | \$499,900 | -79.9% | -75.2% | 19.0% | 53.8% | -41.9% | -29.9% |
| New Listings | 3 | -57.1% | -25.0% | | 0.0% | -62.5% | 0.0% |
| Active Listings | 4 | 100.0% | 33.3% | -20.0% | -20.0% | -69.2% | -66.7% |
| Sales to New Listings Ratio ¹ | 33.3 | 71.4 | 75.0 | _ | 33.3 | 37.5 | 100.0 |
| Months of Inventory ² | 4.0 | 0.4 | 1.0 | 5.0 | 5.0 | 4.3 | 4.0 |
| Average Price | \$499,900 | 0.3% | -25.6% | 19.0% | 53.8% | 74.3% | 110.2% |
| Median Price | \$499,900 | 6.1% | 4.1% | 19.0% | 53.8% | 194.1% | 93.8% |
| Sale to List Price Ratio ³ | 100.0 | 117.1 | 106.8 | 100.0 | 98.5 | 94.7 | 94.8 |
| Median Days on Market | 14.0 | 4.0 | 17.0 | 3.0 | 18.0 | 24.0 | 112.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | -37.5% | -66.7% | -28.6% | -28.6% | -44.4% | -44.4% |
| Dollar Volume | \$2,337,900 | -40.0% | -71.6% | -22.6% | 86.0% | 16.3% | 13.8% |
| New Listings | 8 | -33.3% | -55.6% | 14.3% | 0.0% | -42.9% | -42.9% |
| Active Listings ⁴ | 4 | 87.5% | 7.1% | -25.0% | -11.8% | -64.3% | -70.0% |
| Sales to New Listings Ratio 5 | 62.5 | 66.7 | 83.3 | 100.0 | 87.5 | 64.3 | 64.3 |
| Months of Inventory | 3.0 | 1.0 | 0.9 | 2.9 | 2.4 | 4.7 | 5.6 |
| Average Price | \$467,580 | -4.0% | -14.8% | 8.4% | 160.4% | 109.4% | 104.9% |
| Median Price | \$499,900 | -2.1% | 3.9% | 25.0% | 194.1% | 163.1% | 117.3% |
| Sale to List Price Ratio ⁷ | 92.4 | 121.0 | 108.3 | 98.5 | 103.2 | 94.8 | 97.3 |
| Median Days on Market | 40.0 | 4.5 | 8.0 | 85.0 | 18.0 | 98.0 | 27.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

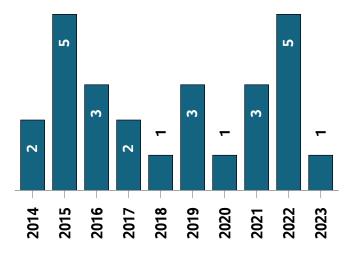
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



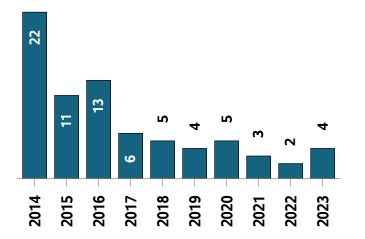
Elma Twp MLS® Residential Market Activity



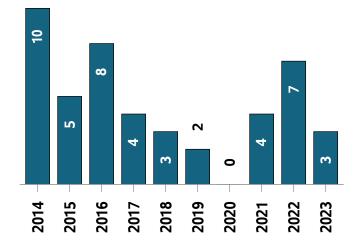
Sales Activity (April only)



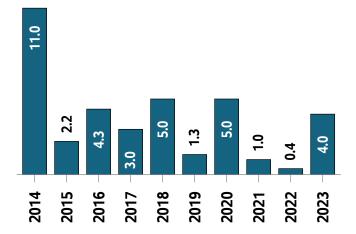
Active Listings (April only)



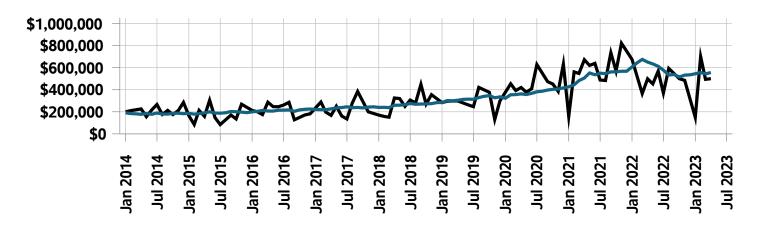
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

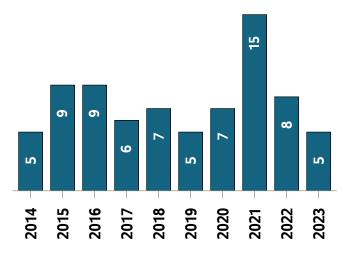




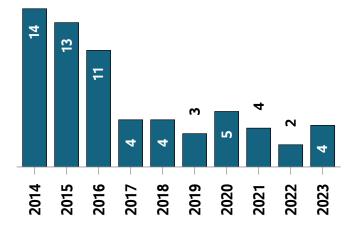
Elma Twp MLS® Residential Market Activity



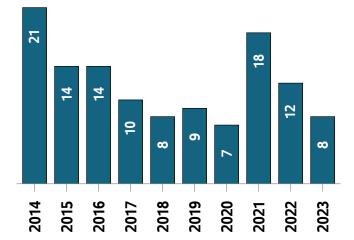
Sales Activity (April Year-to-date)



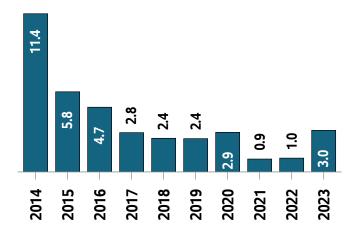
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



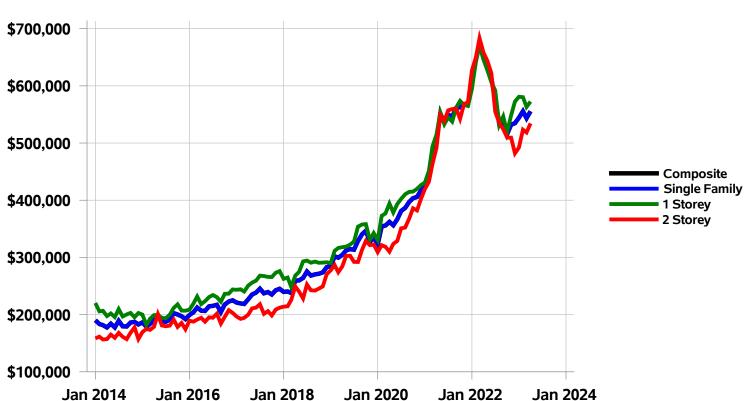
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
| | | | percentage change vs. | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$555,600 | 2.2 | 2.1 | 7.8 | -14.6 | 53.4 | 114.3 |
| Single Family | \$555,600 | 2.2 | 2.1 | 7.8 | -14.6 | 53.4 | 114.3 |
| One Storey | \$572,500 | 1.7 | -1.4 | 10.3 | -11.3 | 45.2 | 113.5 |
| Two Storey | \$534,400 | 3.1 | 8.6 | 4.8 | -18.8 | 72.3 | 114.4 |



MLS[®] HPI Benchmark Price



Elma Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1352 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1352 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 13950 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Elma Twp MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1239 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 14387 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1667 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 11088 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Listowel MLS® Residential Market Activity



| | | Compared to [°] | | | | | |
|--|--------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 29 | 16.0% | 16.0% | 480.0% | 0.0% | 61.1% | 38.1% |
| Dollar Volume | \$19,096,550 | 20.9% | 32.5% | 811.5% | 122.5% | 245.4% | 300.1% |
| New Listings | 30 | -33.3% | 20.0% | 150.0% | 36.4% | 66.7% | 36.4% |
| Active Listings | 36 | 80.0% | 414.3% | 20.0% | 12.5% | -50.0% | -60.0% |
| Sales to New Listings Ratio ¹ | 96.7 | 55.6 | 100.0 | 41.7 | 131.8 | 100.0 | 95.5 |
| Months of Inventory ² | 1.2 | 0.8 | 0.3 | 6.0 | 1.1 | 4.0 | 4.3 |
| Average Price | \$658,502 | 4.2% | 14.2% | 57.2% | 122.5% | 114.4% | 189.7% |
| Median Price | \$650,000 | 4.9% | 15.0% | 56.6% | 109.7% | 103.8% | 195.5% |
| Sale to List Price Ratio ³ | 98.7 | 111.4 | 108.0 | 98.6 | 98.6 | 97.8 | 97.8 |
| Median Days on Market | 21.0 | 6.0 | 7.0 | 21.0 | 24.0 | 43.0 | 38.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 70 | -11.4% | -18.6% | 84.2% | 29.6% | 29.6% | -4.1% |
| Dollar Volume | \$44,824,134 | -21.7% | -4.0% | 205.0% | 182.9% | 186.8% | 167.4% |
| New Listings | 102 | -3.8% | 34.2% | 56.9% | 45.7% | 36.0% | 15.9% |
| Active Listings ⁴ | 44 | 314.3% | 304.7% | 100.0% | 46.2% | -39.6% | -50.8% |
| Sales to New Listings Ratio 5 | 68.6 | 74.5 | 113.2 | 58.5 | 77.1 | 72.0 | 83.0 |
| Months of Inventory | 2.5 | 0.5 | 0.5 | 2.3 | 2.2 | 5.3 | 4.8 |
| Average Price | \$640,345 | -11.7% | 18.0% | 65.6% | 118.3% | 121.2% | 178.8% |
| Median Price | \$628,500 | -11.5% | 18.9% | 60.1% | 110.2% | 125.7% | 206.6% |
| Sale to List Price Ratio ⁷ | 98.1 | 114.1 | 105.1 | 100.0 | 97.8 | 97.9 | 97.2 |
| Median Days on Market | 25.0 | 6.0 | 9.0 | 15.0 | 24.0 | 47.0 | 57.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

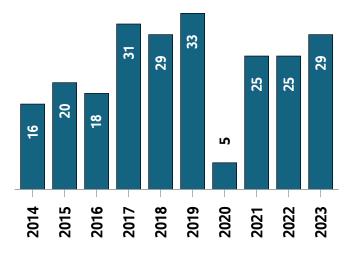
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



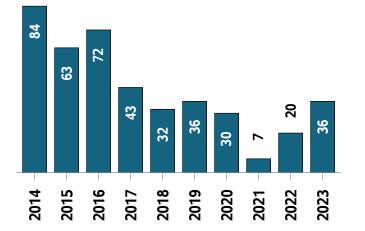
Listowel MLS® Residential Market Activity



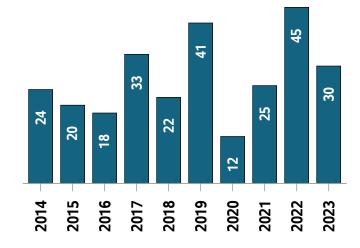
Sales Activity (April only)



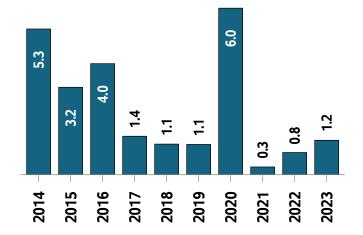
Active Listings (April only)



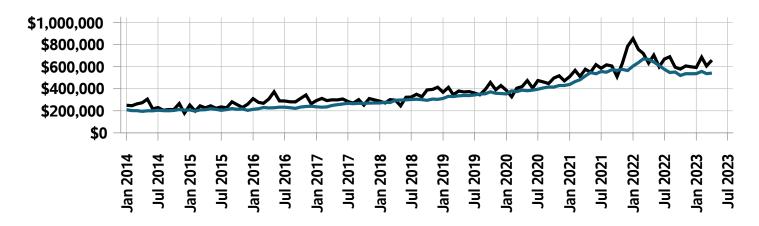
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

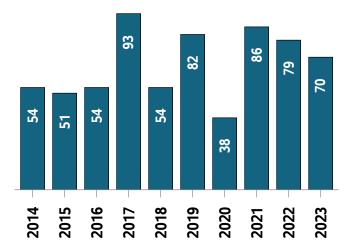




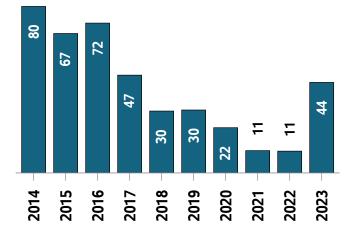
Listowel MLS® Residential Market Activity



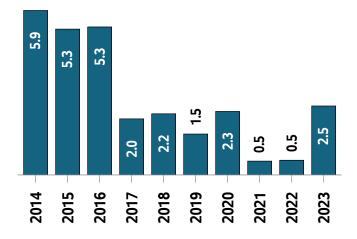
Sales Activity (April Year-to-date)



Active Listings ¹(April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

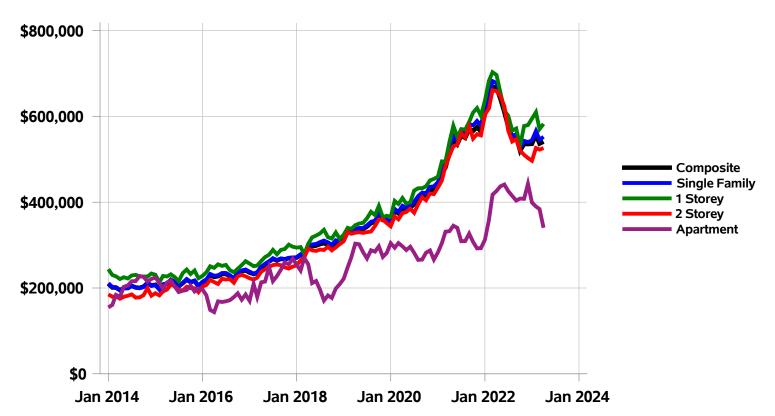
² Average active listings January to the current month / average sales January to the current month.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|---|------------|-------------|---|-------|-------|------|------|--|--|
| | | | percentage change vs. | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months6 months12 months1 month agoagoago3 years ago | | | | | | |
| Composite | \$541,300 | 0.9 | 1.0 | 4.1 | -18.7 | 39.8 | 83.1 | | |
| Single Family | \$552,600 | 1.3 | 1.5 | 5.1 | -18.5 | 41.1 | 85.9 | | |
| One Storey | \$582,600 | 2.1 | -2.0 | 9.6 | -16.4 | 42.2 | 92.2 | | |
| Two Storey | \$526,400 | 0.7 | 6.0 | 1.1 | -20.1 | 40.6 | 80.3 | | |
| Apartment | \$340,400 | -11.4 | -14.8 | -16.7 | -20.2 | 14.5 | 33.3 | | |



MLS[®] HPI Benchmark Price



Listowel MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1339 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1360 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 6532 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Listowel MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 4 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1264 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 6739 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1472 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 6360 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Listowel MLS® HPI Benchmark Descriptions



Apartment

| Features | Value |
|--|-------------------------|
| Above Ground Bedrooms | 1 |
| Age Category | 31 to 50 |
| Attached Specification | Row |
| Bedrooms | 1 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 689 |
| Half Bathrooms | 0 |
| Heating | Radiating |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 5 |
| Wastewater Disposal | Municipal sewers |



Wallace Twp MLS® Residential Market Activity



| | | Compared to [°] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -50.0% | | _ | | -50.0% | _ |
| Dollar Volume | \$300,000 | -88.6% | _ | _ | — | -45.5% | — |
| New Listings | 2 | 100.0% | | 0.0% | 100.0% | -50.0% | 100.0% |
| Active Listings | 3 | | | 50.0% | 200.0% | -62.5% | -25.0% |
| Sales to New Listings Ratio ¹ | 50.0 | 200.0 | — | — | — | 50.0 | — |
| Months of Inventory ² | 3.0 | — | — | | — | 4.0 | — |
| Average Price | \$300,000 | -77.2% | | — | | 9.1% | |
| Median Price | \$300,000 | -77.2% | | | | 9.1% | — |
| Sale to List Price Ratio ³ | 87.0 | 97.7 | | | | 94.3 | |
| Median Days on Market | 35.0 | 19.0 | | | | 207.5 | _ |

| | | Compared to [°] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 5 | -44.4% | 66.7% | 400.0% | _ | 25.0% | 0.0% |
| Dollar Volume | \$3,377,500 | -77.4% | 16.5% | 667.6% | _ | 152.5% | 136.0% |
| New Listings | 7 | -22.2% | 75.0% | 75.0% | 600.0% | -12.5% | 40.0% |
| Active Listings ^⁴ | 2 | 125.0% | 12.5% | 80.0% | 125.0% | -64.0% | -55.0% |
| Sales to New Listings Ratio 5 | 71.4 | 100.0 | 75.0 | 25.0 | — | 50.0 | 100.0 |
| Months of Inventory | 1.8 | 0.4 | 2.7 | 5.0 | _ | 6.3 | 4.0 |
| Average Price | \$675,500 | -59.3% | -30.1% | 53.5% | _ | 102.0% | 136.0% |
| Median Price | \$375,000 | -67.7% | -55.1% | -14.8% | | 9.9% | 74.4% |
| Sale to List Price Ratio ⁷ | 97.7 | 112.8 | 113.4 | 100.0 | | 97.5 | 94.9 |
| Median Days on Market | 35.0 | 6.0 | 20.0 | 2.0 | | 253.5 | 441.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

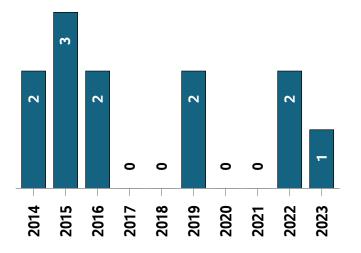
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



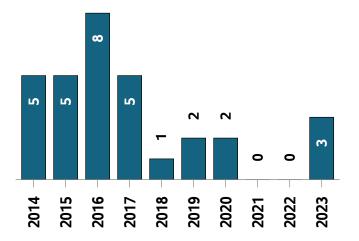
Wallace Twp MLS® Residential Market Activity



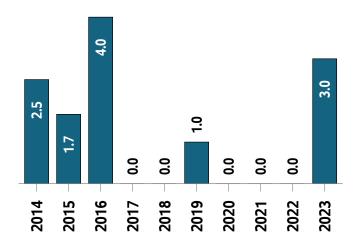
Sales Activity (April only)



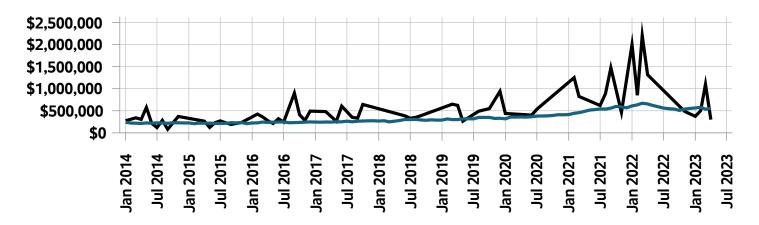
Active Listings (April only)



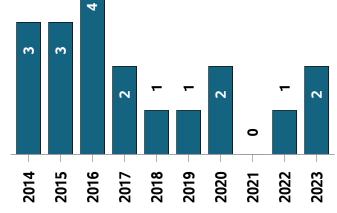
Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price



New Listings (April only)

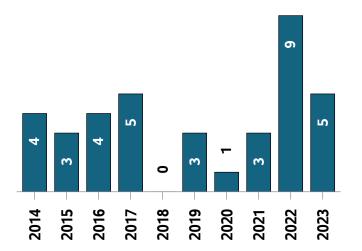




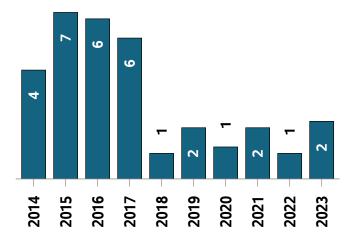
Wallace Twp MLS® Residential Market Activity

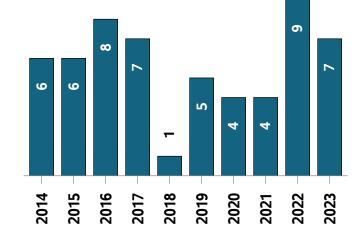


Sales Activity (April Year-to-date)



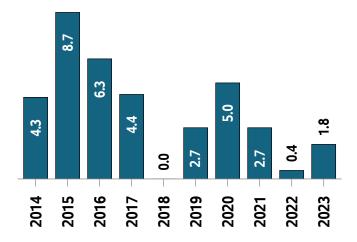
Active Listings ¹(April Year-to-date)





New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



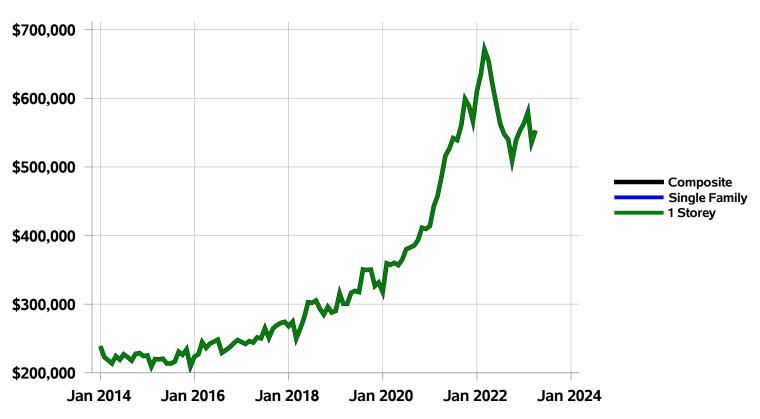
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|--|
| | | percentage change vs. | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | |
| Composite | \$553,100 | 3.3 | -1.8 | 8.7 | -15.5 | 53.5 | 109.3 | | |
| Single Family | \$553,100 | 3.3 | -1.8 | 8.7 | -15.5 | 53.5 | 109.3 | | |
| One Storey | \$553,100 | 3.3 | -1.8 | 8.7 | -15.5 | 53.5 | 109.3 | | |



MLS[®] HPI Benchmark Price



Wallace Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1320 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1320 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 24185 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |





1 Storey 🏤

| Features | Value |
|--|------------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1320 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 24185 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



PERTH EAST **MLS® Residential Market Activity**



| | | Compared to ° | | | | | |
|--|-------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 12 | -20.0% | 100.0% | 300.0% | 33.3% | -7.7% | 1,100.0% |
| Dollar Volume | \$8,961,500 | -23.8% | 187.9% | 746.3% | 136.1% | 120.7% | 3,146.9% |
| New Listings | 14 | 0.0% | 55.6% | 180.0% | 0.0% | 55.6% | 0.0% |
| Active Listings | 19 | 111.1% | 533.3% | 5.6% | -17.4% | 5.6% | -50.0% |
| Sales to New Listings Ratio ¹ | 85.7 | 107.1 | 66.7 | 60.0 | 64.3 | 144.4 | 7.1 |
| Months of Inventory ² | 1.6 | 0.6 | 0.5 | 6.0 | 2.6 | 1.4 | 38.0 |
| Average Price | \$746,792 | -4.7% | 43.9% | 111.6% | 77.1% | 139.1% | 170.6% |
| Median Price | \$770,000 | 9.8% | 38.4% | 62.1% | 126.5% | 170.2% | 179.0% |
| Sale to List Price Ratio ³ | 97.6 | 116.6 | 118.8 | 92.8 | 103.4 | 98.2 | 96.9 |
| Median Days on Market | 23.0 | 8.0 | 10.5 | 14.0 | 21.0 | 28.0 | 12.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 27 | -18.2% | 12.5% | -3.6% | 8.0% | 22.7% | 80.0% |
| Dollar Volume | \$16,685,400 | -45.6% | -0.6% | 19.4% | 81.7% | 112.9% | 387.2% |
| New Listings | 40 | 8.1% | 73.9% | -4.8% | 5.3% | 37.9% | 14.3% |
| Active Listings ^⁴ | 20 | 216.0% | 558.3% | 21.5% | 5.3% | 14.5% | -38.8% |
| Sales to New Listings Ratio 5 | 67.5 | 89.2 | 104.3 | 66.7 | 65.8 | 75.9 | 42.9 |
| Months of Inventory | 2.9 | 0.8 | 0.5 | 2.3 | 3.0 | 3.1 | 8.6 |
| Average Price | \$617,978 | -33.5% | -11.6% | 23.8% | 68.3% | 73.4% | 170.6% |
| Median Price | \$651,000 | -28.1% | 3.1% | 34.7% | 91.5% | 76.8% | 202.8% |
| Sale to List Price Ratio ⁷ | 97.2 | 114.7 | 113.4 | 100.9 | 100.9 | 97.6 | 95.2 |
| Median Days on Market | 27.0 | 8.0 | 8.5 | 14.0 | 17.0 | 37.5 | 70.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

