

Seasonally Adjusted <sup>1</sup>		Percentage change compared to						
		1 month ago	2 months ago	3 months ago	4 months ago	5 months ago	6 months ago	
		October 2021	September 2021	August 2021	July 2021	June 2021	May 2021	
Sales Activity	190	-6.1	2.7	-3.7	9.1	7.9	1.3	
Average Price	\$631,522	10.6	7.4	7.3	6.7	6.0	10.6	
Dollar Volume*	\$119.9	3.9	10.3	3.3	16.4	14.4	12.1	
New Listings	223	8.1	6.1	1.8	2.7	8.5	5.8	
Active Listings	137	-3.4	-22.6	-16.5	-22.9	-18.9	-16.9	

Actual <sup>2</sup>		Percentage change compared to						
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago	
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	161	-17.9	17.5	16.7	-10.1	17.5	22.0	
Average Price	\$626,842	28.4	66.7	62.2	104.7	143.5	197.8	
Dollar Volume*	\$100.9	5.5	95.9	89.3	84.1	186.1	263.3	
New Listings	176	-0.6	25.7	19.7	2.3	0.6	-4.3	
Active Listings	125	-32.1	-65.3	-68.6	-80.9	-88.2	-87.8	

Year-to-date <sup>3</sup>		Percentage change compared to						
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago	
		November 2020 YTD	November 2019 YTD	November 2018 YTD	November 2016 YTD	November 2014 YTD	November 2011 YTD	
Sales Activity	2,257	8.6	21.7	22.5	14.2	19.1	41.7	
Average Price	\$588,333	31.2	52.0	69.4	114.2	136.0	164.4	
Dollar Volume*	\$1,327.9	42.5	85.0	107.6	144.7	181.1	274.6	
New Listings	2,534	10.8	7.0	7.1	-1.9	-21.0	-9.8	
Active Listings**	169	-43.1	-59.5	-60.3	-79.0	-85.7	-84.9	

Market Balance ⁴		Compared to						
		1 month ago	3 months ago	6 months ago	1 year ago	2 years ago	5 years ago	
		October 2021	August 2021	May 2021	November 2020	November 2019	November 2016	
Sales to New Listings Ratio	84.9	97.7	89.8	88.7	102.6	87.7	93.4	
Months of Inventory	0.7	0.7	0.8	0.9	0.9	2.4	3.3	

<sup>&</sup>lt;sup>1</sup> Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data. <sup>2</sup> Actual (not seasonally adjusted) data as processed through the MLS® System of the Huron Perth Association of REALTORS®.

<sup>\*</sup> In millions of dollars.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



<sup>&</sup>lt;sup>3</sup> Sum of actual data from January to present month of any given year.

<sup>&</sup>lt;sup>4</sup> Seasonally adjusted; sales to new listings ratio=sales/new listings\*100; months of inventory=active listings at the end of the month/sales for the month.