## March 2023

| Seasonally Adjusted ${ }^{1}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago |
|  |  | February 2023 | January 2023 | $\begin{gathered} \text { December } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { November } \\ 2022 \end{gathered}$ | October 2022 | $\begin{aligned} & \text { September } \\ & 2022 \end{aligned}$ |
| Sales Activity | 133 | 12.7 | -4.3 | -10.7 | 1.5 | -2.2 | -7.0 |
| Average Price | \$591,492 | 6.1 | 3.2 | -6.6 | -0.4 | 0.2 | -8.3 |
| Dollar Volume* | \$78.7 | 19.6 | -1.3 | -16.6 | 1.2 | -2.0 | -14.7 |
| New Listings | 189 | -24.4 | -16.7 | -28.7 | -18.5 | -21.3 | -23.2 |
| Active Listings | 515 | -3.9 | 5.5 | 3.4 | 10.3 | 15.7 | 23.2 |
| Actual ${ }^{2}$ |  | Percentage change compared to |  |  |  |  |  |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | March 2022 | March 2021 | March 2020 | March 2018 | March 2016 | March 2013 |
| Sales Activity | 145 | -30.6 | -42.5 | 1.4 | 9.8 | -12.1 | 3.6 |
| Average Price | \$582,533 | -23.0 | 4.8 | 41.7 | 74.4 | 120.0 | 162.3 |
| Dollar Volume* | \$84.5 | -46.6 | -39.7 | 43.7 | 91.6 | 93.3 | 171.7 |
| New Listings | 222 | -15.9 | -23.4 | 1.4 | -3.1 | -17.8 | -15.9 |
| Active Listings | 419 | 215.0 | 201.4 | 24.0 | 8.8 | -48.1 | -59.0 |


| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | $\begin{gathered} \text { March } 2022 \\ \text { YTD } \end{gathered}$ | $\begin{gathered} \text { March } 2021 \\ \text { YTD } \end{gathered}$ | $\begin{aligned} & \text { March } 2020 \\ & \text { YTD } \end{aligned}$ | $\begin{gathered} \text { March } 2018 \\ \text { YTD } \end{gathered}$ | $\begin{aligned} & \text { March } 2016 \\ & \text { YTD } \end{aligned}$ | $\begin{gathered} \text { March } 2013 \\ \text { YTD } \end{gathered}$ |
| Sales Activity | 328 | -27.1 | -33.6 | -18.6 | 8.3 | -15.2 | -8.4 |
| Average Price | \$584,673 | -22.1 | 7.6 | 41.0 | 83.3 | 123.2 | 157.1 |
| Dollar Volume* | \$191.8 | -43.2 | -28.6 | 14.8 | 98.5 | 89.2 | 135.6 |
| New Listings | 582 | 7.4 | 6.0 | 10.4 | 26.5 | -5.8 | -6.4 |
| Active Listings** | 387 | 260.2 | 208.5 | 24.6 | 13.8 | -48.8 | -60.5 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | February 2023 | $\begin{gathered} \text { December } \\ 2022 \end{gathered}$ | September 2022 | March 2022 | March 2021 | March 2018 |
| Sales to New Listings Ratio | 70.4 | 47.2 | 56.2 | 58.1 | 84.8 | 100.4 | 70.5 |
| Months of Inventory | 3.9 | 4.5 | 3.3 | 2.9 | 0.9 | 0.7 | 3.0 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
" The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