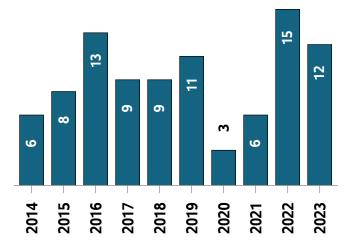
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



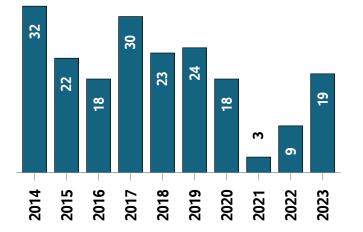
PERTH EAST MLS® Residential Market Activity



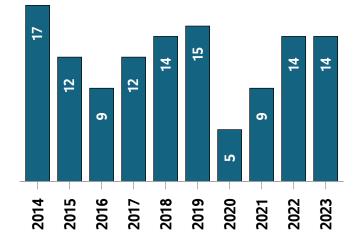
Sales Activity (April only)



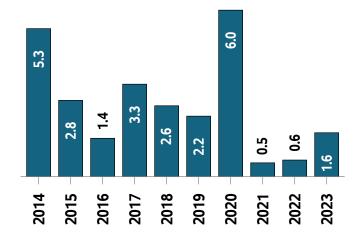
Active Listings (April only)



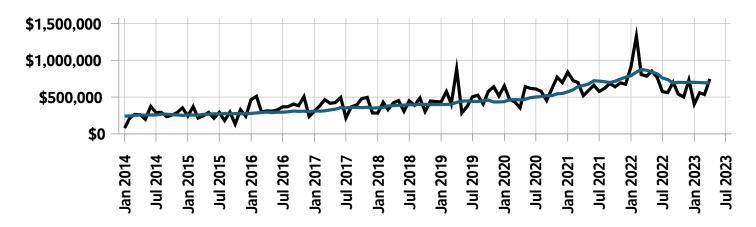
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

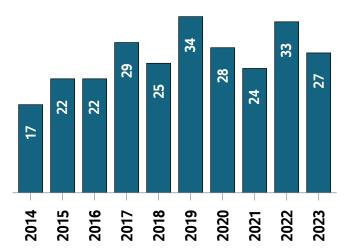




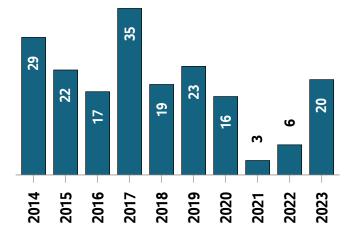
PERTH EAST MLS® Residential Market Activity



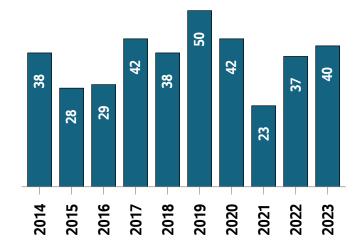
Sales Activity (April Year-to-date)



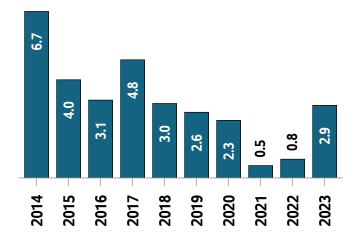
Active Listings '(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



PERTH EAST **MLS® Single Family Market Activity**



| | | Compared to ^a | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 11 | -21.4% | 120.0% | 450.0% | 22.2% | -8.3% | 1,000.0% |
| Dollar Volume | \$8,514,000 | -25.4% | 184.9% | 786.9% | 124.3% | 112.9% | 2,984.8% |
| New Listings | 12 | 0.0% | 50.0% | 140.0% | -7.7% | 33.3% | -14.3% |
| Active Listings | 17 | 142.9% | 466.7% | 30.8% | -19.0% | 0.0% | -50.0% |
| Sales to New Listings Ratio ¹ | 91.7 | 116.7 | 62.5 | 40.0 | 69.2 | 133.3 | 7.1 |
| Months of Inventory ² | 1.5 | 0.5 | 0.6 | 6.5 | 2.3 | 1.4 | 34.0 |
| Average Price | \$774,000 | -5.1% | 29.5% | 61.3% | 83.6% | 132.3% | 180.4% |
| Median Price | \$775,000 | 9.9% | 26.4% | 61.5% | 127.9% | 145.1% | 180.8% |
| Sale to List Price Ratio ³ | 97.5 | 116.5 | 118.7 | 96.2 | 103.4 | 98.5 | 96.9 |
| Median Days on Market | 19.0 | 7.5 | 9.0 | 29.0 | 21.0 | 30.5 | 12.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 21 | -22.2% | 5.0% | -12.5% | 0.0% | 0.0% | 40.0% |
| Dollar Volume | \$14,533,900 | -48.6% | -4.1% | 11.1% | 71.3% | 86.9% | 324.3% |
| New Listings | 36 | 12.5% | 89.5% | 9.1% | 12.5% | 33.3% | 2.9% |
| Active Listings ⁴ | 17 | 228.6% | 666.7% | 46.8% | 1.5% | 4.5% | -36.7% |
| Sales to New Listings Ratio 5 | 58.3 | 84.4 | 105.3 | 72.7 | 65.6 | 77.8 | 42.9 |
| Months of Inventory | 3.3 | 0.8 | 0.5 | 2.0 | 3.2 | 3.1 | 7.3 |
| Average Price | \$692,090 | -33.9% | -8.6% | 27.0% | 71.3% | 86.9% | 203.1% |
| Median Price | \$675,000 | -34.1% | -7.8% | 38.5% | 97.4% | 73.5% | 214.0% |
| Sale to List Price Ratio ⁷ | 97.6 | 115.7 | 115.0 | 101.8 | 101.2 | 97.7 | 95.2 |
| Median Days on Market | 27.0 | 7.0 | 8.5 | 14.0 | 21.0 | 42.0 | 70.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

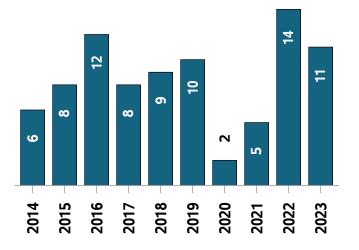
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



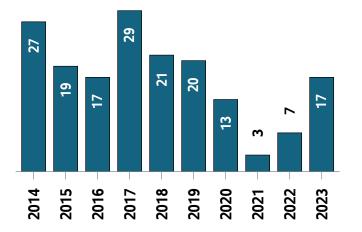
PERTH EAST MLS® Single Family Market Activity



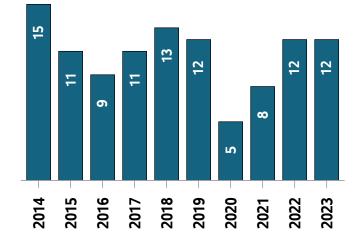
Sales Activity (April only)



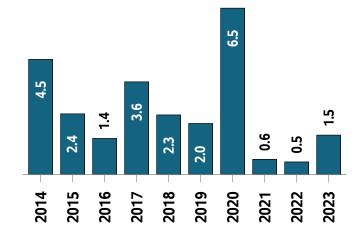
Active Listings (April only)



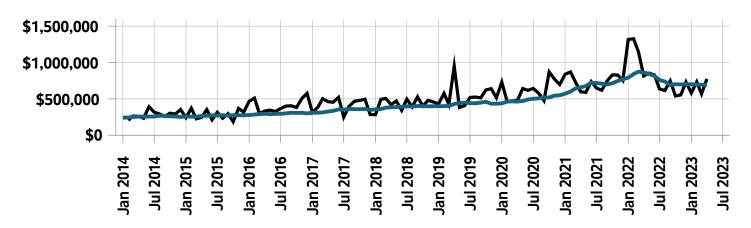
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Single Family Benchmark Price and Average Price

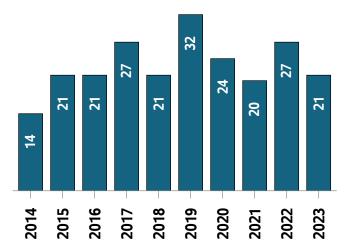




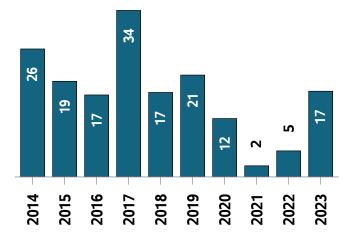
PERTH EAST MLS® Single Family Market Activity



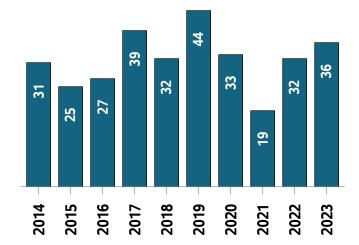
Sales Activity (April Year-to-date)



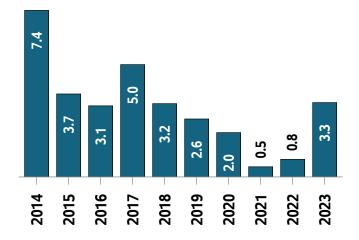
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



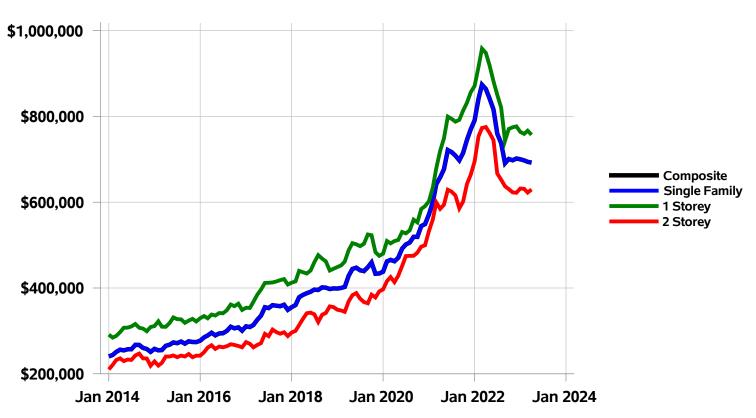
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$692,300 | -0.3 | -1.1 | -1.2 | -19.9 | 49.8 | 80.3 | |
| Single Family | \$692,300 | -0.3 | -1.1 | -1.2 | -19.9 | 49.8 | 80.3 | |
| One Storey | \$757,200 | -1.3 | -0.9 | -1.8 | -20.1 | 48.6 | 73.4 | |
| Two Storey | \$629,800 | 1.2 | -0.3 | -0.1 | -18.8 | 52.2 | 91.9 | |



MLS[®] HPI Benchmark Price



PERTH EAST MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1468 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1468 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 9359 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



PERTH EAST MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1369 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 11709 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1775 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 11297 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Ellice Twp MLS® Residential Market Activity



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 3 | | 50.0% | 200.0% | | 200.0% | |
| Dollar Volume | \$2,475,000 | _ | 110.6% | 421.1% | — | 946.5% | — |
| New Listings | 2 | | 0.0% | | 0.0% | 100.0% | 100.0% |
| Active Listings | 2 | | | | -50.0% | -75.0% | -60.0% |
| Sales to New Listings Ratio ¹ | 150.0 | — | 100.0 | — | — | 100.0 | — |
| Months of Inventory ² | 0.7 | — | — | — | — | 8.0 | — |
| Average Price | \$825,000 | — | 40.4% | 73.7% | — | 248.8% | — |
| Median Price | \$900,000 | | 53.2% | 89.5% | _ | 280.5% | _ |
| Sale to List Price Ratio ³ | 97.8 | _ | 125.0 | 95.2 | _ | 102.9 | _ |
| Median Days on Market | 45.0 | | 13.5 | 48.0 | | 5.0 | |

| | | Compared to [°] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 3 | 200.0% | -40.0% | -25.0% | _ | 50.0% | 0.0% |
| Dollar Volume | \$2,475,000 | 106.3% | -27.4% | 34.9% | _ | 295.7% | 127.6% |
| New Listings | 5 | 400.0% | 25.0% | 25.0% | 66.7% | -28.6% | 25.0% |
| Active Listings ⁴ | 2 | _ | _ | 100.0% | -38.5% | -75.0% | -60.0% |
| Sales to New Listings Ratio 5 | 60.0 | 100.0 | 125.0 | 100.0 | _ | 28.6 | 75.0 |
| Months of Inventory | 2.7 | | _ | 1.0 | _ | 16.0 | 6.7 |
| Average Price | \$825,000 | -31.3% | 21.0% | 79.8% | | 163.8% | 127.6% |
| Median Price | \$900,000 | -25.0% | 17.6% | 92.5% | | 187.8% | 152.1% |
| Sale to List Price Ratio ⁷ | 97.8 | 121.3 | 122.2 | 99.0 | | 100.2 | 99.6 |
| Median Days on Market | 45.0 | 7.0 | 9.0 | 19.5 | | 86.0 | 94.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Ellice Twp MLS® Residential Market Activity

2014

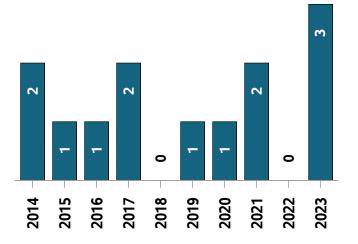
2015

2016

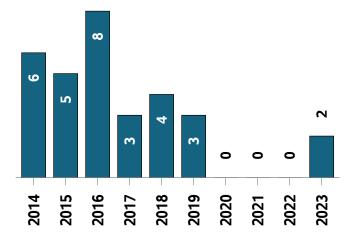
2017



Sales Activity (April only)



Active Listings (April only)



9 9 9 9 9 9

2018

0

2019

0

2020

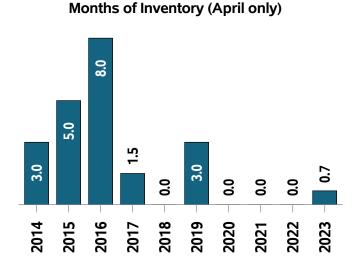
2021

0

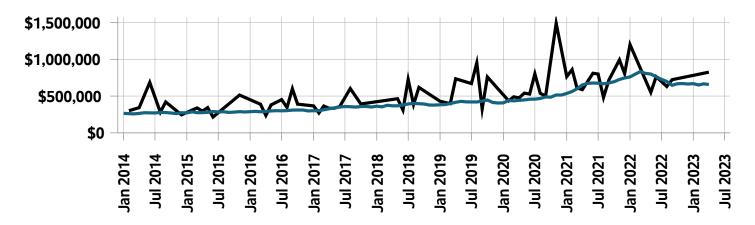
2022

2023

New Listings (April only)



MLS® HPI Composite Benchmark Price and Average Price



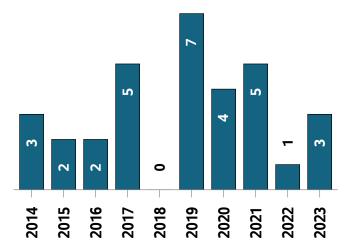
Source: Canadian MLS® Systems, CREA



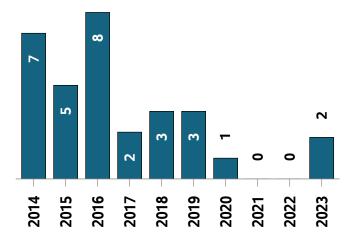
Ellice Twp MLS® Residential Market Activity



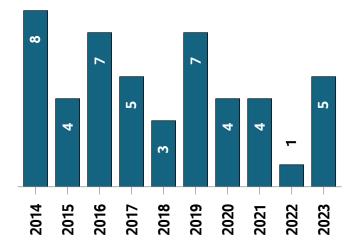
Sales Activity (April Year-to-date)



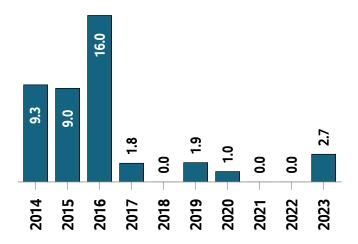
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



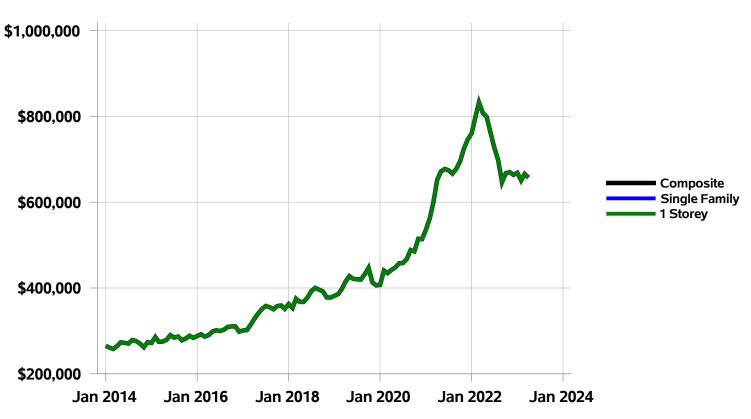
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|---|-----------------------|------|-------|------|------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 3 months6 months12 months1 month agoagoago3 years ago | | | | | | |
| Composite | \$657,500 | -1.3 | -1.7 | -1.5 | -18.6 | 48.7 | 78.9 | |
| Single Family | \$657,500 | -1.3 | -1.7 | -1.5 | -18.6 | 48.7 | 78.9 | |
| One Storey | \$657,500 | -1.3 | -1.7 | -1.5 | -18.6 | 48.7 | 78.9 | |



MLS[®] HPI Benchmark Price



Ellice Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1403 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1403 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 20822 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Ellice Twp MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1403 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 20822 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Milverton **MLS® Residential Market Activity**



| | | Compared to [®] | | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|--|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 6 | 20.0% | 200.0% | 500.0% | 50.0% | 100.0% | 500.0% | |
| Dollar Volume | \$4,162,500 | 7.3% | 274.0% | 758.2% | 268.3% | 605.5% | 1,408.2% | |
| New Listings | 4 | -33.3% | 0.0% | 33.3% | -42.9% | 300.0% | -20.0% | |
| Active Listings | 7 | 75.0% | 250.0% | -46.2% | -22.2% | 250.0% | -30.0% | |
| Sales to New Listings Ratio ¹ | 150.0 | 83.3 | 50.0 | 33.3 | 57.1 | 300.0 | 20.0 | |
| Months of Inventory ² | 1.2 | 0.8 | 1.0 | 13.0 | 2.3 | 0.7 | 10.0 | |
| Average Price | \$693,750 | -10.6% | 24.7% | 43.0% | 145.6% | 252.8% | 151.4% | |
| Median Price | \$687,500 | -1.8% | 23.5% | 41.8% | 133.0% | 205.6% | 149.1% | |
| Sale to List Price Ratio ³ | 99.8 | 120.3 | 113.2 | 97.2 | 108.5 | 98.6 | 96.9 | |
| Median Days on Market | 26.0 | 8.0 | 10.0 | 10.0 | 7.0 | 69.0 | 12.0 | |

| | | Compared to [°] | | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|--|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 10 | -9.1% | -16.7% | -9.1% | -9.1% | 100.0% | 11.1% | |
| Dollar Volume | \$6,619,500 | -22.3% | -11.0% | 22.4% | 89.5% | 577.5% | 281.4% | |
| New Listings | 15 | 15.4% | 25.0% | -37.5% | 7.1% | 275.0% | 15.4% | |
| Active Listings ⁴ | 8 | 220.0% | 200.0% | -22.0% | 14.3% | 146.2% | -3.0% | |
| Sales to New Listings Ratio 5 | 66.7 | 84.6 | 100.0 | 45.8 | 78.6 | 125.0 | 69.2 | |
| Months of Inventory | 3.2 | 0.9 | 0.9 | 3.7 | 2.5 | 2.6 | 3.7 | |
| Average Price | \$661,950 | -14.5% | 6.8% | 34.7% | 108.5% | 238.8% | 243.2% | |
| Median Price | \$642,500 | -8.2% | 26.8% | 32.5% | 104.0% | 185.6% | 277.9% | |
| Sale to List Price Ratio ⁷ | 100.7 | 115.5 | 107.6 | 104.4 | 102.6 | 97.0 | 93.1 | |
| Median Days on Market | 41.5 | 8.0 | 7.5 | 13.0 | 11.0 | 89.0 | 72.0 | |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

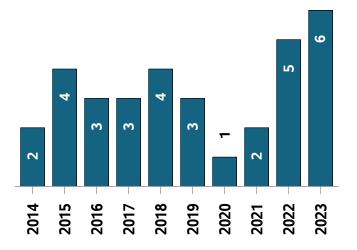
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



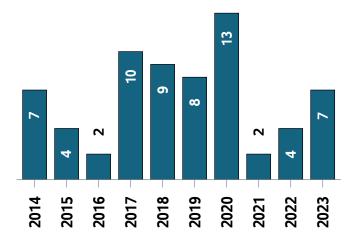
Milverton MLS® Residential Market Activity



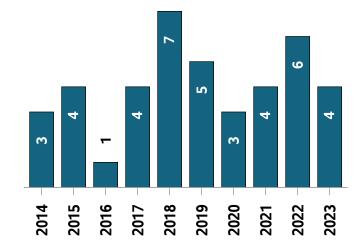
Sales Activity (April only)



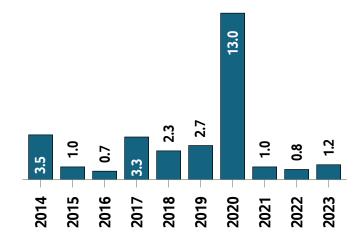
Active Listings (April only)



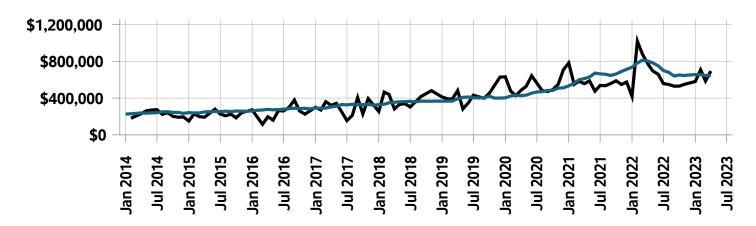
New Listings (April only)



Months of Inventory (April only)



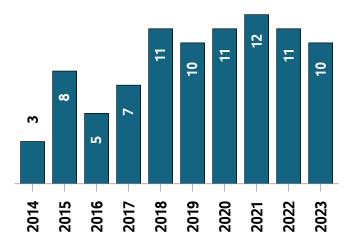
MLS® HPI Composite Benchmark Price and Average Price



