## March 2022

| Seasonally Adjusted ${ }^{1}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago |
|  |  | February 2022 | January 2022 | $\begin{gathered} \text { December } \\ 2021 \end{gathered}$ | $\begin{aligned} & \text { November } \\ & 2021 \end{aligned}$ | October 2021 | $\begin{gathered} \text { September } \\ 2021 \end{gathered}$ |
| Sales Activity | 203 | 15.3 | 8.6 | 16.0 | 10.9 | -1.5 | 11.5 |
| Average Price | \$713,204 | -2.7 | -2.8 | 4.8 | 7.6 | 21.5 | 16.6 |
| Dollar Volume* | \$144.8 | 12.3 | 5.5 | 21.6 | 19.4 | 19.7 | 30.1 |
| New Listings | 214 | 3.4 | 7.0 | 18.2 | -3.2 | 3.4 | -0.5 |
| Active Listings | 131 | 4.8 | 19.1 | 22.4 | -13.8 | -10.3 | -26.8 |
| Actual ${ }^{2}$ |  | Percentage change compared to |  |  |  |  |  |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | March 2021 | March 2020 | March 2019 | March 2017 | March 2015 | March 2012 |
| Sales Activity | 207 | -17.9 | 44.8 | 47.9 | -7.6 | 48.9 | 63.0 |
| Average Price | \$737,576 | 32.7 | 79.4 | 111.9 | 143.8 | 211.6 | 265.1 |
| Dollar Volume* | \$152.7 | 9.0 | 159.7 | 213.2 | 125.3 | 364.1 | 495.1 |
| New Listings | 264 | -9.3 | 20.5 | 22.2 | 4.8 | 0.8 | -19.3 |
| Active Listings | 128 | -8.6 | -62.1 | -64.5 | -75.7 | -86.9 | -88.5 |


| Year-to-date ${ }^{3}$ |  | Percentage change compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
|  |  | $\begin{gathered} \text { March } 2021 \\ \text { YTD } \end{gathered}$ | $\begin{gathered} \text { March } 2020 \\ \text { YTD } \end{gathered}$ | $\begin{gathered} \text { March } 2019 \\ \text { YTD } \end{gathered}$ | $\begin{gathered} \text { March } 2017 \\ \text { YTD } \end{gathered}$ | $\begin{aligned} & \text { March } 2015 \\ & \text { YTD } \end{aligned}$ | $\begin{gathered} \text { March } 2012 \\ \text { YTD } \end{gathered}$ |
| Sales Activity | 448 | -9.3 | 11.2 | 24.1 | -8.4 | 32.2 | 26.9 |
| Average Price | \$741,362 | 36.4 | 78.8 | 108.4 | 147.0 | 207.2 | 248.4 |
| Dollar Volume* | \$332.1 | 23.7 | 98.8 | 158.7 | 126.3 | 306.0 | 342.1 |
| New Listings | 542 | -1.5 | 2.8 | 15.3 | -8.4 | -11.7 | -28.3 |
| Active Listings** | 103 | -18.0 | -66.8 | -69.5 | -80.6 | -89.1 | -89.8 |


| Market Balance ${ }^{4}$ |  | Compared to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
|  |  | February 2022 | $\begin{aligned} & \text { December } \\ & 2021 \end{aligned}$ | September 2021 | March 2021 | March 2020 | March 2017 |
| Sales to New Listings Ratio | 94.9 | 85.0 | 96.7 | 84.7 | 104.2 | 74.6 | 112.1 |
| Months of Inventory | 0.6 | 0.7 | 0.6 | 1.0 | 0.6 | 2.6 | 2.4 |

${ }^{1}$ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.
${ }^{2}$ Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.
${ }^{3}$ Sum of actual data from January to present month of any given year.
${ }^{4}$ Seasonally adjusted; sales to new listings ratio=sales/new listings*100; months of inventory=active listings at the end of the month/sales for the month.

* In millions of dollars.
" The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

