November 2022

| Seasonally Adjusted ${ }^{1}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago |
|  |  | October 2022 | $\begin{gathered} \text { September } \\ 2022 \end{gathered}$ | August 2022 | July 2022 | June 2022 | May 2022 |
| Sales Activity | 130 | -3.0 | -9.7 | 12.1 | -3.7 | -12.8 | -18.2 |
| Average Price | \$607,017 | 2.2 | -8.7 | 0.1 | -5.6 | -6.9 | -8.7 |
| Dollar Volume* | \$78.9 | -0.8 | -17.5 | 12.2 | -9.1 | -18.8 | -25.3 |
| New Listings | 231 | -5.7 | -6.1 | 1.3 | -12.2 | -16.9 | -9.8 |
| Active Listings | 455 | 5.3 | 11.0 | 19.1 | 29.6 | 40.4 | 65.5 |


| Actual ${ }^{2}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | $\begin{aligned} & \text { November } \\ & 2021 \end{aligned}$ | $\begin{aligned} & \text { November } \\ & 2020 \end{aligned}$ | $\begin{gathered} \text { November } \\ 2019 \end{gathered}$ | $\begin{aligned} & \text { November } \\ & 2017 \end{aligned}$ | $\begin{aligned} & \text { November } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { November } \\ 2012 \end{gathered}$ |
| Sales Activity | 122 | -26.5 | -37.8 | -10.9 | -14.7 | -9.6 | 15.1 |
| Average Price | \$577,777 | -6.4 | 18.3 | 53.6 | 78.7 | 123.9 | 141.4 |
| Dollar Volume* | \$70.5 | -31.2 | -26.3 | 36.8 | 52.5 | 102.4 | 177.9 |
| New Listings | 193 | 9.7 | 9.0 | 37.9 | 48.5 | 12.9 | 0.5 |
| Active Listings | 426 | 215.6 | 131.5 | 18.3 | 3.9 | -49.0 | -60.0 |


| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | November 2021 YTD | November $2020 \text { YTD }$ | November $2019 \text { YTD }$ | November 2017 YTD | November 2015 YTD | November $2012 \text { YTD }$ |
| Sales Activity | 1,828 | -19.3 | -12.0 | -1.4 | -12.4 | 0.6 | 11.8 |
| Average Price | \$671,491 | 14.2 | 49.8 | 73.5 | 120.8 | 162.7 | 195.8 |
| Dollar Volume* | \$1,227.5 | -7.8 | 31.8 | 71.1 | 93.4 | 164.3 | 230.7 |
| New Listings | 2,945 | 16.3 | 28.8 | 24.4 | 20.8 | 9.2 | 1.8 |
| Active Listings** | 335 | 96.5 | 12.9 | -19.5 | -37.0 | -67.0 | -70.9 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | October 2022 | August 2022 | May 2022 | November 2021 | November 2020 | November 2017 |
| Sales to New Listings Ratio | 56.3 | 54.7 | 50.9 | 62.1 | 83.7 | 100.0 | 95.9 |
| Months of Inventory | 3.5 | 3.2 | 3.3 | 1.7 | 0.7 | 0.9 | 2.5 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
* The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