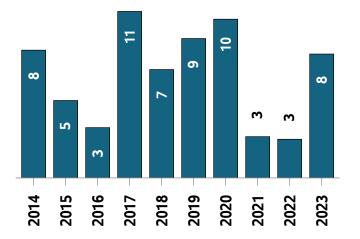


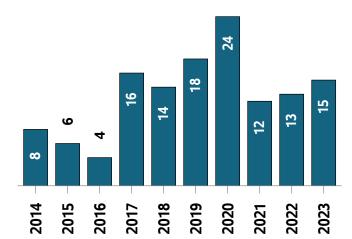


Sales Activity (April Year-to-date)

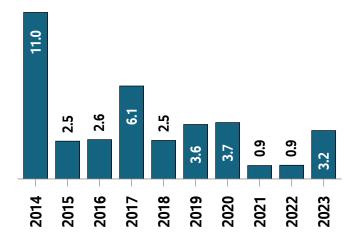


Active Listings ¹(April Year-to-date)





Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

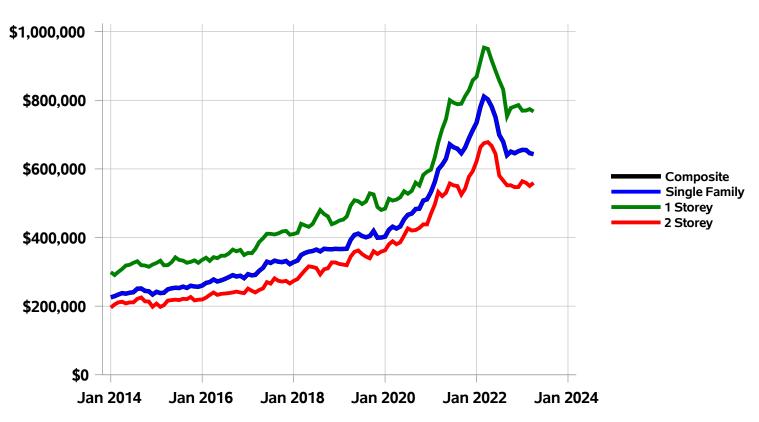
² Average active listings January to the current month / average sales January to the current month.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$643,100 | -0.4 | -1.9 | -1.1 | -19.9 | 50.9 | 81.2 | |
| Single Family | \$643,100 | -0.4 | -1.9 | -1.1 | -19.9 | 50.9 | 81.2 | |
| One Storey | \$767,300 | -0.9 | -0.3 | -1.3 | -19.2 | 50.3 | 76.2 | |
| Two Storey | \$559,400 | 1.6 | -0.8 | 1.3 | -17.5 | 47.0 | 83.7 | |



MLS[®] HPI Benchmark Price



Milverton MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1470 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1470 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8333 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Milverton MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 0 to 5 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 1 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1254 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7970 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1642 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8499 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Shakespeare **MLS® Residential Market Activity**



| | | Compared to [®] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -50.0% | 0.0% | _ | -75.0% | -50.0% | _ |
| Dollar Volume | \$889,000 | -61.7% | 27.0% | — | -60.8% | -4.3% | — |
| New Listings | 3 | 0.0% | 200.0% | — | 50.0% | -25.0% | 50.0% |
| Active Listings | 3 | 0.0% | — | 50.0% | -57.1% | -25.0% | -40.0% |
| Sales to New Listings Ratio ¹ | 33.3 | 66.7 | 100.0 | _ | 200.0 | 50.0 | _ |
| Months of Inventory ² | 3.0 | 1.5 | | — | 1.8 | 2.0 | _ |
| Average Price | \$889,000 | -23.4% | 27.0% | — | 56.7% | 91.5% | — |
| Median Price | \$889,000 | -23.4% | 27.0% | | 52.0% | 91.5% | _ |
| Sale to List Price Ratio ³ | 100.0 | 115.6 | 117.0 | _ | 99.4 | 100.9 | _ |
| Median Days on Market | 2.0 | 6.5 | 9.0 | _ | 30.5 | 11.5 | _ |

| | | Compared to [°] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 3 | -62.5% | 200.0% | 0.0% | -57.1% | 0.0% | 50.0% |
| Dollar Volume | \$1,830,900 | -81.4% | 161.6% | -0.1% | -53.3% | 39.0% | 373.1% |
| New Listings | 5 | -54.5% | 400.0% | 25.0% | -54.5% | -37.5% | -16.7% |
| Active Listings ⁴ | 3 | 0.0% | | 11.1% | -60.0% | -16.7% | -33.3% |
| Sales to New Listings Ratio 5 | 60.0 | 72.7 | 100.0 | 75.0 | 63.6 | 37.5 | 33.3 |
| Months of Inventory | 3.3 | 1.3 | _ | 3.0 | 3.6 | 4.0 | 7.5 |
| Average Price | \$610,300 | -50.3% | -12.8% | -0.1% | 8.9% | 39.0% | 215.4% |
| Median Price | \$540,000 | -57.2% | -22.9% | -7.7% | -12.2% | 38.8% | 179.1% |
| Sale to List Price Ratio ⁷ | 99.3 | 121.8 | 117.0 | 103.5 | 100.3 | 100.5 | 97.8 |
| Median Days on Market | 22.0 | 6.0 | 9.0 | 7.0 | 37.0 | 13.0 | 27.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

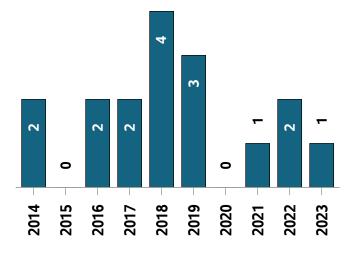
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



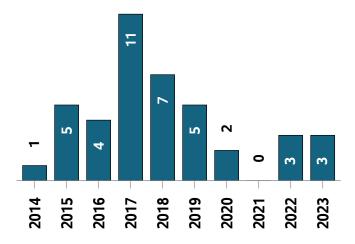
Shakespeare MLS® Residential Market Activity



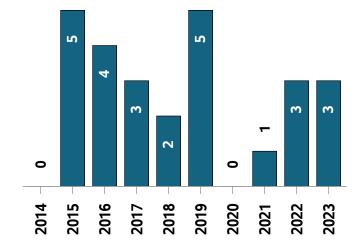
Sales Activity (April only)



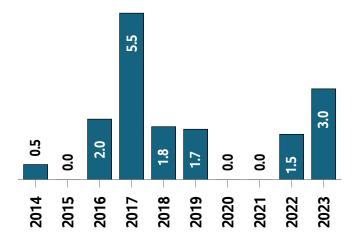
Active Listings (April only)



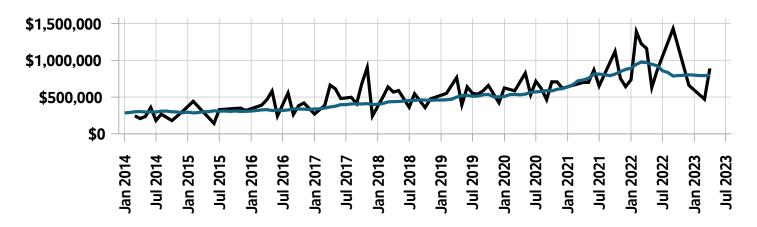
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

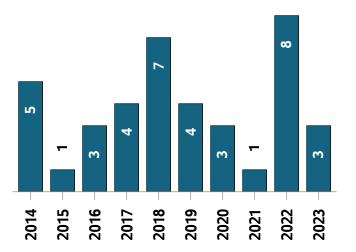




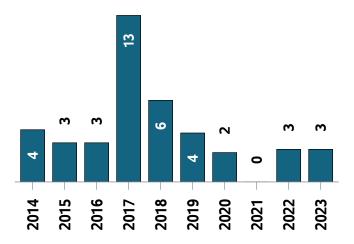
Shakespeare MLS® Residential Market Activity

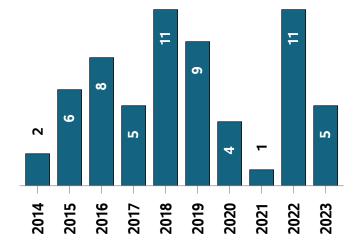


Sales Activity (April Year-to-date)



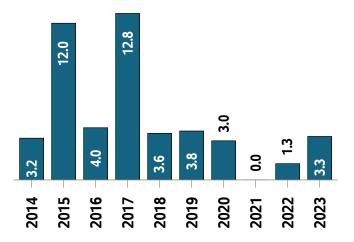
Active Listings ¹(April Year-to-date)





New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



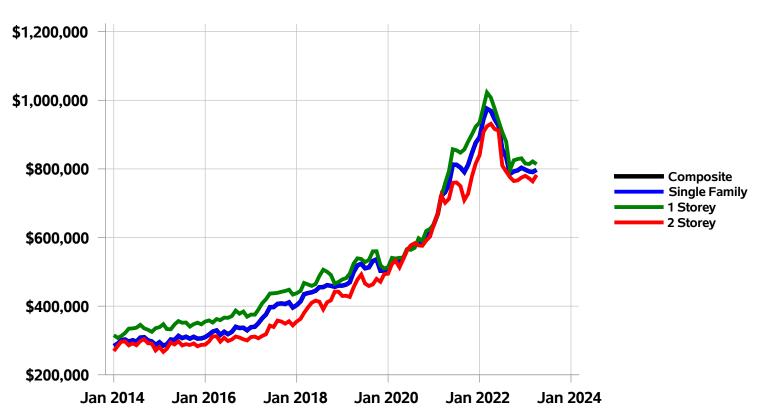
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$797,400 | 0.8 | -0.1 | 0.6 | -17.7 | 50.3 | 82.0 | |
| Single Family | \$797,400 | 0.8 | -0.1 | 0.6 | -17.7 | 50.3 | 82.0 | |
| One Storey | \$813,800 | -1.0 | -0.2 | -1.4 | -19.2 | 50.4 | 75.7 | |
| Two Storey | \$782,400 | 2.4 | 0.3 | 2.3 | -16.0 | 52.5 | 97.4 | |



MLS[®] HPI Benchmark Price



Shakespeare MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 0 to 5 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1502 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 0 to 5 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1502 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10890 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Shakespeare MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 0 to 5 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1369 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10929 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 0 to 5 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1785 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10890 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



PERTH SOUTH **MLS® Residential Market Activity**



| | | Compared to [®] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 3 | -40.0% | | | -25.0% | -40.0% | 200.0% |
| Dollar Volume | \$1,895,000 | -63.4% | — | _ | -46.4% | 3.6% | 307.5% |
| New Listings | 2 | -66.7% | -50.0% | | 100.0% | -50.0% | -50.0% |
| Active Listings | 3 | 50.0% | -40.0% | 200.0% | -25.0% | -82.4% | -76.9% |
| Sales to New Listings Ratio ¹ | 150.0 | 83.3 | — | — | 400.0 | 125.0 | 25.0 |
| Months of Inventory ² | 1.0 | 0.4 | — | — | 1.0 | 3.4 | 13.0 |
| Average Price | \$631,667 | -39.0% | — | — | -28.5% | 72.6% | 35.8% |
| Median Price | \$565,000 | -49.2% | | | -40.8% | 64.7% | 21.5% |
| Sale to List Price Ratio ³ | 88.0 | 114.2 | | | 93.9 | 95.1 | 99.0 |
| Median Days on Market | 26.0 | 10.0 | | | 49.0 | 100.0 | 2.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 6 | -33.3% | 20.0% | 500.0% | 20.0% | -33.3% | 20.0% |
| Dollar Volume | \$4,585,000 | -49.0% | -12.3% | 511.4% | 18.2% | 62.7% | 161.1% |
| New Listings | 7 | -36.4% | -30.0% | 250.0% | 16.7% | -56.3% | -50.0% |
| Active Listings ⁴ | 4 | 155.0% | 88.9% | 112.5% | -5.6% | -74.6% | -61.4% |
| Sales to New Listings Ratio 5 | 85.7 | 81.8 | 50.0 | 50.0 | 83.3 | 56.3 | 35.7 |
| Months of Inventory | 2.8 | 0.7 | 1.8 | 8.0 | 3.6 | 7.4 | 8.8 |
| Average Price | \$764,167 | -23.6% | -26.9% | 1.9% | -1.5% | 144.0% | 117.6% |
| Median Price | \$732,500 | -13.8% | -39.2% | -2.3% | -12.8% | 117.4% | 122.0% |
| Sale to List Price Ratio ⁷ | 91.9 | 115.9 | 125.2 | 107.3 | 93.5 | 95.5 | 97.5 |
| Median Days on Market | 50.5 | 9.0 | 8.0 | 8.0 | 44.0 | 66.0 | 17.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

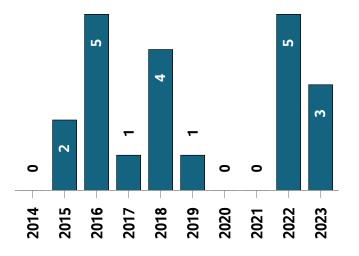
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



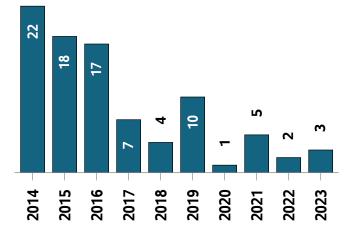
PERTH SOUTH MLS® Residential Market Activity



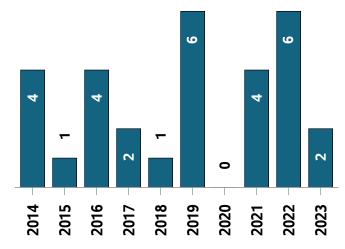
Sales Activity (April only)



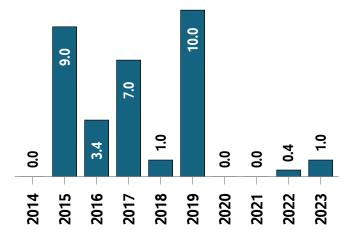
Active Listings (April only)



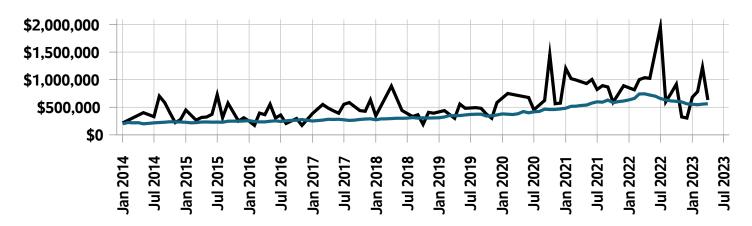
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

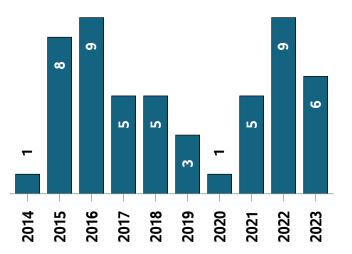




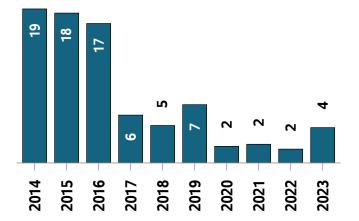
PERTH SOUTH MLS® Residential Market Activity



Sales Activity (April Year-to-date)

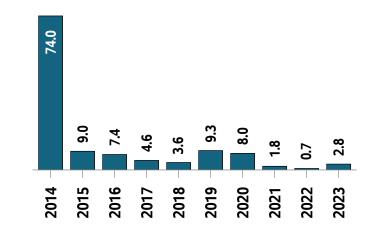


Active Listings ¹(April Year-to-date)



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Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

New Listings (April Year-to-date)



PERTH SOUTH **MLS® Single Family Market Activity**



| | | Compared to [®] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 3 | -40.0% | | | -25.0% | -40.0% | 200.0% |
| Dollar Volume | \$1,895,000 | -63.4% | _ | _ | -46.4% | 3.6% | 307.5% |
| New Listings | 2 | -66.7% | -50.0% | | 100.0% | -33.3% | -50.0% |
| Active Listings | 3 | 50.0% | -40.0% | 200.0% | -25.0% | -81.3% | -76.9% |
| Sales to New Listings Ratio ¹ | 150.0 | 83.3 | — | — | 400.0 | 166.7 | 25.0 |
| Months of Inventory ² | 1.0 | 0.4 | — | — | 1.0 | 3.2 | 13.0 |
| Average Price | \$631,667 | -39.0% | — | — | -28.5% | 72.6% | 35.8% |
| Median Price | \$565,000 | -49.2% | | | -40.8% | 64.7% | 21.5% |
| Sale to List Price Ratio ³ | 88.0 | 114.2 | | | 93.9 | 95.1 | 99.0 |
| Median Days on Market | 26.0 | 10.0 | | | 49.0 | 100.0 | 2.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 6 | -33.3% | 20.0% | 500.0% | 20.0% | -33.3% | 20.0% |
| Dollar Volume | \$4,585,000 | -49.0% | -12.3% | 511.4% | 18.2% | 62.7% | 161.1% |
| New Listings | 7 | -36.4% | -30.0% | 250.0% | 16.7% | -53.3% | -50.0% |
| Active Listings ⁴ | 4 | 155.0% | 88.9% | 112.5% | -5.6% | -74.2% | -61.4% |
| Sales to New Listings Ratio 5 | 85.7 | 81.8 | 50.0 | 50.0 | 83.3 | 60.0 | 35.7 |
| Months of Inventory | 2.8 | 0.7 | 1.8 | 8.0 | 3.6 | 7.3 | 8.8 |
| Average Price | \$764,167 | -23.6% | -26.9% | 1.9% | -1.5% | 144.0% | 117.6% |
| Median Price | \$732,500 | -13.8% | -39.2% | -2.3% | -12.8% | 117.4% | 122.0% |
| Sale to List Price Ratio ⁷ | 91.9 | 115.9 | 125.2 | 107.3 | 93.5 | 95.5 | 97.5 |
| Median Days on Market | 50.5 | 9.0 | 8.0 | 8.0 | 44.0 | 66.0 | 17.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

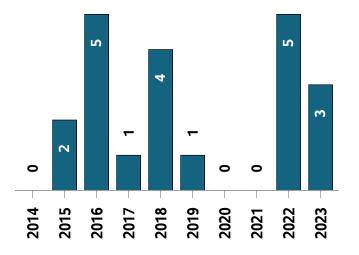


PERTH SOUTH MLS® Single Family Market Activity

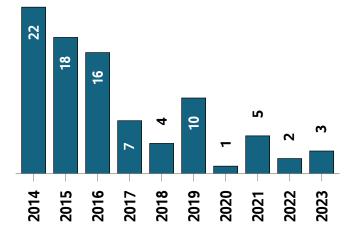
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Sales Activity (April only)



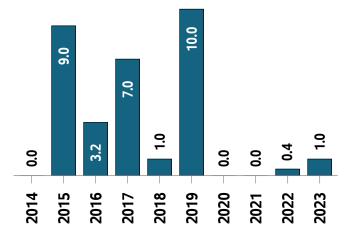
Active Listings (April only)



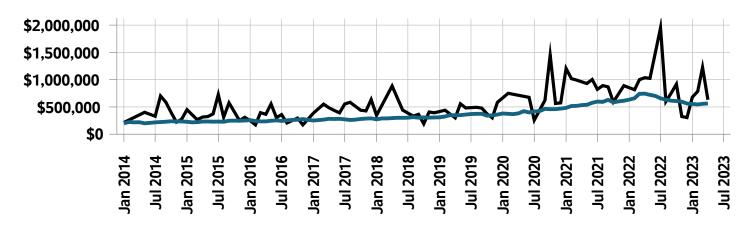
Months of Inventory (April only)

New Listings (April only)

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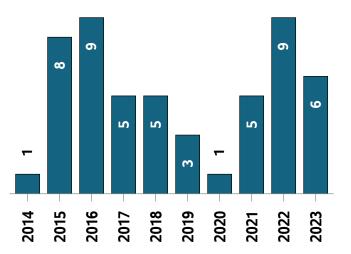
MLS® HPI Single Family Benchmark Price and Average Price



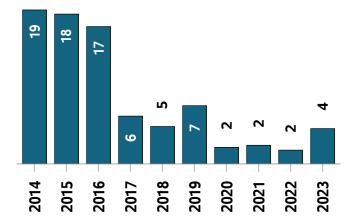




Sales Activity (April Year-to-date)

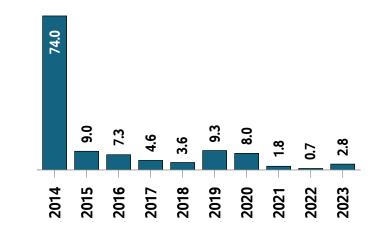


Active Listings ¹(April Year-to-date)



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Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

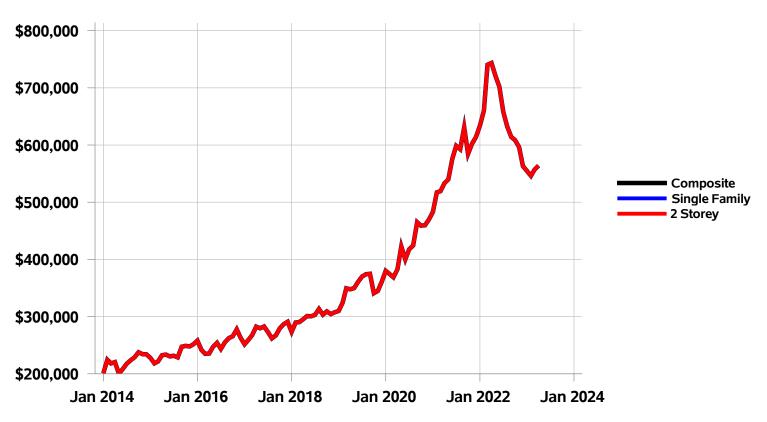
² Average active listings January to the current month / average sales January to the current month.

