September 2022

| Seasonally Adjusted ${ }^{1}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago <br> March 2022 |
|  |  | August 2022 | July 2022 | June 2022 | May 2022 | April 2022 |  |
| Sales Activity | 144 | 23.1 | 9.1 | -3.4 | -8.9 | -18.2 | -28.7 |
| Average Price | \$672,251 | 6.0 | 7.1 | 2.1 | 0.9 | -3.7 | -7.1 |
| Dollar Volume* | \$96.8 | 30.4 | 16.8 | -1.3 | -8.0 | -21.2 | -33.7 |
| New Listings | 251 | 11.1 | -4.2 | -10.0 | -1.6 | 5.5 | 9.1 |
| Active Listings | 389 | 3.7 | 10.2 | 19.0 | 39.9 | 76.8 | 110.3 |


|  |  |  |  | ercentage ch | e compared to |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | $\begin{aligned} & \text { September } \\ & 2021 \end{aligned}$ | $\begin{aligned} & \text { September } \\ & 2020 \end{aligned}$ | $\begin{aligned} & \text { September } \\ & 2019 \end{aligned}$ | $\begin{aligned} & \text { September } \\ & 2017 \end{aligned}$ | $\begin{aligned} & \text { September } \\ & 2015 \end{aligned}$ | September 2012 |
| Sales Activity | 165 | -21.1 | -25.7 | -11.3 | 3.8 | -9.8 | 9.3 |
| Average Price | \$636,639 | 3.6 | 38.3 | 58.6 | 117.8 | 158.8 | 156.7 |
| Dollar Volume* | \$105.0 | -18.2 | 2.8 | 40.7 | 126.0 | 133.3 | 180.5 |
| New Listings | 277 | 14.0 | 14.9 | 25.9 | 49.7 | 16.4 | 28.8 |
| Active Listings | 503 | 146.6 | 87.7 | 14.8 | -6.5 | -50.2 | -58.6 |


| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | September 2021 YTD | September 2020 YTD | September 2019 YTD | September 2017 YTD | September 2015 YTD | September 2012 YTD |
| Sales Activity | 1,560 | -16.9 | -5.2 | 1.0 | -11.9 | 3.0 | 10.9 |
| Average Price | \$687,610 | 17.4 | 56.9 | 79.0 | 127.4 | 171.3 | 202.9 |
| Dollar Volume* | \$1,072.7 | -2.5 | 48.8 | 80.8 | 100.3 | 179.6 | 235.9 |
| New Listings | 2,516 | 16.4 | 34.0 | 25.1 | 17.6 | 8.8 | 0.3 |
| Active Listings** | 308 | 74.8 | -2.5 | -27.0 | -44.1 | -70.5 | -73.5 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | August 2022 | June 2022 | March 2022 | September 2021 | $\begin{aligned} & \text { September } \\ & 2020 \end{aligned}$ | $\begin{aligned} & \text { September } \\ & 2017 \end{aligned}$ |
| Sales to New Listings Ratio | 57.4 | 51.8 | 53.4 | 87.8 | 84.8 | 90.7 | 88.2 |
| Months of Inventory | 2.7 | 3.2 | 2.2 | 0.9 | 0.9 | 1.1 | 3.0 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
" The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