New Listings (April Year-to-date)





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|
| | | percentage change vs. | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$564,000 | 1.3 | 1.7 | -7.3 | -24.1 | 47.4 | 90.9 | |
| Single Family | \$564,000 | 1.3 | 1.7 | -7.3 | -24.1 | 47.4 | 90.9 | |
| Two Storey | \$564,000 | 1.3 | 1.7 | -7.3 | -24.1 | 47.4 | 90.9 | |



MLS[®] HPI Benchmark Price



PERTH SOUTH MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1977 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1977 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 42780 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |





2 Storey 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Double width |
| Gross Living Area (Above Ground; in sq. ft.) | 1977 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 34920 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Blanshard Twp MLS® Residential Market Activity



| | | Compared to ° | | | | | |
|--|------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 0 | -100.0% | | _ | -100.0% | -100.0% | _ |
| Dollar Volume | \$0 | -100.0% | — | — | -100.0% | -100.0% | — |
| New Listings | 0 | -100.0% | -100.0% | — | — | -100.0% | -100.0% |
| Active Listings | 0 | — | -100.0% | — | -100.0% | -100.0% | -100.0% |
| Sales to New Listings Ratio ¹ | 0.0 | 133.3 | | _ | _ | 100.0 | _ |
| Months of Inventory ² | 0.0 | | | | 1.0 | 4.5 | _ |
| Average Price | \$0 | -100.0% | — | — | -100.0% | -100.0% | — |
| Median Price | \$0 | -100.0% | — | — | -100.0% | -100.0% | — |
| Sale to List Price Ratio ³ | 0.0 | 115.3 | | | 90.9 | 96.6 | _ |
| Median Days on Market | 0.0 | 9.5 | | | 586.5 | 100.5 | |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -80.0% | -66.7% | _ | -50.0% | -50.0% | -50.0% |
| Dollar Volume | \$1,225,000 | -76.7% | -52.7% | _ | -44.8% | 78.6% | 126.4% |
| New Listings | 0 | -100.0% | -100.0% | | -100.0% | -100.0% | -100.0% |
| Active Listings ⁴ | 2 | 50.0% | -25.0% | 50.0% | -50.0% | -82.4% | -64.7% |
| Sales to New Listings Ratio 5 | 0.0 | 100.0 | 42.9 | | 100.0 | 28.6 | 33.3 |
| Months of Inventory | 6.0 | 0.8 | 2.7 | _ | 6.0 | 17.0 | 8.5 |
| Average Price | \$1,225,000 | 16.3% | 41.9% | | 10.4% | 257.1% | 352.9% |
| Median Price | \$1,225,000 | 10.2% | 69.8% | _ | 10.4% | 257.1% | 352.9% |
| Sale to List Price Ratio ⁷ | 94.2 | 116.7 | 120.7 | | 90.9 | 96.6 | 99.5 |
| Median Days on Market | 99.0 | 9.0 | 9.0 | | 586.5 | 100.5 | 120.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

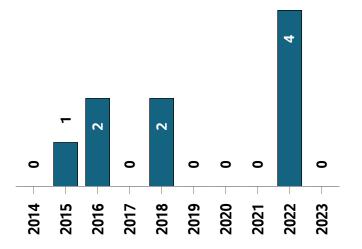
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



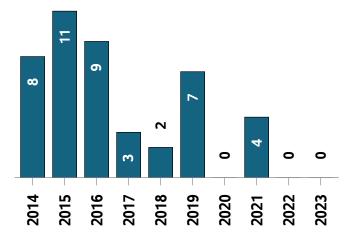
Blanshard Twp MLS® Residential Market Activity



Sales Activity (April only)



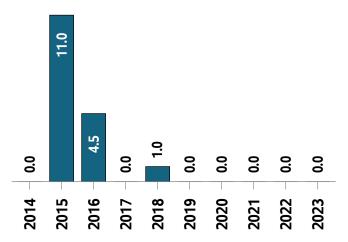
Active Listings (April only)



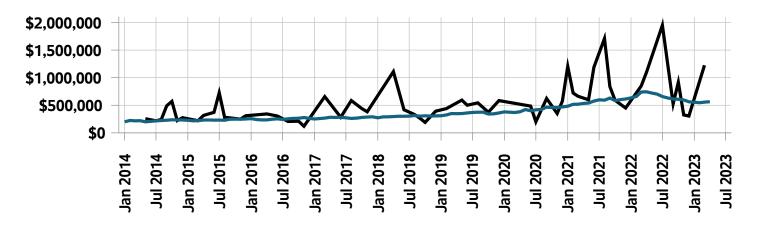
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New Listings (April only)





MLS® HPI Composite Benchmark Price and Average Price

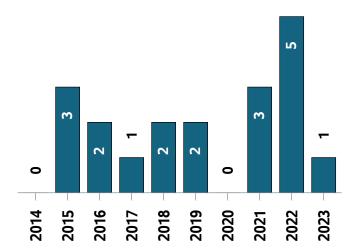




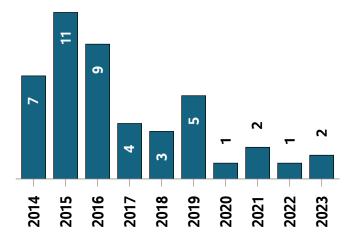
Blanshard Twp MLS® Residential Market Activity



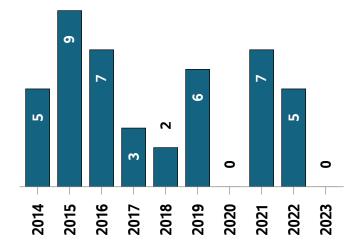
Sales Activity (April Year-to-date)



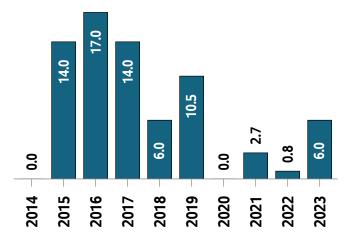
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



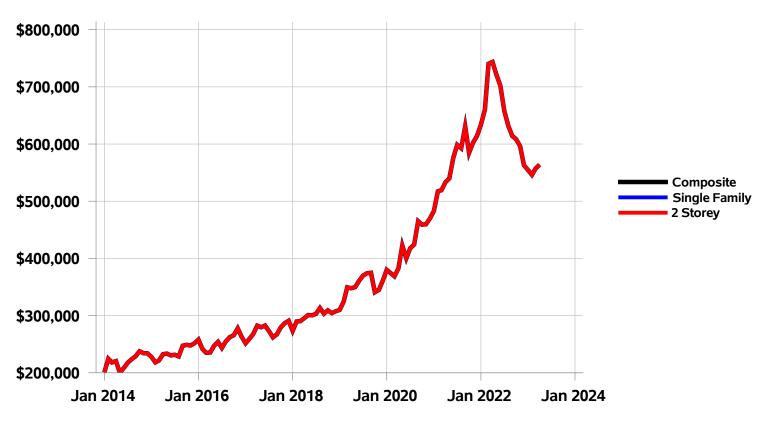
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$564,000 | 1.3 | 1.7 | -7.3 | -24.1 | 47.4 | 90.9 | |
| Single Family | \$564,000 | 1.3 | 1.7 | -7.3 | -24.1 | 47.4 | 90.9 | |
| Two Storey | \$564,000 | 1.3 | 1.7 | -7.3 | -24.1 | 47.4 | 90.9 | |



MLS[®] HPI Benchmark Price



Blanshard Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1977 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1977 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 42780 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |





2 Storey 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1977 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 42780 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



SOUTH HURON **MLS® Residential Market Activity**



| | | Compared to ° | | | | | | |
|--|-------------|---------------|------------|------------|------------|------------|------------|--|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 8 | -46.7% | -42.9% | 33.3% | -27.3% | -50.0% | 0.0% | |
| Dollar Volume | \$4,109,500 | -55.6% | -48.1% | 159.9% | 30.3% | 24.2% | 186.8% | |
| New Listings | 14 | -33.3% | -12.5% | 40.0% | 75.0% | -44.0% | -44.0% | |
| Active Listings | 42 | 250.0% | 366.7% | 110.0% | 75.0% | -31.1% | -35.4% | |
| Sales to New Listings Ratio ¹ | 57.1 | 71.4 | 87.5 | 60.0 | 137.5 | 64.0 | 32.0 | |
| Months of Inventory ² | 5.3 | 0.8 | 0.6 | 3.3 | 2.2 | 3.8 | 8.1 | |
| Average Price | \$513,688 | -16.7% | -9.2% | 95.0% | 79.2% | 148.5% | 186.8% | |
| Median Price | \$497,500 | -21.0% | 21.1% | 97.0% | 80.9% | 137.9% | 153.8% | |
| Sale to List Price Ratio ³ | 99.4 | 112.9 | 108.6 | 98.8 | 99.2 | 95.1 | 92.7 | |
| Median Days on Market | 7.0 | 9.0 | 7.0 | 13.0 | 36.0 | 58.0 | 120.5 | |

| | | Compared to [®] | | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|--|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 22 | -51.1% | -62.7% | -35.3% | -24.1% | -56.9% | -8.3% | |
| Dollar Volume | \$9,851,400 | -61.9% | -63.6% | -12.7% | 10.9% | -3.0% | 140.1% | |
| New Listings | 56 | 5.7% | 0.0% | 40.0% | 51.4% | -9.7% | -5.1% | |
| Active Listings ⁴ | 40 | 409.7% | 409.7% | 135.8% | 102.6% | -35.2% | -30.1% | |
| Sales to New Listings Ratio 5 | 39.3 | 84.9 | 105.4 | 85.0 | 78.4 | 82.3 | 40.7 | |
| Months of Inventory | 7.2 | 0.7 | 0.5 | 2.0 | 2.7 | 4.8 | 9.4 | |
| Average Price | \$447,791 | -22.0% | -2.4% | 34.9% | 46.2% | 125.0% | 161.9% | |
| Median Price | \$424,950 | -24.9% | -0.0% | 40.5% | 70.0% | 102.4% | 129.7% | |
| Sale to List Price Ratio ⁷ | 97.7 | 109.6 | 105.5 | 98.2 | 97.8 | 95.1 | 92.9 | |
| Median Days on Market | 59.0 | 9.0 | 7.0 | 27.0 | 47.0 | 83.0 | 83.5 | |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

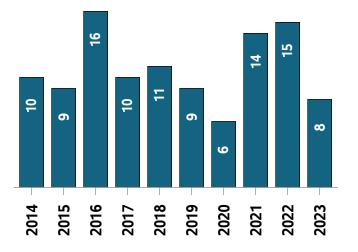
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



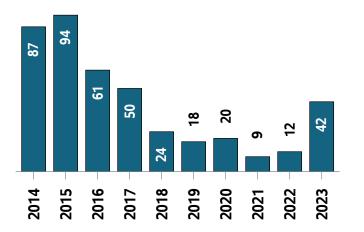
SOUTH HURON MLS® Residential Market Activity



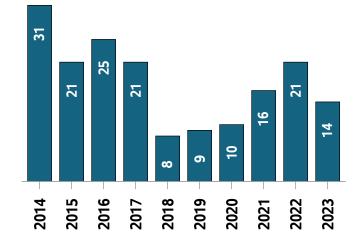
Sales Activity (April only)



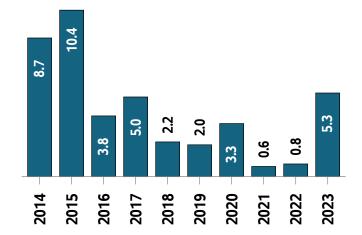
Active Listings (April only)



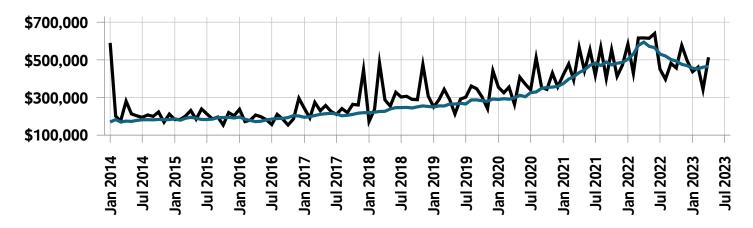
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

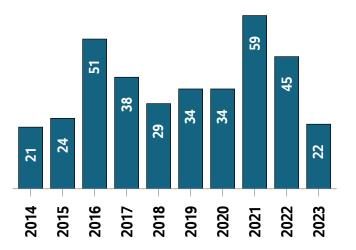




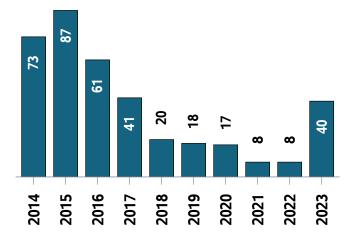
SOUTH HURON MLS® Residential Market Activity



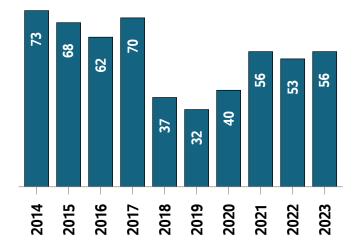
Sales Activity (April Year-to-date)



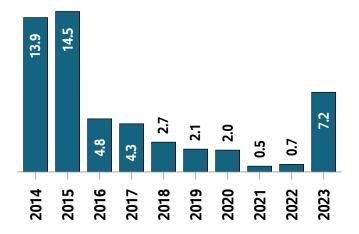
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



SOUTH HURON MLS® Single Family Market Activity



| | | Compared to ° | | | | | |
|--|-------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 4 | -66.7% | -66.7% | 0.0% | -60.0% | -73.3% | -20.0% |
| Dollar Volume | \$2,339,900 | -70.9% | -67.1% | 106.2% | -19.9% | -24.9% | 112.0% |
| New Listings | 9 | -52.6% | -25.0% | 28.6% | 50.0% | -62.5% | -62.5% |
| Active Listings | 32 | 220.0% | 433.3% | 128.6% | 77.8% | -34.7% | -43.9% |
| Sales to New Listings Ratio ¹ | 44.4 | 63.2 | 100.0 | 57.1 | 166.7 | 62.5 | 20.8 |
| Months of Inventory ² | 8.0 | 0.8 | 0.5 | 3.5 | 1.8 | 3.3 | 11.4 |
| Average Price | \$584,975 | -12.6% | -1.3% | 106.2% | 100.3% | 181.7% | 165.0% |
| Median Price | \$531,950 | -20.0% | 29.5% | 90.0% | 90.8% | 135.4% | 157.0% |
| Sale to List Price Ratio ³ | 99.5 | 115.5 | 108.2 | 98.6 | 99.1 | 94.8 | 95.9 |
| Median Days on Market | 6.5 | 9.0 | 7.0 | 3.0 | 33.0 | 56.0 | 34.0 |

| | | Compared to [®] | | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|--|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 11 | -63.3% | -73.8% | -56.0% | -52.2% | -73.2% | -42.1% | |
| Dollar Volume | \$5,584,400 | -73.2% | -74.7% | -38.7% | -28.1% | -37.5% | 53.2% | |
| New Listings | 42 | 13.5% | -2.3% | 61.5% | 44.8% | -22.2% | -22.2% | |
| Active Listings ⁴ | 29 | 457.1% | 408.7% | 154.3% | 82.8% | -39.4% | -37.8% | |
| Sales to New Listings Ratio 5 | 26.2 | 81.1 | 97.7 | 96.2 | 79.3 | 75.9 | 35.2 | |
| Months of Inventory | 10.6 | 0.7 | 0.5 | 1.8 | 2.8 | 4.7 | 9.9 | |
| Average Price | \$507,673 | -26.8% | -3.2% | 39.4% | 50.4% | 133.0% | 164.6% | |
| Median Price | \$512,000 | -25.0% | 9.5% | 47.3% | 95.4% | 127.6% | 162.6% | |
| Sale to List Price Ratio ⁷ | 97.7 | 113.2 | 106.4 | 97.8 | 97.6 | 94.8 | 94.1 | |
| Median Days on Market | 38.0 | 9.0 | 7.0 | 39.0 | 36.0 | 77.0 | 96.0 | |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

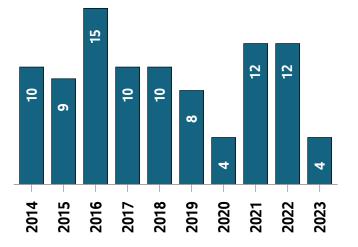
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



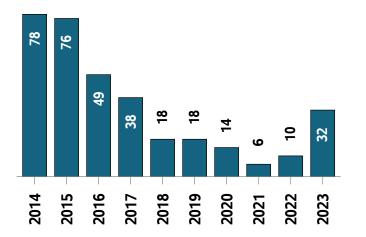
SOUTH HURON MLS® Single Family Market Activity



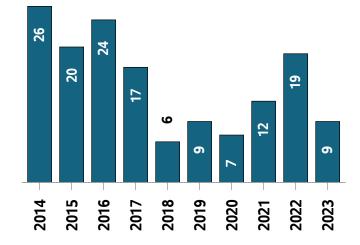
Sales Activity (April only)



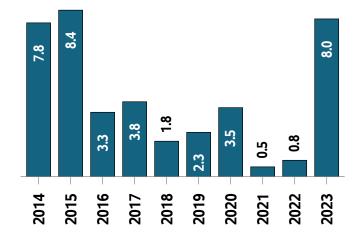
Active Listings (April only)



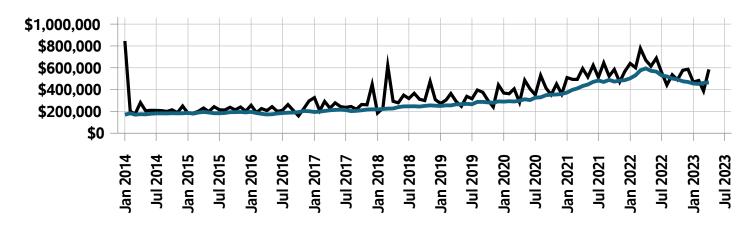
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Single Family Benchmark Price and Average Price

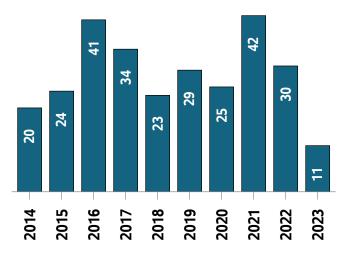




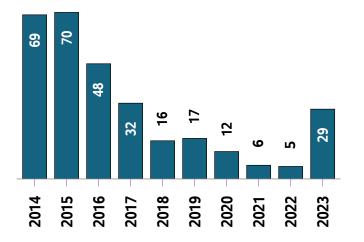
SOUTH HURON MLS® Single Family Market Activity



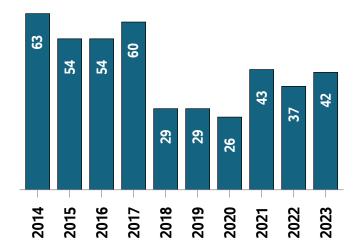
Sales Activity (April Year-to-date)



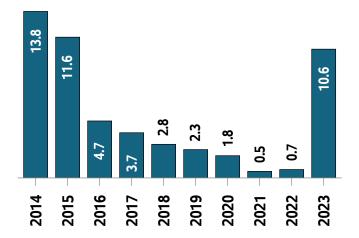
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



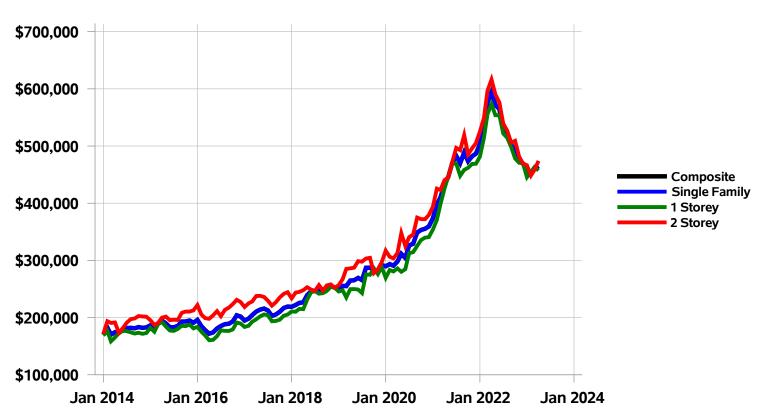
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|
| | | | percentage change vs. | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | |
| Composite | \$465,200 | 0.9 | 2.1 | -5.7 | -21.7 | 56.1 | 105.2 | | |
| Single Family | \$465,200 | 0.9 | 2.1 | -5.7 | -21.7 | 56.1 | 105.2 | | |
| One Storey | \$457,200 | -1.3 | 2.6 | -4.4 | -20.2 | 59.9 | 112.9 | | |
| Two Storey | \$474,100 | 3.4 | 1.7 | -6.9 | -23.1 | 51.6 | 91.2 | | |



MLS[®] HPI Benchmark Price



SOUTH HURON MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1350 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1350 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8745 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



SOUTH HURON MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 51 to 99 |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1194 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8778 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1610 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8891 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Exeter **MLS® Residential Market Activity**



| | | Compared to ° | | | | | | |
|--|-------------|---------------|------------|------------|------------|------------|------------|--|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 | |
| Sales Activity | 7 | -36.4% | -12.5% | 16.7% | -22.2% | -46.2% | 16.7% | |
| Dollar Volume | \$3,679,600 | -49.6% | 3.6% | 132.8% | 29.4% | 37.8% | 246.2% | |
| New Listings | 10 | -44.4% | -9.1% | 11.1% | 42.9% | -52.4% | -37.5% | |
| Active Listings | 30 | 172.7% | 500.0% | 100.0% | 57.9% | -42.3% | -31.8% | |
| Sales to New Listings Ratio ¹ | 70.0 | 61.1 | 72.7 | 66.7 | 128.6 | 61.9 | 37.5 | |
| Months of Inventory ² | 4.3 | 1.0 | 0.6 | 2.5 | 2.1 | 4.0 | 7.3 | |
| Average Price | \$525,657 | -20.8% | 18.4% | 99.5% | 66.3% | 155.9% | 196.7% | |
| Median Price | \$515,000 | -19.5% | 19.4% | 104.0% | 82.3% | 167.8% | 148.8% | |
| Sale to List Price Ratio ³ | 99.3 | 111.1 | 108.9 | 98.8 | 99.7 | 95.2 | 91.1 | |
| Median Days on Market | 7.0 | 7.0 | 7.0 | 13.0 | 36.0 | 44.0 | 207.0 | |

| | | Compared to ° | | | | | |
|---------------------------------------|-------------|---------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 10 | -69.7% | -70.6% | -65.5% | -47.4% | -75.0% | -47.4% |
| Dollar Volume | \$5,403,600 | -74.1% | -65.2% | -40.8% | 6.7% | -33.1% | 60.0% |
| New Listings | 40 | -4.8% | 29.0% | 14.3% | 37.9% | -18.4% | 2.6% |
| Active Listings ⁴ | 27 | 336.0% | 678.6% | 113.7% | 87.9% | -47.3% | -29.7% |
| Sales to New Listings Ratio 5 | 25.0 | 78.6 | 109.7 | 82.9 | 65.5 | 81.6 | 48.7 |
| Months of Inventory | 10.9 | 0.8 | 0.4 | 1.8 | 3.1 | 5.2 | 8.2 |
| Average Price | \$540,360 | -14.7% | 18.2% | 71.8% | 102.7% | 167.5% | 204.0% |
| Median Price | \$513,500 | -19.6% | 14.6% | 74.1% | 95.6% | 150.2% | 154.2% |
| Sale to List Price Ratio ⁷ | 99.0 | 111.7 | 106.1 | 98.4 | 99.3 | 95.2 | 93.3 |
| Median Days on Market | 32.5 | 8.0 | 7.0 | 19.0 | 47.0 | 80.0 | 96.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

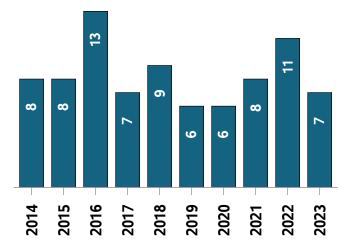
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



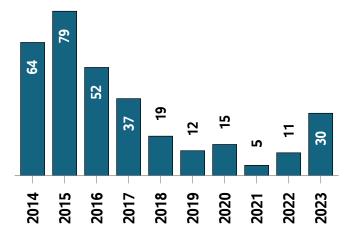
Exeter MLS® Residential Market Activity



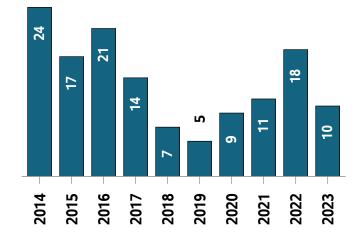
Sales Activity (April only)



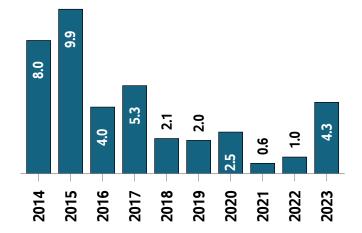
Active Listings (April only)



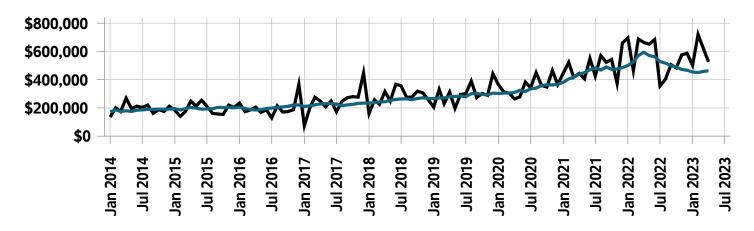
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

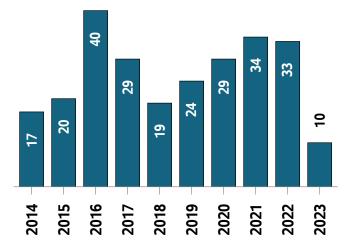




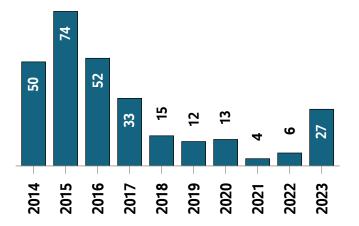
ASSOCIATION



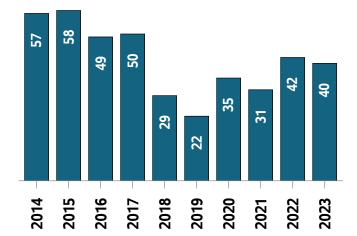
Sales Activity (April Year-to-date)



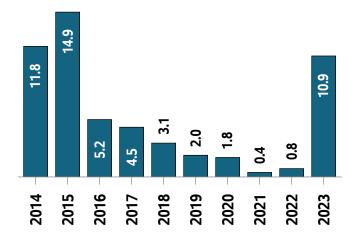
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)

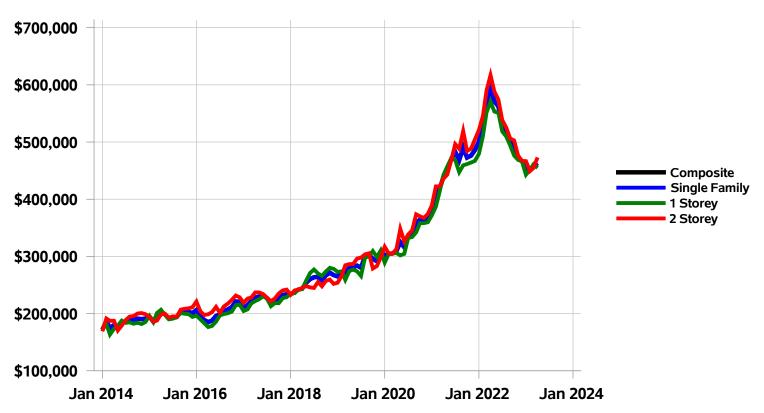


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$463,100 | 1.1 | 2.0 | -5.3 | -22.0 | 49.7 | 90.0 | |
| Single Family | \$463,100 | 1.1 | 2.0 | -5.3 | -22.0 | 49.7 | 90.0 | |
| One Storey | \$454,600 | -1.4 | 2.7 | -4.6 | -20.3 | 48.6 | 87.2 | |
| Two Storey | \$473,200 | 4.0 | 1.4 | -5.9 | -23.3 | 51.2 | 93.3 | |



MLS[®] HPI Benchmark Price



Exeter MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1339 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1339 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8400 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Exeter MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 51 to 99 |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1194 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8400 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1595 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8402 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Stephen Twp MLS® Residential Market Activity



| | | Compared to [®] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -75.0% | -83.3% | | 0.0% | -50.0% | 0.0% |
| Dollar Volume | \$429,900 | -77.9% | -90.2% | _ | 67.9% | 11.1% | 132.4% |
| New Listings | 4 | 33.3% | -20.0% | | 300.0% | 300.0% | 300.0% |
| Active Listings | 12 | 1,100.0% | 200.0% | 1,100.0% | 500.0% | 300.0% | 71.4% |
| Sales to New Listings Ratio ¹ | 25.0 | 133.3 | 120.0 | — | 100.0 | 200.0 | 100.0 |
| Months of Inventory ² | 12.0 | 0.3 | 0.7 | — | 2.0 | 1.5 | 7.0 |
| Average Price | \$429,900 | -11.8% | -41.0% | | 67.9% | 122.2% | 132.4% |
| Median Price | \$429,900 | 2.7% | 24.4% | | 67.9% | 122.2% | 132.4% |
| Sale to List Price Ratio ³ | 100.0 | 117.8 | 108.2 | _ | 102.4 | 94.4 | 102.8 |
| Median Days on Market | 42.0 | 11.5 | 6.5 | | 9.0 | 69.5 | 34.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 12 | 0.0% | -47.8% | _ | 200.0% | 300.0% | 300.0% |
| Dollar Volume | \$4,447,800 | -9.9% | -58.8% | _ | 424.2% | 886.4% | 1,052.3% |
| New Listings | 16 | 45.5% | -30.4% | 1,500.0% | 433.3% | 220.0% | 77.8% |
| Active Listings ^⁴ | 12 | 716.7% | 188.2% | 1,125.0% | 512.5% | 250.0% | 69.0% |
| Sales to New Listings Ratio 5 | 75.0 | 109.1 | 100.0 | _ | 133.3 | 60.0 | 33.3 |
| Months of Inventory | 4.1 | 0.5 | 0.7 | _ | 2.0 | 4.7 | 9.7 |
| Average Price | \$370,650 | -9.9% | -21.1% | _ | 74.7% | 146.6% | 188.1% |
| Median Price | \$386,250 | 1.4% | 16.7% | | 89.6% | 181.9% | 184.0% |
| Sale to List Price Ratio ⁷ | 96.6 | 103.6 | 104.3 | | 93.7 | 96.3 | 89.9 |
| Median Days on Market | 78.0 | 14.0 | 13.0 | | 44.0 | 56.0 | 42.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

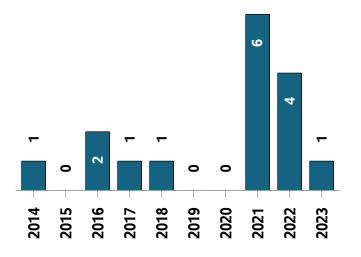
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



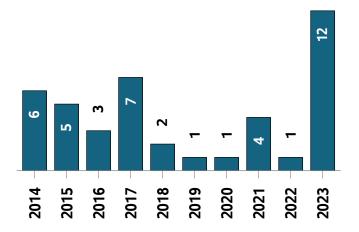
Stephen Twp MLS® Residential Market Activity



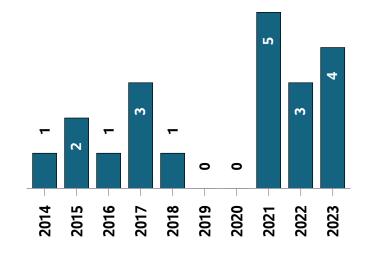
Sales Activity (April only)



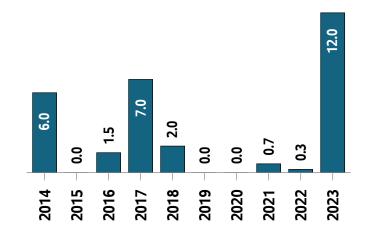
Active Listings (April only)



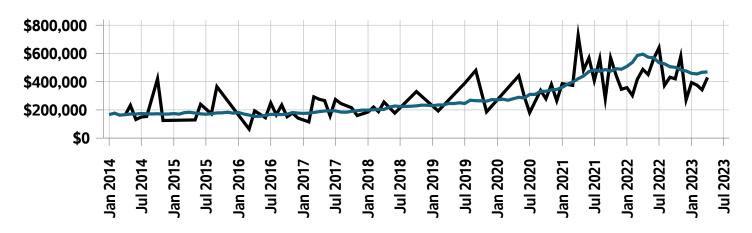
New Listings (April only)



Months of Inventory (April only)



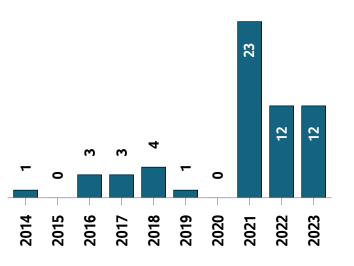
MLS® HPI Composite Benchmark Price and Average Price



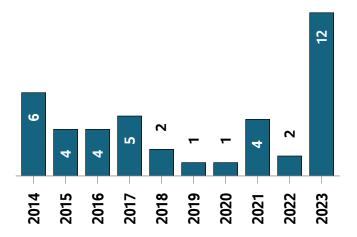


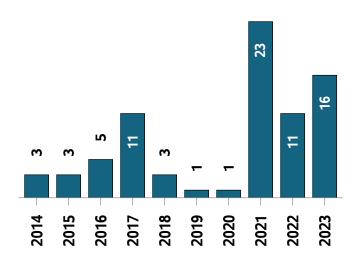


Sales Activity (April Year-to-date)



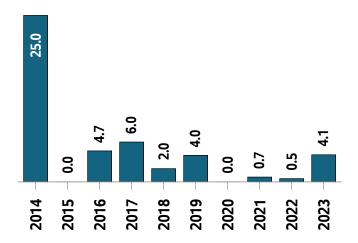
Active Listings ¹(April Year-to-date)





New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)

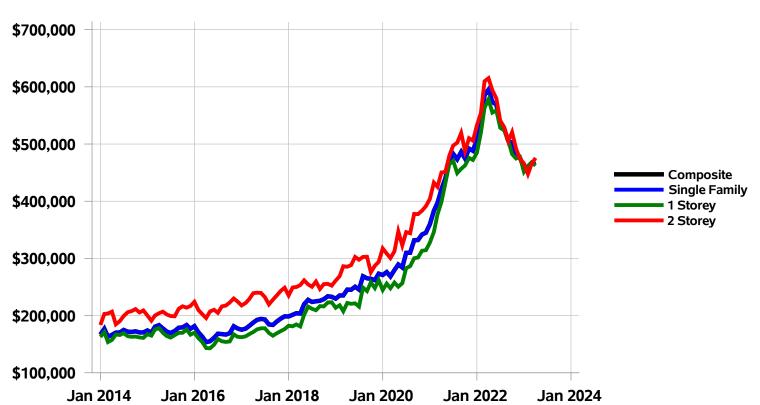


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$468,900 | 0.5 | 2.2 | -6.6 | -21.2 | 67.7 | 130.3 | |
| Single Family | \$468,900 | 0.5 | 2.2 | -6.6 | -21.2 | 67.7 | 130.3 | |
| One Storey | \$462,200 | -1.3 | 2.4 | -4.2 | -20.0 | 79.3 | 155.4 | |
| Two Storey | \$475,800 | 2.3 | 2.1 | -8.6 | -22.6 | 52.3 | 87.8 | |



MLS[®] HPI Benchmark Price



Stephen Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1396 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1396 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 17423 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Stephen Twp MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 1190 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 19235 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1625 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 14606 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



ST. MARYS MLS® Residential Market Activity



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 9 | -30.8% | -47.1% | 12.5% | -25.0% | -25.0% | -25.0% |
| Dollar Volume | \$4,802,500 | -46.5% | -51.8% | 44.5% | 8.8% | 48.4% | 66.8% |
| New Listings | 19 | 18.8% | -9.5% | 216.7% | 5.6% | 18.8% | 35.7% |
| Active Listings | 32 | 146.2% | 255.6% | 68.4% | 28.0% | -38.5% | -60.0% |
| Sales to New Listings Ratio ¹ | 47.4 | 81.3 | 81.0 | 133.3 | 66.7 | 75.0 | 85.7 |
| Months of Inventory ² | 3.6 | 1.0 | 0.5 | 2.4 | 2.1 | 4.3 | 6.7 |
| Average Price | \$533,611 | -22.8% | -8.9% | 28.5% | 45.0% | 97.9% | 122.4% |
| Median Price | \$517,500 | -21.0% | -6.4% | 31.5% | 62.3% | 98.3% | 122.1% |
| Sale to List Price Ratio ³ | 99.0 | 122.2 | 123.3 | 100.0 | 98.1 | 102.0 | 97.9 |
| Median Days on Market | 14.0 | 6.0 | 7.0 | 30.0 | 11.5 | 17.5 | 31.5 |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 31 | -16.2% | -26.2% | -6.1% | 19.2% | -8.8% | 19.2% |
| Dollar Volume | \$17,197,950 | -33.8% | -25.5% | 25.0% | 85.2% | 95.8% | 165.8% |
| New Listings | 57 | 14.0% | 16.3% | 39.0% | 39.0% | 0.0% | 18.8% |
| Active Listings ⁴ | 26 | 255.2% | 390.5% | 45.1% | 35.5% | -45.2% | -67.3% |
| Sales to New Listings Ratio 5 | 54.4 | 74.0 | 85.7 | 80.5 | 63.4 | 59.6 | 54.2 |
| Months of Inventory | 3.3 | 0.8 | 0.5 | 2.2 | 2.9 | 5.5 | 12.1 |
| Average Price | \$554,773 | -21.0% | 0.9% | 33.1% | 55.3% | 114.7% | 122.9% |
| Median Price | \$551,000 | -15.9% | 0.2% | 34.4% | 72.8% | 122.2% | 124.9% |
| Sale to List Price Ratio ⁷ | 99.0 | 124.2 | 118.8 | 99.4 | 99.0 | 98.9 | 97.7 |
| Median Days on Market | 15.0 | 6.0 | 7.0 | 28.0 | 15.5 | 50.0 | 125.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

 2 Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

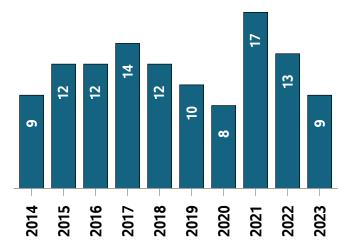
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



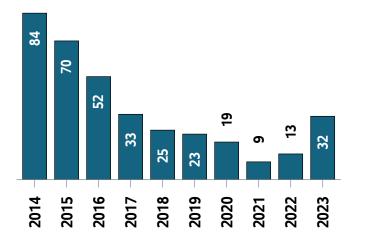
ST. MARYS MLS® Residential Market Activity



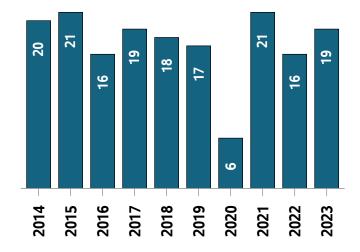
Sales Activity (April only)



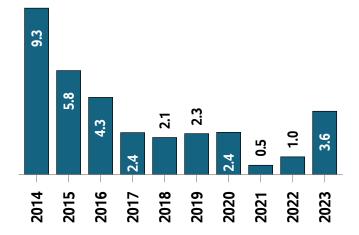
Active Listings (April only)



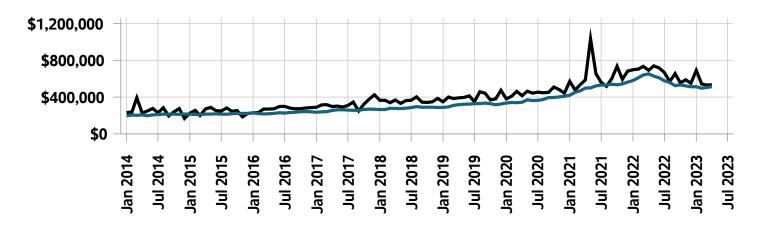
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

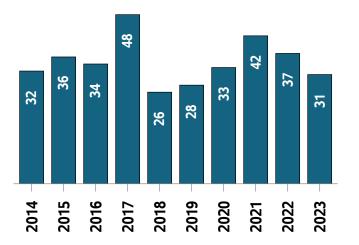




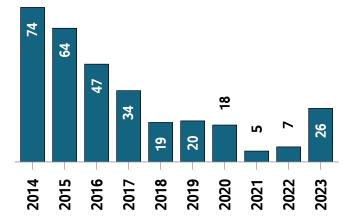
ST. MARYS MLS® Residential Market Activity



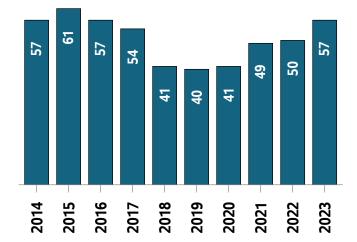
Sales Activity (April Year-to-date)



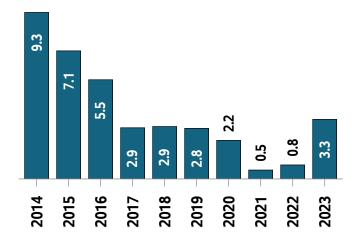
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



ST. MARYS **MLS® Single Family Market Activity**



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 9 | -10.0% | -40.0% | 28.6% | -25.0% | 0.0% | -18.2% |
| Dollar Volume | \$4,802,500 | -33.2% | -48.3% | 63.1% | 8.8% | 101.7% | 76.0% |
| New Listings | 19 | 46.2% | -5.0% | 375.0% | 18.8% | 26.7% | 58.3% |
| Active Listings | 30 | 150.0% | 233.3% | 66.7% | 50.0% | -31.8% | -59.5% |
| Sales to New Listings Ratio ¹ | 47.4 | 76.9 | 75.0 | 175.0 | 75.0 | 60.0 | 91.7 |
| Months of Inventory ² | 3.3 | 1.2 | 0.6 | 2.6 | 1.7 | 4.9 | 6.7 |
| Average Price | \$533,611 | -25.8% | -13.8% | 26.9% | 45.0% | 101.7% | 115.2% |
| Median Price | \$517,500 | -21.9% | -7.7% | 26.8% | 62.3% | 101.4% | 110.4% |
| Sale to List Price Ratio ³ | 99.0 | 124.5 | 126.0 | 100.0 | 98.1 | 100.4 | 97.8 |
| Median Days on Market | 14.0 | 6.0 | 7.0 | 34.0 | 11.5 | 12.0 | 27.0 |

| | | Compared to ^a | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 23 | -17.9% | -37.8% | -14.8% | 0.0% | -14.8% | -4.2% |
| Dollar Volume | \$13,240,650 | -34.3% | -37.4% | 16.6% | 58.4% | 94.2% | 114.8% |
| New Listings | 50 | 28.2% | 13.6% | 42.9% | 35.1% | -2.0% | 19.0% |
| Active Listings ⁴ | 22 | 256.0% | 394.4% | 34.8% | 45.9% | -40.3% | -69.9% |
| Sales to New Listings Ratio 5 | 46.0 | 71.8 | 84.1 | 77.1 | 62.2 | 52.9 | 57.1 |
| Months of Inventory | 3.9 | 0.9 | 0.5 | 2.4 | 2.7 | 5.5 | 12.3 |
| Average Price | \$575,680 | -20.0% | 0.6% | 36.9% | 58.4% | 127.9% | 124.1% |
| Median Price | \$551,000 | -15.7% | -0.4% | 31.2% | 72.2% | 139.6% | 120.0% |
| Sale to List Price Ratio ⁷ | 99.2 | 123.6 | 118.9 | 99.2 | 98.8 | 97.7 | 97.7 |
| Median Days on Market | 15.0 | 6.0 | 7.0 | 34.0 | 12.0 | 23.0 | 125.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

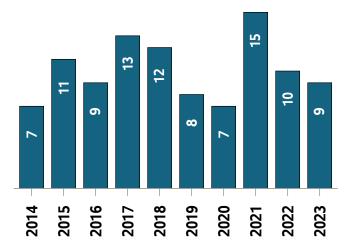
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



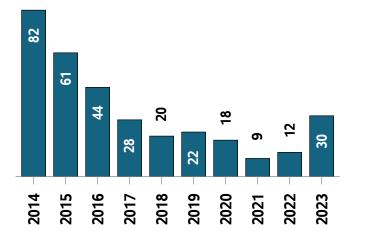
ST. MARYS MLS® Single Family Market Activity



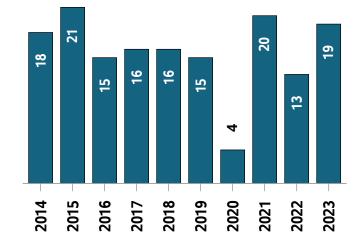
Sales Activity (April only)



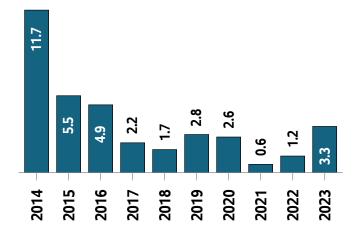
Active Listings (April only)



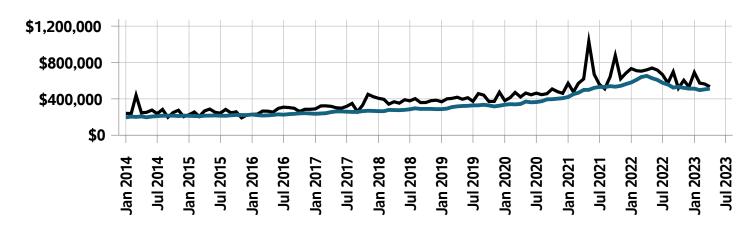
New Listings (April only)



Months of Inventory (April only)



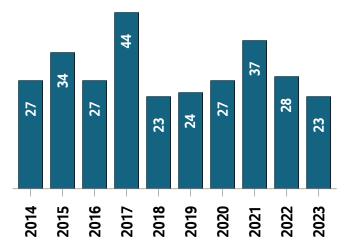
MLS® HPI Single Family Benchmark Price and Average Price



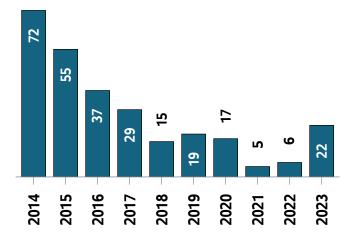




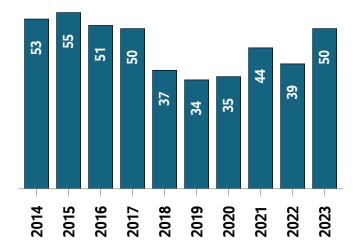
Sales Activity (April Year-to-date)



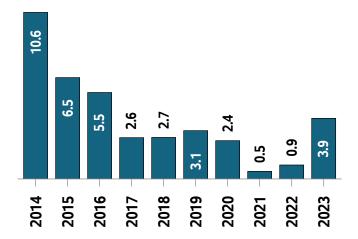
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)

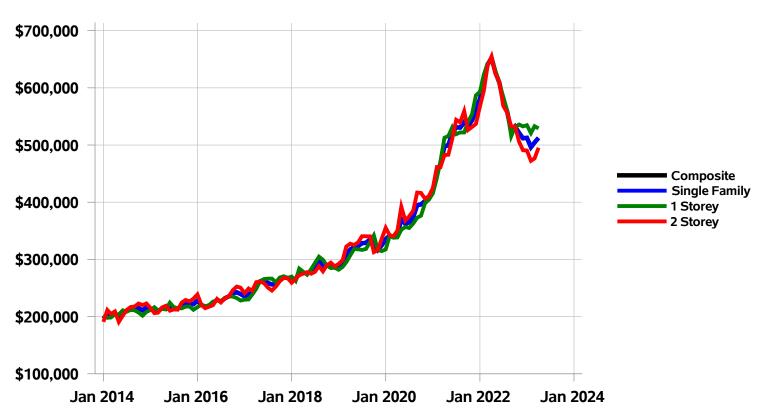


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| | MLS [®] Home Price Index Benchmark Price | | | | | | | | | | | |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|--|--|--|
| | | | percentage change vs. | | | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | | | | |
| Composite | \$512,500 | 1.6 | -0.0 | -3.7 | -21.5 | 49.0 | 85.2 | | | | | |
| Single Family | \$512,500 | 1.6 | -0.0 | -3.7 | -21.5 | 49.0 | 85.2 | | | | | |
| One Storey | \$529,100 | -0.7 | -1.0 | -0.5 | -18.7 | 56.4 | 89.9 | | | | | |
| Two Storey | \$495,300 | 3.9 | 1.0 | -7.0 | -24.3 | 41.4 | 80.0 | | | | | |



MLS[®] HPI Benchmark Price



ST. MARYS MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1353 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1353 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7358 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



ST. MARYS MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 51 to 99 |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1192 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7500 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1466 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7200 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



St. Marys **MLS® Residential Market Activity**



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 9 | -30.8% | -47.1% | 12.5% | -25.0% | -25.0% | -25.0% |
| Dollar Volume | \$4,802,500 | -46.5% | -51.8% | 44.5% | 8.8% | 48.4% | 66.8% |
| New Listings | 19 | 18.8% | -9.5% | 216.7% | 5.6% | 18.8% | 35.7% |
| Active Listings | 32 | 146.2% | 255.6% | 68.4% | 28.0% | -38.5% | -60.0% |
| Sales to New Listings Ratio ¹ | 47.4 | 81.3 | 81.0 | 133.3 | 66.7 | 75.0 | 85.7 |
| Months of Inventory ² | 3.6 | 1.0 | 0.5 | 2.4 | 2.1 | 4.3 | 6.7 |
| Average Price | \$533,611 | -22.8% | -8.9% | 28.5% | 45.0% | 97.9% | 122.4% |
| Median Price | \$517,500 | -21.0% | -6.4% | 31.5% | 62.3% | 98.3% | 122.1% |
| Sale to List Price Ratio ³ | 99.0 | 122.2 | 123.3 | 100.0 | 98.1 | 102.0 | 97.9 |
| Median Days on Market | 14.0 | 6.0 | 7.0 | 30.0 | 11.5 | 17.5 | 31.5 |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 31 | -16.2% | -26.2% | -6.1% | 19.2% | -8.8% | 19.2% |
| Dollar Volume | \$17,197,950 | -33.8% | -25.5% | 25.0% | 85.2% | 95.8% | 165.8% |
| New Listings | 57 | 14.0% | 16.3% | 39.0% | 39.0% | 0.0% | 18.8% |
| Active Listings ^⁴ | 26 | 255.2% | 390.5% | 45.1% | 35.5% | -45.2% | -67.3% |
| Sales to New Listings Ratio 5 | 54.4 | 74.0 | 85.7 | 80.5 | 63.4 | 59.6 | 54.2 |
| Months of Inventory | 3.3 | 0.8 | 0.5 | 2.2 | 2.9 | 5.5 | 12.1 |
| Average Price | \$554,773 | -21.0% | 0.9% | 33.1% | 55.3% | 114.7% | 122.9% |
| Median Price | \$551,000 | -15.9% | 0.2% | 34.4% | 72.8% | 122.2% | 124.9% |
| Sale to List Price Ratio ⁷ | 99.0 | 124.2 | 118.8 | 99.4 | 99.0 | 98.9 | 97.7 |
| Median Days on Market | 15.0 | 6.0 | 7.0 | 28.0 | 15.5 | 50.0 | 125.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

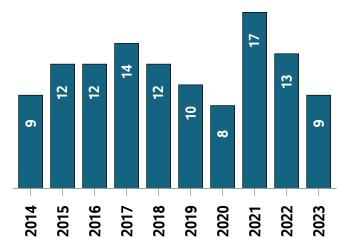
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



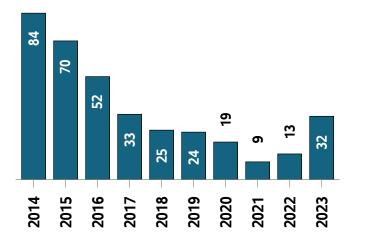
St. Marys MLS® Residential Market Activity



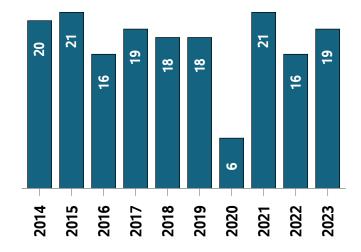
Sales Activity (April only)



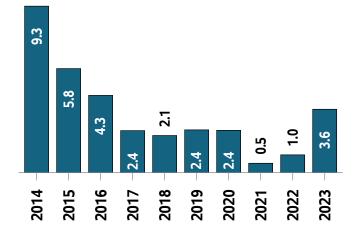
Active Listings (April only)



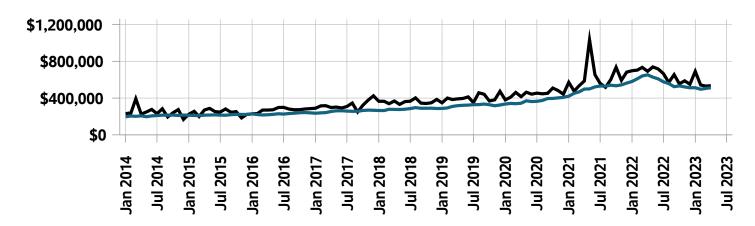
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

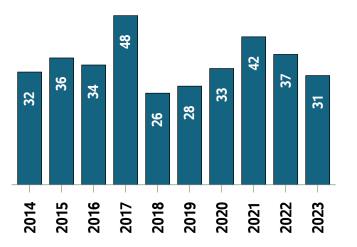




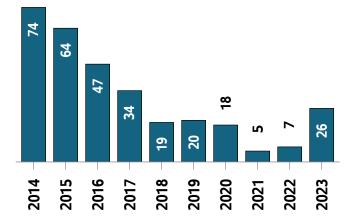




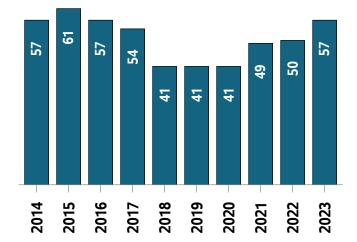
Sales Activity (April Year-to-date)



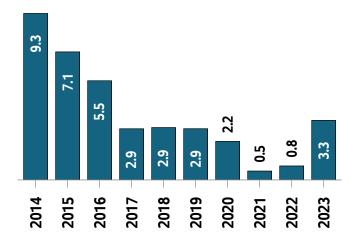
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)

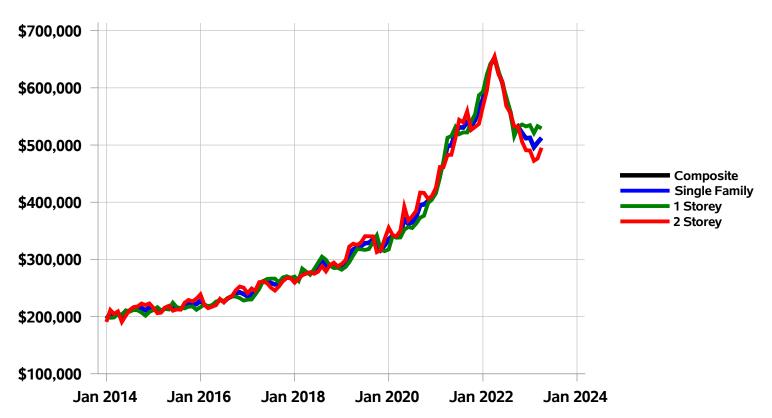


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| | MLS [®] Home Price Index Benchmark Price | | | | | | | | | | | |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|--|--|--|
| | | | percentage change vs. | | | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | | | | | |
| Composite | \$512,500 | 1.6 | -0.0 | -3.7 | -21.5 | 49.0 | 85.2 | | | | | |
| Single Family | \$512,500 | 1.6 | -0.0 | -3.7 | -21.5 | 49.0 | 85.2 | | | | | |
| One Storey | \$529,100 | -0.7 | -1.0 | -0.5 | -18.7 | 56.4 | 89.9 | | | | | |
| Two Storey | \$495,300 | 3.9 | 1.0 | -7.0 | -24.3 | 41.4 | 80.0 | | | | | |



MLS[®] HPI Benchmark Price



St. Marys MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1353 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1353 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7358 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



St. Marys MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 51 to 99 |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1192 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7500 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1466 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7200 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



STRATFORD **MLS® Residential Market Activity**



| | | | Compared to [®] | | | | |
|--|--------------|------------|--------------------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 34 | -37.0% | -41.4% | 161.5% | -33.3% | -24.4% | -15.0% |
| Dollar Volume | \$22,479,869 | -46.8% | -36.0% | 331.0% | 14.7% | 75.1% | 113.5% |
| New Listings | 47 | -33.8% | -27.7% | 291.7% | -6.0% | -13.0% | -27.7% |
| Active Listings | 62 | 72.2% | 129.6% | 129.6% | 34.8% | -50.8% | -52.7% |
| Sales to New Listings Ratio ¹ | 72.3 | 76.1 | 89.2 | 108.3 | 102.0 | 83.3 | 61.5 |
| Months of Inventory ² | 1.8 | 0.7 | 0.5 | 2.1 | 0.9 | 2.8 | 3.3 |
| Average Price | \$661,173 | -15.4% | 9.2% | 64.8% | 72.0% | 131.8% | 151.2% |
| Median Price | \$595,000 | -19.5% | 9.2% | 45.1% | 62.4% | 124.5% | 132.0% |
| Sale to List Price Ratio ³ | 100.3 | 117.6 | 116.5 | 100.4 | 101.3 | 98.3 | 97.9 |
| Median Days on Market | 17.5 | 8.0 | 7.0 | 10.0 | 14.0 | 19.0 | 24.5 |

| | | Compared to [°] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 105 | -37.9% | -33.5% | 4.0% | -10.3% | -22.8% | -29.1% |
| Dollar Volume | \$67,183,079 | -48.1% | -26.6% | 48.0% | 52.6% | 72.6% | 80.3% |
| New Listings | 149 | -29.7% | -21.2% | 40.6% | 8.0% | -27.7% | -19.9% |
| Active Listings ⁴ | 48 | 114.4% | 150.6% | 69.3% | 11.6% | -55.6% | -62.3% |
| Sales to New Listings Ratio 5 | 70.5 | 79.7 | 83.6 | 95.3 | 84.8 | 66.0 | 79.6 |
| Months of Inventory | 1.8 | 0.5 | 0.5 | 1.1 | 1.5 | 3.2 | 3.5 |
| Average Price | \$639,839 | -16.4% | 10.5% | 42.3% | 70.1% | 123.6% | 154.2% |
| Median Price | \$600,000 | -16.1% | 8.1% | 44.6% | 66.7% | 126.5% | 143.9% |
| Sale to List Price Ratio ⁷ | 100.1 | 122.6 | 118.2 | 103.7 | 101.8 | 98.7 | 97.9 |
| Median Days on Market | 19.0 | 7.0 | 7.0 | 11.0 | 12.0 | 18.0 | 27.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

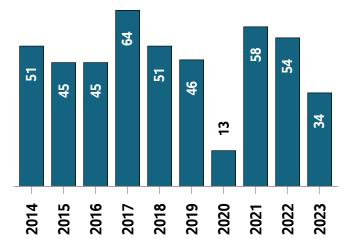
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



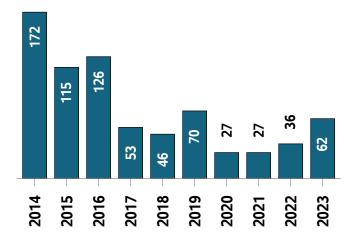
STRATFORD MLS® Residential Market Activity



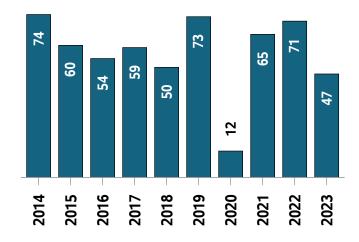
Sales Activity (April only)



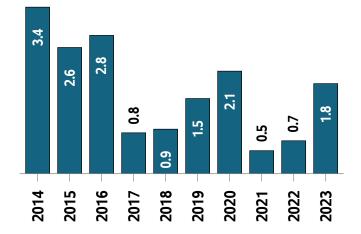
Active Listings (April only)



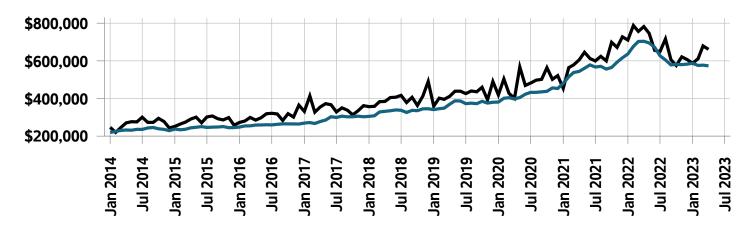
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

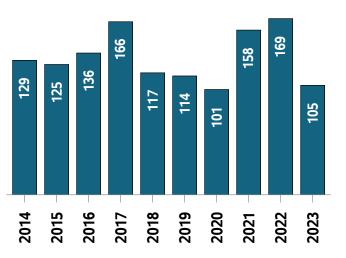




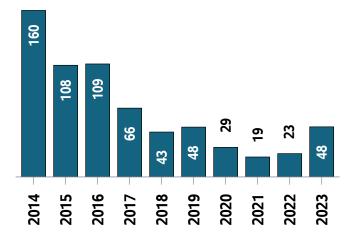
STRATFORD MLS® Residential Market Activity



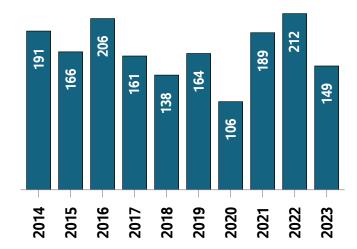
Sales Activity (April Year-to-date)



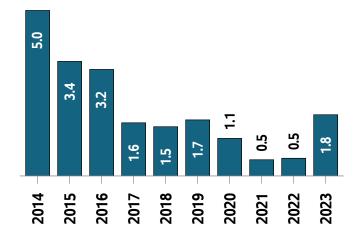
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



STRATFORD **MLS® Single Family Market Activity**



| | | Compared to [°] | | | | | |
|--|--------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 32 | -27.3% | -36.0% | 190.9% | -30.4% | -20.0% | -15.8% |
| Dollar Volume | \$21,510,869 | -41.3% | -29.9% | 371.8% | 20.4% | 82.8% | 112.1% |
| New Listings | 38 | -36.7% | -35.6% | 245.5% | -15.6% | -15.6% | -35.6% |
| Active Listings | 47 | 62.1% | 74.1% | 123.8% | 17.5% | -46.6% | -53.5% |
| Sales to New Listings Ratio ¹ | 84.2 | 73.3 | 84.7 | 100.0 | 102.2 | 88.9 | 64.4 |
| Months of Inventory ² | 1.5 | 0.7 | 0.5 | 1.9 | 0.9 | 2.2 | 2.7 |
| Average Price | \$672,215 | -19.3% | 9.5% | 62.2% | 73.1% | 128.5% | 151.9% |
| Median Price | \$608,250 | -24.0% | 10.6% | 43.1% | 64.3% | 126.6% | 137.1% |
| Sale to List Price Ratio ³ | 100.6 | 117.8 | 118.0 | 99.8 | 101.1 | 98.2 | 98.3 |
| Median Days on Market | 15.5 | 8.0 | 7.0 | 10.0 | 14.0 | 16.5 | 24.5 |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 89 | -34.1% | -33.1% | 4.7% | -10.1% | -23.3% | -29.4% |
| Dollar Volume | \$58,948,929 | -46.7% | -25.8% | 54.2% | 56.7% | 70.8% | 84.5% |
| New Listings | 123 | -27.6% | -24.5% | 43.0% | 7.9% | -25.9% | -25.9% |
| Active Listings ⁴ | 37 | 136.5% | 112.9% | 63.7% | 10.4% | -51.3% | -61.0% |
| Sales to New Listings Ratio 5 | 72.4 | 79.4 | 81.6 | 98.8 | 86.8 | 69.9 | 75.9 |
| Months of Inventory | 1.7 | 0.5 | 0.5 | 1.1 | 1.4 | 2.6 | 3.0 |
| Average Price | \$662,348 | -19.1% | 10.8% | 47.2% | 74.3% | 122.6% | 161.2% |
| Median Price | \$606,000 | -21.8% | 6.3% | 47.8% | 70.6% | 124.5% | 149.9% |
| Sale to List Price Ratio ⁷ | 100.6 | 124.7 | 119.9 | 104.1 | 101.8 | 98.4 | 97.8 |
| Median Days on Market | 17.0 | 7.0 | 7.0 | 10.0 | 11.0 | 16.0 | 24.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

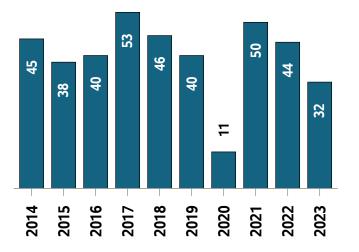
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



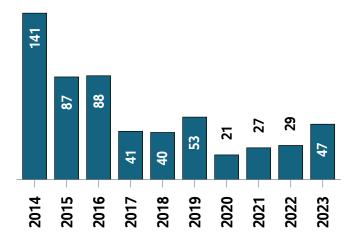
STRATFORD MLS® Single Family Market Activity



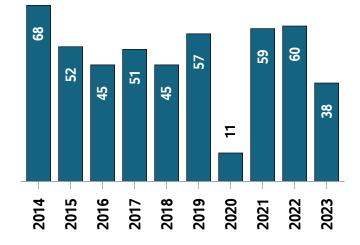
Sales Activity (April only)



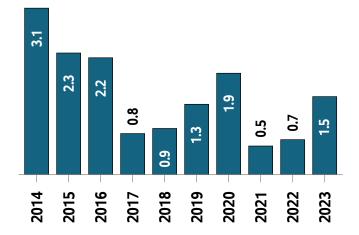
Active Listings (April only)



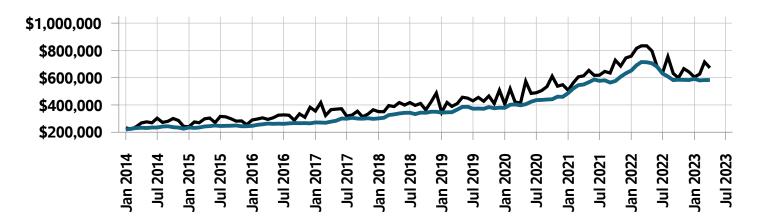
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Single Family Benchmark Price and Average Price

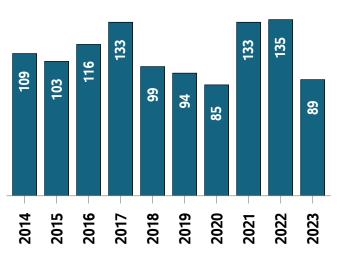




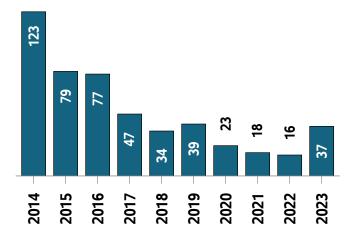
STRATFORD MLS® Single Family Market Activity



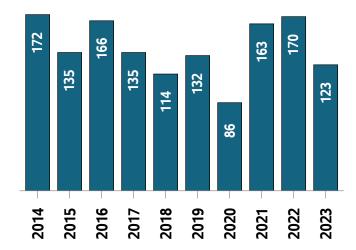
Sales Activity (April Year-to-date)



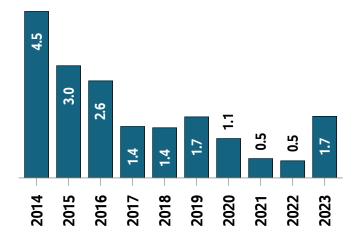
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



STRATFORD **MLS®** Apartment Market Activity



| | | Compared to ° | | | | | |
|--|------------|---------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -80.0% | -83.3% | | -66.7% | -66.7% | _ |
| Dollar Volume | \$399,000 | -82.5% | -85.5% | _ | -67.4% | -37.7% | — |
| New Listings | 4 | -20.0% | 0.0% | | 0.0% | 33.3% | 100.0% |
| Active Listings | 8 | 300.0% | | 60.0% | 60.0% | -61.9% | -50.0% |
| Sales to New Listings Ratio ¹ | 25.0 | 100.0 | 150.0 | — | 75.0 | 100.0 | — |
| Months of Inventory ² | 8.0 | 0.4 | — | — | 1.7 | 7.0 | — |
| Average Price | \$399,000 | -12.4% | -13.0% | | -2.3% | 86.9% | — |
| Median Price | \$399,000 | -12.3% | 3.7% | | 7.8% | 66.3% | — |
| Sale to List Price Ratio ³ | 96.1 | 106.1 | 106.6 | | 101.0 | 97.3 | _ |
| Median Days on Market | 28.0 | 8.0 | 9.0 | | 88.0 | 29.0 | _ |

| | | Compared to [®] | | | | | |
|---------------------------------------|-------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 4 | -78.9% | -71.4% | -63.6% | -63.6% | -55.6% | 33.3% |
| Dollar Volume | \$1,814,250 | -80.1% | -67.3% | -65.9% | -57.6% | 4.6% | 107.9% |
| New Listings | 12 | -45.5% | -20.0% | -7.7% | -20.0% | -25.0% | 33.3% |
| Active Listings ⁴ | 6 | 78.6% | 275.0% | 31.6% | -3.8% | -66.2% | -62.7% |
| Sales to New Listings Ratio 5 | 33.3 | 86.4 | 93.3 | 84.6 | 73.3 | 56.3 | 33.3 |
| Months of Inventory | 6.3 | 0.7 | 0.5 | 1.7 | 2.4 | 8.2 | 22.3 |
| Average Price | \$453,563 | -5.6% | 14.4% | -6.3% | 16.5% | 135.3% | 55.9% |
| Median Price | \$427,625 | -14.5% | 21.6% | -18.5% | 5.9% | 94.5% | 40.2% |
| Sale to List Price Ratio ⁷ | 97.7 | 108.1 | 104.6 | 100.9 | 100.6 | 97.5 | 99.5 |
| Median Days on Market | 18.0 | 8.0 | 10.5 | 30.0 | 25.0 | 67.0 | 27.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

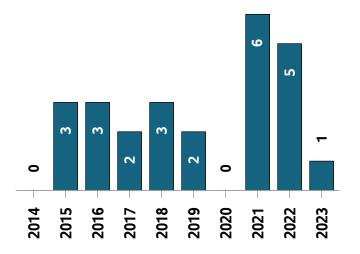
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



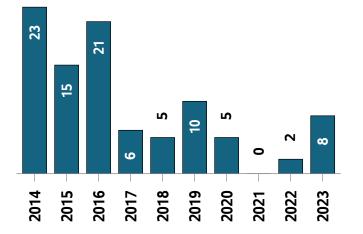
STRATFORD MLS® Apartment Market Activity



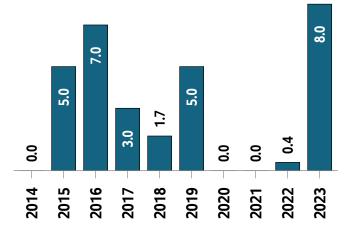
Sales Activity (April only)



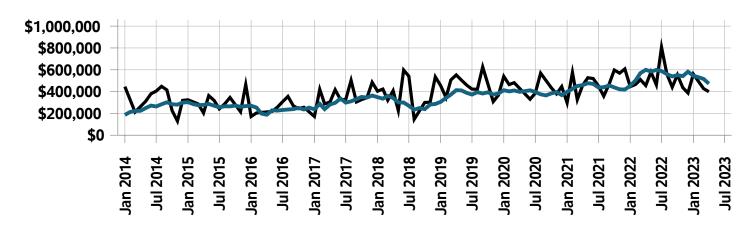
Active Listings (April only)



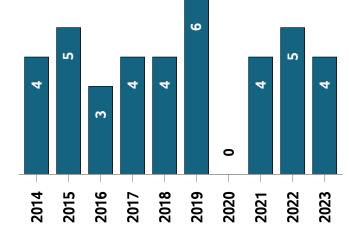
Months of Inventory (April only)



MLS® HPI Apartment Benchmark Price and Average Price



New Listings (April only)

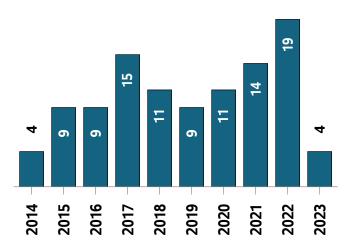




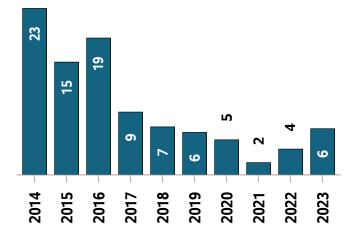
STRATFORD MLS® Apartment Market Activity



Sales Activity (April Year-to-date)

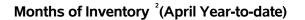


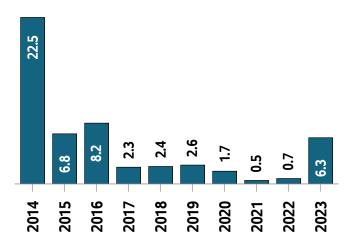
Active Listings ¹(April Year-to-date)



Ξ

New Listings (April Year-to-date)



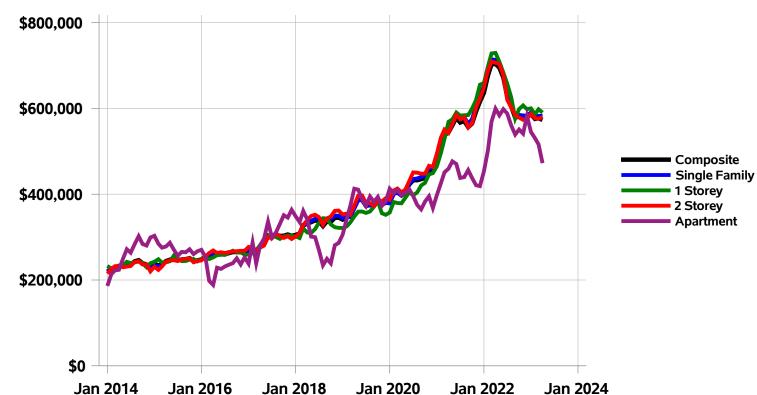


¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





| | MLS [®] Home Price Index Benchmark Price | | | | | | | | | |
|--------------------|---|-------------|---|-------|-------|------|------|--|--|--|
| | | | percentage change vs. | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | I month ago ago ago ago 3 years ago 5 years | | | | | | | |
| Composite | \$573,400 | -0.6 | -2.3 | -1.4 | -18.6 | 44.3 | 72.8 | | | |
| Single Family | \$582,800 | 0.0 | -1.4 | -0.3 | -18.3 | 46.7 | 76.1 | | | |
| One Storey | \$590,400 | -1.3 | -1.6 | -1.4 | -19.1 | 55.9 | 90.0 | | | |
| Two Storey | \$579,600 | 0.6 | -1.3 | 0.1 | -18.0 | 43.3 | 70.8 | | | |
| Apartment | \$472,400 | -8.5 | -13.4 | -14.2 | -21.2 | 18.7 | 38.4 | | | |



MLS[®] HPI Benchmark Price



STRATFORD MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1260 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1280 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 5300 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



STRATFORD MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1121 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 5963 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1385 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 5018 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



STRATFORD MLS® HPI Benchmark Descriptions



Apartment

| Features | Value |
|--|-------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 0 to 5 |
| Attached Specification | Row |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 1070 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 6 |
| Wastewater Disposal | Municipal sewers |



Stratford **MLS® Residential Market Activity**



| | | Compared to ^a | | | | | |
|--|--------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 34 | -37.0% | -41.4% | 161.5% | -33.3% | -24.4% | -15.0% |
| Dollar Volume | \$22,479,869 | -46.8% | -36.0% | 331.0% | 14.7% | 75.1% | 113.5% |
| New Listings | 47 | -33.8% | -27.7% | 291.7% | -6.0% | -13.0% | -27.7% |
| Active Listings | 62 | 72.2% | 129.6% | 129.6% | 34.8% | -48.8% | -51.9% |
| Sales to New Listings Ratio ¹ | 72.3 | 76.1 | 89.2 | 108.3 | 102.0 | 83.3 | 61.5 |
| Months of Inventory ² | 1.8 | 0.7 | 0.5 | 2.1 | 0.9 | 2.7 | 3.2 |
| Average Price | \$661,173 | -15.4% | 9.2% | 64.8% | 72.0% | 131.8% | 151.2% |
| Median Price | \$595,000 | -19.5% | 9.2% | 45.1% | 62.4% | 124.5% | 132.0% |
| Sale to List Price Ratio ³ | 100.3 | 117.6 | 116.5 | 100.4 | 101.3 | 98.3 | 97.9 |
| Median Days on Market | 17.5 | 8.0 | 7.0 | 10.0 | 14.0 | 19.0 | 24.5 |

| | | Compared to ^a | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 105 | -37.9% | -33.5% | 4.0% | -10.3% | -22.8% | -29.1% |
| Dollar Volume | \$67,183,079 | -48.1% | -26.6% | 48.0% | 52.6% | 72.6% | 80.3% |
| New Listings | 149 | -29.7% | -21.2% | 40.6% | 8.0% | -26.2% | -19.5% |
| Active Listings ⁴ | 48 | 114.4% | 150.6% | 69.3% | 11.6% | -53.3% | -61.8% |
| Sales to New Listings Ratio 5 | 70.5 | 79.7 | 83.6 | 95.3 | 84.8 | 67.3 | 80.0 |
| Months of Inventory | 1.8 | 0.5 | 0.5 | 1.1 | 1.5 | 3.0 | 3.4 |
| Average Price | \$639,839 | -16.4% | 10.5% | 42.3% | 70.1% | 123.6% | 154.2% |
| Median Price | \$600,000 | -16.1% | 8.1% | 44.6% | 66.7% | 126.5% | 143.9% |
| Sale to List Price Ratio ⁷ | 100.1 | 122.6 | 118.2 | 103.7 | 101.8 | 98.7 | 97.9 |
| Median Days on Market | 19.0 | 7.0 | 7.0 | 11.0 | 12.0 | 18.0 | 27.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

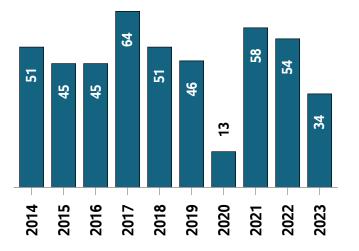
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



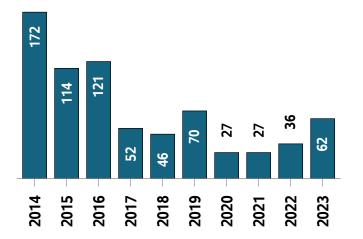
Stratford MLS® Residential Market Activity



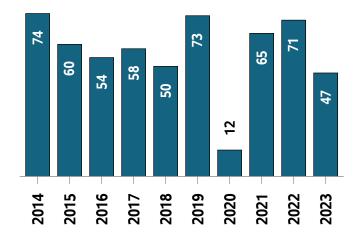
Sales Activity (April only)



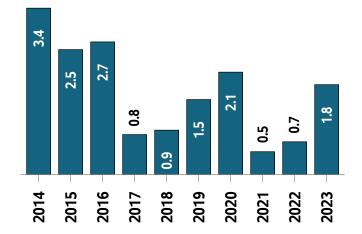
Active Listings (April only)



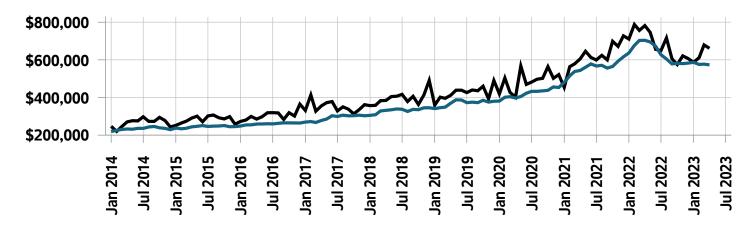
New Listings (April only)



Months of Inventory (April only)

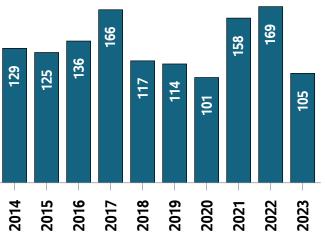


MLS® HPI Composite Benchmark Price and Average Price

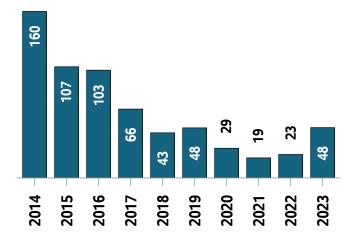




Sales Activity (April Year-to-date)

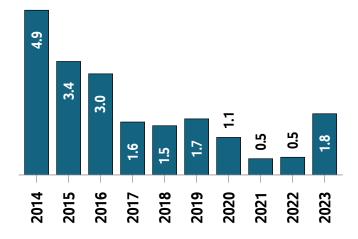


Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

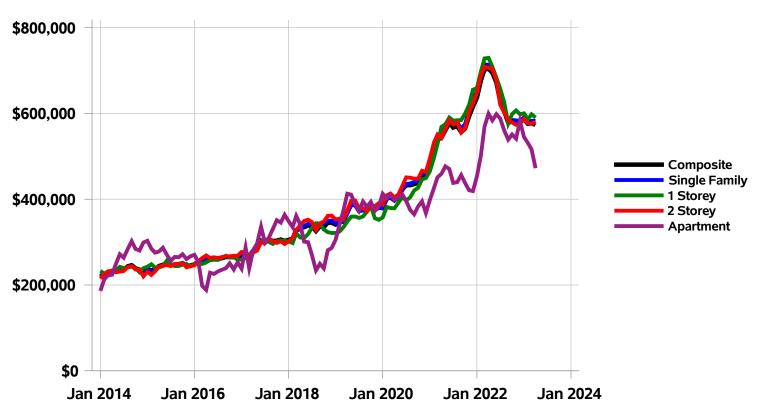
² Average active listings January to the current month / average sales January to the current month.

ASSOCIATION





| MLS [®] Home Price Index Benchmark Price | | | | | | | | | | | |
|---|------------|-------------|---|-------|-------|------|------|--|--|--|--|
| | | | percentage change vs. | | | | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | I month ago ago ago ago 3 years ago 5 years ago | | | | | | | | |
| Composite | \$573,400 | -0.6 | -2.3 | -1.4 | -18.6 | 44.3 | 72.8 | | | | |
| Single Family | \$582,800 | 0.0 | -1.4 | -0.3 | -18.3 | 46.7 | 76.1 | | | | |
| One Storey | \$590,400 | -1.3 | -1.6 | -1.4 | -19.1 | 55.9 | 90.0 | | | | |
| Two Storey | \$579,600 | 0.6 | -1.3 | 0.1 | -18.0 | 43.3 | 70.8 | | | | |
| Apartment | \$472,400 | -8.5 | -13.4 | -14.2 | -21.2 | 18.7 | 38.4 | | | | |



MLS[®] HPI Benchmark Price



Stratford MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1260 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1280 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 5300 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Stratford MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1121 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 5963 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1385 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 5018 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Stratford MLS® HPI Benchmark Descriptions



Apartment

| Features | Value |
|--|-------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 0 to 5 |
| Attached Specification | Row |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Gross Living Area (Above Ground; in sq. ft.) | 1070 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 6 |
| Wastewater Disposal | Municipal sewers |



WEST PERTH **MLS® Residential Market Activity**



| | | Compared to [®] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 7 | -50.0% | -46.2% | 75.0% | -30.0% | -12.5% | 0.0% |
| Dollar Volume | \$3,468,900 | -67.9% | -55.1% | 129.9% | 22.6% | 80.4% | 142.3% |
| New Listings | 22 | 37.5% | 57.1% | 450.0% | 214.3% | 83.3% | 4.8% |
| Active Listings | 34 | 325.0% | 750.0% | -12.8% | 240.0% | -15.0% | -40.4% |
| Sales to New Listings Ratio ¹ | 31.8 | 87.5 | 92.9 | 100.0 | 142.9 | 66.7 | 33.3 |
| Months of Inventory ² | 4.9 | 0.6 | 0.3 | 9.8 | 1.0 | 5.0 | 8.1 |
| Average Price | \$495,557 | -35.8% | -16.6% | 31.4% | 75.2% | 106.1% | 142.3% |
| Median Price | \$459,900 | -45.2% | -19.6% | 32.3% | 73.3% | 97.8% | 140.8% |
| Sale to List Price Ratio ³ | 99.4 | 118.3 | 117.5 | 109.2 | 98.7 | 96.7 | 98.2 |
| Median Days on Market | 16.0 | 8.0 | 5.0 | 11.5 | 21.0 | 47.0 | 35.0 |

| | | Compared to [®] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 31 | -26.2% | -32.6% | -8.8% | 6.9% | 10.7% | 40.9% |
| Dollar Volume | \$16,374,400 | -49.3% | -32.0% | 21.2% | 86.2% | 124.2% | 247.9% |
| New Listings | 61 | 15.1% | 69.4% | 45.2% | 96.8% | 60.5% | 19.6% |
| Active Listings ⁴ | 27 | 234.4% | 365.2% | -34.8% | 109.8% | -24.1% | -43.1% |
| Sales to New Listings Ratio 5 | 50.8 | 79.2 | 127.8 | 81.0 | 93.5 | 73.7 | 43.1 |
| Months of Inventory | 3.5 | 0.8 | 0.5 | 4.8 | 1.8 | 5.0 | 8.5 |
| Average Price | \$528,206 | -31.3% | 0.8% | 32.9% | 74.2% | 102.5% | 146.9% |
| Median Price | \$495,000 | -32.7% | -1.0% | 30.3% | 83.3% | 96.0% | 127.3% |
| Sale to List Price Ratio ⁷ | 98.6 | 121.3 | 110.9 | 103.4 | 99.8 | 96.3 | 96.4 |
| Median Days on Market | 15.0 | 8.0 | 8.0 | 16.0 | 20.0 | 60.0 | 82.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

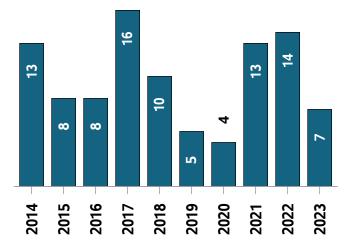
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



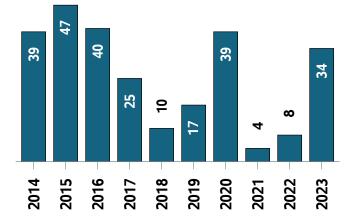
WEST PERTH MLS® Residential Market Activity



Sales Activity (April only)

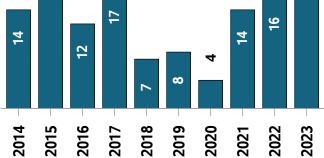


Active Listings (April only)

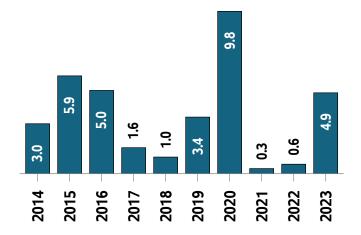




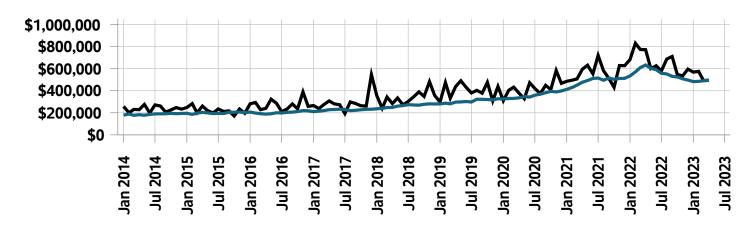
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

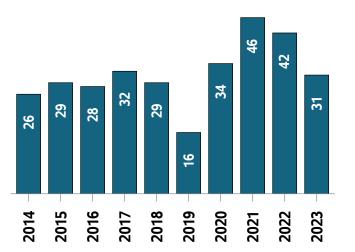




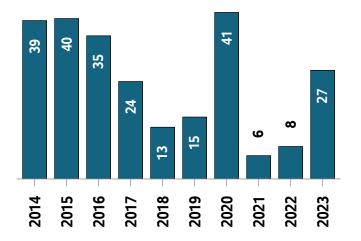
WEST PERTH MLS® Residential Market Activity



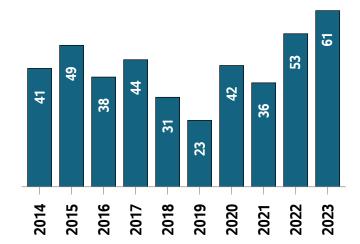
Sales Activity (April Year-to-date)



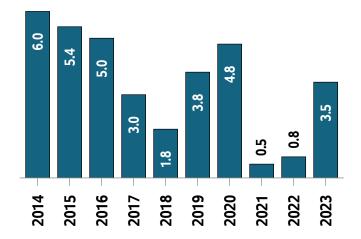
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



WEST PERTH **MLS® Single Family Market Activity**



| | | Compared to [®] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 4 | -71.4% | -69.2% | 0.0% | -60.0% | -50.0% | -42.9% |
| Dollar Volume | \$1,995,000 | -81.5% | -74.2% | 32.2% | -29.5% | 3.7% | 39.4% |
| New Listings | 17 | 13.3% | 21.4% | 325.0% | 142.9% | 41.7% | -15.0% |
| Active Listings | 23 | 228.6% | 475.0% | 76.9% | 130.0% | -39.5% | -58.2% |
| Sales to New Listings Ratio ¹ | 23.5 | 93.3 | 92.9 | 100.0 | 142.9 | 66.7 | 35.0 |
| Months of Inventory ² | 5.8 | 0.5 | 0.3 | 3.3 | 1.0 | 4.8 | 7.9 |
| Average Price | \$498,750 | -35.4% | -16.1% | 32.2% | 76.3% | 107.4% | 143.9% |
| Median Price | \$482,500 | -42.5% | -15.6% | 38.8% | 81.8% | 107.5% | 152.6% |
| Sale to List Price Ratio ³ | 99.0 | 118.3 | 117.5 | 109.2 | 98.7 | 96.7 | 98.2 |
| Median Days on Market | 13.5 | 8.0 | 5.0 | 11.5 | 21.0 | 47.0 | 35.0 |

| | | Compared to ° | | | | | |
|---------------------------------------|--------------|---------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 28 | -33.3% | -20.0% | -12.5% | -3.4% | 3.7% | 27.3% |
| Dollar Volume | \$14,900,500 | -53.9% | -23.2% | 17.7% | 69.4% | 107.1% | 216.6% |
| New Listings | 49 | -5.8% | 40.0% | 22.5% | 58.1% | 40.0% | 0.0% |
| Active Listings ⁴ | 17 | 119.4% | 423.1% | 15.3% | 41.7% | -48.9% | -62.8% |
| Sales to New Listings Ratio 5 | 57.1 | 80.8 | 100.0 | 80.0 | 93.5 | 77.1 | 44.9 |
| Months of Inventory | 2.4 | 0.7 | 0.4 | 1.8 | 1.7 | 4.9 | 8.3 |
| Average Price | \$532,161 | -30.8% | -4.0% | 34.5% | 75.5% | 99.7% | 148.7% |
| Median Price | \$504,950 | -31.3% | -10.0% | 33.8% | 87.0% | 98.0% | 131.9% |
| Sale to List Price Ratio ⁷ | 98.4 | 121.3 | 114.5 | 103.5 | 99.8 | 96.3 | 96.4 |
| Median Days on Market | 12.0 | 8.0 | 6.0 | 16.0 | 20.0 | 60.0 | 82.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

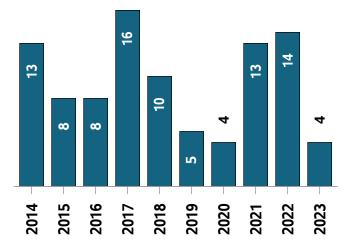
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



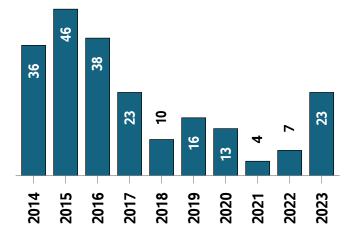
WEST PERTH MLS® Single Family Market Activity



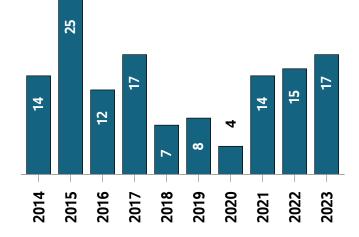
Sales Activity (April only)



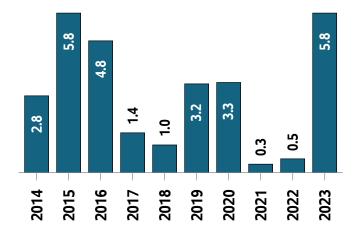
Active Listings (April only)



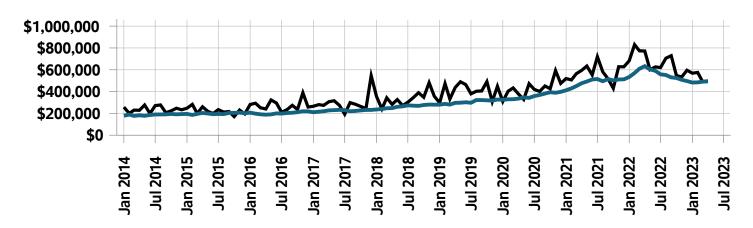
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Single Family Benchmark Price and Average Price

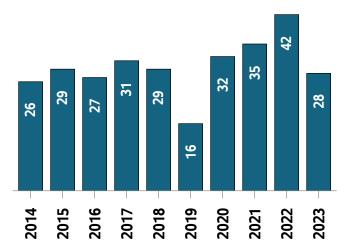




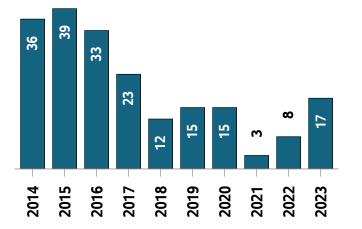
WEST PERTH MLS® Single Family Market Activity



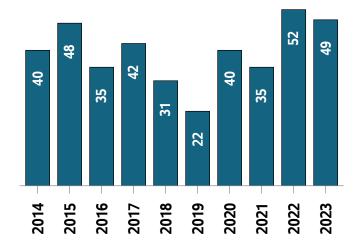
Sales Activity (April Year-to-date)



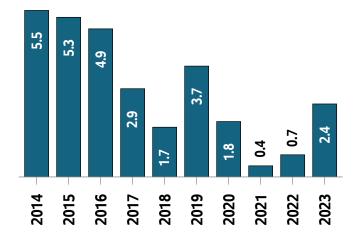
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



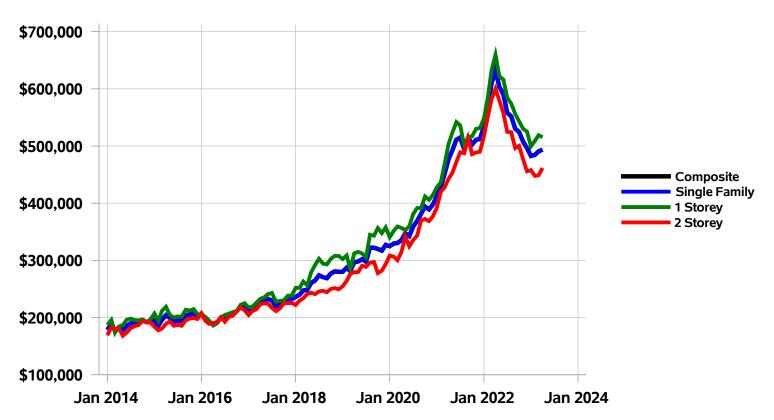
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| | MLS [®] Home Price Index Benchmark Price | | | | | | | |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$493,700 | 0.6 | 2.3 | -5.9 | -22.0 | 47.2 | 98.7 | |
| Single Family | \$493,700 | 0.6 | 2.3 | -5.9 | -22.0 | 47.2 | 98.7 | |
| One Storey | \$515,400 | -0.7 | 3.2 | -5.1 | -21.9 | 44.5 | 100.9 | |
| Two Storey | \$461,600 | 2.9 | 0.8 | -7.7 | -23.0 | 46.8 | 91.2 | |



MLS[®] HPI Benchmark Price



WEST PERTH MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1362 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1362 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7590 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



WEST PERTH MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1264 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7602 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1580 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 8719 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Hibbert Twp MLS® Residential Market Activity



| | | Compared to [®] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | -66.7% | | 0.0% | 0.0% | _ | -50.0% |
| Dollar Volume | \$650,000 | -72.7% | _ | 133.0% | 261.3% | _ | 93.2% |
| New Listings | 1 | | | 0.0% | -50.0% | -66.7% | -50.0% |
| Active Listings | 0 | _ | | | -100.0% | -100.0% | -100.0% |
| Sales to New Listings Ratio ¹ | 100.0 | | | 100.0 | 50.0 | | 100.0 |
| Months of Inventory ² | 0.0 | | | | 2.0 | | 1.5 |
| Average Price | \$650,000 | -18.0% | | 133.0% | 261.3% | | 286.3% |
| Median Price | \$650,000 | -21.4% | | 133.0% | 261.3% | _ | 286.3% |
| Sale to List Price Ratio ³ | 103.2 | 113.3 | | 100.0 | 100.0 | | 98.8 |
| Median Days on Market | 16.0 | 27.0 | | 14.0 | 13.0 | _ | 67.0 |

| | | Compared to ° | | | | | |
|---------------------------------------|-------------|---------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 3 | -25.0% | 50.0% | 50.0% | -25.0% | 200.0% | 50.0% |
| Dollar Volume | \$1,487,000 | -47.1% | 80.2% | 198.0% | 102.2% | 307.4% | 341.9% |
| New Listings | 3 | -25.0% | 200.0% | 50.0% | -40.0% | 0.0% | 0.0% |
| Active Listings ^⁴ | 0 | -100.0% | -100.0% | | -100.0% | -100.0% | -100.0% |
| Sales to New Listings Ratio 5 | 100.0 | 100.0 | 200.0 | 100.0 | 80.0 | 33.3 | 66.7 |
| Months of Inventory | 0.0 | 2.0 | 2.0 | | 2.3 | 7.0 | 5.0 |
| Average Price | \$495,667 | -29.4% | 20.2% | 98.7% | 169.6% | 35.8% | 194.6% |
| Median Price | \$440,000 | -36.2% | 6.7% | 76.4% | 141.2% | 20.5% | 161.5% |
| Sale to List Price Ratio ⁷ | 105.9 | 109.5 | 121.5 | 96.8 | 98.4 | 93.6 | 98.8 |
| Median Days on Market | 7.0 | 36.5 | 8.0 | 17.5 | 13.5 | 39.0 | 67.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

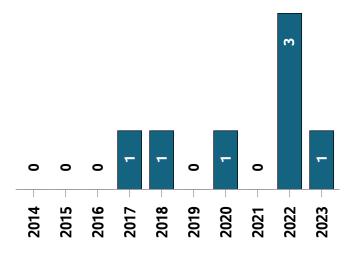
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



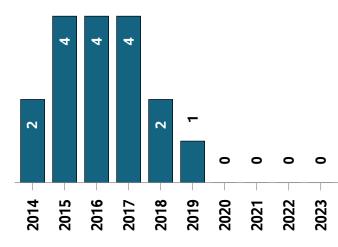
Hibbert Twp MLS® Residential Market Activity



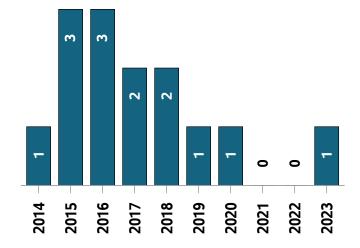
Sales Activity (April only)



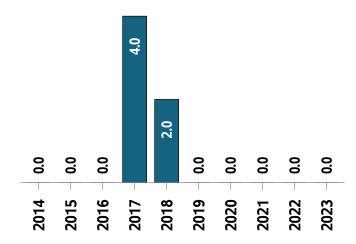
Active Listings (April only)



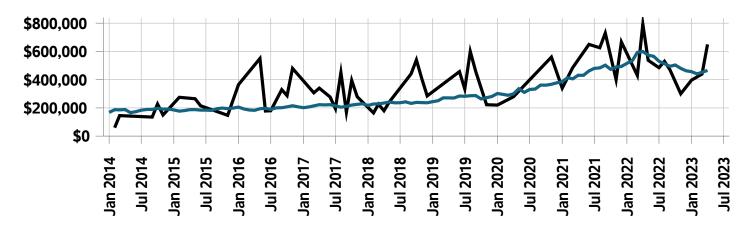
New Listings (April only)



Months of Inventory (April only)



MLS® HPI Composite Benchmark Price and Average Price

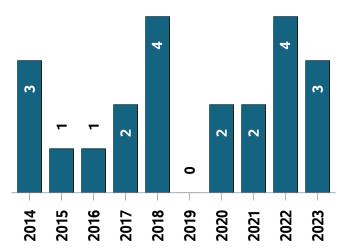




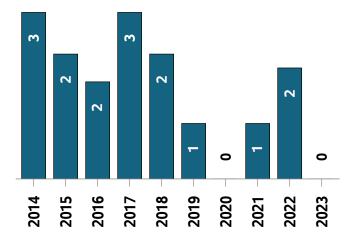
Hibbert Twp MLS® Residential Market Activity



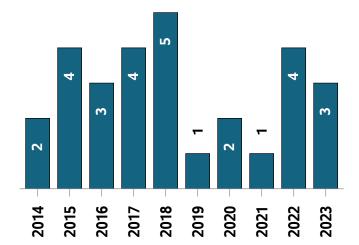
Sales Activity (April Year-to-date)



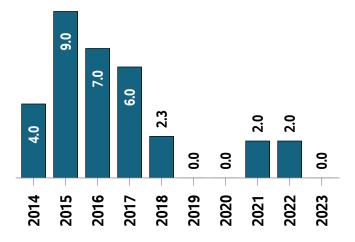
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



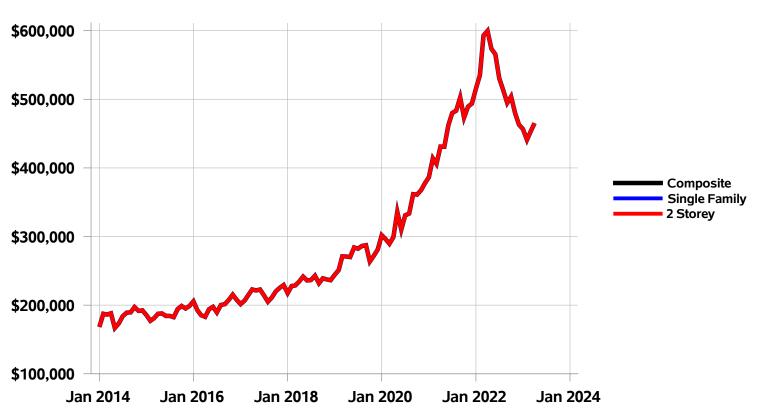
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
| | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$465,200 | 2.8 | 1.9 | -7.7 | -22.4 | 55.4 | 98.4 |
| Single Family | \$465,200 | 2.8 | 1.9 | -7.7 | -22.4 | 55.4 | 98.4 |
| Two Storey | \$465,200 | 2.8 | 1.9 | -7.7 | -22.4 | 55.4 | 98.4 |



MLS[®] HPI Benchmark Price



Hibbert Twp MLS® HPI Benchmark Descriptions



Composite 🏦 🏦 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1690 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1690 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 20008 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |





2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1690 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 20008 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 9 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Monkton **MLS® Residential Market Activity**



| | | Compared to [°] | | | | | |
|--|------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 0 | | -100.0% | _ | _ | -100.0% | _ |
| Dollar Volume | \$0 | _ | -100.0% | — | — | -100.0% | _ |
| New Listings | 0 | | -100.0% | _ | _ | -100.0% | |
| Active Listings | 1 | — | — | 0.0% | — | -50.0% | -75.0% |
| Sales to New Listings Ratio ¹ | 0.0 | — | 100.0 | — | — | 100.0 | — |
| Months of Inventory ² | 0.0 | — | — | — | — | 2.0 | — |
| Average Price | \$0 | — | -100.0% | — | — | -100.0% | |
| Median Price | \$0 | — | -100.0% | — | — | -100.0% | — |
| Sale to List Price Ratio ³ | 0.0 | | 115.4 | | _ | 93.5 | |
| Median Days on Market | 0.0 | | 5.0 | | | 130.0 | |

| | | Compared to [°] | | | | | |
|---------------------------------------|------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 1 | _ | -66.7% | 0.0% | 0.0% | -50.0% | _ |
| Dollar Volume | \$440,000 | _ | -68.0% | 30.2% | 147.2% | -19.7% | — |
| New Listings | 2 | | 0.0% | 0.0% | | 100.0% | -33.3% |
| Active Listings ^⁴ | 1 | _ | — | 0.0% | 0.0% | -60.0% | -69.2% |
| Sales to New Listings Ratio 5 | 50.0 | | 150.0 | 50.0 | _ | 200.0 | — |
| Months of Inventory | 4.0 | _ | — | 4.0 | 4.0 | 5.0 | — |
| Average Price | \$440,000 | | -4.0% | 30.2% | 147.2% | 60.6% | — |
| Median Price | \$440,000 | | 17.3% | 30.2% | 147.2% | 60.6% | |
| Sale to List Price Ratio ⁷ | 97.8 | _ | 109.0 | 120.7 | 89.7 | 90.1 | _ |
| Median Days on Market | 1.0 | | 5.0 | 22.0 | 281.0 | 134.0 | |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

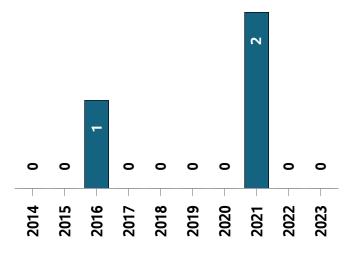
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

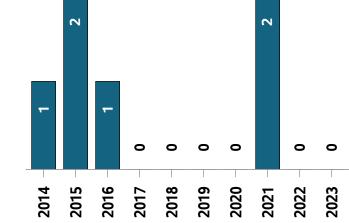


Monkton MLS® Residential Market Activity



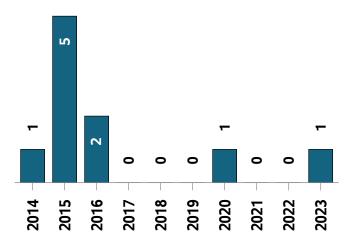
Sales Activity (April only)



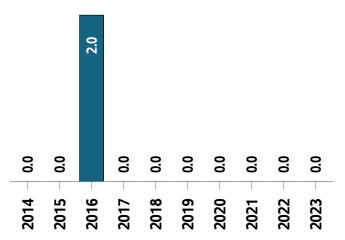


New Listings (April only)

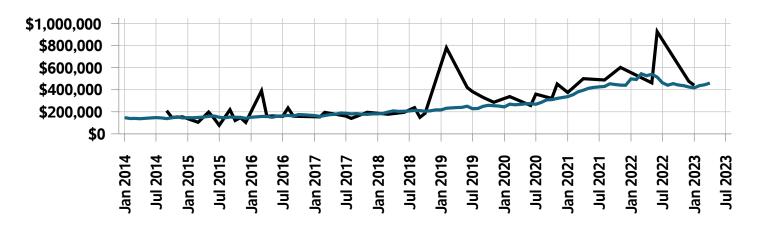
Active Listings (April only)







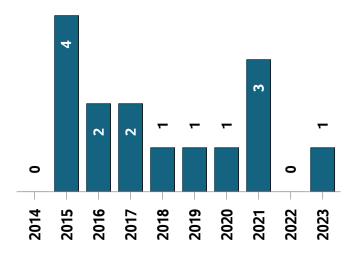
MLS® HPI Composite Benchmark Price and Average Price



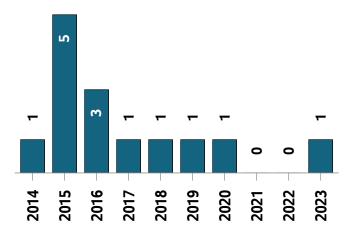


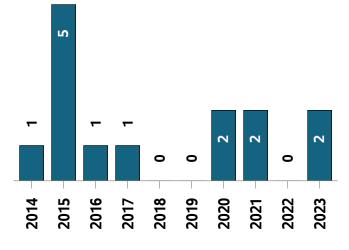


Sales Activity (April Year-to-date)



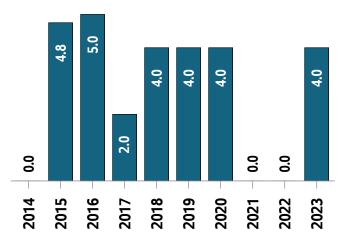
Active Listings ¹(April Year-to-date)





New Listings (April Year-to-date)

Months of Inventory ²(April Year-to-date)



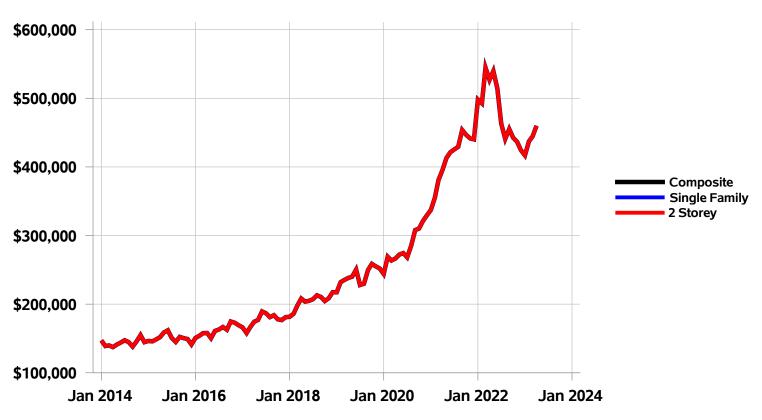
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. ² Average active listings laguant to the current month (average sales, laguant to the current month)

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
| | | | percentage change vs. | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago |
| Composite | \$460,000 | 3.5 | 10.4 | 3.9 | -12.7 | 72.6 | 120.9 |
| Single Family | \$460,000 | 3.5 | 10.4 | 3.9 | -12.7 | 72.6 | 120.9 |
| Two Storey | \$460,000 | 3.5 | 10.4 | 3.9 | -12.7 | 72.6 | 120.9 |



MLS[®] HPI Benchmark Price



Monkton MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1351 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Concrete blocs |
| Wastewater Disposal | Private |

Single Family 🏦 🇌

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1351 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10824 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Monkton MLS® HPI Benchmark Descriptions



2 Storey 🏦

| Features | Value |
|--|-----------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Basement Finish | Unfinished |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1351 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 10824 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 8 |
| Type Of Foundation | Basement, Concrete blocs |
| Type of Property | Detached |
| Wastewater Disposal | Private |



Town of Mitchell MLS® Residential Market Activity



| | | Compared to [°] | | | | | |
|--|-------------|--------------------------|------------|------------|------------|------------|------------|
| Actual | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 6 | -33.3% | -45.5% | 100.0% | -25.0% | -14.3% | 20.0% |
| Dollar Volume | \$2,818,900 | -56.5% | -58.1% | 129.2% | 26.6% | 59.7% | 157.4% |
| New Listings | 20 | 42.9% | 66.7% | 566.7% | 300.0% | 150.0% | 53.8% |
| Active Listings | 32 | 300.0% | 700.0% | -11.1% | 300.0% | 23.1% | -17.9% |
| Sales to New Listings Ratio ¹ | 30.0 | 64.3 | 91.7 | 100.0 | 160.0 | 87.5 | 38.5 |
| Months of Inventory ² | 5.3 | 0.9 | 0.4 | 12.0 | 1.0 | 3.7 | 7.8 |
| Average Price | \$469,817 | -34.7% | -23.2% | 14.6% | 68.8% | 86.3% | 114.5% |
| Median Price | \$454,950 | -40.5% | -20.5% | 13.7% | 71.5% | 82.0% | 108.7% |
| Sale to List Price Ratio ³ | 98.8 | 120.0 | 117.9 | 112.3 | 98.4 | 97.1 | 98.0 |
| Median Days on Market | 16.0 | 8.0 | 5.0 | 9.0 | 25.5 | 34.0 | 35.0 |

| | | Compared to [°] | | | | | |
|---------------------------------------|--------------|--------------------------|------------|------------|------------|------------|------------|
| Year-to-date | April 2023 | April 2022 | April 2021 | April 2020 | April 2018 | April 2016 | April 2013 |
| Sales Activity | 25 | -28.6% | -37.5% | -13.8% | 8.7% | 4.2% | 31.6% |
| Dollar Volume | \$13,415,400 | -49.4% | -35.5% | 10.0% | 86.7% | 122.2% | 230.8% |
| New Listings | 53 | 15.2% | 60.6% | 60.6% | 120.8% | 71.0% | 47.2% |
| Active Listings ⁴ | 26 | 292.3% | 363.6% | -32.9% | 148.8% | 3.0% | -27.7% |
| Sales to New Listings Ratio 5 | 47.2 | 76.1 | 121.2 | 87.9 | 95.8 | 77.4 | 52.8 |
| Months of Inventory | 4.1 | 0.7 | 0.6 | 5.2 | 1.8 | 4.1 | 7.4 |
| Average Price | \$536,616 | -29.2% | 3.2% | 27.6% | 71.7% | 113.4% | 151.4% |
| Median Price | \$514,900 | -29.1% | 2.8% | 26.2% | 74.5% | 103.9% | 136.2% |
| Sale to List Price Ratio ⁷ | 97.9 | 122.2 | 110.8 | 103.2 | 99.8 | 96.8 | 96.5 |
| Median Days on Market | 15.0 | 7.0 | 7.5 | 16.0 | 29.0 | 60.0 | 86.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings a moth end / monthly sales; compared to levels from previous periods.
³ Sale price / list price * 100; average for all homes sold in the current month.
⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

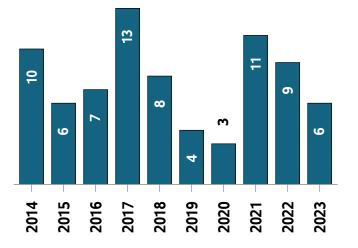
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



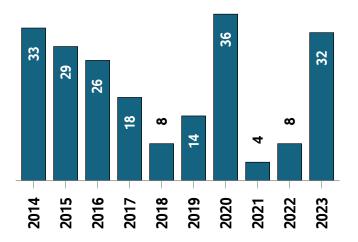
Town of Mitchell MLS® Residential Market Activity



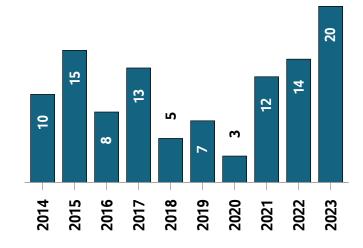
Sales Activity (April only)



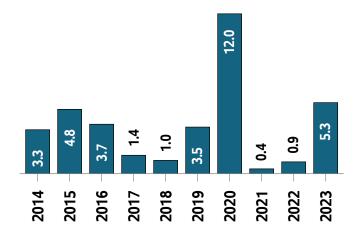
Active Listings (April only)



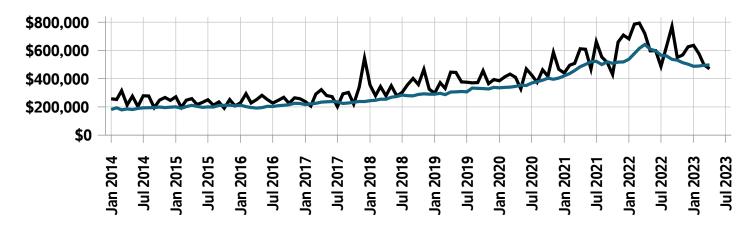
New Listings (April only)



Months of Inventory (April only)



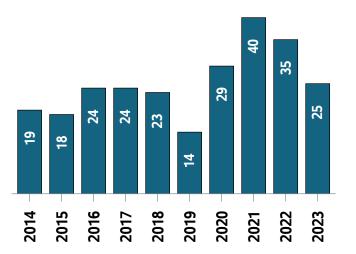
MLS® HPI Composite Benchmark Price and Average Price



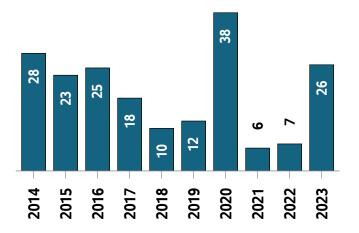




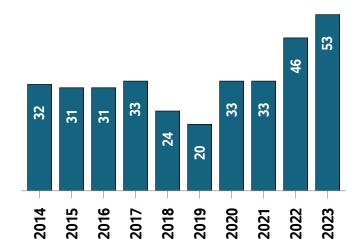
Sales Activity (April Year-to-date)



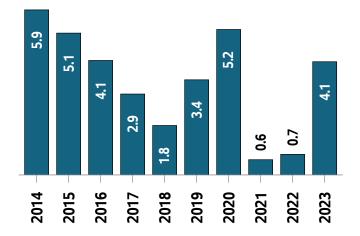
Active Listings ¹(April Year-to-date)



New Listings (April Year-to-date)



Months of Inventory ²(April Year-to-date)



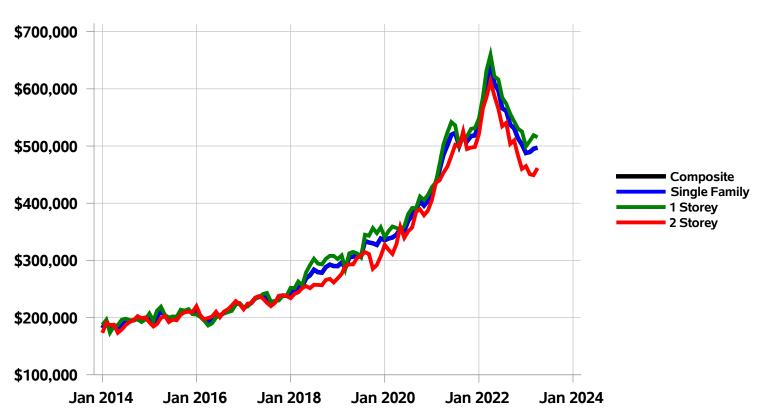
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





| MLS [®] Home Price Index Benchmark Price | | | | | | | | |
|---|------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | April 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$497,200 | 0.4 | 1.9 | -6.4 | -22.6 | 44.1 | 95.5 | |
| Single Family | \$497,200 | 0.4 | 1.9 | -6.4 | -22.6 | 44.1 | 95.5 | |
| One Storey | \$515,400 | -0.7 | 3.2 | -5.1 | -21.9 | 44.5 | 100.9 | |
| Two Storey | \$461,400 | 2.7 | -0.8 | -9.5 | -24.8 | 40.5 | 83.5 | |



MLS[®] HPI Benchmark Price



Town of Mitchell MLS® HPI Benchmark Descriptions



Composite 🏦 🛱 🖡

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1336 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏦 🇌

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1336 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7305 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



Town of Mitchell MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 16 to 30 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1254 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7365 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 100+ |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1581 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 7253 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |